

**CITY OF LOUISVILLE**

**Revenue History  
2018 through 2022**

YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2022	JANUARY	1,290,514	176,250	130,345	128,149	3,109	208	1,728,576
	FEBRUARY	1,190,326	187,006	51,720	119,067	6,032	14,265	1,568,416
	MARCH	1,873,155	193,993	116,141	239,724	15,574	17,376	2,455,962
	APRIL	1,716,488	165,829	103,279	171,550	21,231	2,336	2,180,713
	MAY	1,596,606	141,661	156,057	162,552	37,751	817	2,095,445
	JUNE	1,977,923	363,695	166,434	145,676	30,068	-	2,683,797
	JULY							-
	AUGUST							-
	SEPTEMBER							-
	OCTOBER							-
	NOVEMBER							-
	DECEMBER							-
	YTD TOTALS		9,645,013	1,228,433	723,978	966,719	113,764	35,001
YTD Variance % to Prior Year		15.3%	35.8%	-58.4%	6.2%	28.2%	-26.2%	5.5%
2021	JANUARY	1,093,893	151,922	76,766	165,964	8,893	13,085	1,510,523
	FEBRUARY	1,048,733	123,647	175,248	141,326	9,311	9,343	1,507,607
	MARCH	1,473,421	187,196	497,955	118,578	12,589	1,431	2,291,171
	APRIL	1,447,875	92,613	880,417	156,795	13,198	3,434	2,594,332
	MAY	1,463,795	142,433	69,429	145,625	17,757	14,572	1,853,611
	JUNE	1,836,453	206,969	39,899	182,192	26,986	5,542	2,298,042
	JULY	1,460,976	121,088	(32,980)	144,891	38,956	15,499	1,748,430
	AUGUST	1,372,626	152,120	152,949	160,162	40,187	2,490	1,880,534
	SEPTEMBER	1,641,416	215,222	45,706	163,655	31,783	13,666	2,111,448
	OCTOBER	1,534,805	152,057	164,302	148,773	34,618	12,142	2,046,696
	NOVEMBER	1,503,261	162,041	156,565	144,254	23,667	1,145	1,990,933
	DECEMBER	2,377,087	379,832	214,495	134,883	13,526	2,814	3,122,637
	YTD TOTALS		18,254,341	2,087,139	2,440,753	1,807,098	271,471	95,163
YTD Variance % to Prior Year		16.9%	39.3%	43.3%	19.3%	48.7%	-79.1%	19.0%
2020	JANUARY	1,146,885	139,124	167,476	143,490	20,259	10,328	1,627,562
	FEBRUARY	1,010,556	181,982	213,379	138,820	18,916	62,695	1,626,348
	MARCH	1,453,347	128,050	101,197	68,233	17,511	33,347	1,801,683
	APRIL	1,043,220	102,057	369,619	61,493	4,291	56,334	1,637,014
	MAY	1,104,718	86,298	182,958	52,846	7,772	34,308	1,468,899
	JUNE	1,620,670	135,567	62,081	152,603	13,238	126,571	2,110,730
	JULY	1,231,987	76,551	53,104	160,605	20,902	7,733	1,550,883
	AUGUST	1,176,398	83,836	53,404	155,256	24,833	26,419	1,520,146
	SEPTEMBER	1,500,877	105,141	136,333	145,388	18,154	48,695	1,954,587
	OCTOBER	1,274,200	123,011	36,568	192,352	17,622	7,756	1,651,508
	NOVEMBER	1,137,481	83,349	218,216	100,847	10,177	35,354	1,585,423
	DECEMBER	1,920,601	252,875	109,363	142,948	8,882	5,392	2,440,062
	YTD TOTALS		15,620,940	1,497,840	1,703,698	1,514,880	182,557	454,931
YTD Variance % to Prior Year		-2.9%	-12.9%	-18.4%	-12.7%	-59.9%	-67.1%	-10.6%
2019	JANUARY	1,071,558	127,245	86,502	201,074	21,423	18,826	1,526,627
	FEBRUARY	936,429	147,890	265,760	118,258	21,707	67,844	1,557,888
	MARCH	1,334,863	152,930	65,076	142,231	27,356	74,188	1,796,643
	APRIL	1,159,948	284,945	203,698	123,778	30,600	27,803	1,830,773
	MAY	1,223,169	92,960	281,555	162,333	44,797	105,311	1,910,125
	JUNE	1,579,107	154,476	324,102	109,552	53,263	44,863	2,265,363
	JULY	1,366,196	95,129	208,918	160,122	62,859	22,182	1,915,406
	AUGUST	1,488,654	113,156	88,430	145,808	57,724	810,122	2,703,894
	SEPTEMBER	1,501,976	140,882	143,151	143,031	46,348	30,769	2,006,157
	OCTOBER	1,338,241	99,425	142,592	178,136	42,935	157,833	1,959,161
	NOVEMBER	1,208,379	101,710	213,900	126,120	27,259	7,513	1,684,881
	DECEMBER	1,878,105	209,877	64,581	125,652	18,444	13,666	2,310,324
	YTD TOTALS		16,086,625	1,720,626	2,088,265	1,736,096	454,714	1,380,919
YTD Variance % to Prior Year		5.0%	19.1%	-8.1%	-14.6%	-3.8%	142.5%	6.2%
2018	JANUARY	1,141,972	128,132	293,454	114,134	29,376	13,506	1,720,575
	FEBRUARY	984,046	102,847	264,342	135,811	26,701	22,330	1,536,077
	MARCH	1,254,090	142,326	80,344	151,611	29,394	63,215	1,720,980
	APRIL	1,131,949	124,051	131,283	134,771	32,459	6,816	1,561,328
	MAY	1,284,619	86,666	86,100	124,497	44,481	(24,431)	1,601,930
	JUNE	1,458,894	144,902	67,534	100,297	57,035	30,865	1,859,528
	JULY	1,247,212	74,536	202,707	189,545	58,802	18,943	1,791,745
	AUGUST	1,198,848	98,692	356,991	286,799	58,980	196,689	2,196,997
	SEPTEMBER	1,425,270	145,883	295,455	233,665	45,157	125,089	2,270,519
	OCTOBER	1,187,020	103,396	294,551	240,914	39,845	10,093	1,875,820
	NOVEMBER	1,113,867	98,406	128,352	173,601	31,504	24,264	1,569,994
	DECEMBER	1,889,403	194,260	71,376	146,093	18,792	82,181	2,402,104
	YTD TOTALS		15,317,190	1,444,095	2,272,490	2,031,737	472,526	569,560
YTD Variance % to Prior Year		9.8%	5.1%	24.6%	36.5%	-8.6%	-43.8%	9.6%

**City of Louisville, Colorado**  
**Total Sales Tax Revenue vs. Mthly/YTD Budget**  
**2018 - 2022**

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Month Of Sale	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Actual	Mnthly % Of 2021	Y-T-D % Of 2021	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	1,150,144	1,071,177	1,148,141	1,099,111	1,376,554	1,290,514	117.4%	117.4%	93.7%	93.7%
Feb	999,636	987,642	1,051,314	1,053,587	1,239,726	1,196,554	113.6%	115.5%	96.5%	95.1%
Mar	1,259,719	1,362,876	1,456,090	1,474,366	1,569,915	1,888,426	128.1%	120.6%	120.3%	104.5%
Apr	1,132,162	1,181,395	1,070,452	1,450,260	1,441,106	1,717,488	118.4%	120.0%	119.2%	108.3%
May	1,287,256	1,225,638	1,120,186	1,468,453	1,530,941	1,596,836	108.7%	117.5%	104.3%	107.4%
Jun	1,467,403	1,583,559	1,631,190	1,839,117	1,799,243	1,977,923	107.5%	115.3%	109.9%	107.9%
Jul	1,252,821	1,396,010	1,235,686	1,472,573	1,546,533		0.0%	98.1%	0.0%	92.0%
Aug	1,202,431	2,287,534	1,179,005	1,374,785	1,592,857		0.0%	86.1%	0.0%	79.9%
Sep	1,432,059	1,520,636	1,515,651	1,653,036	1,670,548		0.0%	75.0%	0.0%	70.2%
Oct	1,187,678	1,484,215	1,278,302	1,534,901	1,501,855		0.0%	67.0%	0.0%	63.3%
Nov	1,132,530	1,209,275	1,143,840	1,504,042	1,455,841		0.0%	60.7%	0.0%	57.8%
Dec	1,896,863	1,882,142	1,922,746	2,379,188	2,069,640		0.0%	52.8%	0.0%	51.4%
<b>Totals</b>	<b>15,400,702</b>	<b>17,192,097</b>	<b>15,752,603</b>	<b>18,303,418</b>	<b>18,794,760</b>	<b>9,667,742</b>				
<b>% Of Change</b>	<b>5.4%</b>	<b>11.6%</b>	<b>-8.4%</b>	<b>16.2%</b>	<b>2.6%</b>					

**City of Louisville, Colorado**  
**Lodging Tax Revenue vs. Mthly/YTD Budget**  
**2018 - 2022**

Month Of Sale	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Actual	Mnthly % Of 2021	Y-T-D % Of 2021	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	29,376	21,423	20,259	8,893	18,654	3,109	35.0%	35.0%	16.7%	16.7%
Feb	26,701	21,707	18,916	9,311	18,238	6,032	64.8%	50.2%	33.1%	24.8%
Mar	29,394	27,356	17,511	12,589	20,971	15,574	123.7%	80.3%	74.3%	42.7%
Apr	32,459	30,600	4,291	13,198	21,569	21,231	160.9%	104.4%	98.4%	57.8%
May	44,481	44,797	7,772	17,757	31,288	37,751	212.6%	135.5%	120.7%	75.6%
Jun	57,035	53,263	13,238	26,986	35,048	30,068	111.4%	128.2%	85.8%	78.0%
Jul	58,802	62,859	20,902	38,956	38,302		0.0%	89.1%	0.0%	61.8%
Aug	58,980	57,724	24,833	40,187	38,207		0.0%	67.8%	0.0%	51.2%
Sep	45,157	46,348	18,154	31,783	30,465		0.0%	57.0%	0.0%	45.0%
Oct	39,845	42,935	17,622	34,618	30,187		0.0%	48.6%	0.0%	40.2%
Nov	31,504	27,259	10,177	23,667	20,368		0.0%	44.1%	0.0%	37.5%
Dec	18,792	18,444	8,882	13,526	16,181		0.0%	41.9%	0.0%	35.6%
<b>Totals</b>	<b>472,526</b>	<b>454,714</b>	<b>182,557</b>	<b>271,471</b>	<b>319,480</b>	<b>113,764</b>				
<b>% Of Change</b>	<b>-8.6%</b>	<b>-3.8%</b>	<b>-59.9%</b>	<b>48.7%</b>	<b>17.7%</b>					

**City of Louisville, Colorado**  
**Auto Use Tax Revenue vs. Mthly/YTD Budget**  
**2018 - 2022**

Month Of Sale	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Actual	Mnthly % Of 2021	Y-T-D % Of 2021	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	114,134	201,074	143,490	165,964	161,144	128,149	77.2%	77.2%	79.5%	79.5%
Feb	135,811	118,258	138,820	141,326	146,525	119,067	84.3%	80.5%	81.3%	80.4%
Mar	151,611	142,231	68,233	118,578	155,174	239,724	202.2%	114.3%	154.5%	105.2%
Apr	134,771	123,778	61,493	156,795	137,695	171,550	109.4%	113.0%	124.6%	109.7%
May	124,497	162,333	52,846	145,625	139,528	162,552	111.6%	112.7%	116.5%	110.9%
Jun	100,297	109,552	152,603	182,192	145,847	145,676	80.0%	106.2%	99.9%	109.1%
Jul	189,545	160,122	160,605	144,891	164,614		0.0%	91.6%	0.0%	92.0%
Aug	286,799	145,808	155,256	160,162	185,041		0.0%	79.5%	0.0%	78.2%
Sep	233,665	143,031	145,388	163,655	181,559		0.0%	70.1%	0.0%	68.2%
Oct	240,914	178,136	192,352	148,773	190,532		0.0%	63.3%	0.0%	60.1%
Nov	173,601	126,120	100,847	144,254	147,891		0.0%	57.8%	0.0%	55.1%
Dec	146,093	125,652	142,948	134,883	159,109		0.0%	53.5%	0.0%	50.5%
<b>Totals</b>	<b>2,031,737</b>	<b>1,736,096</b>	<b>1,514,880</b>	<b>1,807,098</b>	<b>1,914,660</b>	<b>966,719</b>				
<b>% Of Change</b>	<b>36.5%</b>	<b>-14.6%</b>	<b>-12.7%</b>	<b>19.3%</b>	<b>6.0%</b>					

City of Louisville, Colorado  
Building Use Tax Revenue vs. Mthly/YTD Budget  
2018 -2022

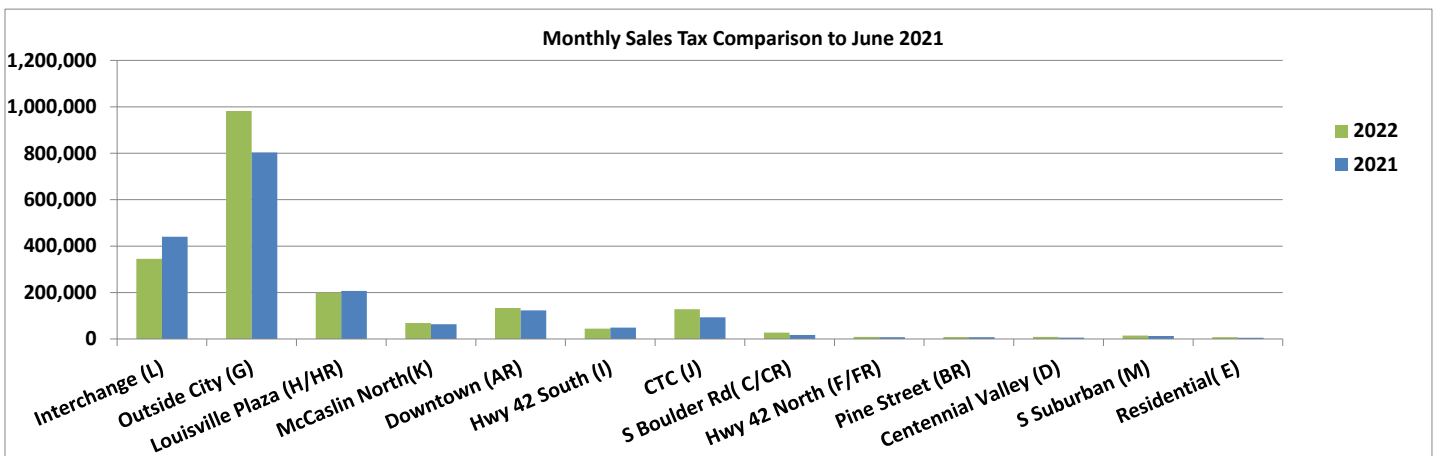
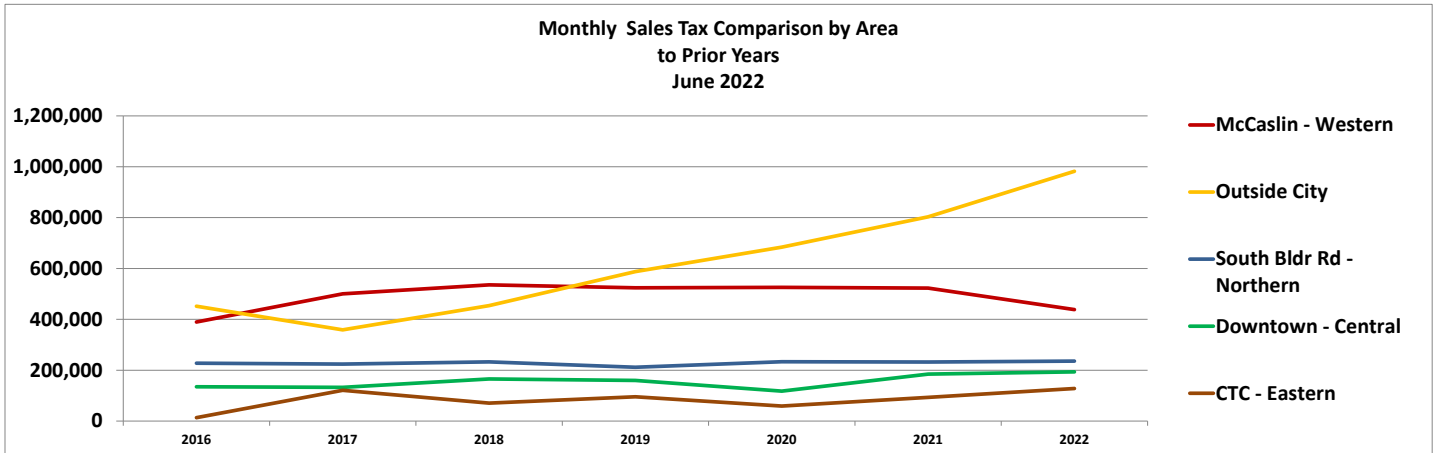
Month Of Sale	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Actual	Mnthly % Of 2021	Y-T-D % Of 2021	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	293,454	86,502	167,476	76,766	130,746	130,345	169.8%	169.8%	99.7%	99.7%
Feb	264,342	265,760	213,379	175,248	124,744	51,720	29.5%	72.2%	41.5%	71.3%
Mar	80,344	65,076	101,197	497,955	127,811	116,141	23.3%	39.8%	90.9%	77.8%
Apr	131,263	203,698	369,619	880,417	126,861	103,279	11.7%	24.6%	81.4%	78.7%
May	86,100	281,555	182,958	69,429	156,655	156,057	224.8%	32.8%	99.6%	83.6%
Jun	67,534	324,102	62,081	39,899	149,890	166,434	417.1%	41.6%	111.0%	88.6%
Jul	202,707	208,918	53,104	(32,980)	143,402		0.0%	42.4%	0.0%	75.4%
Aug	356,991	88,430	53,404	152,949	132,970		0.0%	38.9%	0.0%	66.2%
Sep	295,455	143,151	136,333	45,706	109,044		0.0%	38.0%	0.0%	60.2%
Oct	294,551	142,592	36,568	164,302	140,859		0.0%	35.0%	0.0%	53.9%
Nov	128,352	213,900	218,216	156,565	103,536		0.0%	32.5%	0.0%	50.0%
Dec	71,376	64,581	109,363	214,495	86,002		0.0%	29.7%	0.0%	47.2%
<b>Totals</b>	<b>2,272,470</b>	<b>2,088,265</b>	<b>1,703,698</b>	<b>2,440,753</b>	<b>1,532,520</b>	<b>723,978</b>				
<b>% Of Change</b>	<b>24.6%</b>	<b>-8.1%</b>	<b>-18.4%</b>	<b>43.3%</b>	<b>-37.2%</b>					

City of Louisville, Colorado  
Consumer Use Tax Revenue vs. Mthly/YTD Budget  
2018 -2022

Month Of Sale	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Actual	Mnthly % Of 2021	Y-T-D % Of 2021	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	132,262	142,282	144,086	157,567	129,803	176,432	112.0%	112.0%	135.9%	135.9%
Feb	106,800	159,797	181,982	127,128	115,322	193,090	151.9%	129.8%	167.4%	150.7%
Mar	173,536	189,651	153,037	187,452	150,362	194,188	103.6%	119.4%	129.1%	142.5%
Apr	127,868	290,688	103,828	93,203	148,295	166,822	179.0%	129.2%	112.5%	134.3%
May	100,007	165,145	99,949	151,626	116,902	141,953	93.6%	121.7%	121.4%	132.1%
Jun	166,583	185,766	221,745	209,195	178,522	363,695	173.9%	133.5%	203.7%	147.3%
Jul	87,178	103,361	79,979	123,102	90,810		0.0%	117.8%	0.0%	132.9%
Aug	257,159	122,267	102,534	152,120	139,867		0.0%	102.9%	0.0%	115.5%
Sep	250,108	150,826	132,549	215,662	155,867		0.0%	87.2%	0.0%	100.9%
Oct	111,410	105,704	125,635	162,316	142,545		0.0%	78.3%	0.0%	90.3%
Nov	102,920	106,814	106,227	162,318	145,906		0.0%	71.0%	0.0%	81.6%
Dec	268,009	217,819	255,350	380,240	296,230		0.0%	58.3%	0.0%	68.3%
<b>Totals</b>	<b>1,883,839</b>	<b>1,940,122</b>	<b>1,706,899</b>	<b>2,121,927</b>	<b>1,810,430</b>	<b>1,236,180</b>				
<b>% Of Change</b>	<b>12.9%</b>	<b>3.0%</b>	<b>-12.0%</b>	<b>24.3%</b>	<b>-14.7%</b>					

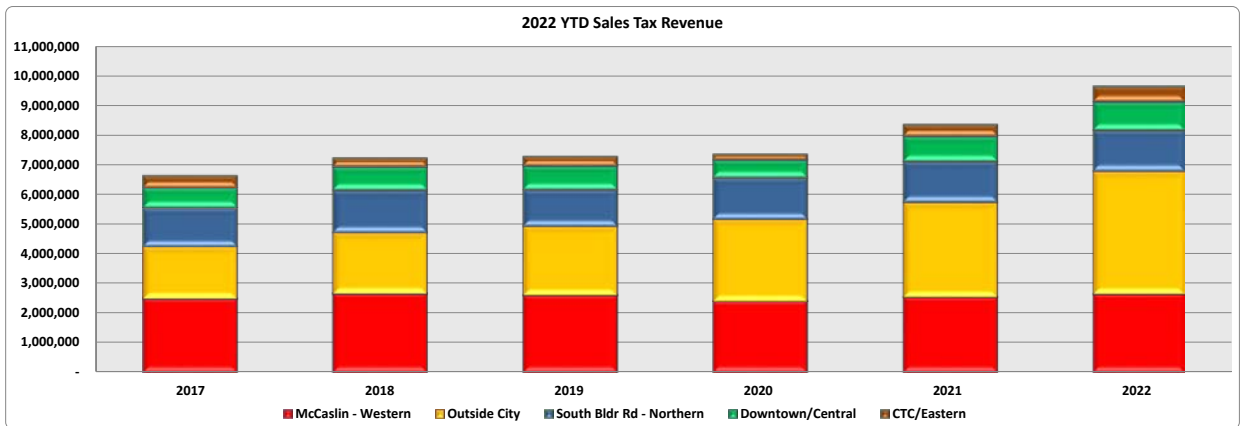
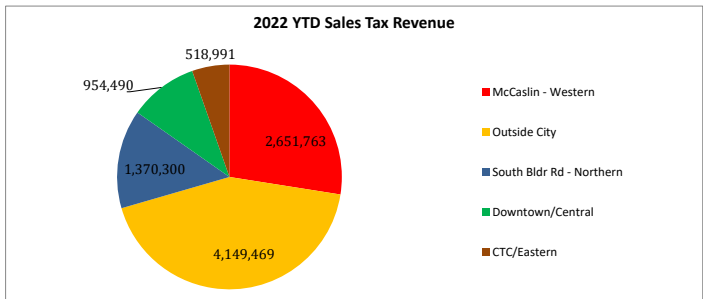
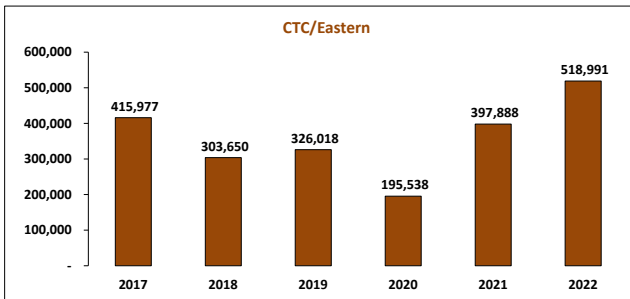
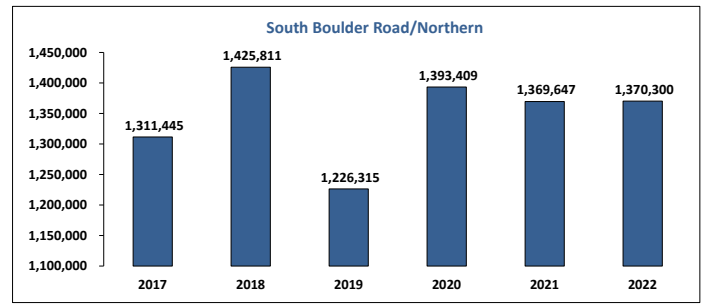
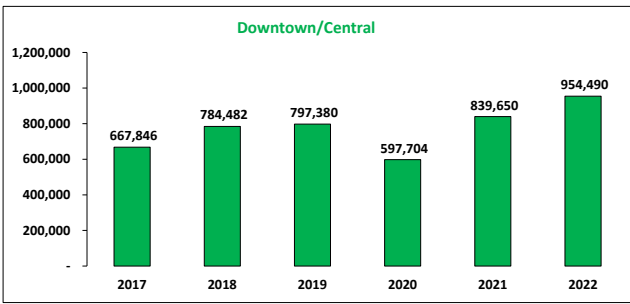
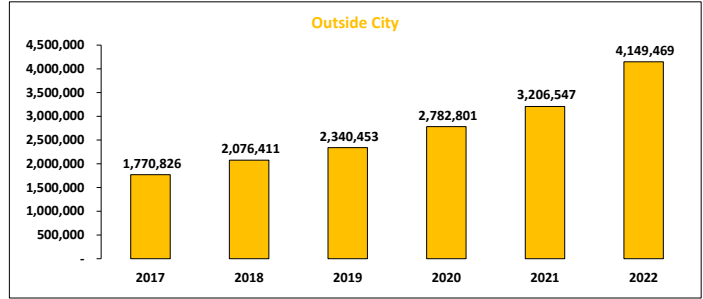
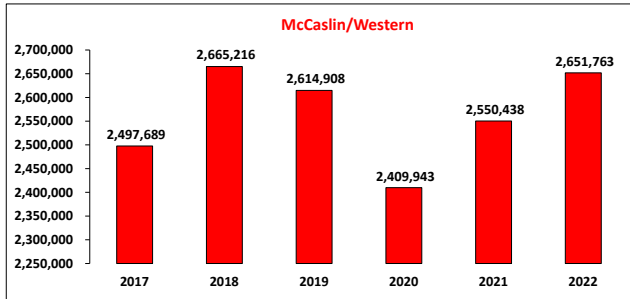
## Monthly Sales Tax Revenue Comparisons by Area (June 2022)

AREA NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	% Of Total	% Change
Interchange (L)	389,184	421,941	445,930	435,171	420,734	440,163	345,393	17.5%	-21.5%
Outside City (G)	451,624	358,664	454,117	587,899	684,056	803,353	982,225	49.7%	22.3%
Louisville Plaza (H/HR)	174,706	174,677	184,733	181,367	189,998	206,797	199,706	10.1%	-3.4%
McCaslin North(K)	(13,073)	65,664	73,941	70,979	62,521	63,784	68,836	3.5%	7.9%
Downtown (AR)	96,719	95,267	117,922	116,930	70,168	123,456	133,040	6.7%	7.8%
Hwy 42 South (I)	29,163	27,542	31,778	30,212	39,144	48,739	44,367	2.2%	-9.0%
CTC (J)	13,384	120,991	70,749	95,671	59,268	93,369	128,033	6.5%	37.1%
S Boulder Rd( C/CR)	45,050	41,667	39,015	23,235	39,116	17,469	27,106	1.4%	55.2%
Hwy 42 North (F/FR)	7,810	7,774	9,011	7,016	4,462	7,891	8,975	0.5%	13.7%
Pine Street (BR)	6,406	7,185	11,924	9,884	5,597	7,540	8,251	0.4%	9.4%
Centennial Valley (D)	3,041	2,693	3,585	6,003	34,654	6,062	9,183	0.5%	51.5%
S Suburban (M)	10,382	9,922	12,117	12,084	8,139	12,827	14,970	0.8%	16.7%
Residential( E)	2,458	2,420	4,071	2,658	2,812	5,004	7,838	0.4%	56.6%
<b>Total Revenue</b>	<b>1,216,853</b>	<b>1,336,406</b>	<b>1,458,894</b>	<b>1,579,107</b>	<b>1,620,670</b>	<b>1,836,453</b>	<b>1,977,923</b>		
<b>% Of Change</b>	<b>9.0%</b>	<b>9.8%</b>	<b>9.2%</b>	<b>8.2%</b>	<b>2.6%</b>	<b>13.3%</b>	<b>7.7%</b>		



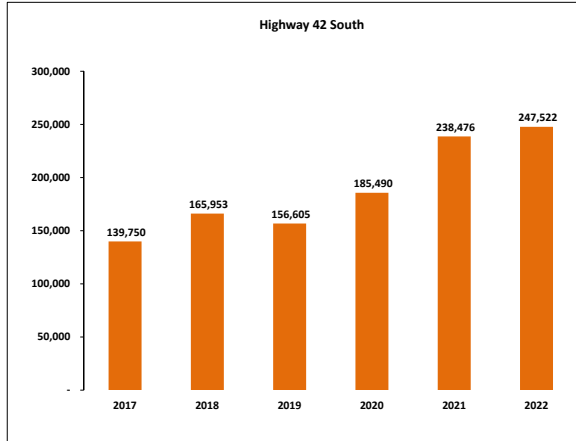
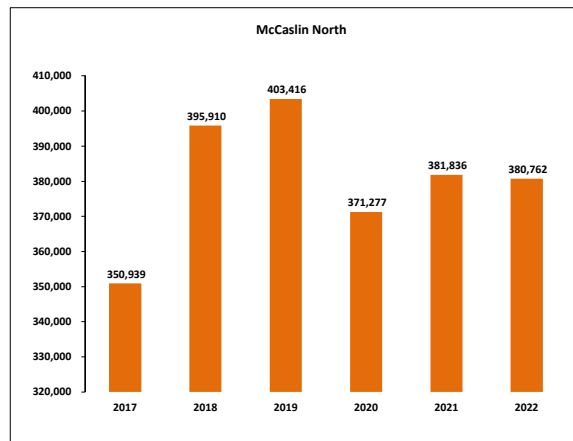
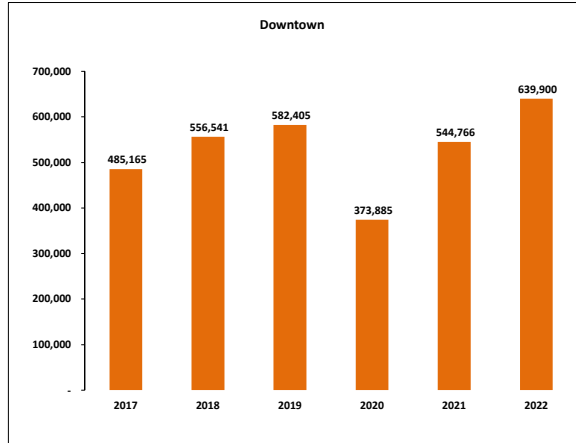
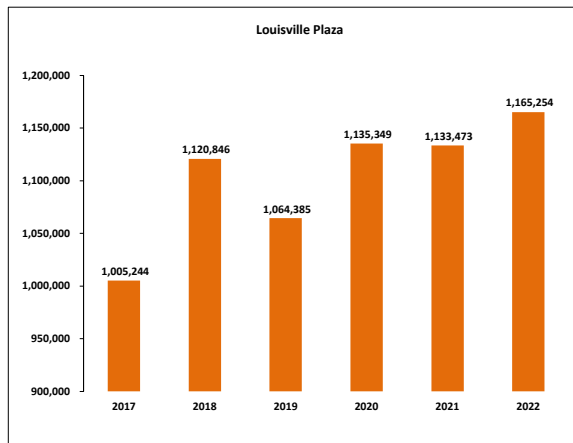
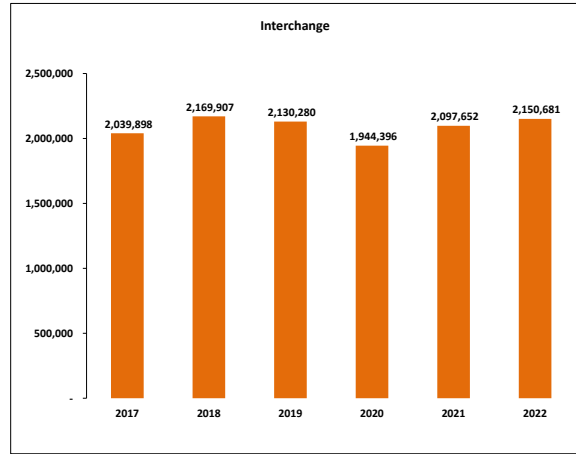
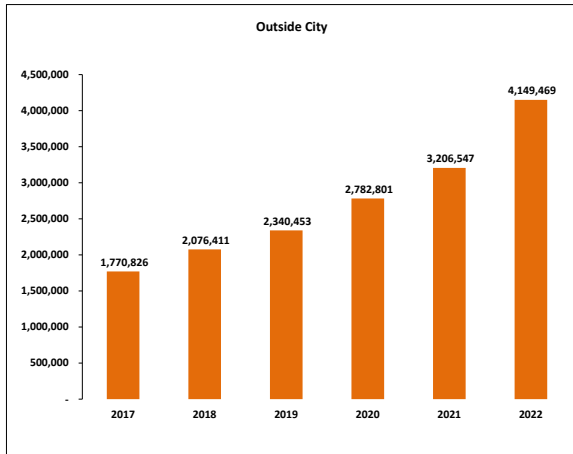
**CITY OF LOUISVILLE**  
**Qtrly Sales Tax Revenue History by Area (Jan. - Jun. 2022)**

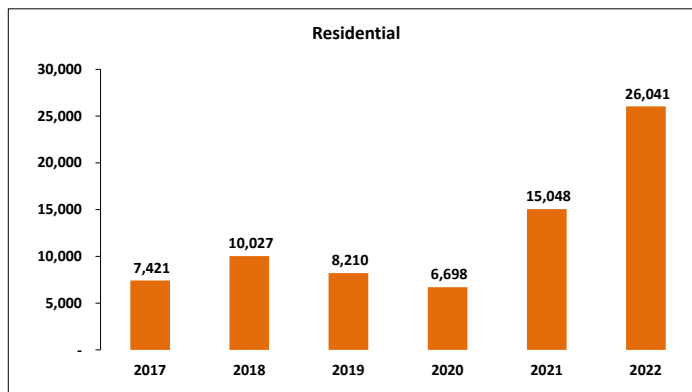
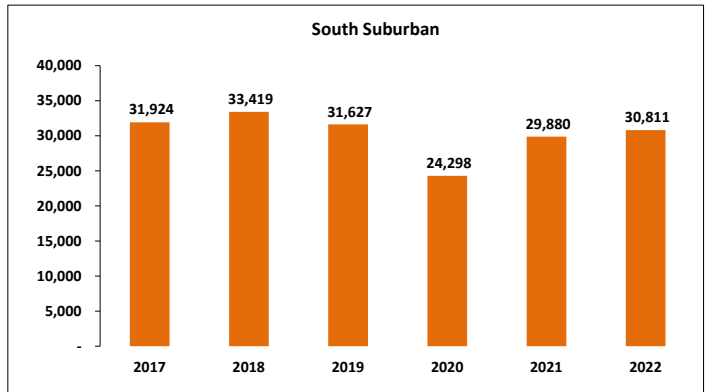
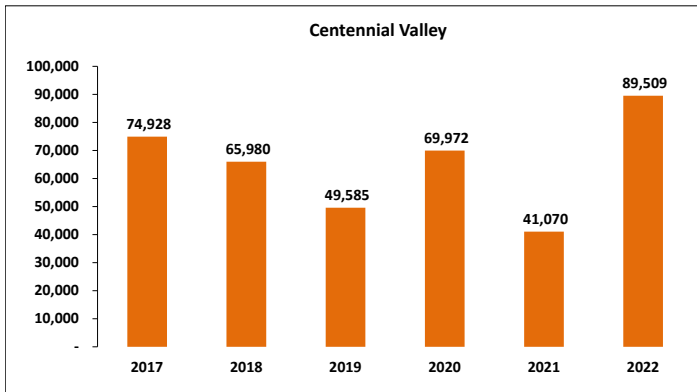
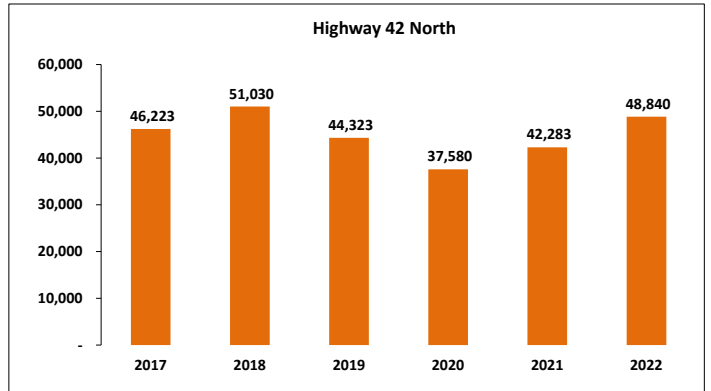
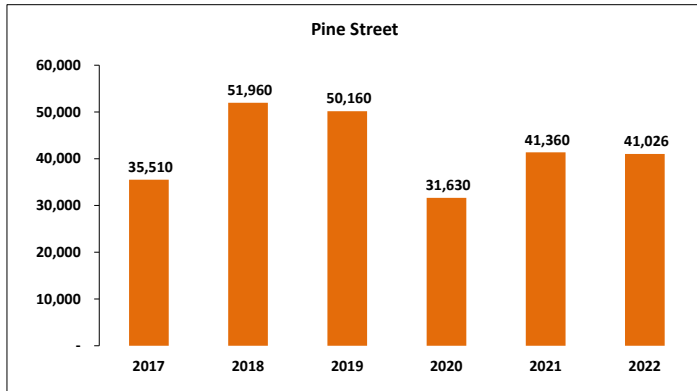
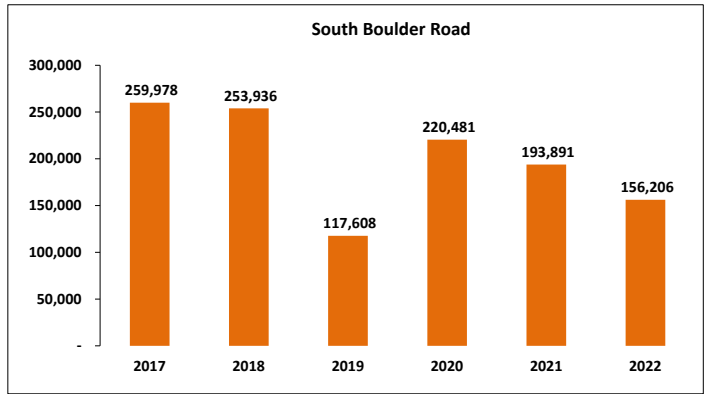
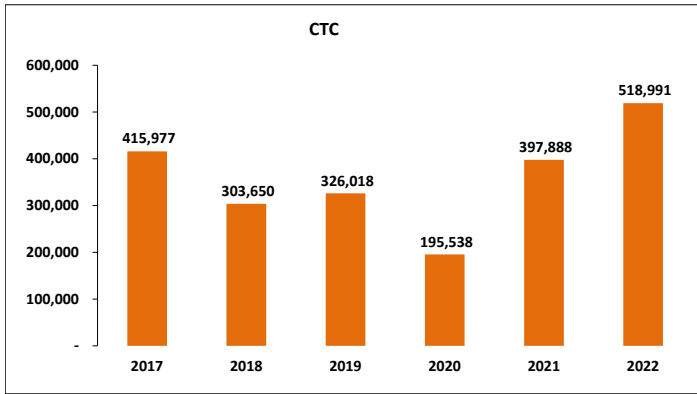
	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	2022	% Var	% of Total
<b>McCaslin - Western</b>	2,497,689	7.58%	2,665,216	6.71%	2,614,908	-1.89%	2,409,943	-7.84%	2,550,438	5.83%	2,651,763	3.97%	27.5%
<b>Outside City</b>	1,770,826	9.30%	2,076,411	17.26%	2,340,453	12.72%	2,782,801	18.90%	3,206,547	15.23%	4,149,469	29.41%	43.0%
<b>South Blvd Rd - Northern</b>	1,311,445	-0.63%	1,425,811	8.72%	1,226,315	-13.99%	1,393,409	13.63%	1,369,647	-1.71%	1,370,300	0.05%	14.2%
<b>Downtown/Central</b>	667,846	-0.01%	784,482	17.46%	797,380	1.64%	597,704	-25.04%	839,650	40.48%	954,490	13.68%	9.9%
<b>CTC/Eastern</b>	415,977	215.18%	303,650	-27.00%	326,018	7.37%	195,538	-40.02%	397,888	103.48%	518,991	30.44%	5.4%
	6,663,784	9.9%	7,255,570	8.9%	7,305,074	0.7%	7,379,396	1.0%	8,364,170	13.3%	9,645,013	15.3%	



**CITY OF LOUISVILLE**  
**Qtrly Revenue History by Area (Jan. - Jun. 2022)**

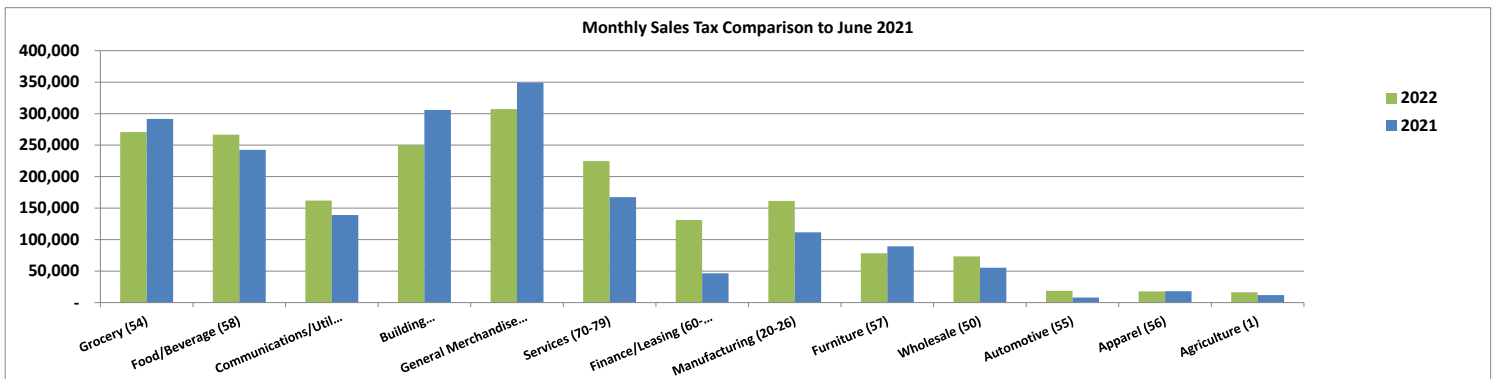
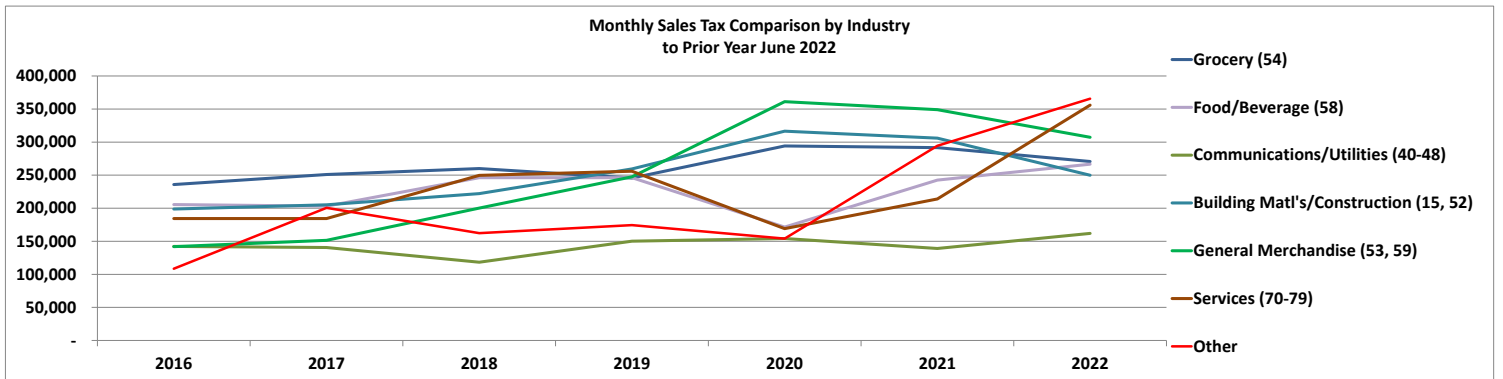
	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	2022	% Var	% of Total
Outside City	1,770,826	9.3%	2,076,411	17.3%	2,340,453	12.7%	2,782,801	18.9%	3,206,547	15.2%	4,149,469	29.4%	43.02%
Interchange	2,039,898	9.8%	2,169,907	6.4%	2,130,280	-1.8%	1,944,396	-8.7%	2,097,652	7.9%	2,150,681	2.5%	22.30%
Louisville Plaza	1,005,244	-1.3%	1,120,846	11.5%	1,064,385	-5.0%	1,135,349	6.7%	1,133,473	-0.2%	1,165,254	2.8%	12.08%
Downtown	485,165	0.8%	556,541	14.7%	582,405	4.6%	373,885	-35.8%	544,766	45.7%	639,900	17.5%	6.63%
McCaslin North	350,939	-5.3%	395,910	12.8%	403,416	1.9%	371,277	-8.0%	381,836	2.8%	380,762	-0.3%	3.95%
Hwy 42 South	139,750	-1.9%	165,953	18.7%	156,605	-5.6%	185,490	18.4%	238,476	28.6%	247,522	3.8%	2.57%
CTC	415,977	215.2%	303,650	-27.0%	326,018	7.4%	195,538	-40.0%	397,888	103.5%	518,991	30.4%	5.38%
South Boulder Rd	259,978	1.8%	253,936	-2.3%	117,608	-53.7%	220,481	87.5%	193,891	-12.1%	156,206	-19.4%	1.62%
Pine Street	35,510	-0.3%	51,960	46.3%	50,160	-3.5%	31,630	-36.9%	41,360	30.8%	41,026	-0.8%	0.43%
Hwy 42 North	46,223	0.2%	51,030	10.4%	44,323	-13.1%	37,580	-15.2%	42,283	12.5%	48,840	15.5%	0.51%
Centennial Valley	74,928	14.4%	65,980	-11.9%	49,585	-24.8%	69,972	41.1%	41,070	-41.3%	89,509	117.9%	0.93%
South Suburban	31,924	11.2%	33,419	4.7%	31,627	-5.4%	24,298	-23.2%	29,880	23.0%	30,811	3.1%	0.32%
Residential	7,421	-15.4%	10,027	35.1%	8,210	-18.1%	6,698	-18.4%	15,048	124.7%	26,041	73.1%	0.27%
	6,663,784	9.9%	7,255,570	8.9%	7,305,074	0.7%	7,379,396	1.0%	8,364,170	13.3%	9,645,013	15.3%	





## Monthly Sales Tax Revenue Comparisons by Industry (June 2022)

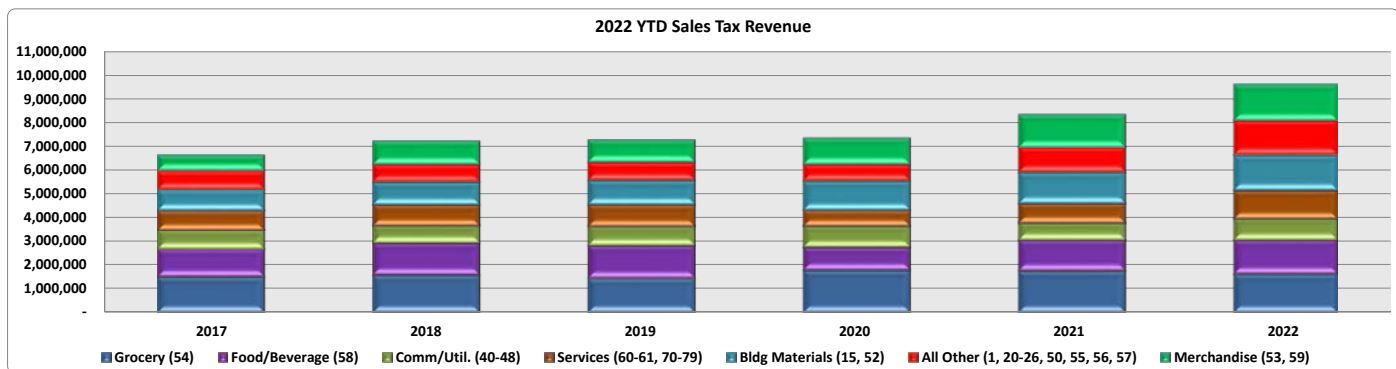
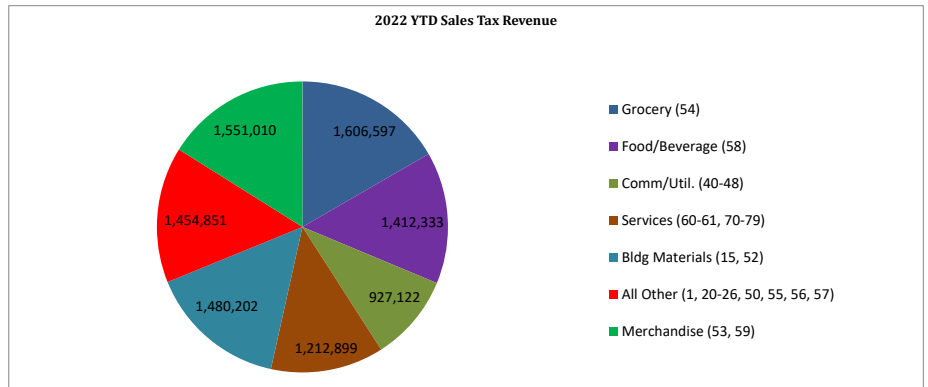
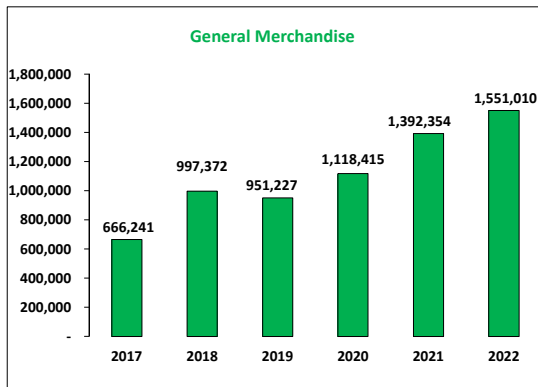
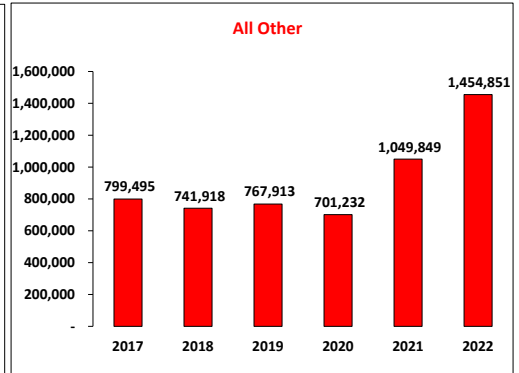
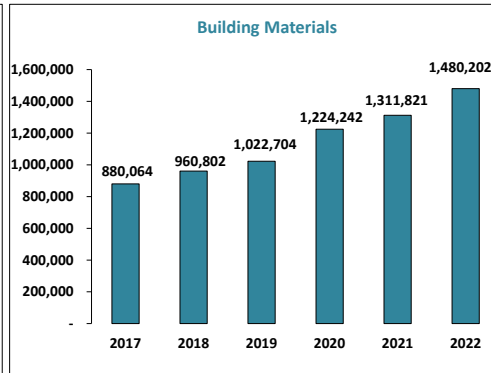
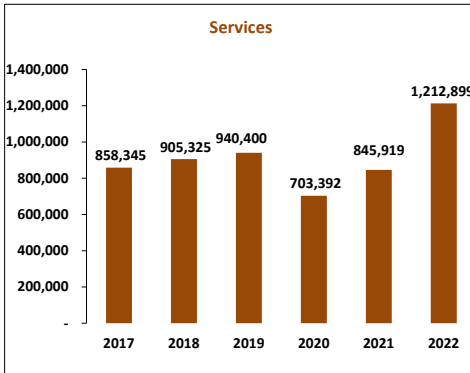
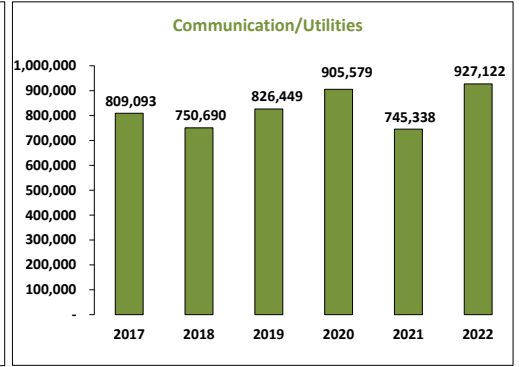
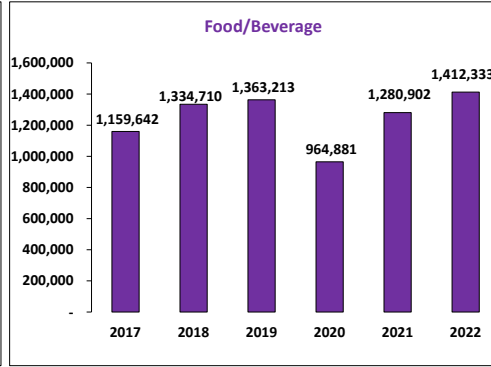
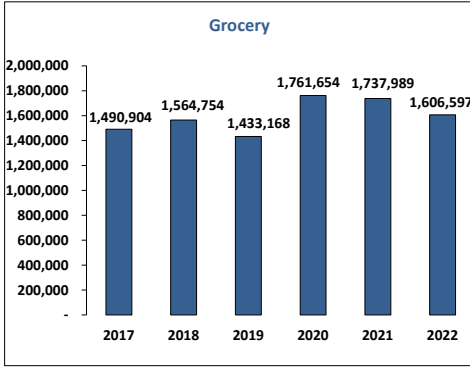
AREA NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	% Of Total	% Change
Grocery (54)	235,799	251,069	259,975	245,637	294,151	291,566	270,660	13.7%	-7.2%
Food/Beverage (58)	205,460	203,201	246,143	246,158	171,473	242,470	266,604	13.5%	10.0%
Communications/Utilities (40-48)	142,168	140,573	118,342	150,064	154,170	139,087	161,922	8.2%	16.4%
Building Mat'l's/Construction (15, 52)	198,761	205,091	222,170	259,370	316,523	305,910	249,901	12.6%	-18.3%
General Merchandise (53, 59)	141,881	151,513	200,226	247,439	361,160	349,089	307,299	15.5%	-12.0%
Services (70-79)	145,591	144,149	184,540	200,536	120,062	167,451	224,861	11.4%	34.3%
Finance/Leasing (60-61)	38,691	40,272	65,210	55,411	49,051	46,527	131,050	6.6%	181.7%
Manufacturing (20-26)	12,436	121,663	75,995	87,675	57,731	111,525	161,326	8.2%	44.7%
Furniture (57)	34,716	31,854	31,571	32,941	34,956	89,317	78,447	4.0%	-12.2%
Wholesale (50)	29,050	26,694	31,492	32,068	34,990	55,387	73,291	3.7%	32.3%
Automotive (55)	18,816	5,949	6,488	5,034	5,516	7,994	18,611	0.9%	132.8%
Apparel (56)	8,659	9,806	10,247	10,924	15,149	18,167	17,678	0.9%	-2.7%
Agriculture (1)	4,825	4,573	6,495	5,850	5,738	11,964	16,271	0.8%	36.0%
<b>Totals</b>	<b>1,216,853</b>	<b>1,336,406</b>	<b>1,458,894</b>	<b>1,579,107</b>	<b>1,620,670</b>	<b>1,836,453</b>	<b>1,977,923</b>		
<b>% Of Change</b>	<b>9.0%</b>	<b>9.8%</b>	<b>9.2%</b>	<b>8.2%</b>	<b>2.6%</b>	<b>13.3%</b>	<b>7.7%</b>		





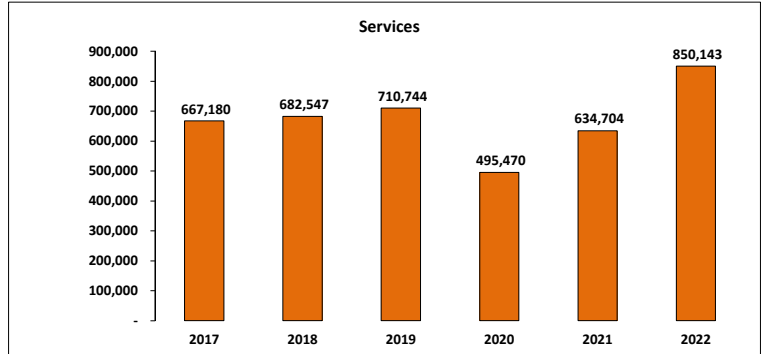
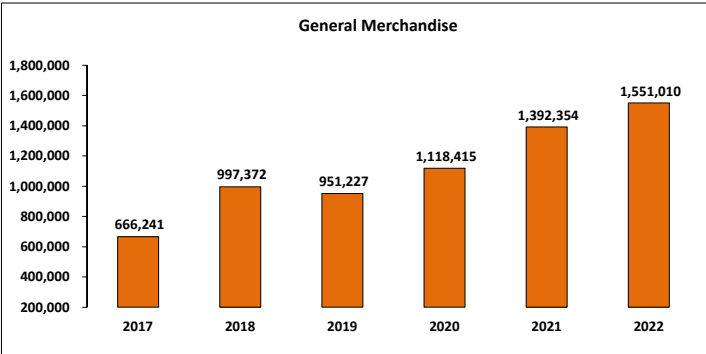
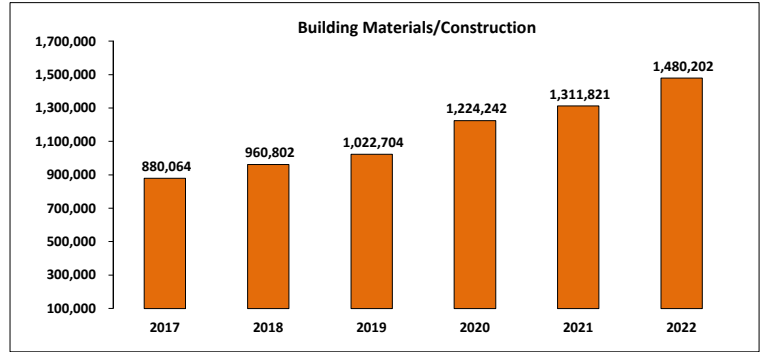
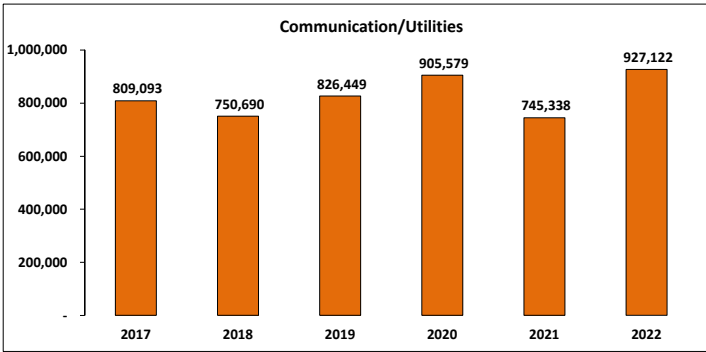
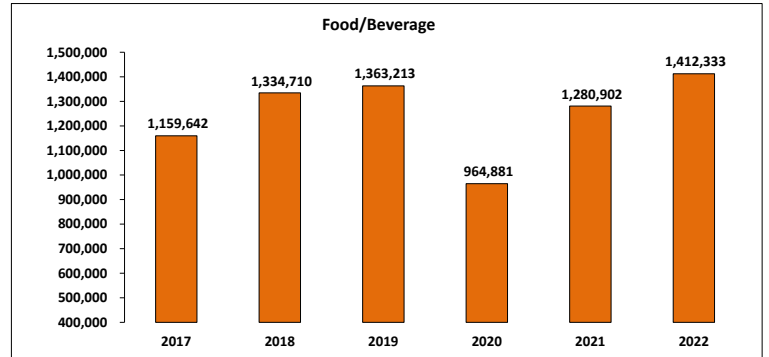
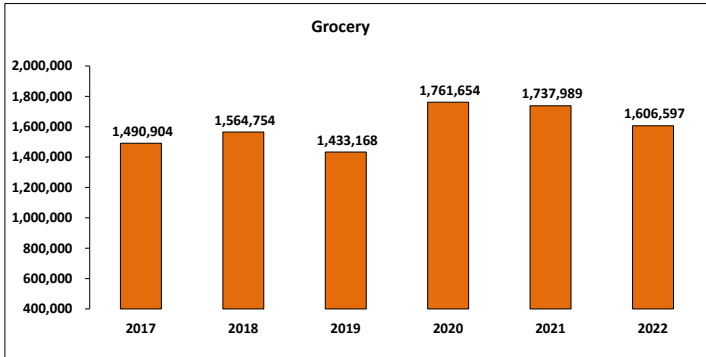
**CITY OF LOUISVILLE**  
**Qtrly Revenue History by Industry (Jan. - Jun. 2022)**

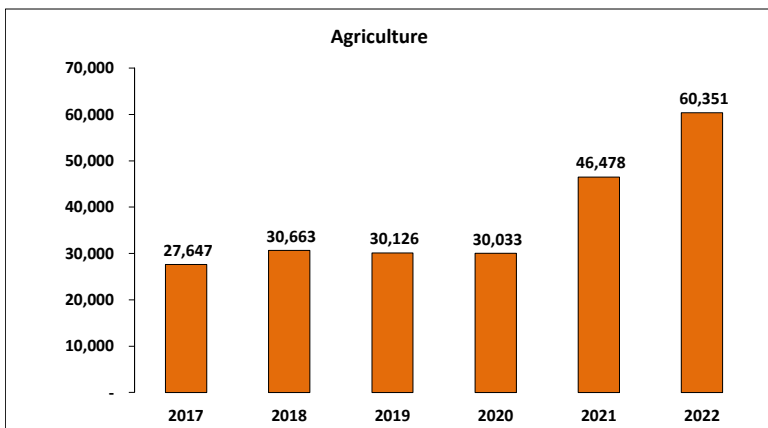
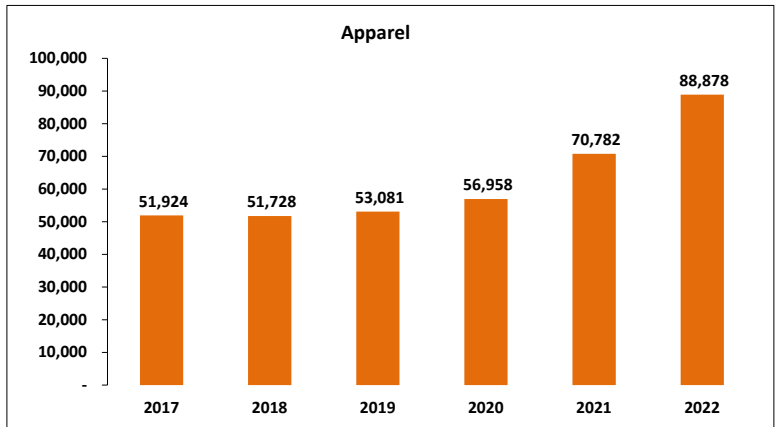
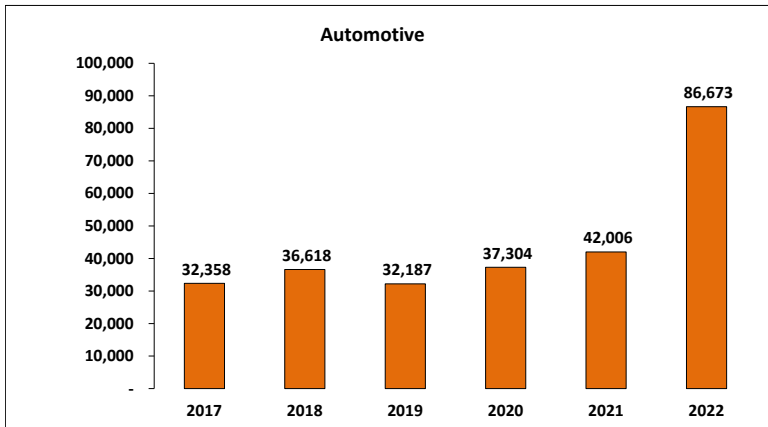
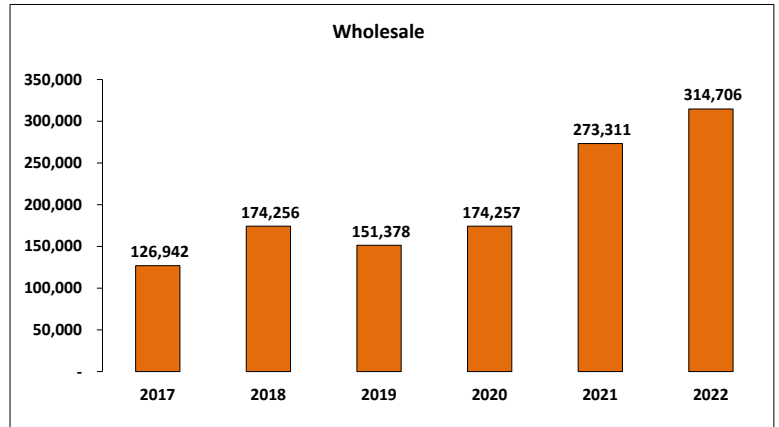
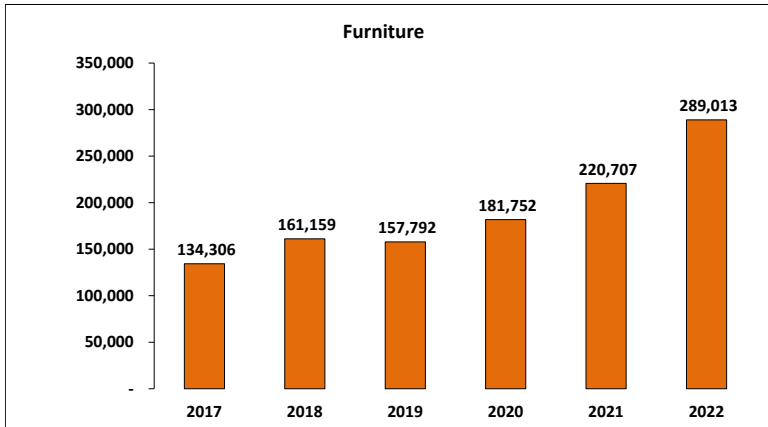
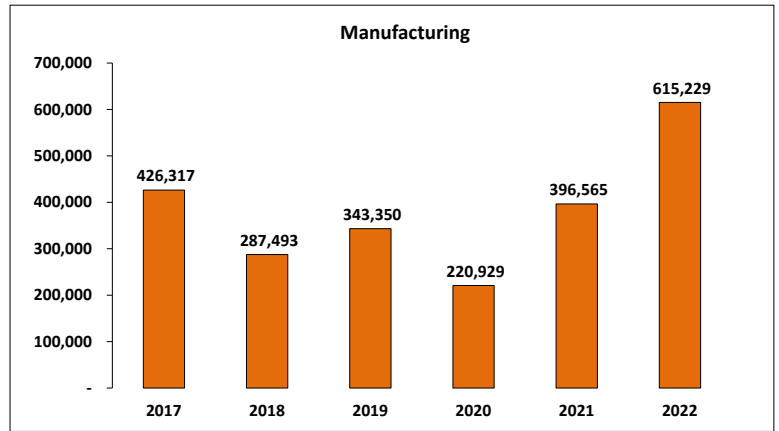
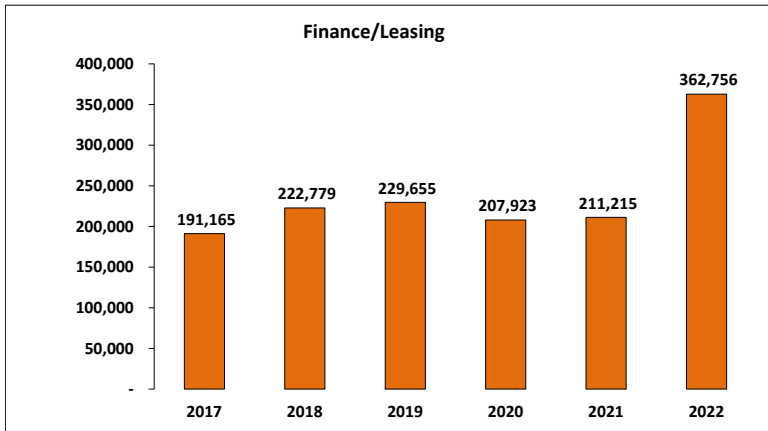
	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	2022	% Var
Grocery (54)	1,490,904	6.7%	1,564,754	5.0%	1,433,168	-8.4%	1,761,654	22.9%	1,737,989	-1.3%	1,606,597	-7.6%
Food/Beverage (58)	1,159,642	5.4%	1,334,710	15.1%	1,363,213	2.1%	964,881	-29.2%	1,280,902	32.8%	1,412,333	10.3%
Comm/Util. (40-48)	809,093	7.0%	750,690	-7.2%	826,449	10.1%	905,579	9.6%	745,338	-17.7%	927,122	24.4%
Services (60-61, 70-79)	858,345	10.1%	905,325	5.5%	940,400	3.9%	703,392	-25.2%	845,919	20.3%	1,212,899	43.4%
Bldg Materials (15, 52)	880,064	6.3%	960,802	9.2%	1,022,704	6.4%	1,224,242	19.7%	1,311,821	7.2%	1,480,202	12.8%
All Other (1, 20-26, 50, 55, 56, 57)	799,495	69.5%	741,918	-7.2%	767,913	3.5%	701,232	-8.7%	1,049,849	49.7%	1,454,851	38.6%
Merchandise (53, 59)	666,241	-8.6%	997,372	49.7%	951,227	-4.6%	1,118,415	17.6%	1,392,354	24.5%	1,551,010	11.4%
	6,663,784	9.9%	7,255,570	8.9%	7,305,074	0.7%	7,379,396	1.0%	8,364,170	13.3%	9,645,013	15.3%



**CITY OF LOUISVILLE**  
**Qtrly Revenue History by Industry (Jan. - Jun. 2022)**

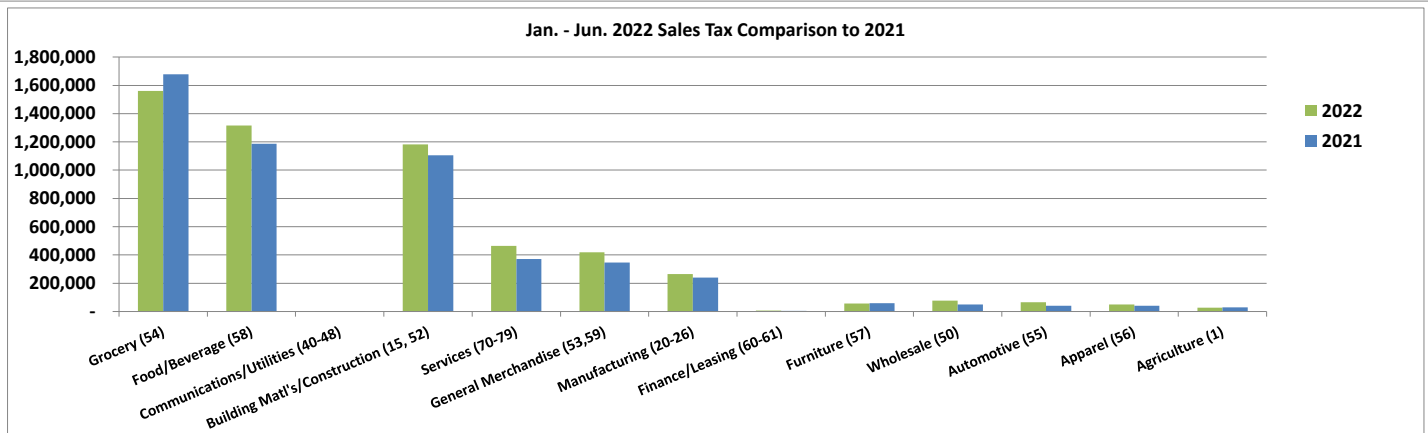
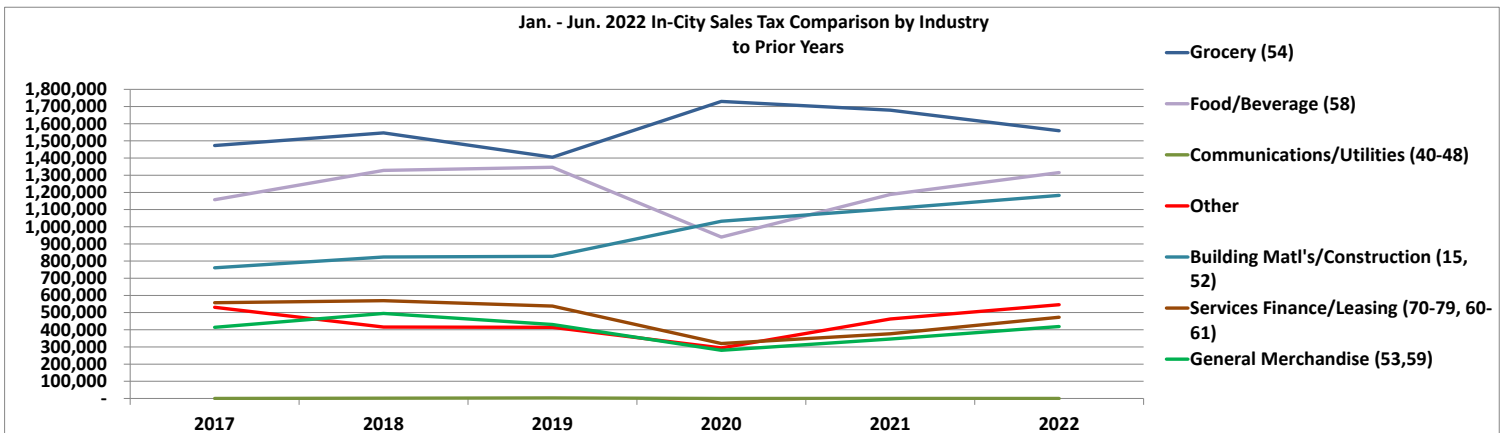
	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	2022	% Var	% of Total
Grocery (54)	1,490,904	6.7%	1,564,754	5.0%	1,433,168	-8.4%	1,761,654	22.9%	1,737,989	-1.3%	1,606,597	-7.6%	16.7%
Food/Beverage (58)	1,159,642	5.4%	1,334,710	15.1%	1,363,213	2.1%	964,881	-29.2%	1,280,902	32.8%	1,412,333	10.3%	14.6%
Comm/Util. (40-48)	809,093	7.0%	750,690	-7.2%	826,449	10.1%	905,579	9.6%	745,338	-17.7%	927,122	24.4%	9.6%
Bldg Mat'l's. (15, 52)	880,064	6.3%	960,802	9.2%	1,022,704	6.4%	1,224,242	19.7%	1,311,821	7.2%	1,480,202	12.8%	15.3%
Merchandise (53, 59)	666,241	-8.6%	997,372	49.7%	951,227	-4.6%	1,118,415	17.6%	1,392,354	24.5%	1,551,010	11.4%	16.1%
Services (70-79)	667,180	10.7%	682,547	2.3%	710,744	4.1%	495,470	-30.3%	634,704	28.1%	850,143	33.9%	8.8%
Fin./Lease (60-61)	191,165	8.1%	222,779	16.5%	229,655	3.1%	207,923	-9.5%	211,215	1.6%	362,756	71.7%	3.8%
Manufacturing (20-26)	426,317	258.8%	287,493	-32.6%	343,350	19.4%	220,929	-35.7%	396,565	79.5%	615,229	55.1%	6.4%
Furniture (57)	134,306	0.5%	161,159	20.0%	157,792	-2.1%	181,752	15.2%	220,707	21.4%	289,013	30.9%	3.0%
Wholesale (50)	126,942	7.3%	174,256	37.3%	151,378	-13.1%	174,257	15.1%	273,311	56.8%	314,706	15.1%	3.3%
Automotive (55)	32,358	11.9%	36,618	13.2%	32,187	-12.1%	37,304	15.9%	42,006	12.6%	86,673	106.3%	0.9%
Apparel (56)	51,924	16.5%	51,728	-0.4%	53,081	2.6%	56,958	7.3%	70,782	24.3%	88,878	25.6%	0.9%
Agriculture (1)	27,647	1.0%	30,663	10.9%	30,126	-1.8%	30,033	-0.3%	46,478	54.8%	60,351	29.8%	0.6%
	6,663,784	9.9%	7,255,570	8.9%	7,305,074	0.7%	7,379,396	1.0%	8,364,170	13.3%	9,645,013	15.3%	





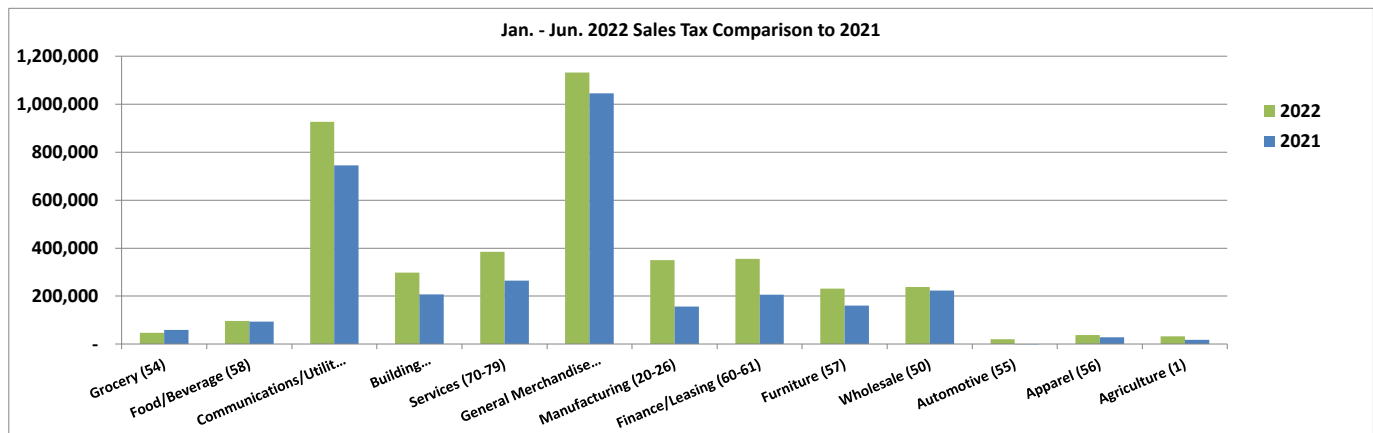
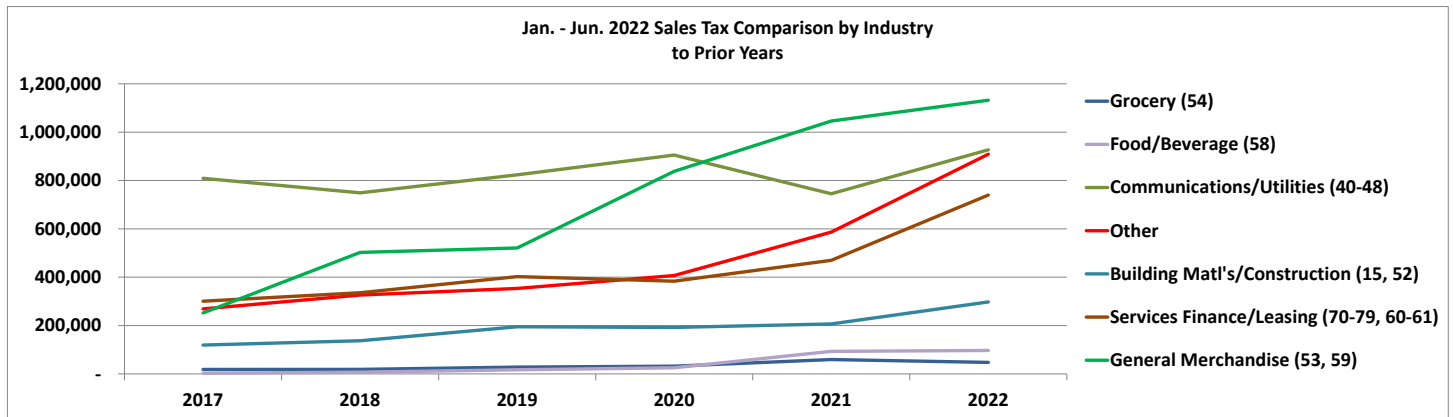
## Sales Tax Revenue Comparisons by Industry - Inside City Area (Jan. - Jun. 2022)

INDUSTRY NAME	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	% Of Total	% Change
Grocery (54)	1,472,530	1,546,158	1,404,813	1,729,757	1,678,605	1,559,293	28.4%	-7.1%
Food/Beverage (58)	1,156,945	1,327,715	1,346,339	939,829	1,187,843	1,315,394	23.9%	10.7%
Communications/Utilities (40-48)	279	1,810	2,995	353	233	238	0.0%	2.1%
Building Mat'l's/Construction (15, 52)	760,779	823,479	827,899	1,031,997	1,105,025	1,182,551	21.5%	7.0%
Services (70-79)	536,334	548,140	511,010	344,761	370,603	465,550	8.5%	25.6%
General Merchandise (53,59)	414,162	495,080	430,511	280,494	346,347	418,918	7.6%	21.0%
Manufacturing (20-26)	360,383	214,573	212,088	115,655	239,773	265,531	4.8%	10.7%
Finance/Leasing (60-61)	21,323	21,316	26,712	(24,879)	5,803	7,608	0.1%	31.1%
Furniture (57)	37,487	60,698	61,505	46,088	59,986	57,908	1.1%	-3.5%
Wholesale (50)	33,917	34,262	41,507	38,708	50,343	76,956	1.4%	52.9%
Automotive (55)	32,243	36,602	31,724	37,301	41,980	66,444	1.2%	58.3%
Apparel (56)	41,708	42,378	39,406	31,476	42,005	51,244	0.9%	22.0%
Agriculture (1)	24,868	26,945	28,112	25,053	29,076	27,909	0.5%	-4.0%
<b>Totals</b>	<b>4,892,957</b>	<b>5,179,159</b>	<b>4,964,621</b>	<b>4,596,594</b>	<b>5,157,623</b>	<b>5,495,544</b>		
<b>% Of Change</b>	<b>10.2%</b>	<b>5.8%</b>	<b>-4.1%</b>	<b>-7.4%</b>	<b>12.2%</b>	<b>6.6%</b>		

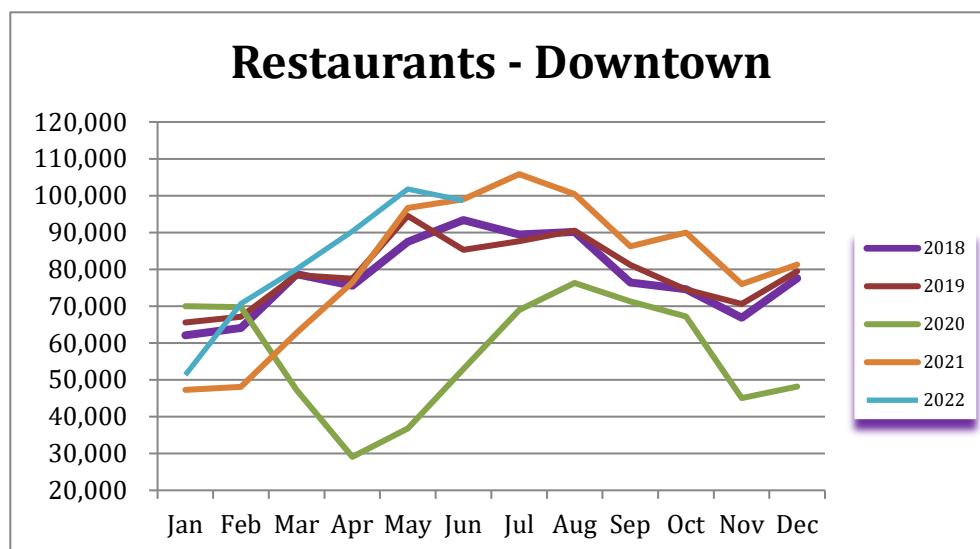
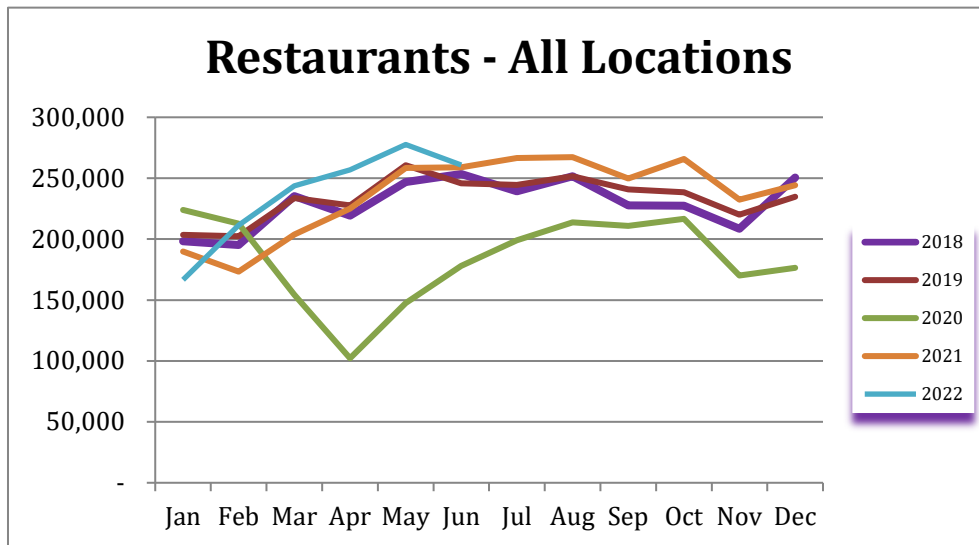
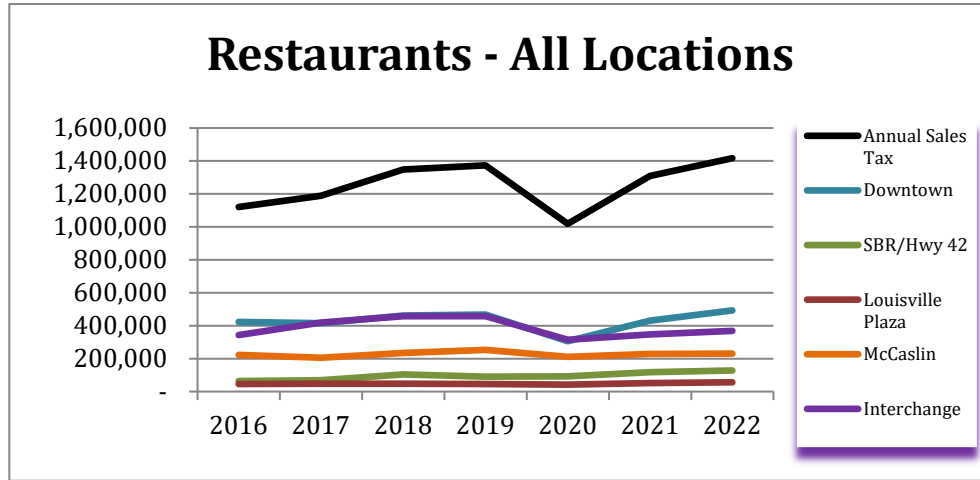


## Sales Tax Revenue Comparisons by Industry - Outside City Area (Jan. - Jun. 2022)

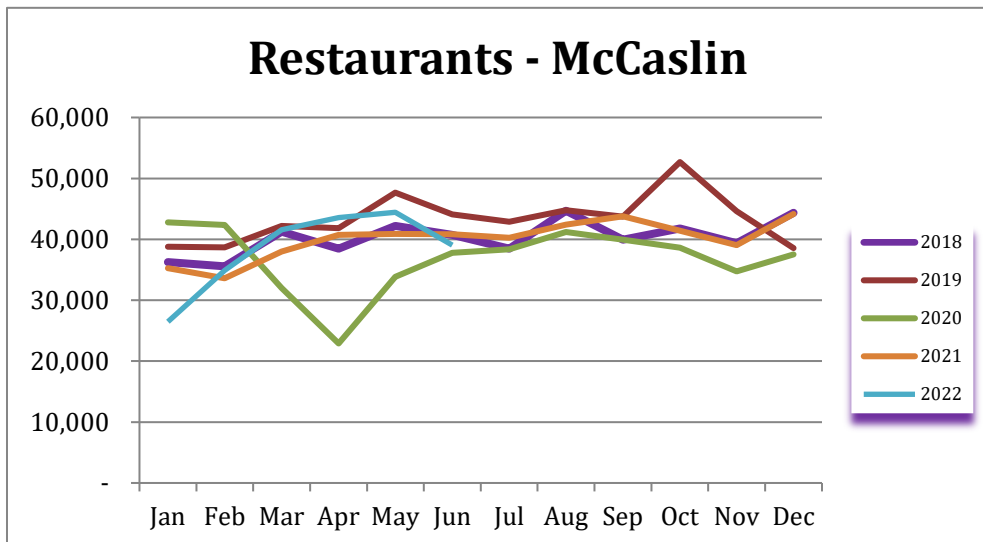
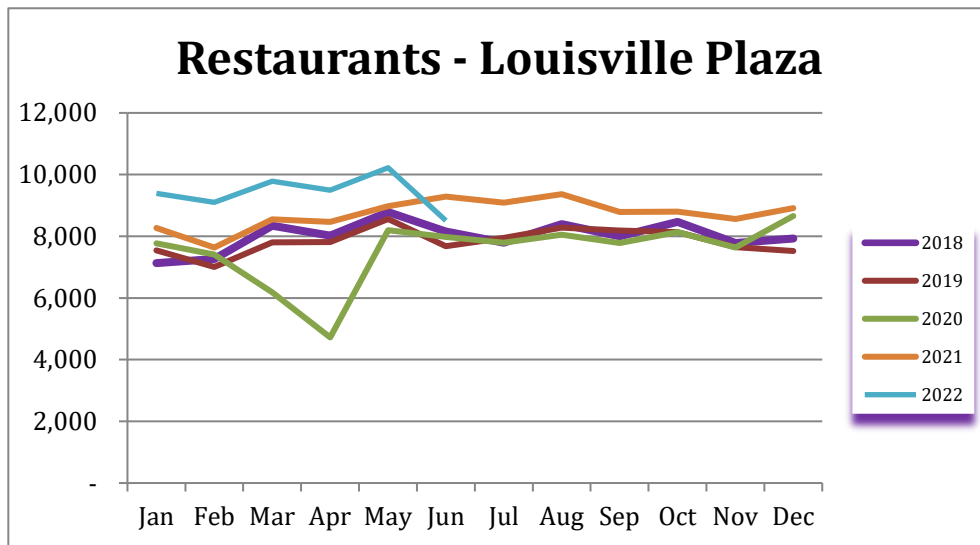
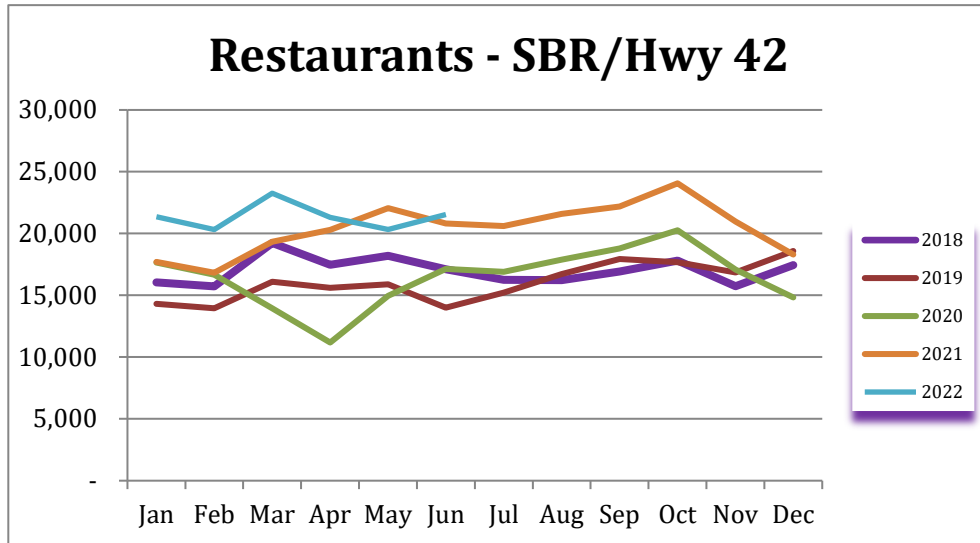
INDUSTRY NAME	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	% Of Total	% Change
Grocery (54)	18,373	18,595	28,355	31,897	59,384	47,303	1.1%	-20.3%
Food/Beverage (58)	2,697	6,994	16,874	25,052	93,058	96,939	2.3%	4.2%
Communications/Utilities (40-48)	808,814	748,880	823,454	905,226	745,105	926,884	22.3%	24.4%
Building Matl's/Construction (15, 52)	119,285	137,323	194,805	192,244	206,795	297,651	7.2%	43.9%
Services (70-79)	130,847	134,406	199,735	150,708	264,101	384,593	9.3%	45.6%
General Merchandise (53, 59)	252,079	502,292	520,716	837,921	1,046,007	1,132,092	27.3%	8.2%
Manufacturing (20-26)	65,934	72,919	131,262	105,274	156,792	349,697	8.4%	123.0%
Finance/Leasing (60-61)	169,842	201,462	202,943	232,801	205,412	355,148	8.6%	72.9%
Furniture (57)	96,818	100,461	96,287	135,664	160,721	231,105	5.6%	43.8%
Wholesale (50)	93,026	139,995	109,871	135,549	222,967	237,751	5.7%	6.6%
Automotive (55)	115	16	463	3	26	20,229	0.5%	77703.8%
Apparel (56)	10,217	9,350	13,675	25,482	28,777	37,634	0.9%	30.8%
Agriculture (1)	2,780	3,718	2,014	4,980	17,402	32,442	0.8%	86.4%
<b>Totals</b>	<b>1,770,826</b>	<b>2,076,411</b>	<b>2,340,453</b>	<b>2,782,801</b>	<b>3,206,547</b>	<b>4,149,469</b>		
<b>% Of Change</b>	<b>9.3%</b>	<b>17.3%</b>	<b>12.7%</b>	<b>18.9%</b>	<b>15.2%</b>	<b>29.4%</b>		



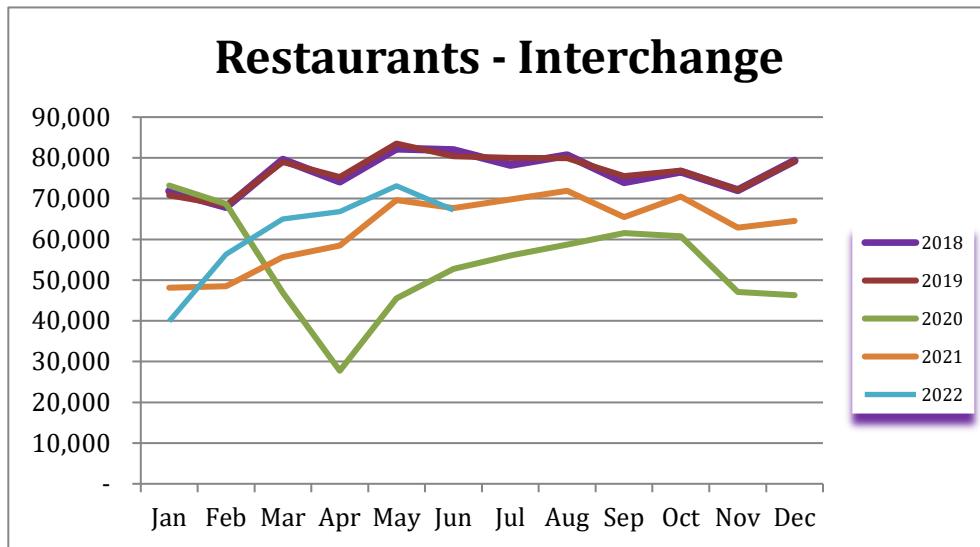
## Restaurant Graphs Jan - Jun 2022



**Restaurant Graphs  
Jan - Jun 2022**



Restaurant Graphs  
Jan - Jun 2022





**CITY OF LOUISVILLE**  
**2021 HISTORICAL SALES TAX REVENUE (COMPARISONS FROM 2015 - 2022)**  
**6/30/2022**

MONTH	2015	2016	2017	2018*	2019	2020	2021	2022
January	930,279	886,723	1,052,366	1,141,972	1,071,558	1,146,885	1,093,893	1,290,514
February	751,446	920,875	864,842	984,046	936,429	1,010,556	1,048,733	1,190,326
March	966,850	1,054,128	1,182,825	1,254,090	1,334,863	1,453,347	1,473,421	1,873,155
April	926,082	949,906	1,044,230	1,131,949	1,159,948	1,043,220	1,447,875	1,716,488
May	931,057	1,032,963	1,183,115	1,284,619	1,223,169	1,104,718	1,463,795	1,596,606
June	1,116,715	1,216,853	1,336,406	1,458,894	1,579,107	1,620,670	1,836,453	1,977,923
July	1,026,333	1,136,035	1,137,813	1,247,212	1,366,196	1,231,987	1,460,976	-
August	983,178	1,050,800	1,119,641	1,198,848	1,488,654	1,176,398	1,372,626	-
September	1,097,796	1,153,466	1,209,258	1,425,270	1,501,976	1,500,877	1,641,416	-
October	948,794	1,003,857	1,154,708	1,187,020	1,338,241	1,274,200	1,534,805	-
November	933,235	1,005,580	1,112,434	1,113,867	1,208,379	1,137,481	1,503,261	-
December	1,360,790	1,420,942	1,554,048	1,889,403	1,878,105	1,920,601	2,377,087	-
Total Tax	\$ 11,972,557	\$ 12,832,129	\$ 13,951,686	\$ 15,317,190	\$ 16,086,625	\$ 15,620,940	\$ 18,254,341	\$ 9,645,013
Tax Variance %	7.0%	7.2%	8.7%	9.8%	5.0%	-2.9%	16.9%	-47.2%

QUARTERLY SUMMARY	2015	2016	2017	2018*	2019	2020	2021	2022
1st Quarter	2,648,576	2,861,726	3,100,032	3,380,108	3,342,849	3,610,788	3,616,047	4,353,995
2nd Quarter	2,973,855	3,199,722	3,563,751	3,875,462	3,962,225	3,768,607	4,748,123	5,291,018
3rd Quarter	3,107,307	3,340,301	3,466,712	3,871,330	4,356,826	3,909,262	4,475,018	-
4th Quarter	3,242,820	3,430,379	3,821,190	4,190,290	4,424,725	4,332,282	5,415,153	-
Tax Incr/(Decr)	41,045	225,867	364,030	311,710	86,763	(193,617)	979,516	542,895
Tax Variance %	1.4%	7.6%	11.4%	8.7%	2.2%	-4.9%	26.0%	11.4%

\* Includes Recreation/Senior Center tax rate of .15% or 4.3% increase in total tax rate.

