

**CITY OF LOUISVILLE**

**Revenue History  
2017 through 2021**

YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2021	JANUARY	1,093,893	151,922	76,766	165,964	8,893	13,085	1,510,523
	FEBRUARY	1,048,733	123,647	175,248	141,326	9,311	9,343	1,507,607
	MARCH	1,473,421	187,196	497,955	118,578	12,589	1,431	2,291,171
	APRIL	1,447,875	92,613	880,417	156,795	13,198	3,434	2,594,332
	MAY	1,463,795	142,433	69,429	145,625	17,757	14,572	1,853,611
	JUNE	-	-	-	-	-	-	-
	JULY	-	-	-	-	-	-	-
	AUGUST	-	-	-	-	-	-	-
	SEPTEMBER	-	-	-	-	-	-	-
	OCTOBER	-	-	-	-	-	-	-
	NOVEMBER	-	-	-	-	-	-	-
	DECEMBER	-	-	-	-	-	-	-
	YTD TOTALS		6,527,717	697,811	1,699,815	728,288	61,748	41,866
YTD Variance % to Prior Year		13.4%	9.5%	64.3%	56.7%	-10.2%	-78.7%	19.6%
2020	JANUARY	1,146,885	139,124	167,476	143,490	20,259	10,328	1,627,562
	FEBRUARY	1,010,556	181,982	213,379	138,820	18,916	62,695	1,626,348
	MARCH	1,453,347	128,050	101,197	68,233	17,511	33,347	1,801,683
	APRIL	1,043,220	102,057	369,619	61,493	4,291	56,334	1,637,014
	MAY	1,104,718	86,298	182,958	52,846	7,772	34,308	1,468,899
	JUNE	1,620,670	135,567	62,081	152,603	13,238	126,571	2,110,730
	JULY	1,231,987	76,551	53,104	160,605	20,902	7,733	1,550,883
	AUGUST	1,176,398	83,836	53,404	155,256	24,833	26,419	1,520,146
	SEPTEMBER	1,500,877	105,141	136,333	145,388	18,154	48,695	1,954,587
	OCTOBER	1,274,200	123,011	36,568	192,352	17,622	7,756	1,651,508
	NOVEMBER	1,137,481	83,349	218,216	100,847	10,177	35,354	1,585,423
	DECEMBER	1,920,601	252,875	109,363	142,948	8,882	5,392	2,440,062
	YTD TOTALS		15,620,940	1,497,840	1,703,698	1,514,880	182,557	454,931
YTD Variance % to Prior Year		-2.9%	-12.9%	-18.4%	-12.7%	-59.9%	-67.1%	-10.6%
2019	JANUARY	1,071,558	127,245	86,502	201,074	21,423	18,826	1,526,627
	FEBRUARY	936,429	147,890	265,760	118,258	21,707	67,844	1,557,888
	MARCH	1,334,863	152,930	65,076	142,231	27,356	74,188	1,796,643
	APRIL	1,159,948	284,945	203,698	123,778	30,600	27,803	1,830,773
	MAY	1,223,169	92,960	281,555	162,333	44,797	105,311	1,910,125
	JUNE	1,579,107	154,476	324,102	109,552	53,263	44,863	2,265,363
	JULY	1,366,196	95,129	208,918	160,122	62,859	22,182	1,915,406
	AUGUST	1,488,654	113,156	88,430	145,808	57,724	810,122	2,703,894
	SEPTEMBER	1,501,976	140,882	143,151	143,031	46,348	30,769	2,006,157
	OCTOBER	1,338,241	99,425	142,592	178,136	42,935	157,833	1,959,161
	NOVEMBER	1,208,379	101,710	213,900	126,120	27,259	7,513	1,684,881
	DECEMBER	1,878,105	209,877	64,581	125,652	18,444	13,671	2,310,329
	YTD TOTALS		16,086,625	1,720,626	2,088,265	1,736,096	454,714	1,380,924
YTD Variance % to Prior Year		5.0%	19.1%	-8.1%	-14.6%	-3.8%	142.5%	6.2%
2018	JANUARY	1,141,972	128,132	293,454	114,134	29,376	13,506	1,720,575
	FEBRUARY	984,046	102,847	264,342	135,811	26,701	22,330	1,536,077
	MARCH	1,254,090	142,326	80,344	151,611	29,394	63,215	1,720,980
	APRIL	1,131,949	124,051	131,283	134,771	32,459	6,816	1,561,328
	MAY	1,284,619	86,666	86,100	124,497	44,481	(24,431)	1,601,930
	JUNE	1,458,894	144,902	67,534	100,297	57,035	30,865	1,859,528
	JULY	1,247,212	74,536	202,707	189,545	58,802	18,943	1,791,745
	AUGUST	1,198,848	98,692	356,991	286,799	58,980	196,689	2,196,997
	SEPTEMBER	1,425,270	145,883	295,455	233,665	45,157	125,089	2,270,519
	OCTOBER	1,187,020	103,396	294,551	240,914	39,845	10,093	1,875,820
	NOVEMBER	1,113,867	98,406	128,352	173,601	31,504	24,264	1,569,994
	DECEMBER	1,889,403	194,260	71,376	146,093	18,792	82,181	2,402,104
	YTD TOTALS		15,317,190	1,444,095	2,272,490	2,031,737	472,526	569,560
YTD Variance % to Prior Year		9.8%	5.1%	24.6%	36.5%	-8.6%	-43.8%	9.6%
2017	JANUARY	1,052,366	120,516	275,878	144,997	27,069	27,040	1,647,866
	FEBRUARY	864,842	92,210	103,187	110,561	24,240	8,935	1,203,976
	MARCH	1,182,825	127,911	300,687	123,024	33,056	48,822	1,816,325
	APRIL	1,044,230	108,870	95,596	92,463	34,743	97,793	1,473,695
	MAY	1,183,115	88,324	76,348	137,918	49,217	20,318	1,555,239
	JUNE	1,336,406	188,150	151,145	96,187	61,489	600,842	2,434,220
	JULY	1,137,813	82,143	94,455	123,752	61,409	25,805	1,525,376
	AUGUST	1,119,641	78,263	126,830	145,656	67,270	16,805	1,554,465
	SEPTEMBER	1,209,258	172,598	125,682	140,721	51,452	60,646	1,760,358
	OCTOBER	1,154,708	74,279	164,724	122,230	49,334	11,343	1,576,618
	NOVEMBER	1,112,434	87,717	37,893	132,970	26,870	45,130	1,443,015
	DECEMBER	1,554,048	153,334	271,190	118,218	30,714	50,309	2,177,813
	YTD TOTALS		13,951,686	1,374,317	1,823,614	1,488,699	516,863	1,013,786
YTD Variance % to Prior Year		8.7%	-16.0%	-8.9%	9.7%	3.3%	135.0%	7.5%

**City of Louisville, Colorado  
Total Sales Tax Revenue  
2017 -2021**

Month Of Sale	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Actual	Mnthly % Of 2020	Y-T-D % Of 2020	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	1,054,675	1,150,144	1,071,177	1,148,141	1,172,411	1,099,111	95.7%	95.7%	93.7%	93.7%
Feb	866,877	999,636	987,642	1,051,314	1,055,874	1,053,587	100.2%	97.9%	99.8%	96.6%
Mar	1,189,196	1,259,719	1,362,876	1,456,090	1,337,096	1,474,366	101.3%	99.2%	110.3%	101.7%
Apr	1,045,769	1,132,162	1,181,395	1,070,452	1,227,390	1,450,260	135.5%	107.4%	118.2%	105.9%
May	1,192,302	1,287,256	1,225,638	1,120,186	1,303,902	1,468,453	131.1%	112.0%	112.6%	107.4%
Jun	1,859,310	1,467,403	1,583,559	1,631,190	1,532,415		0.0%	87.5%	0.0%	85.8%
Jul	1,149,068	1,252,821	1,396,010	1,235,686	1,317,182		0.0%	75.1%	0.0%	73.2%
Aug	1,134,443	1,202,431	2,287,534	1,179,005	1,356,636		0.0%	66.2%	0.0%	63.5%
Sep	1,256,653	1,432,059	1,520,636	1,515,651	1,422,805		0.0%	57.4%	0.0%	55.8%
Oct	1,160,202	1,187,678	1,484,215	1,278,302	1,279,129		0.0%	51.6%	0.0%	50.3%
Nov	1,124,996	1,132,530	1,209,275	1,143,840	1,239,939		0.0%	47.3%	0.0%	46.0%
Dec	1,571,740	1,896,863	1,882,142	1,922,746	1,762,712		0.0%	41.6%	0.0%	40.9%
<b>Totals</b>	<b>14,605,231</b>	<b>15,400,702</b>	<b>17,192,097</b>	<b>15,752,603</b>	<b>16,007,490</b>	<b>6,545,777</b>				
<b>% Of Change</b>	<b>13.4%</b>	<b>5.4%</b>	<b>11.6%</b>	<b>-8.4%</b>	<b>1.6%</b>					

**City of Louisville, Colorado  
Lodging Tax Revenue  
2017 -2021**

Month Of Sale	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Actual	Mnthly % Of 2020	Y-T-D % Of 2020	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	27,069	29,376	21,423	20,259	13,275	8,893	43.9%	43.9%	67.0%	67.0%
Feb	24,240	26,701	21,707	18,916	12,979	9,311	49.2%	46.5%	71.7%	69.3%
Mar	33,056	29,394	27,356	17,511	14,924	12,589	71.9%	54.3%	84.4%	74.8%
Apr	34,743	32,459	30,600	4,291	15,350	13,198	307.6%	72.1%	86.0%	77.8%
May	49,217	44,481	44,797	7,772	22,266	17,757	228.5%	89.8%	79.7%	78.4%
Jun	61,489	57,035	53,263	13,238	24,942		0.0%	75.3%	0.0%	59.5%
Jul	61,409	58,802	62,859	20,902	27,258		0.0%	60.0%	0.0%	47.1%
Aug	67,270	58,980	57,724	24,833	27,190		0.0%	48.3%	0.0%	39.0%
Sep	51,452	45,157	46,348	18,154	21,681		0.0%	42.3%	0.0%	34.3%
Oct	49,334	39,845	42,935	17,622	21,483		0.0%	37.8%	0.0%	30.7%
Nov	26,870	31,504	27,259	10,177	14,495		0.0%	35.6%	0.0%	28.6%
Dec	30,714	18,792	18,444	8,882	11,516		0.0%	33.8%	0.0%	27.2%
<b>Totals</b>	<b>516,863</b>	<b>472,526</b>	<b>454,714</b>	<b>182,557</b>	<b>227,360</b>	<b>61,748</b>				
<b>% Of Change</b>	<b>3.3%</b>	<b>-8.6%</b>	<b>-3.8%</b>	<b>-59.9%</b>	<b>24.5%</b>					

**City of Louisville, Colorado  
Auto Use Tax Revenue  
2017 -2021**

Month Of Sale	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Actual	Mnthly % Of 2020	Y-T-D % Of 2020	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	144,997	114,134	201,074	143,490	126,025	165,964	115.7%	115.7%	131.7%	131.7%
Feb	110,561	135,811	118,258	138,820	114,592	141,325	101.8%	108.8%	123.3%	127.7%
Mar	123,024	151,611	142,231	68,233	121,356	118,578	173.8%	121.5%	97.7%	117.7%
Apr	92,463	134,771	123,778	61,493	107,687	156,795	255.0%	141.4%	145.6%	124.1%
May	137,918	124,497	162,333	52,846	109,120	145,625	275.6%	156.7%	133.5%	125.8%
Jun	96,187	100,297	109,552	152,603	114,062		0.0%	117.9%	0.0%	105.1%
Jul	123,752	189,545	160,122	160,605	128,739		0.0%	93.6%	0.0%	88.6%
Aug	145,656	286,799	145,808	155,256	144,714		0.0%	78.0%	0.0%	75.4%
Sep	140,721	233,665	143,031	145,388	141,991		0.0%	67.5%	0.0%	65.7%
Oct	122,230	240,914	178,136	192,352	149,008		0.0%	57.3%	0.0%	57.9%
Nov	132,970	173,601	126,120	100,847	115,660		0.0%	53.1%	0.0%	53.0%
Dec	118,218	146,093	125,652	142,948	124,434		0.0%	48.1%	0.0%	48.6%
<b>Totals</b>	<b>1,488,699</b>	<b>2,031,737</b>	<b>1,736,096</b>	<b>1,514,880</b>	<b>1,497,390</b>	<b>728,288</b>				
<b>% Of Change</b>	<b>9.7%</b>	<b>36.5%</b>	<b>-14.6%</b>	<b>-12.7%</b>	<b>-1.2%</b>					

**City of Louisville, Colorado  
Building Use Tax Revenue  
2017 -2021**

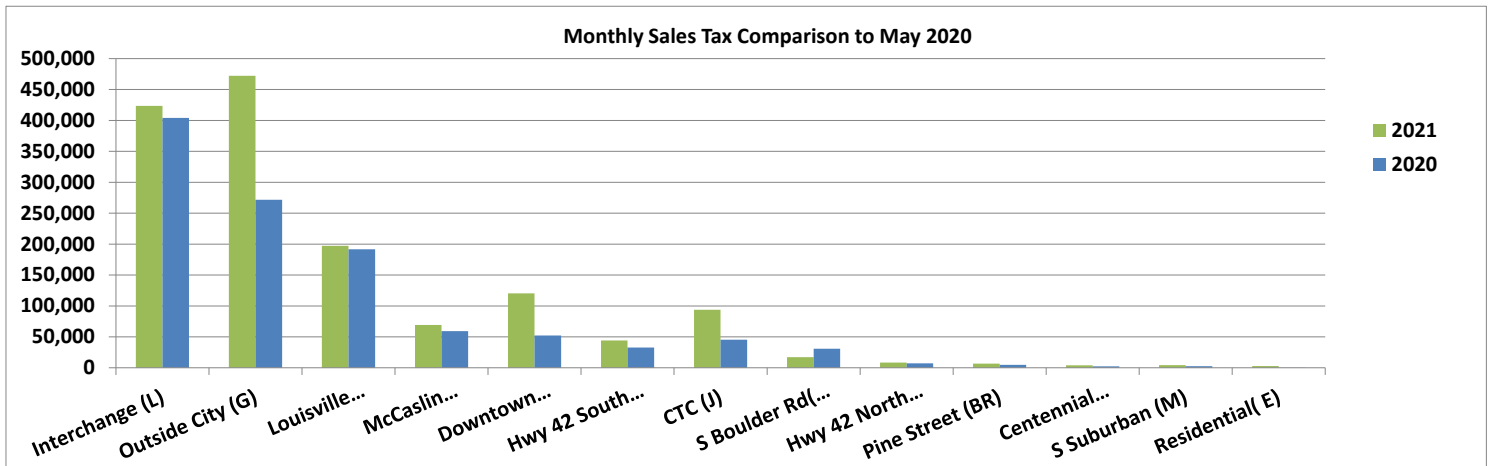
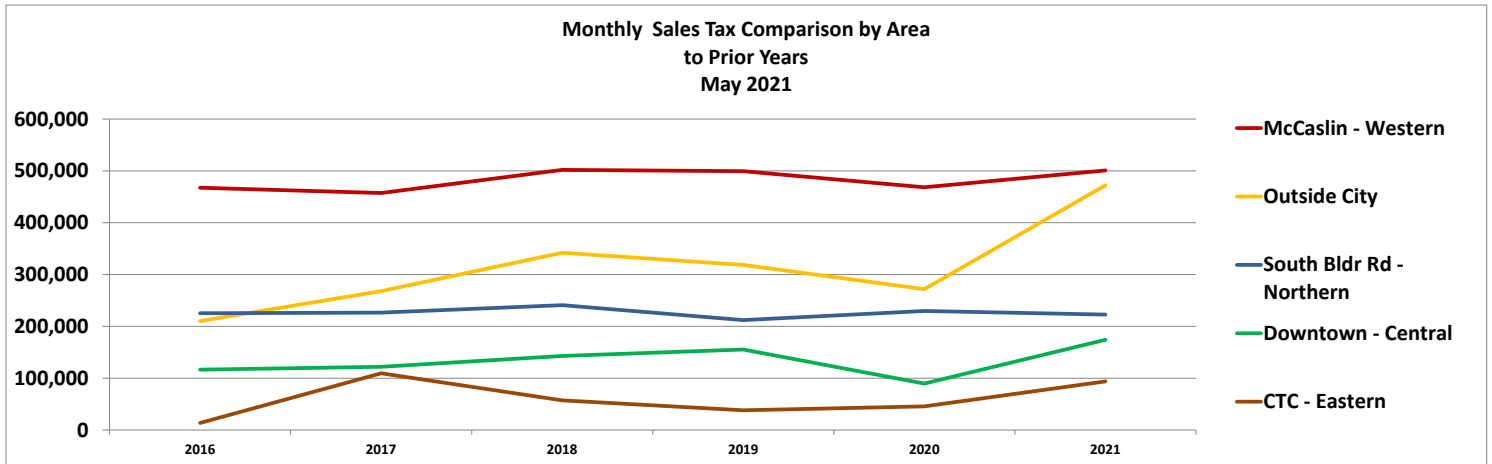
<b>Month Of Sale</b>	<b>2017 Actual</b>	<b>2018 Actual</b>	<b>2019 Actual</b>	<b>2020 Actual</b>	<b>2021 Budget</b>	<b>2021 Actual</b>	<b>Mnthly % Of 2020</b>	<b>Y-T-D % Of 2020</b>	<b>Mnthly % Of Budget</b>	<b>Y-T-D % Of Budget</b>
Jan	275,878	293,454	86,502	167,476	161,829	76,766	45.8%	45.8%	47.4%	47.4%
Feb	103,187	264,342	265,760	213,379	154,401	175,248	82.1%	66.2%	113.5%	79.7%
Mar	300,687	80,344	65,076	101,197	158,197	497,955	492.1%	155.6%	314.8%	158.1%
Apr	95,596	131,263	203,698	369,619	157,021	880,417	238.2%	191.4%	560.7%	258.2%
May	76,348	86,100	281,555	182,958	193,898	69,429	37.9%	164.3%	35.8%	206.0%
Jun	151,145	67,534	324,102	62,081	185,525		0.0%	155.0%	0.0%	168.2%
Jul	94,455	202,707	208,918	53,104	177,494		0.0%	147.8%	0.0%	143.0%
Aug	126,830	356,991	88,430	53,404	164,582		0.0%	141.3%	0.0%	125.6%
Sep	125,682	295,455	143,151	136,333	134,968		0.0%	126.9%	0.0%	114.2%
Oct	164,724	294,551	142,592	36,568	174,346		0.0%	123.5%	0.0%	102.3%
Nov	37,893	128,352	213,900	218,216	128,151		0.0%	106.6%	0.0%	94.9%
Dec	271,190	71,376	64,581	109,363	106,448		0.0%	99.8%	0.0%	89.6%
<b>Totals</b>	<b>1,823,614</b>	<b>2,272,470</b>	<b>2,088,265</b>	<b>1,703,698</b>	<b>1,896,860</b>	<b>1,699,815</b>				
<b>% Of Change</b>	<b>-8.9%</b>	<b>24.6%</b>	<b>-8.1%</b>	<b>-18.4%</b>	<b>11.3%</b>					

**City of Louisville, Colorado  
Consumer Use Tax Revenue  
2017 -2021**

<b>Month Of Sale</b>	<b>2017 Actual</b>	<b>2018 Actual</b>	<b>2019 Actual</b>	<b>2020 Actual</b>	<b>2021 Budget</b>	<b>2021 Actual</b>	<b>Mnthly % Of 2020</b>	<b>Y-T-D % Of 2020</b>	<b>Mnthly % Of Budget</b>	<b>Y-T-D % Of Budget</b>
Jan	140,390	132,262	142,282	144,086	122,599	157,567	109.4%	109.4%	128.5%	128.5%
Feb	97,871	106,800	159,797	181,982	108,922	127,128	69.9%	87.3%	116.7%	123.0%
Mar	153,044	173,536	189,651	153,037	142,018	187,452	122.5%	98.5%	132.0%	126.4%
Apr	204,559	127,868	290,688	103,828	140,066	93,203	89.8%	97.0%	66.5%	110.1%
May	96,617	100,007	165,145	99,949	110,414	151,626	151.7%	105.0%	137.3%	114.9%
Jun	252,267	166,583	185,766	221,745	168,615		0.0%	79.3%	0.0%	90.5%
Jul	93,569	87,178	103,361	79,979	85,770		0.0%	72.8%	0.0%	81.6%
Aug	82,678	257,159	122,267	102,534	132,105		0.0%	66.0%	0.0%	71.0%
Sep	184,530	250,108	150,826	132,549	147,217		0.0%	58.8%	0.0%	61.9%
Oct	78,777	111,410	105,704	125,635	134,634		0.0%	53.3%	0.0%	55.5%
Nov	114,528	102,920	106,814	106,227	137,809		0.0%	49.4%	0.0%	50.1%
Dec	169,722	268,009	217,819	255,350	279,791		0.0%	42.0%	0.0%	41.9%
<b>Totals</b>	<b>1,668,551</b>	<b>1,883,839</b>	<b>1,940,122</b>	<b>1,706,899</b>	<b>1,709,960</b>	<b>716,976</b>				
<b>% Of Change</b>	<b>-9.7%</b>	<b>12.9%</b>	<b>3.0%</b>	<b>-12.0%</b>	<b>0.2%</b>					

## Monthly Sales Tax Revenue Comparisons by Area (May 2021)

AREA NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	% Of Total	% Change
Interchange (L)	372,911	383,438	422,808	413,399	404,188	423,521	28.9%	4.8%
Outside City (G)	210,182	268,046	341,922	318,388	271,691	472,234	32.3%	73.8%
Louisville Plaza (H/HR)	172,900	171,856	189,879	183,590	191,744	197,171	13.5%	2.8%
McCaslin North(K)	81,735	58,842	70,741	76,038	59,194	69,159	4.7%	16.8%
Downtown (AR)	84,985	91,996	103,937	119,646	52,168	120,282	8.2%	130.6%
Hwy 42 South (I)	24,594	24,164	29,772	27,470	32,740	44,178	3.0%	34.9%
CTC (J)	13,587	109,453	57,067	37,989	45,468	93,837	6.4%	106.4%
S Boulder Rd( C/CR)	43,119	46,091	42,575	20,935	30,783	17,265	1.2%	-43.9%
Hwy 42 North (F/FR)	9,228	8,395	8,444	7,542	7,237	8,312	0.6%	14.9%
Pine Street (BR)	6,325	5,271	8,624	8,001	4,663	6,798	0.5%	45.8%
Centennial Valley (D)	8,419	9,794	3,316	5,103	2,297	3,945	0.3%	71.8%
S Suburban (M)	4,435	5,207	5,050	4,792	2,537	4,302	0.3%	69.6%
Residential( E)	544	563	484	276	7	2,790	0.2%	39757.1%
<b>Total Revenue</b>	<b>1,032,963</b>	<b>1,183,115</b>	<b>1,284,619</b>	<b>1,223,169</b>	<b>1,104,718</b>	<b>1,463,795</b>		
<b>% Of Change</b>	<b>10.9%</b>	<b>14.5%</b>	<b>8.6%</b>	<b>-4.8%</b>	<b>-9.7%</b>	<b>32.5%</b>		



## Monthly Sales Tax Revenue Comparisons by Industry (May 2021)

AREA NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	% Of Total	% Change
Grocery (54)	238,577	251,660	263,680	249,983	295,060	291,364	19.9%	-1.3%
Food/Beverage (58)	198,535	207,343	247,432	266,924	141,287	258,320	17.6%	82.8%
Communications/Utilities (40-48)	113,896	122,377	123,848	117,282	69,045	78,611	5.4%	13.9%
Building Matl's/Construction (15, 52)	178,909	170,648	195,841	187,281	295,007	262,483	17.9%	-11.0%
General Merchandise (53, 59)	111,056	113,950	188,264	157,816	139,062	272,714	18.6%	96.1%
Services (70-79)	94,674	105,733	95,653	101,988	43,616	98,713	6.7%	126.3%
Finance/Leasing (60-61)	25,584	32,914	35,793	28,234	35,185	30,776	2.1%	-12.5%
Manufacturing (20-26)	16,954	114,685	54,492	49,407	39,714	83,672	5.7%	110.7%
Furniture (57)	17,435	21,579	25,556	21,386	23,746	25,877	1.8%	9.0%
Wholesale (50)	22,675	21,269	32,671	23,857	4,197	34,261	2.3%	716.3%
Automotive (55)	1,872	5,466	6,707	5,596	6,172	6,160	0.4%	-0.2%
Apparel (56)	8,201	9,706	9,647	8,922	7,483	12,226	0.8%	63.4%
Agriculture (1)	4,594	5,784	5,036	4,493	5,144	8,619	0.6%	67.5%
<b>Totals</b>	<b>1,032,963</b>	<b>1,183,115</b>	<b>1,284,619</b>	<b>1,223,169</b>	<b>1,104,718</b>	<b>1,463,795</b>		
<b>% Of Change</b>	<b>10.9%</b>	<b>14.5%</b>	<b>8.6%</b>	<b>-4.8%</b>	<b>-9.7%</b>	<b>32.5%</b>		

