

CITY OF LOUISVILLE

**Revenue History
2017 through 2021**

YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2021								
	JANUARY	1,093,893	151,922	76,766	165,964	8,893	13,085	1,510,523
	FEBRUARY	1,048,733	123,647	175,248	141,326	9,311	9,343	1,507,607
	MARCH	1,473,421	187,196	497,955	118,578	12,589	1,431	2,291,171
	APRIL	1,447,875	92,613	880,417	156,795	13,198	3,434	2,594,332
	MAY	1,463,795	142,433	69,429	145,625	17,757	14,572	1,853,611
	JUNE	1,836,453	206,969	39,899	182,192	26,986	5,542	2,298,042
	JULY	1,460,976	121,088	(32,980)	144,891	38,956	15,499	1,748,430
	AUGUST	1,372,626	152,120	152,949	160,162	40,187	2,490	1,880,534
	SEPTEMBER	1,641,416	215,222	45,706	163,655	31,783	13,666	2,111,448
	OCTOBER							
	NOVEMBER							
	DECEMBER							
	YTD TOTALS	12,839,188	1,393,210	1,905,390	1,379,188	199,660	79,062	17,795,699
	YTD Variance % to Prior Year	13.7%	34.1%	42.2%	27.9%	36.9%	-80.5%	16.3%
2020								
	JANUARY	1,146,885	139,124	167,476	143,490	20,259	10,328	1,627,562
	FEBRUARY	1,010,556	181,982	213,379	138,820	18,916	62,695	1,626,348
	MARCH	1,453,347	128,050	101,197	68,233	17,511	33,347	1,801,683
	APRIL	1,043,220	102,057	369,619	61,493	4,291	56,334	1,637,014
	MAY	1,104,718	86,298	182,958	52,846	7,772	34,308	1,468,899
	JUNE	1,620,670	135,567	62,081	152,603	13,238	126,571	2,110,730
	JULY	1,231,987	76,551	53,104	160,605	20,902	7,733	1,550,883
	AUGUST	1,176,398	83,836	53,404	155,256	24,833	26,419	1,520,146
	SEPTEMBER	1,500,877	105,141	136,333	145,388	18,154	48,695	1,954,587
	OCTOBER	1,274,200	123,011	36,568	192,352	17,622	7,756	1,651,508
	NOVEMBER	1,137,481	83,349	218,216	100,847	10,177	35,354	1,585,423
	DECEMBER	1,920,601	252,875	109,363	142,948	8,882	5,392	2,440,062
	YTD TOTALS	15,620,940	1,497,840	1,703,698	1,514,880	182,557	454,931	20,974,845
	YTD Variance % to Prior Year	-2.9%	-12.9%	-18.4%	-12.7%	-59.9%	-67.1%	-10.6%
2019								
	JANUARY	1,071,558	127,245	86,502	201,074	21,423	18,826	1,526,627
	FEBRUARY	936,429	147,890	265,760	118,258	21,707	67,844	1,557,888
	MARCH	1,334,863	152,930	65,076	142,231	27,356	74,188	1,796,643
	APRIL	1,159,948	284,945	203,698	123,778	30,600	27,803	1,830,773
	MAY	1,223,169	92,960	281,555	162,333	44,797	105,311	1,910,125
	JUNE	1,579,107	154,476	324,102	109,552	53,263	44,863	2,265,363
	JULY	1,366,196	95,129	208,918	160,122	62,859	22,182	1,915,406
	AUGUST	1,488,654	113,156	88,430	145,808	57,724	810,122	2,703,894
	SEPTEMBER	1,501,976	140,882	143,151	143,031	46,348	30,769	2,006,157
	OCTOBER	1,338,241	99,425	142,592	178,136	42,935	157,833	1,959,161
	NOVEMBER	1,208,379	101,710	213,900	126,120	27,259	7,513	1,684,881
	DECEMBER	1,878,105	209,877	64,581	125,652	18,444	13,666	2,310,324
	YTD TOTALS	16,086,625	1,720,626	2,088,265	1,736,096	454,714	1,380,919	23,467,244
	YTD Variance % to Prior Year	5.0%	19.1%	-8.1%	-14.6%	-3.8%	142.5%	6.2%
2018								
	JANUARY	1,141,972	128,132	293,454	114,134	29,376	13,506	1,720,575
	FEBRUARY	984,046	102,847	264,342	135,811	26,701	22,330	1,536,077
	MARCH	1,254,090	142,326	80,344	151,611	29,394	63,215	1,720,980
	APRIL	1,131,949	124,051	131,283	134,771	32,459	6,816	1,561,328
	MAY	1,284,619	86,666	86,100	124,497	44,481	(24,431)	1,601,930
	JUNE	1,458,894	144,902	67,534	100,297	57,035	30,865	1,859,528
	JULY	1,247,212	74,536	202,707	189,545	58,802	18,943	1,791,745
	AUGUST	1,198,848	98,692	356,991	286,799	58,980	196,689	2,196,997
	SEPTEMBER	1,425,270	145,883	295,455	233,665	45,157	125,089	2,270,519
	OCTOBER	1,187,020	103,396	294,551	240,914	39,845	10,093	1,875,820
	NOVEMBER	1,113,867	98,406	128,352	173,601	31,504	24,264	1,569,994
	DECEMBER	1,889,403	194,260	71,376	146,093	18,792	82,181	2,402,104
	YTD TOTALS	15,317,190	1,444,095	2,272,490	2,031,737	472,526	569,560	22,107,598
	YTD Variance % to Prior Year	9.8%	5.1%	24.6%	36.5%	-8.6%	-43.8%	9.6%
2017								
	JANUARY	1,052,366	120,516	275,878	144,997	27,069	27,040	1,647,866
	FEBRUARY	864,842	92,210	103,187	110,561	24,240	8,935	1,203,976
	MARCH	1,182,825	127,911	300,687	123,024	33,056	48,822	1,816,325
	APRIL	1,044,230	108,870	95,596	92,463	34,743	97,793	1,473,695
	MAY	1,183,115	88,324	76,348	137,918	49,217	20,318	1,555,239
	JUNE	1,336,406	188,150	151,145	96,187	61,489	600,842	2,434,220
	JULY	1,137,813	82,143	94,455	123,752	61,409	25,805	1,525,376
	AUGUST	1,119,641	78,263	126,830	145,656	67,270	16,805	1,554,465
	SEPTEMBER	1,209,258	172,598	125,682	140,721	51,452	60,646	1,760,358
	OCTOBER	1,154,708	74,279	164,724	122,230	49,334	11,343	1,576,618
	NOVEMBER	1,112,434	87,717	37,893	132,970	26,870	45,130	1,443,015
	DECEMBER	1,554,048	153,334	271,190	118,218	30,714	50,309	2,177,813
	YTD TOTALS	13,951,686	1,374,317	1,823,614	1,488,699	516,863	1,013,786	20,168,965
	YTD Variance % to Prior Year	8.7%	-16.0%	-8.9%	9.7%	3.3%	135.0%	7.5%

**City of Louisville, Colorado
Total Sales Tax Revenue
2017 -2021**

Month Of Sale	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Actual	Mnthly % Of 2020	Y-T-D % Of 2020	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	1,054,675	1,150,144	1,071,177	1,148,141	1,172,411	1,099,111	95.7%	95.7%	93.7%	93.7%
Feb	866,877	999,636	987,642	1,051,314	1,055,874	1,053,587	100.2%	97.9%	99.8%	96.6%
Mar	1,189,196	1,259,719	1,362,876	1,456,090	1,337,096	1,474,366	101.3%	99.2%	110.3%	101.7%
Apr	1,045,769	1,132,162	1,181,395	1,070,452	1,227,390	1,450,260	135.5%	107.4%	118.2%	105.9%
May	1,192,302	1,287,256	1,225,638	1,120,186	1,303,902	1,468,453	131.1%	112.0%	112.6%	107.4%
Jun	1,859,310	1,467,403	1,583,559	1,631,190	1,532,415	1,839,117	112.7%	112.1%	120.0%	109.9%
Jul	1,149,068	1,252,821	1,396,010	1,235,686	1,317,182	1,472,573	119.2%	113.1%	111.8%	110.2%
Aug	1,134,443	1,202,431	2,287,534	1,179,005	1,356,636	1,374,785	116.6%	113.5%	101.3%	109.0%
Sep	1,256,653	1,432,059	1,520,636	1,515,651	1,422,805	1,653,036	109.1%	113.0%	116.2%	109.9%
Oct	1,160,202	1,187,678	1,484,215	1,278,302	1,279,129		0.0%	101.6%	0.0%	99.1%
Nov	1,124,996	1,132,530	1,209,275	1,143,840	1,239,939		0.0%	93.2%	0.0%	90.5%
Dec	1,571,740	1,896,863	1,882,142	1,922,746	1,762,712		0.0%	81.8%	0.0%	80.5%
Totals	14,605,231	15,400,702	17,192,097	15,752,603	16,007,490	12,885,287				
% Of Change	13.4%	5.4%	11.6%	-8.4%	1.6%					

**City of Louisville, Colorado
Lodging Tax Revenue
2017 -2021**

Month Of Sale	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Actual	Mnthly % Of 2020	Y-T-D % Of 2020	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	27,069	29,376	21,423	20,259	13,275	8,893	43.9%	43.9%	67.0%	67.0%
Feb	24,240	26,701	21,707	18,916	12,979	9,311	49.2%	46.5%	71.7%	69.3%
Mar	33,056	29,394	27,356	17,511	14,924	12,589	71.9%	54.3%	84.4%	74.8%
Apr	34,743	32,459	30,600	4,291	15,350	13,198	307.6%	72.1%	86.0%	77.8%
May	49,217	44,481	44,797	7,772	22,266	17,757	228.5%	89.8%	79.7%	78.4%
Jun	61,489	57,035	53,263	13,238	24,942	26,986	203.8%	108.2%	108.2%	85.5%
Jul	61,409	58,802	62,859	20,902	27,258	38,956	186.4%	124.1%	142.9%	97.5%
Aug	67,270	58,980	57,724	24,833	27,190	40,187	161.8%	131.4%	147.8%	106.1%
Sep	51,452	45,157	46,348	18,154	21,681	31,783	175.1%	136.9%	146.6%	111.0%
Oct	49,334	39,845	42,935	17,622	21,483		0.0%	122.1%	0.0%	99.2%
Nov	26,870	31,504	27,259	10,177	14,495		0.0%	115.0%	0.0%	92.5%
Dec	30,714	18,792	18,444	8,882	11,516		0.0%	109.4%	0.0%	87.8%
Totals	516,863	472,526	454,714	182,557	227,360	199,660				
% Of Change	3.3%	-8.6%	-3.8%	-59.9%	24.5%					

**City of Louisville, Colorado
Auto Use Tax Revenue
2017 -2021**

Month Of Sale	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Actual	Mnthly % Of 2020	Y-T-D % Of 2020	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	144,997	114,134	201,074	143,490	126,025	165,964	115.7%	115.7%	131.7%	131.7%
Feb	110,561	135,811	118,258	138,820	114,592	141,326	101.8%	108.8%	123.3%	127.7%
Mar	123,024	151,611	142,231	68,233	121,356	118,578	173.8%	121.5%	97.7%	117.7%
Apr	92,463	134,771	123,778	61,493	107,687	156,795	255.0%	141.4%	145.6%	124.1%
May	137,918	124,497	162,333	52,846	109,120	145,625	275.6%	156.7%	133.5%	125.8%
Jun	96,187	100,297	109,552	152,603	114,062	182,192	119.4%	147.5%	159.7%	131.4%
Jul	123,752	189,545	160,122	160,605	128,739	144,891	90.2%	135.6%	112.5%	128.5%
Aug	145,656	286,799	145,808	155,256	144,714	160,162	103.2%	130.2%	110.7%	125.8%
Sep	140,721	233,665	143,031	145,388	141,991	163,655	112.6%	127.9%	115.3%	124.4%
Oct	122,230	240,914	178,136	192,352	149,008		0.0%	108.5%	0.0%	109.7%
Nov	132,970	173,601	126,120	100,847	115,660		0.0%	100.5%	0.0%	100.5%
Dec	118,218	146,093	125,652	142,948	124,434		0.0%	91.0%	0.0%	92.1%
Totals	1,488,699	2,031,737	1,736,096	1,514,880	1,497,390	1,379,188				
% Of Change	9.7%	36.5%	-14.6%	-12.7%	-1.2%					

Actual G/L amounts may vary

**City of Louisville, Colorado
Building Use Tax Revenue
2017 -2021**

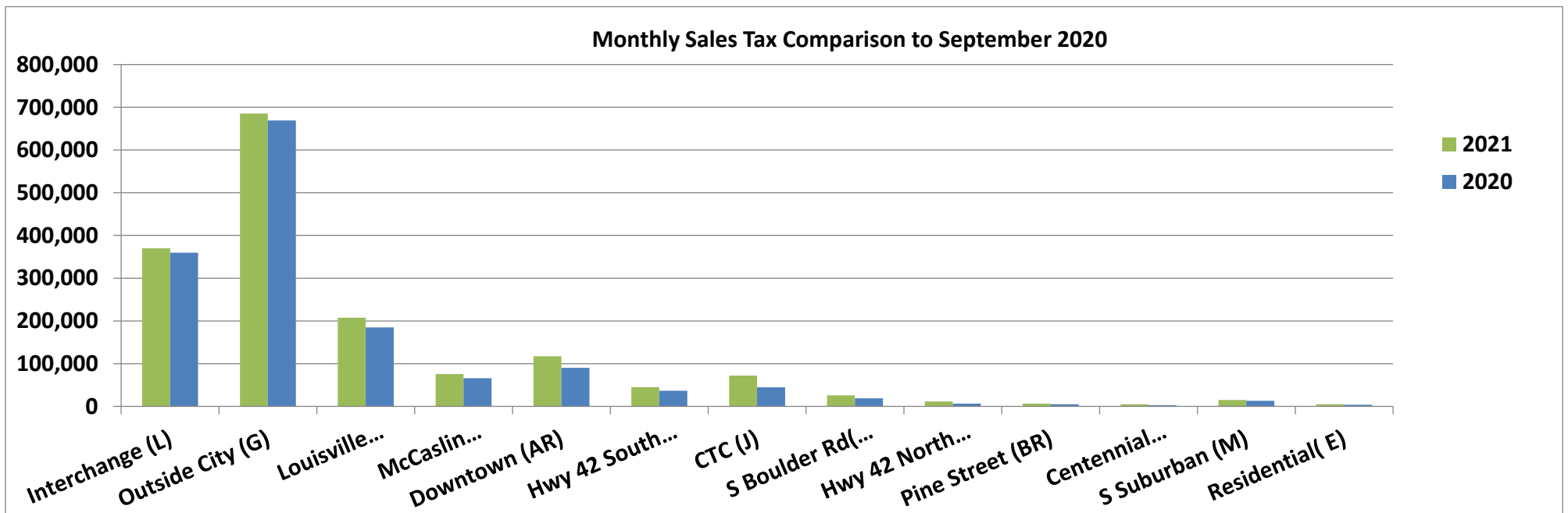
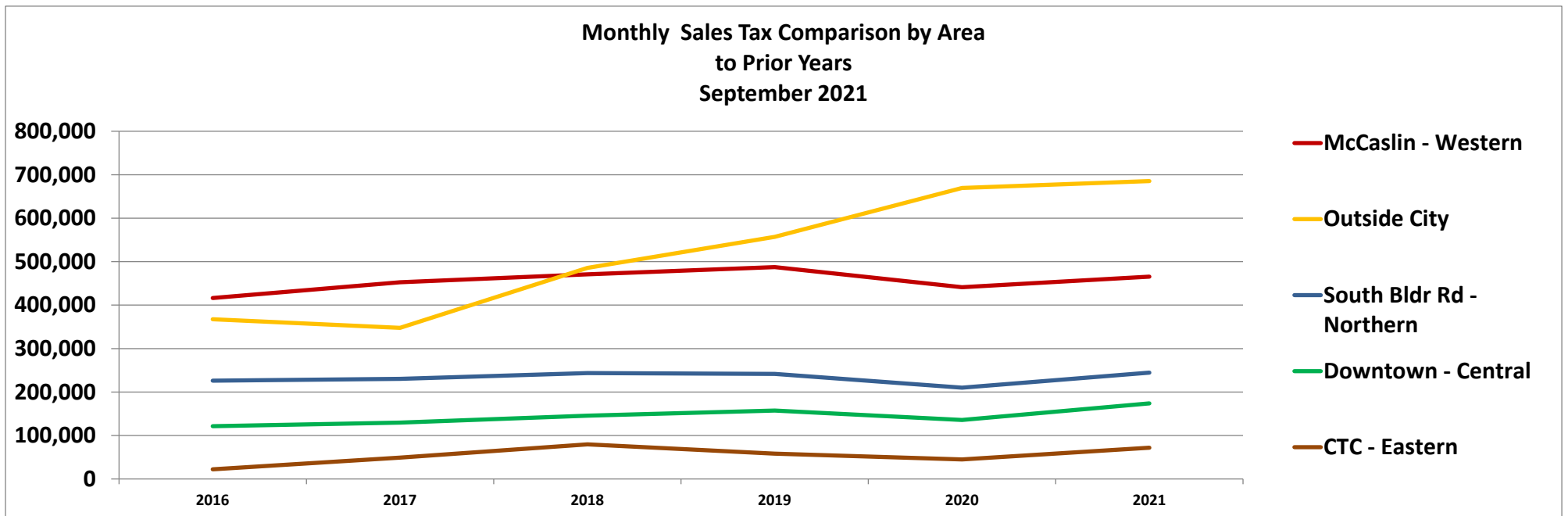
Month Of Sale	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Actual	Mnthly % Of 2020	Y-T-D % Of 2020	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	275,878	293,454	86,502	167,476	161,829	76,766	45.8%	45.8%	47.4%	47.4%
Feb	103,187	264,342	265,760	213,379	154,401	175,248	82.1%	66.2%	113.5%	79.7%
Mar	300,687	80,344	65,076	101,197	158,197	497,955	492.1%	155.6%	314.8%	158.1%
Apr	95,596	131,263	203,698	369,619	157,021	880,417	238.2%	191.4%	560.7%	258.2%
May	76,348	86,100	281,555	182,958	193,898	69,429	37.9%	164.3%	35.8%	206.0%
Jun	151,145	67,534	324,102	62,081	185,525	39,899	64.3%	158.6%	21.5%	172.1%
Jul	94,455	202,707	208,918	53,104	177,494	(32,980)	-62.1%	148.4%	-18.6%	143.6%
Aug	126,830	356,991	88,430	53,404	164,582	152,949	286.4%	154.6%	92.9%	137.5%
Sep	125,682	295,455	143,151	136,333	134,968	45,706	33.5%	142.2%	33.9%	128.1%
Oct	164,724	294,551	142,592	36,568	174,346		0.0%	138.5%	0.0%	114.6%
Nov	37,893	128,352	213,900	218,216	128,151		0.0%	119.5%	0.0%	106.4%
Dec	271,190	71,376	64,581	109,363	106,448		0.0%	111.8%	0.0%	100.4%
Totals	1,823,614	2,272,470	2,088,265	1,703,698	1,896,860	1,905,390				
% Of Change	-8.9%	24.6%	-8.1%	-18.4%	11.3%					

**City of Louisville, Colorado
Consumer Use Tax Revenue
2017 -2021**

Month Of Sale	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Actual	Mnthly % Of 2020	Y-T-D % Of 2020	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	140,390	132,262	142,282	144,086	122,599	157,567	109.4%	109.4%	128.5%	128.5%
Feb	97,871	106,800	159,797	181,982	108,922	127,128	69.9%	87.3%	116.7%	123.0%
Mar	153,044	173,536	189,651	153,037	142,018	187,452	122.5%	98.5%	132.0%	126.4%
Apr	204,559	127,868	290,688	103,828	140,066	93,203	89.8%	97.0%	66.5%	110.1%
May	96,617	100,007	165,145	99,949	110,414	151,626	151.7%	105.0%	137.3%	114.9%
Jun	252,267	166,583	185,766	221,745	168,615	209,195	94.3%	102.4%	124.1%	116.8%
Jul	93,569	87,178	103,361	79,979	85,770	123,102	153.9%	106.6%	143.5%	119.5%
Aug	82,678	257,159	122,267	102,534	132,105	152,120	148.4%	110.5%	115.2%	118.9%
Sep	184,530	250,108	150,826	132,549	147,217	215,662	162.7%	116.2%	146.5%	122.4%
Oct	78,777	111,410	105,704	125,635	134,634		0.0%	105.3%	0.0%	109.6%
Nov	114,528	102,920	106,814	106,227	137,809		0.0%	97.6%	0.0%	99.1%
Dec	169,722	268,009	217,819	255,350	279,791		0.0%	83.0%	0.0%	82.9%
Totals	1,668,551	1,883,839	1,940,122	1,706,899	1,709,960	1,417,054				
% Of Change	-9.7%	12.9%	3.0%	-12.0%	0.2%					

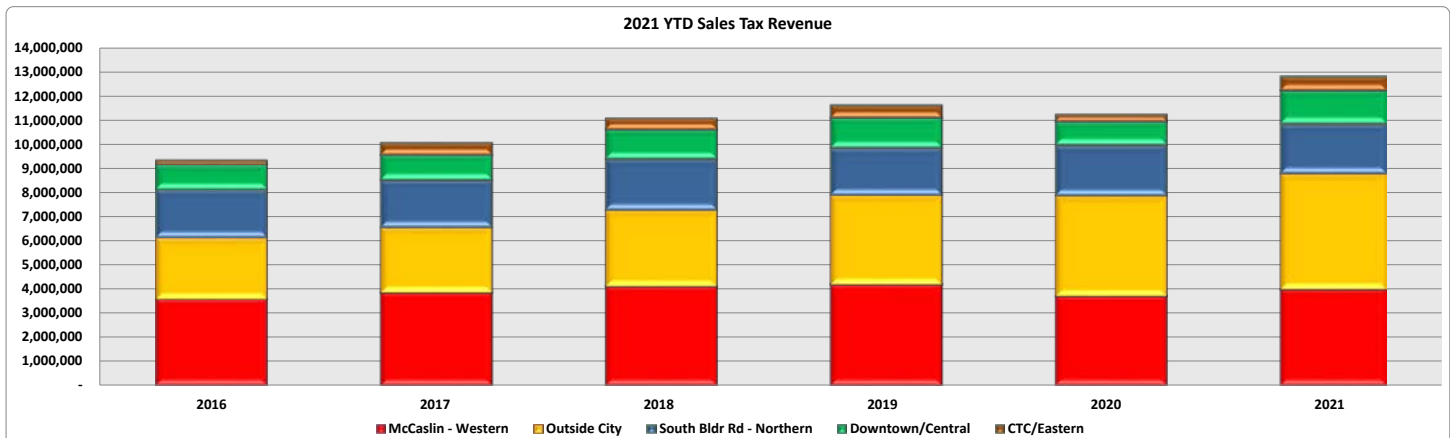
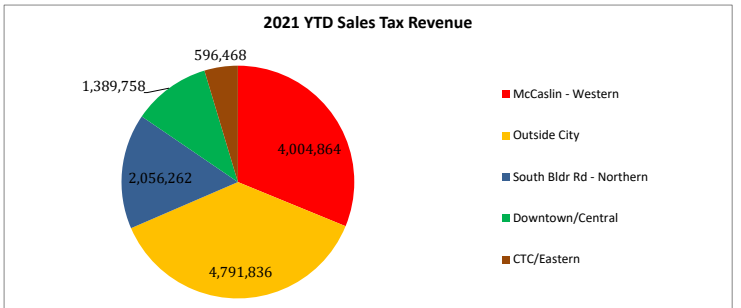
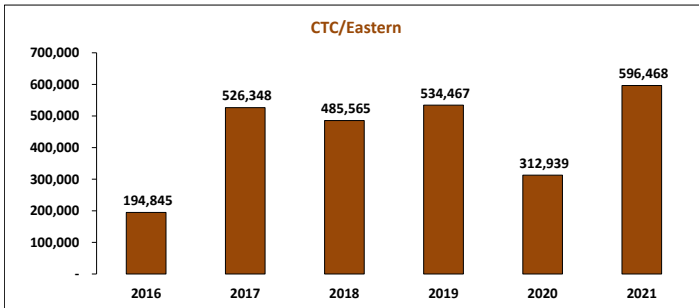
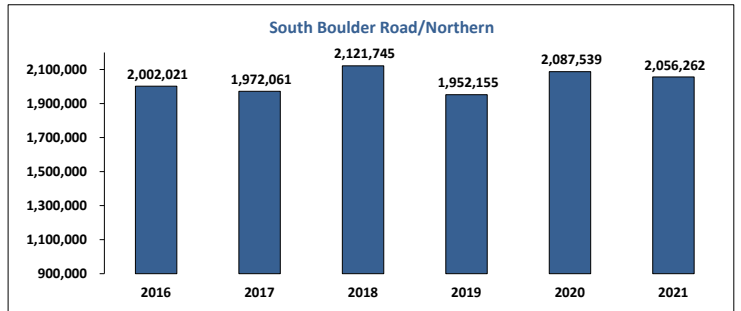
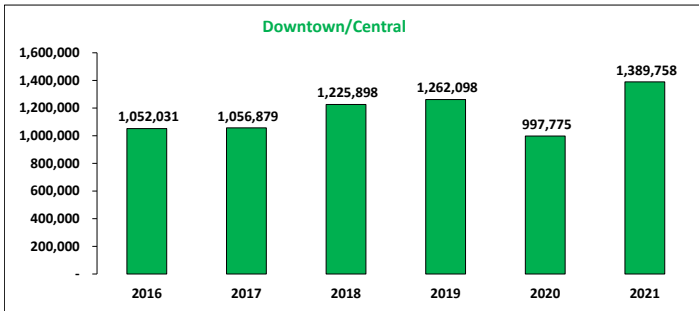
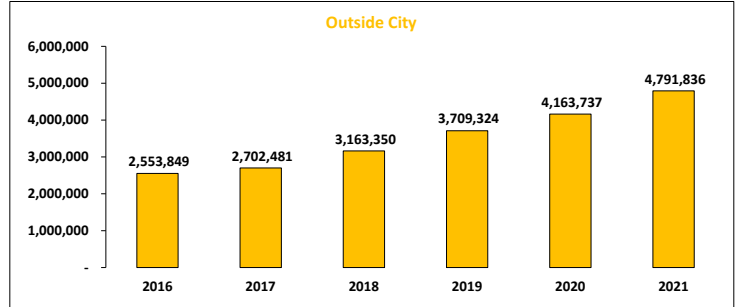
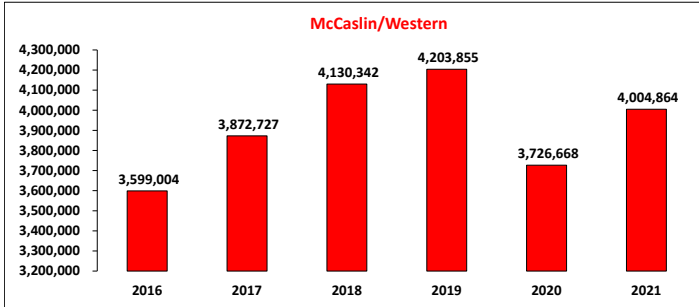
Monthly Sales Tax Revenue Comparisons by Area (September 2021)

AREA NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	% Of Total	% Change
Interchange (L)	336,326	369,447	383,951	364,843	359,468	369,918	22.5%	2.9%
Outside City (G)	367,477	347,687	485,725	556,984	669,330	685,393	41.8%	2.4%
Louisville Plaza (H/HR)	171,780	174,722	179,965	186,767	184,891	207,541	12.6%	12.3%
McCaslin North(K)	65,049	67,875	67,316	71,178	65,933	75,700	4.6%	14.8%
Downtown (AR)	87,568	85,455	104,036	116,155	90,256	117,381	7.2%	30.1%
Hwy 42 South (I)	24,864	29,822	29,202	31,669	36,617	45,208	2.8%	23.5%
CTC (J)	22,187	48,922	79,619	58,277	44,768	72,085	4.4%	61.0%
S Boulder Rd(C/CR)	45,714	47,547	54,411	42,802	18,705	25,600	1.6%	36.9%
Hwy 42 North (F/FR)	8,605	8,088	9,074	12,193	6,449	11,496	0.7%	78.3%
Pine Street (BR)	5,370	9,643	7,363	7,074	5,131	6,530	0.4%	27.3%
Centennial Valley (D)	2,494	2,625	6,796	37,393	2,529	4,756	0.3%	88.1%
S Suburban (M)	12,439	12,672	12,698	14,047	13,172	15,041	0.9%	14.2%
Residential(E)	3,593	4,754	5,115	2,593	3,628	4,767	0.3%	31.4%
Total Revenue	1,153,466	1,209,258	1,425,270	1,501,976	1,500,877	1,641,416		
% Of Change	5.1%	4.8%	17.9%	5.4%	-0.1%	9.4%		



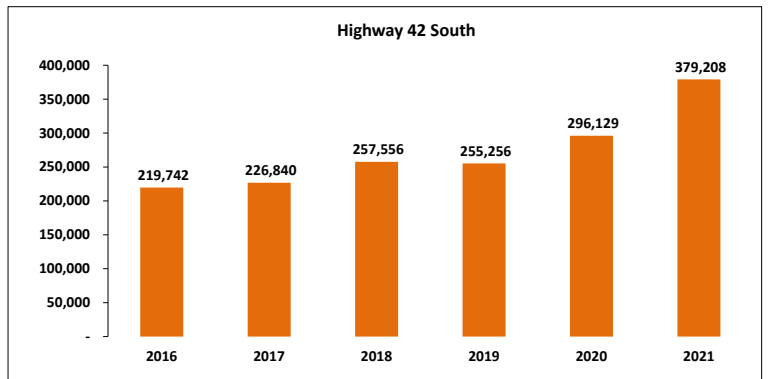
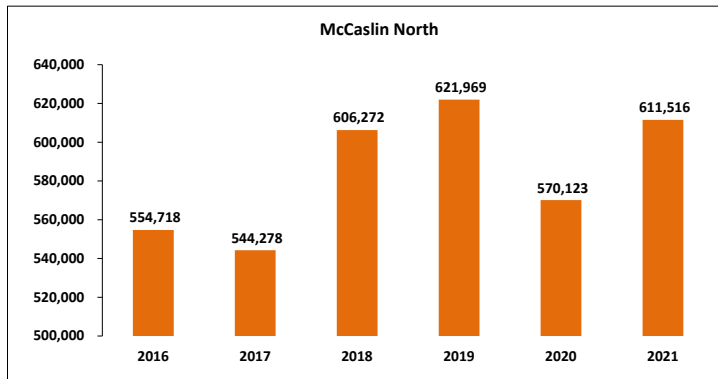
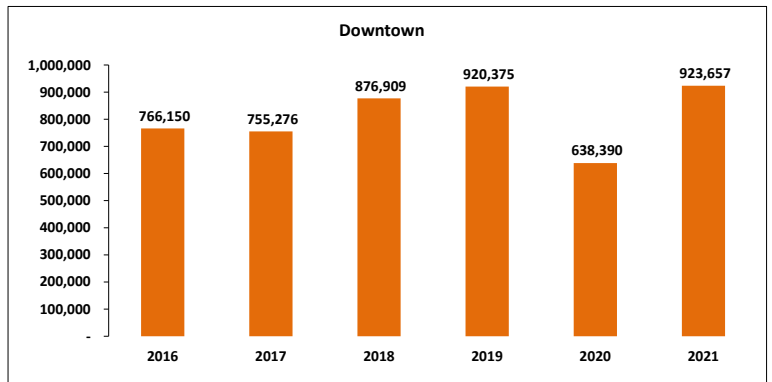
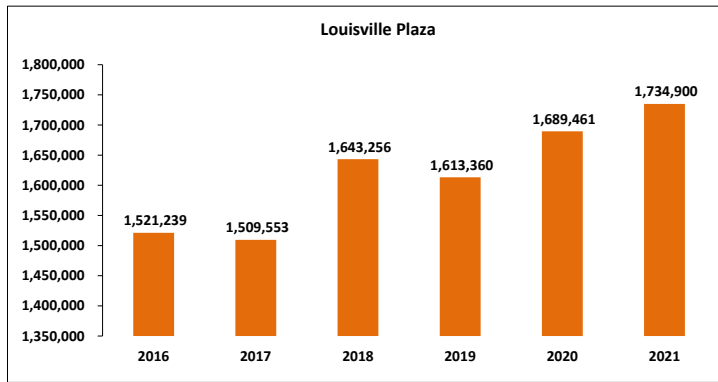
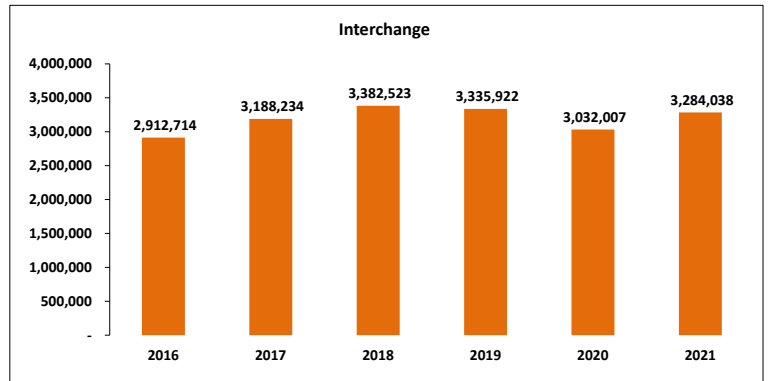
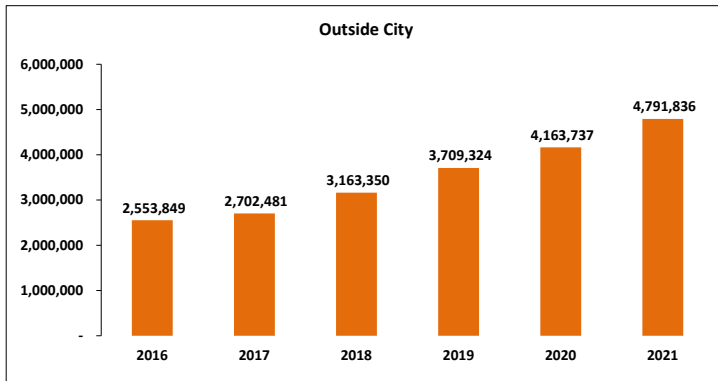
CITY OF LOUISVILLE
Sales Tax Revenue History by Area (Jan. - Sep. 2021)

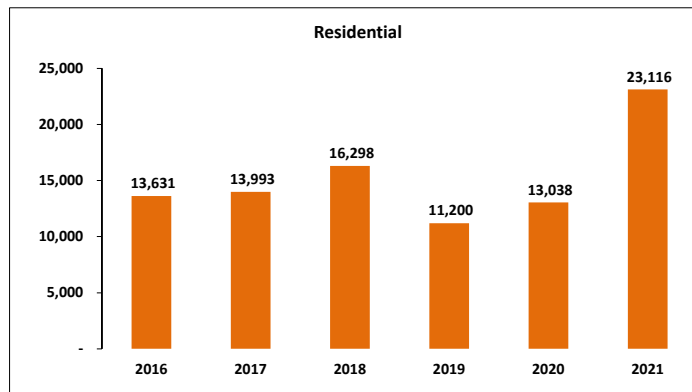
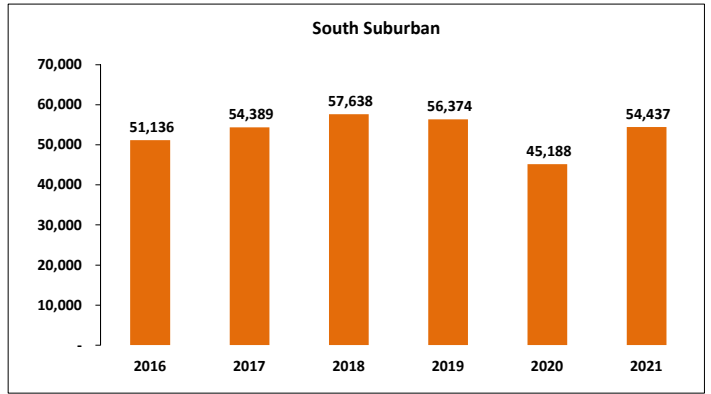
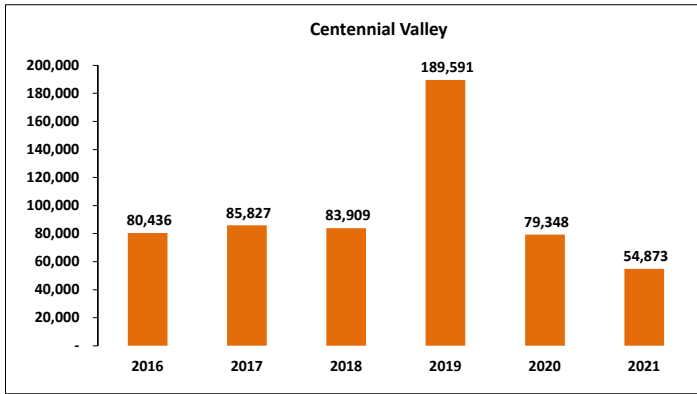
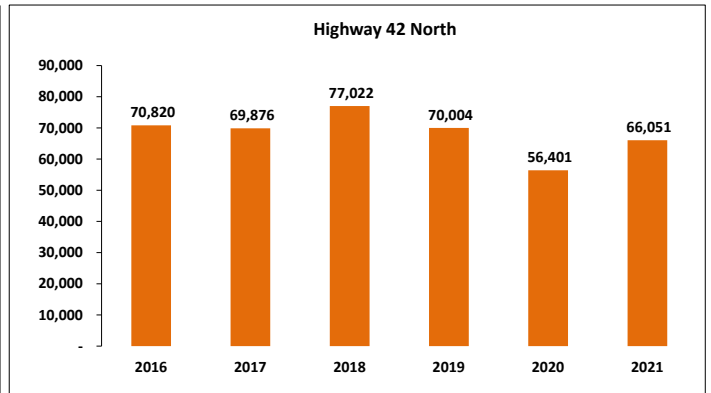
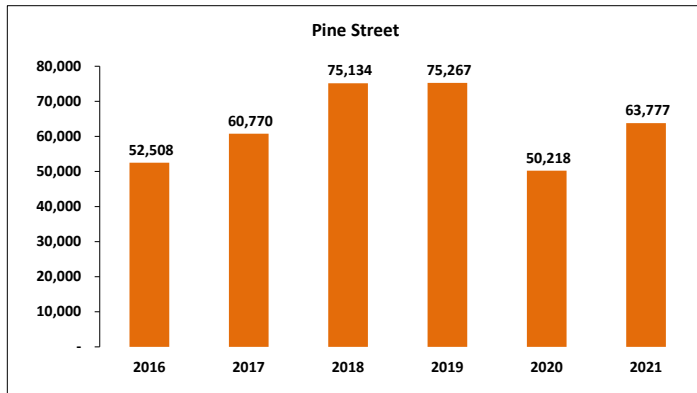
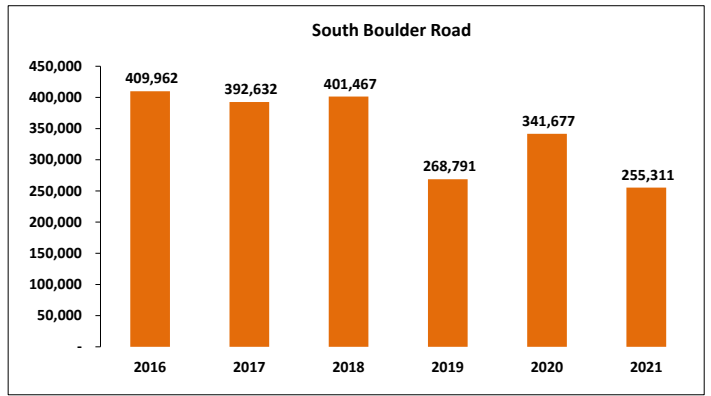
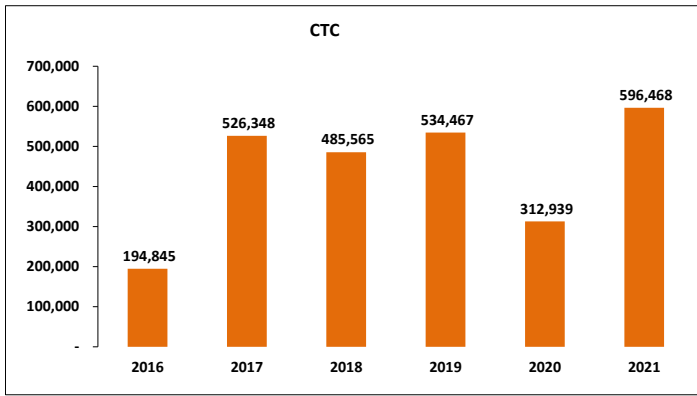
	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	% of Total
McCaslin - Western	3,599,004	7.00%	3,872,727	7.61%	4,130,342	6.65%	4,203,855	1.78%	3,726,668	-11.35%	4,004,864	7.47%	31.2%
Outside City	2,553,849	15.21%	2,702,481	5.82%	3,163,350	17.05%	3,709,324	17.26%	4,163,737	12.25%	4,791,836	15.08%	37.3%
South Bldr Rd - Northern	2,002,021	25.17%	1,972,061	-1.50%	2,121,745	7.59%	1,952,155	-7.99%	2,087,539	6.94%	2,056,262	-1.50%	16.0%
Downtown/Central	1,052,031	12.78%	1,056,879	0.46%	1,225,898	15.99%	1,262,098	2.95%	997,775	-20.94%	1,389,758	39.29%	10.8%
CTC/Eastern	194,845	25.15%	526,348	170.14%	485,565	-7.75%	534,467	10.07%	312,939	-41.45%	596,468	90.60%	4.6%
	9,401,749	7.7%	10,130,496	7.8%	11,126,900	9.8%	11,661,900	4.8%	11,288,658	-3.2%	12,839,188	13.7%	



CITY OF LOUISVILLE
Revenue History by Area (Jan. - Sep. 2021)

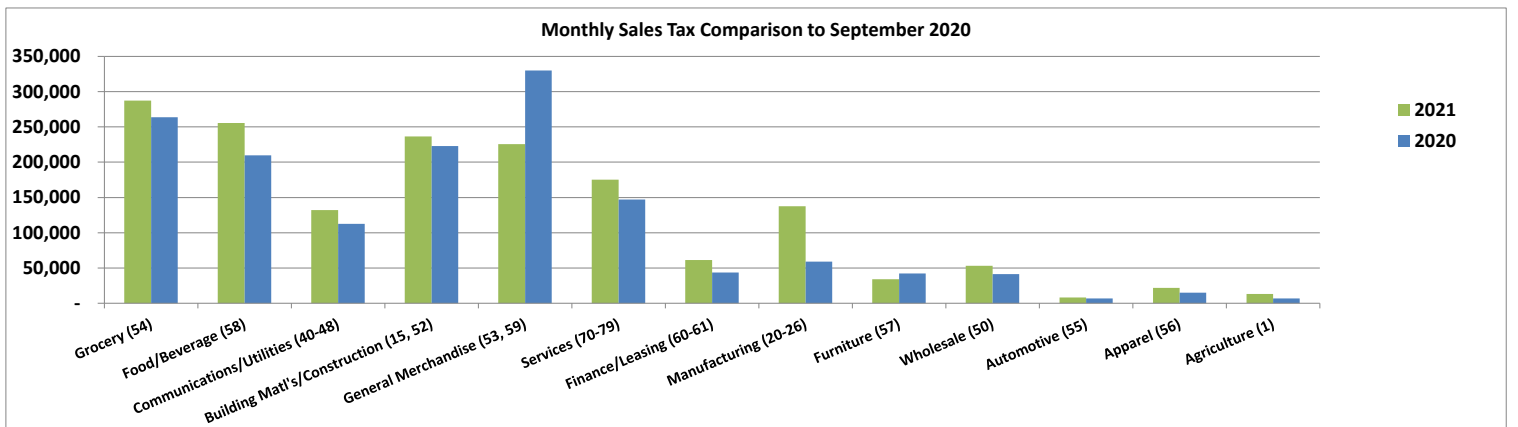
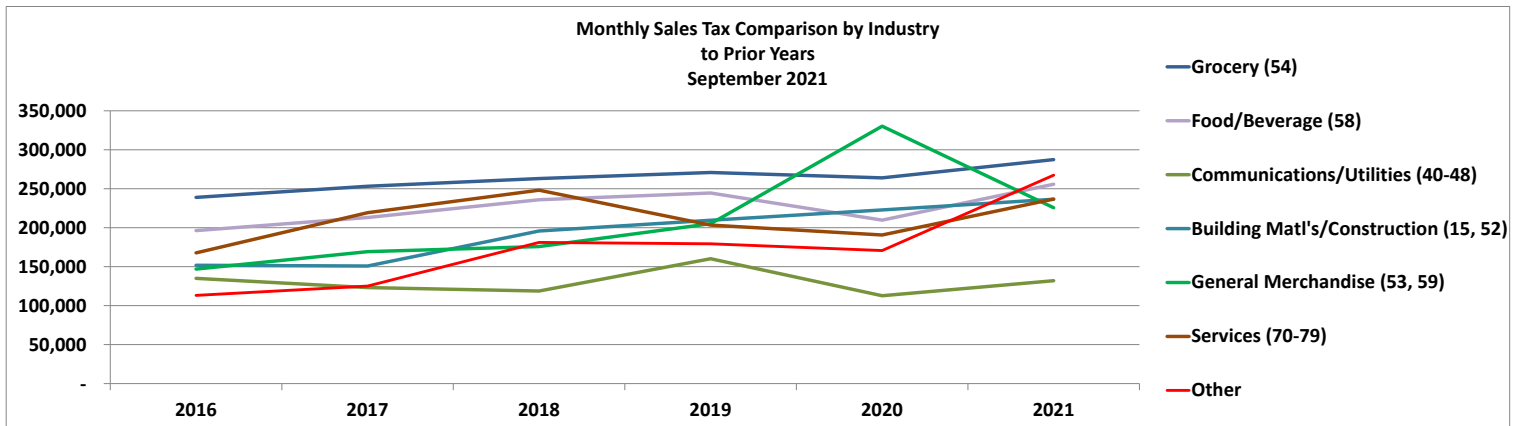
	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	% of Total
Outside City	2,553,849	13.0%	2,702,481	5.8%	3,163,350	17.1%	3,709,324	17.3%	4,163,737	12.3%	4,791,836	15.1%	37.32%
Interchange	2,912,714	8.8%	3,188,234	9.5%	3,382,523	6.1%	3,335,922	-1.4%	3,032,007	-9.1%	3,284,038	8.3%	25.58%
Louisville Plaza	1,521,239	4.3%	1,509,553	-0.8%	1,643,256	8.9%	1,613,360	-1.8%	1,689,461	4.7%	1,734,900	2.7%	13.51%
Downtown	766,150	6.0%	755,276	-1.4%	876,909	16.1%	920,375	5.0%	638,390	-30.6%	923,657	44.7%	7.19%
McCaslin North	554,718	1.1%	544,278	-1.9%	606,272	11.4%	621,969	2.6%	570,123	-8.3%	611,516	7.3%	4.76%
Hwy 42 South	219,742	4.4%	226,840	3.2%	257,556	13.5%	255,256	-0.9%	296,129	16.0%	379,208	28.1%	2.95%
CTC	194,845	0.9%	526,348	170.1%	485,565	-7.7%	534,467	10.1%	312,939	-41.4%	596,468	90.6%	4.65%
South Boulder Rd	409,962	5.0%	392,632	-4.2%	401,467	2.3%	268,791	-33.0%	341,677	27.1%	255,311	-25.3%	1.99%
Pine Street	52,508	-3.7%	60,770	15.7%	75,134	23.6%	75,267	0.2%	50,218	-33.3%	63,777	27.0%	0.50%
Hwy 42 North	70,820	15.5%	69,876	-1.3%	77,022	10.2%	70,004	-9.1%	56,401	-19.4%	66,051	17.1%	0.51%
Centennial Valley	80,436	-24.7%	85,827	6.7%	83,909	-2.2%	189,591	125.9%	79,348	-58.1%	54,873	-30.8%	0.43%
South Suburban	51,136	70.0%	54,389	6.4%	57,638	6.0%	56,374	-2.2%	45,188	-19.8%	54,437	20.5%	0.42%
Residential	13,631	-3.2%	13,993	2.7%	16,298	16.5%	11,200	-31.3%	13,038	16.4%	23,116	77.3%	0.18%
	9,401,749	7.7%	10,130,496	7.8%	11,126,900	9.8%	11,661,900	4.8%	11,288,658	-3.2%	12,839,188	13.7%	





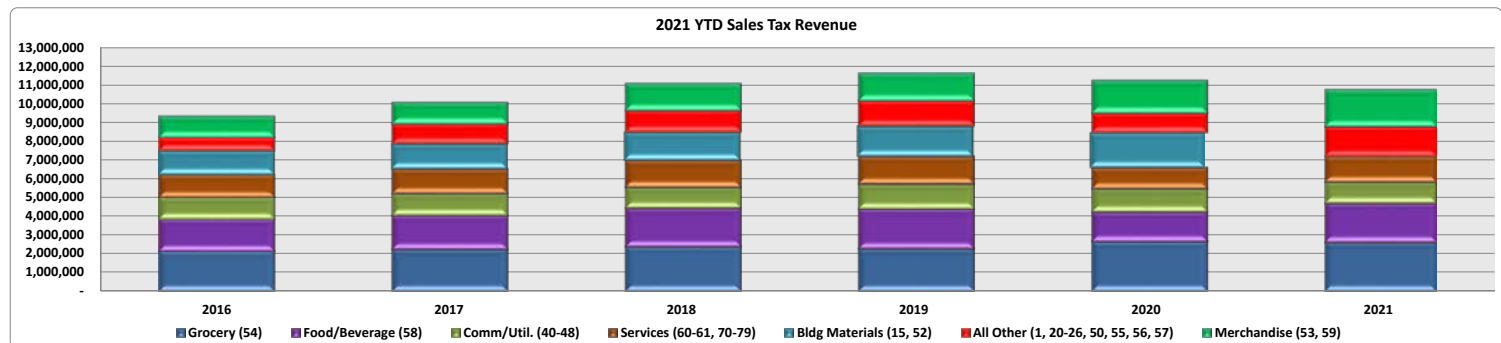
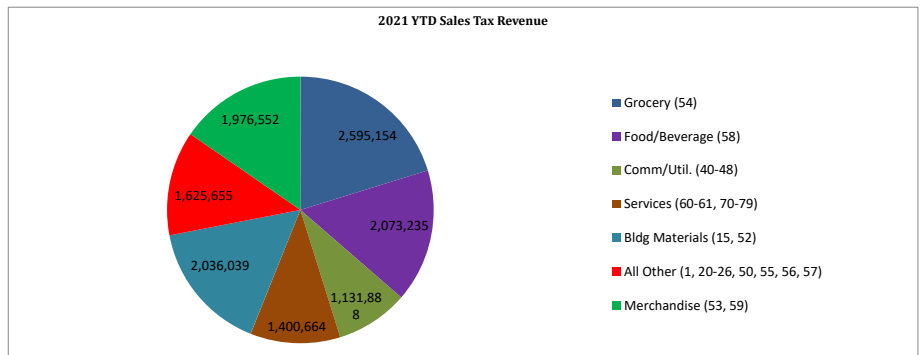
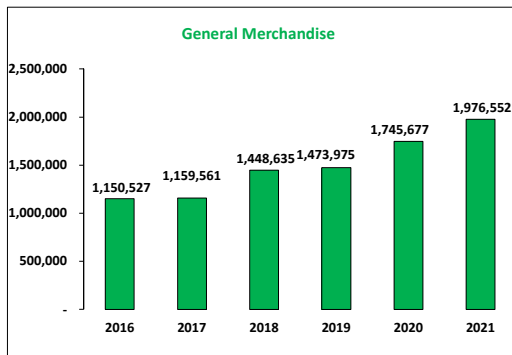
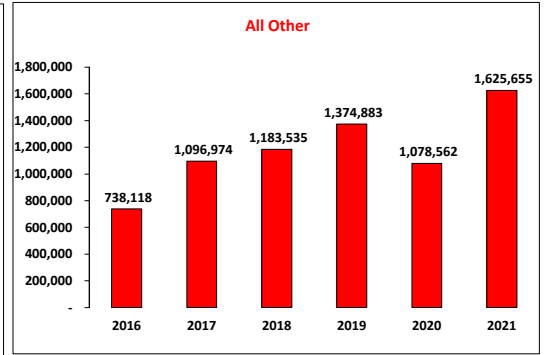
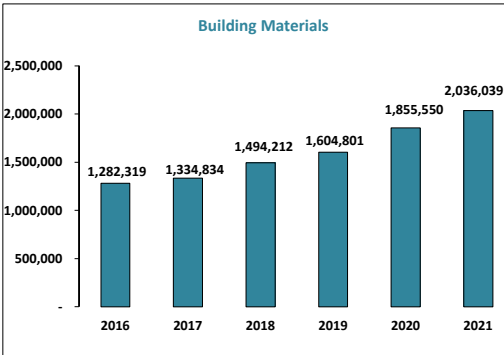
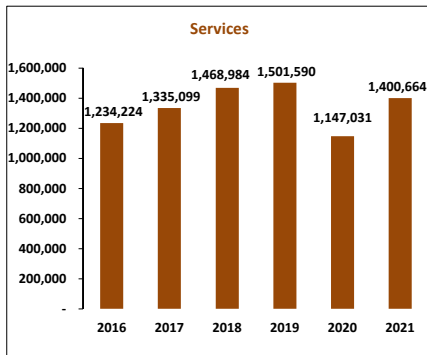
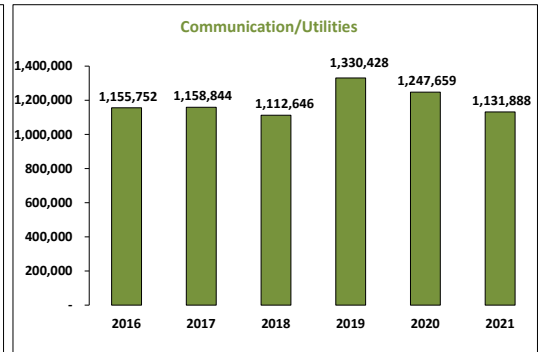
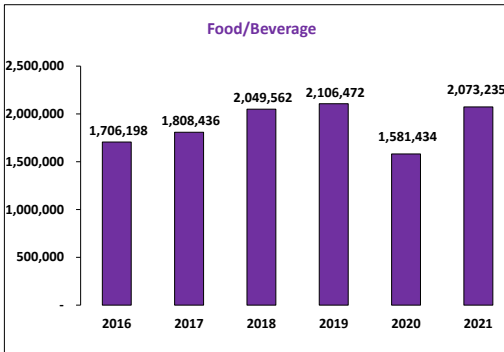
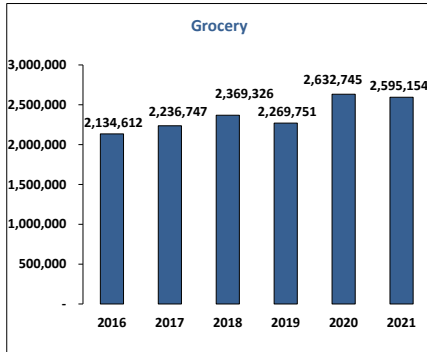
Monthly Sales Tax Revenue Comparisons by Industry (September 2021)

AREA NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	% Of Total	% Change
Grocery (54)	238,897	253,200	262,987	270,899	264,001	287,376	17.5%	8.9%
Food/Beverage (58)	196,281	213,053	235,858	244,520	209,742	255,798	15.6%	22.0%
Communications/Utilities (40-48)	135,017	123,251	118,689	160,198	112,717	132,027	8.0%	17.1%
Building Mat'l's/Construction (15, 52)	151,781	150,867	195,826	209,481	222,835	236,523	14.4%	6.1%
General Merchandise (53, 59)	146,910	169,273	175,882	205,070	330,238	225,605	13.7%	-31.7%
Services (70-79)	133,275	140,134	175,749	160,005	147,220	175,360	10.7%	19.1%
Finance/Leasing (60-61)	38,133	34,414	79,120	72,394	43,431	61,314	3.7%	41.2%
Manufacturing (20-26)	23,326	41,885	92,317	75,776	58,966	137,362	8.4%	133.0%
Furniture (57)	27,543	30,654	28,080	28,042	42,174	33,829	2.1%	-19.8%
Wholesale (50)	41,726	27,455	34,291	43,420	41,208	53,119	3.2%	28.9%
Automotive (55)	7,329	7,442	8,860	10,432	6,569	8,098	0.5%	23.3%
Apparel (56)	8,508	9,077	10,820	15,735	15,038	21,877	1.3%	45.5%
Agriculture (1)	4,741	8,554	6,792	6,003	6,737	13,128	0.8%	94.9%
Totals	1,153,466	1,209,258	1,425,270	1,501,976	1,500,877	1,641,416		
% Of Change	5.1%	4.8%	17.9%	5.4%	-0.1%	9.4%		



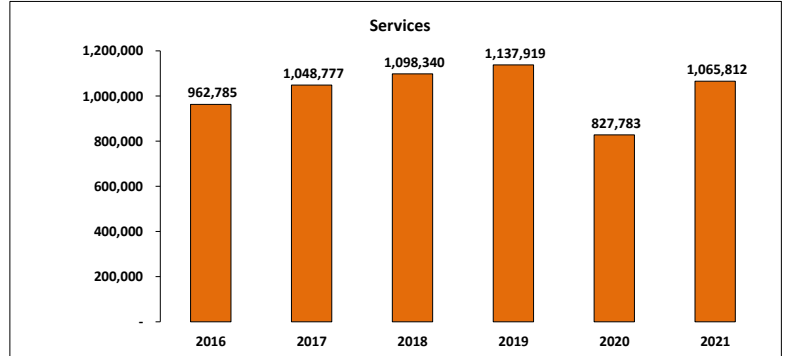
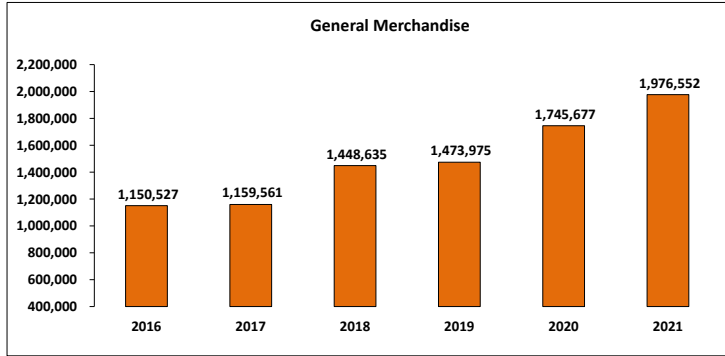
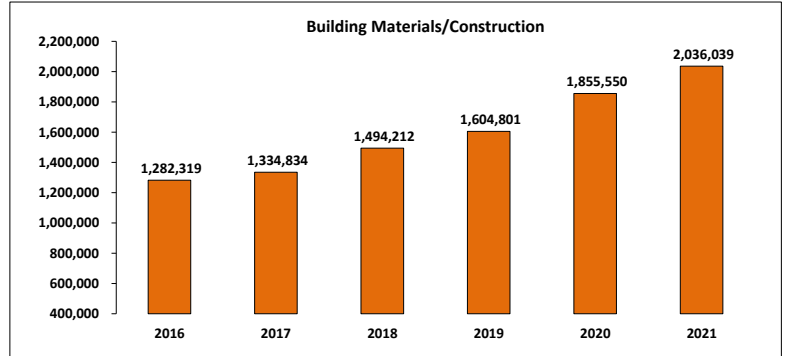
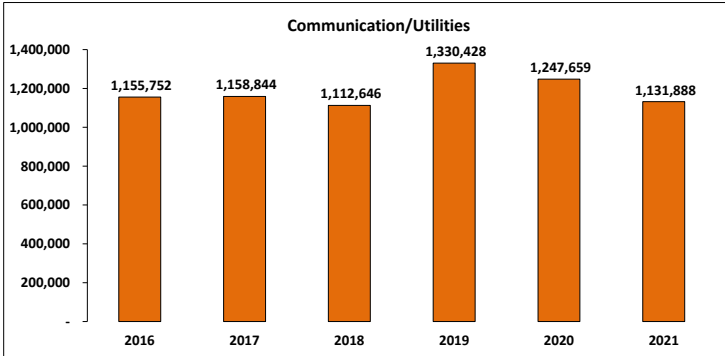
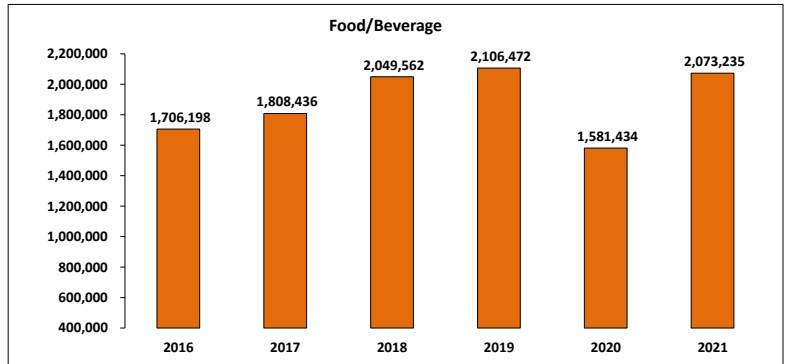
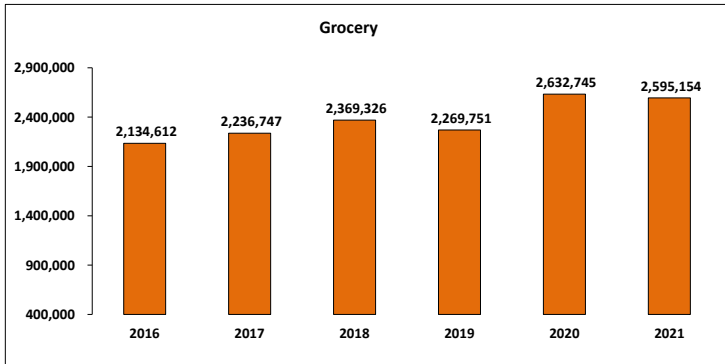
CITY OF LOUISVILLE
Revenue History by Industry (Jan. - Sep. 2021)

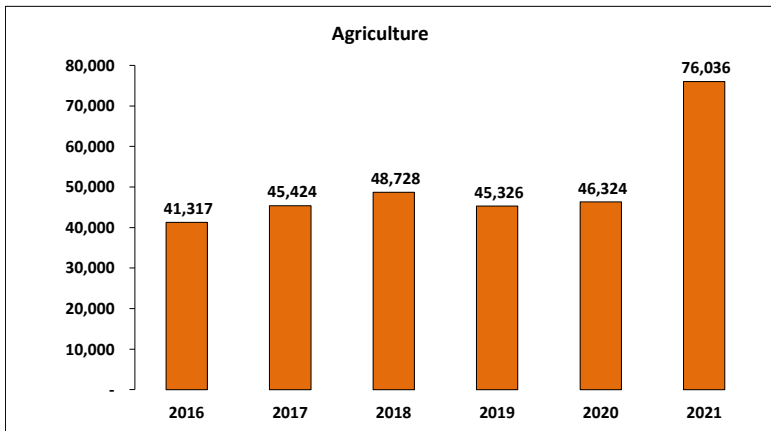
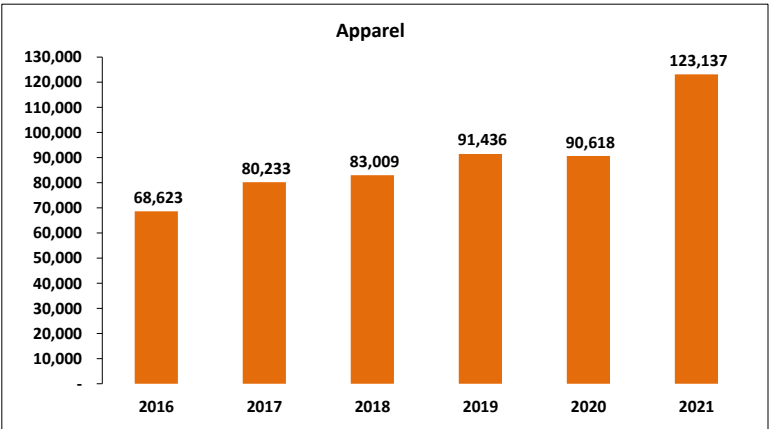
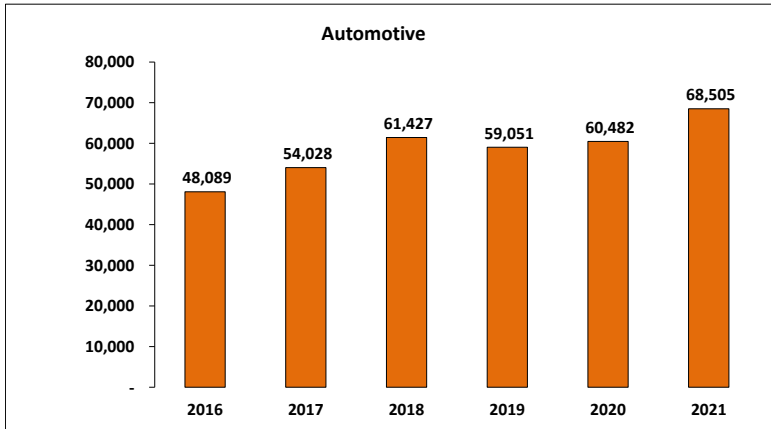
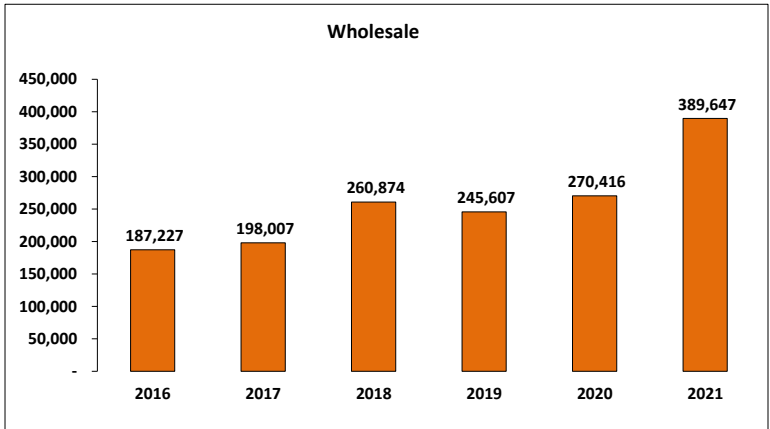
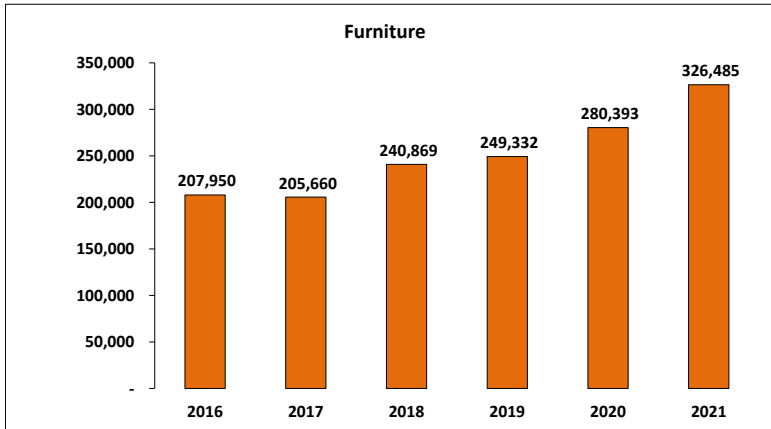
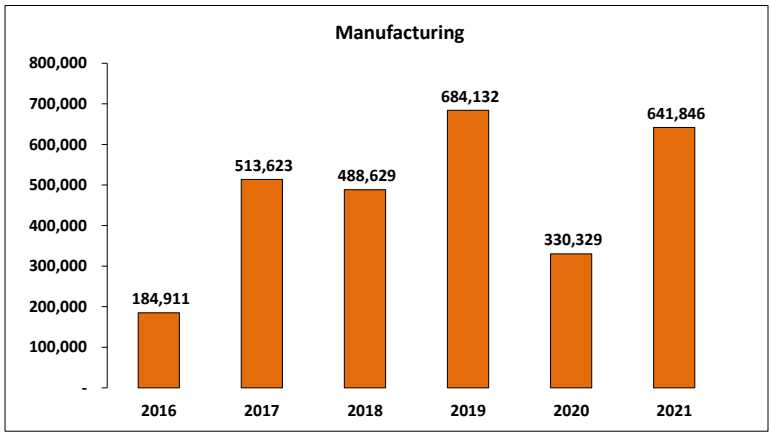
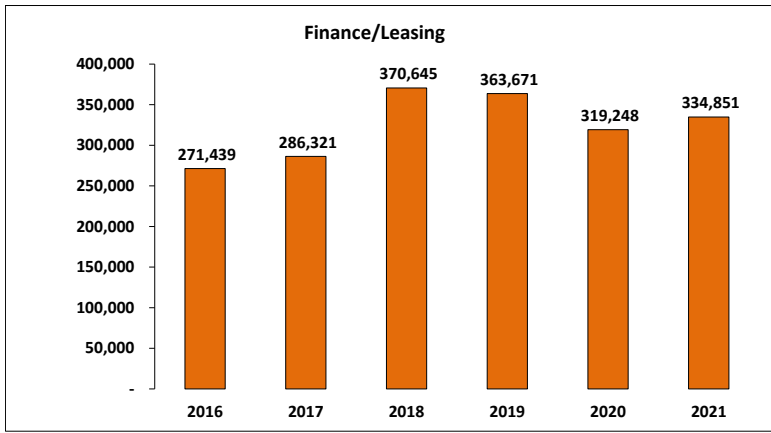
	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	% of Total
Grocery (54)	2,134,612	10.1%	2,236,747	4.8%	2,369,326	5.9%	2,269,751	-4.2%	2,632,745	16.0%	2,595,154	-1.4%	20.2%
Food/Beverage (58)	1,706,198	9.2%	1,808,436	6.0%	2,049,562	13.3%	2,106,472	2.8%	1,581,434	-24.9%	2,073,235	31.1%	16.1%
Comm/Util. (40-48)	1,155,752	5.8%	1,158,844	0.3%	1,112,646	-4.0%	1,330,428	19.6%	1,247,659	-6.2%	1,131,888	-9.3%	8.8%
Services (60-61, 70-79)	1,234,224	9.8%	1,335,099	8.2%	1,468,984	10.0%	1,501,590	2.2%	1,147,031	-23.6%	1,400,664	22.1%	10.9%
Bldg Materials (15, 52)	1,282,319	12.3%	1,334,834	4.1%	1,494,212	11.9%	1,604,801	7.4%	1,855,550	15.6%	2,036,039	9.7%	15.9%
All Other (1, 20-26, 50, 55, 56, 57)	738,118	7.9%	1,096,974	48.6%	1,183,535	7.9%	1,374,883	16.2%	1,078,562	-21.6%	1,625,655	50.7%	12.7%
Merchandise (53, 59)	1,150,527	-3.0%	1,159,561	0.8%	1,448,635	24.9%	1,473,975	1.7%	1,745,677	18.4%	1,976,552	13.2%	15.4%
	9,401,749	7.7%	10,130,496	7.8%	11,126,900	9.8%	11,661,900	4.8%	11,288,658	-3.2%	12,839,188	13.7%	



CITY OF LOUISVILLE
Revenue History by Industry (Jan. - Sep. 2021)

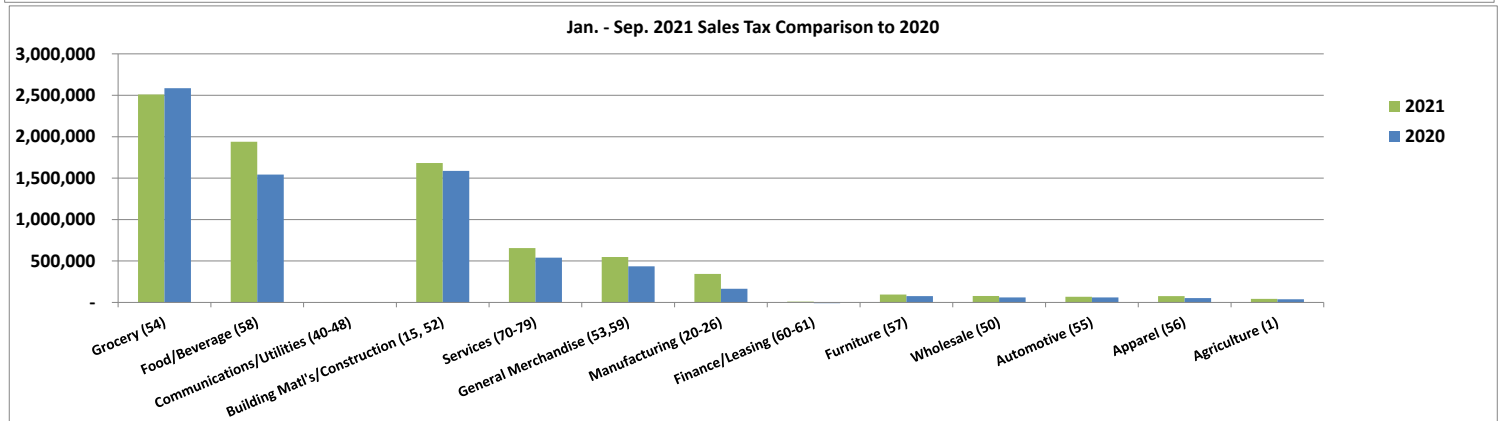
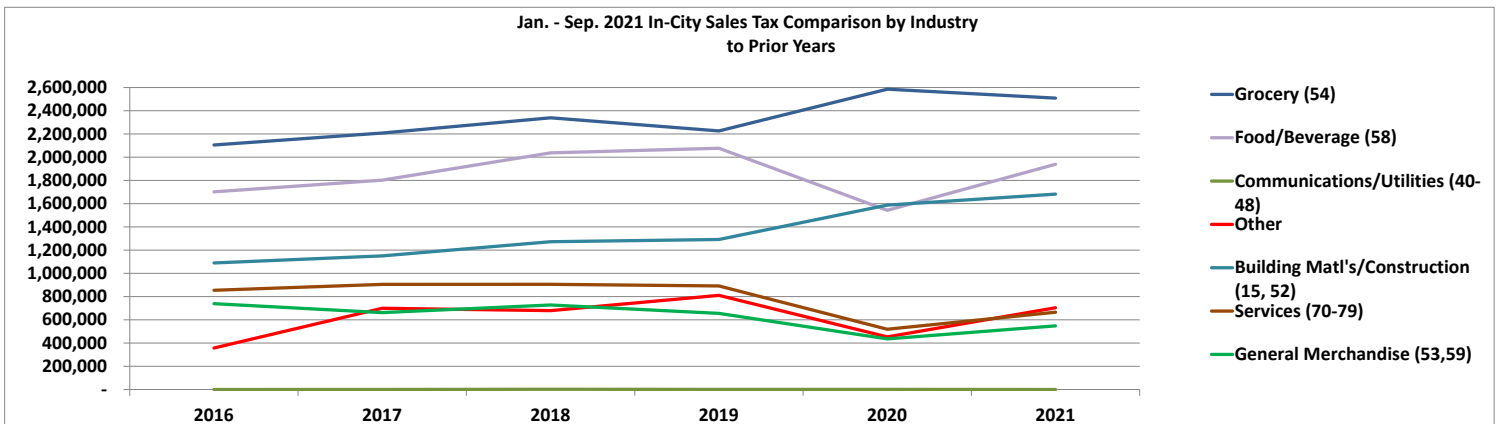
	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	% of Total
Grocery (54)	2,134,612	10.1%	2,236,747	4.8%	2,369,326	5.9%	2,269,751	-4.2%	2,632,745	16.0%	2,595,154	-1.4%	20.2%
Food/Beverage (58)	1,706,198	9.2%	1,808,436	6.0%	2,049,562	13.3%	2,106,472	2.8%	1,581,434	-24.9%	2,073,235	31.1%	16.1%
Comm/Util. (40-48)	1,155,752	5.8%	1,158,844	0.3%	1,112,646	-4.0%	1,330,428	19.6%	1,247,659	-6.2%	1,131,888	-9.3%	8.8%
Bldg Matl's. (15, 52)	1,282,319	12.3%	1,334,834	4.1%	1,494,212	11.9%	1,604,801	7.4%	1,855,550	15.6%	2,036,039	9.7%	15.9%
Merchandise (53, 59)	1,150,527	-3.0%	1,159,561	0.8%	1,448,635	24.9%	1,473,975	1.7%	1,745,677	18.4%	1,976,552	13.2%	15.4%
Services (70-79)	962,785	9.7%	1,048,777	8.9%	1,098,340	4.7%	1,137,919	3.6%	827,783	-27.3%	1,065,812	28.8%	8.3%
Fin./Lease (60-61)	271,439	10.3%	286,321	5.5%	370,645	29.5%	363,671	-1.9%	319,248	-12.2%	334,851	4.9%	2.6%
Manufacturing (20-26)	184,911	15.1%	513,623	177.8%	488,629	-4.9%	684,132	40.0%	330,329	-51.7%	641,846	94.3%	5.0%
Furniture (57)	207,950	5.6%	205,660	-1.1%	240,869	17.1%	249,332	3.5%	280,393	12.5%	326,485	16.4%	2.5%
Wholesale (50)	187,227	0.0%	198,007	5.8%	260,874	31.7%	245,607	-5.9%	270,416	10.1%	389,647	44.1%	3.0%
Automotive (55)	48,089	14.5%	54,028	12.3%	61,427	13.7%	59,051	-3.9%	60,482	2.4%	68,505	13.3%	0.5%
Apparel (56)	68,623	13.5%	80,233	16.9%	83,009	3.5%	91,436	10.2%	90,618	-0.9%	123,137	35.9%	1.0%
Agriculture (1)	41,317	13.2%	45,424	9.9%	48,728	7.3%	45,326	-7.0%	46,324	2.2%	76,036	64.1%	0.6%
	9,401,749	7.7%	10,130,496	7.8%	11,126,900	9.8%	11,661,900	4.8%	11,288,658	-3.2%	12,839,188	13.7%	





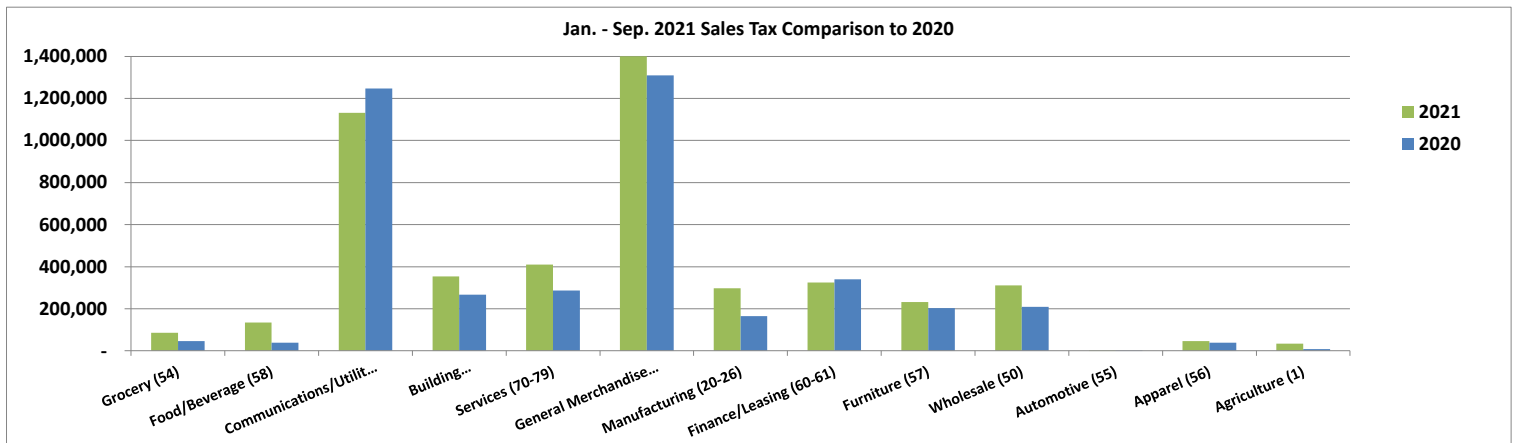
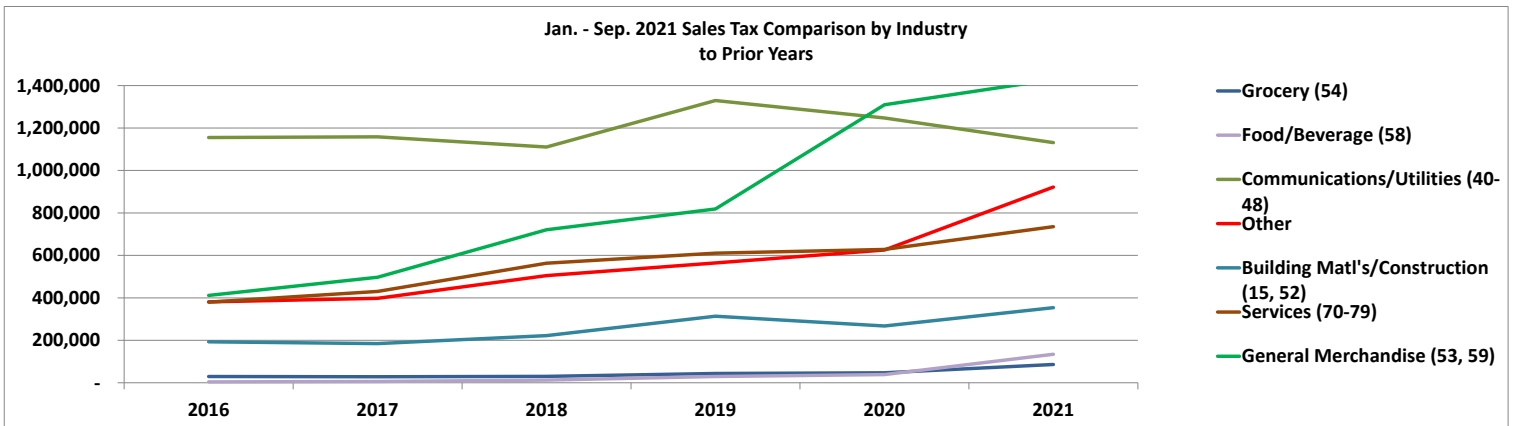
Sales Tax Revenue Comparisons by Industry - Inside City Area (Jan. - Sep. 2021)

INDUSTRY NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	% Of Total	% Change
Grocery (54)	2,105,268	2,208,412	2,339,392	2,225,836	2,585,726	2,508,970	31.2%	-3.0%
Food/Beverage (58)	1,702,106	1,802,564	2,037,219	2,077,103	1,542,859	1,938,951	24.1%	25.7%
Communications/Utilities (40-48)	444	327	2,061	830	499	353	0.0%	-29.3%
Building Mat'l's/Construction (15, 52)	1,089,578	1,150,335	1,272,405	1,291,399	1,587,950	1,682,269	20.9%	5.9%
Services (70-79)	818,206	867,323	868,879	847,567	540,454	655,721	8.1%	21.3%
General Merchandise (53,59)	739,084	662,449	728,107	655,559	435,779	547,879	6.8%	25.7%
Manufacturing (20-26)	100,145	428,479	364,163	478,354	165,394	343,871	4.3%	107.9%
Finance/Leasing (60-61)	36,121	37,666	36,806	43,615	(21,510)	9,504	0.1%	-144.2%
Furniture (57)	71,106	64,202	92,931	98,892	76,861	94,502	1.2%	23.0%
Wholesale (50)	44,751	50,045	52,469	70,167	60,604	78,595	1.0%	29.7%
Automotive (55)	46,731	53,834	61,411	58,477	60,479	68,479	0.9%	13.2%
Apparel (56)	58,636	65,794	67,961	64,332	52,057	76,009	0.9%	46.0%
Agriculture (1)	35,726	36,586	39,745	40,445	37,769	42,247	0.5%	11.9%
Totals	6,847,901	7,428,016	7,963,550	7,952,576	7,124,921	8,047,352		
% Of Change	5.9%	8.5%	7.2%	-0.1%	-10.4%	12.9%		

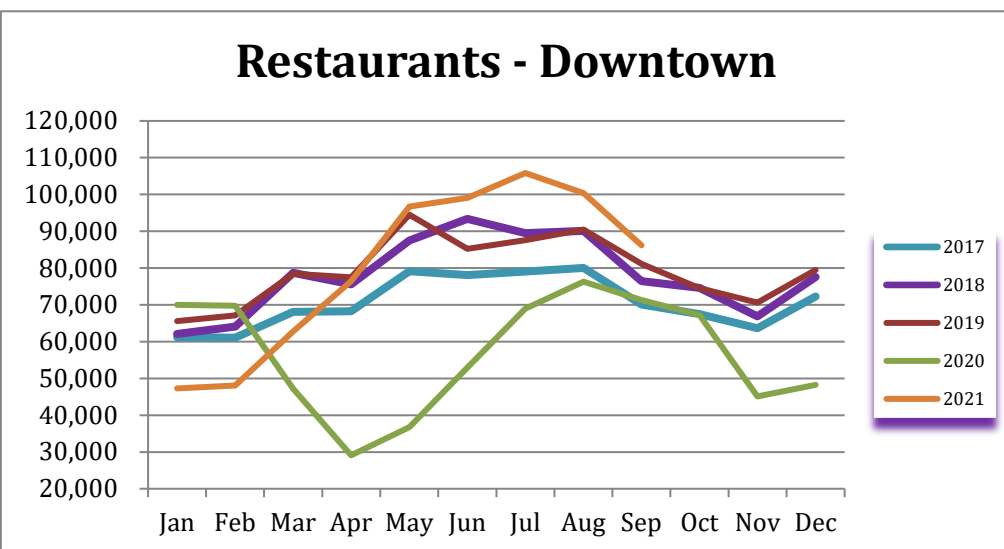
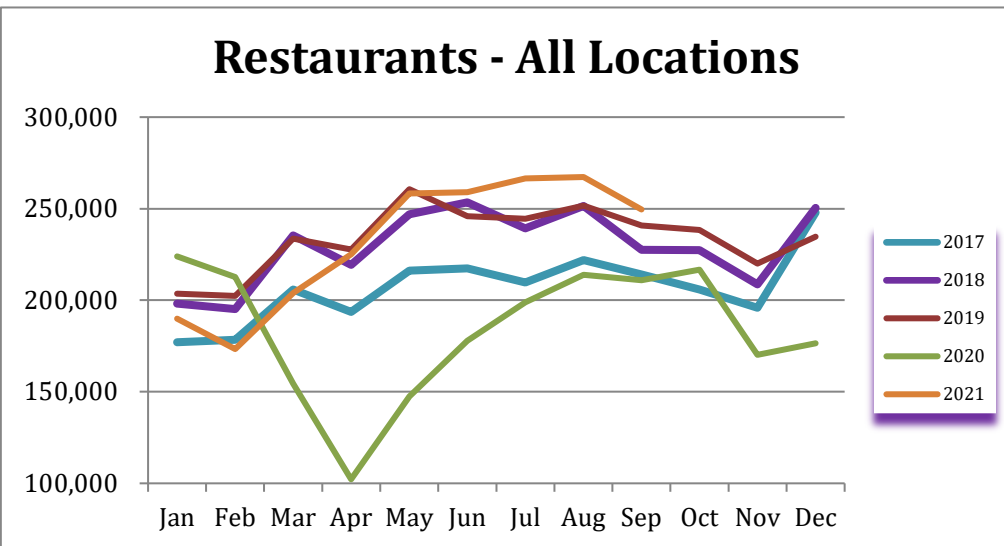
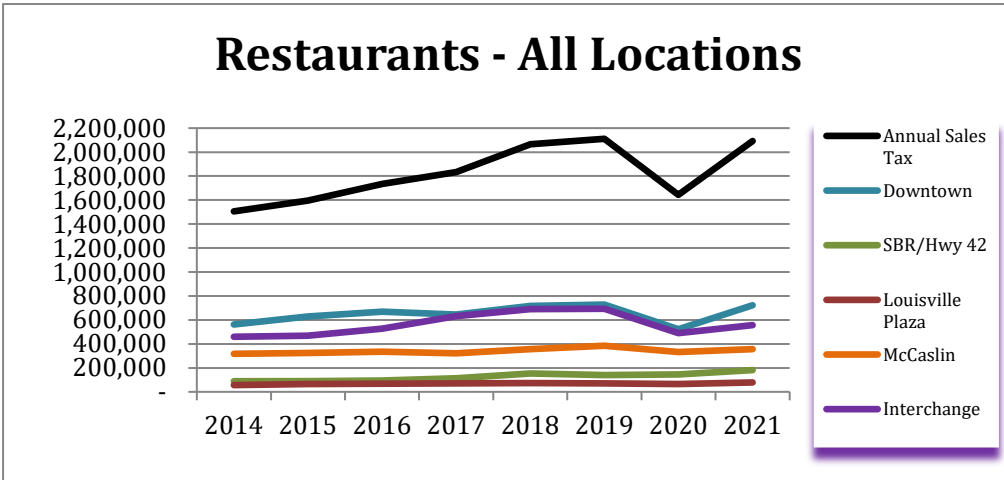


Sales Tax Revenue Comparisons by Industry - Outside City Area (Jan. - Sep. 2021)

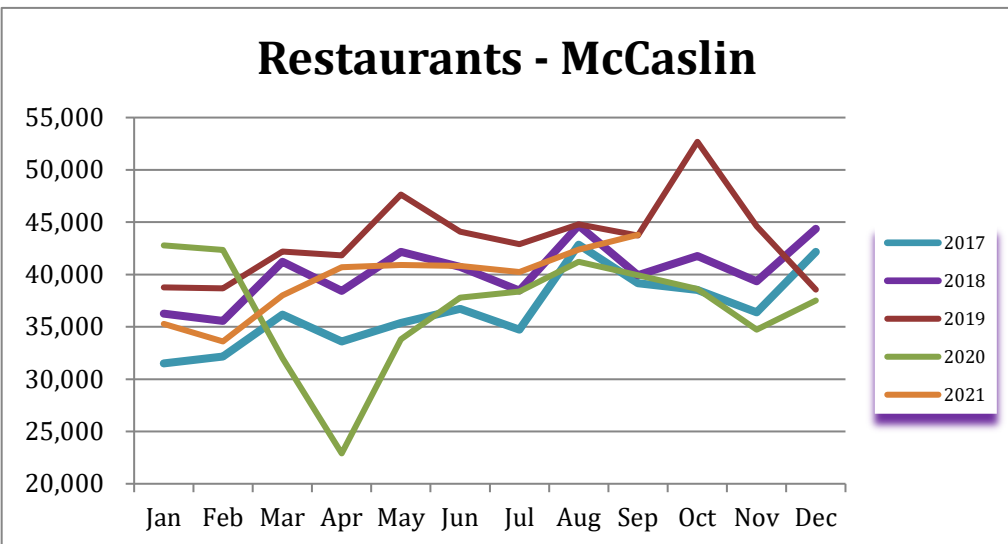
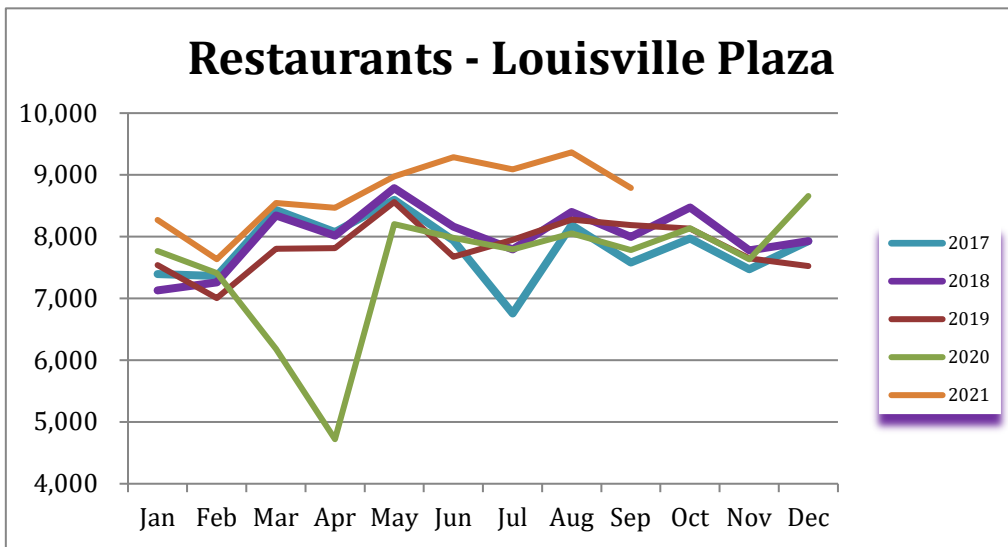
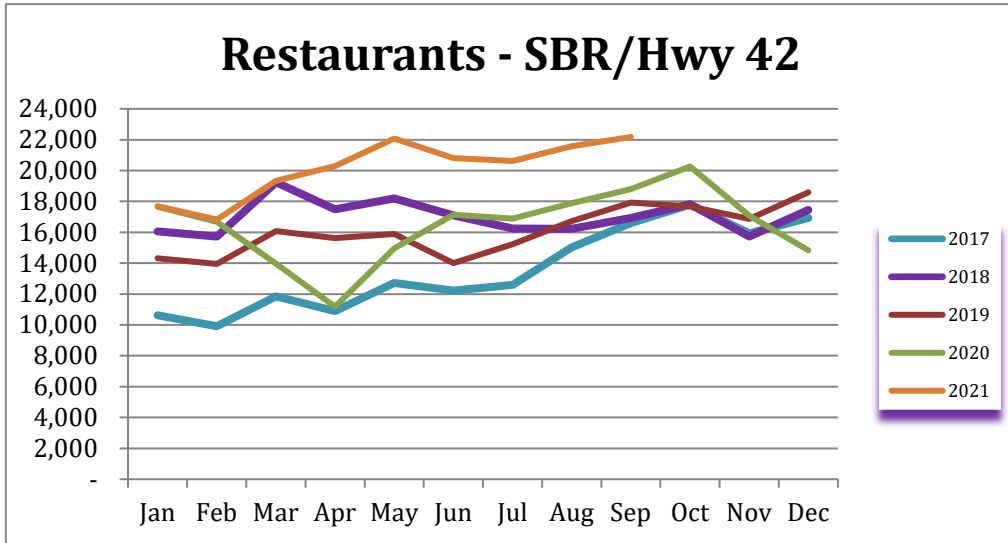
INDUSTRY NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	% Of Total	% Change
Grocery (54)	29,344	28,335	29,934	43,914	47,020	86,185	1.8%	83.3%
Food/Beverage (58)	4,093	5,872	12,343	29,369	38,575	134,285	2.8%	248.1%
Communications/Utilities (40-48)	1,155,308	1,158,517	1,110,585	1,329,598	1,247,160	1,131,535	23.6%	-9.3%
Building Mat'l's/Construction (15, 52)	192,741	184,499	221,807	313,401	267,600	353,769	7.4%	32.2%
Services (70-79)	144,579	181,454	229,460	290,352	287,328	410,091	8.6%	42.7%
General Merchandise (53, 59)	411,443	497,113	720,528	818,416	1,309,899	1,428,673	29.8%	9.1%
Manufacturing (20-26)	84,766	85,143	124,466	205,778	164,935	297,974	6.2%	80.7%
Finance/Leasing (60-61)	235,318	248,656	333,839	320,056	340,757	325,347	6.8%	-4.5%
Furniture (57)	136,844	141,458	147,938	150,440	203,532	231,982	4.8%	14.0%
Wholesale (50)	142,476	147,962	208,404	175,439	209,812	311,051	6.5%	48.3%
Automotive (55)	1,358	194	16	574	3	26	0.0%	738.7%
Apparel (56)	9,988	14,439	15,048	27,104	38,561	47,128	1.0%	22.2%
Agriculture (1)	5,591	8,838	8,983	4,881	8,555	33,789	0.7%	295.0%
Totals	2,553,849	2,702,481	3,163,350	3,709,324	4,163,737	4,791,836		
% Of Change	13.0%	5.8%	17.1%	17.3%	12.3%	15.1%		



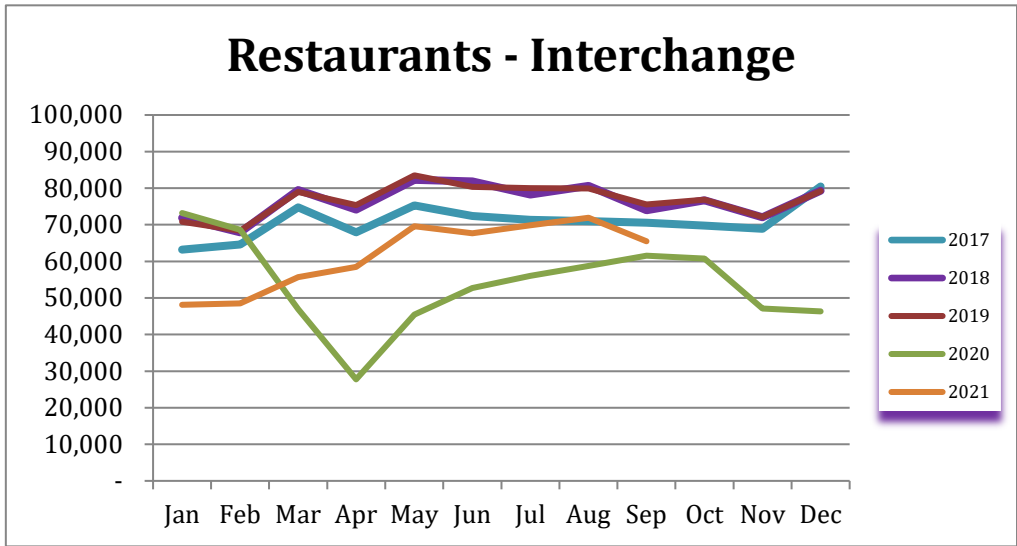
Restaurant Graphs Jan - Aug 2021



**Restaurant Graphs
Jan - Aug 2021**



Restaurant Graphs
Jan - Aug 2021



CITY OF LOUISVILLE
2021 HISTORICAL SALES TAX REVENUE (COMPARISONS FROM 2014 - 2021)
9/30/2021

MONTH	2014	2015	2016	2017	2018*	2019	2020	2021
January	798,792	930,279	886,723	1,052,366	1,141,972	1,071,558	1,146,885	1,093,893
February	708,164	751,446	920,875	864,842	984,046	936,429	1,010,556	1,048,733
March	891,756	966,850	1,054,128	1,182,825	1,254,090	1,334,863	1,453,347	1,473,421
April	990,489	926,082	949,906	1,044,230	1,131,949	1,159,948	1,043,220	1,447,875
May	928,421	931,057	1,032,963	1,183,115	1,284,619	1,223,169	1,104,718	1,463,795
June	1,013,900	1,116,715	1,216,853	1,336,406	1,458,894	1,579,107	1,620,670	1,836,453
July	866,647	1,026,333	1,136,035	1,137,813	1,247,212	1,366,196	1,231,987	1,460,976
August	983,356	983,178	1,050,800	1,119,641	1,198,848	1,488,654	1,176,398	1,372,626
September	974,352	1,097,796	1,153,466	1,209,258	1,425,270	1,501,976	1,500,877	1,641,416
October	876,022	948,794	1,003,857	1,154,708	1,187,020	1,338,241	1,274,200	-
November	867,460	933,235	1,005,580	1,112,434	1,113,867	1,208,379	1,137,481	-
December	1,294,297	1,360,790	1,420,942	1,554,048	1,889,403	1,878,105	1,920,601	-
Total Tax	\$ 11,193,655	\$ 11,972,557	\$ 12,832,129	\$ 13,951,686	\$ 15,317,190	\$ 16,086,625	\$ 15,620,940	\$ 12,839,188
Tax Variance %	7.5%	7.0%	7.2%	8.7%	9.8%	5.0%	-2.9%	-17.8%

QUARTERLY SUMMARY	2014	2015	2016	2017	2018*	2019	2020	2021
1st Quarter	2,398,712	2,648,576	2,861,726	3,100,032	3,380,108	3,342,849	3,610,788	3,616,047
2nd Quarter	2,932,810	2,973,855	3,199,722	3,563,751	3,875,462	3,962,225	3,768,607	4,748,123
3rd Quarter	2,824,355	3,107,307	3,340,301	3,466,712	3,871,330	4,356,826	3,909,262	4,475,018
4th Quarter	3,037,779	3,242,820	3,430,379	3,821,190	4,190,290	4,424,725	4,332,282	-
Tax Incr/(Decr)	128,256	282,952	232,995	126,411	404,617	485,496	(447,564)	565,756
Tax Variance %	4.8%	10.0%	7.5%	3.8%	11.7%	12.5%	-10.3%	14.5%

* Includes Recreation/Senior Center tax rate of .15% or 4.3% increase in total tax rate.

