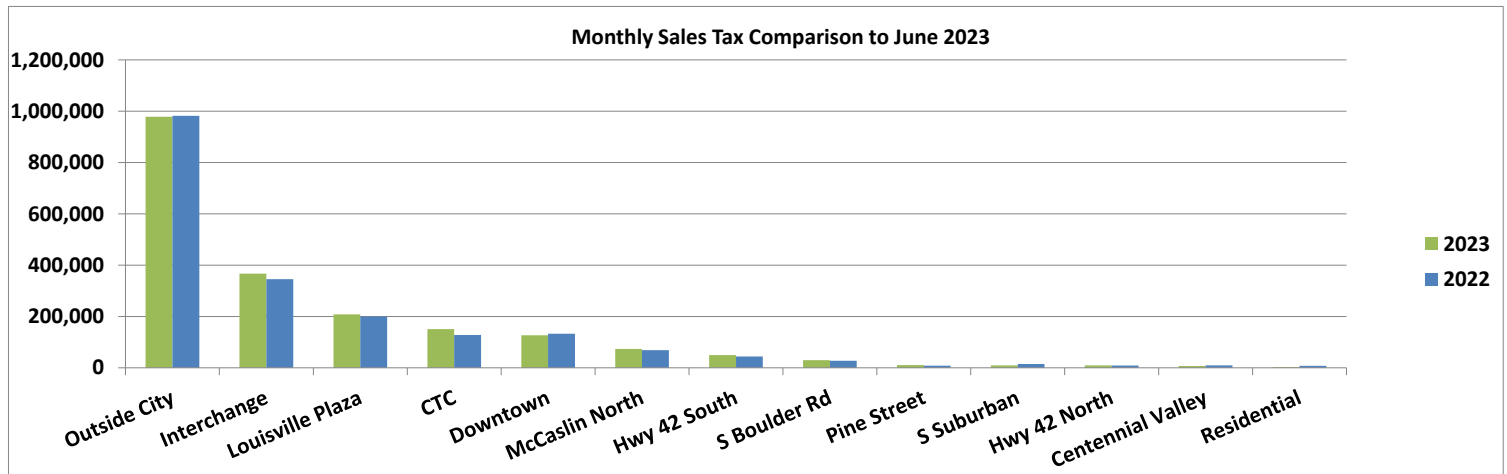
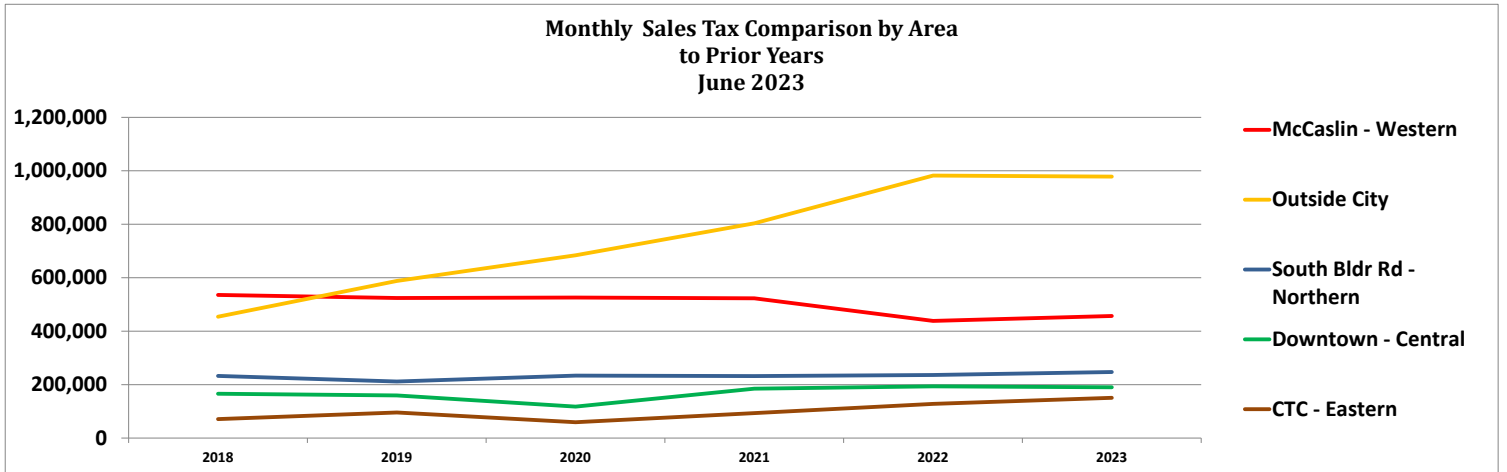


CITY OF LOUISVILLE									
Revenue History									
2019 through 2023									
YEAR	MONTH	SALES TAX	USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT	Bag Tax	TOTAL
2023									
	JANUARY	1,568,367	155,955	238,897	157,506	8,027	-	-	2,128,752
	FEBRUARY	1,539,730	208,668	99,366	106,393	15,663	2,715	-	1,972,536
	MARCH	2,030,246	223,743	219,554	157,285	12,178	-	71,169	2,714,176
	APRIL	1,476,283	774,627	100,712	215,093	25,843	-	(46)	2,592,512
	MAY	1,841,030	154,813	100,612	130,404	46,617	-	46	2,273,522
	JUNE	2,023,204	223,473	101,731	129,621	55,112	-	52,606	2,585,746
	JULY	1,778,000	164,000	102,000	106,000	58,000	-	-	2,208,000
	AUGUST	1,741,000	163,000	92,000	126,000	38,000	-	-	2,160,000
	SEPTEMBER	2,104,000	309,000	128,000	152,000	38,000	-	60,000	2,791,000
	OCTOBER	1,828,000	138,000	103,000	137,000	25,000	7,000	-	2,238,000
	NOVEMBER	1,791,000	150,000	80,000	129,000	17,000	7,000	-	2,174,000
	DECEMBER	2,470,000	317,000	116,000	131,000	19,000	-	60,000	3,113,000
	YTD TOTALS	10,478,860	1,741,279	860,873	896,302	163,441	2,715	123,775	14,267,243
	Projected Totals	22,190,860	2,982,279	1,481,873	1,677,302	358,441	16,715	243,775	28,951,243
	YTD Variance % to Prior Year	8.6%	40.9%	18.9%	-7.3%	43.7%	-92.2%	147.5%	11.7%
	Est. Projected Variance to 2022	11.4%	12.5%	-60.8%	-11.6%	13.8%	-73.4%	29.0%	0.6%
2022									
	JANUARY	1,290,514	176,432	130,345	128,149	3,109	208	-	1,728,758
	FEBRUARY	1,190,326	193,090	51,720	119,067	6,032	14,265	-	1,574,500
	MARCH	1,873,155	194,188	116,141	239,724	15,574	17,376	46,850	2,503,008
	APRIL	1,716,488	166,822	103,279	171,550	21,231	2,336	-	2,181,706
	MAY	1,596,606	141,953	156,057	162,552	37,751	817	-	2,095,736
	JUNE	1,977,923	363,695	166,434	145,676	30,068	-	50,020	2,683,797
	JULY	1,582,397	282,381	250,332	133,511	47,010	12,466	-	2,308,096
	AUGUST	1,732,722	170,194	577,453	169,804	63,940	8,651	-	2,722,763
	SEPTEMBER	1,769,359	333,062	1,252,503	155,205	22,131	-	46,134	3,578,394
	OCTOBER	1,469,642	176,355	329,917	214,840	42,562	15	-	2,233,332
	NOVEMBER	1,368,473	102,994	61,392	134,481	10,985	-	-	1,678,325
	DECEMBER	2,355,727	350,061	582,602	123,871	14,445	6,724	45,940	3,479,370
	YTD TOTALS	19,923,333	2,651,227	3,778,176	1,898,431	314,836	62,857	188,944	28,767,785
	YTD Variance % to Prior Year	9.1%	27.0%	54.8%	5.1%	16.0%	-33.9%	-	15.3%
2021									
	JANUARY	1,093,893	151,922	76,766	165,964	8,893	13,085	-	1,510,523
	FEBRUARY	1,048,733	123,647	175,248	141,326	9,311	9,343	-	1,507,607
	MARCH	1,473,421	187,196	497,955	118,578	12,589	1,431	-	2,291,171
	APRIL	1,447,875	92,613	880,417	156,795	13,198	3,434	-	2,594,332
	MAY	1,463,795	142,433	69,429	145,625	17,757	14,572	-	1,853,611
	JUNE	1,836,453	206,969	39,899	182,192	26,986	5,542	-	2,298,042
	JULY	1,460,976	121,088	(32,980)	144,891	14,891	15,499	-	1,748,430
	AUGUST	1,372,626	152,120	152,949	160,162	40,187	2,490	-	1,880,534
	SEPTEMBER	1,641,416	215,222	45,706	163,655	31,783	13,666	-	2,111,448
	OCTOBER	1,534,805	152,057	164,302	148,773	34,618	12,142	-	2,046,696
	NOVEMBER	1,503,261	162,041	156,565	144,254	23,667	1,145	-	1,990,933
	DECEMBER	2,377,087	379,832	214,495	134,883	13,526	2,814	-	3,122,637
	YTD TOTALS	18,254,341	2,087,139	2,440,753	1,807,098	271,471	95,163	-	24,955,964
	YTD Variance % to Prior Year	16.9%	39.3%	43.3%	19.3%	48.7%	-79.1%	-	19.0%
2020									
	JANUARY	1,146,885	139,124	167,476	143,490	20,259	10,328	-	1,627,562
	FEBRUARY	1,010,556	181,982	213,379	138,820	18,916	62,695	-	1,626,348
	MARCH	1,453,347	128,050	101,197	68,233	17,511	33,347	-	1,801,683
	APRIL	1,043,220	102,057	369,619	61,493	4,291	56,334	-	1,637,014
	MAY	1,104,718	86,298	182,958	52,846	7,772	34,308	-	1,468,899
	JUNE	1,620,670	135,567	62,081	152,603	13,238	126,571	-	2,110,730
	JULY	1,231,987	76,551	53,104	160,605	20,902	7,733	-	1,550,883
	AUGUST	1,176,398	83,836	53,404	155,256	24,833	26,419	-	1,520,146
	SEPTEMBER	1,500,877	105,141	136,333	145,388	18,154	48,695	-	1,954,587
	OCTOBER	1,274,200	123,011	36,568	192,352	17,622	7,756	-	1,651,508
	NOVEMBER	1,137,481	83,349	218,216	100,847	10,177	35,354	-	1,585,423
	DECEMBER	1,920,601	252,875	109,363	142,948	8,882	5,392	-	2,440,062
	YTD TOTALS	15,620,940	1,497,840	1,703,698	1,514,880	182,557	454,931	-	20,974,845
	YTD Variance % to Prior Year	-2.9%	-12.9%	-18.4%	-12.7%	-59.9%	-67.1%	-	-10.6%
2019									
	JANUARY	1,071,558	127,245	86,502	201,074	21,423	18,826	-	1,526,627
	FEBRUARY	936,429	147,890	265,760	118,258	21,707	67,844	-	1,557,888
	MARCH	1,334,863	152,930	65,076	142,231	27,356	74,188	-	1,796,643
	APRIL	1,159,948	284,945	203,698	123,778	30,600	27,803	-	1,830,773
	MAY	1,223,169	92,960	281,555	162,333	44,797	105,311	-	1,910,125
	JUNE	1,579,107	154,476	324,102	109,552	53,263	44,863	-	2,265,363
	JULY	1,366,196	95,129	208,918	160,122	62,859	22,182	-	1,915,406
	AUGUST	1,488,654	113,156	88,430	145,808	57,724	810,122	-	2,703,894
	SEPTEMBER	1,501,976	140,882	143,151	143,031	46,348	30,769	-	2,006,157
	OCTOBER	1,338,241	99,425	142,592	178,136	42,935	157,833	-	1,959,161
	NOVEMBER	1,208,379	101,710	213,900	126,120	27,259	7,513	-	1,684,881
	DECEMBER	1,878,105	209,877	64,581	125,652	18,444	13,666	-	2,310,324
	YTD TOTALS	16,086,625	1,720,626	2,088,265	1,736,096	454,714	1,380,919	-	23,467,244
	YTD Variance % to Prior Year	5.0%	19.1%	-8.1%	-14.6%	-3.8%	142.5%	-	6.2%

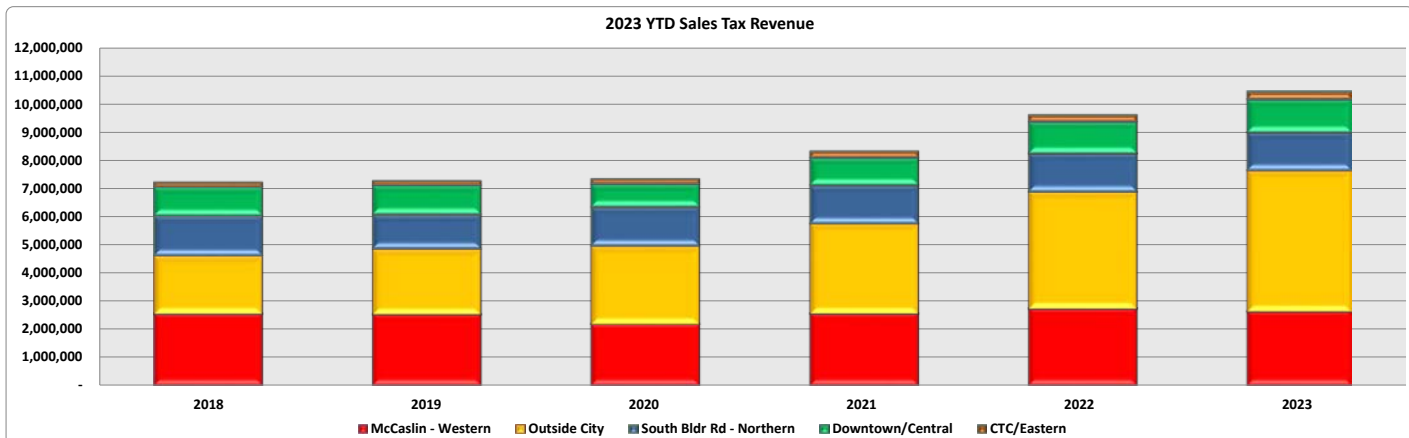
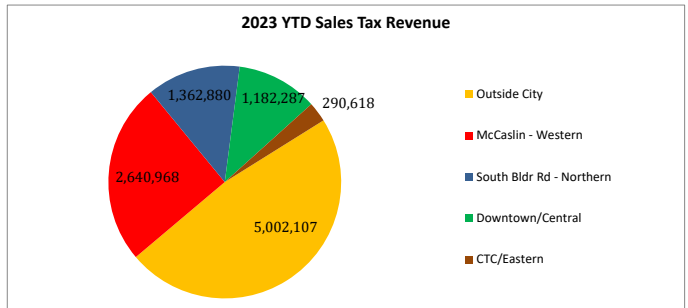
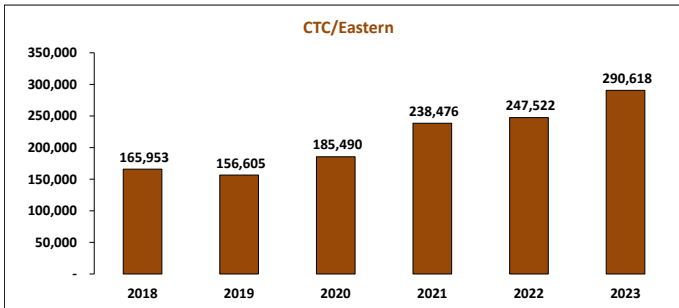
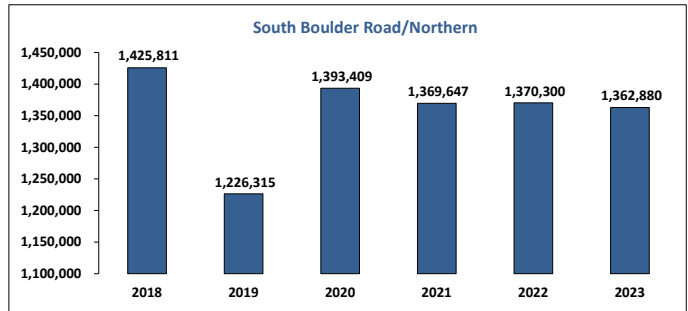
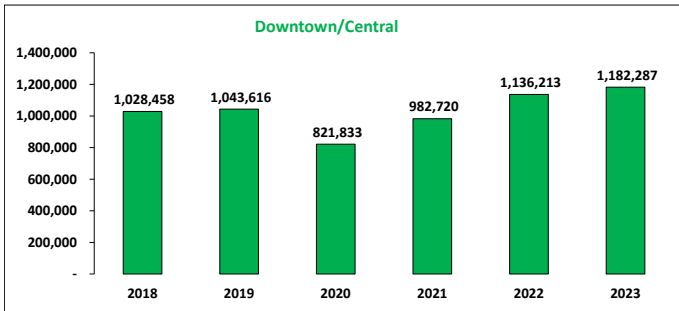
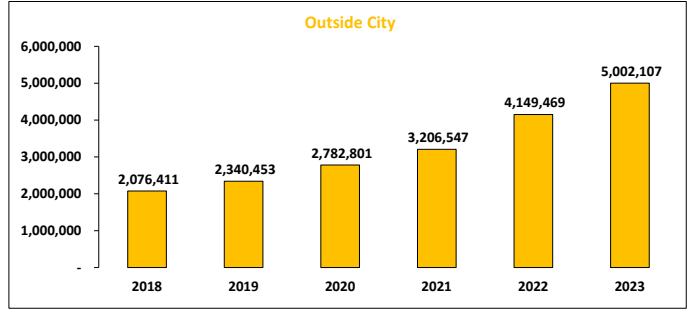
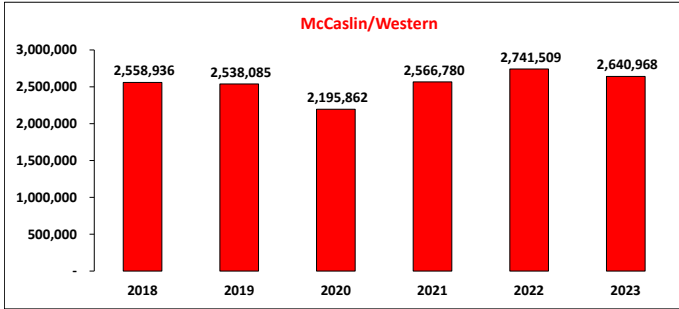
Monthly Sales Tax Revenue Comparisons by Area (June 2023)

AREA NAME	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 Actual	% Of Total	% Change
Outside City	454,117	587,899	684,056	803,353	982,225	978,528	48.4%	-0.4%
Interchange	445,930	435,171	420,734	440,163	345,393	366,753	18.1%	6.2%
Louisville Plaza	184,733	181,367	189,998	206,797	199,706	208,023	10.3%	4.2%
CTC	70,749	95,671	59,268	93,369	128,033	150,634	7.4%	17.7%
Downtown	117,922	116,930	70,168	123,456	133,040	127,067	6.3%	-4.5%
McCasin North	73,941	70,979	62,521	63,784	68,836	73,590	3.6%	6.9%
Hwy 42 South	31,778	30,212	39,144	48,739	44,367	49,370	2.4%	11.3%
S Boulder Rd	39,015	23,235	39,116	17,469	27,106	29,694	1.5%	9.5%
Pine Street	11,924	9,884	5,597	7,540	8,251	10,602	0.5%	28.5%
S Suburban	12,117	12,084	8,139	12,827	14,970	9,532	0.5%	-36.3%
Hwy 42 North	9,011	7,016	4,462	7,891	8,975	9,430	0.5%	5.1%
Centennial Valley	3,585	6,003	34,654	6,062	9,183	7,005	0.3%	-23.7%
Residential	4,068	2,656	2,812	5,004	7,838	2,974	0.1%	-62.1%
Total Revenue	1,458,891	1,579,105	1,620,670	1,836,453	1,977,923	2,023,204		
% Of Change	9.2%	8.2%	2.6%	13.3%	7.7%	2.3%		



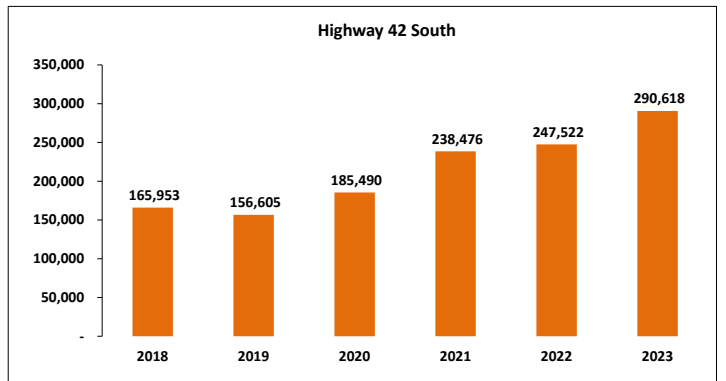
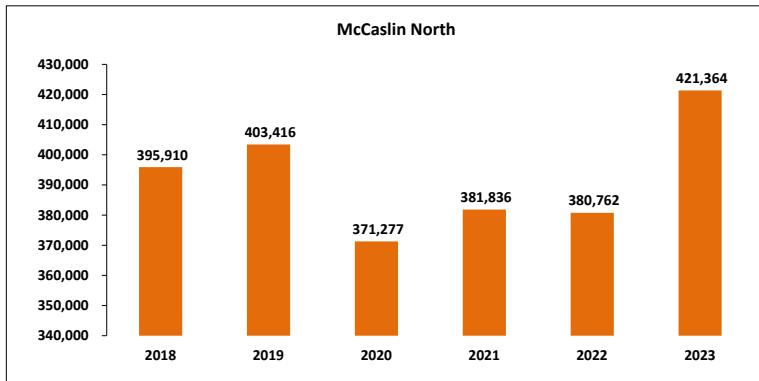
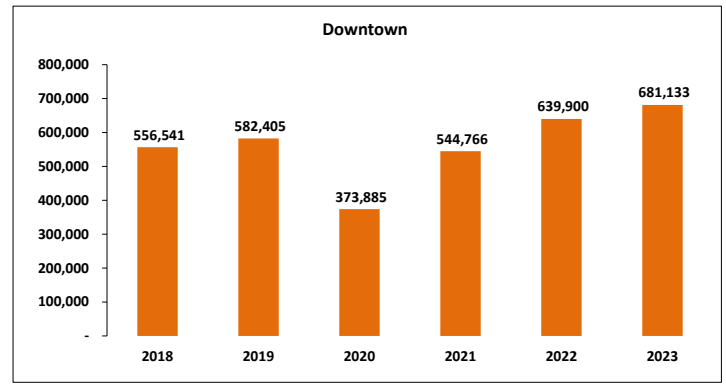
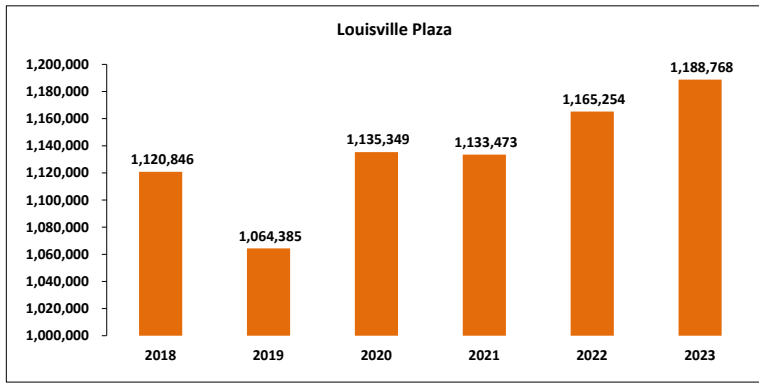
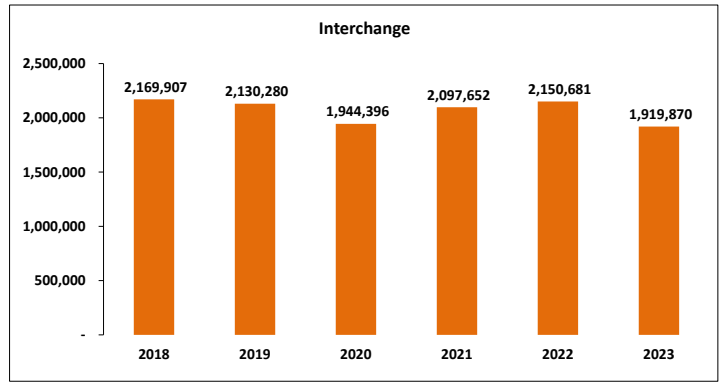
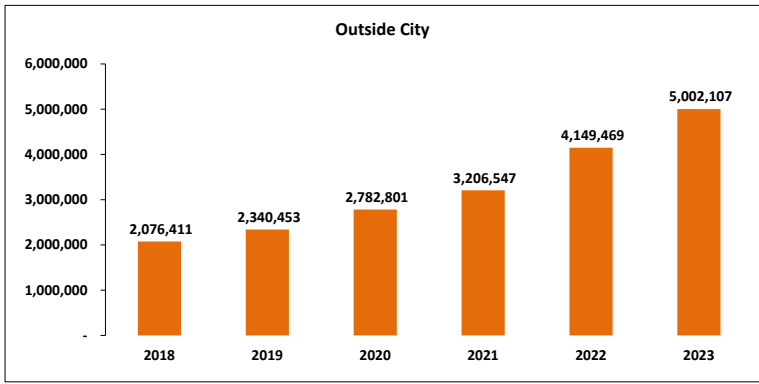
CITY OF LOUISVILLE
Sales Tax Revenue History by Area (Jan. - June 2023)

	2018	% Var	2019	% Var	2020	% Var	2021	% Var	2022	% Var	2023	% Var	% of Total
Outside City	2,076,411	-25.38%	2,340,453	-15.90%	2,782,801	18.90%	3,206,547	15.23%	4,149,469	29.41%	5,002,107	20.55%	47.7%
McCaslin - Western	2,558,936	16.53%	2,538,085	-0.81%	2,195,862	-13.48%	2,566,780	16.89%	2,741,509	6.81%	2,640,968	-3.67%	25.2%
South Bldr Rd - Northern	1,425,811	2.33%	1,226,315	-11.99%	1,393,409	13.63%	1,369,647	-1.71%	1,370,300	0.05%	1,362,880	-0.54%	13.0%
Downtown/Central	1,028,458	25.14%	1,043,616	26.99%	821,833	-21.25%	982,720	19.58%	1,136,213	15.62%	1,182,287	4.06%	11.3%
CTC/Eastern	165,953	-10.53%	156,605	-15.57%	185,490	18.44%	238,476	28.56%	247,522	3.79%	290,618	17.41%	2.8%
	7,255,570	8.8%	7,305,074	0.7%	7,379,396	1.0%	8,364,170	13.3%	9,645,013	15.3%	10,478,860	8.6%	

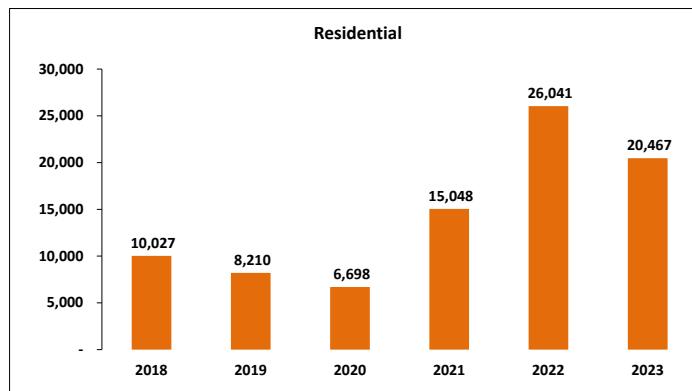
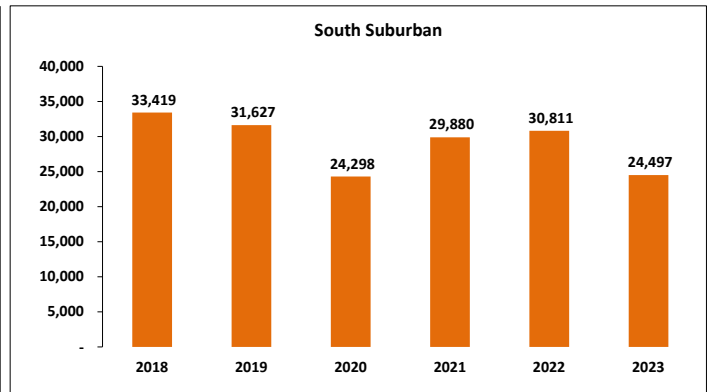
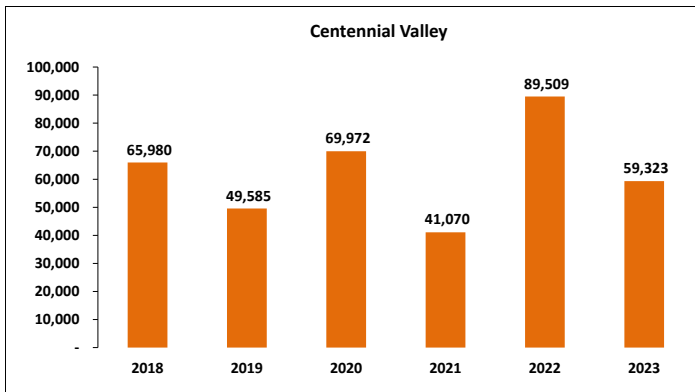
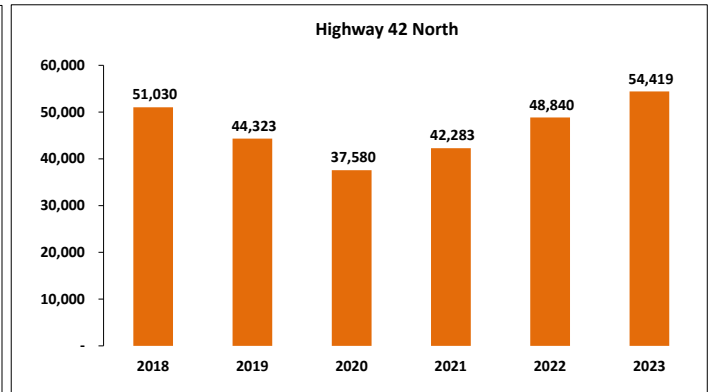
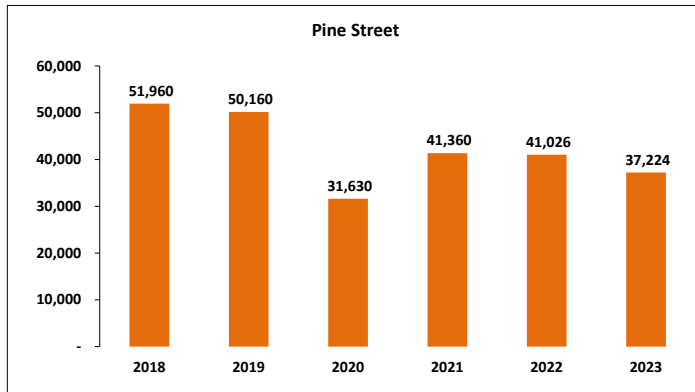
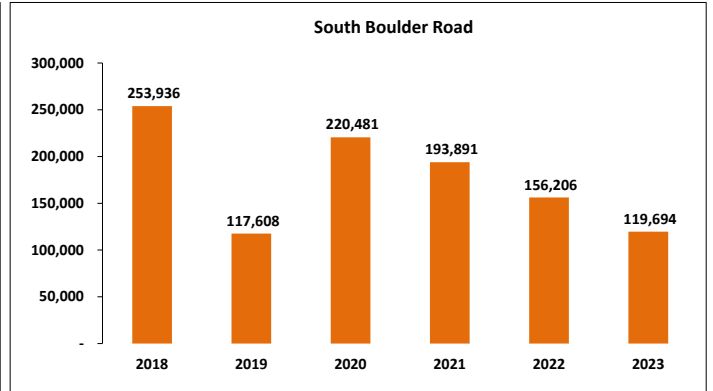
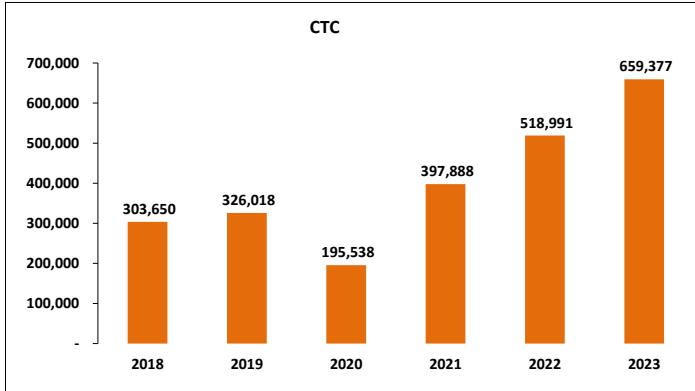


CITY OF LOUISVILLE
Revenue History by Area (Jan. - Jun 2023)

	2018	% Var	2019	% Var	2020	% Var	2021	% Var	2022	% Var	2023	% Var	% of Total
Outside City	2,076,411	17.3%	2,340,453	12.7%	2,782,801	18.9%	3,206,547	15.2%	4,149,469	29.4%	5,002,107	20.5%	47.74%
Interchange	2,169,907	6.4%	2,130,280	-1.8%	1,944,396	-8.7%	2,097,652	7.9%	2,150,681	2.5%	1,919,870	-10.7%	18.32%
Louisville Plaza	1,120,846	11.5%	1,064,385	-5.0%	1,135,349	6.7%	1,133,473	-0.2%	1,165,254	2.8%	1,188,768	2.0%	11.34%
Downtown	556,541	14.7%	582,405	4.6%	373,885	-35.8%	544,766	45.7%	639,900	17.5%	681,133	6.4%	6.50%
CTC	303,650	-27.0%	326,018	7.4%	195,538	-40.0%	397,888	103.5%	518,991	30.4%	659,377	27.0%	6.29%
McCasin North	395,910	12.8%	403,416	1.9%	371,277	-8.0%	381,836	2.8%	380,762	-0.3%	421,364	10.7%	4.02%
Hwy 42 South	165,953	18.7%	156,605	-5.6%	185,490	18.4%	238,476	28.6%	247,522	3.8%	290,618	17.4%	2.77%
South Boulder Rd	253,936	-2.3%	117,608	-53.7%	220,481	87.5%	193,891	-12.1%	156,206	-19.4%	119,694	-23.4%	1.14%
Centennial Valley	65,980	-11.9%	49,585	-24.8%	69,972	41.1%	41,070	-41.3%	89,509	117.9%	59,323	-33.7%	0.57%
Hwy 42 North	51,030	10.4%	44,323	-13.1%	37,580	-15.2%	42,283	12.5%	48,840	15.5%	54,419	11.4%	0.52%
Pine Street	51,960	46.3%	50,160	-3.5%	31,630	-36.9%	41,360	30.8%	41,026	-0.8%	37,224	-9.3%	0.36%
South Suburban	33,419	4.7%	31,627	-5.4%	24,298	-23.2%	29,880	23.0%	30,811	3.1%	24,497	-20.5%	0.23%
Residential	10,027	35.1%	8,210	-18.1%	6,698	-18.4%	15,048	124.7%	26,041	73.1%	20,467	-21.4%	0.20%
	7,255,570	8.9%	7,305,074	0.7%	7,379,396	1.0%	8,364,170	13.3%	9,645,013	15.3%	10,478,860	8.6%	

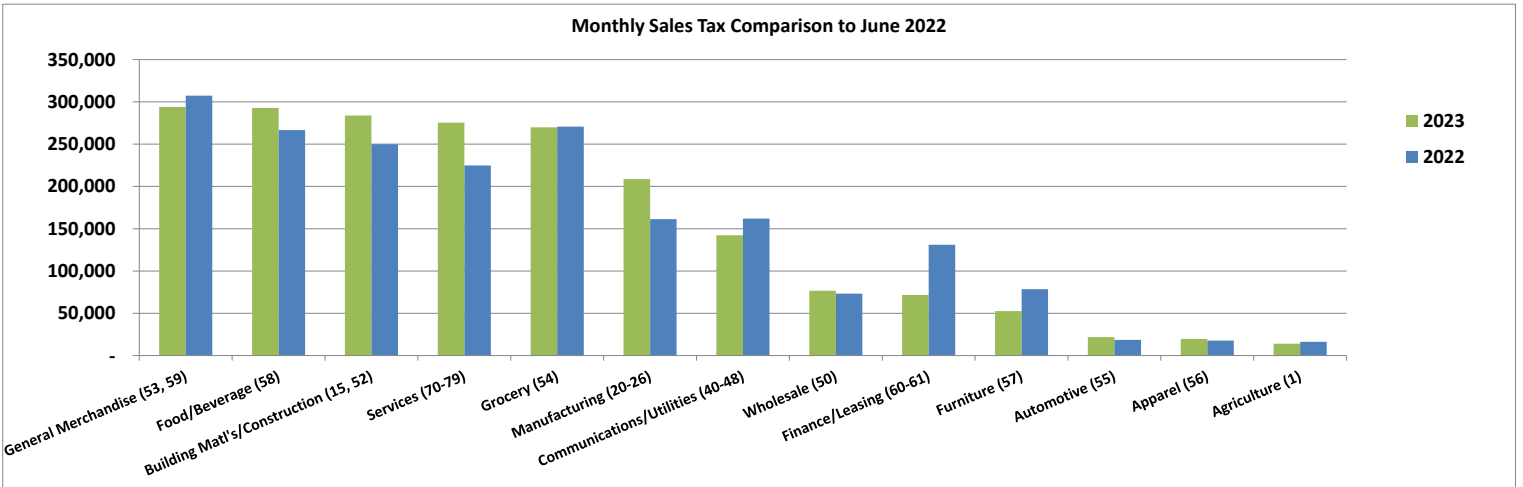
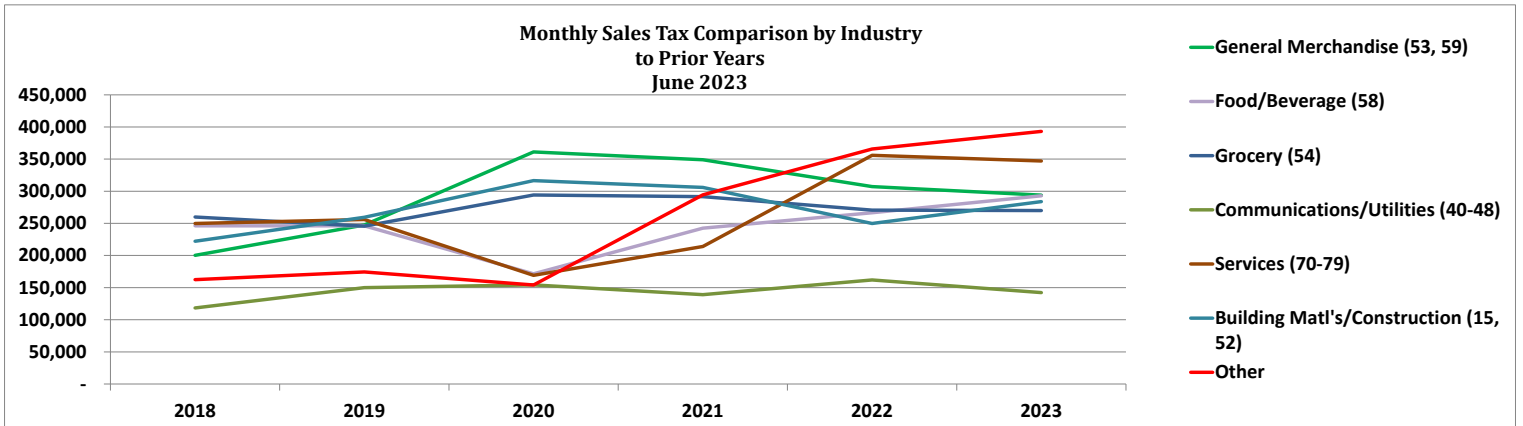


CITY OF LOUISVILLE
Revenue History by Area (Jan. -Jun 2023)



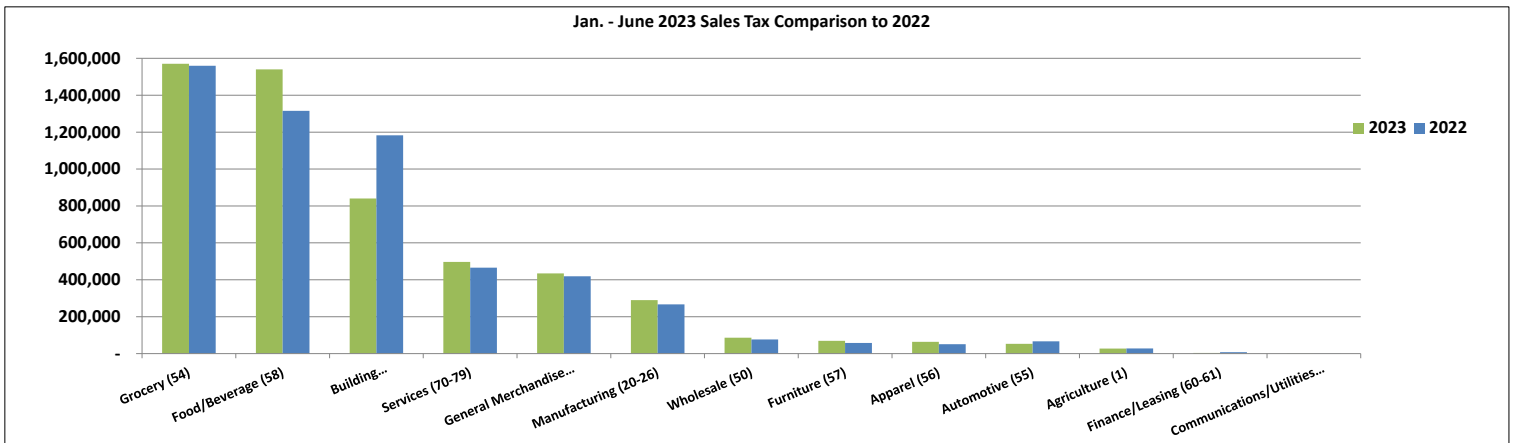
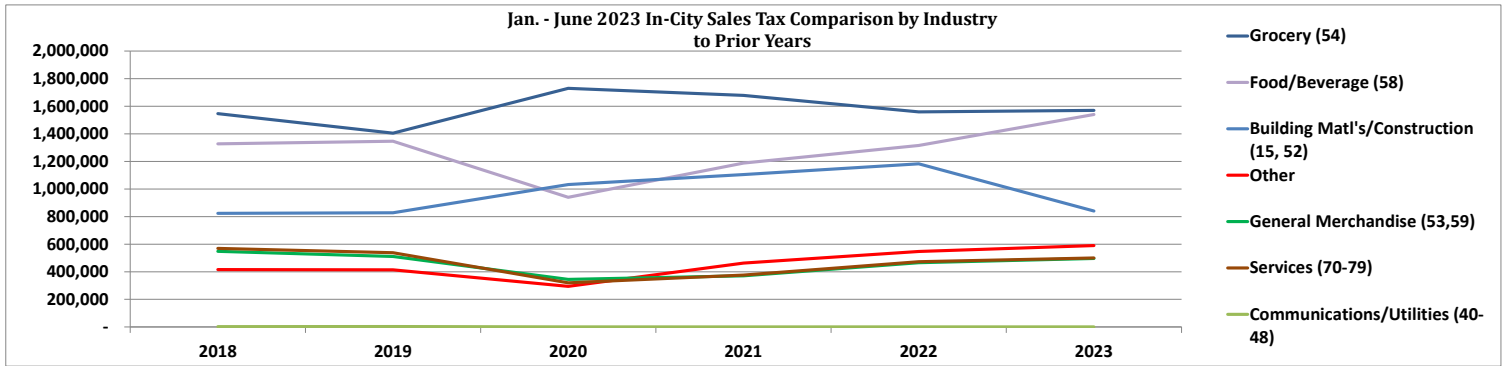
Monthly Sales Tax Revenue Comparisons by Industry (June 2023)

AREA NAME	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 Actual	% Of Total	% Change
General Merchandise (53, 59)	200,226	247,439	361,160	349,089	307,299	294,046	14.5%	-4.3%
Food/Beverage (58)	246,143	246,158	171,473	242,470	266,604	292,918	14.5%	9.9%
Building Mat'l's/Construction (15, 52)	222,170	259,370	316,523	305,910	249,901	283,963	14.0%	13.6%
Services (70-79)	184,540	200,536	120,062	167,451	224,861	275,400	13.6%	22.5%
Grocery (54)	259,975	245,637	294,151	291,566	270,660	269,869	13.3%	-0.3%
Manufacturing (20-26)	75,995	87,675	57,731	111,525	161,326	208,720	10.3%	29.4%
Communications/Utilities (40-48)	118,342	150,064	154,170	139,087	161,922	142,271	7.0%	-12.1%
Wholesale (50)	31,492	32,068	34,990	55,387	73,291	76,588	3.8%	4.5%
Finance/Leasing (60-61)	65,210	55,411	49,051	46,527	131,050	71,601	3.5%	-45.4%
Furniture (57)	31,571	32,941	34,956	89,317	78,447	52,514	2.6%	-33.1%
Automotive (55)	6,488	5,034	5,516	7,994	18,611	21,788	1.1%	17.1%
Apparel (56)	10,247	10,924	15,149	18,167	17,678	19,613	1.0%	10.9%
Agriculture (1)	6,495	5,850	5,738	11,964	16,271	13,914	0.7%	-14.5%
Totals	1,458,894	1,579,107	1,620,670	1,836,453	1,977,923	2,023,204		
% Of Change	9.2%	8.2%	2.6%	13.3%	7.7%	2.3%		



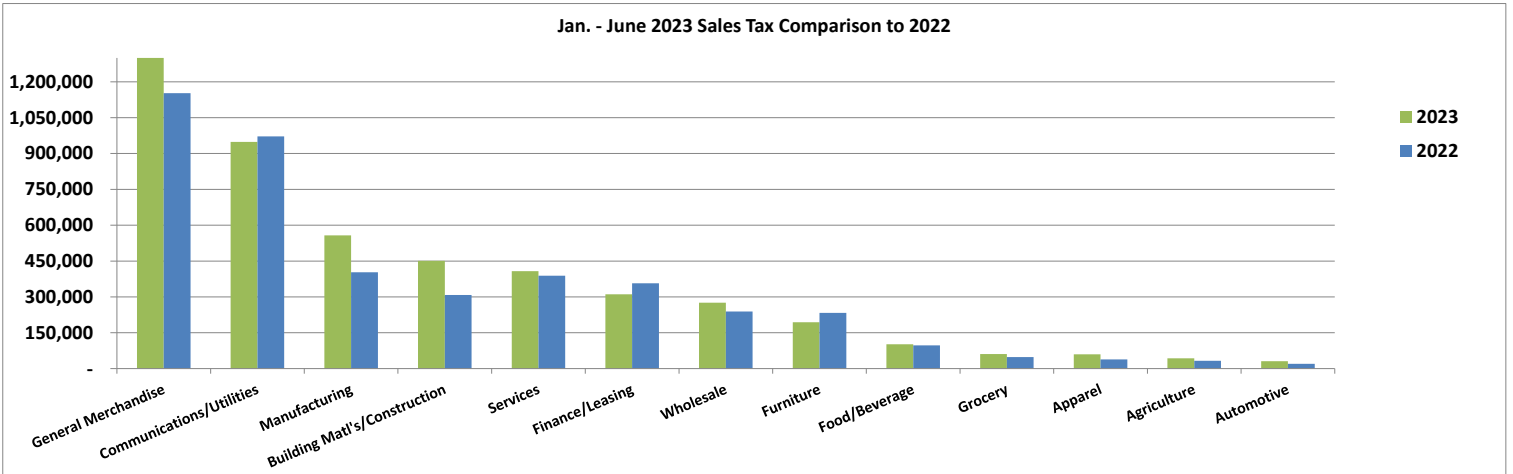
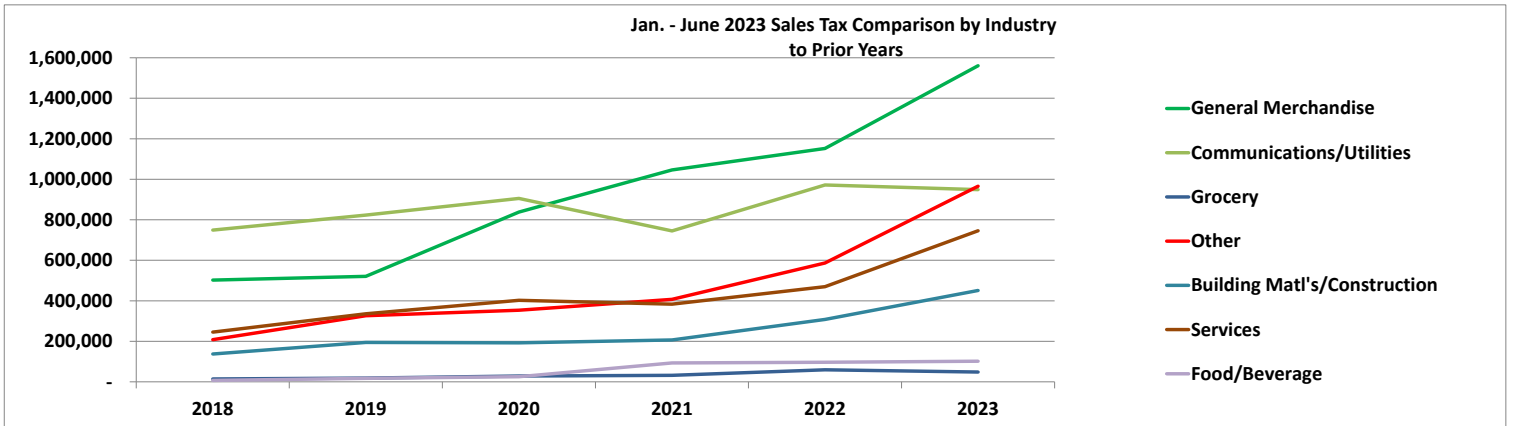
Sales Tax Revenue Comparisons by Industry - Inside City Area (Jan. - June 2023)

INDUSTRY NAME	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 Actual	% Of Total	% Change
Grocery (54)	1,546,158	1,404,813	1,729,757	1,678,605	1,559,293	1,570,273	28.7%	0.7%
Food/Beverage (58)	1,327,715	1,346,339	939,829	1,187,843	1,315,394	1,540,208	28.1%	17.1%
Building Mat'l's/Construction (15, 52)	823,479	827,899	1,031,997	1,105,025	1,182,551	840,792	15.4%	-28.9%
Services (70-79)	548,140	511,010	344,761	370,603	465,550	496,671	9.1%	6.7%
General Merchandise (53,59)	495,080	430,511	280,494	346,347	418,918	434,820	7.9%	3.8%
Manufacturing (20-26)	214,573	212,088	115,655	239,773	266,776	290,129	5.3%	8.8%
Wholesale (50)	34,262	41,507	38,708	50,343	76,956	86,185	1.6%	12.0%
Furniture (57)	60,698	61,505	46,088	59,986	57,908	69,493	1.3%	20.0%
Apparel (56)	42,378	39,406	31,476	42,005	51,244	63,973	1.2%	24.8%
Automotive (55)	36,602	31,724	37,301	41,980	66,444	52,808	1.0%	-20.5%
Agriculture (1)	26,945	28,112	25,053	29,076	27,909	27,362	0.5%	-2.0%
Finance/Leasing (60-61)	21,316	26,712	(24,879)	5,803	7,608	3,753	0.1%	-50.7%
Communications/Utilities (40-48)	1,810	2,995	353	233	238	285	0.0%	19.9%
Totals	5,179,159	4,964,621	4,596,594	5,157,623	5,496,789	5,476,753		
% Of Change	5.8%	-4.1%	-7.4%	12.2%	6.6%	-0.4%		



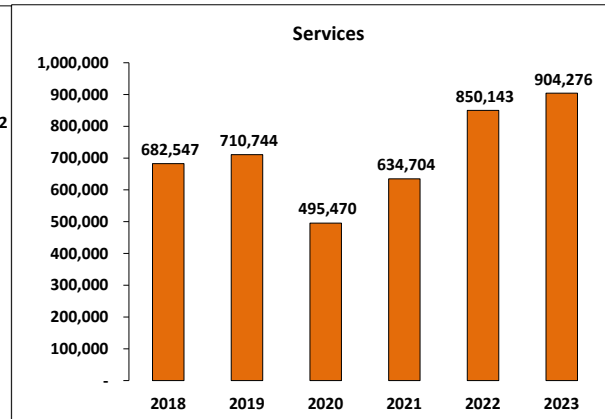
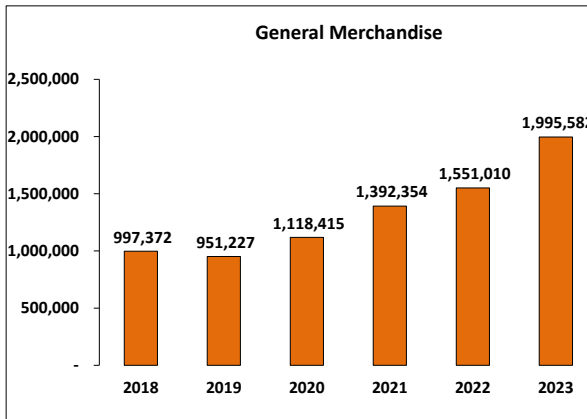
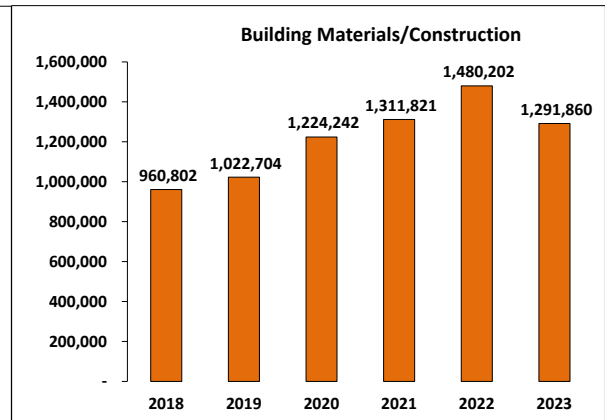
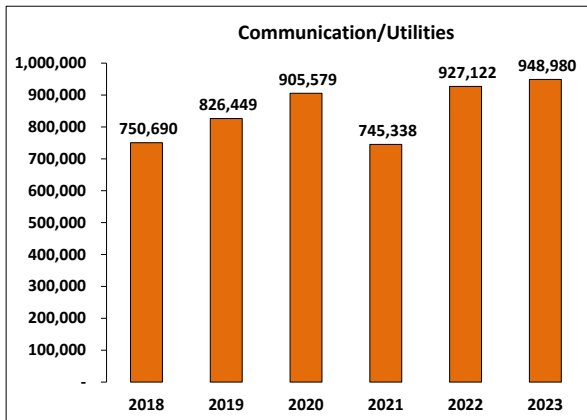
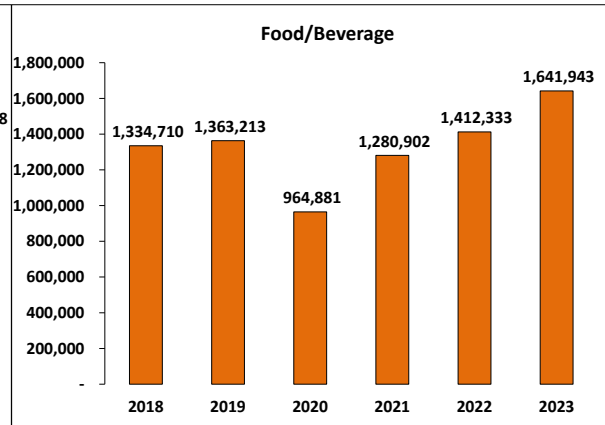
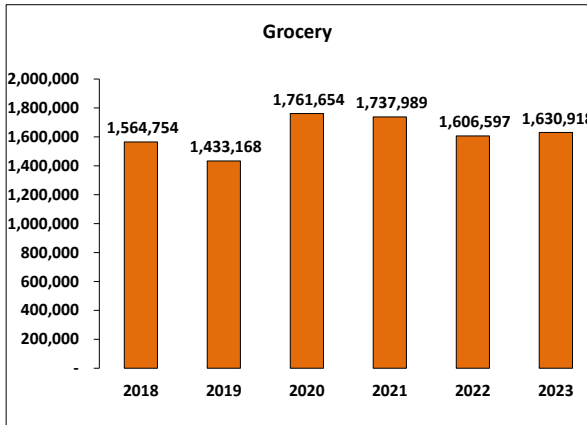
Sales Tax Revenue Comparisons by Industry - Outside City Area (Jan. - June 2023)

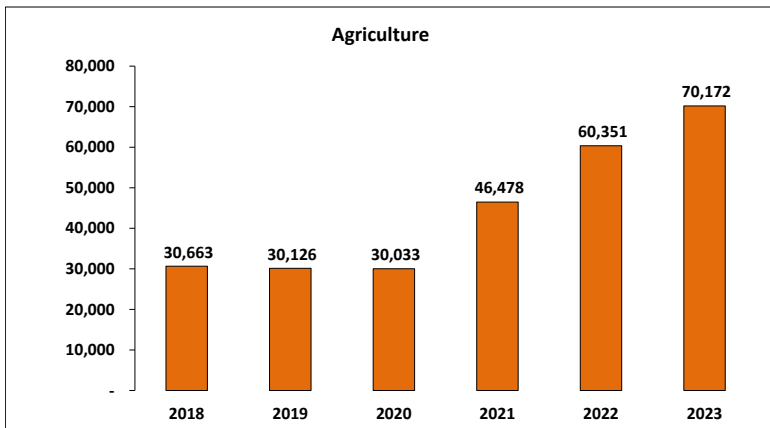
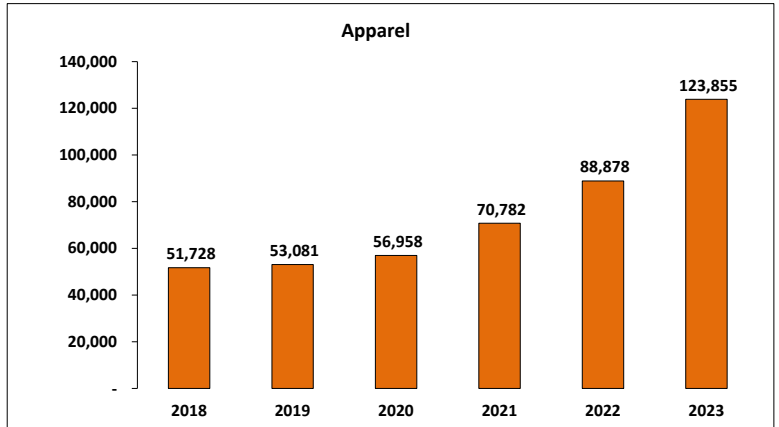
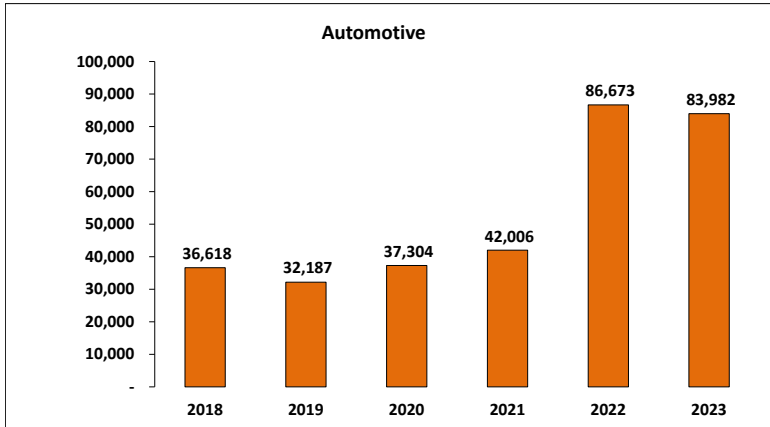
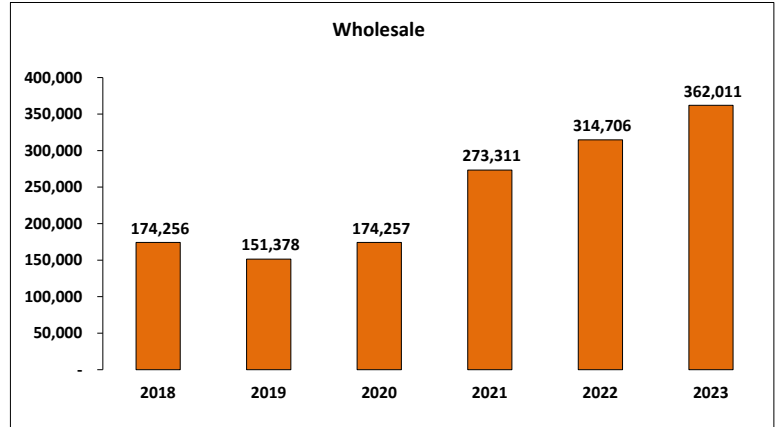
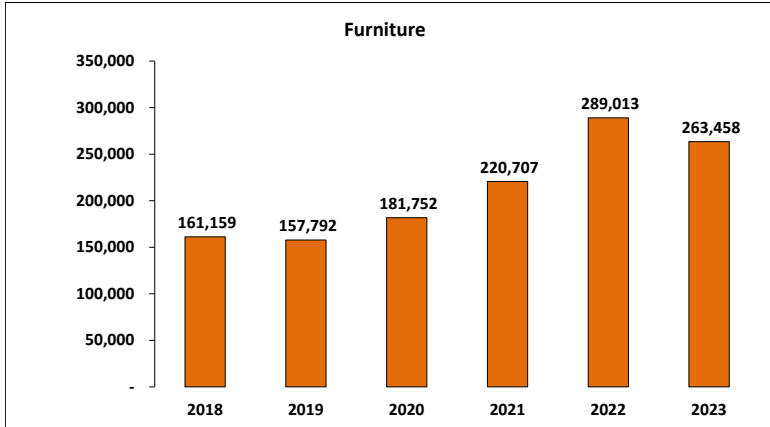
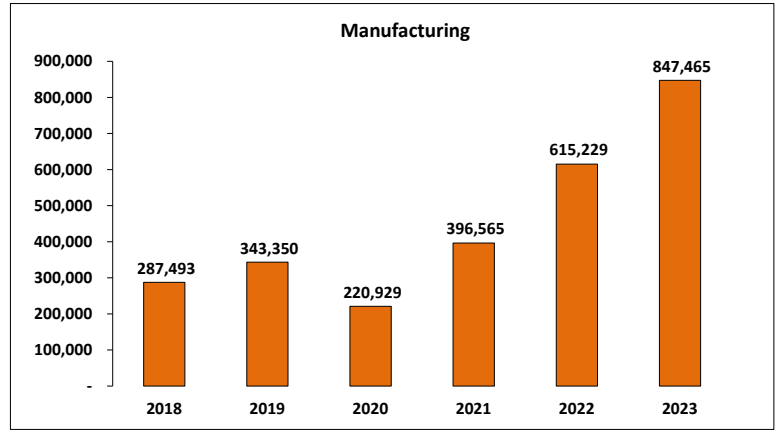
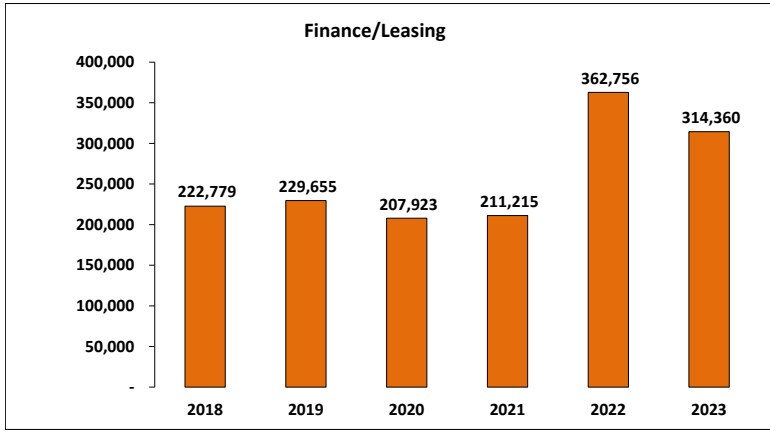
INDUSTRY NAME	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 Actual	% Of Total	% Change
General Merchandise	502,292	520,716	837,921	1,046,007	1,152,493	1,560,762	31.2%	35.4%
Communications/Utilities	748,880	823,454	905,226	745,105	971,923	948,694	19.0%	-2.4%
Manufacturing	72,919	131,262	105,274	156,792	402,943	557,336	11.1%	38.3%
Building Matl's/Construction	137,323	194,805	192,244	206,795	308,011	451,068	9.0%	46.4%
Services	134,406	199,735	150,708	264,101	388,908	407,605	8.1%	4.8%
Finance/Leasing	201,462	202,943	232,801	205,412	357,012	310,608	6.2%	-13.0%
Wholesale	139,995	109,871	135,549	222,967	238,832	275,826	5.5%	15.5%
Furniture	100,461	96,287	135,664	160,721	233,093	193,965	3.9%	-16.8%
Food/Beverage	6,994	16,874	25,052	93,058	96,941	101,734	2.0%	4.9%
Grocery	18,595	28,355	31,897	59,384	48,297	60,645	1.2%	25.6%
Apparel	9,350	13,675	25,482	28,777	38,278	59,882	1.2%	56.4%
Agriculture	3,718	2,014	4,980	17,402	32,472	42,826	0.9%	31.9%
Automotive	16	463	3	26	20,229	31,174	0.6%	54.1%
Totals	2,076,411	2,340,453	2,782,801	3,206,547	4,289,433	5,002,123		
% Of Change	17.3%	12.7%	18.9%	15.2%	33.8%	16.6%		



Revenue History by Industry (Jan. - June 2023)

	2018	% Var	2019	% Var	2020	% Var	2021	% Var	2022	% Var	2023	% Var	% of Total
Merchandise	997,372	49.7%	951,227	-4.6%	1,118,415	17.6%	1,392,354	24.5%	1,551,010	11.4%	1,995,582	28.7%	19.0%
Food/Beverage	1,334,710	15.1%	1,363,213	2.1%	964,881	-29.2%	1,280,902	32.8%	1,412,333	10.3%	1,641,943	16.3%	15.7%
Grocery	1,564,754	5.0%	1,433,168	-8.4%	1,761,654	22.9%	1,737,989	-1.3%	1,606,597	-7.6%	1,630,918	1.5%	15.6%
Bldg Mat'l's.	960,802	9.2%	1,022,704	6.4%	1,224,242	19.7%	1,311,821	7.2%	1,480,202	12.8%	1,291,860	-12.7%	12.3%
Comm/Util.	750,690	-7.2%	826,449	10.1%	905,579	9.6%	745,338	-17.7%	927,122	24.4%	948,980	2.4%	9.1%
Services	682,547	2.3%	710,744	4.1%	495,470	-30.3%	634,704	28.1%	850,143	33.9%	904,276	6.4%	8.6%
Manufacturing	287,493	-32.6%	343,350	19.4%	220,929	-35.7%	396,565	79.5%	615,229	55.1%	847,465	37.7%	8.1%
Wholesale	174,256	37.3%	151,378	-13.1%	174,257	15.1%	273,311	56.8%	314,706	15.1%	362,011	15.0%	3.5%
Fin./Lease	222,779	16.5%	229,655	3.1%	207,923	-9.5%	211,215	1.6%	362,756	71.7%	314,360	-13.3%	3.0%
Furniture	161,159	20.0%	157,792	-2.1%	181,752	15.2%	220,707	21.4%	289,013	30.9%	263,458	-8.8%	2.5%
Apparel	51,728	-0.4%	53,081	2.6%	56,958	7.3%	70,782	24.3%	88,878	25.6%	123,855	39.4%	1.2%
Automotive	36,618	13.2%	32,187	-12.1%	37,304	15.9%	42,006	12.6%	86,673	106.3%	83,982	-3.1%	0.8%
Agriculture	30,663	10.9%	30,126	-1.8%	30,033	-0.3%	46,478	54.8%	60,351	29.8%	70,172	16.3%	0.7%
	7,255,570	8.9%	7,305,074	0.7%	7,379,396	1.0%	8,364,170	13.3%	9,645,013	15.3%	10,478,860	8.6%	





CITY OF LOUISVILLE
Revenue History by Industry (Jan. - June 2023)

	2018	% Var	2019	% Var	2020	% Var	2021	% Var	2022	% Var	2023	% Var	% of Total
Merchandise	997,372	49.7%	951,227	-4.6%	1,118,415	17.6%	1,392,354	24.5%	1,551,010	11.4%	1,995,582	28.7%	19.0%
All Other	741,918	-7.2%	767,913	3.5%	701,232	-8.7%	1,049,849	49.7%	1,454,851	38.6%	1,750,942	20.4%	16.7%
Food/Beverage	1,334,710	15.1%	1,363,213	2.1%	964,881	-29.2%	1,280,902	32.8%	1,412,333	10.3%	1,641,943	16.3%	15.7%
Grocery	1,564,754	5.0%	1,433,168	-8.4%	1,761,654	22.9%	1,737,989	-1.3%	1,606,597	-7.6%	1,630,918	1.5%	15.6%
Bldg Materials	960,802	9.2%	1,022,704	6.4%	1,224,242	19.7%	1,311,821	7.2%	1,480,202	12.8%	1,291,860	-12.7%	12.3%
Services	905,325	5.5%	940,400	3.9%	703,392	-25.2%	845,919	20.3%	1,212,899	43.4%	1,218,636	0.5%	11.6%
Comm/Util.	750,690	-7.2%	826,449	10.1%	905,579	9.6%	745,338	-17.7%	927,122	24.4%	948,980	2.4%	9.1%
	7,255,570	8.9%	7,305,074	0.7%	7,379,396	1.0%	8,364,170	13.3%	9,645,013	15.3%	10,478,860	8.6%	

