

CITY OF LOUISVILLE

**Revenue History
2018 through 2022**

| YEAR | MONTH | SALES TAX | CONS. USE TAX | BLDG USE TAX | AUTO USE TAX | LODGING TAX | AUDIT REVENUE | TOTAL | |
|------------------------------|------------|-----------|---------------|--------------|--------------|-------------|---------------|-----------|------------|
| 2022 | JANUARY | 1,290,514 | 176,250 | 130,345 | 128,149 | 3,109 | 208 | 1,728,576 | |
| | FEBRUARY | 1,190,326 | 187,006 | 51,720 | 119,067 | 6,032 | 14,265 | 1,568,416 | |
| | MARCH | 1,873,155 | 193,993 | 116,141 | 239,724 | 15,574 | 17,376 | 2,455,962 | |
| | APRIL | 1,716,488 | 165,829 | 103,279 | 171,550 | 21,231 | 2,336 | 2,180,713 | |
| | MAY | 1,596,606 | 141,661 | 156,057 | 162,552 | 37,751 | 817 | 2,095,445 | |
| | JUNE | 1,977,923 | 363,695 | 166,434 | 145,676 | 30,068 | - | 2,683,797 | |
| | JULY | 1,582,397 | 282,336 | 250,332 | 133,511 | 47,010 | 12,466 | 2,308,051 | |
| | AUGUST | 1,732,722 | 169,519 | 577,453 | 169,804 | 63,940 | 8,651 | 2,722,088 | |
| | SEPTEMBER | 1,769,424 | 333,001 | 1,252,503 | 155,205 | 22,131 | - | 3,532,264 | |
| | OCTOBER | 1,469,642 | 176,355 | 329,917 | 214,840 | 42,562 | 15 | 2,233,332 | |
| | NOVEMBER | | | | | | | | - |
| | DECEMBER | | | | | | | | - |
| | YTD TOTALS | | 16,199,198 | 2,189,643 | 3,134,182 | 1,640,079 | 289,406 | 56,133 | 23,508,642 |
| YTD Variance % to Prior Year | | 12.7% | 41.7% | 51.4% | 7.3% | 23.5% | -38.5% | 18.5% | |
| 2021 | JANUARY | 1,093,893 | 151,922 | 76,766 | 165,964 | 8,893 | 13,085 | 1,510,523 | |
| | FEBRUARY | 1,048,733 | 123,647 | 175,248 | 141,326 | 9,311 | 9,343 | 1,507,607 | |
| | MARCH | 1,473,421 | 187,196 | 497,955 | 118,578 | 12,589 | 1,431 | 2,291,171 | |
| | APRIL | 1,447,875 | 92,613 | 880,417 | 156,795 | 13,198 | 3,434 | 2,594,332 | |
| | MAY | 1,463,795 | 142,433 | 69,429 | 145,625 | 17,757 | 14,572 | 1,853,611 | |
| | JUNE | 1,836,453 | 206,969 | 39,899 | 182,192 | 26,986 | 5,542 | 2,298,042 | |
| | JULY | 1,460,976 | 121,088 | (32,980) | 144,891 | 38,956 | 15,499 | 1,748,430 | |
| | AUGUST | 1,372,626 | 152,120 | 152,949 | 160,162 | 40,187 | 2,490 | 1,880,534 | |
| | SEPTEMBER | 1,641,416 | 215,222 | 45,706 | 163,655 | 31,783 | 13,666 | 2,111,448 | |
| | OCTOBER | 1,534,805 | 152,057 | 164,302 | 148,773 | 34,618 | 12,142 | 2,046,696 | |
| | NOVEMBER | 1,503,261 | 162,041 | 156,565 | 144,254 | 23,667 | 1,145 | 1,990,933 | |
| | DECEMBER | 2,377,087 | 379,832 | 214,495 | 134,883 | 13,526 | 2,814 | 3,122,637 | |
| | YTD TOTALS | | 18,254,341 | 2,087,139 | 2,440,753 | 1,807,098 | 271,471 | 95,163 | 24,955,964 |
| YTD Variance % to Prior Year | | 16.9% | 39.3% | 43.3% | 19.3% | 48.7% | -79.1% | 19.0% | |
| 2020 | JANUARY | 1,146,885 | 139,124 | 167,476 | 143,490 | 20,259 | 10,328 | 1,627,562 | |
| | FEBRUARY | 1,010,556 | 181,982 | 213,379 | 138,820 | 18,916 | 62,695 | 1,626,348 | |
| | MARCH | 1,453,347 | 128,050 | 101,197 | 68,233 | 17,511 | 33,347 | 1,801,683 | |
| | APRIL | 1,043,220 | 102,057 | 369,619 | 61,493 | 4,291 | 56,334 | 1,637,014 | |
| | MAY | 1,104,718 | 86,298 | 182,958 | 52,846 | 7,772 | 34,308 | 1,468,899 | |
| | JUNE | 1,620,670 | 135,567 | 62,081 | 152,603 | 13,238 | 126,571 | 2,110,730 | |
| | JULY | 1,231,987 | 76,551 | 53,104 | 160,605 | 20,902 | 7,733 | 1,550,883 | |
| | AUGUST | 1,176,398 | 83,836 | 53,404 | 155,256 | 24,833 | 26,419 | 1,520,146 | |
| | SEPTEMBER | 1,500,877 | 105,141 | 136,333 | 145,388 | 18,154 | 48,695 | 1,954,587 | |
| | OCTOBER | 1,274,200 | 123,011 | 36,568 | 192,352 | 17,622 | 7,756 | 1,651,508 | |
| | NOVEMBER | 1,137,481 | 83,349 | 218,216 | 100,847 | 10,177 | 35,354 | 1,585,423 | |
| | DECEMBER | 1,920,601 | 252,875 | 109,363 | 142,948 | 8,882 | 5,392 | 2,440,062 | |
| | YTD TOTALS | | 15,620,940 | 1,497,840 | 1,703,698 | 1,514,880 | 182,557 | 454,931 | 20,974,845 |
| YTD Variance % to Prior Year | | -2.9% | -12.9% | -18.4% | -12.7% | -59.9% | -67.1% | -10.6% | |
| 2019 | JANUARY | 1,071,558 | 127,245 | 86,502 | 201,074 | 21,423 | 18,826 | 1,526,627 | |
| | FEBRUARY | 936,429 | 147,890 | 265,760 | 118,258 | 21,707 | 67,844 | 1,557,888 | |
| | MARCH | 1,334,863 | 152,930 | 65,076 | 142,231 | 27,356 | 74,188 | 1,796,643 | |
| | APRIL | 1,159,948 | 284,945 | 203,698 | 123,778 | 30,600 | 27,803 | 1,830,773 | |
| | MAY | 1,223,169 | 92,960 | 281,555 | 162,333 | 44,797 | 105,311 | 1,910,125 | |
| | JUNE | 1,579,107 | 154,476 | 324,102 | 109,552 | 53,263 | 44,863 | 2,265,363 | |
| | JULY | 1,366,196 | 95,129 | 208,918 | 160,122 | 62,859 | 22,182 | 1,915,406 | |
| | AUGUST | 1,488,654 | 113,156 | 88,430 | 145,808 | 57,724 | 810,122 | 2,703,894 | |
| | SEPTEMBER | 1,501,976 | 140,882 | 143,151 | 143,031 | 46,348 | 30,769 | 2,006,157 | |
| | OCTOBER | 1,338,241 | 99,425 | 142,592 | 178,136 | 42,935 | 157,833 | 1,959,161 | |
| | NOVEMBER | 1,208,379 | 101,710 | 213,900 | 126,120 | 27,259 | 7,513 | 1,684,881 | |
| | DECEMBER | 1,878,105 | 209,877 | 64,581 | 125,652 | 18,444 | 13,666 | 2,310,324 | |
| | YTD TOTALS | | 16,086,625 | 1,720,626 | 2,088,265 | 1,736,096 | 454,714 | 1,380,919 | 23,467,244 |
| YTD Variance % to Prior Year | | 5.0% | 19.1% | -8.1% | -14.6% | -3.8% | 142.5% | 6.2% | |
| 2018 | JANUARY | 1,141,972 | 128,132 | 293,454 | 114,134 | 29,376 | 13,506 | 1,720,575 | |
| | FEBRUARY | 984,046 | 102,847 | 264,342 | 135,811 | 26,701 | 22,330 | 1,536,077 | |
| | MARCH | 1,254,090 | 142,326 | 80,344 | 151,611 | 29,394 | 63,215 | 1,720,980 | |
| | APRIL | 1,131,949 | 124,051 | 131,283 | 134,771 | 32,459 | 6,816 | 1,561,328 | |
| | MAY | 1,284,619 | 86,666 | 86,100 | 124,497 | 44,481 | (24,431) | 1,601,930 | |
| | JUNE | 1,458,894 | 144,902 | 67,534 | 100,297 | 57,035 | 30,865 | 1,859,528 | |
| | JULY | 1,247,212 | 74,536 | 202,707 | 189,545 | 58,802 | 18,943 | 1,791,745 | |
| | AUGUST | 1,198,848 | 98,692 | 356,991 | 286,799 | 58,980 | 196,689 | 2,196,997 | |
| | SEPTEMBER | 1,425,270 | 145,883 | 295,455 | 233,665 | 45,157 | 125,089 | 2,270,519 | |
| | OCTOBER | 1,187,020 | 103,396 | 294,551 | 240,914 | 39,845 | 10,093 | 1,875,820 | |
| | NOVEMBER | 1,113,867 | 98,406 | 128,352 | 173,601 | 31,504 | 24,264 | 1,569,994 | |
| | DECEMBER | 1,889,403 | 194,260 | 71,376 | 146,093 | 18,792 | 82,181 | 2,402,104 | |
| | YTD TOTALS | | 15,317,190 | 1,444,095 | 2,272,490 | 2,031,737 | 472,526 | 569,560 | 22,107,598 |
| YTD Variance % to Prior Year | | 9.8% | 5.1% | 24.6% | 36.5% | -8.6% | -43.8% | 9.6% | |

City of Louisville, Colorado
Total Sales Tax Revenue vs. Mthly/YTD Budget
2018 -2022

#2PD

| Month Of Sale | 2018 Actual | 2019 Actual | 2020 Actual | 2021 Actual | 2022 Budget | 2022 Actual | Mnthly % Of 2021 | Y-T-D % Of 2021 | Mnthly % Of Budget | Y-T-D % Of Budget |
|--------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|------------------------|-----------------------|--------------------------|-------------------------|
| Jan | 1,150,144 | 1,071,177 | 1,148,141 | 1,099,111 | 1,376,554 | 1,290,514 | 117.4% | 117.4% | 93.7% | 93.7% |
| Feb | 999,636 | 987,642 | 1,051,314 | 1,053,587 | 1,239,726 | 1,196,554 | 113.6% | 115.5% | 96.5% | 95.1% |
| Mar | 1,259,719 | 1,362,876 | 1,456,090 | 1,474,366 | 1,569,915 | 1,888,426 | 128.1% | 120.6% | 120.3% | 104.5% |
| Apr | 1,132,162 | 1,181,395 | 1,070,452 | 1,450,260 | 1,441,106 | 1,717,488 | 118.4% | 120.0% | 119.2% | 108.3% |
| May | 1,287,256 | 1,225,638 | 1,120,186 | 1,468,453 | 1,530,941 | 1,596,836 | 108.7% | 117.5% | 104.3% | 107.4% |
| Jun | 1,467,403 | 1,583,559 | 1,631,190 | 1,839,117 | 1,799,243 | 1,977,923 | 107.5% | 115.3% | 109.9% | 107.9% |
| Jul | 1,252,821 | 1,396,010 | 1,235,686 | 1,472,573 | 1,546,533 | 1,593,386 | 108.2% | 114.2% | 103.0% | 107.2% |
| Aug | 1,202,431 | 2,287,534 | 1,179,005 | 1,374,785 | 1,592,857 | 1,739,688 | 126.5% | 115.7% | 109.2% | 107.5% |
| Sep | 1,432,059 | 1,520,636 | 1,515,651 | 1,653,036 | 1,670,548 | 1,772,424 | 107.2% | 114.7% | 106.1% | 107.3% |
| Oct | 1,187,678 | 1,484,215 | 1,278,302 | 1,534,901 | 1,501,855 | 1,469,642 | 95.7% | 112.6% | 97.9% | 106.4% |
| Nov | 1,132,530 | 1,209,275 | 1,143,840 | 1,504,042 | 1,455,841 | | 0.0% | 102.0% | 0.0% | 97.1% |
| Dec | 1,896,863 | 1,882,142 | 1,922,746 | 2,379,188 | 2,069,640 | | 0.0% | 88.7% | 0.0% | 86.4% |
| Totals | 15,400,702 | 17,192,097 | 15,752,603 | 18,303,418 | 18,794,760 | 16,242,882 | | | | |
| % Of Change | 5.4% | 11.6% | -8.4% | 16.2% | 2.6% | | | | | |

City of Louisville, Colorado
Lodging Tax Revenue vs. Mthly/YTD Budget
2018 -2022

| Month Of Sale | 2018 Actual | 2019 Actual | 2020 Actual | 2021 Actual | 2022 Budget | 2022 Actual | Mnthly % Of 2021 | Y-T-D % Of 2021 | Mnthly % Of Budget | Y-T-D % Of Budget |
|--------------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------------|-----------------------|--------------------------|-------------------------|
| Jan | 29,376 | 21,423 | 20,259 | 8,893 | 18,654 | 3,109 | 35.0% | 35.0% | 16.7% | 16.7% |
| Feb | 26,701 | 21,707 | 18,916 | 9,311 | 18,238 | 6,032 | 64.8% | 50.2% | 33.1% | 24.8% |
| Mar | 29,394 | 27,356 | 17,511 | 12,589 | 20,971 | 15,574 | 123.7% | 80.3% | 74.3% | 42.7% |
| Apr | 32,459 | 30,600 | 4,291 | 13,198 | 21,569 | 21,231 | 160.9% | 104.4% | 98.4% | 57.8% |
| May | 44,481 | 44,797 | 7,772 | 17,757 | 31,288 | 37,751 | 212.6% | 135.5% | 120.7% | 75.6% |
| Jun | 57,035 | 53,263 | 13,238 | 26,986 | 35,048 | 30,068 | 111.4% | 128.2% | 85.8% | 78.0% |
| Jul | 58,802 | 62,859 | 20,902 | 38,956 | 38,302 | 47,010 | 120.7% | 125.9% | 122.7% | 87.3% |
| Aug | 58,980 | 57,724 | 24,833 | 40,187 | 38,207 | 63,940 | 159.1% | 133.9% | 167.3% | 101.1% |
| Sep | 45,157 | 46,348 | 18,154 | 31,783 | 30,465 | 22,131 | 69.6% | 123.6% | 72.6% | 97.7% |
| Oct | 39,845 | 42,935 | 17,622 | 34,618 | 30,187 | 42,563 | 122.9% | 123.5% | 141.0% | 102.3% |
| Nov | 31,504 | 27,259 | 10,177 | 23,667 | 20,368 | | 0.0% | 112.2% | 0.0% | 95.4% |
| Dec | 18,792 | 18,444 | 8,882 | 13,526 | 16,181 | | 0.0% | 106.6% | 0.0% | 90.6% |
| Totals | 472,526 | 454,714 | 182,557 | 271,471 | 319,480 | 289,407 | | | | |
| % Of Change | -8.6% | -3.8% | -59.9% | 48.7% | 17.7% | | | | | |

City of Louisville, Colorado
Auto Use Tax Revenue vs. Mthly/YTD Budget
2018 -2022

| Month Of Sale | 2018 Actual | 2019 Actual | 2020 Actual | 2021 Actual | 2022 Budget | 2022 Actual | Mnthly % Of 2021 | Y-T-D % Of 2021 | Mnthly % Of Budget | Y-T-D % Of Budget |
|--------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------------|-----------------------|--------------------------|-------------------------|
| Jan | 114,134 | 201,074 | 143,490 | 165,964 | 161,144 | 128,149 | 77.2% | 77.2% | 79.5% | 79.5% |
| Feb | 135,811 | 118,258 | 138,820 | 141,326 | 146,525 | 119,067 | 84.3% | 80.5% | 81.3% | 80.4% |
| Mar | 151,611 | 142,231 | 68,233 | 118,578 | 155,174 | 239,724 | 202.2% | 114.3% | 154.5% | 105.2% |
| Apr | 134,771 | 123,778 | 61,493 | 156,795 | 137,695 | 171,550 | 109.4% | 113.0% | 124.6% | 109.7% |
| May | 124,497 | 162,333 | 52,846 | 145,625 | 139,528 | 162,552 | 111.6% | 112.7% | 116.5% | 110.9% |
| Jun | 100,297 | 109,552 | 152,603 | 182,192 | 145,847 | 145,676 | 80.0% | 106.2% | 99.9% | 109.1% |
| Jul | 189,545 | 160,122 | 160,605 | 144,891 | 164,614 | 133,511 | 92.1% | 104.3% | 81.1% | 104.7% |
| Aug | 286,799 | 145,808 | 155,256 | 160,162 | 185,041 | 169,804 | 106.0% | 104.5% | 91.8% | 102.8% |
| Sep | 233,665 | 143,031 | 145,388 | 163,655 | 181,559 | 155,205 | 94.8% | 103.3% | 85.5% | 100.6% |
| Oct | 240,914 | 178,136 | 192,352 | 148,773 | 190,532 | 214,840 | 144.4% | 107.3% | 112.8% | 102.0% |
| Nov | 173,601 | 126,120 | 100,847 | 144,254 | 147,891 | | 0.0% | 98.1% | 0.0% | 93.4% |
| Dec | 146,093 | 125,652 | 142,948 | 134,883 | 159,109 | | 0.0% | 90.8% | 0.0% | 85.7% |
| Totals | 2,031,737 | 1,736,096 | 1,514,880 | 1,807,098 | 1,914,660 | 1,640,079 | | | | |
| % Of Change | 36.5% | -14.6% | -12.7% | 19.3% | 6.0% | | | | | |

City of Louisville, Colorado
Building Use Tax Revenue vs. Mthly/YTD Budget
2018 -2022

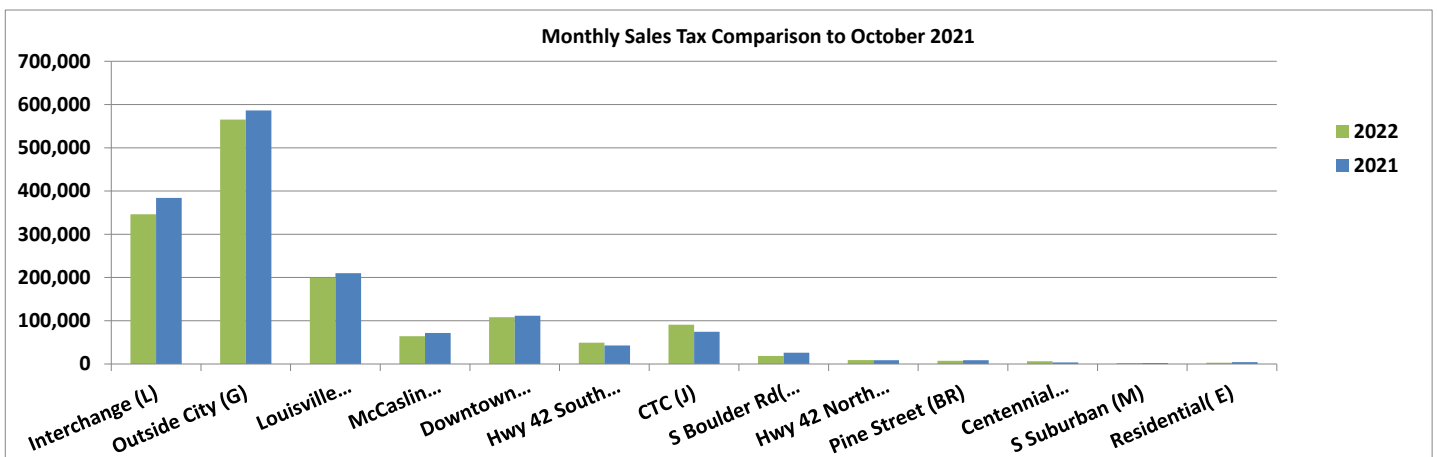
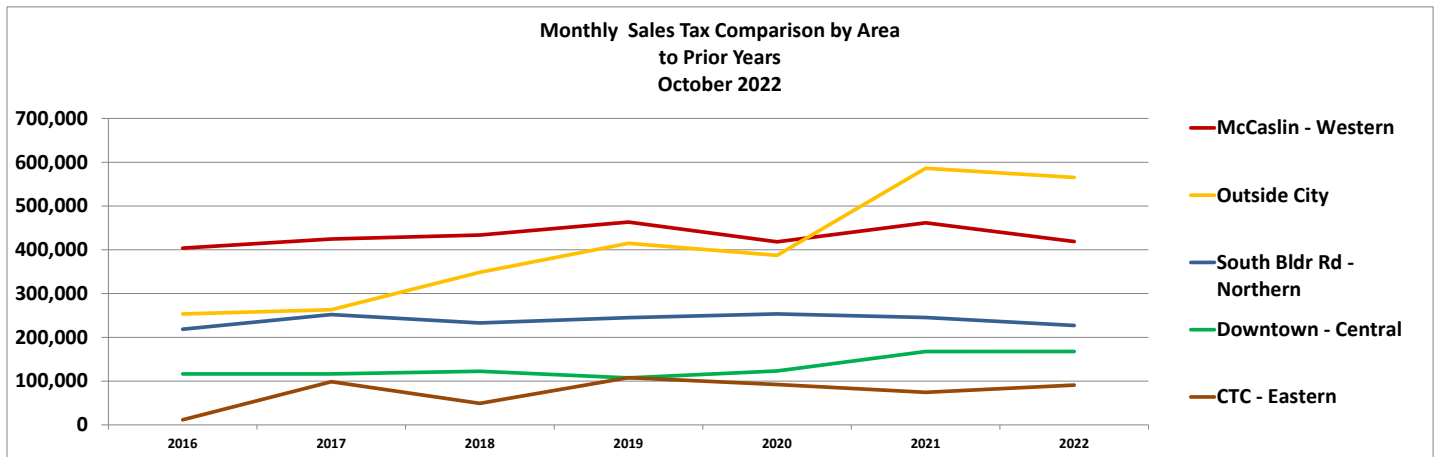
| Month Of Sale | 2018 Actual | 2019 Actual | 2020 Actual | 2021 Actual | 2022 Budget | 2022 Actual | Mnthly % Of 2021 | Y-T-D % Of 2021 | Mnthly % Of Budget | Y-T-D % Of Budget |
|--------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------------|-----------------------|--------------------------|-------------------------|
| Jan | 293,454 | 86,502 | 167,476 | 76,766 | 130,746 | 130,345 | 169.8% | 169.8% | 99.7% | 99.7% |
| Feb | 264,342 | 265,760 | 213,379 | 175,248 | 124,744 | 51,720 | 29.5% | 72.2% | 41.5% | 71.3% |
| Mar | 80,344 | 65,076 | 101,197 | 497,955 | 127,811 | 116,141 | 23.3% | 39.8% | 90.9% | 77.8% |
| Apr | 131,263 | 203,698 | 369,619 | 880,417 | 126,861 | 103,279 | 11.7% | 24.6% | 81.4% | 78.7% |
| May | 86,100 | 281,555 | 182,958 | 69,429 | 156,655 | 156,057 | 224.8% | 32.8% | 99.6% | 83.6% |
| Jun | 67,534 | 324,102 | 62,081 | 39,899 | 149,890 | 166,434 | 417.1% | 41.6% | 111.0% | 88.6% |
| Jul | 202,707 | 208,918 | 53,104 | (32,980) | 143,402 | 250,332 | 759.0% | 57.1% | 174.6% | 101.5% |
| Aug | 356,991 | 88,430 | 53,404 | 152,949 | 132,970 | 577,453 | 377.5% | 83.4% | 434.3% | 142.0% |
| Sep | 295,455 | 143,151 | 136,333 | 45,706 | 109,044 | 1,252,503 | 2740.3% | 147.2% | 1148.6% | 233.3% |
| Oct | 294,551 | 142,592 | 36,568 | 164,302 | 140,859 | 329,917 | 200.8% | 151.4% | 234.2% | 233.4% |
| Nov | 128,352 | 213,900 | 218,216 | 156,565 | 103,536 | | 0.0% | 140.8% | 0.0% | 216.7% |
| Dec | 71,376 | 64,581 | 109,363 | 214,495 | 86,002 | | 0.0% | 128.4% | 0.0% | 204.5% |
| Totals | 2,272,470 | 2,088,265 | 1,703,698 | 2,440,753 | 1,532,520 | 3,134,182 | | | | |
| % Of Change | 24.6% | -8.1% | -18.4% | 43.3% | -37.2% | | | | | |

City of Louisville, Colorado
Consumer Use Tax Revenue vs. Mthly/YTD Budget
2018 -2022

| Month Of Sale | 2018 Actual | 2019 Actual | 2020 Actual | 2021 Actual | 2022 Budget | 2022 Actual | Mnthly % Of 2021 | Y-T-D % Of 2021 | Mnthly % Of Budget | Y-T-D % Of Budget |
|--------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------------|-----------------------|--------------------------|-------------------------|
| Jan | 132,262 | 142,282 | 144,086 | 157,567 | 129,803 | 176,432 | 112.0% | 112.0% | 135.9% | 135.9% |
| Feb | 106,800 | 159,797 | 181,982 | 127,128 | 115,322 | 193,090 | 151.9% | 129.8% | 167.4% | 150.7% |
| Mar | 173,536 | 189,651 | 153,037 | 187,452 | 150,362 | 194,188 | 103.6% | 119.4% | 129.1% | 142.5% |
| Apr | 127,868 | 290,688 | 103,828 | 93,203 | 148,295 | 166,822 | 179.0% | 129.2% | 112.5% | 134.3% |
| May | 100,007 | 165,145 | 99,949 | 151,626 | 116,902 | 141,953 | 93.6% | 121.7% | 121.4% | 132.1% |
| Jun | 166,583 | 185,766 | 221,745 | 209,195 | 178,522 | 363,695 | 173.9% | 133.5% | 203.7% | 147.3% |
| Jul | 87,178 | 103,361 | 79,979 | 123,102 | 90,810 | 282,381 | 229.4% | 144.7% | 311.0% | 163.3% |
| Aug | 257,159 | 122,267 | 102,534 | 152,120 | 139,867 | 170,194 | 111.9% | 140.6% | 121.7% | 157.8% |
| Sep | 250,108 | 150,826 | 132,549 | 215,662 | 155,867 | 333,061 | 154.4% | 142.7% | 213.7% | 164.9% |
| Oct | 111,410 | 105,704 | 125,635 | 162,316 | 142,545 | 176,355 | 108.6% | 139.2% | 123.7% | 160.7% |
| Nov | 102,920 | 106,814 | 106,227 | 162,318 | 145,906 | | 0.0% | 126.2% | 0.0% | 145.2% |
| Dec | 268,009 | 217,819 | 255,350 | 380,240 | 296,230 | | 0.0% | 103.6% | 0.0% | 121.4% |
| Totals | 1,883,839 | 1,940,122 | 1,706,899 | 2,121,927 | 1,810,430 | 2,198,170 | | | | |
| % Of Change | 12.9% | 3.0% | -12.0% | 24.3% | -14.7% | | | | | |

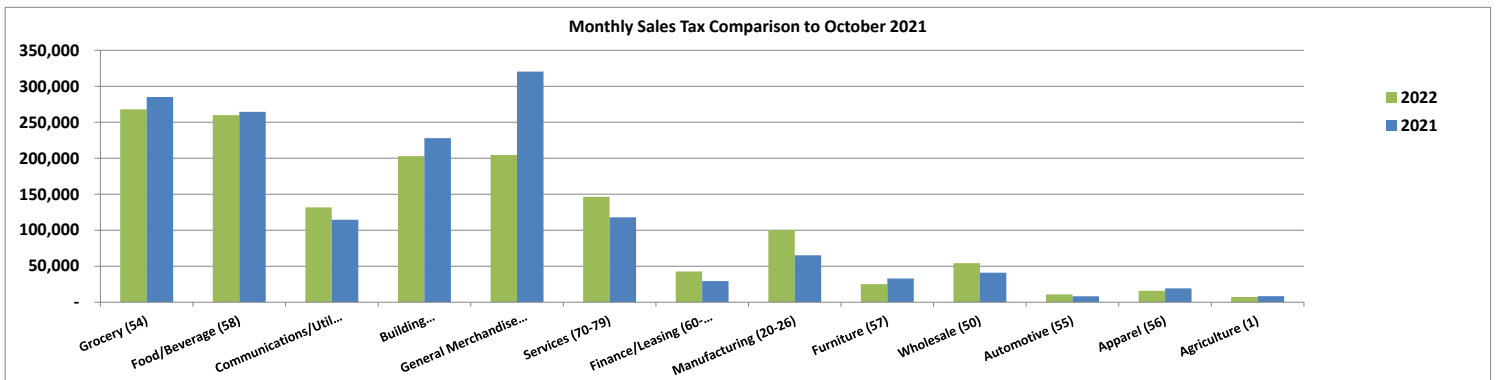
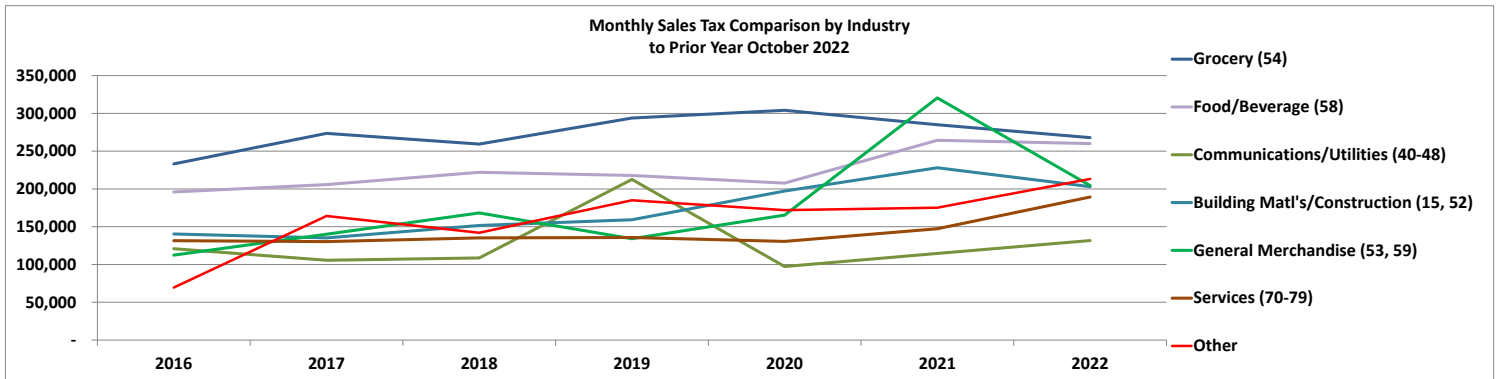
Monthly Sales Tax Revenue Comparisons by Area (October 2022)

| AREA NAME | 2016 Actual | 2017 Actual | 2018 Actual | 2019 Actual | 2020 Actual | 2021 Actual | 2022 Actual | % Of Total | % Change |
|-------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|---------------|-------------|
| Interchange (L) | 336,612 | 355,039 | 365,924 | 373,758 | 346,201 | 383,909 | 346,117 | 23.6% | -9.8% |
| Outside City (G) | 253,400 | 262,954 | 348,492 | 414,823 | 387,193 | 586,171 | 565,175 | 38.5% | -3.6% |
| Louisville Plaza (H/HR) | 168,518 | 173,971 | 183,045 | 189,351 | 183,383 | 210,161 | 199,165 | 13.6% | -5.2% |
| McCaslin North(K) | 58,301 | 61,788 | 63,618 | 81,152 | 66,174 | 71,703 | 64,191 | 4.4% | -10.5% |
| Downtown (AR) | 82,425 | 80,411 | 83,796 | 80,867 | 85,431 | 111,774 | 108,099 | 7.4% | -3.3% |
| Hwy 42 South (I) | 24,379 | 29,396 | 28,907 | 12,815 | 29,930 | 42,695 | 49,392 | 3.4% | 15.7% |
| CTC (J) | 11,678 | 98,700 | 49,306 | 107,912 | 92,389 | 74,350 | 90,814 | 6.2% | 22.1% |
| S Boulder Rd(C/CR) | 41,867 | 70,724 | 41,106 | 49,160 | 64,778 | 26,128 | 18,684 | 1.3% | -28.5% |
| Hwy 42 North (F/FR) | 8,144 | 7,400 | 8,830 | 6,317 | 5,333 | 8,914 | 9,182 | 0.6% | 3.0% |
| Pine Street (BR) | 8,332 | 5,960 | 9,018 | 13,058 | 6,896 | 8,772 | 7,329 | 0.5% | -16.5% |
| Centennial Valley (D) | 4,115 | 3,451 | (289) | 4,250 | 2,643 | 3,562 | 6,379 | 0.4% | 79.1% |
| S Suburban (M) | 4,761 | 4,201 | 4,349 | 4,137 | 3,057 | 2,394 | 2,212 | 0.2% | -7.6% |
| Residential(E) | 1,324 | 713 | 917 | 641 | 791 | 4,272 | 2,902 | 0.2% | -32.1% |
| Total Revenue | 1,003,857 | 1,154,708 | 1,187,020 | 1,338,241 | 1,274,200 | 1,534,805 | 1,469,642 | | |
| % Of Change | -8.6% | 15.0% | 2.8% | 12.7% | -4.8% | 20.5% | -4.2% | | |



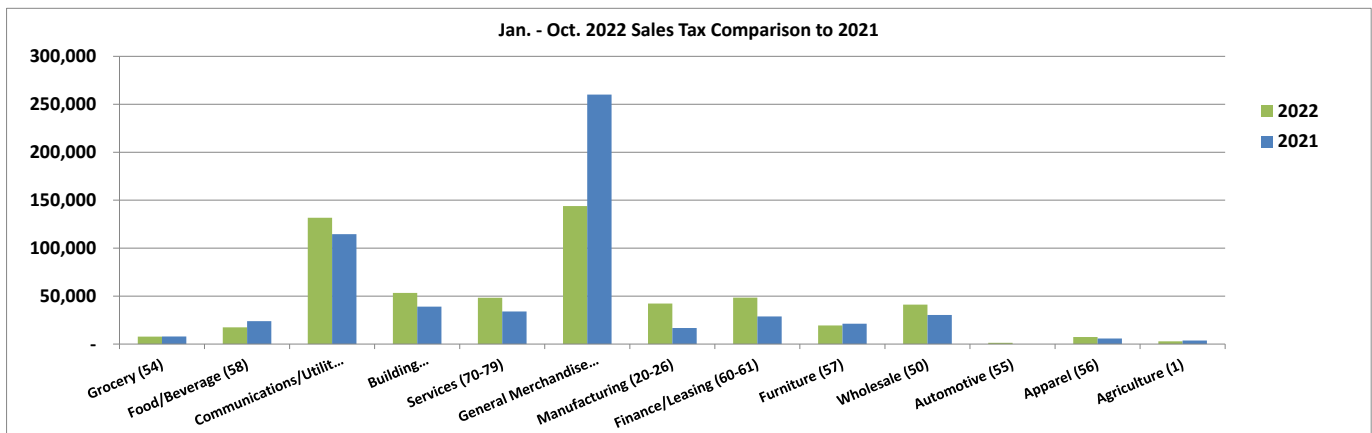
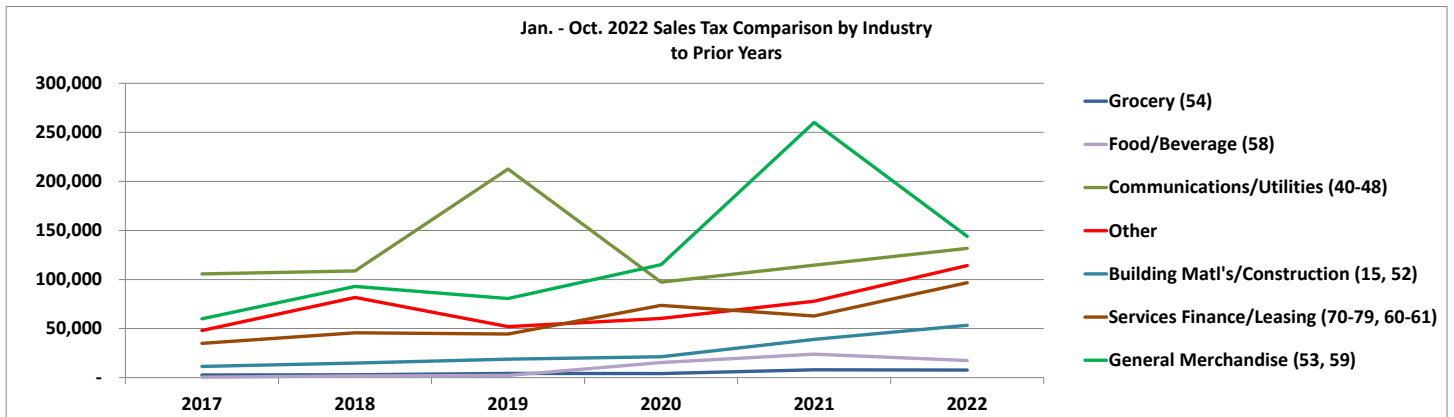
Monthly Sales Tax Revenue Comparisons by Industry (October 2022)

| AREA NAME | 2016 Actual | 2017 Actual | 2018 Actual | 2019 Actual | 2020 Actual | 2021 Actual | 2022 Actual | % Of Total | % Change |
|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|---------------|-------------|
| Grocery (54) | 233,118 | 273,496 | 259,393 | 293,893 | 304,052 | 285,007 | 267,966 | 18.2% | -6.0% |
| Food/Beverage (58) | 195,978 | 205,780 | 221,935 | 217,753 | 207,637 | 264,392 | 259,961 | 17.7% | -1.7% |
| Communications/Utilities (40-48) | 120,938 | 105,623 | 108,679 | 212,586 | 97,317 | 114,569 | 131,731 | 9.0% | 15.0% |
| Building Mat'l's/Construction (15, 52) | 140,435 | 135,188 | 151,604 | 159,256 | 197,254 | 228,009 | 202,958 | 13.8% | -11.0% |
| General Merchandise (53, 59) | 112,386 | 140,096 | 168,249 | 134,064 | 165,348 | 320,465 | 204,509 | 13.9% | -36.2% |
| Services (70-79) | 104,566 | 99,723 | 104,788 | 103,476 | 94,709 | 117,961 | 146,531 | 10.0% | 24.2% |
| Finance/Leasing (60-61) | 26,952 | 30,571 | 30,451 | 32,219 | 35,880 | 29,304 | 42,779 | 2.9% | 46.0% |
| Manufacturing (20-26) | 11,638 | 98,652 | 78,098 | 108,391 | 87,946 | 65,259 | 100,101 | 6.8% | 53.4% |
| Furniture (57) | 19,818 | 22,813 | 19,052 | 31,598 | 25,075 | 32,866 | 25,061 | 1.7% | -23.7% |
| Wholesale (50) | 20,856 | 23,498 | 25,317 | 22,561 | 31,419 | 41,070 | 54,172 | 3.7% | 31.9% |
| Automotive (55) | 4,864 | 5,103 | 7,230 | 4,652 | 7,192 | 8,241 | 10,731 | 0.7% | 30.2% |
| Apparel (56) | 7,129 | 8,787 | 7,647 | 12,641 | 15,374 | 19,194 | 15,886 | 1.1% | -17.2% |
| Agriculture (1) | 5,180 | 5,378 | 4,577 | 5,150 | 4,996 | 8,467 | 7,257 | 0.5% | -14.3% |
| Totals | 1,003,857 | 1,154,708 | 1,187,020 | 1,338,241 | 1,274,200 | 1,534,805 | 1,469,642 | | |
| % Of Change | -8.6% | 15.0% | 2.8% | 12.7% | -4.8% | 20.5% | -4.2% | | |



Sales Tax Revenue Comparisons by Industry - Outside City Area (Jan. - Oct. 2022)

| INDUSTRY NAME | 2017 Actual | 2018 Actual | 2019 Actual | 2020 Actual | 2021 Actual | 2022 Actual | % Of Total | % Change |
|--|----------------|----------------|----------------|----------------|----------------|----------------|---------------|-------------|
| Grocery (54) | 2,699 | 2,931 | 4,274 | 4,135 | 7,972 | 7,749 | 1.4% | -2.8% |
| Food/Beverage (58) | 409 | 1,686 | 2,181 | 15,367 | 23,893 | 17,468 | 3.1% | -26.9% |
| Communications/Utilities (40-48) | 105,623 | 108,679 | 212,578 | 97,309 | 114,560 | 131,724 | 23.3% | 15.0% |
| Building Mat'l's/Construction (15, 52) | 11,391 | 14,753 | 18,809 | 21,259 | 38,991 | 53,347 | 9.4% | 36.8% |
| Services (70-79) | 8,087 | 17,519 | 14,058 | 38,470 | 33,968 | 48,279 | 8.5% | 42.1% |
| General Merchandise (53, 59) | 59,932 | 92,996 | 80,558 | 115,143 | 260,090 | 143,918 | 25.5% | -44.7% |
| Manufacturing (20-26) | 15,029 | 48,064 | 8,900 | 17,528 | 16,811 | 42,208 | 7.5% | 151.1% |
| Finance/Leasing (60-61) | 26,818 | 28,158 | 30,392 | 35,190 | 28,818 | 48,464 | 8.6% | 68.2% |
| Furniture (57) | 13,413 | 12,742 | 14,775 | 13,896 | 21,200 | 19,391 | 3.4% | -8.5% |
| Wholesale (50) | 17,188 | 19,322 | 22,849 | 24,337 | 30,393 | 41,193 | 7.3% | 35.5% |
| Automotive (55) | 7 | 8 | 63 | - | - | 1,332 | 0.2% | #DIV/0! |
| Apparel (56) | 1,091 | 1,411 | 4,946 | 4,421 | 5,748 | 7,292 | 1.3% | 26.9% |
| Agriculture (1) | 1,267 | 222 | 438 | 137 | 3,727 | 2,809 | 0.5% | -24.6% |
| Totals | 262,954 | 348,492 | 414,823 | 387,193 | 586,171 | 565,175 | | |
| % Of Change | -89.7% | 32.5% | 19.0% | -6.7% | 51.4% | -3.6% | | |



Sales Tax Revenue Comparisons by Industry - Inside City Area (Jan. - Oct. 2022)

| INDUSTRY NAME | 2017 Actual | 2018 Actual | 2019 Actual | 2020 Actual | 2021 Actual | 2022 Actual | % Of Total | % Change |
|--|----------------|----------------|----------------|----------------|----------------|----------------|------------|----------|
| Grocery (54) | 270,797 | 256,461 | 289,619 | 299,917 | 277,035 | 260,217 | 28.8% | -6.1% |
| Food/Beverage (58) | 205,370 | 220,249 | 215,572 | 192,270 | 240,499 | 242,492 | 26.8% | 0.8% |
| Communications/Utilities (40-48) | 0 | - | 8 | 8 | 8 | 7 | 0.0% | -15.0% |
| Building Mat'l's/Construction (15, 52) | 123,797 | 136,851 | 140,446 | 175,995 | 189,019 | 149,610 | 16.5% | -20.8% |
| Services (70-79) | 91,637 | 87,270 | 89,418 | 56,239 | 83,993 | 98,252 | 10.9% | 17.0% |
| General Merchandise (53,59) | 80,164 | 75,253 | 53,506 | 50,205 | 60,375 | 60,591 | 6.7% | 0.4% |
| Manufacturing (20-26) | 83,623 | 30,034 | 99,491 | 70,418 | 48,448 | 51,637 | 5.7% | 6.6% |
| Finance/Leasing (60-61) | 3,753 | 2,293 | 1,827 | 690 | 486 | 570 | 0.1% | 17.4% |
| Furniture (57) | 9,400 | 6,310 | 16,823 | 11,179 | 11,666 | 5,670 | 0.6% | -51.4% |
| Wholesale (50) | 6,309 | 5,994 | (288) | 7,082 | 10,677 | 12,979 | 1.4% | 21.6% |
| Automotive (55) | 5,096 | 7,222 | 4,589 | 7,192 | 8,241 | 9,399 | 1.0% | 14.0% |
| Apparel (56) | 7,696 | 6,236 | 7,695 | 10,953 | 13,446 | 8,594 | 1.0% | -36.1% |
| Agriculture (1) | 4,112 | 4,355 | 4,712 | 4,859 | 4,740 | 4,448 | 0.5% | -6.2% |
| Totals | 891,754 | 838,528 | 923,418 | 887,007 | 948,634 | 904,467 | | |
| % Of Change | -87.0% | -6.0% | 10.1% | -3.9% | 6.9% | -4.7% | | |

