

## **Meeting Agenda**

October 17, 2024 4:00 PM

## **Virtual Meeting**

Members of the public are welcome to attend and give comments remotely; however, the in-person meeting may continue even if technology issues prevent remote participation.

- You can call in to +1 408 638 0968 or 833 548 0282 (Toll Free),
   Webinar ID #878 7340 6932.
- You can log in via your computer. Please visit the City's website here to link to the meeting: <u>www.louisvilleco.gov/council</u>

The Council will accommodate public comments during the meeting. Anyone may also email comments to the Council prior to the meeting at Council@LouisvilleCO.gov.

- I. Call to Order
- II. Roll Call
- III. Approval of Agenda
- IV. ITEM 1 Approval of Minutes, September 19th, 2024 (pg 3/87)
- V. ITEM 2 Approval of Minutes, September 24th, 2024 (pg 10/87)
- VI. Public Comments on Items Not on the Agenda
- VII. ITEM 3 Chandler Investment Presentation Economy & Investment Update (pg 18/87) Julie Hughes, Senior Portfolio Strategist, Kara Hooks,

Persons planning to attend the meeting who need sign language interpretation, translation services, assisted listening systems, Braille, taped material, or special transportation, should contact the City Clerk's Office at 303 335-4536 or MeredythM@LouisvilleCO.gov. A forty-eight-hour notice is requested.

Si requiere una copia en español de esta publicación o necesita un intérprete durante la reunión, por favor llame a la Ciudad al 303.335.4536 o 303.335.4574.

Portfolio Strategist, Kyle Perry, Portfolio Strategist, Chandler Asset Management

**VIII. ITEM 4** – Utility Rate Update, (pg 57/87)– Kurt Kowar Director of Public Works and Utilities, Cory Peterson, Deputy Director of Utilities

**IX. ITEM 5** – Review of Preliminary Assessed Valuation and 2025 Mill Levies, (pg 79/87) – Ryder Bailey, CPA, Finance Director

**X. ITEM 6** – Monthly Revenue and Sales Tax Report, (pg 80/87) – Jess Zeas, Sales Tax Accountant-Auditor, Melissa Lundgren, Sales Tax, Accountant-Auditor, Travis Anderson, Revenue and Sales Tax Manager

**XI.** Finance Director Updates

**XII.** Discussion/Future Items for Next Committee Meeting, November 21st, 4:00PM

- 2025 Citywide Fees
- Final 2024 Budget Amendment
- Preliminary 2025 Work Program Discussion
- Quarterly Financial Reports
- Quarterly CIP Reports
- Q3 Revenues, Sales and Bag Tax Reports

XIII. Adjourn



## 4:00 PM | Thursday, September 19, 2024

Virtual Meeting via Zoom Regular Meeting

**Call to Order** – Councilmember Hoefner called the meeting to order at 4:00 PM and took roll call.

Committee Members Present: Yes Councilmember Hamlington

Yes Councilmember Hoefner Yes Councilmember Kern

Staff Present: Samma Fox, Interim City Manager

Ryder Bailey, Finance Director

Meredyth Muth, Interim Deputy City Manager Mahyar Mansurabadi, Financial Analyst

Jess Zeas, Jr. Finance Associate Kim Baker, Senior Accountant

Travis Anderson, Revenue & Sales Tax Manager

Melissa Lundgren, Sales Tax

Ligea Ferraro, Executive Administrator

Paulina Bennett, Director of Information Technology Sharon Nemechek, Director of Cultural Services Rob Zuccaro, Director of Community Development

Abby McNeal, Parks Superintendent Cory Peterson, Deputy Director of Utilities

Others Present: Councilmember Fahey

Members of the Public Non-profit Grant Applicants

## **Approval of Agenda:**

Councilmember Kern made a motion to approve the agenda. Seconded by Councilmember Hamlington. Agenda was Approved.

## Approval of August 15, 2024 Meeting Minutes:

Councilmember Kern made a motion to approve the minutes. Councilmember Hamlington seconded. The meeting minutes were approved.

Public Comments on Items Not on the Agenda: None

## **Review of 2025/26 Non-Profit Grant Applications:**

The Finance Director presented the 2025/26 Non-Profit Grant Applications. A summary and history of non-profit requests as well as the current grant applications were included in the meeting packet. An updated spreadsheet was presented at the meeting and will be sent to the committee as an addendum. Grant Applicants were present at the meeting.

### **Committee Comments:**

Councilmember Kern asked about the recommendation to cap requests at 30% of a previous year rather than 50% increase. The Finance Director responded that additional applications received after the meeting materials were posted caused the reduction in order to fund more programs.

Councilmember Kern asked if we had followed up with Meals on Wheels. She noted that this is a service used heavily by the community and she is concerned that they might have to decrease services due to lack of funding. She asked if they were limited on what they requested. The Finance Director responded that there were no restrictions on what organizations could request, noting that the awarded amount is 33% higher than last year. Brittany Vital, Development and Marketing Director of Coal Creek Meals on Wheels commented that the most funding they have received from the city in the past was \$2,500 so they doubled their request this year based on best practices for grant applications. She confirmed that the need for their services is growing quickly, and funding is not keeping up. Councilmember Kern asked if there will be a reduction in services and if the city would be able to find budget for the full \$5,000 request if it would allow Meals on Wheels not reduce services. Brittany responded that, so far, no waitlist has had to be implemented within the service area. She added that, if it gets to a point financially where funds are not available, they may need to implement a waitlist.

Councilmember Hamlington asked about the process for selection and how much money is awarded. She asked if it is just historically how it has been done, that everyone who applies gets money and the pot is divided based on the number of applicants? Also, has the work plan or council priorities ever been applied to selecting who gets funding? The Finance Director responded that he wasn't part of the process for the previous budget cycle. He noted that, looking back, it appears that any organization which requested funds was rewarded some level of funds within the available budget.

Councilmember Kern asked the City Clerk if she had any background information on the process. The City Clerk responded that she doesn't believe the city has given funding to all applicants in prior budget cycles and she will research and provide that information to the committee.

Councilmember Hoefner commented that these are all organizations with relationships with the city over prior years and there is probably some value in continuing and maintaining those relationships. He noted that he reviewed the applications and felt they are all worth funding. He is inclined to agree with an approach where everyone gets what they ask for or a little more than previous year awards, especially given the total amount of money isn't a large amount and if we tried to divide it more specifically, he's not sure how much it would change.

Councilmember Hamlington commented that the relationships are certainly important and as budgets get tight and number of applications increase, the committee might need to consider a different strategy when allocating funds to the different applicants.

Councilmember Kern asked if there is any room in the budget to expand funding for some of these requests based on the percentage of the requests. Community Food Share was an example she presented,

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indicating that the community has many residents who are directly impacted by the work that they do. She commented that she would be more inclined to recommend to the rest of council to stretch the budget to add funding in support of some of these services which directly affect residents' day to day living at the requested amount.

Councilmember Hoefner commented that the budget is precariously balanced as it is, suggesting that perhaps considering it in future years might be an option.

Councilmember Kern commented that vehicle replacement requests in the proposed budget could be pushed out to provide those allocated funds to this program to help more residents.

Councilmember Hoefner commented that, in his experience working with both granting organizations and grant recipient organizations it's common to not get what is asked for. He added that there may be merit in finding ways to increase this budget over time, but picking the total number of requests this year feels arbitrary, especially given what we just heard about the best practice of doubling your request from previous years it could get out of hand very quickly.

Councilmember Kern commented that if any of the applicants come back to the city saying they need to decrease services, perhaps the committee and council could revisit a possible expansion of funding for this program.

Councilmember Hoefner asked if the committee members agreed to approve the proposed budget and allocations for grant applications. The committee agreed to approve the presented budget. The Finance Department will bring this recommended budget to City Council in November or December and will ensure applicants are aware of the meeting date.

Public Comments: None.

## **Budget Update:**

The Finance Director provided an update on the proposed 2025/26 budget. The update included the latest on Sales and Property Tax forecasts and assumptions, and the 2025 – 2030 Capital Improvements Plan. The presentation was provided as an addendum shortly before the meeting. The City Manager's Office provided an update on existing budgeted funding for Citywide Equity, Diversity and Inclusion.

### **Committee Comments:**

Councilmember Hamlington asked for more information about the proposed EDI Scope Study. Interim City Manager Fox responded that staff heard from City Council at the last budget meeting that the EDI position should be retained, even if unfunded in 2025, and that there be a path for success and clarity for what the role should be. We are waiting for the City Manager recruitment to be completed before scoping the position, which could look a lot of different ways. The hope being that the resulting scope for the position meets council's desire to make sure we are still furthering our EDI work and make sure that if the position is funded in 2026 that there is clarity around what the role should be.

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Councilmember Hoefner commented that the Parks fund should be prioritized relatively high on the work plan for 2025 and generally what we do with fund balances that are trending in this direction over the medium to long term. Councilmember Kern agreed with Councilmember Hoefner.

Councilmember Kern asked what the Austin Neuhoff Decarb project is. Samma responded that it is the white house next to City Hall with office space for Sustainability and Economic Vitality.

Councilmember Kern asked if pickleball was entered in two funds. The Director of Finance responded that it is from a submission from our Parks Department, assuming a reasonable methodology in splitting expenses. The Parks Superintendent responded that some of the public spaces can be funded using Recreation Center revenues. Councilmember Kern asked for additional information from the Parks, Recreation and Open Space Director on where that is and how it balances out.

Councilmember Hoefner had a question about converting the volleyball and skating areas to add more pickleball courts. The Parks Superintendent responded that the cost to build new pickleball courts is much more significant than converting underutilized spaces. She added that temporary pickleball courts have already been implemented on the skating rink in an attempt to balance the requests from the community.

Councilmember Hamlington asked for clarity on what we are hoping to get out of this discussion today. Councilmember Hoefner responded that the timing wasn't ideal to not have the PowerPoint prior to the meeting and it is a lot of information to digest. The committee has between now and October 1 to make a recommendation to Council since that is when the recommended budget will be presented to Council. He encouraged the committee members to spend time with this information and suggested that, if a special meeting is needed before October 1, one should be scheduled.

Councilmember Hamlington commented that, given the timeframe in which she received this information she is unable to provide an educated recommendation today. She added that she has questions on several items; specifically, she would like to discuss in more detail the affordable housing and decarb for city facilities. She wants to understand over the next few years where these two items stand and understand more what the \$2M affordable housing item is for and why it was included in the budget. The Director of Finance responded that from the September 3 presentation, staff received direction to include affordable housing and the solar project in the 2025/2026 CIP budget. The Interim City Manager clarified that the solar projects were added back to the out years and decarbonization for 2025-26 is as presented on September 3.

Councilmember Kern asked to review the detail for the 5-year plan for the solar implementation by year. The Director of Finance responded that the solar project was added back to 2029r. He added that solar was pulled out of our decarbonization projects for all but the Recreation Center, found on page 121 of the meeting packet. Councilmember Kern asked for additional time and more detailed information to adequately go through this budget presentation before sending a recommendation to Council. She feels council is hearing from the community that the decarb plan is a very important project for us to move forward with. She asked for more clarity on the projects listed in the CIP plan.

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Councilmember Hoefner commented that there was a lot of pressure from council at the last budget meeting to pursue the affordable housing piece and the committee needs to keep this in mind. The broader question about CIP is really that we are pushed up against the edge of what we can do; is that where we want to be and what path do we want to pursue. There are large items that were added back in, and he would like to spend more time on the information to be able to review it in detail.

Councilmember Kern asked if several of the large CIP projects related to public works in general? She felt that the Director of Public Works commented on the exponential increase in costs by pushing them out would cost substantially more than trying to complete them in 2025-26. She asked to see the details of this. She suggested if there are projects that will save the community a lot of money by doing them now instead of in future years, we would like to see details on those. She wants to ensure that core service items get done and be able to identify projects that are desirable but perhaps not a necessity.

Councilmember Hoefner agreed that the information requested by Councilmember Kern would be helpful. He mentioned that anything that can provide a sense of priority and impact would be helpful. He is not persuaded that this is where we will land.

Councilmember Kern commented on an unfunded open space project unfunded, saying that she realizes that the group is struggling with how to understand, balance, and distribute the funds between parks and open space. The intention of the voters was not to see parks deteriorate at the expense of open space, but to make contributions to make both lovely. She has a concern that we are not fulfilling a project for open space. We have heard from a lot of residents advocating for the equitable distribution of non-directly associated sales tax dollars going to parks and not open space. She wants to make sure the committee is getting all the correct information before making decisions related to this topic. The Director of Finance commented that neither parks nor open space had every project funded. The Director of Finance worked with the Director of PROS on the ranking of parks and open space projects. Councilmember Kern requested the detailed information on the ranking of all of the parks and open space projects.

Councilmember Hoefner suggested an additional meeting next week to discuss the proposed budget in detail. The Interim Deputy City Manager noted that Thursday would work and reminded the committee that Tuesday night's council meeting has been canceled so that time could be used. She added that a meeting on Tuesday night would allow the Finance Department time to prepare the packet for the October 1 Council Meeting. The Director of finance commented that there is a lot of information in the packet, and he understands the need for more detail and a working session.

There was a discussion between the committee members on the best day for a working session meeting. The Interim City Manager informed the committee that she and the Director of Public Works will be out of state at a conference next week and will attend virtually.

The Committee agreed upon scheduling an additional meeting at 5:30 on Tuesday, September 24.

The Interim Deputy City Manager asked the committee to consider that any additional information for the meeting packet would need to be posted tomorrow. She asked the committee to please be clear on what information is needed in addition to what has already been provided.

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Councilmember Hoefner requested spreadsheet versions of the budget accounts be sent to the committee so they can dig into the details of the information. He also asked the committee to provide staff with any specific questions they have prior to the meeting so that staff is able to provide the answers needed at the meeting. He also commented that this is the last opportunity for the committee to review and discuss the proposed budget for a recommendation to council.

**Public Comments:** 

Councilmember Fahey had a question about the CIP fund, specifically she asked if the snowplows/dump trucks are currently available as electric vehicles and if they are available will the city be purchasing electric vehicles. She also had a question about the unfunded CIP projects and asked which Highway 42 projects have been unfunded, why those projects were chosen to be removed, and how the city will fund those projects. The Deputy Director of Utilities responded that he doesn't have the answers to these specific questions at hand; however, he will research the answers and provide a response to Councilmember Fahey and the committee.

Councilmember Fahey asked if next week's follow up meeting is going to be an in-person meeting, where would it be held? The meeting will be held in Council Chambers.

## **Monthly Revenue and Sales Tax Report:**

The Sales Tax Department presented the Monthly Revenue and Sales Tax Report to the committee. The report was included in the meeting packet.

Committee Comments:

Councilmember Kern commented that given that we are seeing a 6% increase year over year and asked if the 2025 budget is based on a 6% increase. The Director of Finance confirmed that that 2025 budget is based on a 6% increase and commented that in 2024 it has ranged from 3.1% to 8%. Councilmember Kern commented that she wants to make sure we are conservative about sales tax estimates for 2025 since we still have a deficiency in what was budgeted in 2024, and she wants to ensure there isn't a deficit in 2025. She asked for this to be kept in mind for next week's discussion.

Councilmember Hoefner agreed with Councilmember Kern.

The Finance Director commented that we are adjusting the 2024 sales tax projection from 12% to 6%. Revenue and Sales Tax Manager commented that we looked at just taxable sales because those are apples to apples and the consumer price index, which was 2.9% for Denver metro area and what we adjusted down to. He added that, when staff determined these numbers last month, we only looked at a 2.9% increase in actual sales and we used the same number for next year.

Public Comments: None.

## **Finance Director Updates:**

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The Director of Finance announced that Kim Baker is leaving the city to be Finance Director for the town of Lochbuie.

## Closing Questions/Comments from the Committee:

Councilmember Kern commented that she is hopeful to dig into the budget in detail at the special meeting scheduled for the 24<sup>th</sup>. She has quite a few questions around parks and open space.

## Items for the Next Regular Meeting, scheduled for October 17, 2024, 4:00-6:00 PM:

- Preliminary Assessed Valuation
- Chandler Investment Presentation Economy & Investments
- Monthly Revenue & Sales Tax Reports

Councilmember Hamlington motioned to adjourn the meeting. Councilmember Kern seconded.

**Adjourn:** The meeting adjourned at 5:25 PM



## 4:00 PM | Thursday, September 24, 2024

Hybrid Meeting in Council Chambers and via Zoom Special Meeting

**Call to Order** – Councilmember Hoefner called the meeting to order at 5:37 PM and took roll call.

Committee Members Present: Yes Councilmember Hamlington

Yes Councilmember Hoefner

Yes Councilmember Kern (arrived about 5:45 PM)

Staff Present: Samma Fox, Interim City Manager

Ryder Bailey, Finance Director

Meredyth Muth, Interim Deputy City Manager

Mahyar Mansurabadi, Financial Analyst

Paulina Bennett, Director of Information Technology Sharon Nemechek, Director of Cultural Services Rob Zuccaro, Director of Community Development

Adam Blackmore, Director of Parks, Recreation and Open Space

Abby McNeal, Parks Superintendent Rafael Gutierrez, Chief of Police Kurt Kowar, Director of Public Works Cory Peterson, Deputy Director of Utilities

Others Present: Councilmember Fahey

Councilmember Dickinson

Mayor Leh Maria Ostrom

Members of the Public

## **Approval of Agenda:**

Councilmember Hamlington made a motion to approve the agenda. Seconded by Councilmember Hoefner. Agenda was Approved.

Public Comments on Items Not on the Agenda: None

## **Budget Update – Informational and Study Session:**

The Interim City Manager introduced the budget update topic, expressing thanks to staff for all the hard work to close the gap in the proposed 2025-26 budget. She noted that this is a prime opportunity to look at how we do CIP planning while we focus on ensuring that we provide core services to our community.

The Finance Director gave a recap of what has been accomplished to date on the 2025-26 budget preparation and how staff closed the gap to achieve a structurally balanced budget. The discussion today is primarily to focus on the 2025-2030 Capital Improvement Plan (CIP) and preliminary 2025 priorities. The Finance Director provided a summary of the largest changes/modifications since the preliminary CIP program presentation and presented the updated City Manager Recommended 2025-2030 Capital

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Improvement Plan. The City Manager Recommended CIP Plan Summary and the project request forms were included in the packet.

## **Committee Comments:**

Councilmember Hoefner suggested that the Via Appia pedestrian improvements might be a good place to start the discussion, noting that Via Appia has been identified as a primary corridor for the community. He requested an overview of what the proposed Via Appia improvements are and if we removed them from the budget what the impact is and when the city may be able to complete the project. The Director of Public Works responded that it was to supplement the paving program for the corridor. This concrete would add directional crosswalks and relocate crosswalks, so they are at more of the main intersections to create pedestrian refuges in the middle. It also included additional median work towards S. Boulder Road, bump outs to shorten crosswalks. We moved this project out and we can revisit it in two years because we can continue to observe the road, rescope the design to maybe bring the budget down, and resubmit the project with safety improvements in two years. Councilmember Hoefner asked if doing it in two years is more consistent with the notion of doing it as a pilot and evaluating when it's time to resurface the road. The Director of Public works responded that about a year ago we were planning on striping it in two years from then and we just re-striped it this year. It will depend on seasonal weather effects on how long it can be pushed out; currently two years is a good timeframe to plan for.

Councilmember Kern commented that she hears from the community that improved safety is needed sooner rather than later. She asked if, instead of waiting for two years for bigger changes that are possibly going to occur on Via Appia, is it possible that those could be implemented sooner, and these funds would allow for that. She asked if these funds aren't allocated in 2025 for this project, where would we find the funds should we need to make enhancements in 2025. The Director of Public Works responded that if the funds were not allocated in 2025, general fund balance transfer or re-prioritization of other projects would need to be done. He noted that he would like to work through with City Council and the community to define what people are envisioning. We understand there is a desire for additional safety, and we feel there is a lot of safety out there, so we would want to have a good conversation to ensure we meet expectations. Councilmember Kern asked the Director of Public Works if his suggestion is to spend the next two years working on that and not putting anything towards making those improvements and not have the money set aside in case maybe in the next six months of reviewing it you can come up with some really good ideas. The Director of Public Works responded that he is open to either way, noting that he thinks we have a safe road, and he understands that people want it to be safer. What is currently scoped is maybe different from where we will end up and it's possible that the budget request may be different depending on what Council and the community are looking for. Councilmember Hoefner commented on \$100K of design and engineering in 2025, asking if there is merit in keeping the design and engineering portion in 2025 and revisiting the construction budget next year after careful consideration. The Director of Public Works responded that there is merit in keeping that funding allocation for design and engineering. Councilmember Fahey commented that she has heard from a lot of residents who were initially opposed to the restriping of Via Appia and are now noticing that people are driving slower feel safer in their cars and on their bicycles. She asked if we could maintain what we have while ensuring two lanes in both directions for evacuations. The Director of Public Works responded that we would keep two lanes in both directions, adding that some of the budgeted improvements included bump outs but after discussions with

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the community we aren't going to pursue those because they would reduce capacity. He does have a plan to have a community meeting to add signage and markings to identify an evacuation lane. There are still some outstanding items around that topic. Councilmember Hamlington commented that she feels she continues to hear concerns about pedestrian safety as it relates to Via Appia and the crossings. She has concerns about completely removing this line item from the budget and she understands that staff need to do further evaluation and scoping. She commented that she is open to the suggestion to, at minimum, keeping the funding in the budget for the study, though she does have concerns about completely removing the funds in order to take action from that study. She would like to consider an amount that could remain in the budget to improve pedestrian safety. The Committee asked staff to come back with a suggestion on how to keep this item in the budget at a lower amount to include the design and engineering work as well as some funding to provide some implementation in 2025. The community needs to feel engagement on this topic and have their concerns taking into account, which can proceed with a community meeting. Then the design and engineering work in 2025 needed based on community input, with funding for some improvements in 2025. The Director of Public Works suggested that we could start with \$500,000 for the 2025 budget.

Councilmember Hoefner commented on the Future 42 project, noting that he would like a high-level understanding of what is included, contingent, grant funded, and has anything been pulled out that shouldn't have been. Kurt commented that it looks like Highway 42 is currently unfunded with the only project included related to Highway 42 is the South Street underpass. We will continue to apply for grant funding for different pieces of Highway 42 depending on what grants are available and what pieces of the corridor match with available grants and if we get awarded, we will have to have future conversations about what the matching requirements are for any received grants. Councilmember Kern commented that she has a concern that when we kick the can there isn't funding when we need it and her concern with having nothing in this project that this is something that has been worked on and she isn't sure what the ideal timeline is for the project but if we don't put something to this when we go to make the next change we will need so much money out of the budget it won't be attainable. She would like to see some funding moving towards this and asked staff if there is something we are trying to do in the next two years. She feels the underpass as a connecting piece needs to continue to be related to the Highway 42 corridor and she needs to understand how to explain how the Highway 42 corridor isn't important enough to be in the budget while the underpass is moving forward. The Director of Public Works responded that, as we look through the budget, we can go through the challenges for many of these projects and the fact is that not all these big ideas fit the budget we have available. We have a vision for South Street that makes it a good project and functional for the future when we start talking about building out S. Boulder Road and Pine Street intersections and widening Highway 42 it's when our plan starts to diminish. The Interim City Manager commented that this is also something we will be working on in the 2027 DRCOG and TIF cycle grant funding. The Director of Public Works suggested that, given the committee's comments about wanting to keep funding in the budget for Highway 42 improvements, maybe you would want to have \$500,000 - \$1M in each year so that when you receive a grant it's already in your budget for grant matching to give certainty on that project, but it does force staff to de-prioritize something else. It feels like a better strategy is to wait for when we get a grant then we can de-prioritize and we're not holding money in limbo in a tight budget.

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The Director of Finance commented that what the committee is reviewing is a six-year plan that will be revisited each year. He also added that the capital plan presented today is financially sound and does not go negative he would give pause to go beyond \$100,000 additional expenses in this plan because appropriations would go negative starting in 2028 and 2029.

Councilmember Fahey asked if the \$10M is sufficient to build the underpass, if we are figuring in \$1M from the LRC or getting grant money from somewhere else. The Director of Public Works responded that right now we show we will receive \$1M in LRC, \$3M from DRCOG, and \$2M from Lafayette, which leaves \$4M needed in city funding. We currently have \$3M in contingency on the project because of where we are at in the design phase. As design work progresses, we may be able to reduce the overall cost of the project, possibly lowering the city's share from \$3-4M to \$1-2M.

Councilmember Hoefner asked if we don't change anything right now, are we putting any future grant funding at risk. The Director of Public Works responded that he believes we are showing it in the packet as cash funded. Councilmember Hoefner clarified that he is referring to the entire Future 42 project in his question, not just the underpass project. The Director of Public Works responded that when we apply for a grant, we don't normally have to have anything committed and when we receive the grant we generally have time to match and accept the grant through agreement.

Councilmember Hoefner suggested that the Future 42 project can be left as-is, recognizing that in the coming years we may revisit.

Councilmember Hoefner asked for a better understanding for the overall fiber loop buildout, both the IT and Public Works portions of the project. The Director of IT responded that the fiber build received funding in 2023 to create a connection between all city locations to reduce outages. The allocated funding will complete the ring around all facilities and enable us to provide better services to the community. Fiber is always a good addition for the future when we are digging under roads, it reduces the number of times we have to dig and it's always there if we need it. We can lease out strands to people like cell providers to provide better services to our community, we can provide leasing options for our partners like BVSD. Public Works has a request for fiber to connect the water treatment plants. Right now it is a very volatile connection which requires line of sight and is very difficult to maintain. Additionally, there is funding to complete to the Wastewater Treatment Plant and some very old fiber which has broken down which needs to be replaced. These are two different projects; one is to complete the connectivity between all city facilities and the other is connect public works facilities to each other. Councilmember Hoefner commented that intrepid is giving us some conduit for part of it but not the fiber. The Director of IT responded that, yes, they are giving us conduit in a specific area but we still have to put the fiber strands in the conduit. We want to control the number of strands we put in because we can lease them out for various services, such as leasing fibers to cellular providers to improve cellular service in the area. Intrepid is also handling digging under the railroad which is very difficult. Councilmember Hoefner suggested we communicate that this is possibly a way to get better cellular service to the community.

Councilmember Kern asked what the gaps are in the budget that residents are going to know and feel and can \$1M of the budget be put into some of these other projects to help us fulfill the requests of our community now. The Director of Finance commented that in a full review of the CIP fund there are many

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projects listed which are not funded and the committee and council can determine their priorities. Councilmember Kern commented that bouncing between 8-9 different attachments is complicated and very difficult for the community to keep track of this and she was hoping that she could get something that demonstrated that we have additional requests coming before council that, based on our EDI initiatives, we should definitively be saying yes to for current residents that need assistance instead of future 5-10 year down the road projects. She asked for an easy-to-read list of what is not getting funded or projects that can get scaled back versus eliminating projects. The Director of Finance directed the committee to the unfunded project slides.

The Interim City Manager commented that staff has been asked in the course of this conversation to add funds to the budget, such as around Via Appia, and after hearing what the Finance Director has said about the tightness of the CIP budget that added funding will have to come from somewhere and her question to the committee is if they have a recommendation as to where that comes from and is this an area they are recommending.

Councilmember Hoefner responded that he has other areas as well and feels that for the purposes of this meeting everything is up for discussion. Councilmember Kern agreed and added that it's up for a full conversation and that there are several things on here, in order to maintain pedestrian safety, we need to take this seriously and our community is demanding we address it, noting that, if a long-range project needs to be reduced or eliminated, she is in favor of that.

Councilmember Dickinson commented that Affordable Housing is interesting one because, similar to other projects, it's the kind of one where if we put \$2M towards a project we could get additional funding from other sources — it's the money that gets you money. Whereas there are a lot of things we pay for that aren't grant eligible and the problems we have now are that other communities are receiving affordable housing grants, and we are leaving millions of dollars on the table because we aren't in the game. Councilmember Dickinson feels this is a key priority for 2025 and that the committee should use the work plan for prioritization of CIP projects.

Councilmember Hamlington made a comment with reference to the City Manager's recommendation in light of this particular topic, noting that the committee already touched on item 35 and how that number will change as the scope of that project has changed as well as item 34 and she is assuming this came from Parks. She asked if those two items are mission critical right now or could those two items close the gap for adding the Via Appia improvements back into the budget while maintaining the integrity of the Affordable Housing line item. The Director of Finance responded that the sports complex restrooms, #35 will be revised down to \$200,000; the \$650,000 for the new concession is not in the current forecast so that there is \$200,000 for the restroom renovations and \$350,000 for the parking lot improvements. The Director of PROS pointed out that the \$350,000 for the parking lots is budgeted in 2028, noting that the parking lot is in pretty bad shape and repair in 2028 will be a stretch. We place a high level of value to upgrading that amenity when we are able to due to the reflection it gives to visitors from outside of Louisville. The restrooms are in a pretty dire state and we would like to align the restroom experience with the pristine field experience. \$200,000 was scaled back from a best guess from the facilities director to lower the budget amount. Councilmember Hamlington asked if we make money from the rental of the fields to cover the costs of maintenance. The Director of PROS responded that yes, we do receive revenues

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from the fields; some maintenance is funded through the recreation fund, and some is funded through the parks fund. We do not have a specific line set up to go back to CIP projects as part of revenue generation, but the fields do recover their costs.

Councilmember Fahey commented that timing is critical in building affordable housing because we have very limited space where housing could be built. She feels it's very important to identify potential locations as quickly as possible.

Councilmember Fahey asked about the Golf Clubhouse and if we are proposing to repair the clubhouse. The Director of PROS responded that we are proposing to repair the interior & exterior repairs of the clubhouse with the \$200,000 budgeted line item. The building is one of our biggest carbon generators and the building will need more in the future.

Councilmember Hoefner asked if there is something special about the \$2M set aside for Affordable Housing. The Interim City Manager responded that we wanted to make sure that we set aside a meaningful amount to do a larger project should we have the opportunity. Acquisition of Land and leveraging grants to get a project developed is not inexpensive. She added that if the committee would like more research on refining feasibility, staff can look into it. Councilmember Hoefner commented that if it needs to be \$1.8M or \$1.7M to balance other priorities; he asked if that dramatically move the needle or is it essentially the same thing. The Interim City Manager responded that it is likely essentially the same thing. Councilmember Kern commented that this is what she was referring to previously; not the elimination of Affordable Housing but the need of some of those funds today for some of those projects maybe we don't want to wait on. She is not aware of the state of the restrooms at the ball fields but to think about things that could come into play. She also commented that we do receive funding for affordable housing, and we actually donated those funds to Boulder County Housing Authority this year. The Interim Deputy City Manager responded that those were bond funds, and the Interim City Manager clarified that they were activity bonds.

Councilmember Hoefner reviewed PROS requests. He asked if we track the use of the par course. The Director of PROS responded that there are approximately 20-30 outdoor exercise stations on the trail, with a number of them made of wood which have been dilapidated for some time. The ones that are not dilapidated are popular with trail users. It is an amenity that will require funding for replacement or an amenity that should be removed from the trail. It has been a popular Eagle Scout project in town; we have rehabilitated four of the stops with the assistance of the Eagle Scouts. The budget request is a phased approach to replace 2-3 pieces for a 5-year lifespan with the same type of equipment we have at the arboretum. It is to the committee's discretion; we don't have data for each of the amenities. It's a high priority for the PPLAB. Councilmember Kern commented that she does think they are popular with those who like to recreate outdoors. She also commented that the equipment at the arboretum is also looking quite worn. The Director of PROS responded that there are CIPs for arboretum improvements beginning in 2026. Councilmember Hoefner commented that he would lean toward removing this line item recognizing the squeeze on the parks budget overall. It may be that we hear from community members, but it does seem like one potential area of change. Councilmember Dickinson commented that the \$300,000 number seems high for the par course improvements. He asked if there is a possibility to find a less expensive way to make these improvements. The Director of PROS responded that part of the issue is because things are much more expensive that we originally thought they were. The reason for this price

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is that we are moving away from wood products into exo-fit improved products. We can do whatever the committee prefers. Councilmember Hoefner commented that he leans towards pulling it out and removing any stations that are dangerous and that he feels it is a lot of money to replace them.

Councilmember Hoefner commented on the steam room expansion project, asking if the funding could be reduced if we only focus on fixing what needs repair. The Director of PROS responded that we could revise the budget request to include only the repair work. Councilmember Fahey commented on the cost of zoom classes. The Director of PROS responded that this is a hot button topic with the community. The recommendation is from our Recreation Superintendent to end those programs because participation is down. The Recreation Advisory Board did recommend finding the funding to continue the programs. If that is the route we are going to go, the CIP is for a maximum of \$80,000 to convert both fitness studios into zoom capable rooms. The recreation fund is able to absorb that without removing any other projects. We really don't think any of the other proposals at the RAB meeting are viable. We are out of compliance with our Microsoft and Zoom licensing with the way we are currently doing this, and we need to address that issue. The Director of IT gave a summary of the appropriate setup needed to make these rooms viable. The Director of Finance commented that the Recreation Fund is funding this expense, not the capital fund and the Recreation Fund has a healthy fund balance to cover this expense. Councilmember Kern asked if we have funding in the Recreation fund to cover recreation projects, why are there recreation projects coming out of the CIP fund? She is unsure both rooms need to be outfitted for Zoom classes and suggested that only one room be outfitted. The Director of PROS responded that classes are assigned to rooms based on class size and having the ability to run hybrid classes in both rooms or at the same time for the varying class size it would be worth the investment to do it in both rooms now rather than having to come back when prices are likely to increase. Councilmember Kern's recommendation is to provide access to people who are not able to join the rec center in person falls under DEI requirements. She feels it holds a high value priority. She added that there are people who would like to donate funds to move this project forward and she would like for staff to provide a better way for people to make contributions to projects like this. The Director of Finance confirmed that we don't currently have a donation policy.

Councilmember Hoefner commented that he would like to see any donation policy proposal come before the committee using proper procedure. He also commented that he feels that \$80,000 is a lot of money to spend on zoom classes that essentially serve 100 people, and he is curious if they feel that they are getting \$800 of value out of it per person or if they think it is about a \$50 value. He would love to see a cost structure that recovers at least some of the cost from the people using the zoom class.

Councilmember Hoefner suggested the steam room project be reduced to repairs only. Councilmember Kern asked why the steam room project wasn't funded out of the Recreation Fund if it was such a high priority. The Director of PROS responded that the steam room project is funded out of the Recreation Fund. The Director of Finance added a point of clarification that the Recreation Fund does fund all of its capital projects. The Parks Fund has moved projects to the Capital Fund. Councilmember Hamlington commented that a written proposal is necessary. If we are going to talk about DEI in a zoom class, it can also be applied to the outdoor exercise equipment. She would love to scope this back to the capital projects and generally is on board with the idea if \$1.7M for affordable housing allows us to meet our goals for matching grant funds down the road to close the gap for the Via Appia projects then so be it. If not, then

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let's continue this conversation to see what Capital Projects could help supplement that delta if needed, knowing that the rec fund is balanced, and we don't need to dive into that right now.

Councilmember Hoefner is inclined to remove converting volleyball to pickleball and focus on converting the inline to pickleball and see how it goes before converting anything else to pickleball. Councilmember Kern commented that she does see people use volleyball courts and she agreed with Councilmember Hoefner's comments. The Director of PROS responded that the reason a lot of these items are in the out years give credibility to the long-range planning process that we will go through next year. The volleyball conversion is a placeholder as an assumption for what community feedback will be in the master planning process. The same applies to the trail master plan occurring next year. There's no point in dragging down budgets with things that will change in the future. Councilmember Hoefner asked about the baseball field. The Director of PROS responded that the two baseball fields we currently have high demand considering additional use and are running into a situation in one or two budget cycles for repairs of the ball fields. This is a placeholder to consider repurposing that space. We can remove and reconsider during a future budget cycle with the understanding that it's a placeholder.

Councilmember Fahey commented that there is a question about soccer fields/multipurpose fields and a question about getting Lafayette to install the fields on the east side of Highway 42. She asked if there is any way we can encourage that activity? The Director of PROS responded that this would be driven by Council and the CMO. It's on the record at the RAB meeting that we met with the leadership of Lafayette regarding that IGA and that parcel of land, and they did not have that development in any of their current long-range development budgets. Councilmember Kern asked if including that property, the feasibility study might encourage Lafayette to move forward. The Director of PROS responded that he envisions the long-range plan would do that. Councilmember Hoefner commented that he thinks he is hearing support for pulling some of these items out pending completion of the overall master planning process and to readjust as a result. The committee agreed.

Councilmember Hoefner had a question about the cemetery long range plan. The Director of PROS responded that it is a placeholder for the long-range plan based on comparing against similarly sized cemeteries in the area and consulting costs. We don't have a plan to manage the cemetery with lots and what plots are available. Councilmember Hoefner supports the project for less cost.

Public Comments: None.

Closing Questions/Comments from the Committee: None

Councilmember Kern motioned to adjourn the meeting. Councilmember Hamlington seconded.

**Adjourn:** The meeting adjourned at 7:24 PM



# FINANCE COMMITTEE COMMUNICATION ITEM 3

SUBJECT: PRESENTATION BY CHANDLER ASSET MANAGEMENT

**DATE:** OCTOBER 17, 2024

PRESENTED BY: JULIE HUGHES, KARA HOOKS, AND Kyle Perry,

**CHANDLER ASSET MANAGEMENT** 

### SUMMARY:

The City contracts with Chandler Asset Management (Chandler) for Investment and Advisory services. Julie Hughes, Kara Hooks and Kyle Perry, representatives from Chandler, will be at the meeting to discuss the latest economic conditions and investment strategies. Also Included as an attachment is Chandler's September 30, 2024 report.

## ATTACHMENT:

1. September 30, 2024 Quarterly Report from Chandler Asset Management



## **INVESTMENT REPORT**

City of Louisville | As of September 30, 2024

**CHANDLER ASSET MANAGEMENT** | chandlerasset.com

## **Chandler Team:**

For questions about your account, please call (800) 317-4747, or contact clientservice@chandlerasset.com

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**ECONOMIC UPDATE** 

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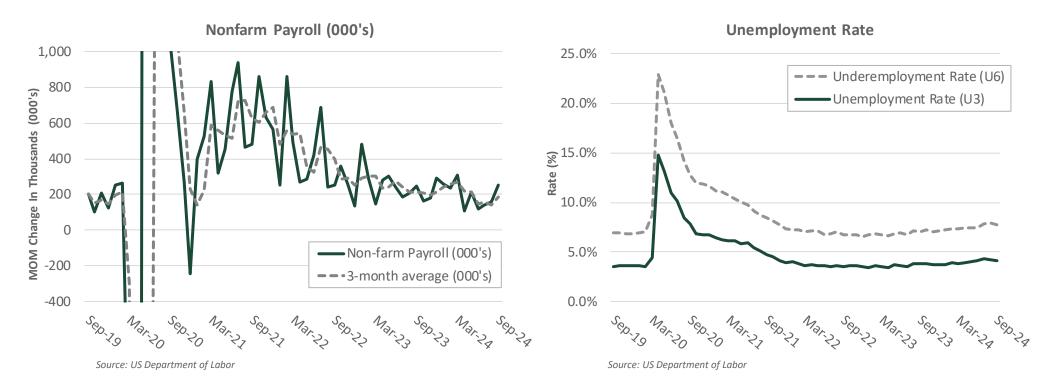


## **ECONOMIC UPDATE**



- Recent economic data suggests positive but slower growth this year fueled by consumer spending. While the consumer has been resilient, declining savings rates, growing credit card debt, higher delinquencies, and a moderating labor market pose potential headwinds to future economic growth. Inflationary trends are subsiding, but core levels remain above the Fed's target. The labor market is showing signs of cooling, reflecting an improved balance between supply and demand for workers. Given the cumulative effects of restrictive monetary policy and tighter financial conditions, we believe the economy will gradually soften and the Fed will continue to lower rates at a measured pace through this year with the ability to move more aggressively should the employment data warrant.
- The Federal Open Market Committee (FOMC) delivered the first rate cut of the easing cycle at the September meeting. Although a reduction in the Fed Funds Rate was widely anticipated, the magnitude was somewhat of a surprise, as market participants were split between whether the FOMC would cut by 25 basis points or 50 basis points. Chair Jerome Powell reiterated previous statements acknowledging that monetary policy has shifted into a more balanced approach addressing price stability and full employment in tandem. The Fed released the quarterly Summary of Economic Projections (SEP) which now forecasts a substantially lower median Fed Funds Rate expectation among Fed Governors in 2025 due to lower inflation expectations and a higher projected unemployment rate. We believe the Fed will continue to lower rates at a measured pace through this year with the ability to move more aggressively should the employment data warrant.
- The US Treasury yield curve shifted lower in September following the 50 basis points rate cut by the FOMC mid-month. The 2-year Treasury yield fell 28 basis points to 3.64%, the 5-year Treasury dropped 15 basis points to 3.56%, and the 10-year Treasury yield declined 12 basis points to 3.78%. The 2-year and 10-year Treasury yield points on the curve began to normalize to +14 basis points at September month-end versus -2 basis points at August month-end. The spread between the 2-year Treasury and 10-year Treasury yield one year ago was -47 basis points. The inversion between 3-month and 10-year Treasuries ended the month of September at -85 basis points.

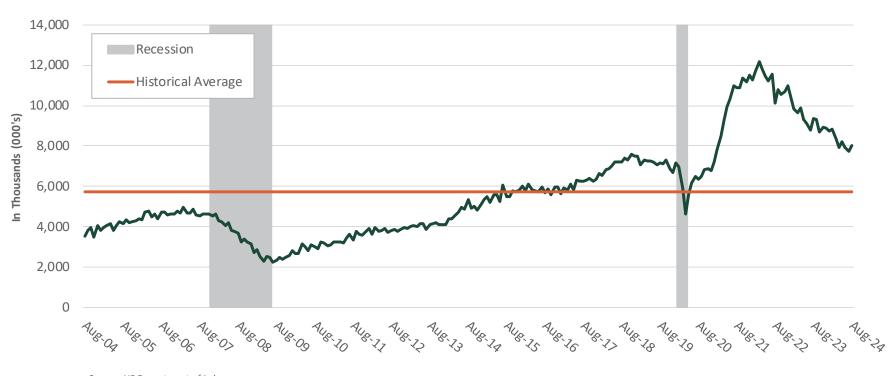




The U.S. economy added 254,000 jobs in September, well above expectations of 150,000. The three-month moving average and six-month moving average payrolls continued to trend weaker to 186,000 and 167,000 respectively. The unemployment rate declined to 4.1% in September, and the labor participation rate remained at 62.7%, remaining below the pre-pandemic level of 63.3%. The U-6 underemployment rate, which includes those who are marginally attached to the labor force and employed part time for economic reasons declined to 7.7% from 7.9%. Average hourly earnings rose 4.0% year-over-year in September. U.S. labor market data from September surprised to the upside, with strong job growth and a sharper-than-expected drop in unemployment, suggesting the economy may be more resilient than anticipated. The Federal Reserve's view is that there has been "substantial" progress towards better balance in the labor market between demand and supply for workers.



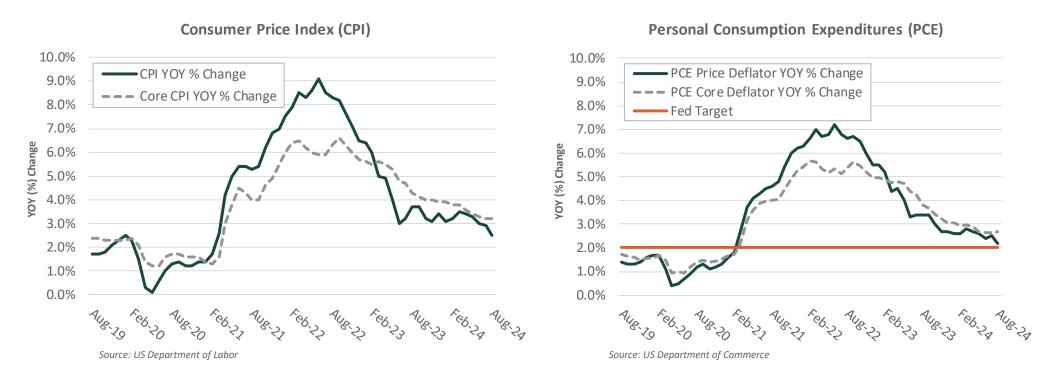
## **Job Openings**



Source: US Department of Labor

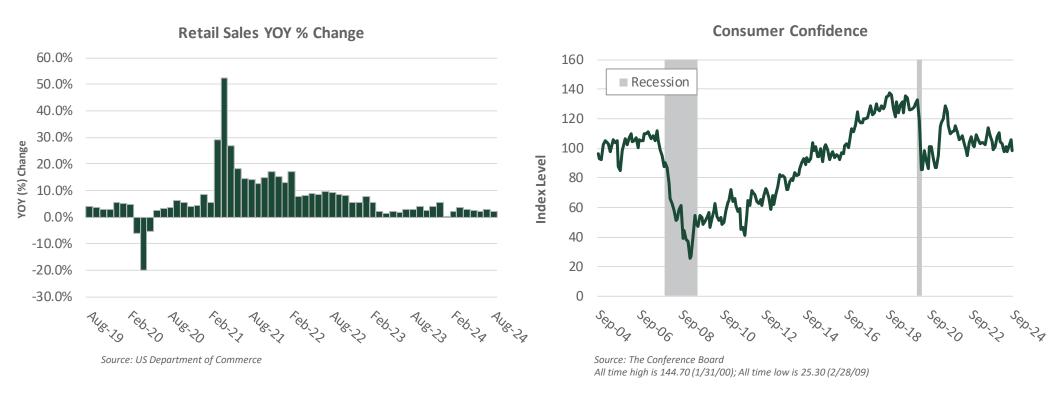
The Labor Department's Job Openings and Labor Turnover Survey (JOLTS) increased to 8.04 million job openings in August from an upwardly revised 7.71 million in July. Job openings have increased to a ratio of 1.13 jobs for each unemployed individual. The quits rate, an indicator of job availability, declined to 1.9% from downwardly revised 2.0% in July. That is the lowest level since 2020. While the current level of job openings remains elevated from a historical perspective, the trend is decelerating.





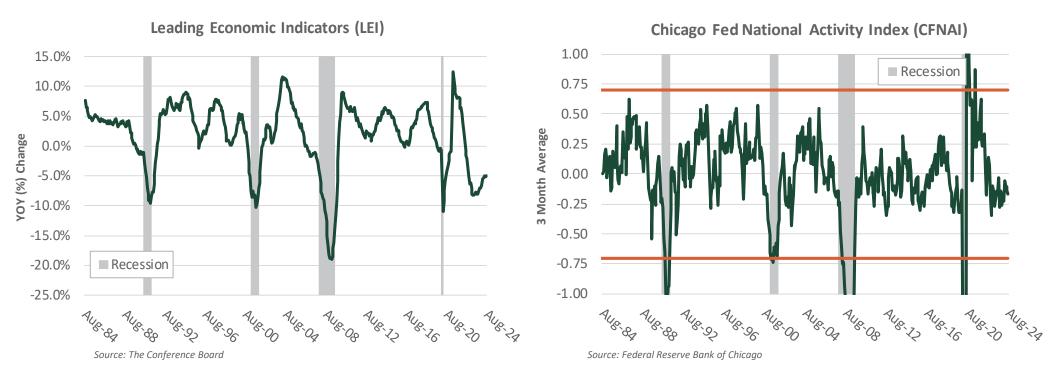
In August, the Consumer Price Index (CPI) rose 0.2% month-over-month and 2.5% year-over-year, down from 2.9% in July, largely due to a drop in gasoline prices. The Core CPI, which excludes volatile food and energy components, rose more than expected in August by 0.3% month-over-month and 3.2% year-over-year. The Personal Consumption Expenditures (PCE) Index rose 0.1% from the previous month and 2.2% year-over-year in August. The Core PCE deflator (the Fed's preferred gauge) increased 0.1% month-over-month and 2.7% over the past year, still above the Fed's 2% inflation target. Much of the lingering inflation has been driven by shelter costs and demand for services, but recent data provide confirmation that inflation is moderating.





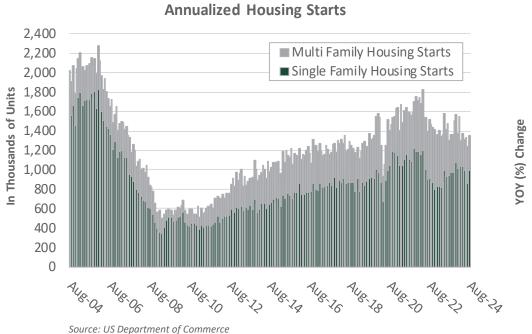
Retail Sales grew more than expected month-over-month in August at 0.1% after growth of 1.1% in July. On a year-over-year basis, Retail Sales grew 2.1% in August versus 2.9% in July. Control-group sales, which are used to calculate gross domestic product, rose 0.3% month-over-month in August after last month's data was revised higher to an increase of 0.4%. E-commerce contributed the most to the increase. The Conference Board's Consumer Confidence Index for September came in below expectations, contracting to 98.7 after an upward revision to 105.6 in August. The decline reflects recent softening in labor market conditions, and less optimism about the job market and income growth. While the consumer has been resilient, consumption has begun to moderate in the face of declining savings rates, growing credit card debt, higher delinquencies, and a moderating labor market.

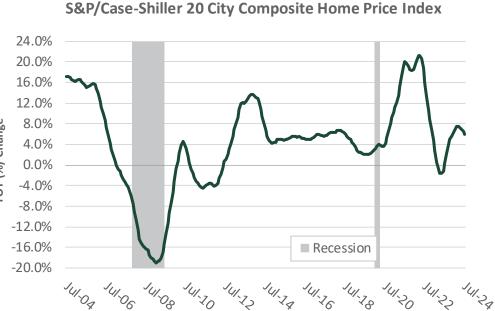




The Conference Board's Leading Economic Index (LEI) remained in negative territory at -0.2% in August, improving from -0.6% in July. The index dropped 5.0% year-over-year. The improvement can be attributed to a decrease in the yield curve inversion, an increase in building permits, and stock market performance. The Chicago Fed National Activity Index (CFNAI) increased to 0.12 in August from a downwardly revised -0.42 in July, which was above consensus expectations. The three-month moving average fell to -0.17 in August from -0.13 in July, indicating below-trend growth expectations for the economy.





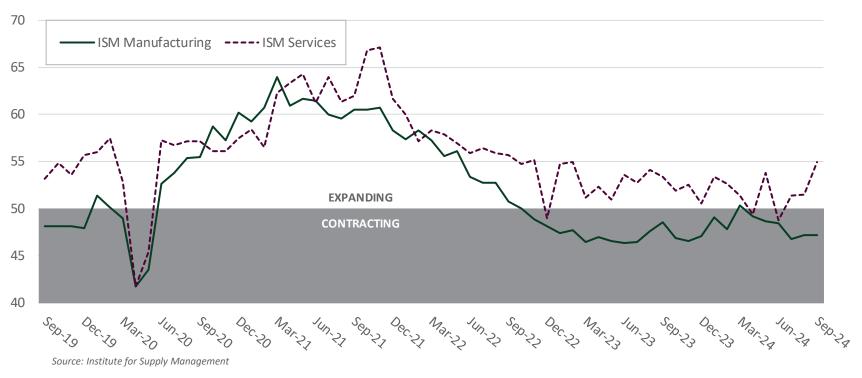


Source: S&P

Housing starts surprised to the upside on a month-over-month basis in August, increasing 9.6% to 1.356 million units versus the previous decline of 6.9% the prior month. Starts were led by the single-family home sector. Total starts were up 3.9% year-over-year. The Freddie Mac average rate for a 30-year fixed mortgage edged down to 6.35% in August from 6.85% in July. According to the Case-Shiller 20-City Home Price Index, housing prices rose 5.9% year-over-year in July, decelerating from 6.5% reported in the previous month. Although the trend is gradually improving, tight inventories and higher mortgage rates continue to impact affordability.



## Institute of Supply Management (ISM) Surveys



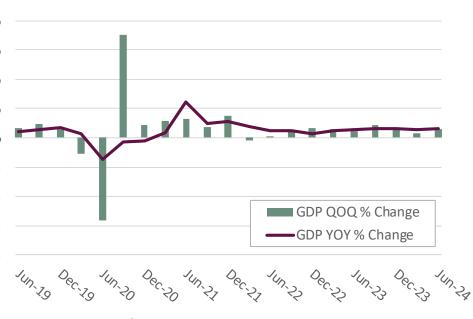
The Institute for Supply Management (ISM) Manufacturing index contracted at a slower rate of 47.2 in September compared to 47.5 in August. Demand remains subdued and companies are continuing to reduce head counts through layoffs, attrition and hiring freezes. The ISM Services Index increased to 54.9 in September, increasing from 51.7 in August, due stronger production and new orders. A reading over 50 indicates expansion, while a reading under 50 indicates contraction.

Source: US Department of Commerce



#### **Components of GDP** 9/23 12/23 6/24 3/24 40.0% 30.0% **Personal Consumption Expenditures** 2.3% 1.9% 1.7% 1.3% 20.0% **Gross Private Domestic Investment** 1.8% 0.2% 0.6% 1.5% 10.0% 0.0% -0.9% **Net Exports and Imports** -0.1% 0.1% -0.6% -10.0% **Federal Government Expenditures** 0.3% 0.0% 0.0% 0.3% -20.0% **State and Local (Consumption and Gross** -30.0% 0.6% 0.6% 0.3% 0.3% Investment) -40.0% **Total** 4.4% 3.2% 3.0% 1.6%

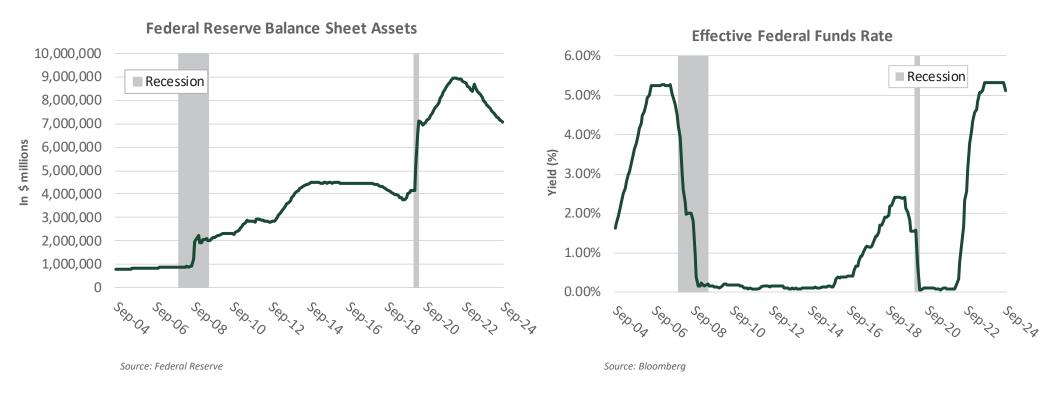
## **Gross Domestic Product (GDP)**



Source: US Department of Commerce

According to the third estimate, second quarter GDP increased at an annualized rate of 3.0%, unchanged from the prior estimate. Growth continues to be powered by personal consumption expenditures. Gross fixed investment, government consumption expenditures, and inventories also had positive contributions, with a negative offset by net exports. The consensus projection calls for 2.0% growth in the third quarter and 2.6% growth for the full year 2024.





The Federal Open Market Committee (FOMC) delivered the first rate cut of the easing cycle at the September meeting. Although a reduction in the Fed Funds Rate was widely anticipated, the magnitude was somewhat of a surprise, as market participants were split between whether the FOMC would cut by 25 basis points or 50 basis points. Chair Jerome Powell reiterated previous statements acknowledging that monetary policy has shifted into a more balanced approach addressing price stability and full employment in tandem. The Fed released the quarterly Summary of Economic Projections (SEP) which now forecasts a substantially lower median Fed Funds Rate expectation among Fed Governors in 2025 to 3.1 – 3.6%. The Fed continues to reduce its holdings of U.S. Treasury securities and agency mortgage-backed securities as per its predefined schedule of \$25 billion and \$35 billion per month. Since the Fed began its Quantitative Tightening campaign in June 2022, securities holdings have declined by approximately \$1.8T to approximately \$7.1T.





At the end of September, the 2-year Treasury yield was 140 basis points lower, and the 10-Year Treasury yield was 79 basis points lower, year-over-year. The 2-year and 10-year Treasury yield points on the curve began to normalize to +14 basis points at September month-end versus -2 basis points at August month-end. The yield curve inversion which began in July 2022 was historically long. The average historical spread (since 2003) is about +110 basis points. The inversion between 3-month and 10-year Treasuries tightened to -85 basis points in September from -121 basis points in August.



## **ACCOUNT PROFILE**

### **OBJECTIVES**



City of Louisville | Account #10236 | As of September 30, 2024

## **Investment Objectives**

Safety of principal is the foremost objective of the investment program. The investment portfolio shall remain sufficiently liquid to meet all operating requirements that may be reasonably anticipated. The investment portfolio shall be designed with the objective of attaining a market rate of return throughout budgetary and economic cycles, taking into account the investment risk constraints and liquidity needs.

## Chandler Asset Management Performance Objective

The performance objective for the City of Louisville is to achieve an annual total return on the portfolio that exceeds the return of the ICE BofA Blended 0-3 Year Treasury Index.

## Strategy

In order to achieve its objective, we will invest the City's funds in a well diversified passive portfolio comprised primarily of U.S. Treasury and Agency securities. All securities will be in compliance with the City's Investment Policies and CRS 24-75-601.

## **STATEMENT OF COMPLIANCE**



City of Louisville | Account #10236 | As of September 30, 2024

Rules Name	Limit	Actual	Compliance Status	Notes
BANKERS' ACCEPTANCES				
Max % (MV)	25.0	0.0	Compliant	
Max % Issuer (MV)	5.0	0.0	Compliant	
Max Maturity (Days)	270	0.0	Compliant	
Min Rating (A-1 by 2)	0.0	0.0	Compliant	
CD'S				
Max % (MV)	25.0	0.0	Compliant	
Max % Issuer (MV)	5.0	0.0	Compliant	
Max Maturity (Years)	5.0	0.0	Compliant	
Min Rating (AA- by 1)	0.0	0.0	Compliant	
COMMERCIAL PAPER				
Max % (MV)	25.0	1.5	Compliant	
Max % Issuer (MV)	5.0	1.5	Compliant	
Max Maturity (Days)	270	142	Compliant	
Min Rating (A-1 by 2)	0.0	0.0	Compliant	
CORPORATE MEDIUM TERM NOTES				
Max % (MV)	25.0	3.0	Compliant	
Max % Issuer (MV)	5.0	1.9	Compliant	
Max Maturity (Years)	3	1	Compliant	
Min Rating (AA- by 2)	0.0	0.0	Compliant	
FEDERAL AGENCIES				
Max % (MV)	95.0	12.4	Compliant	
Max % Issuer (MV)	35.0	6.3	Compliant	
Max Maturity (Years)	3	2	Compliant	
LOCAL GOVERNMENT INVESTMENT POOL (LGIP)				
Min Rating (AAA by 1)	0.0	0.0	Compliant	
MONEY MARKET MUTUAL FUNDS				

## **STATEMENT OF COMPLIANCE**



City of Louisville | Account #10236 | As of September 30, 2024

Rules Name	Limit	Actual	Compliance Status	Notes
Max % (MV)	20.0	0.0	Compliant	
Max % Issuer (MV)	10.0	0.0	Compliant	
Min Rating (AAA by 2)	0.0	0.0	Compliant	
MUNICIPAL SECURITIES (CO, LOCAL AGENCY	")			
Max % (MV)	10.0	0.0	Compliant	
Max % Issuer (MV)	5.0	0.0	Compliant	
Max Maturity (Years)	3.0	0.0	Compliant	
Min Rating (A- by 2)	0.0	0.0	Compliant	
MUNICIPAL SECURITIES (OTHER STATES)				
Max % (MV)	10.0	0.0	Compliant	
Max % Issuer (MV)	5.0	0.0	Compliant	
Max Maturity (Years)	3.0	0.0	Compliant	
Min Rating (AA- by 2)	0.0	0.0	Compliant	
U.S. TREASURIES				
Max % (MV)	100.0	80.1	Compliant	
Max Maturity (Years)	5	2	Compliant	

#### **PORTFOLIO CHARACTERISTICS**

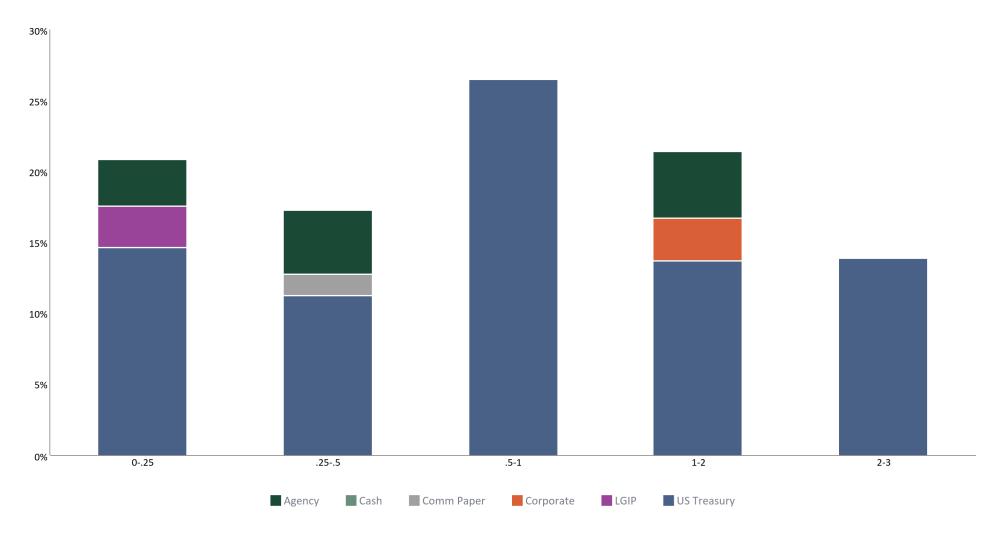


	Benchmark*	9/30/2024 Portfolio	6/30/2024 Portfolio
Average Maturity (yrs)	0.99	0.97	0.96
Average Modified Duration	0.94	0.92	0.90
Average Purchase Yield		4.57%	4.47%
Average Market Yield	4.19%	4.21%	5.04%
Average Quality**	AA+	AAA	AAA
Total Market Value		66,196,217	64,881,211

<sup>\*</sup>Benchmark: 30% ICE 3-Month Treasury, 30% ICE 6-Month Treasury, 40% ICE 1-3 year Treasury

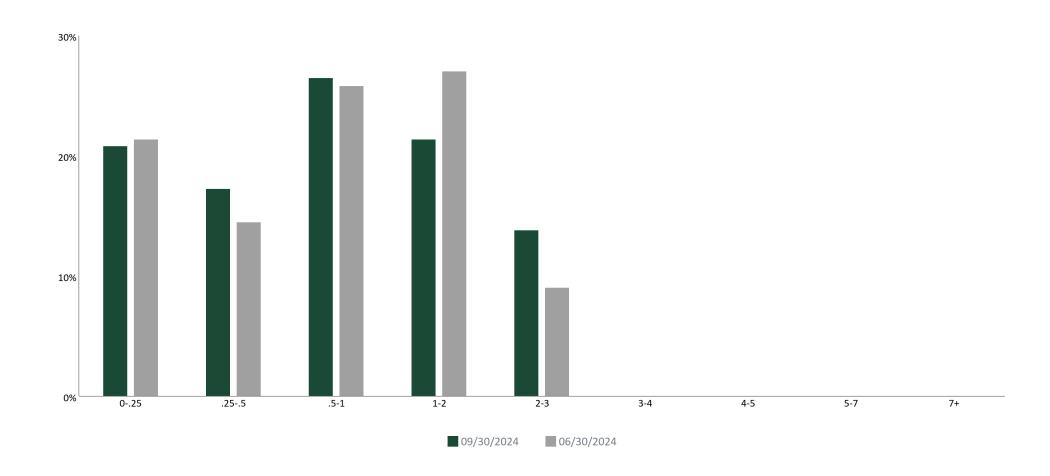
<sup>\*\*</sup>The credit quality is a weighted average calculation of the highest of S&P, Moody's and Fitch.





	025	.255	.5-1	1-2	2-3	3-4	4-5	5-7	7+
09/30/2024	20.8%	17.3%	26.5%	21.4%	13.9%	0.0%	0.0%	0.0%	0.0%





Date	025	.255	.5-1	1-2	2-3	3-4	4-5	5-7	7+
09/30/2024	20.8%	17.3%	26.5%	21.4%	13.9%	0.0%	0.0%	0.0%	0.0%
06/30/2024	21.4%	14.5%	25.9%	27.1%	9.1%	0.0%	0.0%	0.0%	0.0%

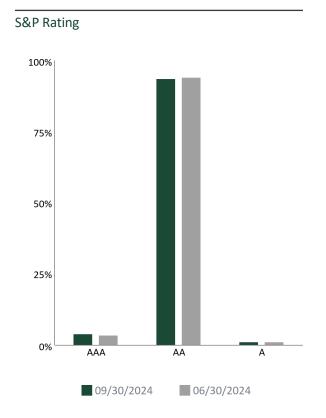
#### **ISSUERS**

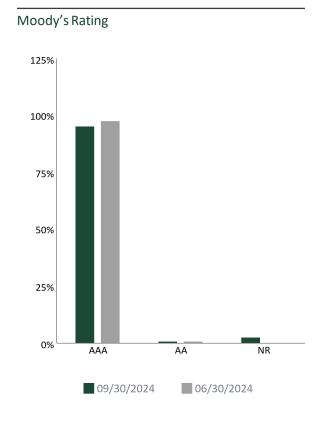


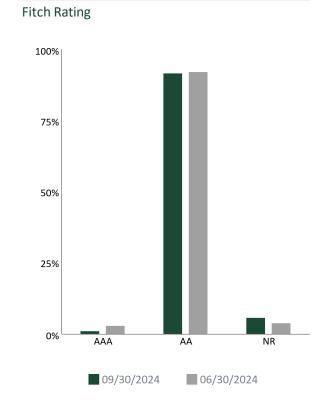
Issuer	Investment Type	% Portfolio
United States	US Treasury	80.13%
Federal Home Loan Banks	Agency	6.27%
Farm Credit System	Agency	6.14%
COLORADO SURPLUS ASSET FUND TRUST	LGIP	2.92%
Apple Inc.	Corporate	1.89%
Mitsubishi UFJ Financial Group, Inc.	Comm Paper	1.50%
Walmart Inc.	Corporate	1.15%
Cash	Cash	0.01%
TOTAL		100.00%

#### **QUALITY DISTRIBUTION**









Rating	09/30/2024	06/30/2024
AAA	4.4%	4.0%
AA	94.1%	94.5%
А	1.5%	1.5%

Rating	09/30/2024	06/30/2024
AAA	95.9%	98.1%
AA	1.2%	1.1%
NR	2.9%	0.8%

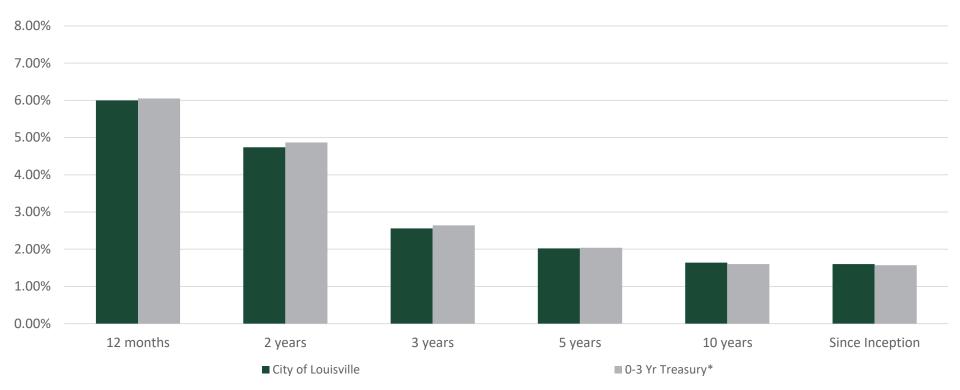
Rating	09/30/2024	06/30/2024
AAA	1.5%	3.2%
AA	92.2%	92.6%
NR	6.3%	4.2%

#### **INVESTMENT PERFORMANCE**



City of Louisville | Account #10236 | As of September 30, 2024

#### Total Rate of Return: Inception | 07/01/2014



	3 Months	12 Months	2 Years	3 Years	5 Years	10 Years	Since Inception
TOTAL RATE OF RETURN							
City of Louisville	2.03%	6.00%	4.74%	2.56%	2.02%	1.64%	1.60%
Benchmark	2.03%	6.05%	4.87%	2.64%	2.04%	1.60%	1.57%

<sup>\*</sup>Periods over 1 year are annualized.

Benchmark: 30% ICE 3-Month Treasury, 30% ICE 6-Month Treasury, 40% ICE 1-3 year Treasury

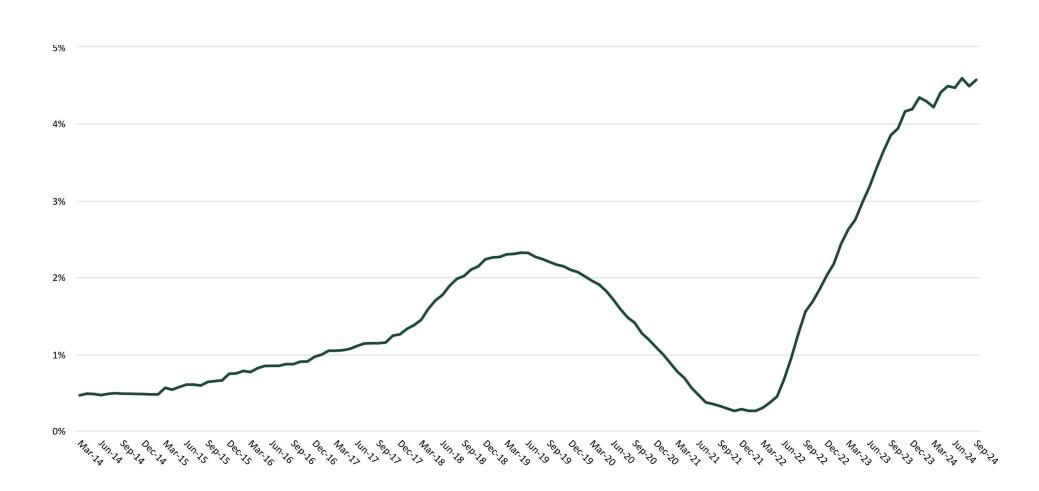
Total rate of return: A measure of a portfolio's performance over time. It is the internal rate of return, which equates the beginning value of the portfolio with the ending market value; it includes interest earnings, realized and unrealized gains and losses in the portfolio.

#### HISTORICAL AVERAGE PURCHASE YIELD



City of Louisville | Account #10236 | As of September 30, 2024

Purchase Yield as of 09/30/24 = 4.57%





### **PORTFOLIO HOLDINGS**



Cusip	Security Description	Par Value/ Units	Purchase Date Purchase Yield	Cost Value Book Value	Mkt Price Mkt YTM	Market Value Accrued Int.	% of Port. Gain/Loss	Moody's/ S&P/ Fitch	Maturity Duration
AGENCY									
3130ATT31	FEDERAL HOME LOAN BANKS 4.5 10/03/2024	1,100,000.00	11/04/2022 4.87%	1,092,707.00 1,099,979.04	100.00 5.20%	1,099,950.06 24,475.00	1.67% (28.98)	Aaa/AA+ AA+	0.01 0.01
3130ATUR6	FEDERAL HOME LOAN BANKS 4.625 12/13/2024	1,000,000.00	03/27/2023 4.32%	1,004,900.00 1,000,571.41	99.98 4.65%	999,815.61 13,875.00	1.52% (755.80)	Aaa/AA+ AA+	0.20 0.20
3133EPBH7	FEDERAL FARM CREDIT BANKS FUNDING CORP 4.75 02/21/2025	2,000,000.00	 4.19%	2,019,740.00 2,004,104.12	100.03 4.65%	2,000,590.78 10,555.56	3.05% (3,513.34)	Aaa/AA+ AA+	0.39 0.38
3130AUZC1	FEDERAL HOME LOAN BANKS 4.625 03/14/2025	1,000,000.00	03/27/2023 4.26%	1,006,760.00 1,001,546.22	100.05 4.50%	1,000,491.84 2,184.03	1.52% (1,054.38)	Aaa/AA+ AA+	0.45 0.44
3133EP4K8	FEDERAL FARM CREDIT BANKS FUNDING CORP 4.625 03/05/2026	1,000,000.00	04/12/2024 4.93%	994,600.00 995,924.53	101.11 3.82%	1,011,114.27 3,340.28	1.54% 15,189.74	Aaa/AA+ AA+	1.43 1.37
3133EPZY4	FEDERAL FARM CREDIT BANKS FUNDING CORP 5.0 07/30/2026	1,000,000.00	11/10/2023 4.93%	1,001,710.00 1,001,152.09	102.23 3.73%	1,022,266.31 8,472.22	1.56% 21,114.22	Aaa/AA+ AA+	1.83 1.73
3130AXU63	FEDERAL HOME LOAN BANKS 4.625 11/17/2026	1,000,000.00	12/20/2023 4.16%	1,012,676.00 1,009,274.25	102.01 3.63%	1,020,139.03 17,215.28	1.55% 10,864.78	Aaa/AA+ AA+	2.13 1.98
Total Agency		8,100,000.00	4.49%	8,133,093.00 8,112,551.66	100.68 4.36%	8,154,367.90 80,117.36	12.42% 41,816.24	Aaa/AA+ AA+	0.85 0.81
CASH									
CCYUSD	Receivable	3,357.21	0.00%	3,357.21 3,357.21	1.00 0.00%	3,357.21 0.00	0.01% 0.00	Aaa/AAA AAA	0.00 0.00
Total Cash		3,357.21	0.00%	3,357.21 3,357.21	1.00 0.00%	3,357.21 0.00	0.01% 0.00	Aaa/AAA AAA	0.00 0.00
COMMERCIAL PAPER									
62479LPK5	MUFG Bank, Ltd New York Branch 02/19/2025	1,000,000.00	07/19/2024 5.30%	969,243.05 979,829.16	98.22 4.63%	982,176.00 0.00	1.50% 2,346.84	P-1/A-1 NA	0.39 0.38



Cusip	Security Description	Par Value/ Units	Purchase Date Purchase Yield	Cost Value Book Value	Mkt Price Mkt YTM	Market Value Accrued Int.	% of Port. Gain/Loss	Moody's/ S&P/ Fitch	Maturity Duration
Total Commercial Paper		1,000,000.00	5.30%	969,243.05 979,829.16	98.22 4.63%	982,176.00 0.00	1.50% 2,346.84	P-1/A-1 NA	0.39 0.38
CORPORATE									
037833BY5	APPLE INC 3.25 02/23/2026	1,250,000.00	05/02/2023 4.00%	1,225,387.50 1,237,765.72	99.11 3.91%	1,238,920.30 4,288.19	1.89% 1,154.58	Aaa/AA+ NA	1.40 1.34
931142FA6	WALMART INC 4.0 04/15/2026	750,000.00	05/24/2023 4.19%	746,197.50 747,978.01	100.28 3.81%	752,136.88 13,833.33	1.15% 4,158.87	Aa2/AA AA	1.54 1.38
Total Corporate		2,000,000.00	4.07%	1,971,585.00 1,985,743.72	99.56 3.87%	1,991,057.18 18,121.53	3.03% 5,313.45	Aa1/AA+ AA	1.45 1.36
LOCAL GOV INVESTMENT POOL									
990009MK5	COLORADO SURPLUS ASSET FUND TRUST	1,918,208.99	5.38%	1,918,208.99 1,918,208.99	1.00 5.38%	1,918,208.99 0.00	2.92% 0.00	NA/AAAm NA	0.00 0.00
Total Local Gov Investment Pool		1,918,208.99	5.38%	1,918,208.99 1,918,208.99	1.00 5.38%	1,918,208.99 0.00	2.92% 0.00	NA/AAAm NA	0.00 0.00
US TREASURY									
912797GW1	UNITED STATES TREASURY 10/03/2024	1,000,000.00	10/30/2023 5.43%	951,717.64 999,714.31	99.97 4.77%	999,739.17 0.00	1.52% 24.86	P-1/A-1+ F1+	0.01 0.01
91282CDB4	UNITED STATES TREASURY 0.625 10/15/2024	2,000,000.00	 4.59%	1,892,968.75 1,997,099.12	99.84 4.89%	1,996,730.70 5,771.86	3.04% (368.42)	Aaa/AA+ AA+	0.04 0.04
9128283D0	UNITED STATES TREASURY 2.25 10/31/2024	1,000,000.00	09/15/2023 5.41%	966,171.88 997,518.72	99.78 4.89%	997,820.54 9,415.76	1.52% 301.82	Aaa/AA+ AA+	0.08
912828G38	UNITED STATES TREASURY 2.25 11/15/2024	2,200,000.00	3.44%	2,145,046.88 2,196,928.80	99.68 4.84%	2,192,952.54 18,697.01	3.34% (3,976.26)	Aaa/AA+ AA+	0.13 0.12
91282CFX4	UNITED STATES TREASURY 4.5 11/30/2024	1,000,000.00	04/06/2023 3.97%	1,008,281.25 1,000,828.13	99.96 4.68%	999,599.61 15,122.95	1.52% (1,228.52)	Aaa/AA+ AA+	0.17 0.16



Cusip	Security Description	Par Value/ Units	Purchase Date Purchase Yield	Cost Value Book Value	Mkt Price Mkt YTM	Market Value Accrued Int.	% of Port. Gain/Loss	Moody's/ S&P/ Fitch	Maturity Duration
91282CDN8	UNITED STATES TREASURY 1.0 12/15/2024	1,500,000.00	 4.19%	1,425,449.22 1,490,599.79	99.27 4.60%	1,488,984.38 4,426.23	2.27% (1,615.41)	Aaa/AA+ AA+	0.21 0.20
91282CGD7	UNITED STATES TREASURY 4.25 12/31/2024	1,000,000.00	09/29/2023 5.36%	986,718.75 997,349.58	99.89 4.67%	998,859.38 10,740.49	1.52% 1,509.80	Aaa/AA+ AA+	0.25 0.24
91282CDS7	UNITED STATES TREASURY 1.125 01/15/2025	1,000,000.00	04/06/2023 3.90%	953,125.00 992,308.44	99.01 4.59%	990,117.19 2,384.51	1.51% (2,191.25)	Aaa/AA+ AA+	0.29 0.28
9128283V0	UNITED STATES TREASURY 2.5 01/31/2025	1,000,000.00	12/20/2023 4.79%	975,429.69 992,634.94	99.32 4.55%	993,242.19 4,211.96	1.51% 607.25	Aaa/AA+ AA+	0.34 0.33
912828J27	UNITED STATES TREASURY 2.0 02/15/2025	1,500,000.00	02/28/2024 5.11%	1,456,757.81 1,483,169.94	99.07 4.54%	1,485,981.45 3,831.52	2.26% 2,811.51	Aaa/AA+ AA+	0.38 0.37
91282CGN5	UNITED STATES TREASURY 4.625 02/28/2025	2,000,000.00	07/03/2023 5.13%	1,983,984.38 1,996,035.74	100.07 4.43%	2,001,406.24 7,921.27	3.05% 5,370.50	Aaa/AA+ AA+	0.41 0.41
91282CED9	UNITED STATES TREASURY 1.75 03/15/2025	1,000,000.00	08/01/2024 4.88%	981,132.81 986,164.06	98.85 4.31%	988,525.39 773.48	1.51% 2,361.33	Aaa/AA+ AA+	0.45 0.45
9128284F4	UNITED STATES TREASURY 2.625 03/31/2025	1,000,000.00	10/13/2022 4.41%	958,476.56 991,639.89	99.16 4.34%	991,632.81 72.12	1.51% (7.08)	Aaa/AA+ AA+	0.50 0.49
91282CEH0	UNITED STATES TREASURY 2.625 04/15/2025	1,000,000.00	04/06/2023 3.78%	977,734.38 994,070.57	99.14 4.26%	991,375.00 12,120.90	1.51% (2,695.57)	Aaa/AA+ AA+	0.54 0.52
91282CGX3	UNITED STATES TREASURY 3.875 04/30/2025	2,500,000.00	04/29/2024 5.21%	2,467,773.44 2,481,370.40	99.75 4.31%	2,493,691.40 40,540.08	3.80% 12,321.00	Aaa/AA+ AA+	0.58 0.56
912828XB1	UNITED STATES TREASURY 2.125 05/15/2025	1,250,000.00	07/17/2023 4.85%	1,191,015.63 1,230,014.29	98.70 4.27%	1,233,715.83 10,033.12	1.88% 3,701.53	Aaa/AA+ AA+	0.62 0.60
9128284R8	UNITED STATES TREASURY 2.875 05/31/2025	2,000,000.00	05/15/2024 5.10%	1,955,390.63 1,971,590.87	99.13 4.21%	1,982,578.12 19,323.77	3.02% 10,987.25	Aaa/AA+ AA+	0.67 0.64
91282CEU1	UNITED STATES TREASURY 2.875 06/15/2025	2,500,000.00	 4.66%	2,462,988.28 2,469,399.47	99.10 4.17%	2,477,563.48 21,209.02	3.77% 8,164.01	Aaa/AA+ AA+	0.71 0.68
912828XZ8	UNITED STATES TREASURY 2.75 06/30/2025	1,000,000.00	11/14/2022 4.25%	962,968.75 989,485.91	99.04 4.07%	990,371.09 6,949.73	1.51% 885.18	Aaa/AA+ AA+	0.75 0.73
91282CEY3	UNITED STATES TREASURY 3.0 07/15/2025	1,000,000.00	07/15/2024 4.86%	982,148.44 985,924.73	99.19 4.06%	991,859.37 6,358.70	1.51% 5,934.64	Aaa/AA+ AA+	0.79 0.77



Cusip	Security Description	Par Value/ Units	Purchase Date Purchase Yield	Cost Value Book Value	Mkt Price Mkt YTM	Market Value Accrued Int.	% of Port. Gain/Loss	Moody's/ S&P/ Fitch	Maturity Duration
91282CHN4	UNITED STATES TREASURY 4.75 07/31/2025	1,000,000.00	08/15/2023 4.94%	996,445.31 998,493.61	100.54 4.08%	1,005,351.56 8,002.72	1.53% 6,857.95	Aaa/AA+ AA+	0.83 0.80
912828K74	UNITED STATES TREASURY 2.0 08/15/2025	1,000,000.00	09/07/2023 4.98%	945,742.19 975,595.50	98.25 4.06%	982,539.06 2,554.35	1.50% 6,943.56	Aaa/AA+ AA+	0.87 0.85
91282CHV6	UNITED STATES TREASURY 5.0 08/31/2025	1,000,000.00	12/14/2023 4.44%	1,009,062.50 1,004,843.00	100.84 4.06%	1,008,359.38 4,281.77	1.54% 3,516.38	Aaa/AA+ AA+	0.92 0.88
91282CFK2	UNITED STATES TREASURY 3.5 09/15/2025	2,250,000.00	 4.16%	2,225,791.02 2,236,333.00	99.54 3.99%	2,239,751.95 3,480.66	3.41% 3,418.95	Aaa/AA+ AA+	0.96 0.93
91282CFP1	UNITED STATES TREASURY 4.25 10/15/2025	1,000,000.00	08/28/2023 4.99%	985,117.19 992,749.89	100.29 3.96%	1,002,929.69 19,624.32	1.53% 10,179.80	Aaa/AA+ AA+	1.04 0.99
91282CJL6	UNITED STATES TREASURY 4.875 11/30/2025	2,000,000.00	11/30/2023 4.70%	2,006,718.75 2,003,911.60	101.09 3.90%	2,021,875.00 32,766.39	3.08% 17,963.40	Aaa/AA+ AA+	1.17 1.11
91282CGA3	UNITED STATES TREASURY 4.0 12/15/2025	1,000,000.00	11/16/2023 4.81%	984,140.63 990,806.16	100.16 3.86%	1,001,601.56 11,803.28	1.52% 10,795.40	Aaa/AA+ AA+	1.21 1.15
91282CJS1	UNITED STATES TREASURY 4.25 12/31/2025	1,300,000.00	01/31/2024 4.25%	1,299,847.66 1,299,900.62	100.45 3.87%	1,305,890.63 13,962.64	1.99% 5,990.01	Aaa/AA+ AA+	1.25 1.19
91282CGE5	UNITED STATES TREASURY 3.875 01/15/2026	1,000,000.00	01/17/2024 4.33%	991,445.31 994,465.30	100.05 3.83%	1,000,507.81 8,213.32	1.52% 6,042.51	Aaa/AA+ AA+	1.29 1.24
91282CGL9	UNITED STATES TREASURY 4.0 02/15/2026	1,000,000.00	03/11/2024 4.54%	990,117.19 992,962.88	100.27 3.79%	1,002,695.31 5,108.70	1.53% 9,732.43	Aaa/AA+ AA+	1.38 1.32
91282CKB6	UNITED STATES TREASURY 4.625 02/28/2026	1,000,000.00	02/28/2024 4.66%	999,414.06 999,586.63	101.11 3.81%	1,011,132.81 3,960.64	1.54% 11,546.18	Aaa/AA+ AA+	1.41 1.36
91282CKS9	UNITED STATES TREASURY 4.875 05/31/2026	1,600,000.00	06/20/2024 4.74%	1,604,062.50 1,603,478.05	101.84 3.72%	1,629,375.01 26,213.11	2.48% 25,896.96	Aaa/AA+ AA+	1.67 1.57
91282CKA8	UNITED STATES TREASURY 4.125 02/15/2027	1,500,000.00	04/02/2024 4.53%	1,483,769.53 1,486,572.69	101.16 3.61%	1,517,343.75 7,902.51	2.31% 30,771.06	Aaa/AA+ AA+	2.38 2.23
91282CKE0	UNITED STATES TREASURY 4.25 03/15/2027	1,500,000.00	03/22/2024 4.36%	1,495,429.69 1,496,230.02	101.54 3.59%	1,523,144.54 2,817.68	2.32% 26,914.51	Aaa/AA+ AA+	2.45 2.31
91282CKJ9	UNITED STATES TREASURY 4.5 04/15/2027	1,000,000.00	05/15/2024 4.53%	999,023.44 999,150.10	102.18 3.59%	1,021,757.81 20,778.69	1.56% 22,607.71	Aaa/AA+ AA+	2.54 2.34



Cusip	Security Description	Par Value/ Units	Purchase Date Purchase Yield	Cost Value Book Value	Mkt Price Mkt YTM	Market Value Accrued Int.	% of Port. Gain/Loss	Moody's/ S&P/ Fitch	Maturity Duration
91282CKR1	UNITED STATES TREASURY 4.5 05/15/2027	1,000,000.00	07/02/2024 4.57%	997,968.75 998,143.52	102.26 3.59%	1,022,617.19 16,997.28	1.56% 24,473.67	Aaa/AA+ AA+	2.62 2.42
91282CKV2	UNITED STATES TREASURY 4.625 06/15/2027	1,000,000.00	06/20/2024 4.47%	1,004,257.81 1,003,859.01	102.70 3.57%	1,026,992.19 13,647.54	1.56% 23,133.18	Aaa/AA+ AA+	2.71 2.50
91282CKZ3	UNITED STATES TREASURY 4.375 07/15/2027	1,000,000.00	08/14/2024 3.76%	1,016,796.88 1,016,054.91	102.09 3.58%	1,020,937.50 9,273.10	1.55% 4,882.59	Aaa/AA+ AA+	2.79 2.59
91282CLG4	UNITED STATES TREASURY 3.75 08/15/2027	1,000,000.00	09/17/2024 3.47%	1,007,578.13 1,007,485.28	100.48 3.57%	1,004,765.62 4,789.40	1.53% (2,719.66)	Aaa/AA+ AA+	2.87 2.69
91282CLL3	UNITED STATES TREASURY 3.375 09/15/2027	1,000,000.00	09/17/2024 3.45%	997,812.50 997,838.54	99.49 3.56%	994,921.88 1,491.71	1.51% (2,916.66)	Aaa/AA+ AA+	2.96 2.78
Total US Treasury		52,600,000.00	4.56%	51,725,821.21 52,342,308.00	100.07 4.15%	52,631,236.10 417,574.27	80.13% 288,928.11	Aaa/AA+ AA+	1.01 0.96
Total Portfolio		65,621,566.20	4.57%	64,721,308.46 65,341,998.74	97.20 4.21%	65,680,403.38 515,813.16	100.00% 338,404.64	Aaa/AA+ AA+	0.97 0.92
Total Market Value + Accrued						66,196,216.54			



### **TRANSACTIONS**



Transaction Type	Settlement Date	CUSIP	Quantity	Security Description	Price	Acq/Disp Yield	Amount	Interest Pur/ Sold	Total Amount	Gain/Loss
ACQUISITIONS										
Purchase	07/01/2024	990009MK5	15,000.00	COLORADO SURPLUS ASSET FUND TRUST	1.000	5.38%	(15,000.00)	0.00	(15,000.00)	0.00
Purchase	07/01/2024	990009MK5	1,066,722.52	COLORADO SURPLUS ASSET FUND TRUST	1.000	5.38%		0.00	(1,066,722.52)	0.00
Purchase	07/03/2024	91282CKR1	1,000,000.00	UNITED STATES TREASURY 4.5 05/15/2027	99.797	4.57%		(5,991.85)	(1,003,960.60)	0.00
Purchase	07/15/2024	990009MK5	1,026,875.00	COLORADO SURPLUS ASSET FUND TRUST	1.000	5.38%		0.00	(1,026,875.00)	0.00
Purchase	07/16/2024	91282CEY3	1,000,000.00	UNITED STATES TREASURY 3.0 07/15/2025	98.215	4.86%		(81.52)	(982,229.96)	0.00
Purchase	07/19/2024	62479LPK5	1,000,000.00	MUFG Bank, Ltd New York Branch 02/19/2025	96.924	5.30%		0.00	(969,243.05)	0.00
Purchase	07/19/2024	990009MK5	1,000,000.00	COLORADO SURPLUS ASSET FUND TRUST	1.000	5.38%		0.00	(1,000,000.00)	0.00
Purchase	07/30/2024	990009MK5	25,000.00	COLORADO SURPLUS ASSET FUND TRUST	1.000	5.38%	(25,000.00)	0.00	(25,000.00)	0.00
Purchase	07/31/2024	990009MK5	2,117,000.00	COLORADO SURPLUS ASSET FUND TRUST	1.000	5.38%		0.00	(2,117,000.00)	0.00
Purchase	08/01/2024	990009MK5	4,009.33	COLORADO SURPLUS ASSET FUND TRUST	1.000	5.38%	(4,009.33)	0.00	(4,009.33)	0.00
Purchase	08/02/2024	91282CEU1	1,250,000.00	UNITED STATES TREASURY 2.875 06/15/2025	98.410	4.76%		(4,713.11)	(1,234,840.06)	0.00
Purchase	08/02/2024	91282CED9	1,000,000.00	UNITED STATES TREASURY 1.75 03/15/2025	98.113	4.88%		(6,657.61)	(987,790.42)	0.00
Purchase	08/15/2024	91282CKZ3	1,000,000.00	UNITED STATES TREASURY 4.375 07/15/2027		3.76%		(3,685.46)	(1,020,482.34)	0.00



Transaction Type	Settlement Date	CUSIP	Quantity	Security Description	Price	Acq/Disp Yield	Amount	Interest Pur/ Sold	Total Amount	Gain/Loss
Purchase	08/15/2024	91282CEU1	1,250,000.00	UNITED STATES TREASURY 2.875 06/15/2025	98.629	4.57%		(5,989.58)	(1,238,850.91)	0.00
Purchase	08/21/2024	990009MK5	47,500.00	COLORADO SURPLUS ASSET FUND TRUST	1.000	5.38%	(47,500.00)	0.00	(47,500.00)	0.00
Purchase	08/23/2024	990009MK5	20,312.50	COLORADO SURPLUS ASSET FUND TRUST	1.000	5.38%	(20,312.50)	0.00	(20,312.50)	0.00
Purchase	09/03/2024	990009MK5	1,113,268.52	COLORADO SURPLUS ASSET FUND TRUST	1.000	5.38%		0.00	(1,113,268.52)	0.00
Purchase	09/05/2024	91282CFK2	1,250,000.00	UNITED STATES TREASURY 3.5 09/15/2025	99.270	4.23%		(20,686.14)	(1,261,555.28)	0.00
Purchase	09/13/2024	990009MK5	1,024,375.00	COLORADO SURPLUS ASSET FUND TRUST	1.000	5.38%		0.00	(1,024,375.00)	0.00
Purchase	09/16/2024	990009MK5	1,105,000.00	COLORADO SURPLUS ASSET FUND TRUST	1.000	5.38%		0.00	(1,105,000.00)	0.00
Purchase	09/18/2024	91282CLL3	1,000,000.00	UNITED STATES TREASURY 3.375 09/15/2027	99.781	3.45%		(279.70)	(998,092.20)	0.00
Purchase	09/18/2024	91282CLG4	1,000,000.00	UNITED STATES TREASURY 3.75 08/15/2027		3.47%		(3,464.67)	(1,011,042.80)	0.00
Purchase	09/30/2024	990009MK5	1,453,265.63	COLORADO SURPLUS ASSET FUND TRUST	1.000	5.38%		0.00	(1,453,265.63)	0.00
Total Purchase								(51,549.64)	(20,726,416.12)	0.00
TOTAL ACQUISITIONS								(51,549.64)	(20,726,416.12)	0.00
DISPOSITIONS										
Maturity	07/15/2024	91282CCL3		UNITED STATES TREASURY 0.375 07/15/2024		0.38%		0.00	1,000,000.00	0.00



Transaction Type	Settlement Date	CUSIP	Quantity	Security Description	Price	Acq/Disp Yield	Amount	Interest Pur/ Sold	Total Amount	Gain/Loss
Maturity	07/19/2024	62479LGK5		MUFG Bank, Ltd New York Branch 07/19/2024		0.00%		0.00	1,000,000.00	0.00
Maturity	07/31/2024	91282CFA4		UNITED STATES TREASURY 3.0 07/31/2024		3.00%		0.00	2,050,000.00	0.00
Maturity	08/15/2024	91282CCT6		UNITED STATES TREASURY 0.375 08/15/2024		0.38%		0.00	2,000,000.00	0.00
Maturity	08/31/2024	91282CFG1		UNITED STATES TREASURY 3.25 08/31/2024		3.25%		0.00	1,000,000.00	0.00
Maturity	09/13/2024	3130ATVD6		FEDERAL HOME LOAN BANKS 4.875 09/13/2024		4.88%		0.00	1,000,000.00	0.00
Maturity	09/15/2024	91282CCX7		UNITED STATES TREASURY 0.375 09/15/2024		0.38%		0.00	1,000,000.00	0.00
Maturity	09/30/2024	9128282Y5		UNITED STATES TREASURY 2.125 09/30/2024		2.13%		0.00	1,425,000.00	0.00
Total Maturity								0.00	10,475,000.00	0.00
Sale	07/03/2024	990009MK5		COLORADO SURPLUS ASSET FUND TRUST	1.000	5.38%		0.00	1,003,960.60	0.00
Sale	07/16/2024	990009MK5 (98	32,229.96)	COLORADO SURPLUS ASSET FUND TRUST	1.000	5.38%	982,229.96	0.00	982,229.96	0.00
Sale	07/22/2024	990009MK5 (96	59,243.05)	COLORADO SURPLUS ASSET FUND TRUST	1.000	5.38%	969,243.05	0.00	969,243.05	0.00
Sale	08/02/2024	990009MK5		COLORADO SURPLUS ASSET FUND TRUST	1.000	5.38%		0.00	2,222,630.48	0.00
Sale	08/15/2024	990009MK5 (17	79,645.75)	COLORADO SURPLUS ASSET FUND TRUST	1.000	5.38%	179,645.75	0.00	179,645.75	0.00



Transaction Type	Settlement Date	CUSIP	Quantity	Security Description	Price	Acq/Disp Yield	Amount	Interest Pur/ Sold	Total Amount	Gain/Loss
Sale	09/05/2024	990009MK5		COLORADO SURPLUS ASSET FUND TRUST	1.000	5.38%		0.00	1,238,430.28	0.00
Sale	09/18/2024	990009MK5		COLORADO SURPLUS ASSET FUND TRUST	1.000	5.38%		0.00	2,009,135.00	0.00
Sale	09/20/2024	990009MK5	(2,154.80)	COLORADO SURPLUS ASSET FUND TRUST	1.000	5.38%	2,154.80	0.00	2,154.80	0.00
Total Sale								0.00	8,607,429.92	0.00
TOTAL DISPOSITIONS								0.00	19,082,429.92	0.00

#### **IMPORTANT DISCLOSURES**



City of Louisville | Account #10236 | As of September 30, 2024

2024 Chandler Asset Management, Inc, An Independent Registered Investment Adviser.

Information contained herein is confidential. Prices are provided by ICE Data Services Inc ("IDS"), an independent pricing source. In the event IDS does not provide a price or if the price provided is not reflective of fair market value, Chandler will obtain pricing from an alternative approved third party pricing source in accordance with our written valuation policy and procedures. Our valuation procedures are also disclosed in Item 5 of our Form ADV Part 2A.

Performance results are presented gross-of-advisory fees and represent the client's Total Return. The deduction of advisory fees lowers performance results. These results include the reinvestment of dividends and other earnings. Past performance may not be indicative of future results. Therefore, clients should not assume that future performance of any specific investment or investment strategy will be profitable or equal to past performance levels. All investment strategies have the potential for profit or loss. Economic factors, market conditions or changes in investment strategies, contributions or withdrawals may materially alter the performance and results of your portfolio.

Index returns assume reinvestment of all distributions. Historical performance results for investment indexes generally do not reflect the deduction of transaction and/or custodial charges or the deduction of an investment management fee, the incurrence of which would have the effect of decreasing historical performance results. It is not possible to invest directly in an index.

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This report is provided for informational purposes only and should not be construed as a specific investment or legal advice. The information contained herein was obtained from sources believed to be reliable as of the date of publication, but may become outdated or superseded at any time without notice. Any opinions or views expressed are based on current market conditions and are subject to change. This report may contain forecasts and forward-looking statements which are inherently limited and should not be relied upon as indicator of future results. Past performance is not indicative of future results. This report is not intended to constitute an offer, solicitation, recommendation or advice regarding any securities or investment strategy and should not be regarded by recipients as a substitute for the exercise of their own judgment.

Fixed income investments are subject to interest, credit and market risk. Interest rate risk: the value of fixed income investments will decline as interest rates rise. Credit risk: the possibility that the borrower may not be able to repay interest and principal. Low rated bonds generally have to pay higher interest rates to attract investors willing to take on greater risk. Market risk: the bond market in general could decline due to economic conditions, especially during periods of rising interest rates.

Ratings information have been provided by Moody's, S&P and Fitch through data feeds we believe to be reliable as of the date of this statement, however we cannot guarantee its accuracy.

Security level ratings for U.S. Agency issued mortgage-backed securities ("MBS") reflect the issuer rating because the securities themselves are not rated. The issuing U.S. Agency guarantees the full and timely payment of both principal and interest and carries a AA+/Aaa/AAA by S&P, Moody's and Fitch respectively.

#### **BENCHMARK DISCLOSURES**



Benchmark	Disclosure
30% ICE 3-Month Treasury, 30% ICE 6-Month Treasury, 40% ICE 1-3 year Treasury	The ICE BofA Blended 0-3 Year US Treasury Index is a static, internally maintained benchmark comprised of US dollar denominated sovereign debt publicly issued by the US government in its domestic market. Effective 1/1/2001, it consists of the following indices: (30%) ICE BofA US 3-Month Treasury Bill Index, (30%) ICE BofA US 6-Month Treasury Bill Index, (40%) ICE BofA 1-3 Year US Treasury Index. Qualifying securities will include 3 and 6-month Treasury Bills and US Treasury securities that must have at least one year remaining term to final maturity and less than three years remaining term to final maturity, a fixed coupon schedule, and a minimum amount outstanding of \$1 billion. Qualifying securities must have at least 18 months to final maturity at the time of issuance. *Prior to 1/1/2001 it consisted of (100%) ICE BofA US 1-Year Treasury Bill Index, G003.



# FINANCE COMMITTEE COMMUNICATION ITEM 4

SUBJECT: UTILITY RATES UPDATE

**DATE:** OCTOBER 17, 2024

PRESENTED BY: KURT KOWAR, DIRECTOR OF PUBLIC WORKS AND UTILITIES

CORY PETERSON, DEPUTY DIRECTOR OF UTILITIES

**SUMMARY:** 

Public Works Department will present an update on Utility Rates to Finance Committee.

#### **ATTACHMENT:**

1. PowerPoint Presentation



# **2025 Preliminary Utility Rates Finance Committee**

October 17, 2024



### **Overview**

- Modifications
  - O&M Turnback (All Funds)
  - Capital Cash Flow (Wastewater)
  - Surcharge Options (Wastewater)
  - Interfund Loan (Water to Wastewater)
- Revised Rate Scenarios



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# Modifications



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# **0&M Turnback**

■ Policy: 10%

<b>Utility Turnback</b>	2016	2017	2018	2019	2020	2021	2022	2023
Water	16.1%	33.1%	21.4%	20.4%	4.2%	-1.7%	-24.5%	6.5%
Wastewater	10.9%	7.6%	12.6%	15.4%	3.5%	5.3%	-11.1%	3.5%
Stormwater	11.3%	19.4%	21.4%	7.8%	11%	2%	-9.7%	11%

Utility Turnback	8-year Average (2016-2023)	5-year Average (2019-2023)	3-year Average (2020, 2021 & 2023)	2024 Projection	
Water	9.4%	1.0%	3.0%	3% - 6%	
Wastewater	6.0%	3.3%	4.1%	1% - 4%	
Stormwater	9.3%	4.4%	8.0%	2% - 5%	



61/87

# **O&M Turnback**

Policy Options Estimating	Rate Adjustment	Added Rate Impacts for 2025	Future Risk	
10% (existing)  Savings - <u>over</u> estimated Expenditures - <u>under</u> estima	ted Reactive	None	Higher	
0% Savings – <u>under</u> estimated Expenditures – align with		Minor to Moderate	Lower	



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### **Wastewater CIP Adjustment**

WWTP Solids Handling Upgrades CIP	2024	2025	2026
July - Forecast	\$3,450,000	\$1,000,000	
Sept - Revision	\$2,500,000	\$1,200,000	\$750,000

- Redtail Wastewater Plant Upgrades alignment
- Equipment and material lead times



63/87

### **Wastewater Temporary Surcharge**

- Rate increase in 2025 and then a rate decrease in 2026 (presented in July)
- Alternative: Smaller rate increase with a temporary surcharge fee

Wastewater Bill	2024 Rates	Avg. Residential Bill (AWC ≈ 4,270 gallons)
Billing Charge (per bill)	\$3.61	\$3.61
Readiness to Serve Charge (per bill)	\$8.55	\$8.55
Usage Charge (per 1,000 gallons)	\$6.28	\$26.79

Surcharge to Usage Charge (used for comparison)



54/87

### **Wastewater Surcharge Options**

Surcharge: \$1, \$2 and \$3 to the Usage Charge

■ Duration: 6, 9, 12 and 18 months

A \$2 surcharge for 9 months (used for comparison)

#### **Wastewater Rate Increases Table**

	6 mo.		9 mo.		12 :	mo.	18 mo.	
Surcharge	2025	2026	2025	2026	2025	2026	2025	2026
\$1	27%	22%	25%	24%	24%	24%	23%	22%
\$2	24%	23%	22%	22%	21%	19%	17%	17%
\$3	22%	22%	20%	19%	17%	17%	12%	12%



### **Loan Option**

Water	Debit	Credit	Net
2025	\$500,000		-\$500,000
2026	\$800,000	\$25,000	-\$1,275,000
2027		\$540,000	-\$735,000
2028		\$840,000	\$105,000
TOTAL	\$1,300,000	\$1,405,000	\$105,000

Wastewater	Debit	Credit	Net
2025		\$500,000	\$500,000
2026	\$25,000	\$800,000	\$1,275,000
2027	\$540,000		\$735,000
2028	\$840,000		-\$105,000
TOTAL	\$1,405,000	\$1,300,000	-\$105,000

- \$1.3 million from Water to Wastewater
- Approval by Ordinance
- Paid back over 3 years at an estimated\* 5% interest (\$105,000)

<sup>\*</sup>Interest charges will calculate based on actual City investments returns and timing of need/repayment



66/87

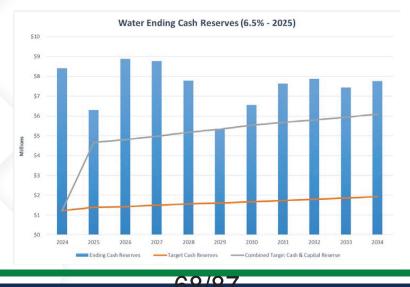
# **Revised Rates**

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# WATER

	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	
2024 Rates (Approved 02/07/24 Council Meeting)											
	6.5%	6.5%	6.5%	6.5%	4%	4%	4%	2%	2%		
July Preliminary	July Preliminary Rates										
	5%	5%	5%	4%	4%	4%	4%	4%	4%	4%	
0% Turnback (Recommended)											
	6.5%	6.5%	6.5%	6.5%	6.5%	4%	4%	2%	2%	2%	





10/17/2024

### **WASTEWATER RATE IMPACTS**

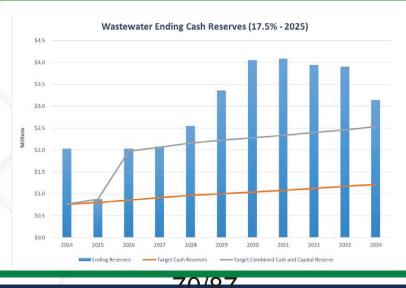
	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	
2024 Rates (Ap	2024 Rates (Approved 02/07/24 Council Meeting)										
	12.1%	12.1%	2%	2%	2%	2%	2%	2%	2%		
July Preliminary Rates											
	52.5%	-24%	2%	2%	2.5%	3%	3%	3%	3%	3%	
A. CIP Cash Flo	w										
	26%	26%	2%	2%	2%	2%	2%	2%	2%	2%	
B. 0% Turnback	c + Cash	Flow (A)									
	32%	32%	2%	2%	2%	2%	2%	2%	2%	2%	
C. \$2 Surcharge	e Option	- 0% Tur	nback +	Cash Flov	w (A+B)						
	22%	22%	0%	0%	0%	0%	0%	0%	0%	0%	
D. \$1.3M Loan	Option -	0% Turnl	back + Ca	ash Flow	(A+B)						
	17.5%	17.5%	6%	0%	0%	0%	0%	3%	3%	3%	



<sup>1</sup> 12 10/17/2024

## **WASTEWATER**

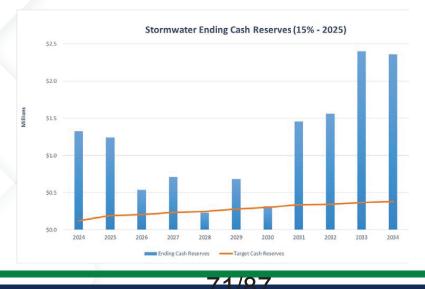
	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
2024 Rates (Approved 02/07/24 Council Meeting)										
	12.1%	12.1%	2%	2%	2%	2%	2%	2%	2%	
July Preliminar	y Rates									
	52.5%	-24%	2%	2%	2.5%	3%	3%	3%	3%	3%
D. Loan Option - 0% Turnback + Cash Flow (A+B)										
	17.5%	17.5%	6%	0%	0%	0%	0%	3%	3%	3%





# STORMWATER

	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
2024 Rates (Approved 02/07/24 Council Meeting)										
	14%	13%	13%	13%	13%	0%	0%	0%	0%	
2025 Prelimina	ry Rates									
	15%	15%	15%	15%	15%	-33%	0%	0%	0%	0%
0% Turnback (Recommended)										
	15%	16%	16%	16%	15%	-7%	0%	0%	0%	0%





## **Past and Proposed Utility Rate**

Utility	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Water	13%	0%	3%	0%	0%	2%	0%	0%	6.5%	6.5%
Wastewater	13%	7%	7%	7%	0%	4%	4%	8%	12.1%	17.5%
Stormwater	0%	4%	7%	18.5%	0%	5%	5%	9%	14%	15%



### Average<sup>(1)</sup> Monthly Residential Bill:

	Current 2024	Proposed 2025	Difference	Percent Increase
Water	\$47.45	\$50.56	\$3.11	6.5%
Wastewater (Loan)	\$38.95(2)	\$45.79	\$6.84	17.5%
Stormwater	\$7.64	\$8.79	\$1.15	15%
Total	\$94.04	\$105.14	\$11.10	11.8%

<sup>(1)</sup>Based on average water usage of approx. 9,220 gallons. Actual bills will be dependent on usage and will vary with seasonal fluctuation.

<sup>(2)</sup> AWC calculation error corrected for 2024



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### In the News

Broomfield City Council gives initial approval to 50% water utility rate increase



"Wellington is killing its residents,"
Northern Colorado residents say water
bills have increased to more than \$1,000 a
month for some f X F



7//07

By Dillon Thomas August 9, 2024 / 9:17 PM MDT / CBS Colorado

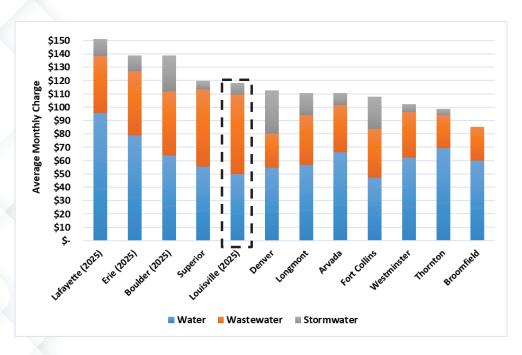
Published: Jul. 19, 2024 at 7:21 PM MDT | Updated: Jul. 22, 2024 at 12:55 PM MDT

COLORADO SPRINGS, Colo. (KKTV) - You could be paying about 45% more for gas, water, electricity, and wastewater altogether five years from now if Colorado Springs Utilities gets it's proposal approved by local leaders.



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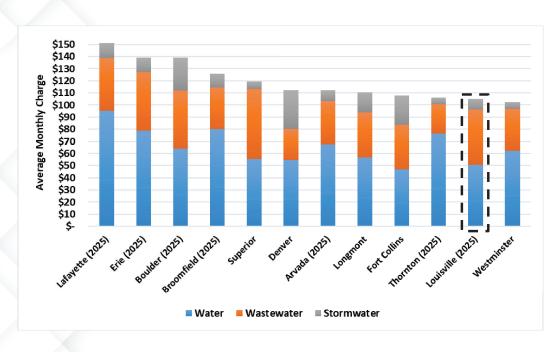
## PRIOR - Average Monthly Water, Wastewater & Storm Rates (Analysis from July)



- Based on average usage of approx. 9,220 gallons. Actual bills will be dependent on usage and will vary based on seasonal fluctuation.
- All 2025 values are projected estimates



## **NEW - Average Monthly Water, Wastewater & Storm Rates** (Louisville Single Family Residential)

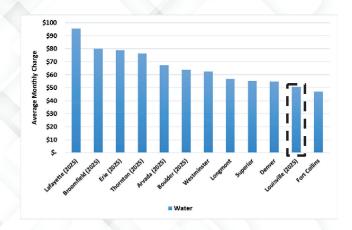


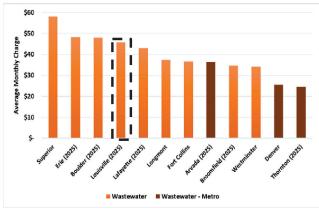
- Based on average usage of approx. 9,220 gallons. Actual bills will be dependent on usage and will vary based on seasonal fluctuation.
- All 2025 values are projected estimates

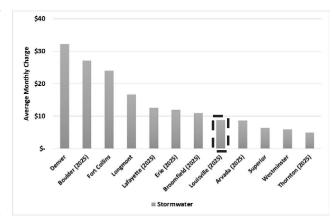


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# Average Monthly Water, Wastewater & Storm Rates (Louisville Single Family Residential)



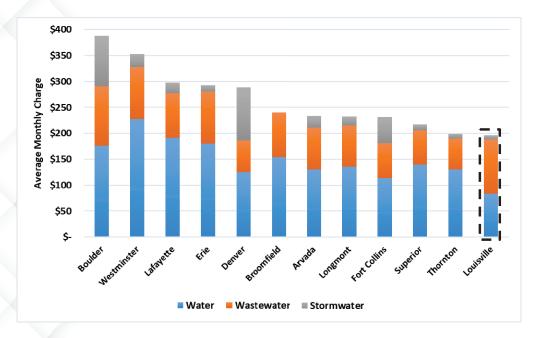




- Based on average usage of approx. 9,220 gallons. Actual bills will be dependent on usage and will vary based on seasonal fluctuation.
- All 2025 values are projected estimates



# Monthly Water, Wastewater & Storm Rates (1-inch Commercial User 280,000 gallons/yr)



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• There is a greater variety of factors that impact rates for Commercial Users, the above is a single representation



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# FINANCE COMMITTEE COMMUNICATION ITEM 5

SUBJECT: PRELIMINARY ASSESSED VALUATION / 2025 MILL LEVIES

**DATE:** OCTOBER 17, 2024

PRESENTED BY: RYDER BAILEY, CPA, FINANCE DIRECTOR

**SUMMARY:** 

The City received preliminary 2024 assessed valuation amounts from the Boulder County Assessor's Office. The amounts are in the table below, and are a 2.2% increase from the prior year.

Preliminary - Net total Assessed Valuation	\$994,841,440
Prior Year Final - Net total Assessed Valuation	\$973,385,100

As part of the budget development process, staff utilizes preliminary assessed valuation amounts to arrive at projected property tax revenues for General Fund (The City's General Operating Mill) and the Recreation Debt Service Fund.

For 2025, the following mills were used to project property tax revenues;

- General Operating mill 5.184 (unchanged from 2024)
- Recreation Debt Service mill 1.375\* (unchanged from 2024)

**Note:** Both mills are unchanged from the prior year.

For 2025, projected revenues and recommended budget amounts per fund;

- General Fund \$5,168,000
- Recreation Debt Service Fund\* \$1,368,000

The final assessed valuations, multiplied by mill levies, will determine the *actual* amount of property tax revenue that will be received in 2025.

\*Note: The Recreation Debt Service mill was temporarily reduced from 2.750 mills to 1.375 mills in 2024 to offset assessed property value growth within City jurisdiction. This reduction is proposed to be extended an additional year in 2025. In 2026 the Recreation Debt Service mill will reset to align with annual debt service payments.

#### **Upcoming Dates and Deadlines**

- Adoption of City Mills November 4<sup>th</sup>
- Final Certification of Assessed Values due from Assessor December 10<sup>th</sup>
- Deadline of Mill Levies due to Assessor December 15<sup>th</sup>
- Certification of Mill Levies by Assessor December 22<sup>nd</sup>



# FINANCE COMMITTEE COMMUNICATION ITEM 6

SUBJECT: REVENUE AND SALES TAX REPORTS - August 2024

**DATE: OCTOBER 17, 2024** 

PRESENTED BY: TRAVIS ANDERSON, REVENUE AND TAX MANAGER, JESS ZEAS, SALES TAX ACCOUNTANT/AUDITOR, MELISSA LUNDGREN CPA, CFE, SALES TAX ACCOUNTANT/AUDITOR II

#### SUMMARY:

Sales and Use Tax Collection Report – August 2024

**Sales Tax**: Increase MoM (August 2024 vs August 2023) by 15% for a total amount collected of \$1,896,889. IN-city businesses generated \$984,112, an increase of \$34,509 or 3.6%. Outside city businesses generated \$912,777, an increase of \$212,921 or 30.4%.

**YTD Cumulative Performance:** Year-to-date, sales tax revenue is below budget by 2.8% (\$424,179). However, compared to the same period in 2023, revenue has increased by 7.2% (\$998,727), resulting in a year-over-year growth for all taxes combined of 14.2%.

**Consumer Use Tax**: Consumer use tax collections for August 2024 amounted to \$134,336, reflecting purchases brought into the city without the corresponding sales tax.

**Audit:** Audit collections for August 2024 totaled \$37,068, bringing our year-to-date total to \$357,977.

#### **RECOMMENDATION:**

Receive and file.

### CITY OF LOUISVILLE Cumulative Revenue History Report

#### Sales Tax

Through Month	Cumulative Budget	Cumulative Sales Tax - 2024	Cumulative Budget Var. %	Cumulative Sales Tax - 2023	Cumulative Var. % to PY
JANUARY	1,629,000	1,694,541	4.0%	1,568,367	8.0%
FEBRUARY	3,133,000	3,203,905	2.3%	3,108,097	3.1%
MARCH	5,281,000	5,356,409	1.4%	5,138,343	4.2%
APRIL	7,080,000	7,043,090	-0.5%	6,614,626	6.5%
MAY	8,975,000	8,774,925	-2.2%	8,455,656	3.8%
JUNE	11,367,000	11,009,153	-3.1%	10,478,860	5.1%
JULY	13,313,000	12,953,932	-2.7%	12,202,636	6.2%
AUGUST	15,275,000	14,850,821	-2.8%	13,852,094	7.2%
SEPTEMBER	17,466,000			15,699,736	
OCTOBER	19,372,000			17,259,776	
NOVEMBER	21,164,000			18,820,535	
DECEMBER	24,099,000			21,404,481	

Budgeted increase from last year's Actual Sales Tax 12.6%

#### **Other Taxes - Combined**

				Cumulative Use,	
		Cumulative Use,	Cumulative	Building, Auto,	Cumulative
	Cumulative	Building, Auto, Lodging	Budget Var.	Lodging & Bag Tax -	Var. % to
Through Month	Budget	& Bag Tax - 2024	%	2023	PY
JANUARY	582,583	536,250	-8.0%	560,385	-4.3%
FEBRUARY	1,165,167	1,000,218	-14.2%	993,191	0.7%
MARCH	1,747,750	1,649,250	-5.6%	1,677,120	-1.7%
APRIL	2,330,333	2,142,669	-8.1%	2,793,349	-23.3%
MAY	2,912,916	2,572,092	-11.7%	3,225,840	-20.3%
JUNE	3,495,500	5,225,545	49.5%	3,788,383	37.9%
JULY	4,078,083	6,413,208	57.3%	4,827,504	32.8%
AUGUST	4,660,666	6,923,667	48.6%	5,217,016	32.7%
SEPTEMBER	5,243,249			5,690,526	
OCTOBER	5,825,833			6,211,504	
NOVEMBER	6,408,416			6,839,569	
DECEMBER	6,990,999			7,651,768	

#### **All Taxes - Combined**

, u.x.co					
			Cumulative		Cumulative
	Cumulative	<b>Cumulative All Tax</b>	Budget Var.	<b>Cumulative All Tax</b>	Var. % to
Through Month	Budget	Revenue - 2024	%	Revenue - 2023	PY
JANUARY	2,211,583	2,230,791	0.9%	2,128,752	4.8%
FEBRUARY	4,298,167	4,204,122	-2.2%	4,101,288	2.5%
MARCH	7,028,750	7,005,660	-0.3%	6,815,464	2.8%
APRIL	9,410,333	9,185,759	-2.4%	9,407,975	-2.4%
MAY	11,887,916	11,347,017	-4.5%	11,681,497	-2.9%
JUNE	14,862,500	16,234,698	9.2%	14,267,243	13.8%
JULY	17,391,083	19,367,139	11.4%	17,030,140	13.7%
AUGUST	19,935,666	21,774,488	9.2%	19,069,110	14.2%
SEPTEMBER	22,709,249			21,390,262	
OCTOBER	25,197,833			23,471,280	
NOVEMBER	27,572,416			25,660,104	
DECEMBER	31,089,999			29,056,248	

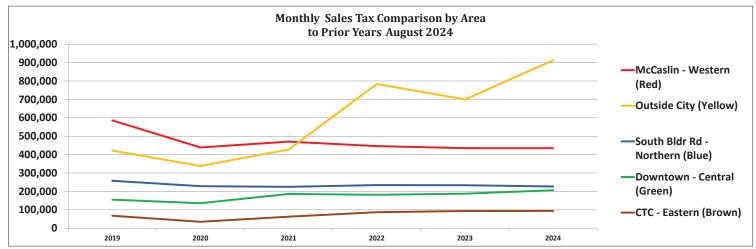
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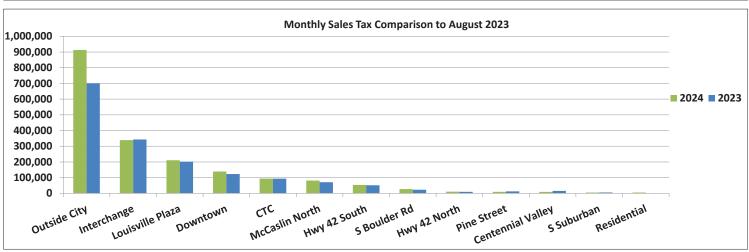
	CITY OF LC	UISVILLE
	Revenue	History
	2020 thro	ugh 2024
6	USE TAX	BLDG USE

				2020 throu						
YEAR MONTH	SALES TAX MO. BUDGET	SALES TAX	VAR. %	USE TAX		AUTO USE TAX	LODGING TAX	AUDIT	Bag Tax	TOTAL
2024								-		
JANUARY	1,629,000	1,694,541	4.0%	231,929	113,184	172,085	19,052	-	-	2,230,791
FEBRUARY MARCH	1,504,000 2,148,000	1,509,364 2,152,505	0.4% 0.2%	119,255 204,957	176,535 242,799	151,369 120,150	16,768 40,658	9,269	41 31,199	1,973,331 2,801,538
APRIL	1,799,000	1,686,680	-6.2%	106,868	175,582	160,095	27,918	21,152	1,805	2,180,099
MAY	1,895,000	1,731,835	-8.6%	144,957	3,236	164,151	80,600	36,418	60	2,161,258
JUNE	2,392,000	2,234,228	-6.6%	271,578	1,926,072	131,978	51,593	242,860	29,372	4,887,681
JULY	1,946,000	1,944,779	-0.1%	134,428	790,889	190,082	61,022	11,209	33	3,132,442
AUGUST	1,962,000	1,896,889	-3.3%	134,336	130,170	149,308	59,572	37,068	5	2,407,348
SEPTEMBER	2,191,000									
OCTOBER NOVEMBER	1,906,000 1,792,000									
DECEMBER	2,935,000									
YTD TOTALS	15,275,000	14,850,821	-2.8%	1,348,307	3,558,466	1,239,217	357,184	357,977	62,514	21,774,487
2024 Adjusted Budget	24,099,000	24,099,000		3,239,333	1,548,333	1,700,333	403,000	-	100,000	31,089,999
YTD Variance % to Prior Year 2023	12.6%	7.2%		-44.0%	183.4%	7.0%	33.6%	13086.2%	-50.6%	14.2%
JANUARY		1,568,367		155,955	238,897	157,506	8,027	-	-	2,128,752
FEBRUARY		1,539,730		208,668	99,366	106,393	15,663	2,715	-	1,972,536
MARCH		2,030,246		223,743	219,554	157,285	12,178	-	71,169	2,714,176
APRIL		1,476,283		774,627	100,712	215,093	25,843	-	(46)	2,592,512
MAY		1,841,030		154,813	100,612	130,404	46,617	-	46	2,273,522
JUNE JULY		2,023,204 1,723,776		223,473 580,457	101,731 289,594	129,621	55,112 60.716	-	52,606	2,585,746 2,762,896
AUGUST		1,723,776		84,672	289,594 105,041	106,004 156,199	60,716 43,180	-	2,351 419	2,762,896
SEPTEMBER		1,847,642		223,587	43,341	119,898	52,083	-	34,601	2,321,151
OCTOBER		1,560,040		98,476	174,305	201,959	44,457	-	1,782	2,081,018
NOVEMBER		1,560,759		336,826	93,138	167,370	29,255	799	677	2,188,824
DECEMBER		2,583,946		373,162	115,007	188,882	20,146	72,904	42,098	3,396,144
YTD TOTALS		21,404,481		3,438,458	1,681,299	1,836,613	413,278	76,418	205,702	29,056,248
Totals Post BAP Refund		21,299,674		3,123,008	1,681,299	1,836,613	413,278	76,418	205,702	28,635,991
2023 Adjusted Budget		22,050,630		2,625,630	1,030,780	2,040,910	373,660		200,000	28,321,610
Budget vs Actual Variance YTD Variance *Post BAP		-3.4% 6.9%		18.9% 17.8%	-55.5%	-10.0% -3.3%	10.6% 31.3%	21.6%	2.9% 8.9%	1.1% -0.5%
YTD Variance % to Prior Year		7.4%		29.7%	-55.5%	-3.3%	31.3%	21.6%	8.9%	1.0%
2022										
JANUARY		1,290,514		176,432	130,345	128,149	3,109	208		1,728,758
FEBRUARY		1,190,326		193,090	51,720	119,067	6,032	14,265		1,574,500
MARCH APRIL		1,873,155		194,188	116,141 103,279	239,724	15,574	17,376	46,850	2,503,008
MAY		1,716,488 1,596,606		166,822 141,953	156,057	171,550 162,552	21,231 37,751	2,336 817		2,181,706 2,095,736
JUNE		1,977,923		363,695	166,434	145,676	30,068	-	50,020	2,683,797
JULY		1,582,397		282,381	250,332	133,511	47,010	12,466	30,020	2,308,096
AUGUST		1,732,722		170,194	577,453	169,804	63,940	8,651		2,722,763
SEPTEMBER		1,769,359		333,062	1,252,503	155,205	22,131	-	46,134	3,578,394
OCTOBER		1,469,642		176,355	329,917	214,840	42,562	15		2,233,332
NOVEMBER		1,368,473		102,994	61,392	134,481	10,985			1,678,325
DECEMBER		2,355,727		350,061	582,602	123,871	14,445	6,724	45,940	3,479,370
YTD TOTALS 2022 Adjusted Budget		19,923,333 20,145,920		2,651,227 2,386,940	3,778,176 1,532,520	1,898,431 1,914,660	314,836 319,480	62,857	188,944 101,250	28,767,785 26,400,770
Budget vs Actual Variance		-1.1%		11.1%	146.5%	-0.8%	-1.5%		86.6%	9.0%
YTD Variance % to Prior Year		9.1%		27.0%	54.8%	5.1%	16.0%	-33.9%		15.3%
2021 JANUARY		1,093,893		151,922	76,766	165,964	8,893	13,085		1,510,523
FEBRUARY		1,048,733		123,647	175,248	141,326	9,311	9,343		1,507,607
MARCH		1,473,421		187,196	497,955	118,578	12,589	1,431		2,291,171
APRIL		1,447,875		92,613	880,417	156,795	13,198	3,434		2,594,332
MAY		1,463,795		142,433	69,429	145,625	17,757	14,572		1,853,611
JUNE		1,836,453		206,969	39,899	182,192	26,986	5,542		2,298,042
JULY		1,460,976		121,088	(32,980)	144,891	38,956	15,499		1,748,430
AUGUST SEPTEMBER		1,372,626 1,641,416		152,120 215,222	152,949 45,706	160,162 163,655	40,187 31,783	2,490 13,666		1,880,534 2,111,448
OCTOBER		1,534,805		152,057	164,302	148,773	34,618	12,142		2,046,696
NOVEMBER		1,503,261		162,041	156,565	144,254	23,667	1,145		1,990,933
DECEMBER		2,377,087		379,832	214,495	134,883	13,526	2,814		3,122,637
YTD TOTALS		18,254,341		2,087,139	2,440,753	1,807,098	271,471	95,163		24,955,964
2021 Adjusted Budget		16,007,490		1,709,960	1,896,860	1,497,390	227,360			21,339,060
Budget vs Actual Variance YTD Variance % to Prior Year		14.0% 16.9%		22.1% 39.3%	28.7% 43.3%	20.7% 19.3%	19.4% 48.7%	-79.1%		16.9% 19.0%
2020		10.9%		39.370	45.5%	19.5%	46.7%	-79.1%		19.0%
JANUARY		1,146,885		139,124	167,476	143,490	20,259	10,328		1,627,562
FEBRUARY		1,010,556		181,982	213,379	138,820	18,916	62,695		1,626,348
MARCH		1,453,347		128,050	101,197	68,233	17,511	33,347		1,801,683
APRIL		1,043,220		102,057	369,619	61,493	4,291	56,334		1,637,014
MAY		1,104,718		86,298	182,958	52,846	7,772	34,308		1,468,899
JUNE JULY		1,620,670 1,231,987		135,567 76,551	62,081 53,104	152,603 160,605	13,238 20,902	126,571 7,733		2,110,730 1,550,883
AUGUST		1,231,987		83,836	53,104	155,256	20,902	7,733 26,419		1,550,883
SEPTEMBER		1,500,877		105,141	136,333	145,388	18,154	48,695		1,954,587
OCTOBER		1,274,200		123,011	36,568	192,352	17,622	7,756		1,651,508
NOVEMBER		1,137,481		83,349	218,216	100,847	10,177	35,354		1,585,423
DECEMBER		1,920,601		252,875	109,363	142,948	8,882	5,392		2,440,062
YTD TOTALS		15,620,940		1,497,840	1,703,698	1,514,880	182,557	454,931		20,974,845
2020 Adjusted Budget		14,616,360		1,189,540	1,895,060	1,041,660	181,890			18,924,510
Budget vs Actual Variance		6.9%		25.9%	-10.1%	45.4%	0.4%	67.10/		10.8%
YTD Variance % to Prior Year	1	-2.9%		<del>07</del> 3	<b>7</b> -18.4%	-12.7%	-59.9%	-67.1%		-10.6%

### Monthly Sales Tax Revenue Comparisons by Area (August 2024)

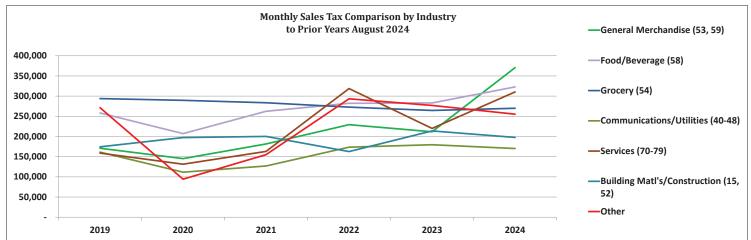
	2019	2020	2021	2022	2023	2024	% Of	%
AREA NAME	Actual	Actual	Actual	Actual	Actual	Actual	Total	Change
<b>Outside City</b>	422,045	338,210	427,913	783,933	699,856	912,777	48.1%	30.4%
Interchange	407,253	365,981	386,759	357,779	342,907	339,067	17.9%	-1.1%
Louisville Plaza	183,481	183,581	200,266	198,955	201,206	210,595	11.1%	4.7%
Downtown	109,317	91,440	126,535	125,271	122,832	138,641	7.3%	12.9%
CTC	67,856	34,956	62,936	87,002	93,380	93,998	5.0%	0.7%
McCaslin North	79,419	66,137	74,642	69,252	70,817	81,568	4.3%	15.2%
Hwy 42 South	36,051	36,911	48,584	50,782	51,421	53,722	2.8%	4.5%
S Boulder Rd	67,689	39,166	17,801	25,823	22,795	26,768	1.4%	17.4%
Hwy 42 North	6,578	5,724	6,800	9,488	9,579	10,731	0.6%	12.0%
Pine Street	9,405	6,737	9,052	5,726	12,443	9,716	0.5%	-21.9%
<b>Centennial Valley</b>	93,728	2,795	4,676	14,020	15,745	9,161	0.5%	-41.8%
S Suburban	5,539	4,022	4,391	4,943	5,754	5,225	0.3%	-9.2%
Residential	293	738	2,270	(251)	723	4,921	0.3%	580.6%
Total Revenue	1,488,654	1,176,398	1,372,626	1,732,722	1,649,459	1,896,889		
% Of Change	19.4%	-21.0%	16.7%	26.2%	-4.8%	15.0%		





#### Monthly Sales Tax Revenue Comparisons by Industry (August 2024)

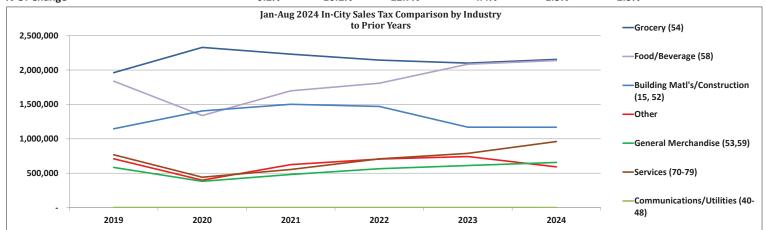
	2019	2020	2021	2022	2023	2024	% Of	%
AREA NAME	Actual	Actual	Actual	Actual	Actual	Actual	Total	Change
General Merchandise (53, 59)	170,781	145,188	181,589	229,349	211,628	370,595	19.5%	75.1%
Food/Beverage (58)	258,193	207,120	262,400	282,307	283,137	322,833	17.0%	14.0%
Grocery (54)	293,888	289,575	283,501	272,773	264,497	269,974	14.2%	2.1%
Services (70-79)	128,845	97,457	132,186	185,658	172,569	245,143	12.9%	42.1%
Building Matl's/Construction (15, 52)	174,432	197,382	200,105	162,653	213,789	197,614	10.4%	-7.6%
Communications/Utilities (40-48)	161,136	111,576	126,885	173,551	179,567	170,151	9.0%	-5.2%
Wholesale (50)	26,692	23,733	34,329	49,998	76,169	93,196	4.9%	22.4%
Finance/Leasing (60-61)	29,991	33,882	30,912	133,068	47,389	65,221	3.4%	37.6%
Manufacturing (20-26)	179,225	23,838	55,503	175,887	70,216	61,479	3.2%	-12.4%
Furniture (57)	39,169	23,349	32,777	31,386	48,270	43,698	2.3%	-9.5%
Apparel (56)	12,752	10,590	14,276	15,272	46,112	29,656	1.6%	-35.7%
Automotive (55)	8,514	7,613	9,936	13,596	24,473	19,314	1.0%	-21.1%
Agriculture (1)	5,034	5,095	8,226	7,226	11,645	8,015	0.4%	-31.2%
Totals	1,488,654	1,176,398	1,372,626	1,732,722	1,649,459	1,896,889		
% Of Change	19.4%	-21.0%	16.7%	26.2%	-4.8%	15.0%		

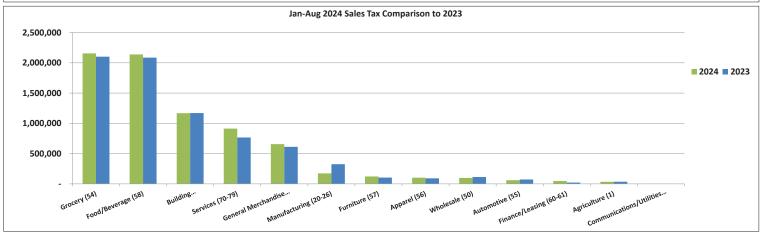




Sales Tax Revenue Comparisons by Industry - Inside City Area (Jan-Aug 2024)

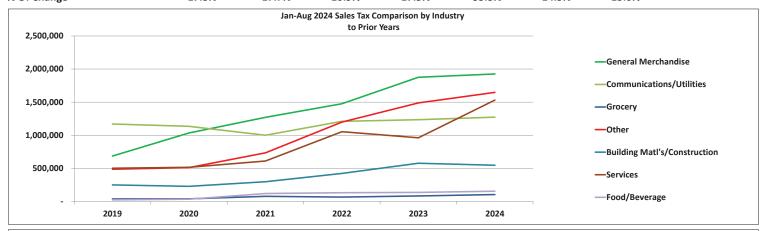
	2019	2020	2021	2022	2023	2024	% Of	%
INDUSTRY NAME	Actual	Actual	Actual	Actual	Actual	Actual	Total	Change
Grocery (54)	1,961,961	2,329,528	2,231,479	2,145,121	2,101,273	2,154,915	28.1%	2.6%
Food/Beverage (58)	1,838,795	1,338,124	1,698,108	1,808,137	2,085,362	2,138,327	27.9%	2.5%
Building Matl's/Construction (15, 52)	1,145,842	1,405,160	1,501,995	1,470,967	1,169,454	1,167,827	15.2%	-0.1%
Services (70-79)	735,356	464,095	546,962	699,412	766,569	913,366	11.9%	19.1%
General Merchandise (53,59)	583,332	381,369	480,673	564,542	611,737	656,126	8.6%	7.3%
Manufacturing (20-26)	422,212	146,394	309,805	325,821	325,431	173,511	2.3%	-46.7%
Furniture (57)	89,181	66,550	84,566	78,181	104,213	122,577	1.6%	17.6%
Apparel (56)	54,794	43,980	63,377	76,482	91,144	102,298	1.3%	12.2%
Wholesale (50)	58,692	53,636	68,716	100,451	113,294	97,716	1.3%	-13.8%
Automotive (55)	48,108	53,910	60,381	88,247	72,260	60,539	0.8%	-16.2%
Finance/Leasing (60-61)	32,554	(23,165)	7,130	8,739	21,679	46,980	0.6%	116.7%
Agriculture (1)	36,187	33,415	37,890	36,435	35,559	34,781	0.5%	-2.2%
Communications/Utilities (40-48)	570	377	247	255	379	236	0.0%	-37.8%
Totals	7,007,584	6,293,374	7,091,328	7,402,791	7,498,355	7,669,199		
% Of Change	-0.2%	-10.2%	12.7%	4.4%	1.3%	2.3%		

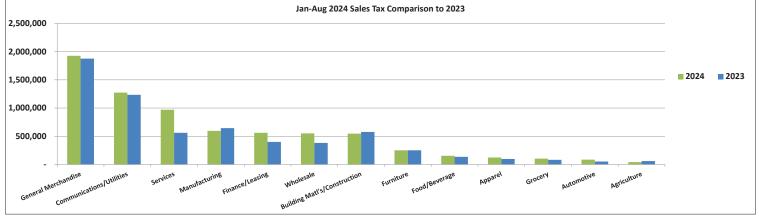




Sales Tax Revenue Comparisons by Industry - Outside City Area (Jan-Aug 2024)

	2018	2019	2020	2021	2022	2023	2024	% Of	%
INDUSTRY NAME	Actual	Total	Change						
General Merchandise	634,155	685,573	1,034,070	1,270,275	1,475,743	1,875,762	1,925,917	26.8%	2.7%
Communications/Utilities	992,147	1,169,660	1,134,565	999,614	1,210,299	1,234,355	1,273,140	17.7%	3.1%
Services	165,616	242,558	216,468	343,490	467,804	561,094	969,892	13.5%	72.9%
Manufacturing	92,513	186,144	124,968	194,679	510,122	644,152	594,947	8.3%	-7.6%
Finance/Leasing	262,890	258,723	298,981	266,407	585,640	399,882	561,133	7.8%	40.3%
Wholesale	180,596	143,495	175,571	267,811	309,770	381,550	550,836	7.7%	44.4%
<b>Building Matl's/Construction</b>	166,629	249,478	227,554	297,521	422,937	576,701	546,386	7.6%	-5.3%
Furniture	129,947	132,109	171,670	208,090	269,825	251,933	251,605	3.5%	-0.1%
Food/Beverage	9,805	23,157	33,568	119,329	131,166	135,728	154,096	2.1%	13.5%
Apparel	12,343	20,907	31,600	37,883	46,443	98,236	122,861	1.7%	25.1%
Grocery	24,227	36,891	39,216	76,299	65,375	82,158	103,470	1.4%	25.9%
Automotive	16	511	3	26	23,752	52,270	85,347	1.2%	63.3%
Agriculture	6,740	3,136	6,172	25,018	38,465	59,917	41,994	0.6%	-29.9%
Totals	2,677,625	3,152,340	3,494,407	4,106,443	5,557,341	6,353,739	7,181,623		
% Of Change	17.3%	17.7%	10.9%	17.5%	35.3%	14.3%	13.0%		





### CITY OF LOUISVILLE Revenue History by Industry (Jan - Aug 2024)

	2019	% Var	2020	% Var	2021	% Var	2022	% Var	2023	% Var	2024	% Var	% of Total
Merchandise	1,268,905	-0.3%	1,415,439	11.5%	1,750,948	23.7%	2,040,285	16.5%	2,487,499	21.9%	2,582,043	3.8%	17.4%
Services	1,269,191	4.5%	956,379	-24.6%	1,163,990	21.7%	1,761,595	51.3%	1,749,225	-0.7%	2,491,371	42.4%	16.8%
Food/Beverage	1,861,952	2.7%	1,371,692	-26.3%	1,817,437	32.5%	1,939,303	6.7%	2,221,090	14.5%	2,292,423	3.2%	15.4%
Grocery	1,998,852	-5.1%	2,368,744	18.5%	2,307,778	-2.6%	2,210,497	-4.2%	2,183,432	-1.2%	2,258,385	3.4%	15.2%
All Other	1,195,475	19.3%	907,870	-24.1%	1,358,243	49.6%	1,903,994	40.2%	2,229,959	17.1%	2,239,011	0.4%	15.1%
Bldg Materials	1,395,319	7.5%	1,632,715	17.0%	1,799,516	10.2%	1,893,904	5.2%	1,746,155	-7.8%	1,714,212	-1.8%	11.5%
Comm/Util.	1,170,230	17.7%	1,134,942	-3.0%	999,861	-11.9%	1,210,554	21.1%	1,234,734	2.0%	1,273,376	3.1%	8.6%
	10,159,924	4.7%	9,787,781	-3.7%	11,197,772	14.4%	12,960,132	15.7%	13,852,094	6.9%	14,850,821	7.2%	

