

**CITY OF LOUISVILLE**

**Revenue History  
2017 through 2021**

YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL	
2021	JANUARY	1,093,893	151,922	76,766	165,964	8,893	13,085	1,510,523	
	FEBRUARY	1,048,733	123,647	175,248	141,326	9,311	9,343	1,507,607	
	MARCH	1,473,421	187,196	497,955	118,578	12,589	1,431	2,291,171	
	APRIL	1,447,875	92,613	880,417	156,795	13,198	3,434	2,594,332	
	MAY	1,463,795	142,433	69,429	145,625	17,757	14,572	1,853,611	
	JUNE	1,836,453	206,969	39,899	182,192	26,986	5,542	2,298,042	
	JULY	1,460,976	121,088	(32,980)	144,891	38,956	15,499	1,748,430	
	AUGUST	1,372,626	152,120	152,949	160,162	40,187	2,490	1,880,534	
	SEPTEMBER	1,641,416	215,222	45,706	163,655	31,783	13,666	2,111,448	
	OCTOBER	1,534,805	152,057	164,302	148,773	34,618	12,142	2,046,696	
	NOVEMBER	1,503,261	162,041	156,565	144,254	23,667	1,145	1,990,933	
	DECEMBER								
	YTD TOTALS		15,877,254	1,707,307	2,226,258	1,672,215	257,945	92,349	21,833,327
YTD Variance % to Prior Year		15.9%	37.1%	39.6%	21.9%	48.5%	-79.5%	17.8%	
2020	JANUARY	1,146,885	139,124	167,476	143,490	20,259	10,328	1,627,562	
	FEBRUARY	1,010,556	181,982	213,379	138,820	18,916	62,695	1,626,348	
	MARCH	1,453,347	128,050	101,197	68,233	17,511	33,347	1,801,683	
	APRIL	1,043,220	102,057	369,619	61,493	4,291	56,334	1,637,014	
	MAY	1,104,718	86,298	182,958	52,846	7,772	34,308	1,468,899	
	JUNE	1,620,670	135,567	62,081	152,603	13,238	126,571	2,110,730	
	JULY	1,231,987	76,551	53,104	160,605	20,902	7,733	1,550,883	
	AUGUST	1,176,398	83,836	53,404	155,256	24,833	26,419	1,520,146	
	SEPTEMBER	1,500,877	105,141	136,333	145,388	18,154	48,695	1,954,587	
	OCTOBER	1,274,200	123,011	36,568	192,352	17,622	7,756	1,651,508	
	NOVEMBER	1,137,481	83,349	218,216	100,847	10,177	35,354	1,585,423	
	DECEMBER	1,920,601	252,875	109,363	142,948	8,882	5,392	2,440,062	
	YTD TOTALS		15,620,940	1,497,840	1,703,698	1,514,880	182,557	454,931	20,974,845
YTD Variance % to Prior Year		-2.9%	-12.9%	-18.4%	-12.7%	-59.9%	-67.1%	-10.6%	
2019	JANUARY	1,071,558	127,245	86,502	201,074	21,423	18,826	1,526,627	
	FEBRUARY	936,429	147,890	265,760	118,258	21,707	67,844	1,557,888	
	MARCH	1,334,863	152,930	65,076	142,231	27,356	74,188	1,796,643	
	APRIL	1,159,948	284,945	203,698	123,778	30,600	27,803	1,830,773	
	MAY	1,223,169	92,960	281,555	162,333	44,797	105,311	1,910,125	
	JUNE	1,579,107	154,476	324,102	109,552	53,263	44,863	2,265,363	
	JULY	1,366,196	95,129	208,918	160,122	62,859	22,182	1,915,406	
	AUGUST	1,488,654	113,156	88,430	145,808	57,724	810,122	2,703,894	
	SEPTEMBER	1,501,976	140,882	143,151	143,031	46,348	30,769	2,006,157	
	OCTOBER	1,338,241	99,425	142,592	178,136	42,935	157,833	1,959,161	
	NOVEMBER	1,208,379	101,710	213,900	126,120	27,259	7,513	1,684,881	
	DECEMBER	1,878,105	209,877	64,581	125,652	18,444	13,666	2,310,324	
	YTD TOTALS		16,086,625	1,720,626	2,088,265	1,736,096	454,714	1,380,919	23,467,244
YTD Variance % to Prior Year		5.0%	19.1%	-8.1%	-14.6%	-3.8%	142.5%	6.2%	
2018	JANUARY	1,141,972	128,132	293,454	114,134	29,376	13,506	1,720,575	
	FEBRUARY	984,046	102,847	264,342	135,811	26,701	22,330	1,536,077	
	MARCH	1,254,090	142,326	80,344	151,611	29,394	63,215	1,720,980	
	APRIL	1,131,949	124,051	131,283	134,771	32,459	6,816	1,561,328	
	MAY	1,284,619	86,666	86,100	124,497	44,481	(24,431)	1,601,930	
	JUNE	1,458,894	144,902	67,534	100,297	57,035	30,865	1,859,528	
	JULY	1,247,212	74,536	202,707	189,545	58,802	18,943	1,791,745	
	AUGUST	1,198,848	98,692	356,991	286,799	58,980	196,689	2,196,997	
	SEPTEMBER	1,425,270	145,883	295,455	233,665	45,157	125,089	2,270,519	
	OCTOBER	1,187,020	103,396	294,551	240,914	39,845	10,093	1,875,820	
	NOVEMBER	1,113,867	98,406	128,352	173,601	31,504	24,264	1,569,994	
	DECEMBER	1,889,403	194,260	71,376	146,093	18,792	82,181	2,402,104	
	YTD TOTALS		15,317,190	1,444,095	2,272,490	2,031,737	472,526	569,560	22,107,598
YTD Variance % to Prior Year		9.8%	5.1%	24.6%	36.5%	-8.6%	-43.8%	9.6%	
2017	JANUARY	1,052,366	120,516	275,878	144,997	27,069	27,040	1,647,866	
	FEBRUARY	864,842	92,210	103,187	110,561	24,240	8,935	1,203,976	
	MARCH	1,182,825	127,911	300,687	123,024	33,056	48,822	1,816,325	
	APRIL	1,044,230	108,870	95,596	92,463	34,743	97,793	1,473,695	
	MAY	1,183,115	88,324	76,348	137,918	49,217	20,318	1,555,239	
	JUNE	1,336,406	188,150	151,145	96,187	61,489	600,842	2,434,220	
	JULY	1,137,813	82,143	94,455	123,752	61,409	25,805	1,525,376	
	AUGUST	1,119,641	78,263	126,830	145,656	67,270	16,805	1,554,465	
	SEPTEMBER	1,209,258	172,598	125,682	140,721	51,452	60,646	1,760,358	
	OCTOBER	1,154,708	74,279	164,724	122,230	49,334	11,343	1,576,618	
	NOVEMBER	1,112,434	87,717	37,893	132,970	26,870	45,130	1,443,015	
	DECEMBER	1,554,048	153,334	271,190	118,218	30,714	50,309	2,177,813	
	YTD TOTALS		13,951,686	1,374,317	1,823,614	1,488,699	516,863	1,013,786	20,168,965
YTD Variance % to Prior Year		8.7%	-16.0%	-8.9%	9.7%	3.3%	135.0%	7.5%	

**City of Louisville, Colorado  
Total Sales Tax Revenue  
2017 -2021**

Month Of Sale	2017	2018	2019	2020	2021	2021	Mnthly	Y-T-D	Mnthly	Y-T-D
	Actual	Actual	Actual	Actual	Budget	Actual	% Of 2020	% Of 2020	% Of Budget	% Of Budget
Jan	1,054,675	1,150,144	1,071,177	1,148,141	1,172,411	1,099,111	95.7%	95.7%	93.7%	93.7%
Feb	866,877	999,636	987,642	1,051,314	1,055,874	1,053,587	100.2%	97.9%	99.8%	96.6%
Mar	1,189,196	1,259,719	1,362,876	1,456,090	1,337,096	1,474,366	101.3%	99.2%	110.3%	101.7%
Apr	1,045,769	1,132,162	1,181,395	1,070,452	1,227,390	1,450,260	135.5%	107.4%	118.2%	105.9%
May	1,192,302	1,287,256	1,225,638	1,120,186	1,303,902	1,468,453	131.1%	112.0%	112.6%	107.4%
Jun	1,859,310	1,467,403	1,583,559	1,631,190	1,532,415	1,839,117	112.7%	112.1%	120.0%	109.9%
Jul	1,149,068	1,252,821	1,396,010	1,235,686	1,317,182	1,472,573	119.2%	113.1%	111.8%	110.2%
Aug	1,134,443	1,202,431	2,287,534	1,179,005	1,356,636	1,374,785	116.6%	113.5%	101.3%	109.0%
Sep	1,256,653	1,432,059	1,520,636	1,515,651	1,422,805	1,653,036	109.1%	113.0%	116.2%	109.9%
Oct	1,160,202	1,187,678	1,484,215	1,278,302	1,279,129	1,534,901	120.1%	113.7%	120.0%	110.9%
Nov	1,124,996	1,132,530	1,209,275	1,143,840	1,239,939	1,504,042	131.5%	115.1%	121.3%	111.8%
Dec	1,571,740	1,896,863	1,882,142	1,922,746	1,762,712		0.0%	101.1%	0.0%	99.5%
<b>Totals</b>	<b>14,605,231</b>	<b>15,400,702</b>	<b>17,192,097</b>	<b>15,752,603</b>	<b>16,007,490</b>	<b>15,924,230</b>				
<b>% Of Change</b>	<b>13.4%</b>	<b>5.4%</b>	<b>11.6%</b>	<b>-8.4%</b>	<b>1.6%</b>					

**City of Louisville, Colorado  
Lodging Tax Revenue  
2017 -2021**

Month Of Sale	2017	2018	2019	2020	2021	2021	Mnthly	Y-T-D	Mnthly	Y-T-D
	Actual	Actual	Actual	Actual	Budget	Actual	% Of 2020	% Of 2020	% Of Budget	% Of Budget
Jan	27,069	29,376	21,423	20,259	13,275	8,893	43.9%	43.9%	67.0%	67.0%
Feb	24,240	26,701	21,707	18,916	12,979	9,311	49.2%	46.5%	71.7%	69.3%
Mar	33,056	29,394	27,356	17,511	14,924	12,589	71.9%	54.3%	84.4%	74.8%
Apr	34,743	32,459	30,600	4,291	15,350	13,198	307.6%	72.1%	86.0%	77.8%
May	49,217	44,481	44,797	7,772	22,266	17,757	228.5%	89.8%	79.7%	78.4%
Jun	61,489	57,035	53,263	13,238	24,942	26,986	203.8%	108.2%	108.2%	85.5%
Jul	61,409	58,802	62,859	20,902	27,258	38,956	186.4%	124.1%	142.9%	97.5%
Aug	67,270	58,980	57,724	24,833	27,190	40,187	161.8%	131.4%	147.8%	106.1%
Sep	51,452	45,157	46,348	18,154	21,681	31,783	175.1%	136.9%	146.6%	111.0%
Oct	49,334	39,845	42,935	17,622	21,483	34,618	196.4%	143.3%	161.1%	116.4%
Nov	26,870	31,504	27,259	10,177	14,495	23,667	232.6%	148.5%	163.3%	119.5%
Dec	30,714	18,792	18,444	8,882	11,516		0.0%	141.3%	0.0%	113.5%
<b>Totals</b>	<b>516,863</b>	<b>472,526</b>	<b>454,714</b>	<b>182,557</b>	<b>227,360</b>	<b>257,945</b>				
<b>% Of Change</b>	<b>3.3%</b>	<b>-8.6%</b>	<b>-3.8%</b>	<b>-59.9%</b>	<b>24.5%</b>					

**City of Louisville, Colorado  
Auto Use Tax Revenue  
2017 -2021**

Month Of Sale	2017	2018	2019	2020	2021	2021	Mnthly	Y-T-D	Mnthly	Y-T-D
	Actual	Actual	Actual	Actual	Budget	Actual	% Of 2020	% Of 2020	% Of Budget	% Of Budget
Jan	144,997	114,134	201,074	143,490	126,025	165,964	115.7%	115.7%	131.7%	131.7%
Feb	110,561	135,811	118,258	138,820	114,592	141,326	101.8%	108.8%	123.3%	127.7%
Mar	123,024	151,611	142,231	68,233	121,356	118,578	173.8%	121.5%	97.7%	117.7%
Apr	92,463	134,771	123,778	61,493	107,687	156,795	255.0%	141.4%	145.6%	124.1%
May	137,918	124,497	162,333	52,846	109,120	145,625	275.6%	156.7%	133.5%	125.8%
Jun	96,187	100,297	109,552	152,603	114,062	182,192	119.4%	147.5%	159.7%	131.4%
Jul	123,752	189,545	160,122	160,605	128,739	144,891	90.2%	135.6%	112.5%	128.5%
Aug	145,656	286,799	145,808	155,256	144,714	160,162	103.2%	130.2%	110.7%	125.8%
Sep	140,721	233,665	143,031	145,388	141,991	163,655	112.6%	127.9%	115.3%	124.4%
Oct	122,230	240,914	178,136	192,352	149,008	148,773	77.3%	120.2%	99.8%	121.5%
Nov	132,970	173,601	126,120	100,847	115,660	144,254	143.0%	121.9%	124.7%	121.8%
Dec	118,218	146,093	125,652	142,948	124,434		0.0%	110.4%	0.0%	111.7%
<b>Totals</b>	<b>1,488,699</b>	<b>2,031,737</b>	<b>1,736,096</b>	<b>1,514,880</b>	<b>1,497,390</b>	<b>1,672,215</b>				
<b>% Of Change</b>	<b>9.7%</b>	<b>36.5%</b>	<b>-14.6%</b>	<b>-12.7%</b>	<b>-1.2%</b>					

Actual G/L amounts may vary

**City of Louisville, Colorado  
Building Use Tax Revenue  
2017 -2021**

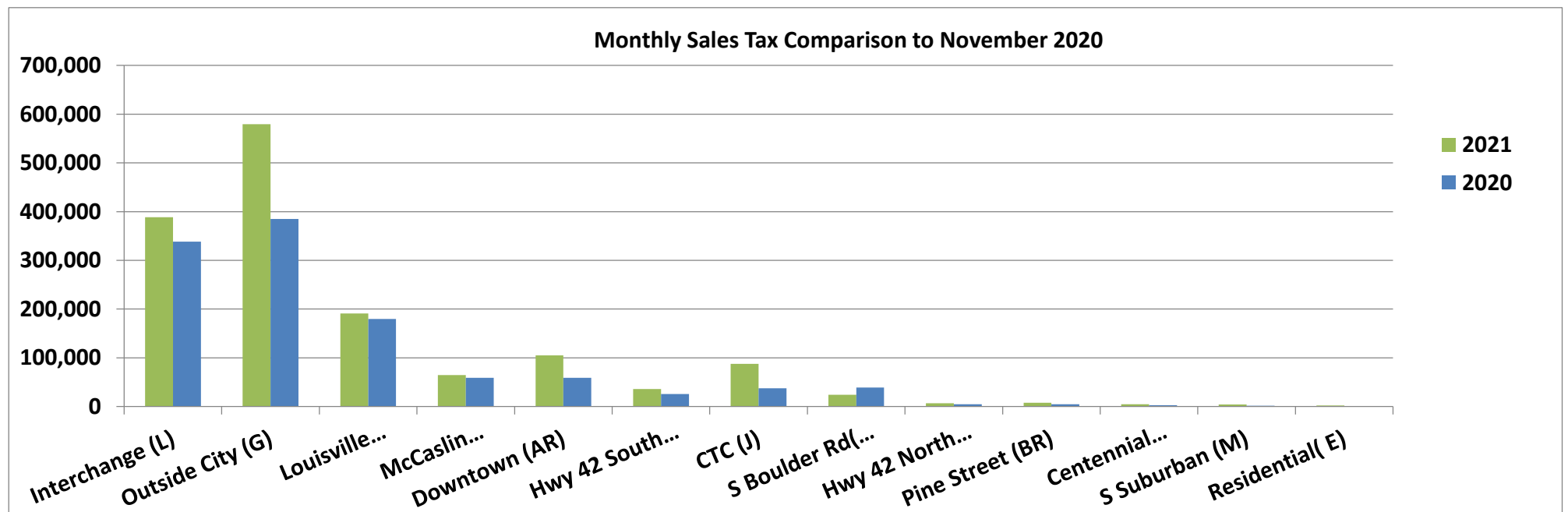
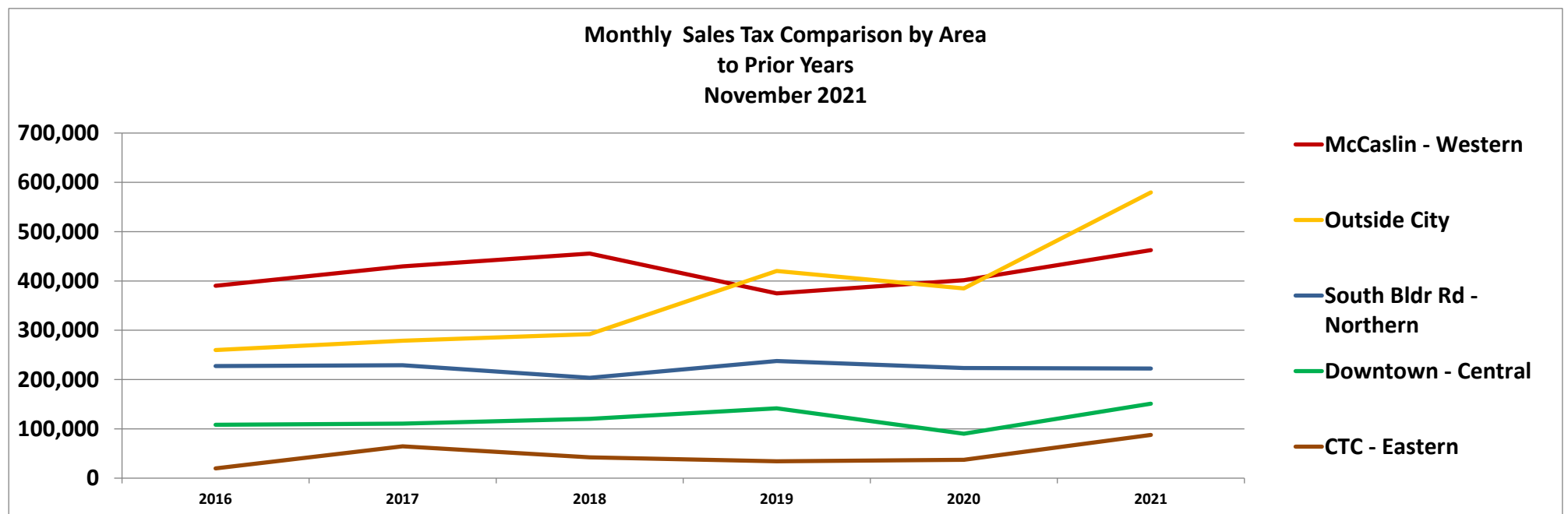
Month Of Sale	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Actual	Mnthly % Of 2020	Y-T-D % Of 2020	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	275,878	293,454	86,502	167,476	161,829	76,766	45.8%	45.8%	47.4%	47.4%
Feb	103,187	264,342	265,760	213,379	154,401	175,248	82.1%	66.2%	113.5%	79.7%
Mar	300,687	80,344	65,076	101,197	158,197	497,955	492.1%	155.6%	314.8%	158.1%
Apr	95,596	131,263	203,698	369,619	157,021	880,417	238.2%	191.4%	560.7%	258.2%
May	76,348	86,100	281,555	182,958	193,898	69,429	37.9%	164.3%	35.8%	206.0%
Jun	151,145	67,534	324,102	62,081	185,525	39,899	64.3%	158.6%	21.5%	172.1%
Jul	94,455	202,707	208,918	53,104	177,494	(32,980)	-62.1%	148.4%	-18.6%	143.6%
Aug	126,830	356,991	88,430	53,404	164,582	152,949	286.4%	154.6%	92.9%	137.5%
Sep	125,682	295,455	143,151	136,333	134,968	45,706	33.5%	142.2%	33.9%	128.1%
Oct	164,724	294,551	142,592	36,568	174,346	164,302	449.3%	150.4%	94.2%	124.5%
Nov	37,893	128,352	213,900	218,216	128,151	156,565	71.7%	139.6%	122.2%	124.3%
Dec	271,190	71,376	64,581	109,363	106,448		0.0%	130.7%	0.0%	117.4%
<b>Totals</b>	<b>1,823,614</b>	<b>2,272,470</b>	<b>2,088,265</b>	<b>1,703,698</b>	<b>1,896,860</b>	<b>2,226,258</b>				
<b>% Of Change</b>	<b>-8.9%</b>	<b>24.6%</b>	<b>-8.1%</b>	<b>-18.4%</b>	<b>11.3%</b>					

**City of Louisville, Colorado  
Consumer Use Tax Revenue  
2017 -2021**

Month Of Sale	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Actual	Mnthly % Of 2020	Y-T-D % Of 2020	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	140,390	132,262	142,282	144,086	122,599	157,567	109.4%	109.4%	128.5%	128.5%
Feb	97,871	106,800	159,797	181,982	108,922	127,128	69.9%	87.3%	116.7%	123.0%
Mar	153,044	173,536	189,651	153,037	142,018	187,452	122.5%	98.5%	132.0%	126.4%
Apr	204,559	127,868	290,688	103,828	140,066	93,203	89.8%	97.0%	66.5%	110.1%
May	96,617	100,007	165,145	99,949	110,414	151,626	151.7%	105.0%	137.3%	114.9%
Jun	252,267	166,583	185,766	221,745	168,615	209,195	94.3%	102.4%	124.1%	116.8%
Jul	93,569	87,178	103,361	79,979	85,770	123,102	153.9%	106.6%	143.5%	119.5%
Aug	82,678	257,159	122,267	102,534	132,105	152,120	148.4%	110.5%	115.2%	118.9%
Sep	184,530	250,108	150,826	132,549	147,217	215,662	162.7%	116.2%	146.5%	122.4%
Oct	78,777	111,410	105,704	125,635	134,634	162,316	129.2%	117.4%	120.6%	122.2%
Nov	114,528	102,920	106,814	106,227	137,809	162,318	152.8%	120.0%	117.8%	121.8%
Dec	169,722	268,009	217,819	255,350	279,791		0.0%	102.0%	0.0%	101.9%
<b>Totals</b>	<b>1,668,551</b>	<b>1,883,839</b>	<b>1,940,122</b>	<b>1,706,899</b>	<b>1,709,960</b>	<b>1,741,688</b>				
<b>% Of Change</b>	<b>-9.7%</b>	<b>12.9%</b>	<b>3.0%</b>	<b>-12.0%</b>	<b>0.2%</b>					

## Monthly Sales Tax Revenue Comparisons by Area (November 2021)

AREA NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	% Of Total	% Change
Interchange (L)	328,944	365,565	378,633	309,455	338,554	388,759	25.9%	14.8%
Outside City (G)	259,867	278,744	292,203	420,238	384,901	579,609	38.6%	50.6%
Louisville Plaza (H/HR)	174,888	180,820	177,785	190,228	179,712	191,047	12.7%	6.3%
McCaslin North(K)	56,219	56,143	66,604	67,825	58,871	64,576	4.3%	9.7%
Downtown (AR)	77,981	77,342	84,368	100,866	59,236	105,174	7.0%	77.6%
Hwy 42 South (I)	23,641	25,773	26,946	32,994	25,962	35,972	2.4%	38.6%
CTC (J)	19,804	64,473	42,068	34,118	37,387	87,713	5.8%	134.6%
S Boulder Rd( C/CR)	44,743	41,158	18,433	41,710	38,832	24,414	1.6%	-37.1%
Hwy 42 North (F/FR)	7,683	6,986	7,373	5,680	4,843	6,874	0.5%	41.9%
Pine Street (BR)	5,623	6,986	8,054	7,254	4,694	7,627	0.5%	62.5%
Centennial Valley (D)	1,438	4,187	6,667	(6,015)	2,460	4,823	0.3%	96.1%
S Suburban (M)	3,726	3,730	3,646	3,552	1,779	4,378	0.3%	146.0%
Residential( E)	1,022	527	1,088	475	251	2,295	0.2%	815.4%
<b>Total Revenue</b>	<b>1,005,580</b>	<b>1,112,434</b>	<b>1,113,867</b>	<b>1,208,379</b>	<b>1,137,481</b>	<b>1,503,261</b>		
<b>% Of Change</b>	<b>7.8%</b>	<b>10.6%</b>	<b>0.1%</b>	<b>8.5%</b>	<b>-5.9%</b>	<b>32.2%</b>		



## Monthly Sales Tax Revenue Comparisons by Industry (November 2021)

AREA NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	% Of Total	% Change
Grocery (54)	233,769	284,712	274,089	287,452	329,082	313,643	20.9%	-4.7%
Food/Beverage (58)	179,342	193,654	204,610	231,419	155,363	231,407	15.4%	48.9%
Communications/Utilities (40-48)	122,979	114,288	112,437	205,188	88,623	130,960	8.7%	47.8%
Building Matl's/Construction (15, 52)	123,824	128,401	131,934	127,732	169,414	187,051	12.4%	10.4%
General Merchandise (53, 59)	135,235	160,487	156,356	126,222	163,696	314,080	20.9%	91.9%
Services (70-79)	99,778	74,936	87,895	81,031	104,698	101,429	6.7%	-3.1%
Finance/Leasing (60-61)	27,869	28,151	27,528	32,312	28,379	35,814	2.4%	26.2%
Manufacturing (20-26)	15,955	59,157	48,330	47,943	29,933	77,968	5.2%	160.5%
Furniture (57)	27,008	20,796	29,539	22,770	20,613	34,531	2.3%	67.5%
Wholesale (50)	19,424	30,582	20,334	22,230	29,045	39,201	2.6%	35.0%
Automotive (55)	5,858	4,729	5,536	4,682	5,266	10,087	0.7%	91.5%
Apparel (56)	10,089	8,464	10,736	14,606	8,799	18,895	1.3%	114.7%
Agriculture (1)	4,451	4,075	4,543	4,792	4,571	8,195	0.5%	79.3%
<b>Totals</b>	<b>1,005,580</b>	<b>1,112,434</b>	<b>1,113,867</b>	<b>1,208,379</b>	<b>1,137,481</b>	<b>1,503,261</b>		
<b>% Of Change</b>	<b>7.8%</b>	<b>10.6%</b>	<b>0.1%</b>	<b>8.5%</b>	<b>-5.9%</b>	<b>32.2%</b>		

