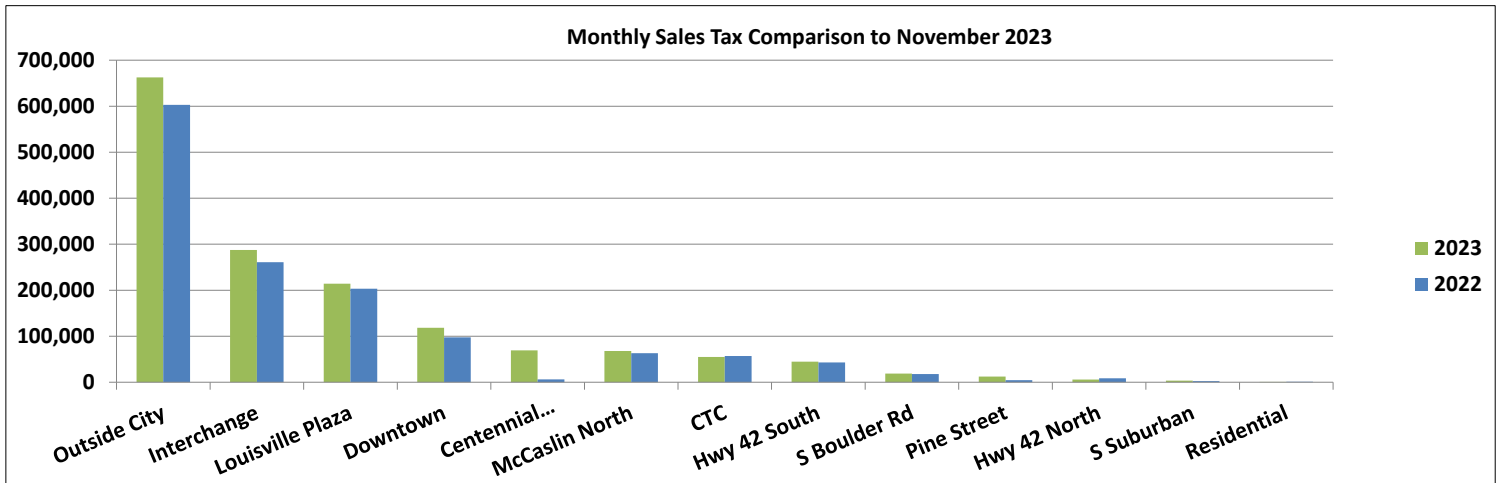
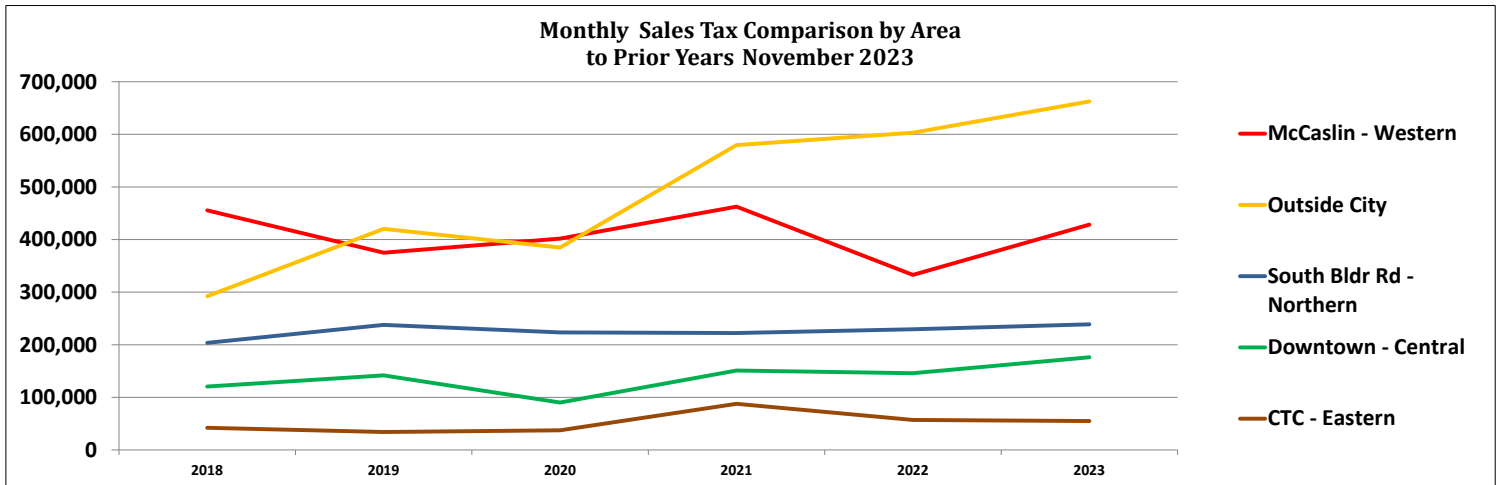


CITY OF LOUISVILLE									
Revenue History									
2019 through 2023									
YEAR	MONTH	SALES TAX	USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT	Bag Tax	TOTAL
2023									
	JANUARY	1,568,367	155,955	238,897	157,506	8,027	-	-	2,128,752
	FEBRUARY	1,539,730	208,668	99,366	106,393	15,663	2,715	-	1,972,536
	MARCH	2,030,246	223,743	219,554	157,285	12,178	-	71,169	2,714,176
	APRIL	1,476,283	774,627	100,712	215,093	25,843	-	(46)	2,592,512
	MAY	1,841,030	154,813	100,612	130,404	46,617	-	46	2,273,522
	JUNE	2,023,204	223,473	101,731	129,621	55,112	-	52,606	2,585,746
	JULY	1,723,776	580,457	289,594	106,004	60,716	-	2,351	2,762,896
	AUGUST	1,649,459	84,672	105,041	156,199	43,180	-	419	2,038,970
	SEPTEMBER	1,847,642	223,587	43,341	119,898	52,083	-	34,601	2,321,151
	OCTOBER	1,560,040	98,476	174,305	201,959	44,457	-	1,782	2,081,018
	NOVEMBER	1,560,759	336,826	93,138	167,370	29,255	799	677	2,188,824
	DECEMBER	2,330,000	317,000	116,000	131,000	19,000	-	35,000	2,948,000
	YTD TOTALS	18,820,535	3,065,296	1,566,292	1,647,732	393,131	3,514	163,604	25,660,104
	Projected Totals *(Use Tax Net of BAP)	21,150,535	2,988,865	1,682,292	1,778,732	412,131	3,514	198,604	28,214,673
	YTD Variance % to Prior Year	7.1%	33.2%	-51.0%	-7.1%	30.9%	-93.7%	14.4%	1.5%
	Est. Projected Variance to 2022	6.2%	12.7%	-55.5%	-6.3%	30.9%	-94.4%	5.1%	-1.9%
2022									
	JANUARY	1,290,514	176,432	130,345	128,149	3,109	208		1,728,758
	FEBRUARY	1,190,326	193,090	51,720	119,067	6,032	14,265		1,574,500
	MARCH	1,873,155	194,188	116,141	239,724	15,574	17,376	46,850	2,503,008
	APRIL	1,716,488	166,822	103,279	171,550	21,231	2,336		2,181,706
	MAY	1,596,606	141,953	156,057	162,552	37,751	817		2,095,736
	JUNE	1,977,923	363,695	166,434	145,676	30,068	-	50,020	2,683,797
	JULY	1,582,397	282,381	250,332	133,511	47,010	12,466		2,308,096
	AUGUST	1,732,722	170,194	577,453	169,804	63,940	8,651		2,722,763
	SEPTEMBER	1,769,359	333,062	1,252,503	155,205	22,131	-	46,134	3,578,394
	OCTOBER	1,469,642	176,355	329,917	214,840	42,562	15		2,233,332
	NOVEMBER	1,368,473	102,994	61,392	134,481	10,985	-		1,678,325
	DECEMBER	2,355,727	350,061	582,602	123,871	14,445	6,724	45,940	3,479,370
	YTD TOTALS	19,923,333	2,651,227	3,778,176	1,898,431	314,836	62,857	188,944	28,767,785
	YTD Variance % to Prior Year	9.1%	27.0%	54.8%	5.1%	16.0%	-33.9%		15.3%
2021									
	JANUARY	1,093,893	151,922	76,766	165,964	8,893	13,085		1,510,523
	FEBRUARY	1,048,733	123,647	175,248	141,326	9,311	9,343		1,507,607
	MARCH	1,473,421	187,196	497,955	118,578	12,589	1,431		2,291,171
	APRIL	1,447,875	92,613	880,417	156,795	13,198	3,434		2,594,332
	MAY	1,463,795	142,433	69,429	145,625	17,757	14,572		1,853,611
	JUNE	1,836,453	206,969	39,899	182,192	26,986	5,542		2,298,042
	JULY	1,460,976	121,088	(32,980)	144,891	38,956	15,499		1,748,430
	AUGUST	1,372,626	152,120	152,949	160,162	40,187	2,490		1,880,534
	SEPTEMBER	1,641,416	215,222	45,706	163,655	31,783	13,666		2,111,448
	OCTOBER	1,534,805	152,057	164,302	148,773	34,618	12,142		2,046,696
	NOVEMBER	1,503,261	162,041	156,565	144,254	23,667	1,145		1,990,933
	DECEMBER	2,377,087	379,832	214,495	134,883	13,526	2,814		3,122,637
	YTD TOTALS	18,254,341	2,087,139	2,440,753	1,807,098	271,471	95,163		24,955,964
	YTD Variance % to Prior Year	16.9%	39.3%	43.3%	19.3%	48.7%	-79.1%		19.0%
2020									
	JANUARY	1,146,885	139,124	167,476	143,490	20,259	10,328		1,627,562
	FEBRUARY	1,010,556	181,982	213,379	138,820	18,916	62,695		1,626,348
	MARCH	1,453,347	128,050	101,197	68,233	17,511	33,347		1,801,683
	APRIL	1,043,220	102,057	369,619	61,493	4,291	56,334		1,637,014
	MAY	1,104,718	86,298	182,958	52,846	7,772	34,308		1,468,899
	JUNE	1,620,670	135,567	62,081	152,603	13,238	126,571		2,110,730
	JULY	1,231,987	76,551	53,104	160,605	20,902	7,733		1,550,883
	AUGUST	1,176,398	83,836	53,404	155,256	24,833	26,419		1,520,146
	SEPTEMBER	1,500,877	105,141	136,333	145,388	18,154	48,695		1,954,587
	OCTOBER	1,274,200	123,011	36,568	192,352	17,622	7,756		1,651,508
	NOVEMBER	1,137,481	83,349	218,216	100,847	10,177	35,354		1,585,423
	DECEMBER	1,920,601	252,875	109,363	142,948	8,882	5,392		2,440,062
	YTD TOTALS	15,620,940	1,497,840	1,703,698	1,514,880	182,557	454,931		20,974,845
	YTD Variance % to Prior Year	-2.9%	-12.9%	-18.4%	-12.7%	-59.9%	-67.1%		-10.6%
2019									
	JANUARY	1,071,558	127,245	86,502	201,074	21,423	18,826		1,526,627
	FEBRUARY	936,429	147,890	265,760	118,258	21,707	67,844		1,557,888
	MARCH	1,334,863	152,930	65,076	142,231	27,356	74,188		1,796,643
	APRIL	1,159,948	284,945	203,698	123,778	30,600	27,803		1,830,773
	MAY	1,223,169	92,960	281,555	162,333	44,797	105,311		1,910,125
	JUNE	1,579,107	154,476	324,102	109,552	53,263	44,863		2,265,363
	JULY	1,366,196	95,129	208,918	160,122	62,859	22,182		1,915,406
	AUGUST	1,488,654	113,156	88,430	145,808	57,724	810,122		2,703,894
	SEPTEMBER	1,501,976	140,882	143,151	143,031	46,348	30,769		2,006,157
	OCTOBER	1,338,241	99,425	142,592	178,136	42,935	157,833		1,959,161
	NOVEMBER	1,208,379	101,710	213,900	126,120	27,259	7,513		1,684,881
	DECEMBER	1,878,105	209,877	64,581	125,652	18,444	13,666		2,310,324
	YTD TOTALS	16,086,625	1,720,626	2,088,265	1,736,096	454,714	1,380,919		23,467,244
	YTD Variance % to Prior Year	5.0%	19.1%	-8.1%	-14.6%	-3.8%	142.5%		6.2%

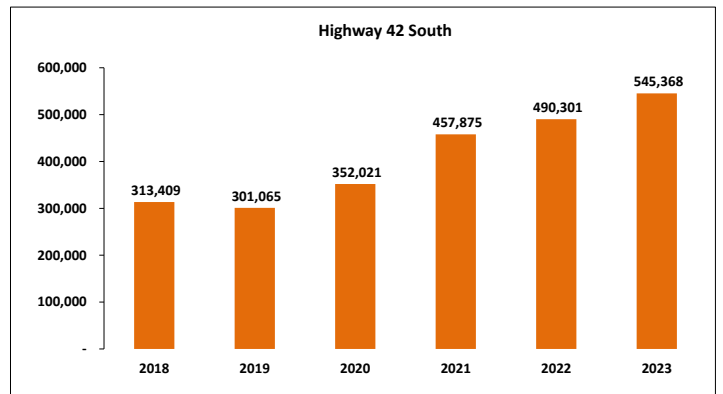
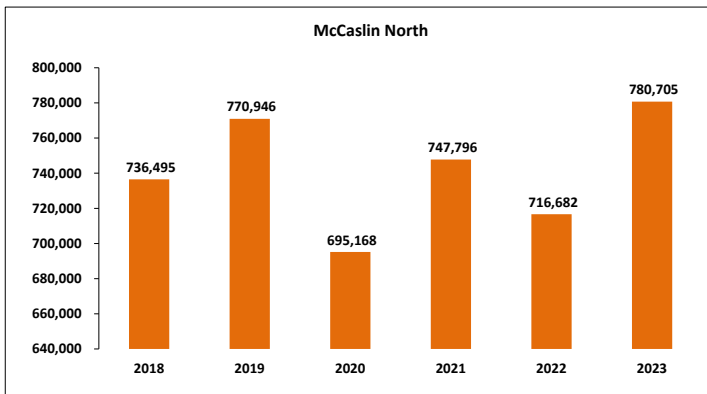
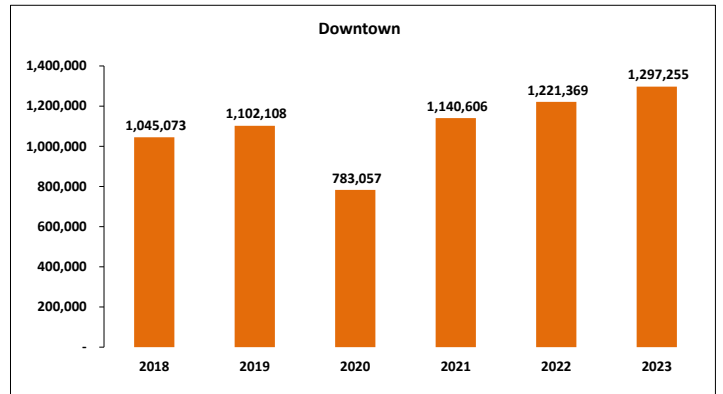
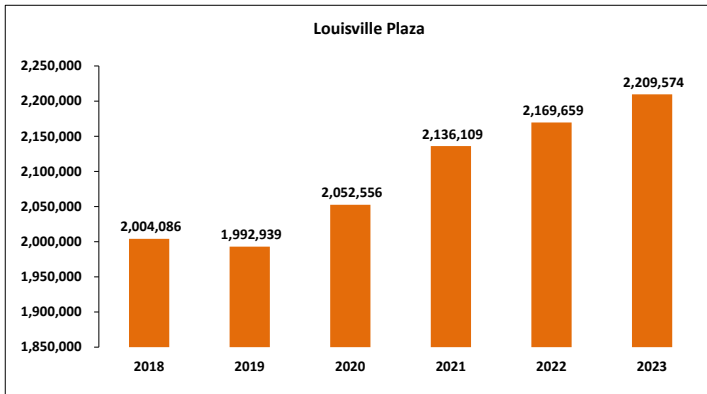
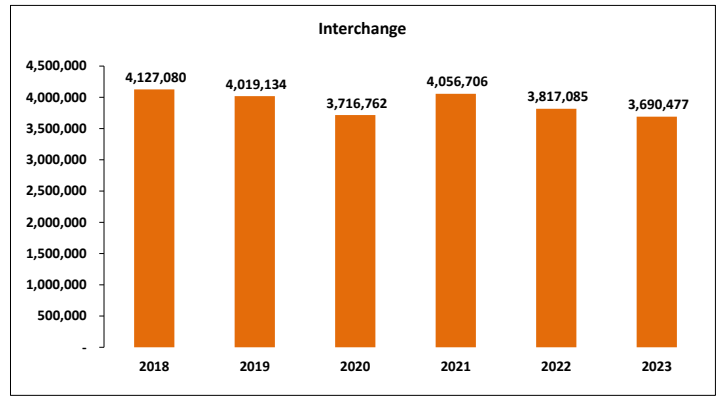
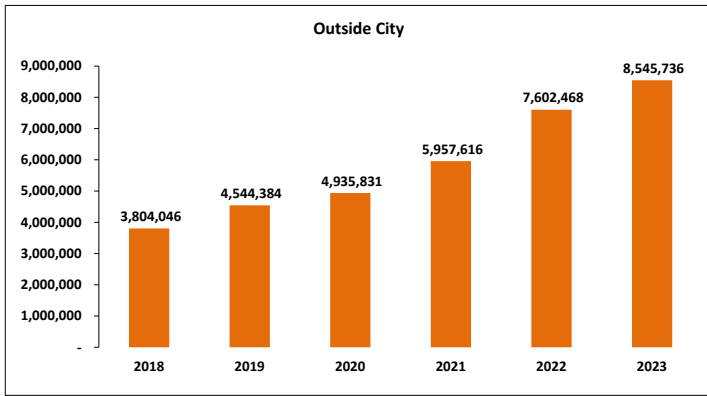
Monthly Sales Tax Revenue Comparisons by Area (November 2023)

AREA NAME	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 Actual	% Of Total	% Change
Outside City	292,203	420,238	384,901	579,609	603,012	662,540	42.4%	9.9%
Interchange	378,633	309,455	338,554	388,759	261,012	287,645	18.4%	10.2%
Louisville Plaza	177,785	190,228	179,712	191,047	203,297	214,318	13.7%	5.4%
Downtown	84,368	100,866	59,236	105,174	97,590	118,362	7.6%	21.3%
Centennial Valley	6,667	(6,015)	2,460	4,823	6,183	69,364	4.4%	1021.9%
McCaslin North	66,604	67,825	58,871	64,576	63,048	67,784	4.3%	7.5%
CTC	42,068	34,118	37,387	87,713	57,130	54,946	3.5%	-3.8%
Hwy 42 South	26,946	32,994	25,962	35,972	42,958	44,706	2.9%	4.1%
S Boulder Rd	18,433	41,710	38,832	24,414	17,641	18,699	1.2%	6.0%
Pine Street	8,054	7,254	4,694	7,627	4,330	12,438	0.8%	187.3%
Hwy 42 North	7,373	5,680	4,843	6,874	8,579	5,778	0.4%	-32.6%
S Suburban	3,646	3,552	1,779	4,378	2,547	3,496	0.2%	37.3%
Residential	1,088	475	251	2,295	1,147	682	0.0%	-40.5%
Total Revenue	1,113,867	1,208,379	1,137,481	1,503,261	1,368,473	1,560,759		
% Of Change	0.1%	8.5%	-5.9%	32.2%	-9.0%	14.1%		

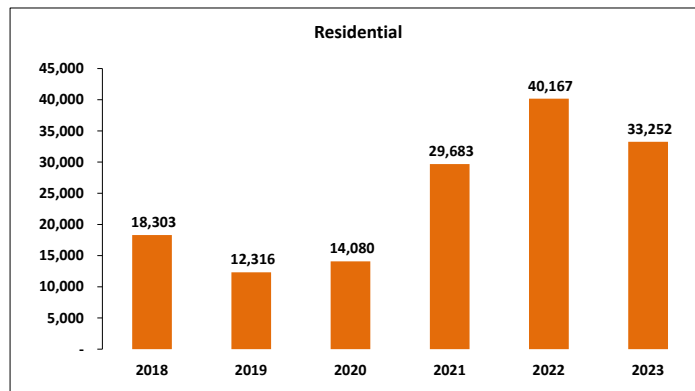
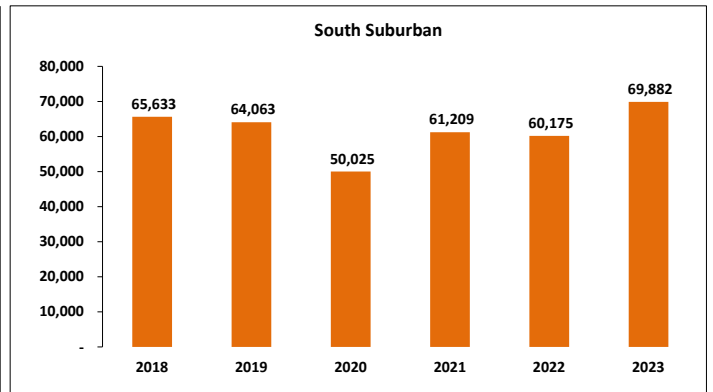
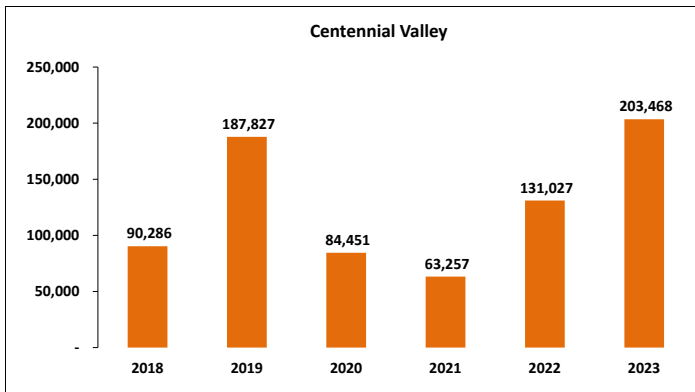
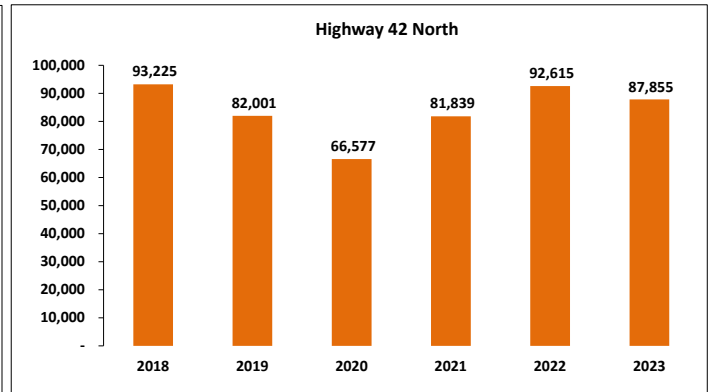
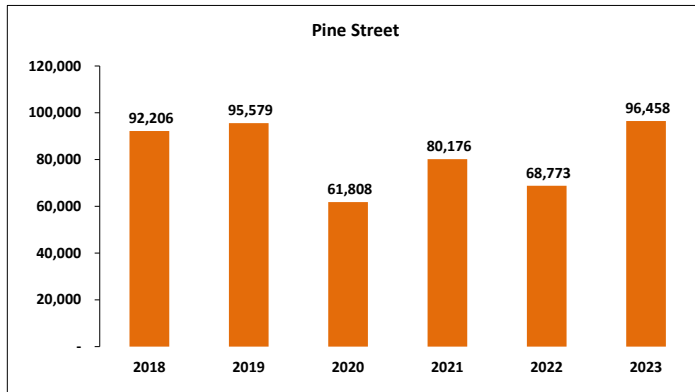
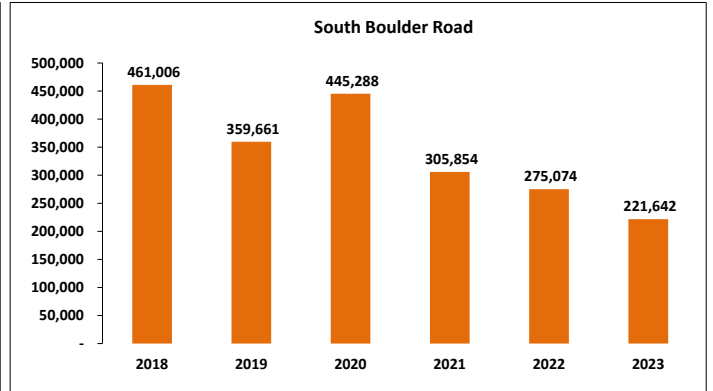
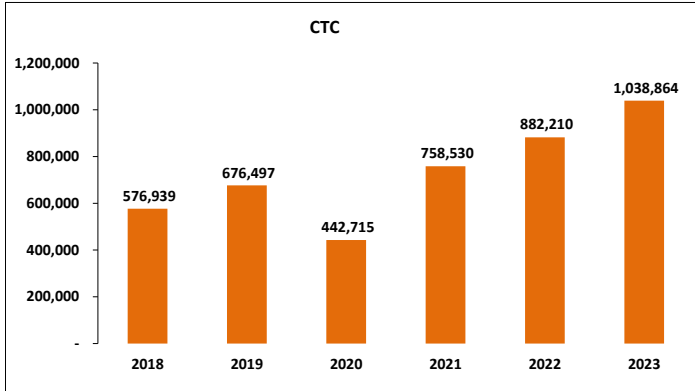


CITY OF LOUISVILLE
Revenue History by Area (Jan. - November 2023)

	2018	% Var	2019	% Var	2020	% Var	2021	% Var	2022	% Var	2023	% Var	% of Total
Outside City	3,804,046	17.3%	4,544,384	19.5%	4,935,831	8.6%	5,957,616	20.7%	7,602,468	27.6%	8,545,736	12.4%	45.41%
Interchange	4,127,080	5.6%	4,019,134	-2.6%	3,716,762	-7.5%	4,056,706	9.1%	3,817,085	-5.9%	3,690,477	-3.3%	19.61%
Louisville Plaza	2,004,086	7.5%	1,992,939	-0.6%	2,052,556	3.0%	2,136,109	4.1%	2,169,659	1.6%	2,209,574	1.8%	11.74%
Downtown	1,045,073	14.5%	1,102,108	5.5%	783,057	-28.9%	1,140,606	45.7%	1,221,369	7.1%	1,297,255	6.2%	6.89%
CTC	576,939	-16.3%	676,497	17.3%	442,715	-34.6%	758,530	71.3%	882,210	16.3%	1,038,864	17.8%	5.52%
McCaslin North	736,495	11.2%	770,946	4.7%	695,168	-9.8%	747,796	7.6%	716,682	-4.2%	780,705	8.9%	4.15%
Hwy 42 South	313,409	11.1%	301,065	-3.9%	352,021	16.9%	457,875	30.1%	490,301	7.1%	545,368	11.2%	2.90%
South Boulder Rd	461,006	-8.6%	359,661	-22.0%	445,288	23.8%	305,854	-31.3%	275,074	-10.1%	221,642	-19.4%	1.18%
Centennial Valley	90,286	-3.4%	187,827	108.0%	84,451	-55.0%	63,257	-25.1%	131,027	107.1%	203,468	55.3%	1.08%
Pine Street	92,206	25.1%	95,579	3.7%	61,808	-35.3%	80,176	29.7%	68,773	-14.2%	96,458	40.3%	0.51%
Hwy 42 North	93,225	10.6%	82,001	-12.0%	66,577	-18.8%	81,839	22.9%	92,615	13.2%	87,855	-5.1%	0.47%
South Suburban	65,633	5.3%	64,063	-2.4%	50,025	-21.9%	61,209	22.4%	60,175	-1.7%	69,882	16.1%	0.37%
Residential	18,303	20.2%	12,316	-32.7%	14,080	14.3%	29,683	110.8%	40,167	35.3%	33,252	-17.2%	0.18%
	13,427,787	8.3%	14,208,520	5.8%	13,700,338	-3.6%	15,877,254	15.9%	17,567,606	10.6%	18,820,535	7.1%	

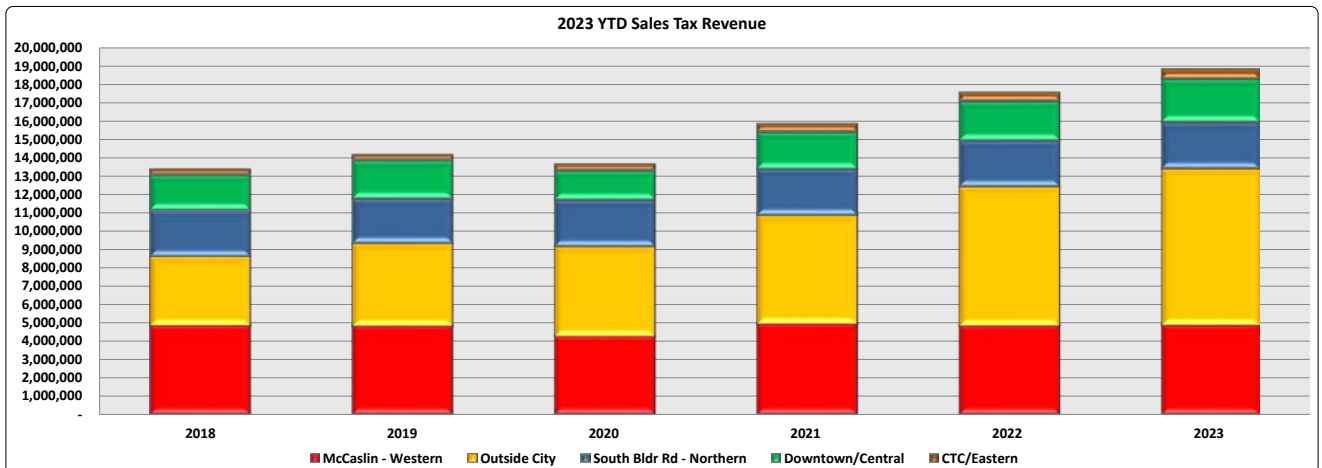
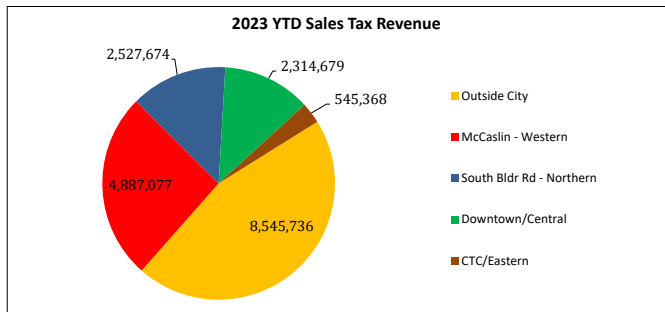
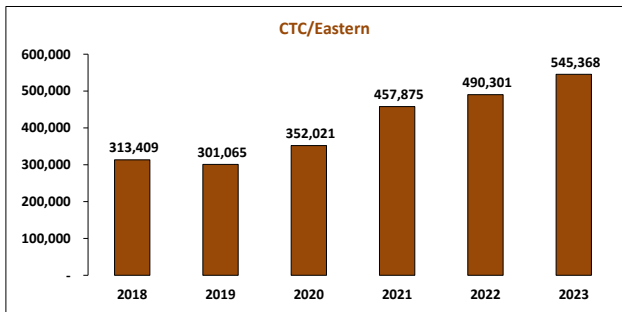
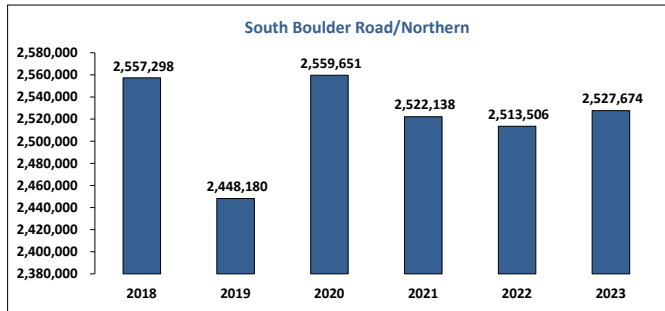
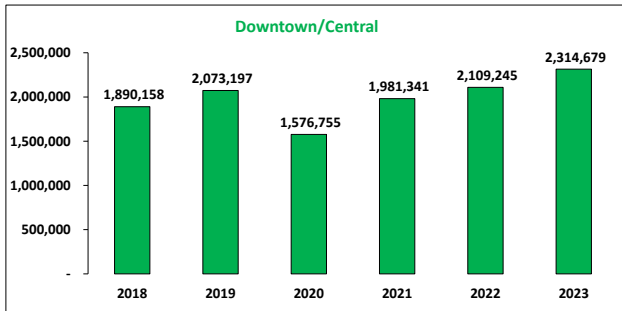
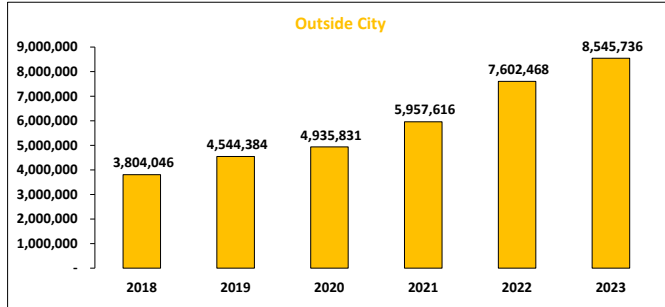
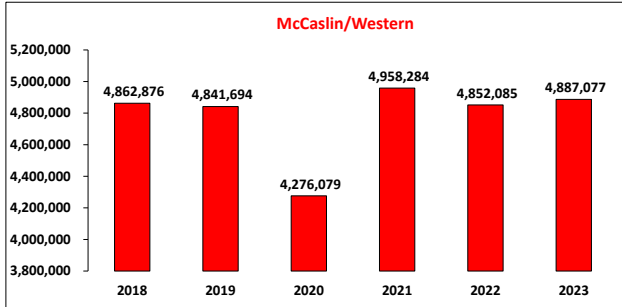


CITY OF LOUISVILLE
Revenue History by Area (Jan. - November 2023)



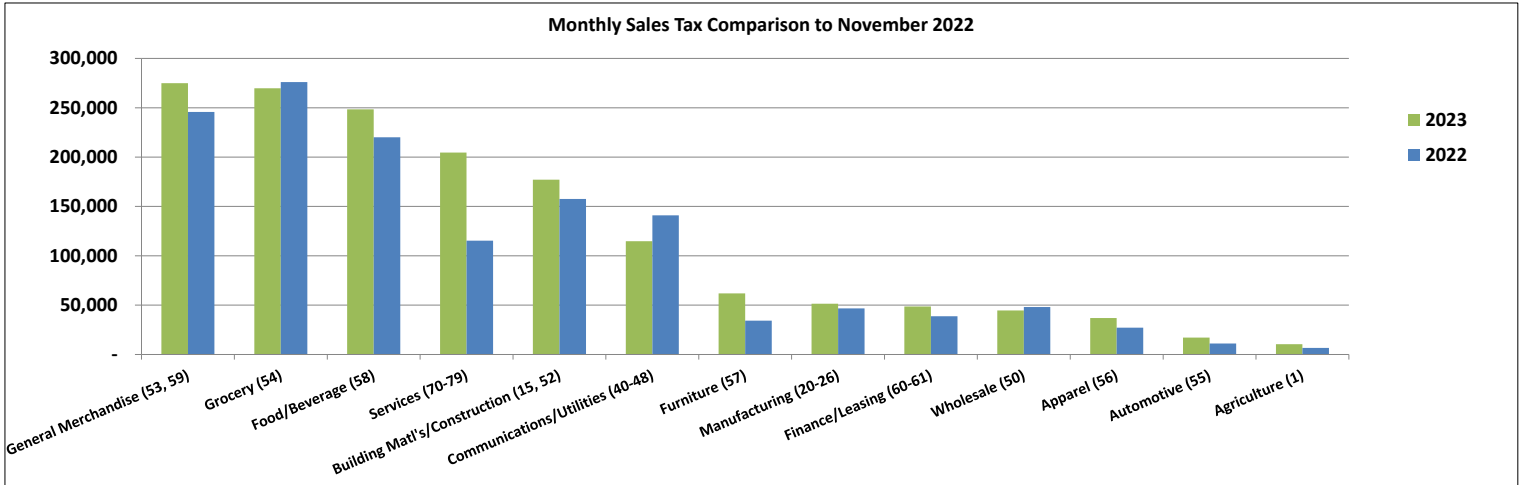
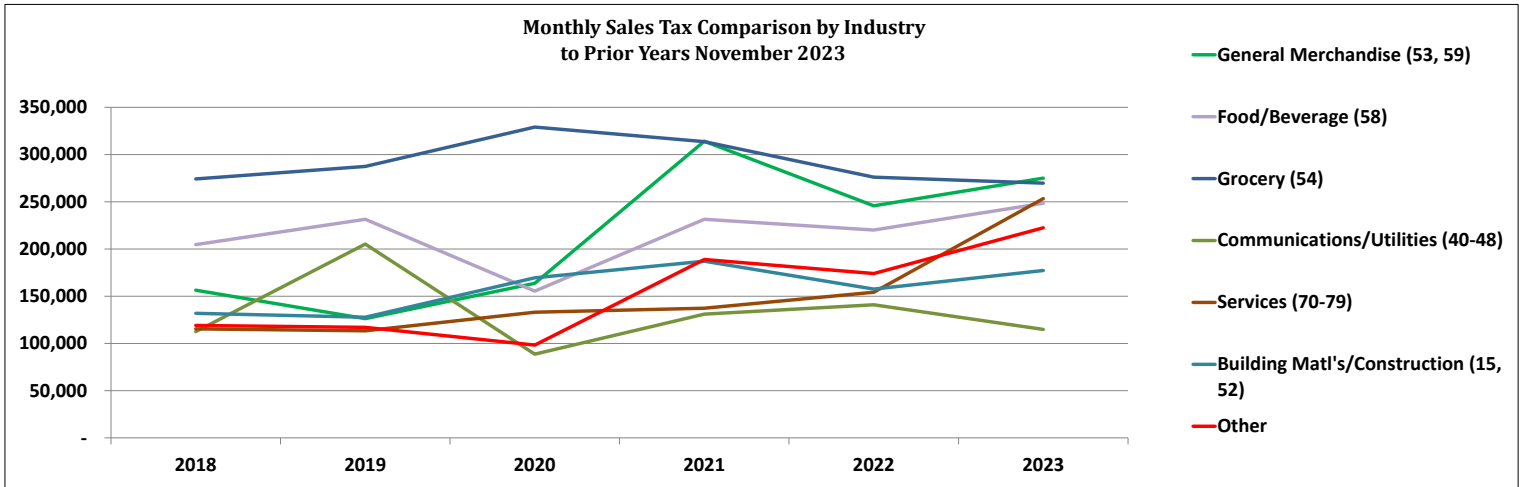
CITY OF LOUISVILLE
Sales Tax Revenue History by Area (Jan. - November 2023)

	2018	% Var	2019	% Var	2020	% Var	2021	% Var	2022	% Var	2023	% Var	% of Total
Outside City	3,804,046	17.26%	4,544,384	-7.93%	4,935,831	8.61%	5,957,616	20.70%	7,602,468	27.61%	8,545,736	12.41%	45.4%
McCaslin - Western	4,862,876	2.49%	4,841,694	-0.44%	4,276,079	-11.68%	4,958,284	15.95%	4,852,085	-2.14%	4,887,077	0.72%	26.0%
South Bldr Rd - Northern	2,557,298	4.70%	2,448,180	-4.35%	2,559,651	4.55%	2,522,138	-1.47%	2,513,506	-0.34%	2,527,674	0.56%	13.4%
Downtown/Central	1,890,158	12.25%	2,073,197	31.49%	1,576,755	-23.95%	1,981,341	25.66%	2,109,245	6.46%	2,314,679	9.74%	12.3%
CTC/Eastern	313,409	11.13%	301,065	-14.48%	352,021	16.93%	457,875	30.07%	490,301	7.08%	545,368	11.23%	2.9%
	13,427,787	8.3%	14,208,520	5.8%	13,700,338	-3.6%	15,877,254	15.9%	17,567,606	10.6%	18,820,535	7.1%	



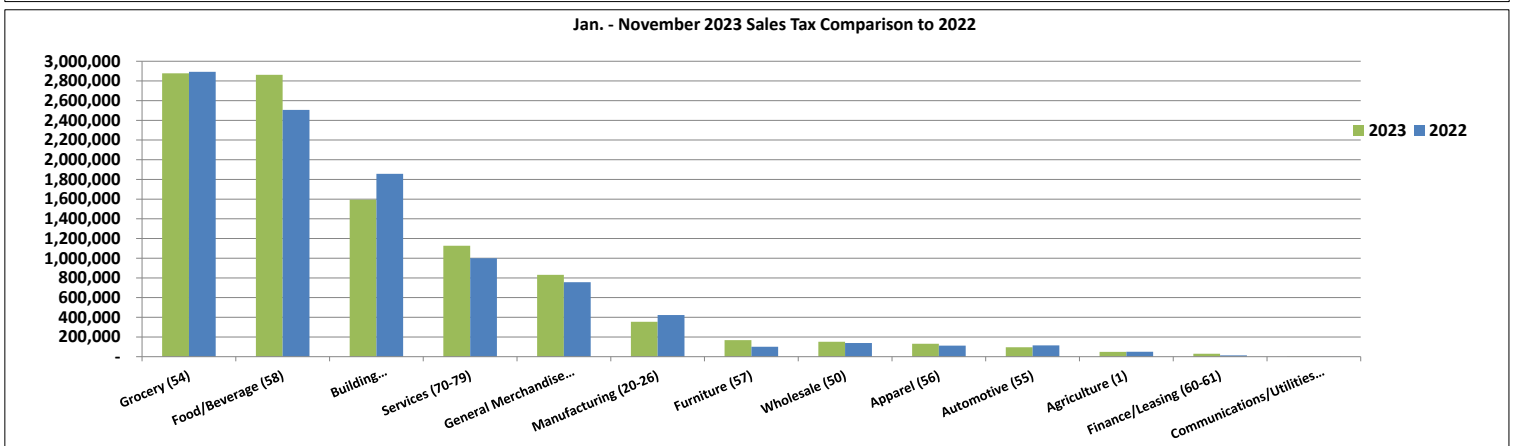
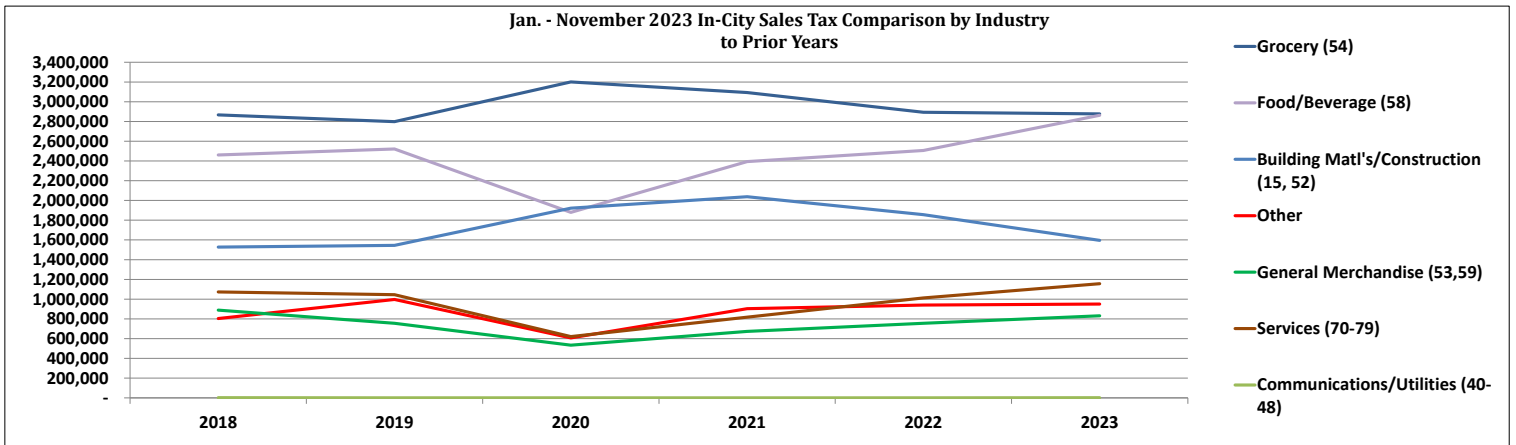
Monthly Sales Tax Revenue Comparisons by Industry (November 2023)

AREA NAME	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 Actual	% Of Total	% Change
General Merchandise (53, 59)	156,356	126,222	163,696	314,080	245,701	274,954	17.6%	11.9%
Grocery (54)	274,089	287,452	329,082	313,643	276,073	269,709	17.3%	-2.3%
Food/Beverage (58)	204,610	231,419	155,363	231,407	220,095	248,422	15.9%	12.9%
Services (70-79)	87,895	81,031	104,698	101,429	115,353	204,644	13.1%	77.4%
Building Matl's/Construction (15, 52)	131,934	127,732	169,414	187,051	157,554	177,138	11.3%	12.4%
Communications/Utilities (40-48)	112,437	205,188	88,623	130,960	140,951	114,773	7.4%	-18.6%
Furniture (57)	29,539	22,770	20,613	34,531	34,249	61,862	4.0%	80.6%
Manufacturing (20-26)	48,330	47,943	29,933	77,968	46,676	51,388	3.3%	10.1%
Finance/Leasing (60-61)	27,528	32,312	28,379	35,814	38,760	48,677	3.1%	25.6%
Wholesale (50)	20,334	22,230	29,045	39,201	48,110	44,651	2.9%	-7.2%
Apparel (56)	10,736	14,606	8,799	18,895	27,106	36,977	2.4%	36.4%
Automotive (55)	5,536	4,682	5,266	10,087	11,171	17,155	1.1%	53.6%
Agriculture (1)	4,543	4,792	4,571	8,195	6,676	10,410	0.7%	55.9%
Totals	1,113,867	1,208,379	1,137,481	1,503,261	1,368,473	1,560,759		
% Of Change	0.1%	8.5%	-5.9%	32.2%	-9.0%	14.1%		



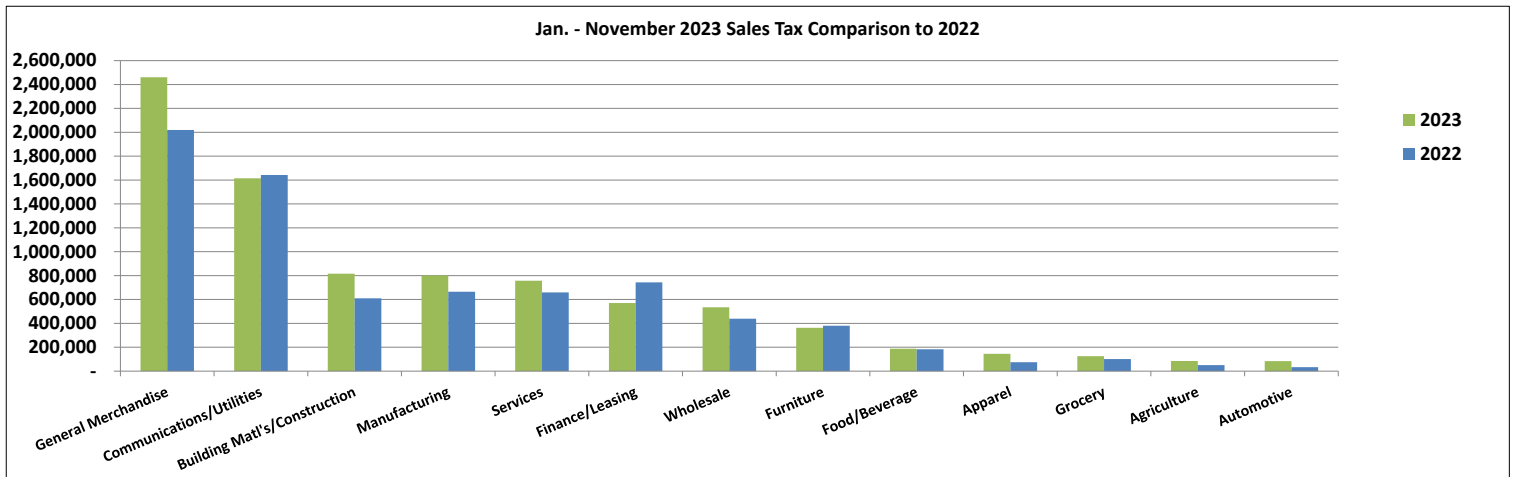
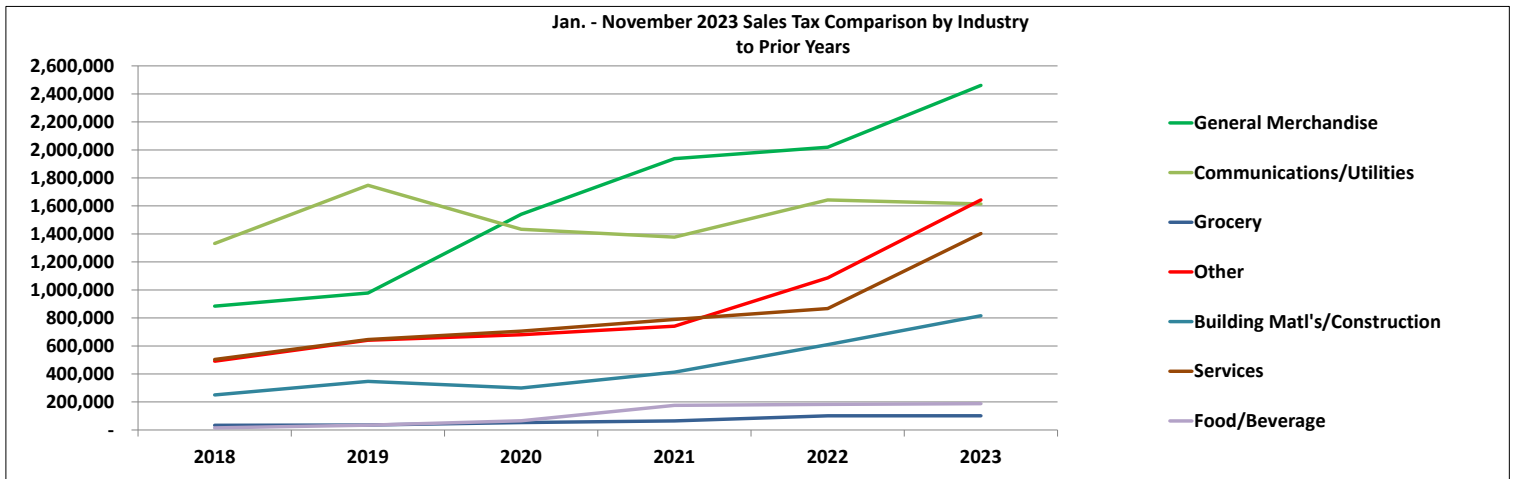
Sales Tax Revenue Comparisons by Industry - Inside City Area (Jan. - November 2023)

INDUSTRY NAME	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 Actual	% Of Total	% Change
Grocery (54)	2,867,015	2,798,317	3,200,615	3,092,939	2,892,937	2,877,128	28.0%	-0.5%
Food/Beverage (58)	2,461,250	2,521,592	1,879,104	2,393,226	2,506,129	2,862,857	27.9%	14.2%
Building Mat'l's/Construction (15, 52)	1,527,517	1,545,294	1,922,090	2,037,824	1,856,709	1,595,001	15.5%	-14.1%
Services (70-79)	1,032,528	999,207	641,324	807,687	999,714	1,126,943	11.0%	12.7%
General Merchandise (53,59)	888,953	756,014	533,866	673,818	755,915	831,712	8.1%	10.0%
Manufacturing (20-26)	423,069	600,078	249,292	450,442	422,688	354,756	3.5%	-16.1%
Furniture (57)	110,551	124,259	95,311	115,827	100,834	168,186	1.6%	66.8%
Wholesale (50)	63,728	73,914	74,190	99,185	139,103	151,403	1.5%	8.8%
Apparel (56)	83,363	81,648	68,432	103,386	112,872	131,019	1.3%	16.1%
Automotive (55)	74,155	67,710	72,938	83,318	115,039	96,090	0.9%	-16.5%
Agriculture (1)	48,589	49,368	47,155	51,142	49,558	48,412	0.5%	-2.3%
Finance/Leasing (60-61)	40,963	45,893	(20,323)	10,477	13,256	29,735	0.3%	124.3%
Communications/Utilities (40-48)	2,061	842	514	365	383	1,558	0.0%	307.0%
Totals	9,623,741	9,664,136	8,764,507	9,919,638	9,965,138	10,274,798		
% Of Change	5.1%	0.4%	-9.3%	13.2%	0.5%	3.1%		



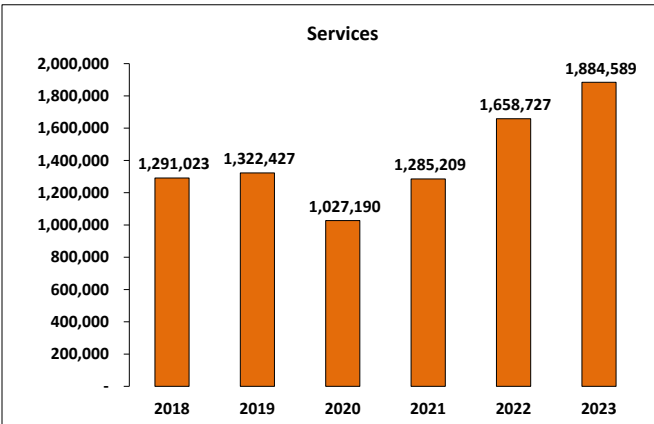
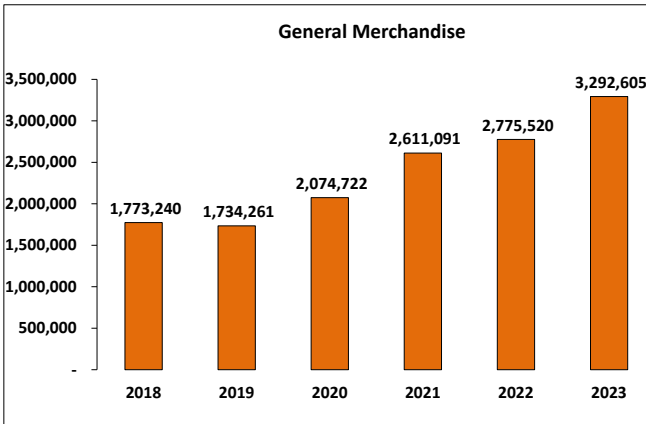
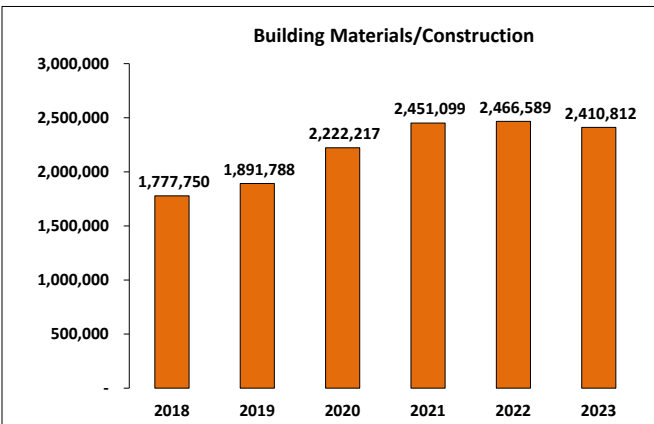
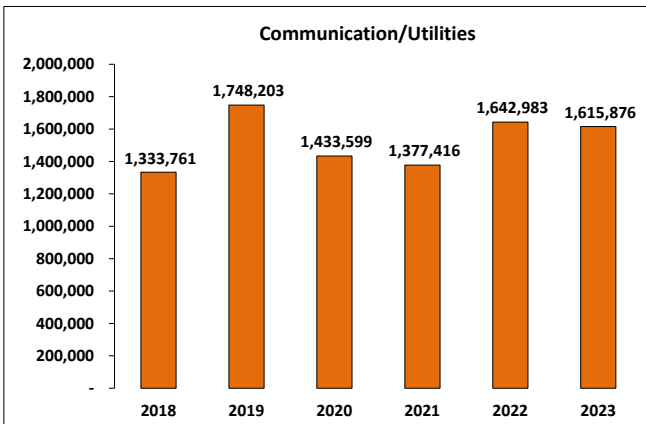
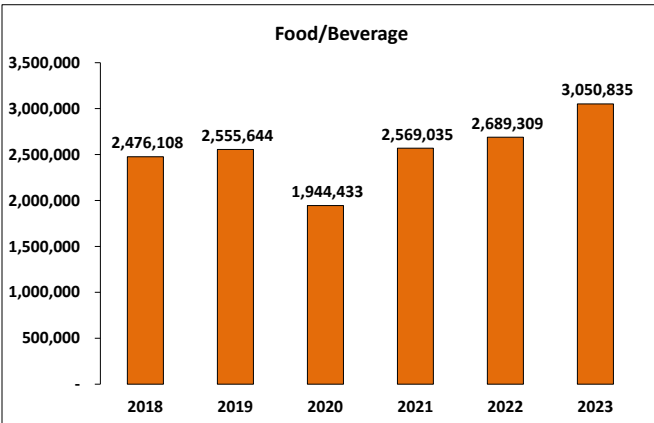
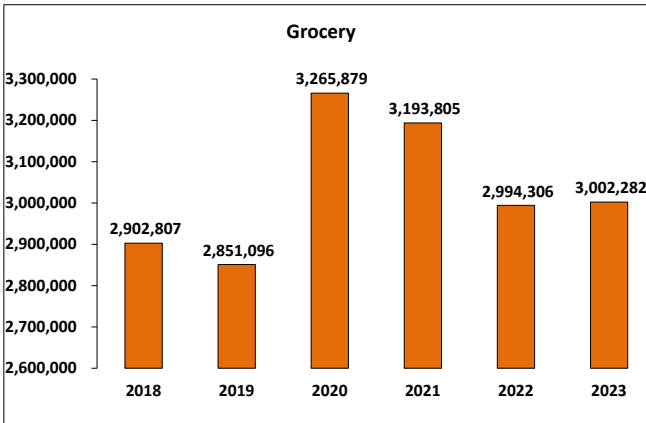
Sales Tax Revenue Comparisons by Industry - Outside City Area (Jan. - November 2023)

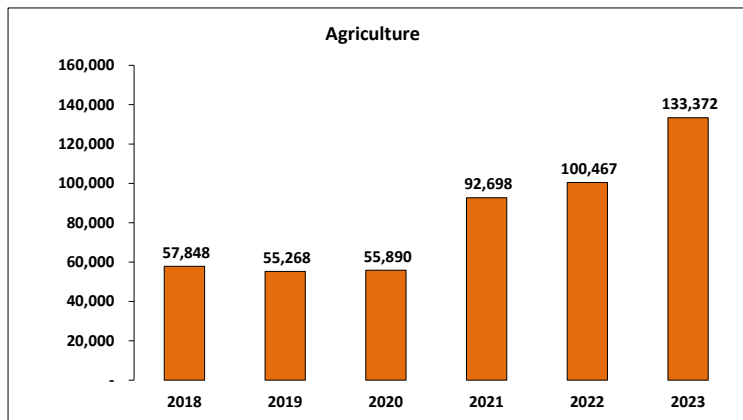
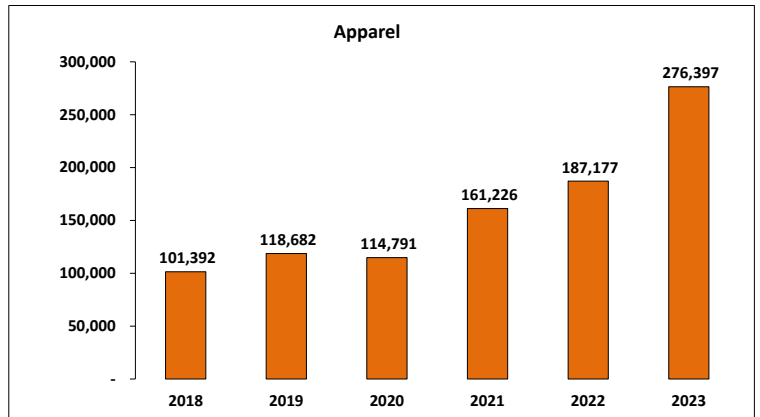
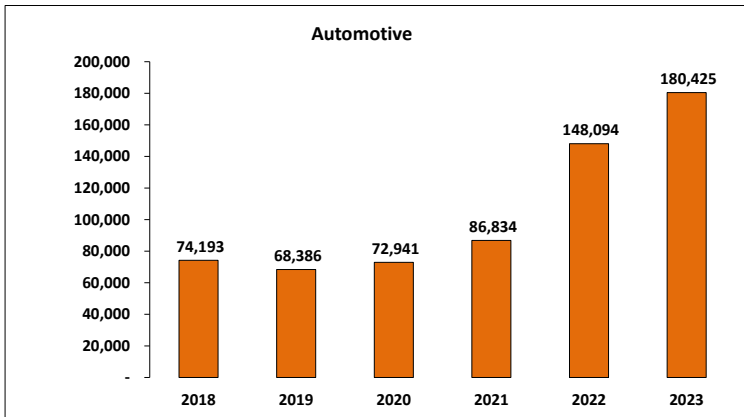
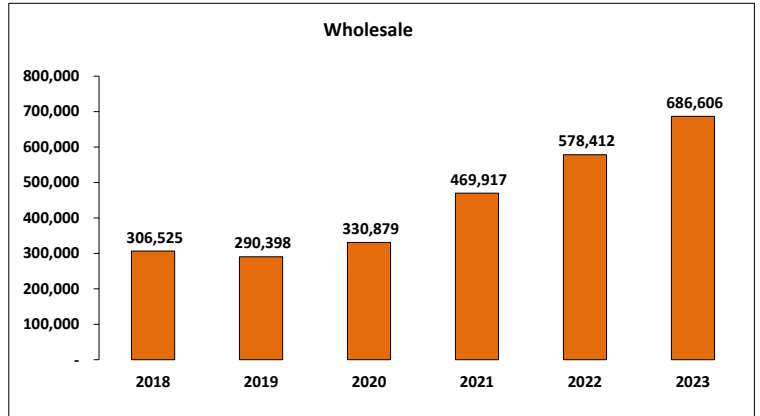
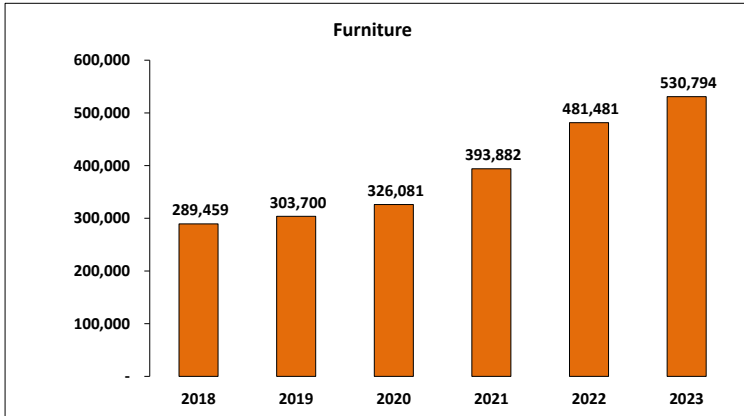
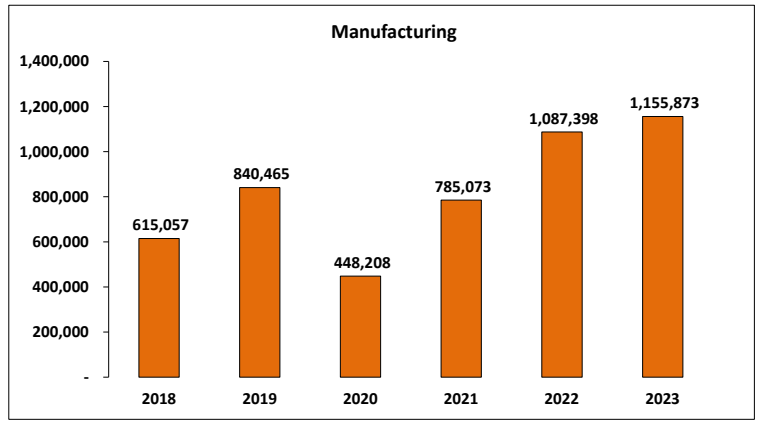
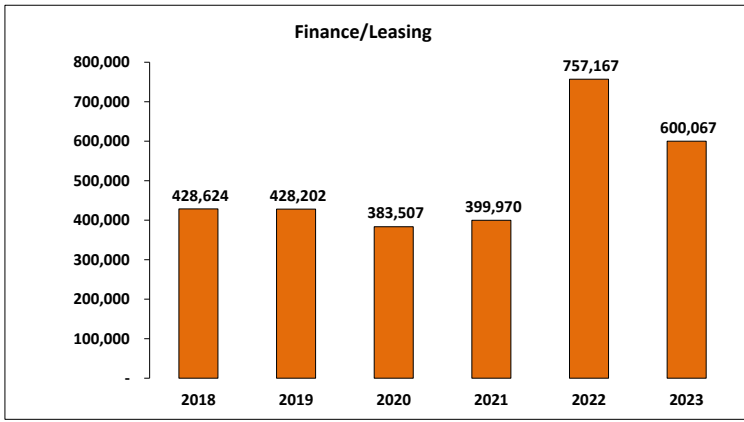
INDUSTRY NAME	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 Actual	% Of Total	% Change
General Merchandise	884,287	978,247	1,540,856	1,937,272	2,019,630	2,460,893	28.8%	21.8%
Communications/Utilities	1,331,700	1,747,361	1,433,085	1,377,051	1,642,601	1,614,319	18.9%	-1.7%
Building Mat'l's/Construction	250,233	346,494	300,127	413,275	609,879	815,811	9.5%	33.8%
Manufacturing	191,988	240,387	198,916	334,631	664,710	801,117	9.4%	20.5%
Services	258,495	323,220	385,865	477,522	659,013	757,647	8.9%	15.0%
Finance/Leasing	387,662	382,308	403,830	389,492	743,911	570,332	6.7%	-23.3%
Wholesale	242,797	216,484	256,690	370,732	439,310	535,203	6.3%	21.8%
Furniture	178,908	179,441	230,770	278,054	380,646	362,609	4.2%	-4.7%
Food/Beverage	14,858	34,052	65,330	175,809	183,130	187,978	2.2%	2.6%
Apparel	18,029	37,034	46,359	57,840	74,305	145,378	1.7%	95.6%
Grocery	35,792	52,780	65,264	100,866	101,368	125,154	1.5%	23.5%
Agriculture	9,258	5,900	8,735	41,556	50,909	84,960	1.0%	66.9%
Automotive	38	676	3	3,516	33,055	84,335	1.0%	155.1%
Totals	3,804,046	4,544,384	4,935,831	5,957,616	7,602,468	8,545,736		
% Of Change	17.3%	19.5%	8.6%	20.7%	27.6%	12.4%		



Revenue History by Industry (Jan. - November 2023)

	2018	% Var	2019	% Var	2020	% Var	2021	% Var	2022	% Var	2023	% Var	% of Total
Merchandise	1,773,240	21.4%	1,734,261	-2.2%	2,074,722	19.6%	2,611,091	25.9%	2,775,520	6.3%	3,292,605	18.6%	17.5%
Food/Beverage	2,476,108	12.1%	2,555,644	3.2%	1,944,433	-23.9%	2,569,035	32.1%	2,689,309	4.7%	3,050,835	13.4%	16.2%
Grocery	2,902,807	3.9%	2,851,096	-1.8%	3,265,879	14.5%	3,193,805	-2.2%	2,994,306	-6.2%	3,002,282	0.3%	16.0%
Bldg Matl's.	1,777,750	11.2%	1,891,788	6.4%	2,222,217	17.5%	2,451,099	10.3%	2,466,589	0.6%	2,410,812	-2.3%	12.8%
Services	1,291,023	5.5%	1,322,427	2.4%	1,027,190	-22.3%	1,285,209	25.1%	1,658,727	29.1%	1,884,589	13.6%	10.0%
Comm/Util.	1,333,761	-3.3%	1,748,203	31.1%	1,433,599	-18.0%	1,377,416	-3.9%	1,642,983	19.3%	1,615,876	-1.6%	8.6%
Manufacturing	615,057	-8.4%	840,465	36.6%	448,208	-46.7%	785,073	75.2%	1,087,398	38.5%	1,155,873	6.3%	6.1%
Wholesale	306,525	21.6%	290,398	-5.3%	330,879	13.9%	469,917	42.0%	578,412	23.1%	686,606	18.7%	3.6%
Fin./Lease	428,624	24.2%	428,202	-0.1%	383,507	-10.4%	399,970	4.3%	757,167	89.3%	600,067	-20.7%	3.2%
Furniture	289,459	16.1%	303,700	4.9%	326,081	7.4%	393,882	20.8%	481,481	22.2%	530,794	10.2%	2.8%
Apparel	101,392	4.0%	118,682	17.1%	114,791	-3.3%	161,226	40.5%	187,177	16.1%	276,397	47.7%	1.5%
Automotive	74,193	16.2%	68,386	-7.8%	72,941	6.7%	86,834	19.0%	148,094	70.5%	180,425	21.8%	1.0%
Agriculture	57,848	5.4%	55,268	-4.5%	55,890	1.1%	92,698	65.9%	100,467	8.4%	133,372	32.8%	0.7%
	13,427,787	8.3%	14,208,520	5.8%	13,700,338	-3.6%	15,877,254	15.9%	17,567,631	10.6%	18,820,534	7.1%	





CITY OF LOUISVILLE
Revenue History by Industry (Jan. - November 2023)

	2018	% Var	2019	% Var	2020	% Var	2021	% Var	2022	% Var	2023	% Var	% of Total
Merchandise	1,773,240	21.4%	1,734,261	-2.2%	2,074,722	19.6%	2,611,091	25.9%	2,775,520	6.3%	3,292,605	18.6%	17.5%
Food/Beverage	2,476,108	12.1%	2,555,644	3.2%	1,944,433	-23.9%	2,569,035	32.1%	2,689,309	4.7%	3,050,835	13.4%	16.2%
All Other	1,444,474	4.0%	1,676,899	16.1%	1,348,790	-19.6%	1,989,630	47.5%	2,583,030	29.8%	2,963,467	14.7%	15.7%
Grocery	2,902,807	3.9%	2,851,096	-1.8%	3,265,879	14.5%	3,193,805	-2.2%	2,994,306	-6.2%	3,002,282	0.3%	16.0%
Bldg Materials	1,777,750	11.2%	1,891,788	6.4%	2,222,217	17.5%	2,451,099	10.3%	2,466,589	0.6%	2,410,812	-2.3%	12.8%
Services	1,719,647	9.6%	1,750,628	1.8%	1,410,697	-19.4%	1,685,179	19.5%	2,415,895	43.4%	2,484,656	2.8%	13.2%
Comm/Util.	1,333,761	-3.3%	1,748,203	31.1%	1,433,599	-18.0%	1,377,416	-3.9%	1,642,983	19.3%	1,615,876	-1.6%	8.6%
	13,427,787	8.3%	14,208,520	5.8%	13,700,338	-3.6%	15,877,254	15.9%	17,567,631	10.6%	18,820,534	7.1%	

