

CITY OF LOUISVILLE

**Revenue History
2018 through 2022**

YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2022								
	JANUARY	1,290,514	176,250	130,345	128,149	3,109	208	1,728,576
	FEBRUARY	1,190,326	187,006	51,720	119,067	6,032	14,265	1,568,416
	MARCH	1,873,155	193,993	116,141	239,724	15,574	17,376	2,455,962
	APRIL	1,716,488	165,829	103,279	171,550	21,231	2,336	2,180,713
	MAY	1,596,606	141,661	156,057	162,552	37,751	817	2,095,445
	JUNE	1,977,923	363,695	166,434	145,676	30,068	-	2,683,797
	JULY	1,582,397	282,336	250,332	133,511	47,010	12,466	2,308,051
	AUGUST	1,732,722	169,519	577,453	169,804	63,940	8,651	2,722,088
	SEPTEMBER	1,769,424	333,001	1,252,503	155,205	22,131	-	3,532,264
	OCTOBER							-
	NOVEMBER							-
	DECEMBER							-
	YTD TOTALS	14,729,556	2,013,288	2,804,265	1,425,239	246,844	56,118	21,275,311
	YTD Variance % to Prior Year	14.7%	44.5%	47.2%	3.3%	23.6%	-29.0%	19.6%
2021								
	JANUARY	1,093,893	151,922	76,766	165,964	8,893	13,085	1,510,523
	FEBRUARY	1,048,733	123,647	175,248	141,326	9,311	9,343	1,507,607
	MARCH	1,473,421	187,196	497,955	118,578	12,589	1,431	2,291,171
	APRIL	1,447,875	92,613	880,417	156,795	13,198	3,434	2,594,332
	MAY	1,463,795	142,433	69,429	145,625	17,757	14,572	1,853,611
	JUNE	1,836,453	206,969	39,899	182,192	26,986	5,542	2,298,042
	JULY	1,460,976	121,088	(32,980)	144,891	38,956	15,499	1,748,430
	AUGUST	1,372,626	152,120	152,949	160,162	40,187	2,490	1,880,534
	SEPTEMBER	1,641,416	215,222	45,706	163,655	31,783	13,666	2,111,448
	OCTOBER	1,534,805	152,057	164,302	148,773	34,618	12,142	2,046,696
	NOVEMBER	1,503,261	162,041	156,565	144,254	23,667	1,145	1,990,933
	DECEMBER	2,377,087	379,832	214,495	134,883	13,526	2,814	3,122,637
	YTD TOTALS	18,254,341	2,087,139	2,440,753	1,807,098	271,471	95,163	24,955,964
	YTD Variance % to Prior Year	16.9%	39.3%	43.3%	19.3%	48.7%	-79.1%	19.0%
2020								
	JANUARY	1,146,885	139,124	167,476	143,490	20,259	10,328	1,627,562
	FEBRUARY	1,010,556	181,982	213,379	138,820	18,916	62,695	1,626,348
	MARCH	1,453,347	128,050	101,197	68,233	17,511	33,347	1,801,683
	APRIL	1,043,220	102,057	369,619	61,493	4,291	56,334	1,637,014
	MAY	1,104,718	86,298	182,958	52,846	7,772	34,308	1,468,899
	JUNE	1,620,670	135,567	62,081	152,603	13,238	126,571	2,110,730
	JULY	1,231,987	76,551	53,104	160,605	20,902	7,733	1,550,883
	AUGUST	1,176,398	83,836	53,404	155,256	24,833	26,419	1,520,146
	SEPTEMBER	1,500,877	105,141	136,333	145,388	18,154	48,695	1,954,587
	OCTOBER	1,274,200	123,011	36,568	192,352	17,622	7,756	1,651,508
	NOVEMBER	1,137,481	83,349	218,216	100,847	10,177	35,354	1,585,423
	DECEMBER	1,920,601	252,875	109,363	142,948	8,882	5,392	2,440,062
	YTD TOTALS	15,620,940	1,497,840	1,703,698	1,514,880	182,557	454,931	20,974,845
	YTD Variance % to Prior Year	-2.9%	-12.9%	-18.4%	-12.7%	-59.9%	-67.1%	-10.6%
2019								
	JANUARY	1,071,558	127,245	86,502	201,074	21,423	18,826	1,526,627
	FEBRUARY	936,429	147,890	265,760	118,258	21,707	67,844	1,557,888
	MARCH	1,334,863	152,930	65,076	142,231	27,356	74,188	1,796,643
	APRIL	1,159,948	284,945	203,698	123,778	30,600	27,803	1,830,773
	MAY	1,223,169	92,960	281,555	162,333	44,797	105,311	1,910,125
	JUNE	1,579,107	154,476	324,102	109,552	53,263	44,863	2,265,363
	JULY	1,366,196	95,129	208,918	160,122	62,859	22,182	1,915,406
	AUGUST	1,488,654	113,156	88,430	145,808	57,724	810,122	2,703,894
	SEPTEMBER	1,501,976	140,882	143,151	143,031	46,348	30,769	2,006,157
	OCTOBER	1,338,241	99,425	142,592	178,136	42,935	157,833	1,959,161
	NOVEMBER	1,208,379	101,710	213,900	126,120	27,259	7,513	1,684,881
	DECEMBER	1,878,105	209,877	64,581	125,652	18,444	13,666	2,310,324
	YTD TOTALS	16,086,625	1,720,626	2,088,265	1,736,096	454,714	1,380,919	23,467,244
	YTD Variance % to Prior Year	5.0%	19.1%	-8.1%	-14.6%	-3.8%	142.5%	6.2%
2018								
	JANUARY	1,141,972	128,132	293,454	114,134	29,376	13,506	1,720,575
	FEBRUARY	984,046	102,847	264,342	135,811	26,701	22,330	1,536,077
	MARCH	1,254,090	142,326	80,344	151,611	29,394	63,215	1,720,980
	APRIL	1,131,949	124,051	131,283	134,771	32,459	6,816	1,561,328
	MAY	1,284,619	86,666	86,100	124,497	44,481	(24,431)	1,601,930
	JUNE	1,458,894	144,902	67,534	100,297	57,035	30,865	1,859,528
	JULY	1,247,212	74,536	202,707	189,545	58,802	18,943	1,791,745
	AUGUST	1,198,848	98,692	356,991	286,799	58,980	196,689	2,196,997
	SEPTEMBER	1,425,270	145,883	295,455	233,665	45,157	125,089	2,270,519
	OCTOBER	1,187,020	103,396	294,551	240,914	39,845	10,093	1,875,820
	NOVEMBER	1,113,867	98,406	128,352	173,601	31,504	24,264	1,569,994
	DECEMBER	1,889,403	194,260	71,376	146,093	18,792	82,181	2,402,104
	YTD TOTALS	15,317,190	1,444,095	2,272,490	2,031,737	472,526	569,560	22,107,598
	YTD Variance % to Prior Year	9.8%	5.1%	24.6%	36.5%	-8.6%	-43.8%	9.6%

City of Louisville, Colorado
Total Sales Tax Revenue vs. Mthly/YTD Budget
2018 -2022

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Month Of Sale	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Actual	Mnthly % Of 2021	Y-T-D % Of 2021	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	1,150,144	1,071,177	1,148,141	1,099,111	1,376,554	1,290,514	117.4%	117.4%	93.7%	93.7%
Feb	999,636	987,642	1,051,314	1,053,587	1,239,726	1,196,554	113.6%	115.5%	96.5%	95.1%
Mar	1,259,719	1,362,876	1,456,090	1,474,366	1,569,915	1,888,426	128.1%	120.6%	120.3%	104.5%
Apr	1,132,162	1,181,395	1,070,452	1,450,260	1,441,106	1,717,488	118.4%	120.0%	119.2%	108.3%
May	1,287,256	1,225,638	1,120,186	1,468,453	1,530,941	1,596,836	108.7%	117.5%	104.3%	107.4%
Jun	1,467,403	1,583,559	1,631,190	1,839,117	1,799,243	1,977,923	107.5%	115.3%	109.9%	107.9%
Jul	1,252,821	1,396,010	1,235,686	1,472,573	1,546,533	1,593,386	108.2%	114.2%	103.0%	107.2%
Aug	1,202,431	2,287,534	1,179,005	1,374,785	1,592,857	1,739,688	126.5%	115.7%	109.2%	107.5%
Sep	1,432,059	1,520,636	1,515,651	1,653,036	1,670,548	1,772,424	107.2%	114.7%	106.1%	107.3%
Oct	1,187,678	1,484,215	1,278,302	1,534,901	1,501,855		0.0%	102.4%	0.0%	96.8%
Nov	1,132,530	1,209,275	1,143,840	1,504,042	1,455,841		0.0%	92.8%	0.0%	88.3%
Dec	1,896,863	1,882,142	1,922,746	2,379,188	2,069,640		0.0%	80.7%	0.0%	78.6%
Totals	15,400,702	17,192,097	15,752,603	18,303,418	18,794,760	14,773,240				
% Of Change	5.4%	11.6%	-8.4%	16.2%	2.6%					

City of Louisville, Colorado
Lodging Tax Revenue vs. Mthly/YTD Budget
2018 -2022

Month Of Sale	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Actual	Mnthly % Of 2021	Y-T-D % Of 2021	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	29,376	21,423	20,259	8,893	18,654	3,109	35.0%	35.0%	16.7%	16.7%
Feb	26,701	21,707	18,916	9,311	18,238	6,032	64.8%	50.2%	33.1%	24.8%
Mar	29,394	27,356	17,511	12,589	20,971	15,574	123.7%	80.3%	74.3%	42.7%
Apr	32,459	30,600	4,291	13,198	21,569	21,231	160.9%	104.4%	98.4%	57.8%
May	44,481	44,797	7,772	17,757	31,288	37,751	212.6%	135.5%	120.7%	75.6%
Jun	57,035	53,263	13,238	26,986	35,048	30,068	111.4%	128.2%	85.8%	78.0%
Jul	58,802	62,859	20,902	38,956	38,302	47,010	120.7%	125.9%	122.7%	87.3%
Aug	58,980	57,724	24,833	40,187	38,207	63,940	159.1%	133.9%	167.3%	101.1%
Sep	45,157	46,348	18,154	31,783	30,465	22,131	69.6%	123.6%	72.6%	97.7%
Oct	39,845	42,935	17,622	34,618	30,187		0.0%	105.4%	0.0%	87.2%
Nov	31,504	27,259	10,177	23,667	20,368		0.0%	95.7%	0.0%	81.4%
Dec	18,792	18,444	8,882	13,526	16,181		0.0%	90.9%	0.0%	77.3%
Totals	472,526	454,714	182,557	271,471	319,480	246,844				
% Of Change	-8.6%	-3.8%	-59.9%	48.7%	17.7%					

City of Louisville, Colorado
Auto Use Tax Revenue vs. Mthly/YTD Budget
2018 -2022

Month Of Sale	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Actual	Mnthly % Of 2021	Y-T-D % Of 2021	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	114,134	201,074	143,490	165,964	161,144	128,149	77.2%	77.2%	79.5%	79.5%
Feb	135,811	118,258	138,820	141,326	146,525	119,067	84.3%	80.5%	81.3%	80.4%
Mar	151,611	142,231	68,233	118,578	155,174	239,724	202.2%	114.3%	154.5%	105.2%
Apr	134,771	123,778	61,493	156,795	137,695	171,550	109.4%	113.0%	124.6%	109.7%
May	124,497	162,333	52,846	145,625	139,528	162,552	111.6%	112.7%	116.5%	110.9%
Jun	100,297	109,552	152,603	182,192	145,847	145,676	80.0%	106.2%	99.9%	109.1%
Jul	189,545	160,122	160,605	144,891	164,614	133,511	92.1%	104.3%	81.1%	104.7%
Aug	286,799	145,808	155,256	160,162	185,041	169,804	106.0%	104.5%	91.8%	102.8%
Sep	233,665	143,031	145,388	163,655	181,559	155,205	94.8%	103.3%	85.5%	100.6%
Oct	240,914	178,136	192,352	148,773	190,532		0.0%	93.3%	0.0%	88.7%
Nov	173,601	126,120	100,847	144,254	147,891		0.0%	85.2%	0.0%	81.2%
Dec	146,093	125,652	142,948	134,883	159,109		0.0%	78.9%	0.0%	74.4%
Totals	2,031,737	1,736,096	1,514,880	1,807,098	1,914,660	1,425,239				
% Of Change	36.5%	-14.6%	-12.7%	19.3%	6.0%					

City of Louisville, Colorado
Building Use Tax Revenue vs. Mthly/YTD Budget
2018 -2022

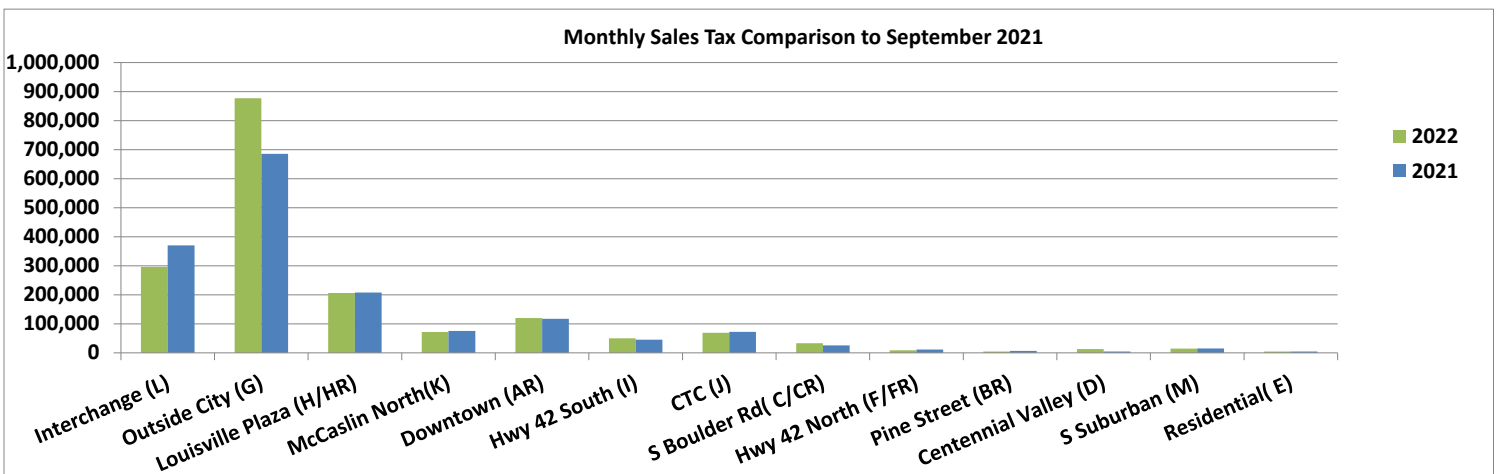
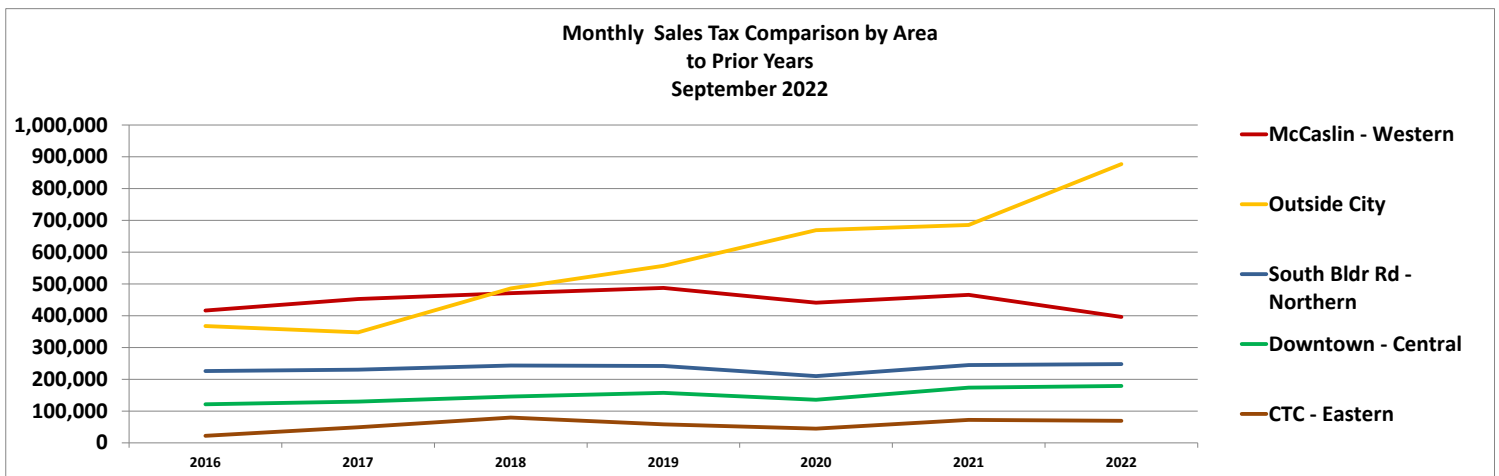
Month Of Sale	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Actual	Mnthly % Of 2021	Y-T-D % Of 2021	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	293,454	86,502	167,476	76,766	130,746	130,345	169.8%	169.8%	99.7%	99.7%
Feb	264,342	265,760	213,379	175,248	124,744	51,720	29.5%	72.2%	41.5%	71.3%
Mar	80,344	65,076	101,197	497,955	127,811	116,141	23.3%	39.8%	90.9%	77.8%
Apr	131,263	203,698	369,619	880,417	126,861	103,279	11.7%	24.6%	81.4%	78.7%
May	86,100	281,555	182,958	69,429	156,655	156,057	224.8%	32.8%	99.6%	83.6%
Jun	67,534	324,102	62,081	39,899	149,890	166,434	417.1%	41.6%	111.0%	88.6%
Jul	202,707	208,918	53,104	(32,980)	143,402	250,332	759.0%	57.1%	174.6%	101.5%
Aug	356,991	88,430	53,404	152,949	132,970	577,453	377.5%	83.4%	434.3%	142.0%
Sep	295,455	143,151	136,333	45,706	109,044	1,252,503	2740.3%	147.2%	1148.6%	233.3%
Oct	294,551	142,592	36,568	164,302	140,859		0.0%	135.5%	0.0%	208.8%
Nov	128,352	213,900	218,216	156,565	103,536		0.0%	126.0%	0.0%	193.9%
Dec	71,376	64,581	109,363	214,495	86,002		0.0%	114.9%	0.0%	183.0%
Totals	2,272,470	2,088,265	1,703,698	2,440,753	1,532,520	2,804,265				
% Of Change	24.6%	-8.1%	-18.4%	43.3%	-37.2%					

City of Louisville, Colorado
Consumer Use Tax Revenue vs. Mthly/YTD Budget
2018 -2022

Month Of Sale	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Actual	Mnthly % Of 2021	Y-T-D % Of 2021	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	132,262	142,282	144,086	157,567	129,803	176,432	112.0%	112.0%	135.9%	135.9%
Feb	106,800	159,797	181,982	127,128	115,322	193,090	151.9%	129.8%	167.4%	150.7%
Mar	173,536	189,651	153,037	187,452	150,362	194,188	103.6%	119.4%	129.1%	142.5%
Apr	127,868	290,688	103,828	93,203	148,295	166,822	179.0%	129.2%	112.5%	134.3%
May	100,007	165,145	99,949	151,626	116,902	141,953	93.6%	121.7%	121.4%	132.1%
Jun	166,583	185,766	221,745	209,195	178,522	363,695	173.9%	133.5%	203.7%	147.3%
Jul	87,178	103,361	79,979	123,102	90,810	282,381	229.4%	144.7%	311.0%	163.3%
Aug	257,159	122,267	102,534	152,120	139,867	170,194	111.9%	140.6%	121.7%	157.8%
Sep	250,108	150,826	132,549	215,662	155,867	333,061	154.4%	142.7%	213.7%	164.9%
Oct	111,410	105,704	125,635	162,316	142,545		0.0%	128.0%	0.0%	147.8%
Nov	102,920	106,814	106,227	162,318	145,906		0.0%	116.1%	0.0%	133.5%
Dec	268,009	217,819	255,350	380,240	296,230		0.0%	95.3%	0.0%	111.7%
Totals	1,883,839	1,940,122	1,706,899	2,121,927	1,810,430	2,021,815				
% Of Change	12.9%	3.0%	-12.0%	24.3%	-14.7%					

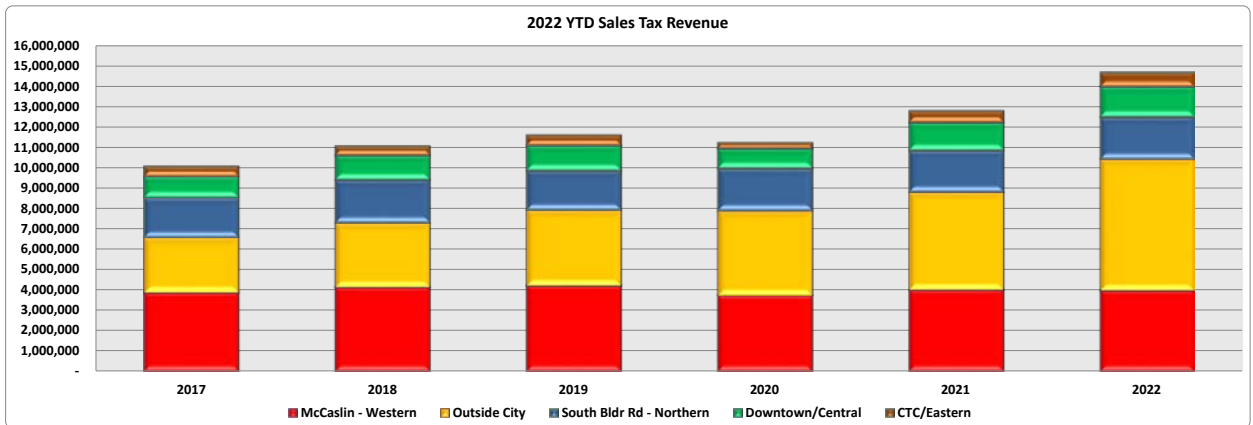
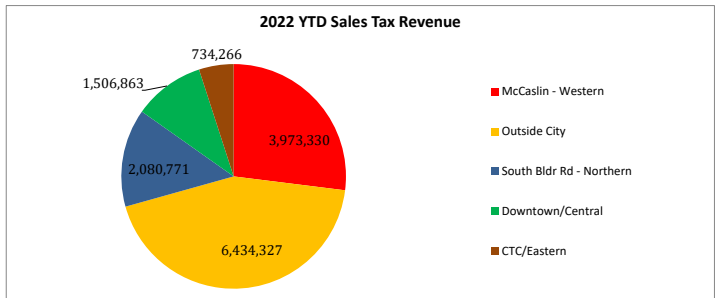
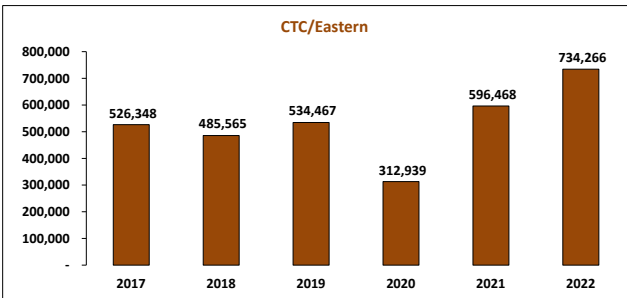
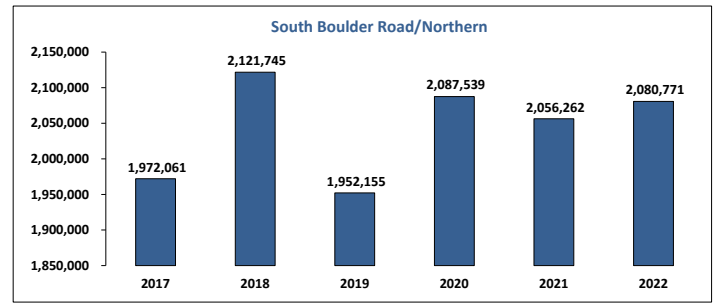
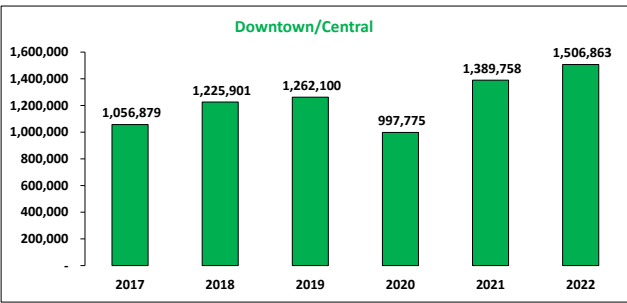
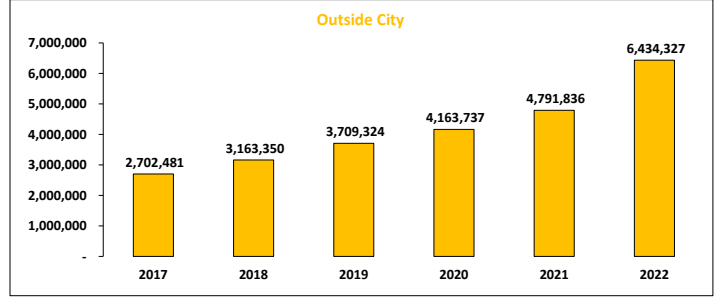
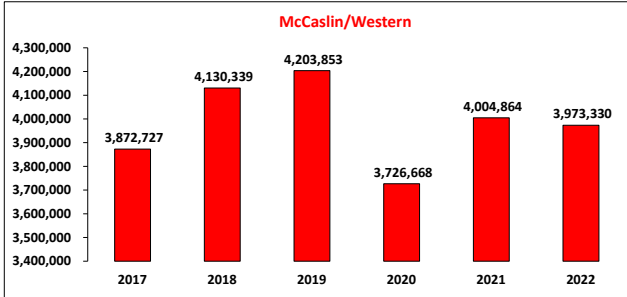
Monthly Sales Tax Revenue Comparisons by Area (September 2022)

AREA NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	% Of Total	% Change
Interchange (L)	336,326	369,447	383,951	364,843	359,468	369,918	296,201	16.7%	-19.9%
Outside City (G)	367,477	347,687	485,725	556,984	669,330	685,393	876,986	49.6%	28.0%
Louisville Plaza (H/HR)	171,780	174,722	179,965	186,767	184,891	207,541	206,115	11.6%	-0.7%
McCaslin North(K)	65,049	67,875	67,316	71,178	65,933	75,700	71,912	4.1%	-5.0%
Downtown (AR)	87,568	85,455	104,036	116,155	90,256	117,381	119,680	6.8%	2.0%
Hwy 42 South (I)	24,864	29,822	29,202	31,669	36,617	45,208	50,269	2.8%	11.2%
CTC (J)	22,187	48,922	79,619	58,277	44,768	72,085	69,289	3.9%	-3.9%
S Boulder Rd(C/CR)	45,714	47,547	54,411	42,802	18,705	25,600	32,935	1.9%	28.7%
Hwy 42 North (F/FR)	8,605	8,088	9,074	12,193	6,449	11,496	8,785	0.5%	-23.6%
Pine Street (BR)	5,370	9,643	7,363	7,074	5,131	6,530	4,744	0.3%	-27.4%
Centennial Valley (D)	2,494	2,625	6,796	37,393	2,529	4,756	13,264	0.7%	178.9%
S Suburban (M)	12,439	12,672	12,698	14,047	13,172	15,041	14,854	0.8%	-1.2%
Residential(E)	3,593	4,754	5,115	2,593	3,628	4,767	4,389	0.2%	-7.9%
Total Revenue	1,153,466	1,209,258	1,425,270	1,501,976	1,500,877	1,641,416	1,769,424		
% Of Change	5.1%	4.8%	17.9%	5.4%	-0.1%	9.4%	7.8%		



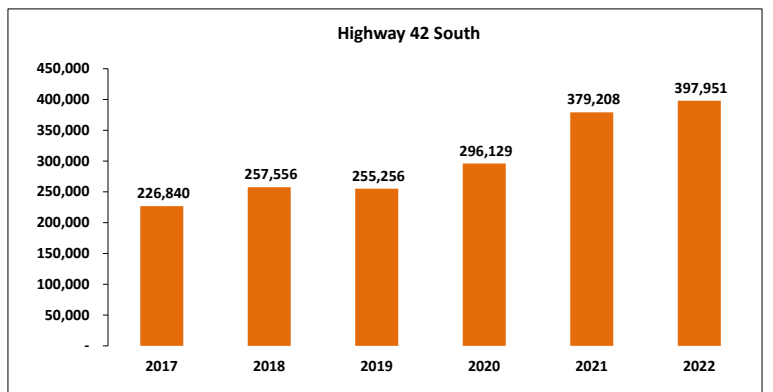
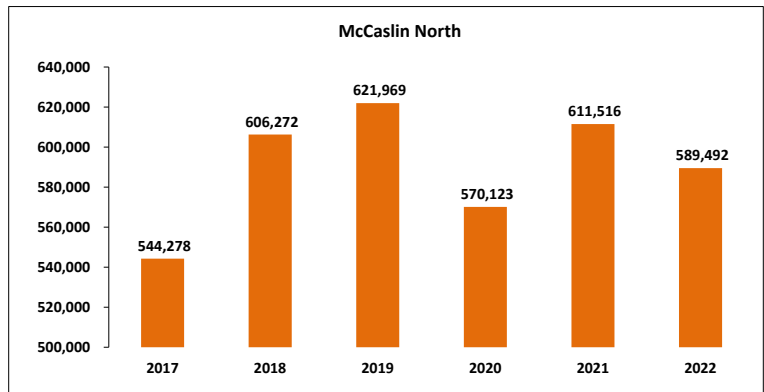
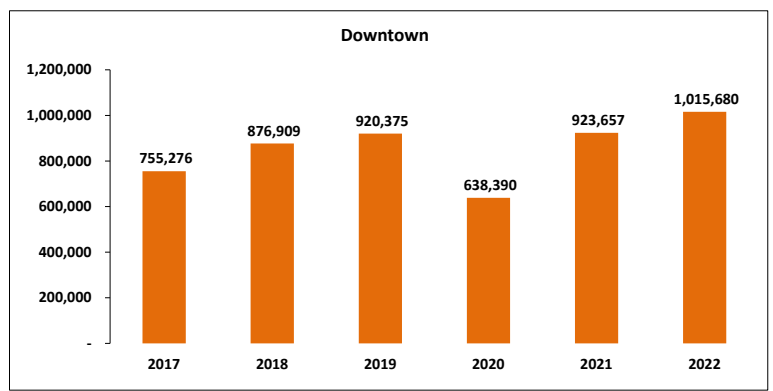
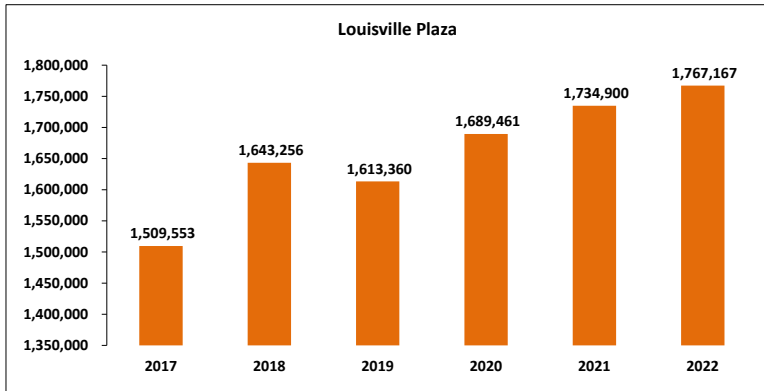
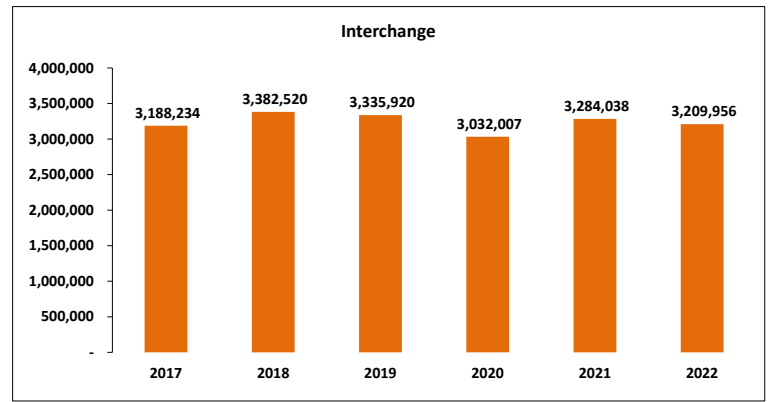
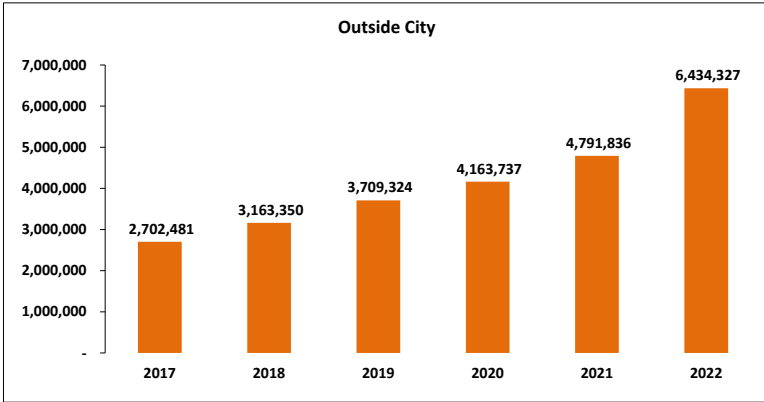
CITY OF LOUISVILLE
Qtrly Sales Tax Revenue History by Area (Jan. - Sep. 2022)

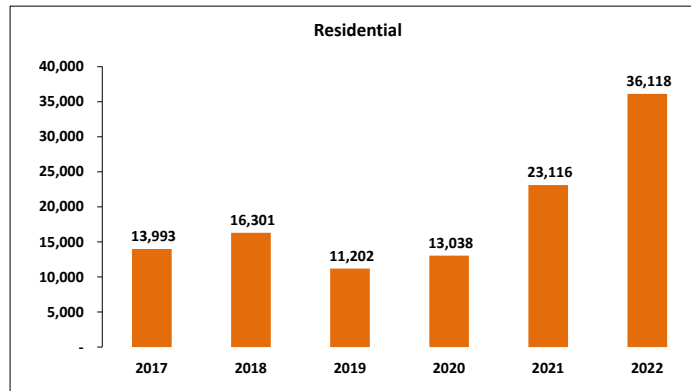
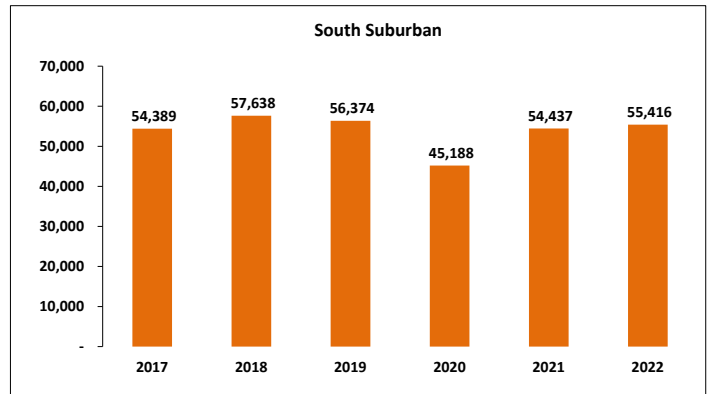
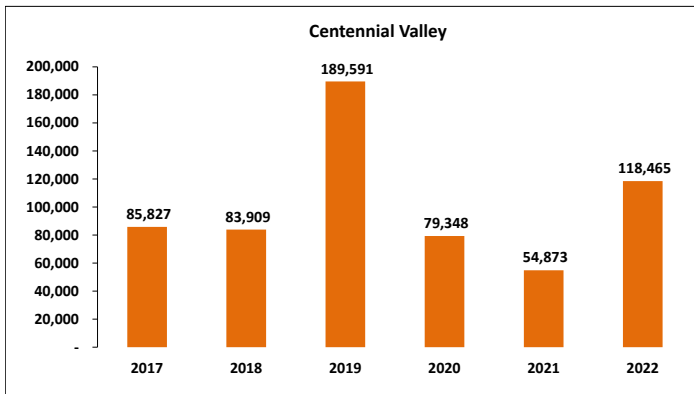
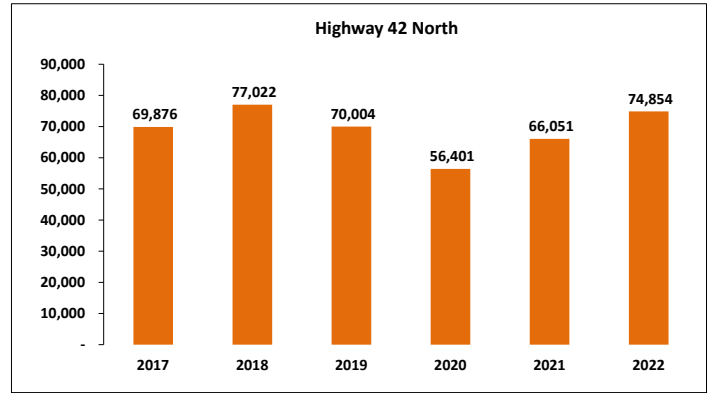
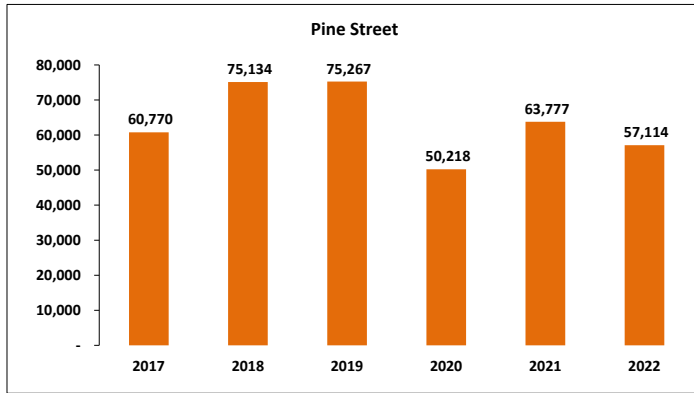
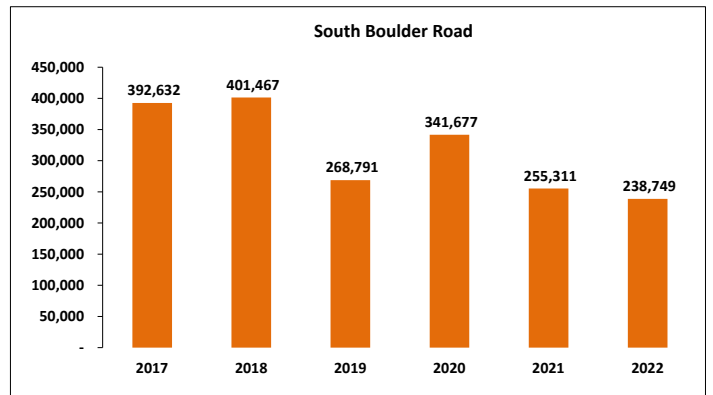
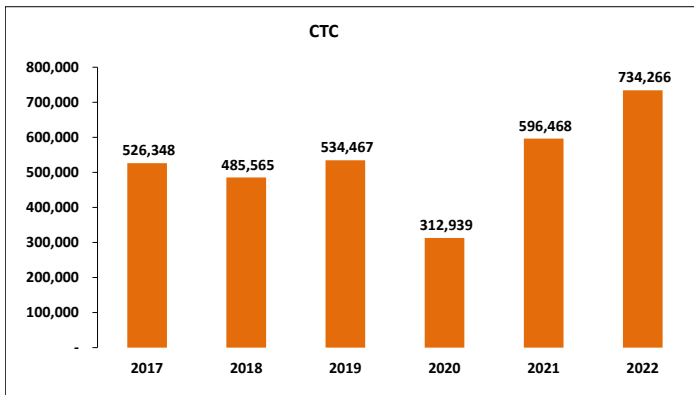
	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	2022	% Var	% of Total
McCaslin - Western	3,872,727	7.61%	4,130,339	6.65%	4,203,853	1.78%	3,726,668	-11.35%	4,004,864	7.47%	3,973,330	-0.79%	27.0%
Outside City	2,702,481	5.82%	3,163,350	17.05%	3,709,324	17.26%	4,163,737	12.25%	4,791,836	15.08%	6,434,327	34.28%	43.7%
South Bldr Rd - Northern	1,972,061	-1.50%	2,121,745	7.59%	1,952,155	-7.99%	2,087,539	6.94%	2,056,262	-1.50%	2,080,771	1.19%	14.1%
Downtown/Central	1,056,879	0.46%	1,225,901	15.99%	1,262,100	2.95%	997,775	-20.94%	1,389,758	39.29%	1,506,863	8.43%	10.2%
CTC/Eastern	526,348	170.14%	485,565	-7.75%	534,467	10.07%	312,939	-41.45%	596,468	90.60%	734,266	23.10%	5.0%
	10,130,496	7.8%	11,126,900	9.8%	11,661,900	4.8%	11,288,658	-3.2%	12,839,188	13.7%	14,729,556	14.7%	



CITY OF LOUISVILLE
Qtrly Revenue History by Area (Jan. - Sep. 2022)

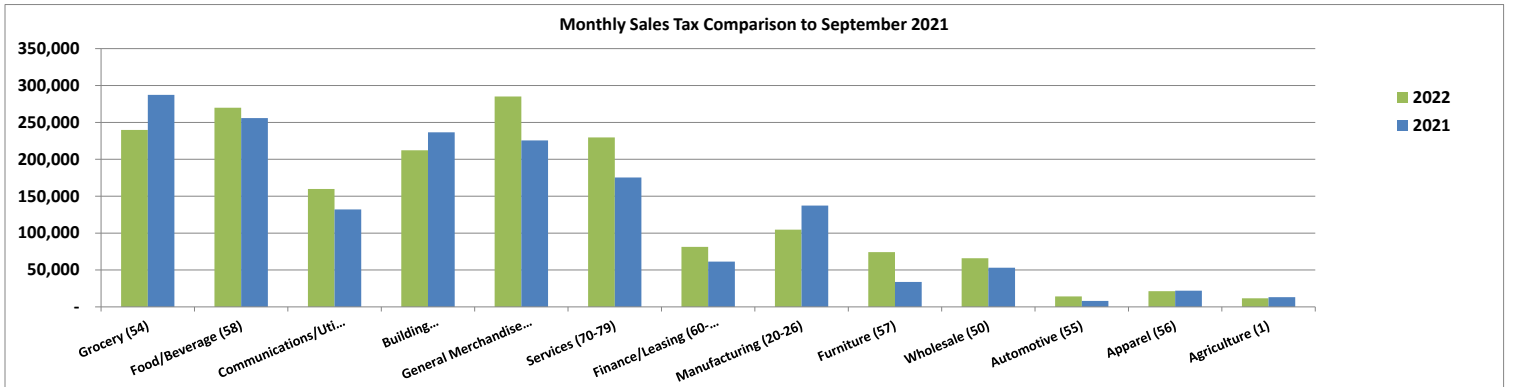
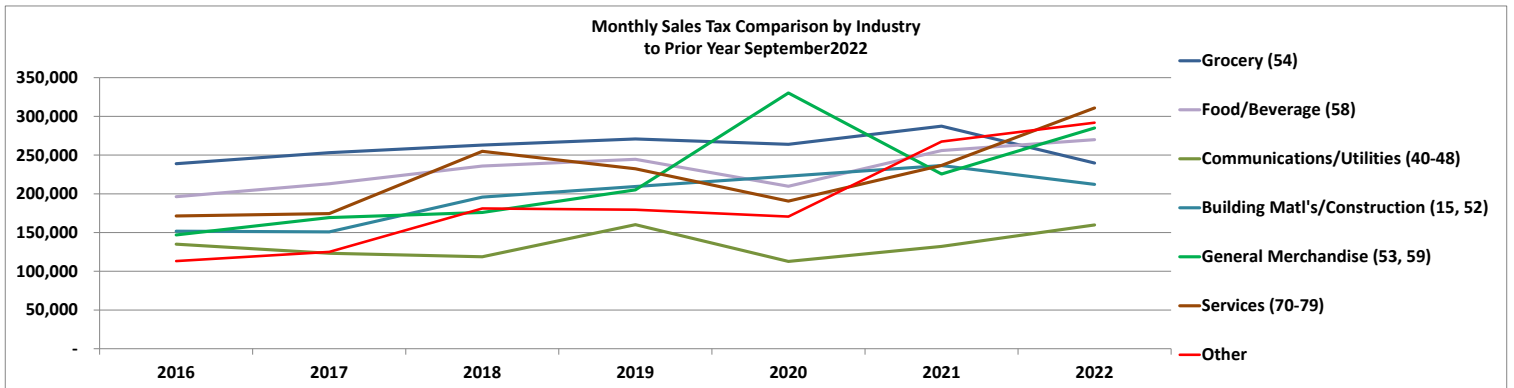
	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	2022	% Var	% of Total
Outside City	2,702,481	5.8%	3,163,350	17.1%	3,709,324	17.3%	4,163,737	12.3%	4,791,836	15.1%	6,434,327	34.3%	43.68%
Interchange	3,188,234	9.5%	3,382,520	6.1%	3,335,920	-1.4%	3,032,007	-9.1%	3,284,038	8.3%	3,209,956	-2.3%	21.79%
Louisville Plaza	1,509,553	-0.8%	1,643,256	8.9%	1,613,360	-1.8%	1,689,461	4.7%	1,734,900	2.7%	1,767,167	1.9%	12.00%
Downtown	755,276	-1.4%	876,909	16.1%	920,375	5.0%	638,390	-30.6%	923,657	44.7%	1,015,680	10.0%	6.90%
McCaslin North	544,278	-1.9%	606,272	11.4%	621,969	2.6%	570,123	-8.3%	611,516	7.3%	589,492	-3.6%	4.00%
Hwy 42 South	226,840	3.2%	257,556	13.5%	255,256	-0.9%	296,129	16.0%	379,208	28.1%	397,951	4.9%	2.70%
CTC	526,348	170.1%	485,565	-7.7%	534,467	10.1%	312,939	-41.4%	596,468	90.6%	734,266	23.1%	4.98%
South Boulder Rd	392,632	-4.2%	401,467	2.3%	268,791	-33.0%	341,677	27.1%	255,311	-25.3%	238,749	-6.5%	1.62%
Pine Street	60,770	15.7%	75,134	23.6%	75,267	0.2%	50,218	-33.3%	63,777	27.0%	57,114	-10.4%	0.39%
Hwy 42 North	69,876	-1.3%	77,022	10.2%	70,004	-9.1%	56,401	-19.4%	66,051	17.1%	74,854	13.3%	0.51%
Centennial Valley	85,827	6.7%	83,909	-2.2%	189,591	125.9%	79,348	-58.1%	54,873	-30.8%	118,465	115.9%	0.80%
South Suburban	54,389	6.4%	57,638	6.0%	56,374	-2.2%	45,188	-19.8%	54,437	20.5%	55,416	1.8%	0.38%
Residential	13,993	2.7%	16,301	16.5%	11,202	-31.3%	13,038	16.4%	23,116	77.3%	36,118	56.2%	0.25%
	10,130,496	7.8%	11,126,900	9.8%	11,661,900	4.8%	11,288,658	-3.2%	12,839,188	13.7%	14,729,556	14.7%	





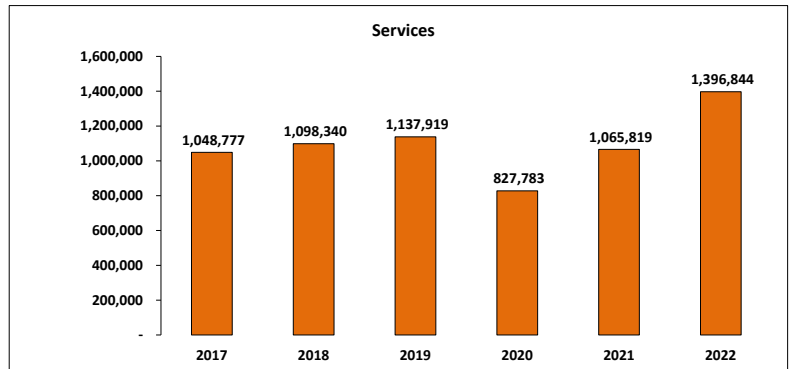
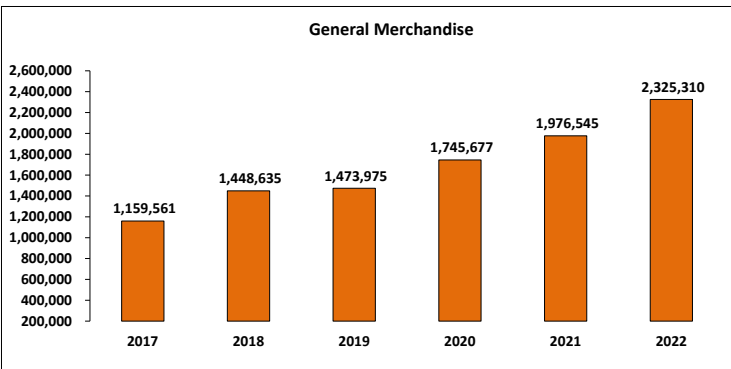
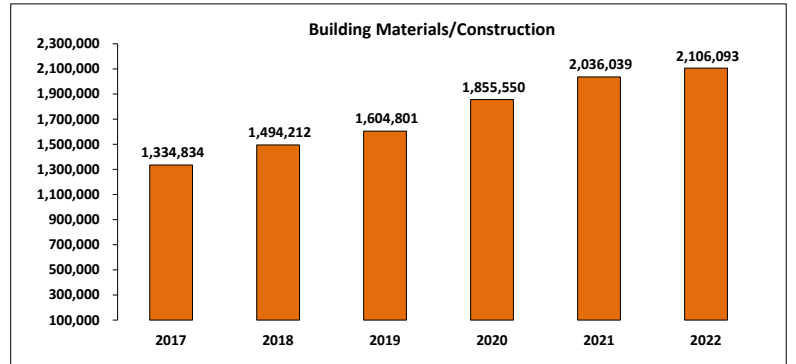
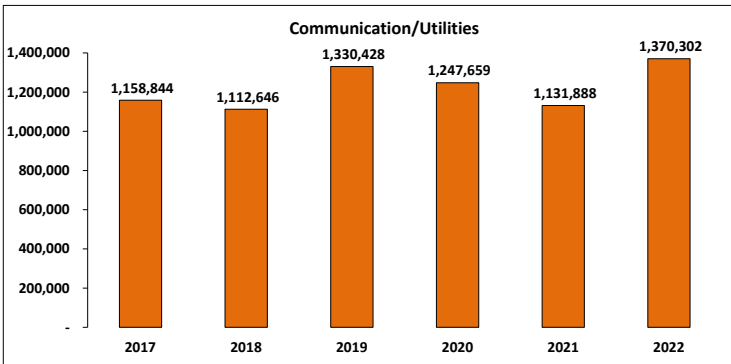
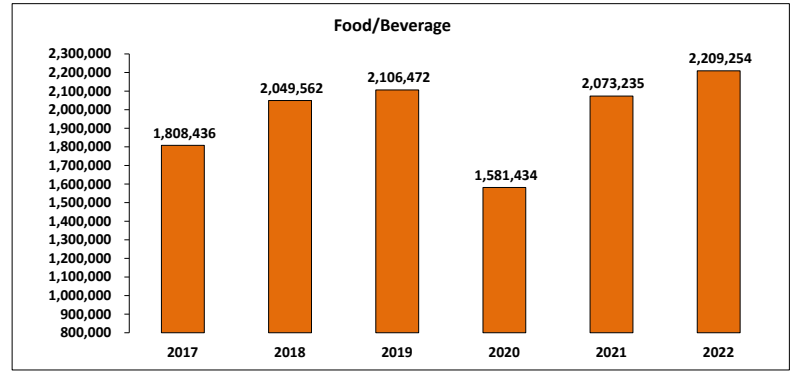
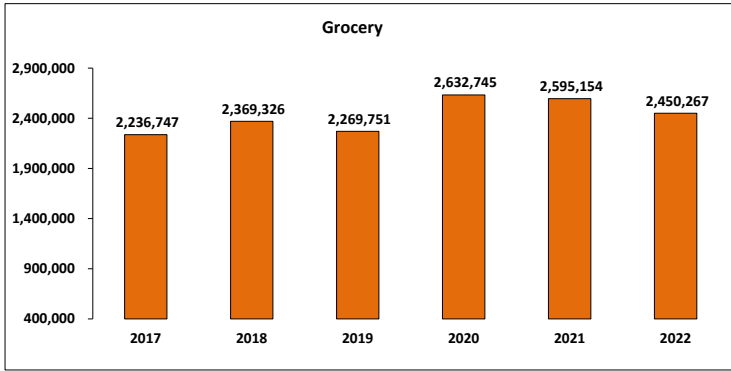
Monthly Sales Tax Revenue Comparisons by Industry (September 2022)

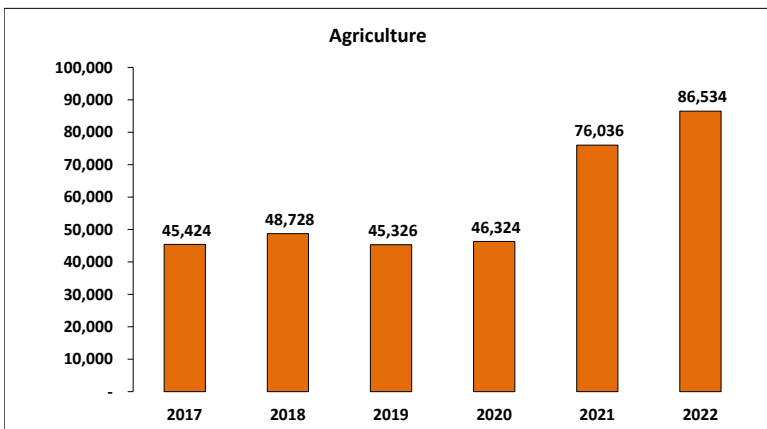
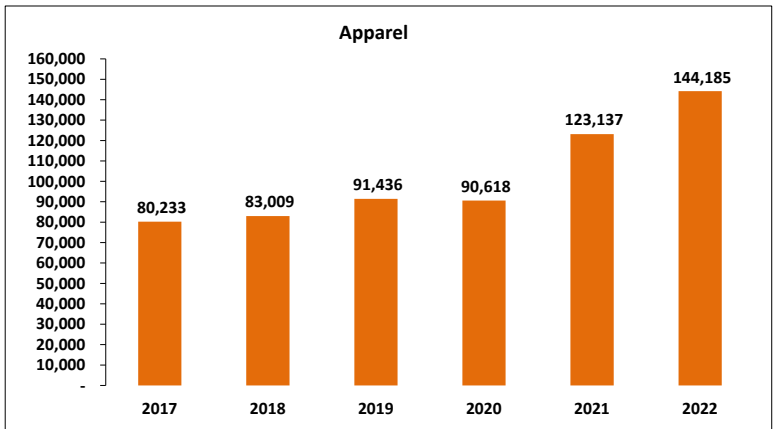
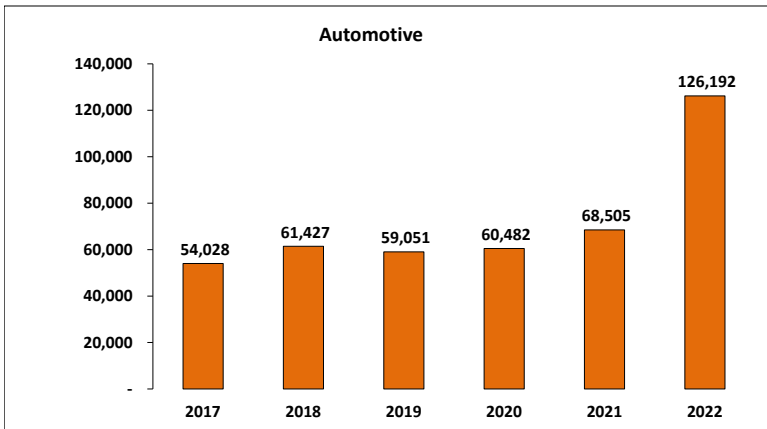
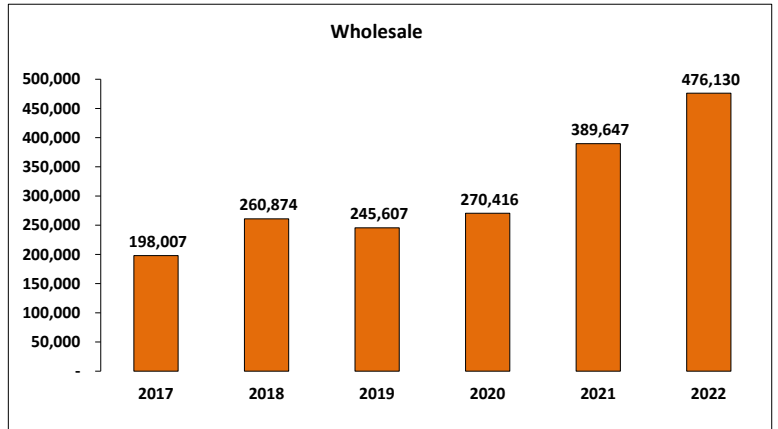
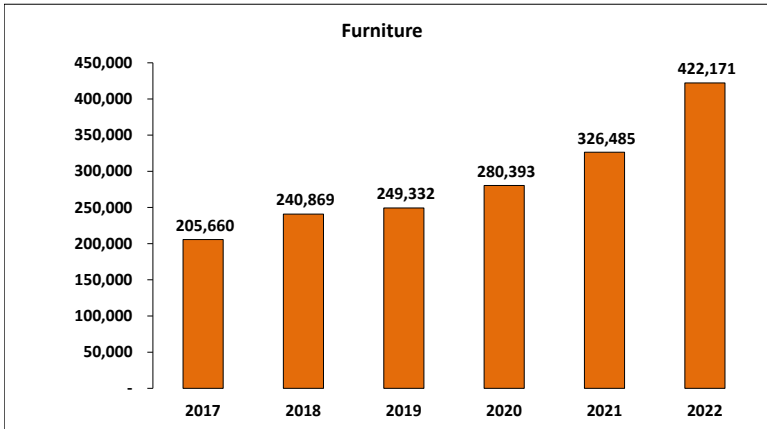
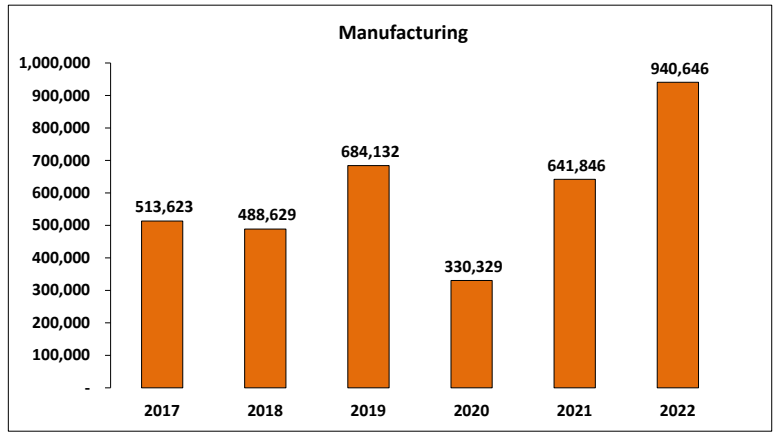
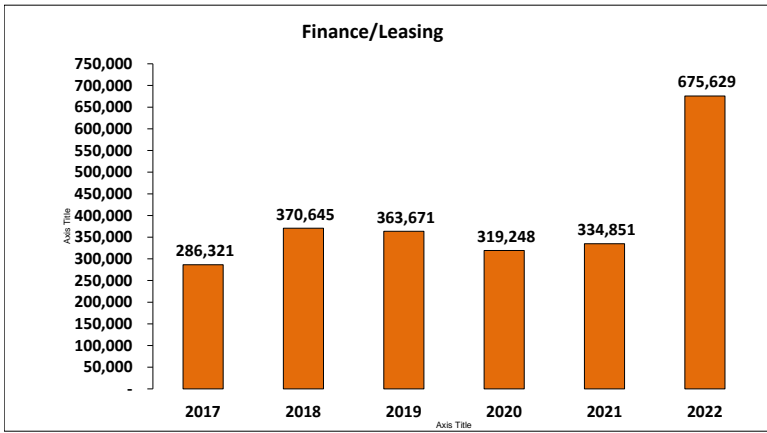
AREA NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	% Of Total	% Change
Grocery (54)	238,897	253,200	262,987	270,899	264,001	287,376	239,770	13.6%	-16.6%
Food/Beverage (58)	196,281	213,053	235,858	244,520	209,742	255,798	269,951	15.3%	5.5%
Communications/Utilities (40-48)	135,017	123,251	118,689	160,198	112,717	132,027	159,748	9.0%	21.0%
Building Mat'l's/Construction (15, 52)	151,781	150,867	195,826	209,481	222,835	236,523	212,188	12.0%	-10.3%
General Merchandise (53, 59)	146,910	169,273	175,882	205,070	330,238	225,598	285,025	16.1%	26.3%
Services (70-79)	133,275	140,134	175,749	160,005	147,220	175,367	229,628	13.0%	30.9%
Finance/Leasing (60-61)	38,133	34,414	79,120	72,394	43,431	61,314	81,250	4.6%	32.5%
Manufacturing (20-26)	23,326	41,885	92,317	75,776	58,966	137,362	104,703	5.9%	-23.8%
Furniture (57)	27,543	30,654	28,080	28,042	42,174	33,829	74,165	4.2%	119.2%
Wholesale (50)	41,726	27,455	34,291	43,420	41,208	53,119	65,909	3.7%	24.1%
Automotive (55)	7,329	7,442	8,860	10,432	6,569	8,098	14,193	0.8%	75.3%
Apparel (56)	8,508	9,077	10,820	15,735	15,038	21,877	21,260	1.2%	-2.8%
Agriculture (1)	4,741	8,554	6,792	6,003	6,737	13,128	11,635	0.7%	-11.4%
Totals	1,153,466	1,209,258	1,425,270	1,501,976	1,500,877	1,641,416	1,769,424		
% Of Change	5.1%	4.8%	17.9%	5.4%	-0.1%	9.4%	7.8%		



CITY OF LOUISVILLE
Qtrly Revenue History by Industry (Jan. - Sep. 2022)

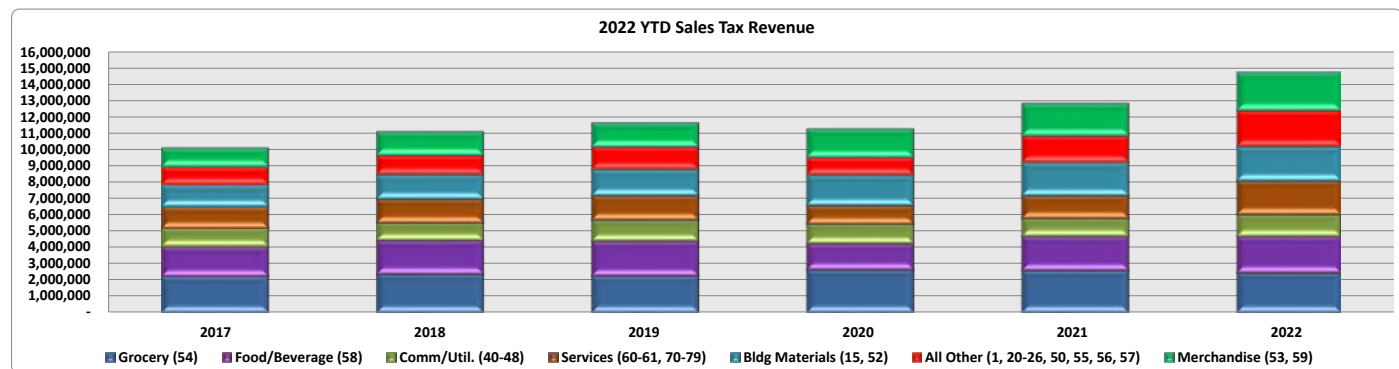
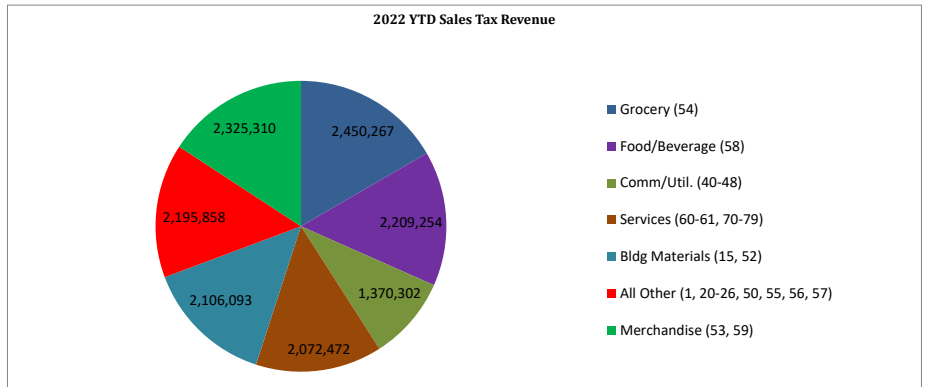
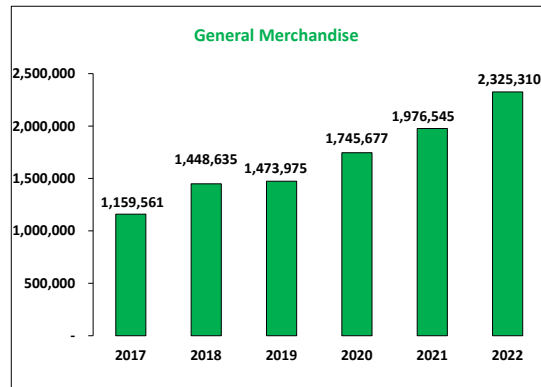
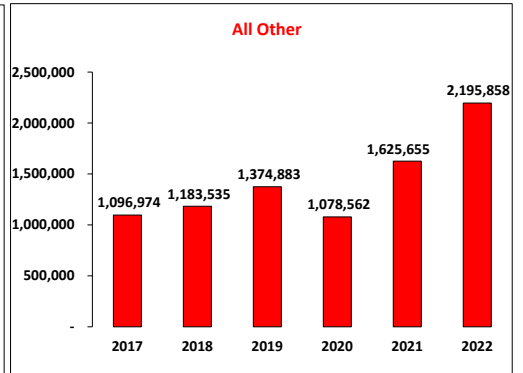
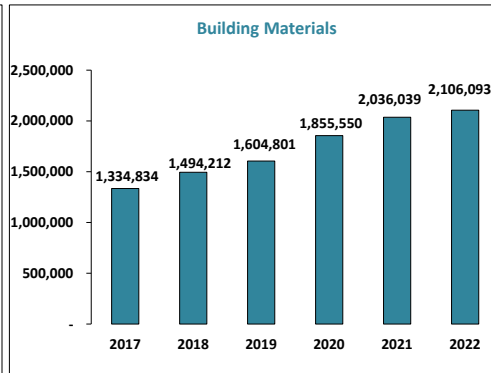
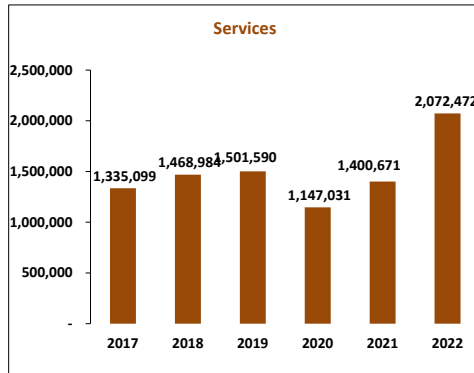
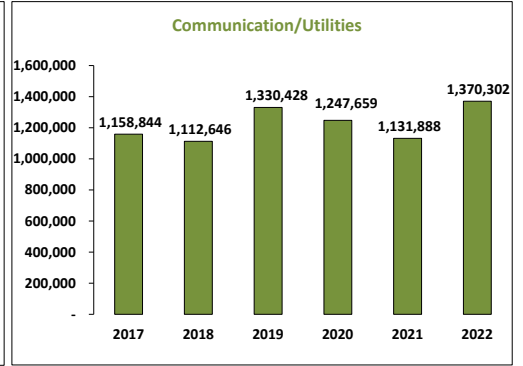
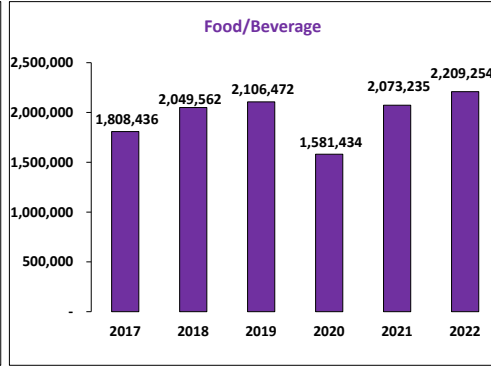
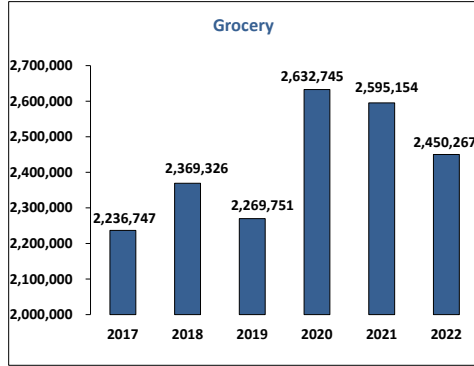
	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	2022	% Var	% of Total
Grocery (54)	2,236,747	4.8%	2,369,326	5.9%	2,269,751	-4.2%	2,632,745	16.0%	2,595,154	-1.4%	2,450,267	-5.6%	16.6%
Food/Beverage (58)	1,808,436	6.0%	2,049,562	13.3%	2,106,472	2.8%	1,581,434	-24.9%	2,073,235	31.1%	2,209,254	6.6%	15.0%
Comm/Util. (40-48)	1,158,844	0.3%	1,112,646	-4.0%	1,330,428	19.6%	1,247,659	-6.2%	1,131,888	-9.3%	1,370,302	21.1%	9.3%
Bldg Mat'l's. (15, 52)	1,334,834	4.1%	1,494,212	11.9%	1,604,801	7.4%	1,855,550	15.6%	2,036,039	9.7%	2,106,093	3.4%	14.3%
Merchandise (53, 59)	1,159,561	0.8%	1,448,635	24.9%	1,473,975	1.7%	1,745,677	18.4%	1,976,545	13.2%	2,325,310	17.6%	15.8%
Services (70-79)	1,048,777	8.9%	1,098,340	4.7%	1,137,919	3.6%	827,783	-27.3%	1,065,819	28.8%	1,396,844	31.1%	9.5%
Fin./Lease (60-61)	286,321	5.5%	370,645	29.5%	363,671	-1.9%	319,248	-12.2%	334,851	4.9%	675,629	101.8%	4.6%
Manufacturing (20-26)	513,623	177.8%	488,629	-4.9%	684,132	40.0%	330,329	-51.7%	641,846	94.3%	940,646	46.6%	6.4%
Furniture (57)	205,660	-1.1%	240,869	17.1%	249,332	3.5%	280,393	12.5%	326,485	16.4%	422,171	29.3%	2.9%
Wholesale (50)	198,007	5.8%	260,874	31.7%	245,607	-5.9%	270,416	10.1%	389,647	44.1%	476,130	22.2%	3.2%
Automotive (55)	54,028	12.3%	61,427	13.7%	59,051	-3.9%	60,482	2.4%	68,505	13.3%	126,192	84.2%	0.9%
Apparel (56)	80,233	16.9%	83,009	3.5%	91,436	10.2%	90,618	-0.9%	123,137	35.9%	144,185	17.1%	1.0%
Agriculture (1)	45,424	9.9%	48,728	7.3%	45,326	-7.0%	46,324	2.2%	76,036	64.1%	86,534	13.8%	0.6%
	10,130,496	7.8%	11,126,900	9.8%	11,661,900	4.8%	11,288,658	-3.2%	12,839,188	13.7%	14,729,556	14.7%	





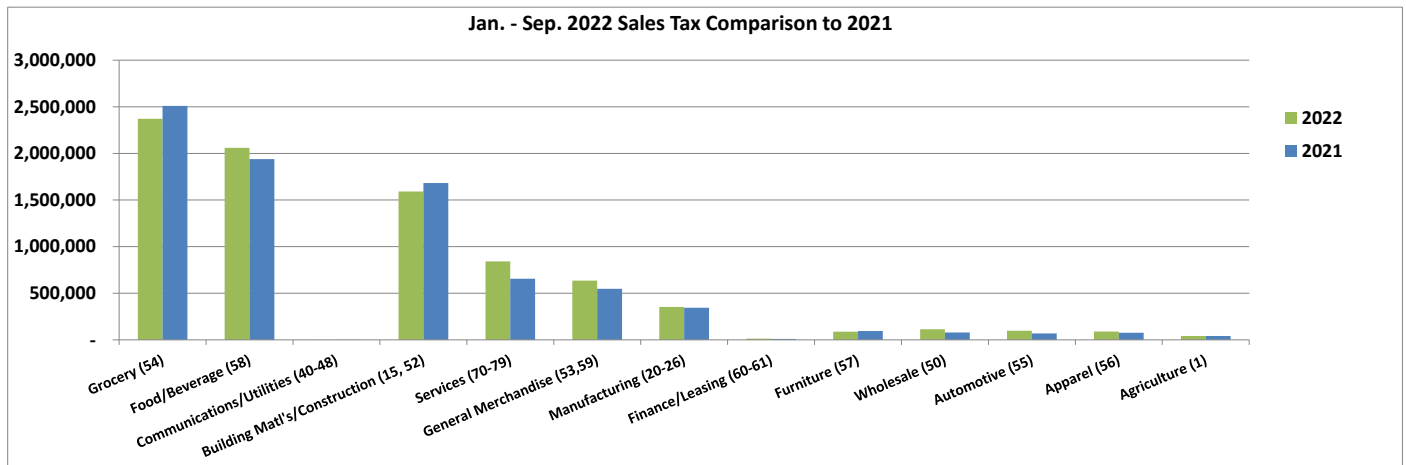
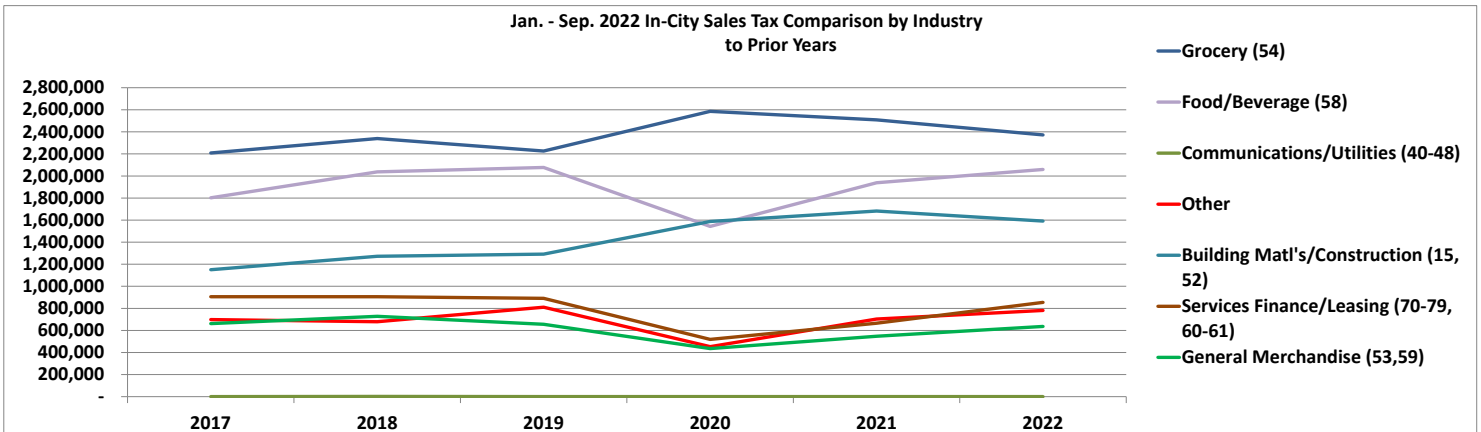
CITY OF LOUISVILLE
Qtrly Revenue History by Industry (Jan. - Sep. 2022)

	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	2022	% Var
Grocery (54)	2,236,747	4.8%	2,369,326	5.9%	2,269,751	-4.2%	2,632,745	16.0%	2,595,154	-1.4%	2,450,267	-5.6%
Food/Beverage (58)	1,808,436	6.0%	2,049,562	13.3%	2,106,472	2.8%	1,581,434	-24.9%	2,073,235	31.1%	2,209,254	6.6%
Comm/Util. (40-48)	1,158,844	0.3%	1,112,646	-4.0%	1,330,428	19.6%	1,247,659	-6.2%	1,131,888	-9.3%	1,370,302	21.1%
Services (60-61, 70-79)	1,335,099	8.2%	1,468,984	10.0%	1,501,590	2.2%	1,147,031	-23.6%	1,400,671	22.1%	2,072,472	48.0%
Bldg Materials (15, 52)	1,334,834	4.1%	1,494,212	11.9%	1,604,801	7.4%	1,855,550	15.6%	2,036,039	9.7%	2,106,093	3.4%
All Other (1, 20-26, 50, 55, 56, 57)	1,096,974	48.6%	1,183,535	7.9%	1,374,883	16.2%	1,078,562	-21.6%	1,625,655	50.7%	2,195,858	35.1%
Merchandise (53, 59)	1,159,561	0.8%	1,448,635	24.9%	1,473,975	1.7%	1,745,677	18.4%	1,976,545	13.2%	2,325,310	17.6%
	10,130,496	7.8%	11,126,900	9.8%	11,661,900	4.8%	11,288,658	-3.2%	12,839,188	13.7%	14,729,556	14.7%



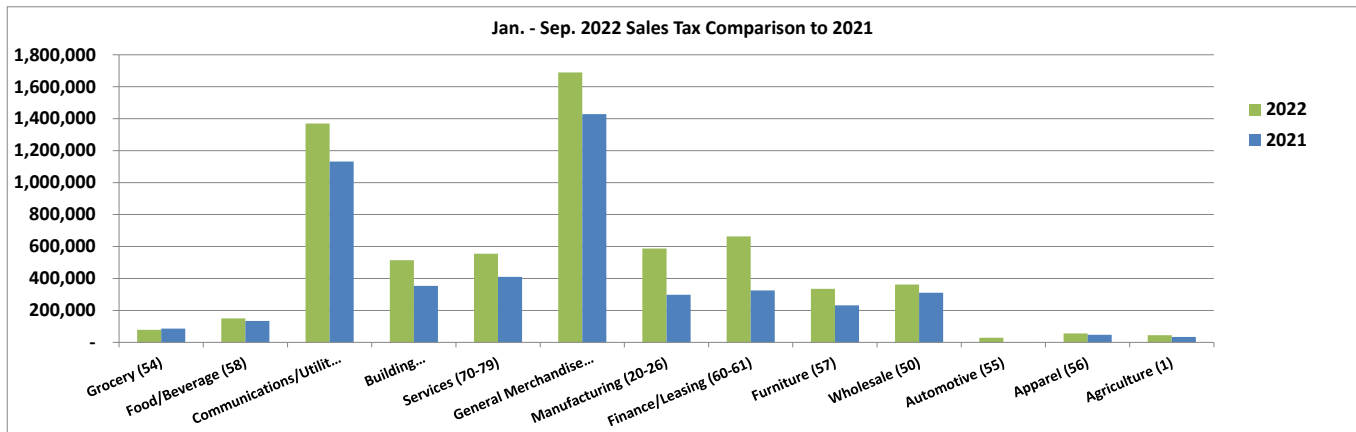
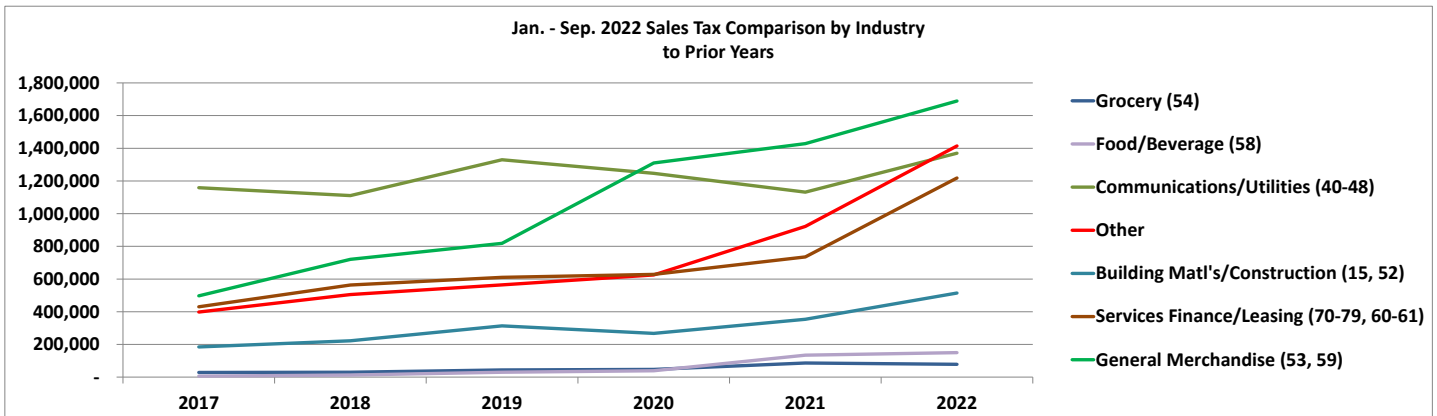
Sales Tax Revenue Comparisons by Industry - Inside City Area (Jan. - Sep. 2022)

INDUSTRY NAME	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	% Of Total	% Change
Grocery (54)	2,208,412	2,339,392	2,225,836	2,585,726	2,508,970	2,371,871	28.6%	-5.5%
Food/Beverage (58)	1,802,564	2,037,219	2,077,103	1,542,859	1,938,951	2,059,533	24.8%	6.2%
Communications/Utilities (40-48)	327	2,061	830	499	353	362	0.0%	2.6%
Building Mat'l's/Construction (15, 52)	1,150,335	1,272,405	1,291,399	1,587,950	1,682,269	1,591,729	19.2%	-5.4%
Services (70-79)	867,323	868,879	847,567	540,454	655,721	842,056	10.2%	28.4%
General Merchandise (53,59)	662,449	728,107	655,559	435,779	547,879	636,037	7.7%	16.1%
Manufacturing (20-26)	428,479	364,163	478,354	165,394	343,871	353,104	4.3%	2.7%
Finance/Leasing (60-61)	37,666	36,806	43,615	(21,510)	9,504	12,142	0.1%	27.7%
Furniture (57)	64,202	92,931	98,892	76,861	94,502	87,438	1.1%	-7.5%
Wholesale (50)	50,045	52,469	70,167	60,604	78,595	113,825	1.4%	44.8%
Automotive (55)	53,834	61,411	58,477	60,479	68,479	97,339	1.2%	42.1%
Apparel (56)	65,794	67,961	64,332	52,057	76,009	88,502	1.1%	16.4%
Agriculture (1)	36,586	39,745	40,445	37,769	42,247	41,290	0.5%	-2.3%
Totals	7,428,016	7,963,550	7,952,576	7,124,921	8,047,352	8,295,229		
% Of Change	8.5%	7.2%	-0.1%	-10.4%	12.9%	3.1%		

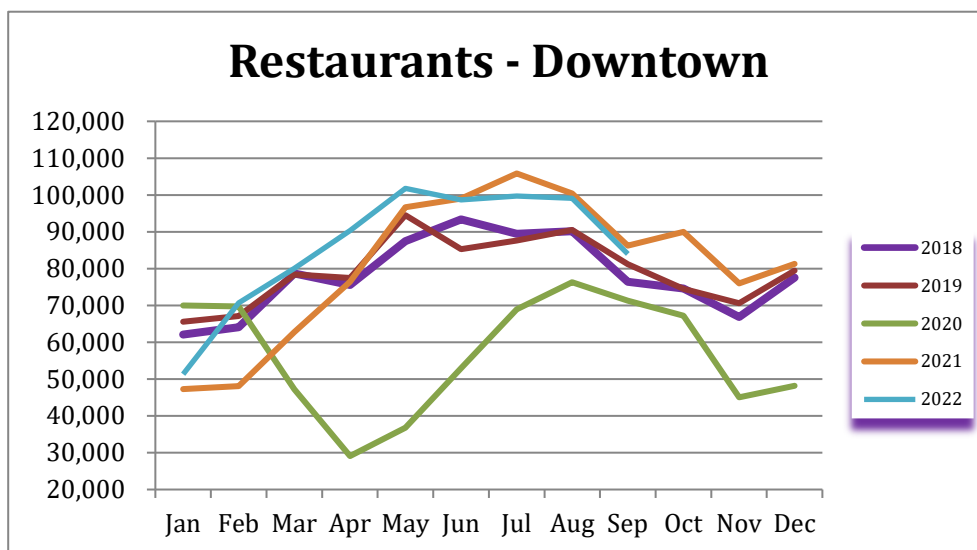
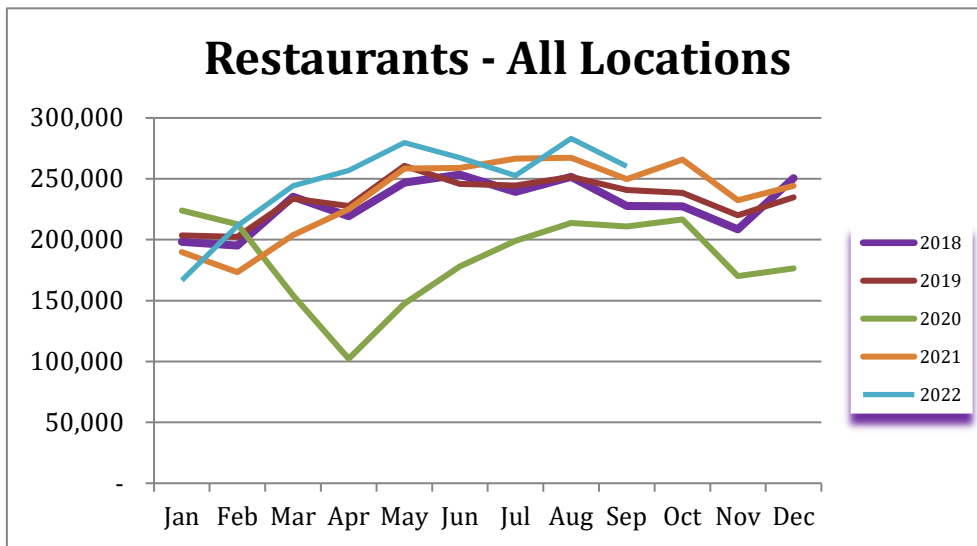
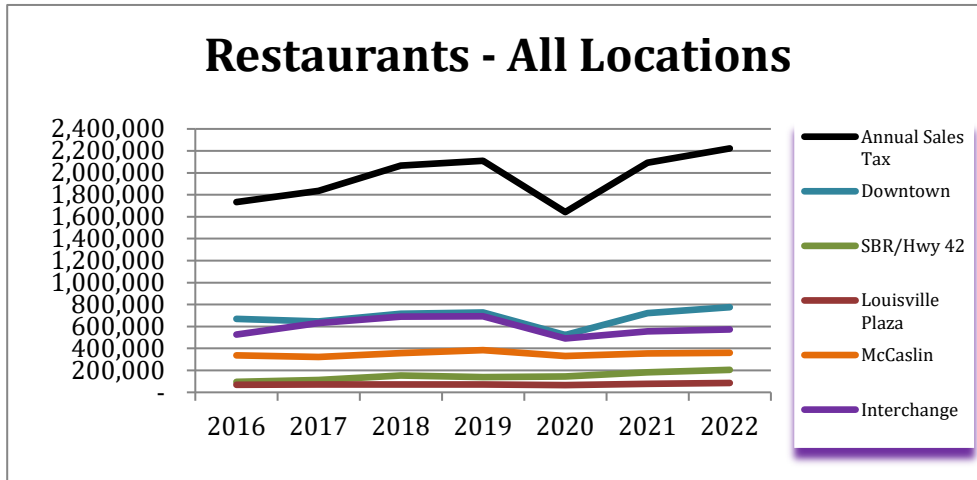


Sales Tax Revenue Comparisons by Industry - Outside City Area (Jan. - Sep. 2022)

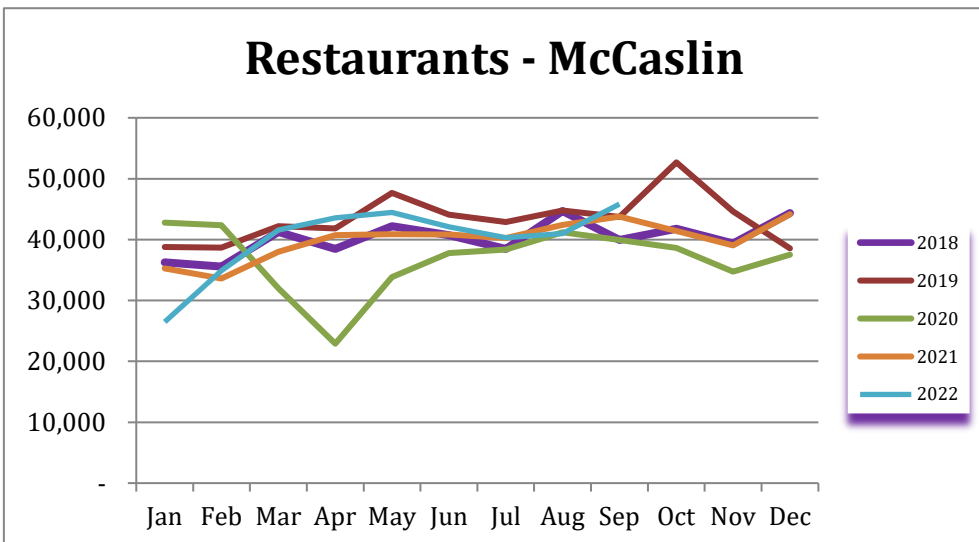
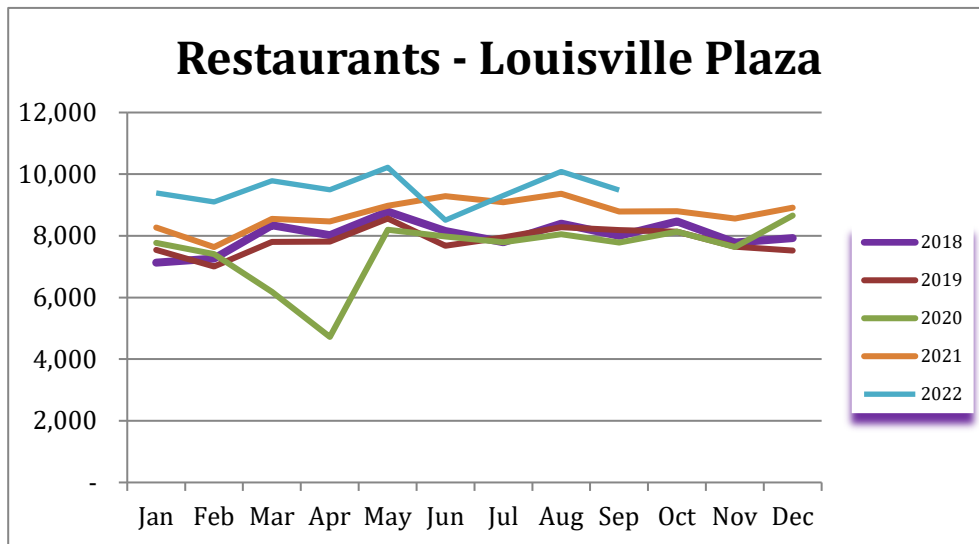
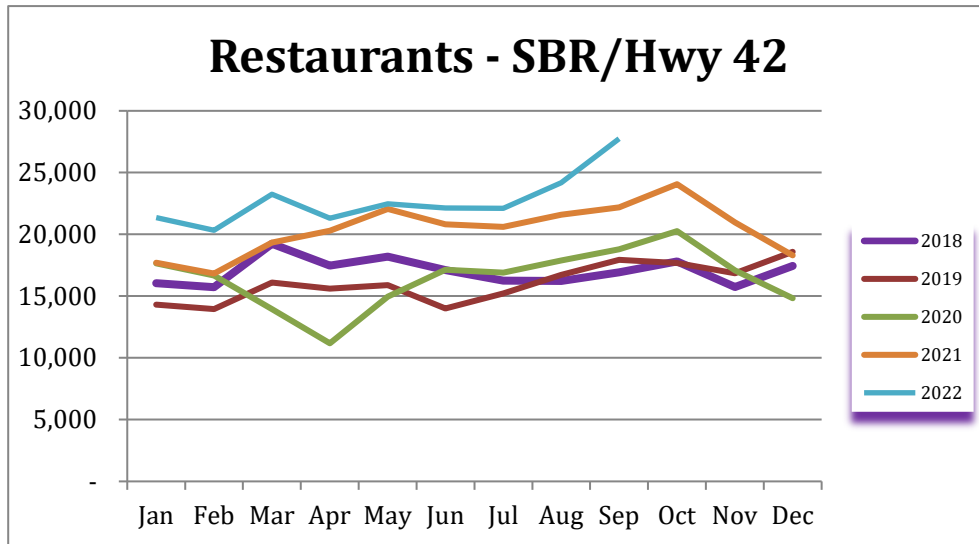
INDUSTRY NAME	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	% Of Total	% Change
Grocery (54)	28,335	29,934	43,914	47,020	86,185	78,396	1.2%	-9.0%
Food/Beverage (58)	5,872	12,343	29,369	38,575	134,285	149,721	2.3%	11.5%
Communications/Utilities (40-48)	1,158,517	1,110,585	1,329,598	1,247,160	1,131,535	1,369,940	21.3%	21.1%
Building Matl's/Construction (15, 52)	184,499	221,807	313,401	267,600	353,769	514,363	8.0%	45.4%
Services (70-79)	181,454	229,460	290,352	287,328	410,098	554,788	8.6%	35.3%
General Merchandise (53, 59)	497,113	720,528	818,416	1,309,899	1,428,666	1,689,273	26.3%	18.2%
Manufacturing (20-26)	85,143	124,466	205,778	164,935	297,974	587,542	9.1%	97.2%
Finance/Leasing (60-61)	248,656	333,839	320,056	340,757	325,347	663,487	10.3%	103.9%
Furniture (57)	141,458	147,938	150,440	203,532	231,982	334,732	5.2%	44.3%
Wholesale (50)	147,962	208,404	175,439	209,812	311,051	362,305	5.6%	16.5%
Automotive (55)	194	16	574	3	26	28,853	0.4%	110871.6%
Apparel (56)	14,439	15,048	27,104	38,561	47,128	55,683	0.9%	18.2%
Agriculture (1)	8,838	8,983	4,881	8,555	33,789	45,244	0.7%	33.9%
Totals	2,702,481	3,163,350	3,709,324	4,163,737	4,791,836	6,434,327		
% Of Change	5.8%	17.1%	17.3%	12.3%	15.1%	34.3%		



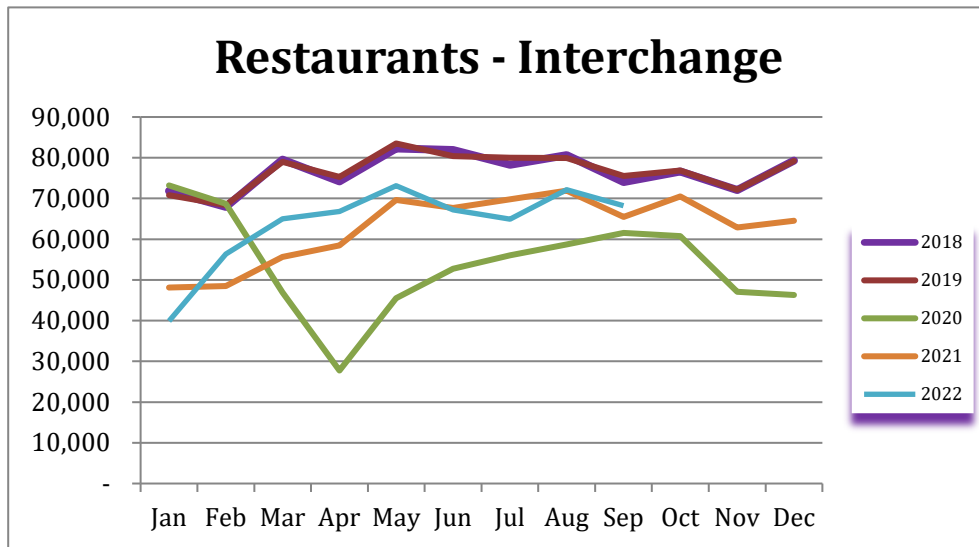
Restaurant Graphs
Jan - Sep 2022



**Restaurant Graphs
Jan - Sep 2022**



Restaurant Graphs
Jan - Sep 2022



CITY OF LOUISVILLE
2021 HISTORICAL SALES TAX REVENUE (COMPARISONS FROM 2015 - 2022)
9/30/2022

MONTH	2015	2016	2017	2018*	2019	2020	2021	2022
January	930,279	886,723	1,052,366	1,141,972	1,071,558	1,146,885	1,093,893	1,290,514
February	751,446	920,875	864,842	984,046	936,429	1,010,556	1,048,733	1,190,326
March	966,850	1,054,128	1,182,825	1,254,090	1,334,863	1,453,347	1,473,421	1,873,155
April	926,082	949,906	1,044,230	1,131,949	1,159,948	1,043,220	1,447,875	1,716,488
May	931,057	1,032,963	1,183,115	1,284,619	1,223,169	1,104,718	1,463,795	1,596,606
June	1,116,715	1,216,853	1,336,406	1,458,894	1,579,107	1,620,670	1,836,453	1,977,923
July	1,026,333	1,136,035	1,137,813	1,247,212	1,366,196	1,231,987	1,460,976	1,582,397
August	983,178	1,050,800	1,119,641	1,198,848	1,488,654	1,176,398	1,372,626	1,732,722
September	1,097,796	1,153,466	1,209,258	1,425,270	1,501,976	1,500,877	1,641,416	1,769,424
October	948,794	1,003,857	1,154,708	1,187,020	1,338,241	1,274,200	1,534,805	-
November	933,235	1,005,580	1,112,434	1,113,867	1,208,379	1,137,481	1,503,261	-
December	1,360,790	1,420,942	1,554,048	1,889,403	1,878,105	1,920,601	2,377,087	-
Total Tax	\$ 11,972,557	\$ 12,832,129	\$ 13,951,686	\$ 15,317,190	\$ 16,086,625	\$ 15,620,940	\$ 18,254,341	\$ 14,729,556
Tax Variance %	7.0%	7.2%	8.7%	9.8%	5.0%	-2.9%	16.9%	-19.3%

QUARTERLY SUMMARY	2015	2016	2017	2018*	2019	2020	2021	2022
1st Quarter	2,648,576	2,861,726	3,100,032	3,380,108	3,342,849	3,610,788	3,616,047	4,353,995
2nd Quarter	2,973,855	3,199,722	3,563,751	3,875,462	3,962,225	3,768,607	4,748,123	5,291,018
3rd Quarter	3,107,307	3,340,301	3,466,712	3,871,330	4,356,826	3,909,262	4,475,018	5,084,543
4th Quarter	3,242,820	3,430,379	3,821,190	4,190,290	4,424,725	4,332,282	5,415,153	-
Tax Incr/(Decr)	282,952	232,995	126,411	404,617	485,496	(447,564)	565,756	609,525
Tax Variance %	10.0%	7.5%	3.8%	11.7%	12.5%	-10.3%	14.5%	13.6%

* Includes Recreation/Senior Center tax rate of .15% or 4.3% increase in total tax rate.

