

CITY OF LOUISVILLE

**Revenue History
2017 through 2021**

YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2021	JANUARY	1,093,893	151,922	76,766	165,964	8,893	13,085	1,510,523
	FEBRUARY	1,048,733	123,647	175,248	141,326	9,311	9,343	1,507,607
	MARCH	1,473,421	187,196	497,955	118,578	12,589	1,431	2,291,171
	APRIL	-	-	-	-	-	-	-
	MAY	-	-	-	-	-	-	-
	JUNE	-	-	-	-	-	-	-
	JULY	-	-	-	-	-	-	-
	AUGUST	-	-	-	-	-	-	-
	SEPTEMBER	-	-	-	-	-	-	-
	OCTOBER	-	-	-	-	-	-	-
	NOVEMBER	-	-	-	-	-	-	-
	DECEMBER	-	-	-	-	-	-	-
	YTD TOTALS		3,616,047	462,765	749,969	425,868	30,793	23,859
YTD Variance % to Prior Year		0.1%	3.0%	55.6%	21.5%	-45.7%	-77.6%	5.0%
2020	JANUARY	1,146,885	139,124	167,476	143,490	20,259	10,328	1,627,562
	FEBRUARY	1,010,556	181,982	213,379	138,820	18,916	62,695	1,626,348
	MARCH	1,453,347	128,050	101,197	68,233	17,511	33,347	1,801,683
	APRIL	1,043,220	102,057	369,619	61,493	4,291	56,334	1,637,014
	MAY	1,104,718	86,298	182,958	52,846	7,772	34,308	1,468,899
	JUNE	1,620,670	135,567	62,081	152,603	13,238	126,571	2,110,730
	JULY	1,231,987	76,551	53,104	160,605	20,902	7,733	1,550,883
	AUGUST	1,176,398	83,836	53,404	155,256	24,833	26,419	1,520,146
	SEPTEMBER	1,500,877	105,141	136,333	145,388	18,154	48,695	1,954,587
	OCTOBER	1,274,200	123,011	36,568	192,352	17,622	7,756	1,651,508
	NOVEMBER	1,137,481	83,349	218,216	100,847	10,177	35,354	1,585,423
	DECEMBER	1,920,601	252,875	109,363	142,948	8,882	5,392	2,440,062
	YTD TOTALS		15,620,940	1,497,840	1,703,698	1,514,880	182,557	454,931
YTD Variance % to Prior Year		-2.9%	-12.9%	-18.4%	-12.7%	-59.9%	-67.1%	-10.6%
2019	JANUARY	1,071,558	127,245	86,502	201,074	21,423	18,826	1,526,627
	FEBRUARY	936,429	147,890	265,760	118,258	21,707	67,844	1,557,888
	MARCH	1,334,863	152,930	65,076	142,231	27,356	74,188	1,796,643
	APRIL	1,159,948	284,945	203,698	123,778	30,600	27,803	1,830,773
	MAY	1,223,169	92,960	281,555	162,333	44,797	105,311	1,910,125
	JUNE	1,579,107	154,476	324,102	109,552	53,263	44,863	2,265,363
	JULY	1,366,196	95,129	208,918	160,122	62,859	22,182	1,915,406
	AUGUST	1,488,654	113,156	88,430	145,808	57,724	810,122	2,703,894
	SEPTEMBER	1,501,976	140,882	143,151	143,031	46,348	30,769	2,006,157
	OCTOBER	1,338,241	99,425	142,592	178,136	42,935	157,833	1,959,161
	NOVEMBER	1,208,379	101,710	213,900	126,120	27,259	7,513	1,684,881
	DECEMBER	1,878,105	209,877	64,581	125,652	18,444	13,671	2,310,329
	YTD TOTALS		16,086,625	1,720,626	2,088,265	1,736,096	454,714	1,380,924
YTD Variance % to Prior Year		5.0%	19.1%	-8.1%	-14.6%	-3.8%	142.5%	6.2%
2018	JANUARY	1,141,972	128,132	293,454	114,134	29,376	13,506	1,720,575
	FEBRUARY	984,046	102,847	264,342	135,811	26,701	22,330	1,536,077
	MARCH	1,254,090	142,326	80,344	151,611	29,394	63,215	1,720,980
	APRIL	1,131,949	124,051	131,283	134,771	32,459	6,816	1,561,328
	MAY	1,284,619	86,666	86,100	124,497	44,481	(24,431)	1,601,930
	JUNE	1,458,894	144,902	67,534	100,297	57,035	30,865	1,859,528
	JULY	1,247,212	74,536	202,707	189,545	58,802	18,943	1,791,745
	AUGUST	1,198,848	98,692	356,991	286,799	58,980	196,689	2,196,997
	SEPTEMBER	1,425,270	145,883	295,455	233,665	45,157	125,089	2,270,519
	OCTOBER	1,187,020	103,396	294,551	240,914	39,845	10,093	1,875,820
	NOVEMBER	1,113,867	98,406	128,352	173,601	31,504	24,264	1,569,994
	DECEMBER	1,889,403	194,260	71,376	146,093	18,792	82,181	2,402,104
	YTD TOTALS		15,317,190	1,444,095	2,272,490	2,031,737	472,526	569,560
YTD Variance % to Prior Year		9.8%	5.1%	24.6%	36.5%	-8.6%	-43.8%	9.6%
2017	JANUARY	1,052,366	120,516	275,878	144,997	27,069	27,040	1,647,866
	FEBRUARY	864,842	92,210	103,187	110,561	24,240	8,935	1,203,976
	MARCH	1,182,825	127,911	300,687	123,024	33,056	48,822	1,816,325
	APRIL	1,044,230	108,870	95,596	92,463	34,743	97,793	1,473,695
	MAY	1,183,115	88,324	76,348	137,918	49,217	20,318	1,555,239
	JUNE	1,336,406	188,150	151,145	96,187	61,489	600,842	2,434,220
	JULY	1,137,813	82,143	94,455	123,752	61,409	25,805	1,525,376
	AUGUST	1,119,641	78,263	126,830	145,656	67,270	16,805	1,554,465
	SEPTEMBER	1,209,258	172,598	125,682	140,721	51,452	60,646	1,760,358
	OCTOBER	1,154,708	74,279	164,724	122,230	49,334	11,343	1,576,618
	NOVEMBER	1,112,434	87,717	37,893	132,970	26,870	45,130	1,443,015
	DECEMBER	1,554,048	153,334	271,190	118,218	30,714	50,309	2,177,813
	YTD TOTALS		13,951,686	1,374,317	1,823,614	1,488,699	516,863	1,013,786
YTD Variance % to Prior Year		8.7%	-16.0%	-8.9%	9.7%	3.3%	135.0%	7.5%

**City of Louisville, Colorado
Total Sales Tax Revenue
2017 -2021**

Month Of Sale	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Actual	Mnthly % Of 2020	Y-T-D % Of 2020	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	1,054,675	1,150,144	1,071,177	1,148,141	1,172,411	1,099,111	95.7%	95.7%	93.7%	93.7%
Feb	866,877	999,636	987,642	1,051,314	1,055,874	1,053,587	100.2%	97.9%	99.8%	96.6%
Mar	1,189,196	1,259,719	1,362,876	1,456,090	1,337,096	1,474,366	101.3%	99.2%	110.3%	101.7%
Apr	1,045,769	1,132,162	1,181,395	1,070,452	1,227,390		0.0%	76.7%	0.0%	75.7%
May	1,192,302	1,287,256	1,225,638	1,120,186	1,303,902		0.0%	62.0%	0.0%	59.5%
Jun	1,859,310	1,467,403	1,583,559	1,631,190	1,532,415		0.0%	48.5%	0.0%	47.5%
Jul	1,149,068	1,252,821	1,396,010	1,235,686	1,317,182		0.0%	41.6%	0.0%	40.5%
Aug	1,134,443	1,202,431	2,287,534	1,179,005	1,356,636		0.0%	36.7%	0.0%	35.2%
Sep	1,256,653	1,432,059	1,520,636	1,515,651	1,422,805		0.0%	31.8%	0.0%	30.9%
Oct	1,160,202	1,187,678	1,484,215	1,278,302	1,279,129		0.0%	28.6%	0.0%	27.9%
Nov	1,124,996	1,132,530	1,209,275	1,143,840	1,239,939		0.0%	26.2%	0.0%	25.5%
Dec	1,571,740	1,896,863	1,882,142	1,922,746	1,762,712		0.0%	23.0%	0.0%	22.7%
Totals	14,605,231	15,400,702	17,192,097	15,752,603	16,007,490	3,627,064				
% Of Change	13.4%	5.4%	11.6%	-8.4%	1.6%					

**City of Louisville, Colorado
Lodging Tax Revenue
2017 -2021**

Month Of Sale	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Actual	Mnthly % Of 2020	Y-T-D % Of 2020	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	27,069	29,376	21,423	20,259	13,275	8,893	43.9%	43.9%	67.0%	67.0%
Feb	24,240	26,701	21,707	18,916	12,979	9,311	49.2%	46.5%	71.7%	69.3%
Mar	33,056	29,394	27,356	17,511	14,924	12,589	71.9%	54.3%	84.4%	74.8%
Apr	34,743	32,459	30,600	4,291	15,350		0.0%	50.5%	0.0%	54.5%
May	49,217	44,481	44,797	7,772	22,266		0.0%	44.8%	0.0%	39.1%
Jun	61,489	57,035	53,263	13,238	24,942		0.0%	37.6%	0.0%	29.7%
Jul	61,409	58,802	62,859	20,902	27,258		0.0%	29.9%	0.0%	23.5%
Aug	67,270	58,980	57,724	24,833	27,190		0.0%	24.1%	0.0%	19.5%
Sep	51,452	45,157	46,348	18,154	21,681		0.0%	21.1%	0.0%	17.1%
Oct	49,334	39,845	42,935	17,622	21,483		0.0%	18.8%	0.0%	15.3%
Nov	26,870	31,504	27,259	10,177	14,495		0.0%	17.7%	0.0%	14.3%
Dec	30,714	18,792	18,444	8,882	11,516		0.0%	16.9%	0.0%	13.5%
Totals	516,863	472,526	454,714	182,557	227,360	30,793				
% Of Change	3.3%	-8.6%	-3.8%	-59.9%	24.5%					

**City of Louisville, Colorado
Auto Use Tax Revenue
2017 -2021**

Month Of Sale	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Actual	Mnthly % Of 2020	Y-T-D % Of 2020	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	144,997	114,134	201,074	143,490	126,025	165,964	115.7%	115.7%	131.7%	131.7%
Feb	110,561	135,811	118,258	138,820	114,592	141,325	101.8%	108.8%	123.3%	127.7%
Mar	123,024	151,611	142,231	68,233	121,356	118,578	173.8%	121.5%	97.7%	117.7%
Apr	92,463	134,771	123,778	61,493	107,687		0.0%	103.4%	0.0%	90.7%
May	137,918	124,497	162,333	52,846	109,120		0.0%	91.6%	0.0%	73.6%
Jun	96,187	100,297	109,552	152,603	114,062		0.0%	69.0%	0.0%	61.5%
Jul	123,752	189,545	160,122	160,605	128,739		0.0%	54.7%	0.0%	51.8%
Aug	145,656	286,799	145,808	155,256	144,714		0.0%	45.6%	0.0%	44.1%
Sep	140,721	233,665	143,031	145,388	141,991		0.0%	39.5%	0.0%	38.4%
Oct	122,230	240,914	178,136	192,352	149,008		0.0%	33.5%	0.0%	33.9%
Nov	132,970	173,601	126,120	100,847	115,660		0.0%	31.0%	0.0%	31.0%
Dec	118,218	146,093	125,652	142,948	124,434		0.0%	28.1%	0.0%	28.4%
Totals	1,488,699	2,031,737	1,736,096	1,514,880	1,497,390	425,868				
% Of Change	9.7%	36.5%	-14.6%	-12.7%	-1.2%					

**City of Louisville, Colorado
Building Use Tax Revenue
2017 -2021**

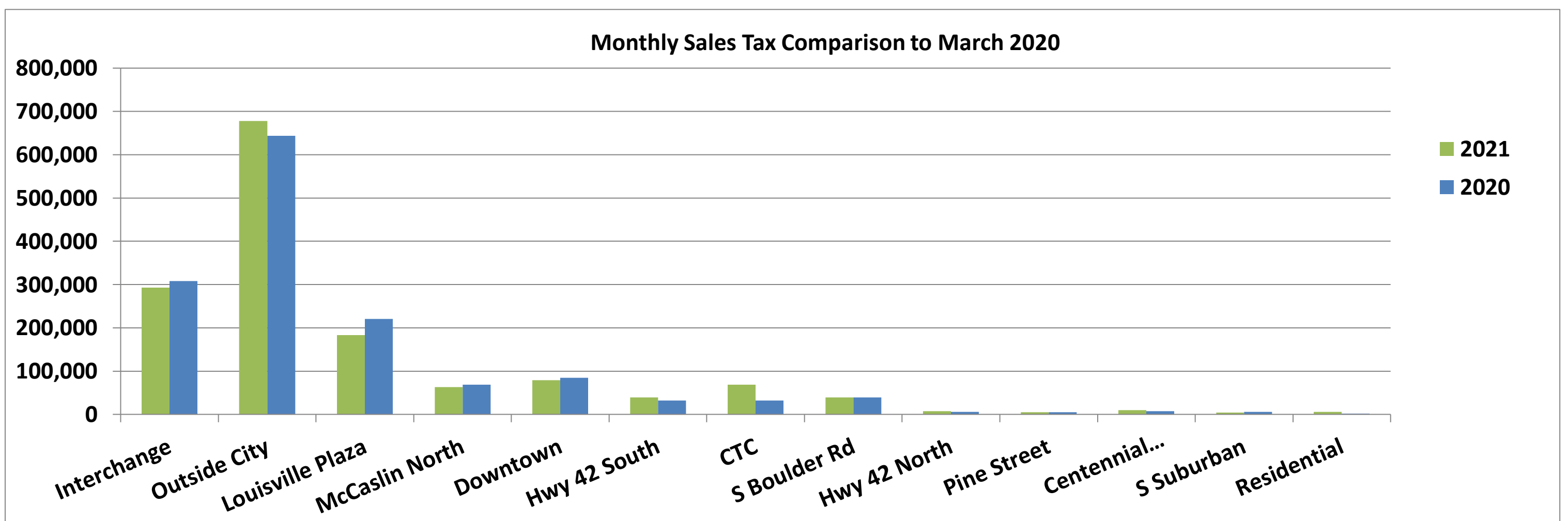
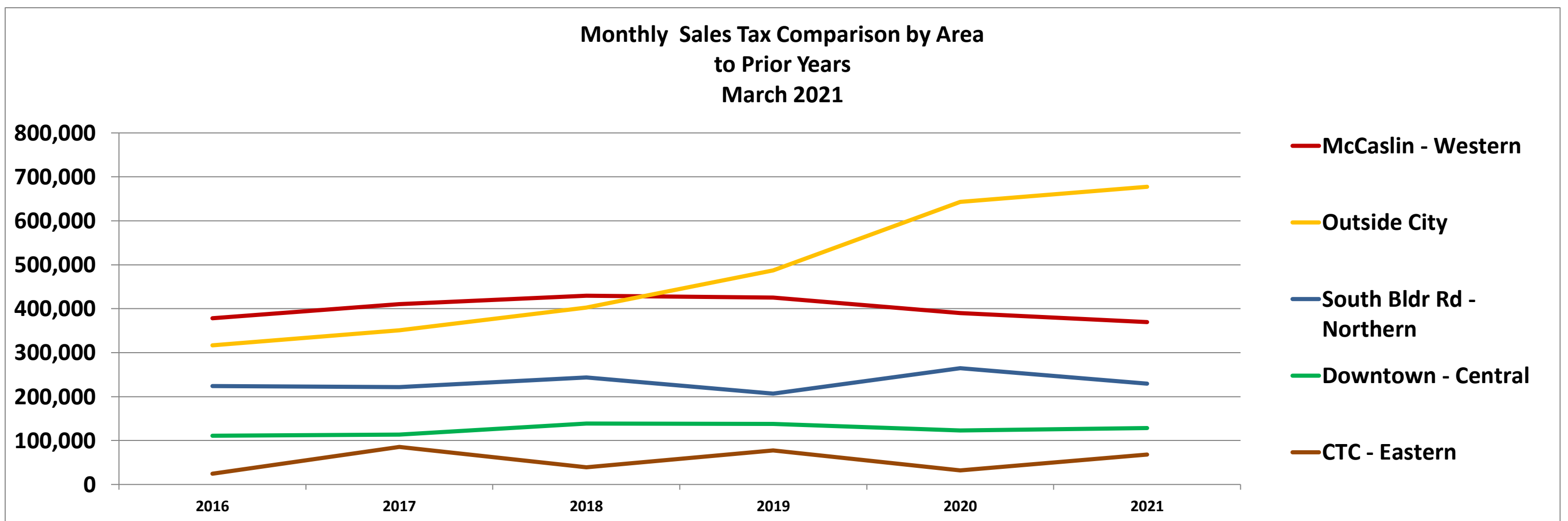
Month Of Sale	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Actual	Mnthly % Of 2020	Y-T-D % Of 2020	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	275,878	293,454	86,502	167,476	161,829	76,766	45.8%	45.8%	47.4%	47.4%
Feb	103,187	264,342	265,760	213,379	154,401	175,248	82.1%	66.2%	113.5%	79.7%
Mar	300,687	80,344	65,076	101,197	158,197	497,955	492.1%	155.6%	314.8%	158.1%
Apr	95,596	131,263	203,698	369,619	157,021		0.0%	88.1%	0.0%	118.8%
May	76,348	86,100	281,555	182,958	193,898		0.0%	72.5%	0.0%	90.9%
Jun	151,145	67,534	324,102	62,081	185,525		0.0%	68.4%	0.0%	74.2%
Jul	94,455	202,707	208,918	53,104	177,494		0.0%	65.2%	0.0%	63.1%
Aug	126,830	356,991	88,430	53,404	164,582		0.0%	62.3%	0.0%	55.4%
Sep	125,682	295,455	143,151	136,333	134,968		0.0%	56.0%	0.0%	50.4%
Oct	164,724	294,551	142,592	36,568	174,346		0.0%	54.5%	0.0%	45.1%
Nov	37,893	128,352	213,900	218,216	128,151		0.0%	47.0%	0.0%	41.9%
Dec	271,190	71,376	64,581	109,363	106,448		0.0%	44.0%	0.0%	39.5%
Totals	1,823,614	2,272,470	2,088,265	1,703,698	1,896,860	749,969				
% Of Change	-8.9%	24.6%	-8.1%	-18.4%	11.3%					

**City of Louisville, Colorado
Consumer Use Tax Revenue
2017 -2021**

Month Of Sale	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Actual	Mnthly % Of 2020	Y-T-D % Of 2020	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	140,390	132,262	142,282	144,086	122,599	157,567	109.4%	109.4%	128.5%	128.5%
Feb	97,871	106,800	159,797	181,982	108,922	127,128	69.9%	87.3%	116.7%	123.0%
Mar	153,044	173,536	189,651	153,037	142,018	187,452	122.5%	98.5%	132.0%	126.4%
Apr	204,559	127,868	290,688	103,828	140,066		0.0%	81.0%	0.0%	91.9%
May	96,617	100,007	165,145	99,949	110,414		0.0%	69.1%	0.0%	75.7%
Jun	252,267	166,583	185,766	221,745	168,615		0.0%	52.2%	0.0%	59.6%
Jul	93,569	87,178	103,361	79,979	85,770		0.0%	48.0%	0.0%	53.8%
Aug	82,678	257,159	122,267	102,534	132,105		0.0%	43.4%	0.0%	46.7%
Sep	184,530	250,108	150,826	132,549	147,217		0.0%	38.7%	0.0%	40.8%
Oct	78,777	111,410	105,704	125,635	134,634		0.0%	35.1%	0.0%	36.5%
Nov	114,528	102,920	106,814	106,227	137,809		0.0%	32.5%	0.0%	33.0%
Dec	169,722	268,009	217,819	255,350	279,791		0.0%	27.7%	0.0%	27.6%
Totals	1,668,551	1,883,839	1,940,122	1,706,899	1,709,960	472,146				
% Of Change	-9.7%	12.9%	3.0%	-12.0%	0.2%					

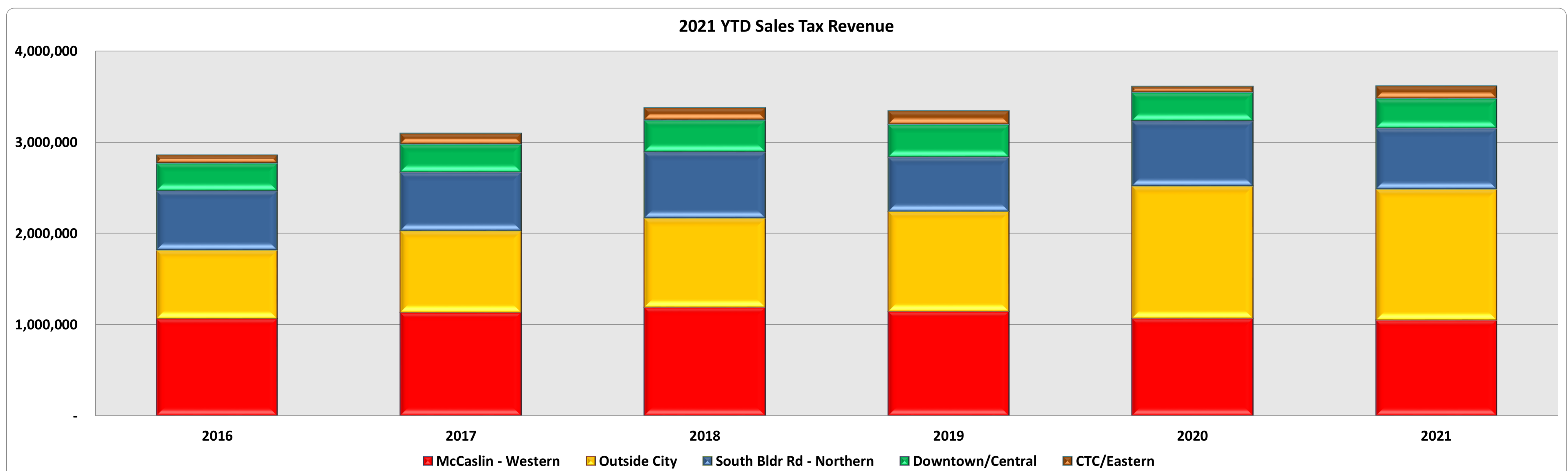
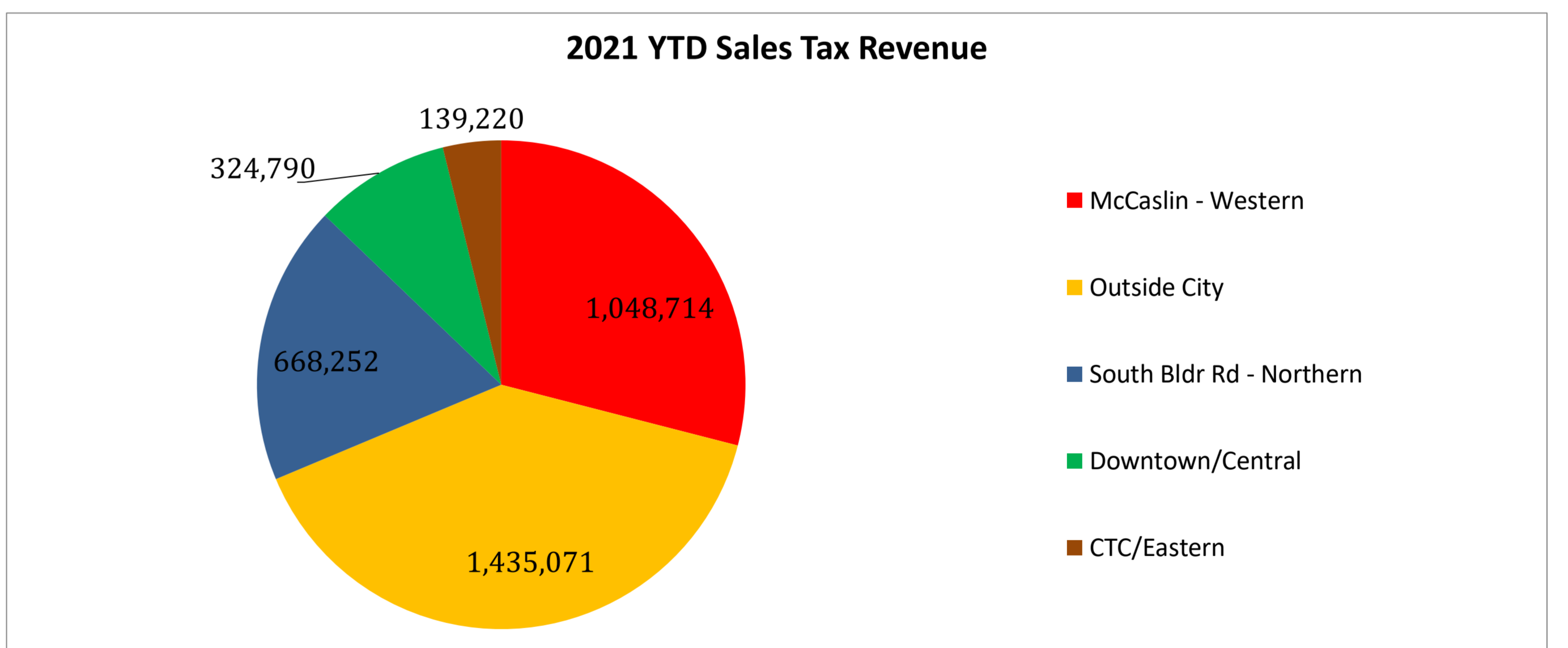
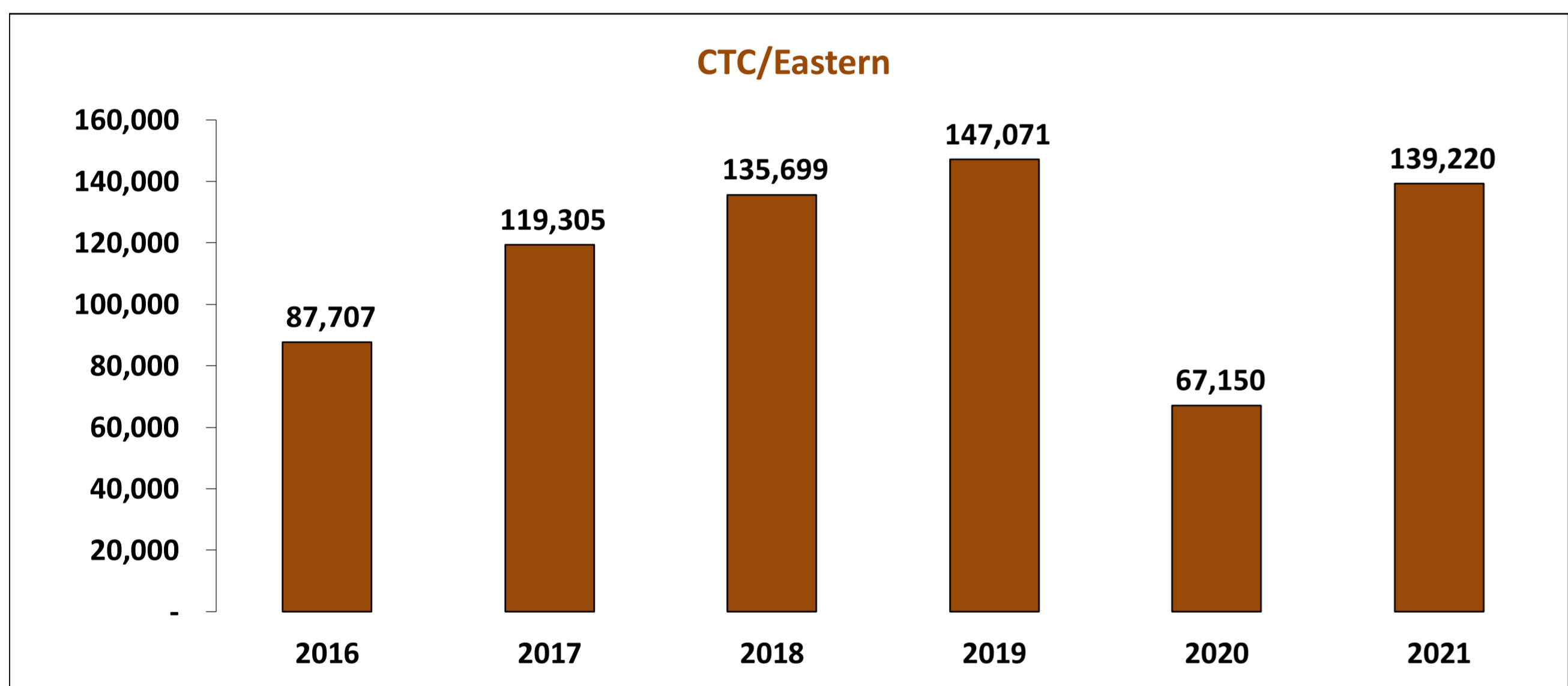
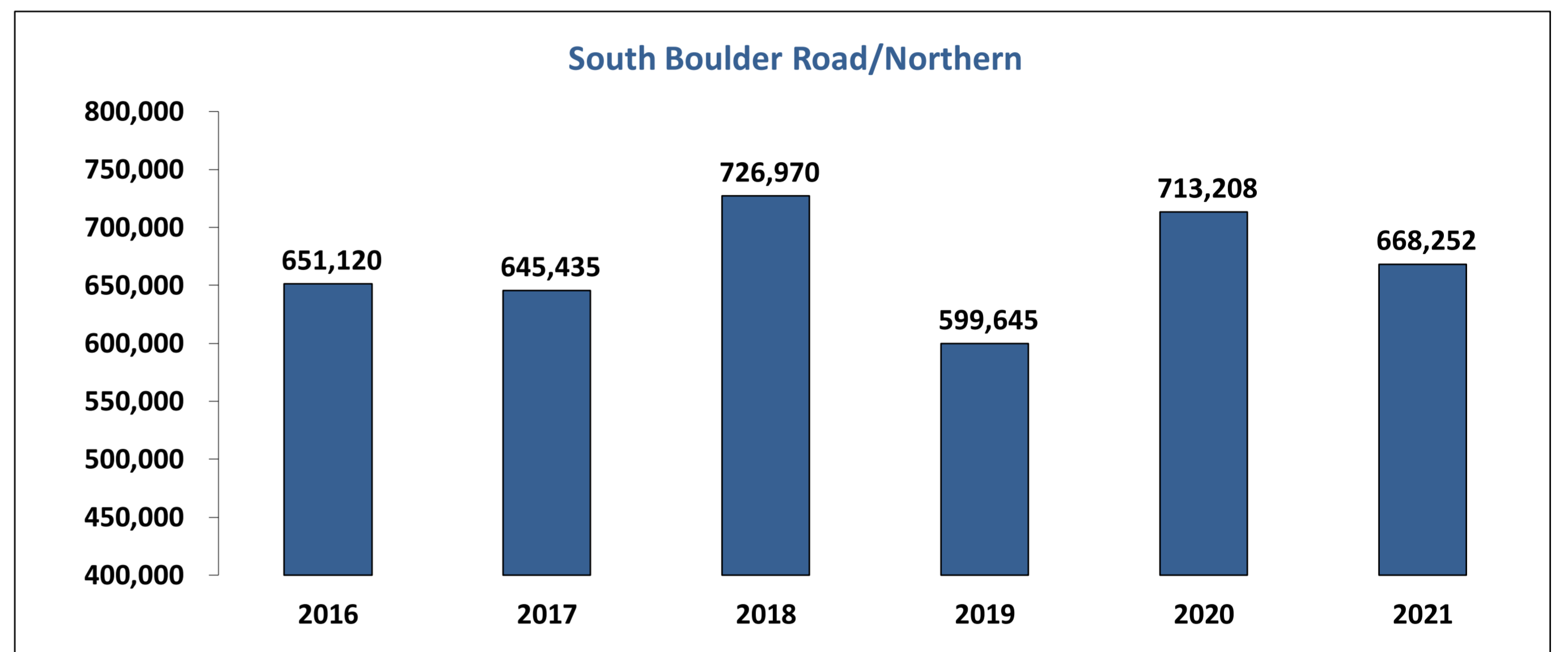
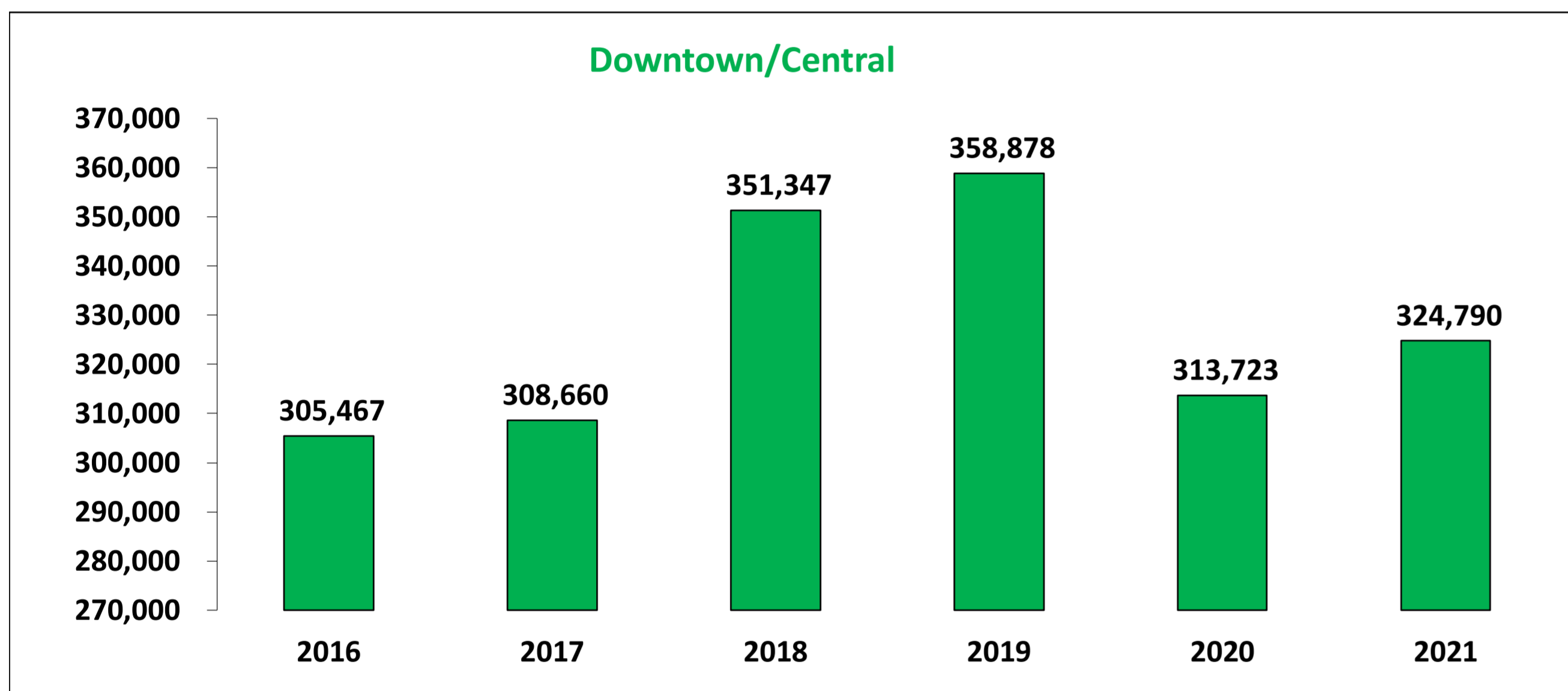
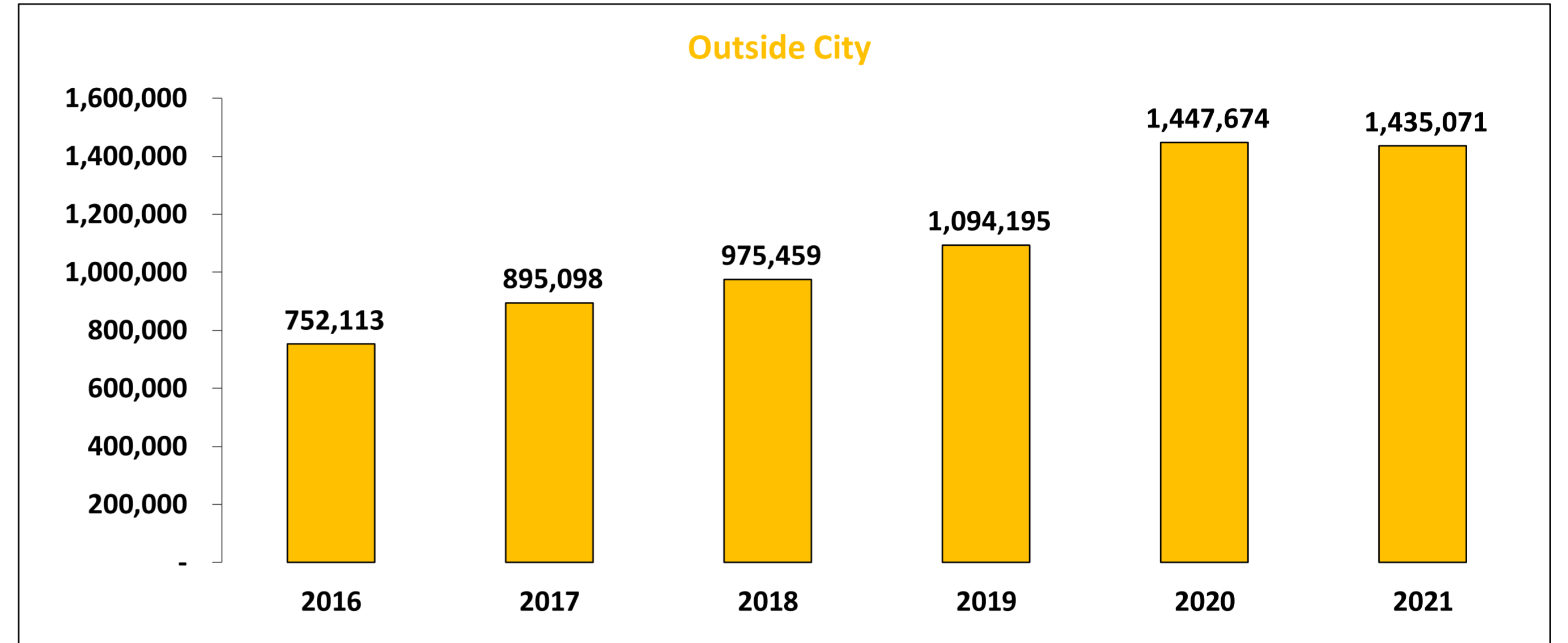
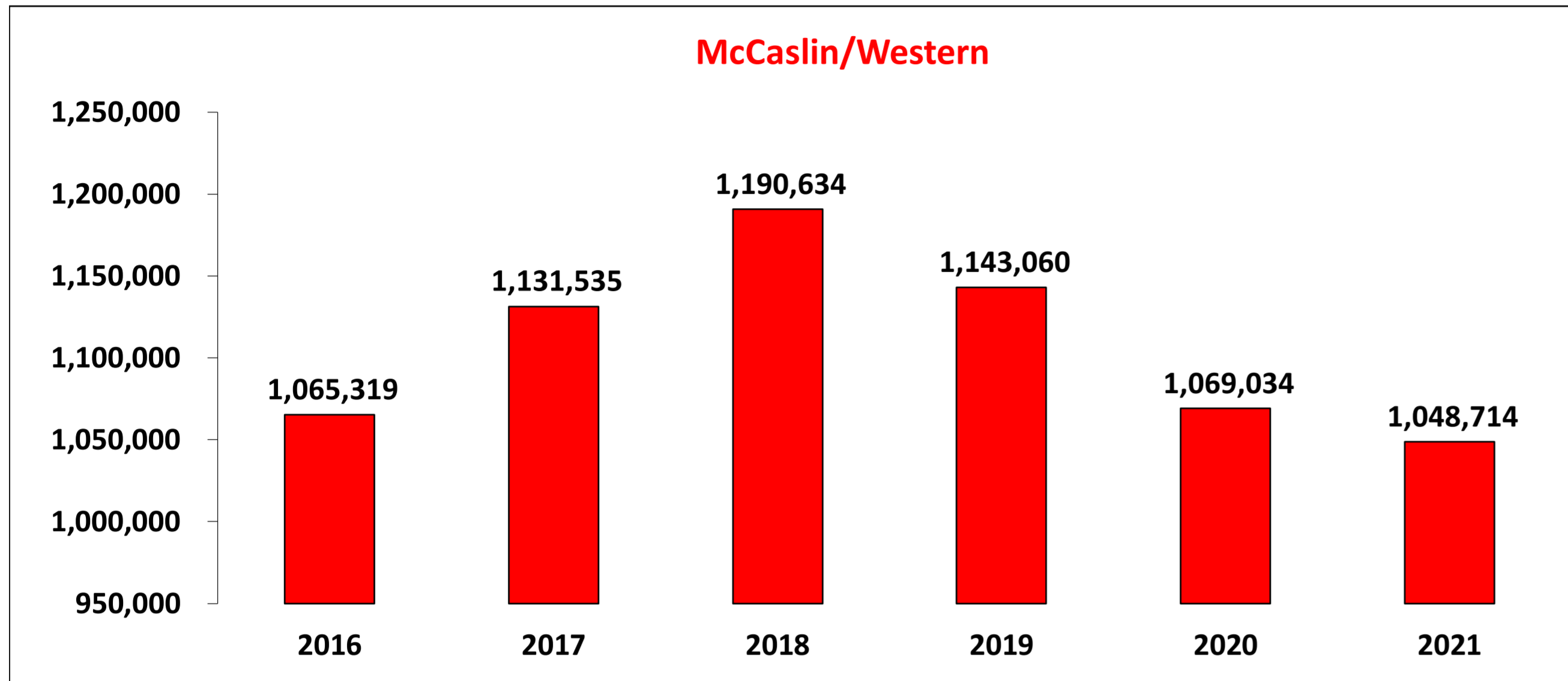
Monthly Sales Tax Revenue Comparisons by Area (March 2021)

AREA NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	% Of Total	% Change
Interchange	288,782	334,757	348,259	332,707	308,154	292,924	19.9%	-4.9%
Outside City	316,661	351,237	402,926	486,919	643,249	677,430	46.0%	5.3%
Louisville Plaza	174,348	167,223	183,662	171,261	220,173	183,236	12.4%	-16.8%
McCaslin North	81,940	62,721	73,989	69,314	68,616	62,893	4.3%	-8.3%
Downtown	79,658	79,943	99,781	101,652	84,528	79,112	5.4%	-6.4%
Hwy 42 South	23,795	23,942	29,687	25,117	31,967	38,932	2.6%	21.8%
CTC	24,498	85,469	39,372	77,528	32,396	68,233	4.6%	110.6%
S Boulder Rd	42,550	46,284	50,484	22,961	39,013	38,978	2.6%	-0.1%
Hwy 42 North	7,017	8,214	9,415	12,552	5,445	7,400	0.5%	35.9%
Pine Street	4,970	7,288	5,033	8,585	4,728	5,141	0.3%	8.7%
Centennial Valley	2,736	7,380	2,174	19,201	7,411	9,618	0.7%	29.8%
S Suburban	4,653	5,809	5,144	4,364	5,965	4,106	0.3%	-31.2%
Residential	2,522	2,558	4,165	2,702	1,701	5,417	0.4%	218.5%
Total Revenue	1,054,128	1,182,825	1,254,090	1,334,863	1,453,347	1,473,421		
% Of Change	9.0%	12.2%	6.0%	6.4%	8.9%	1.4%		



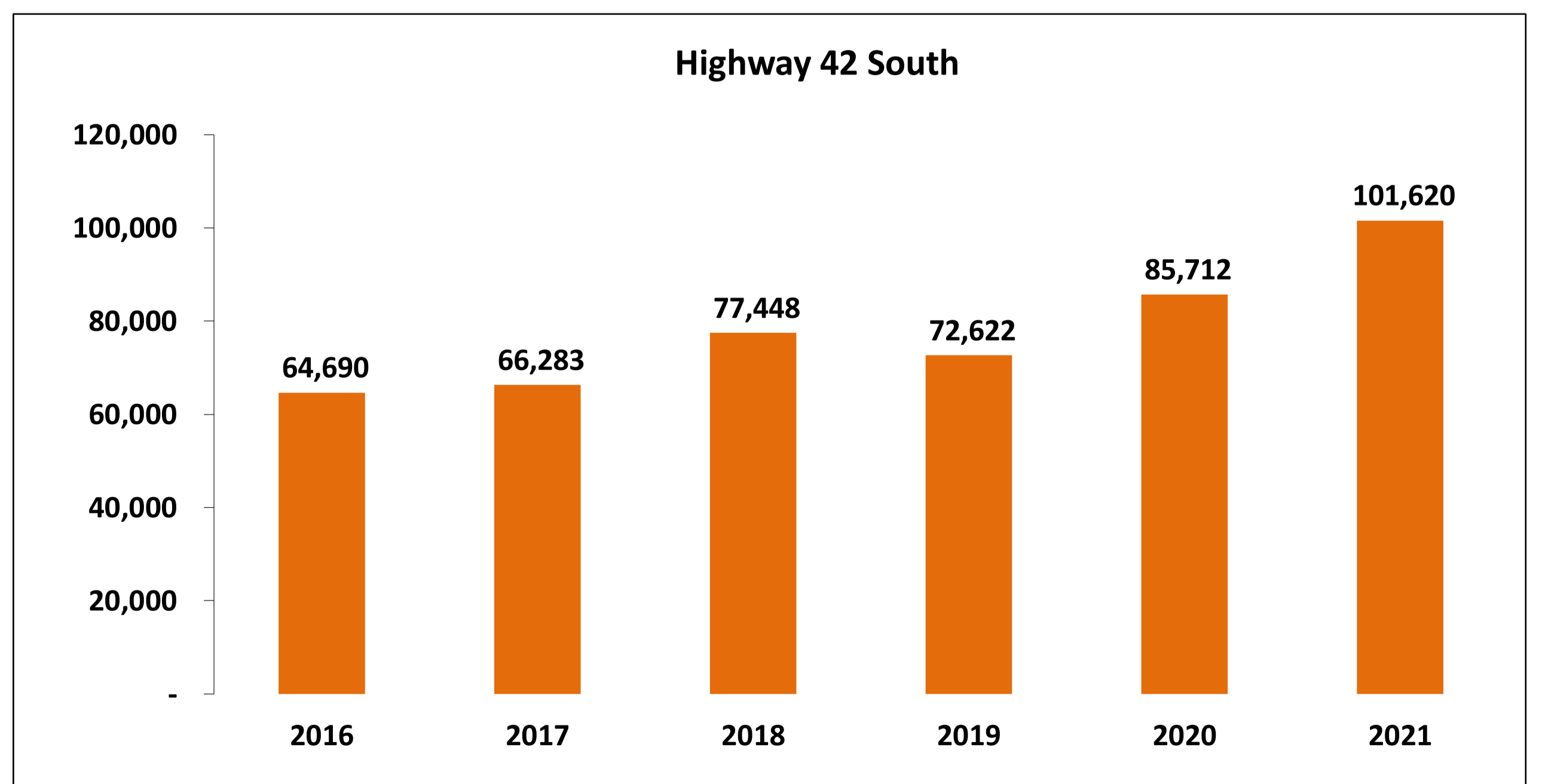
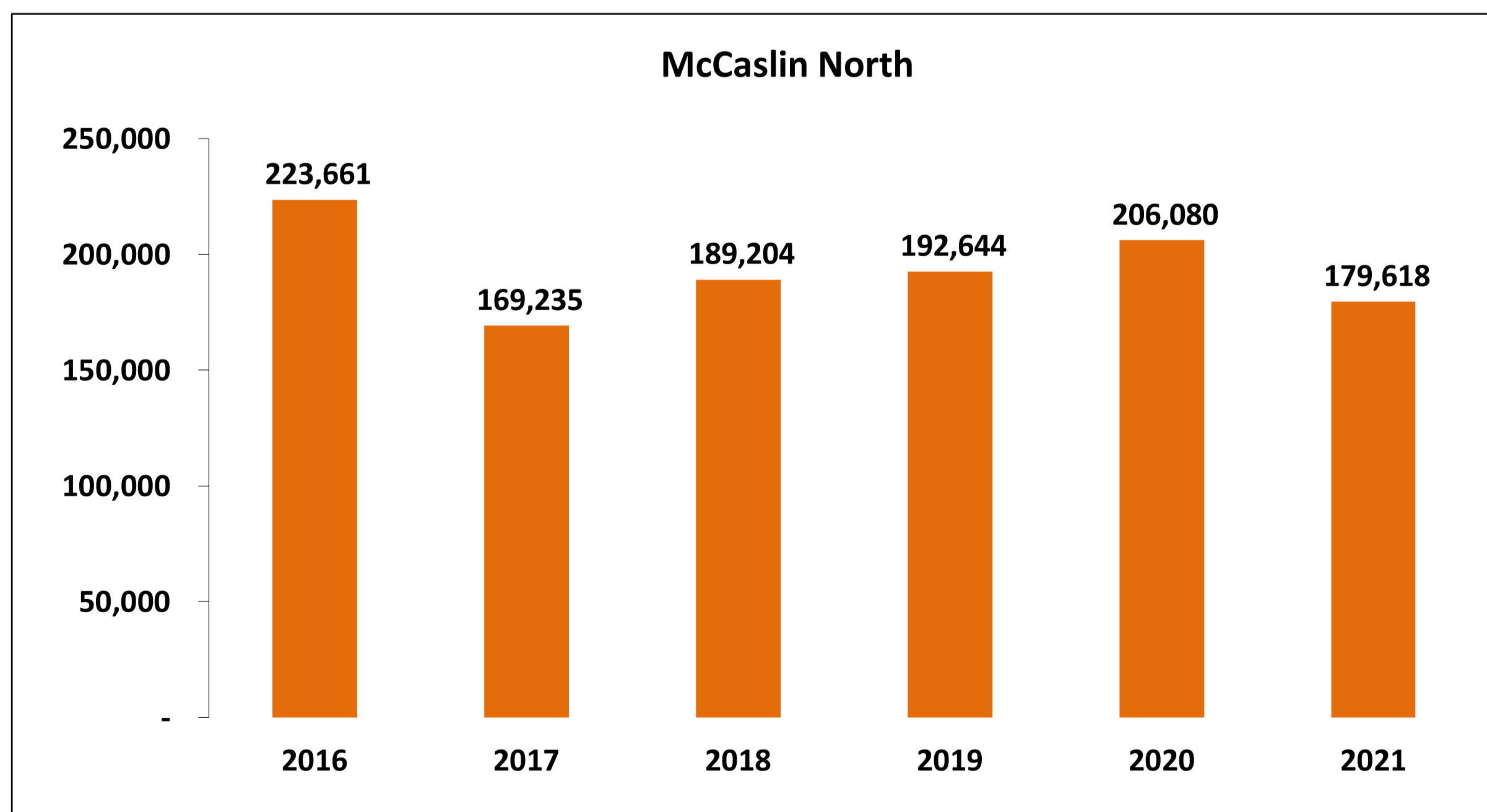
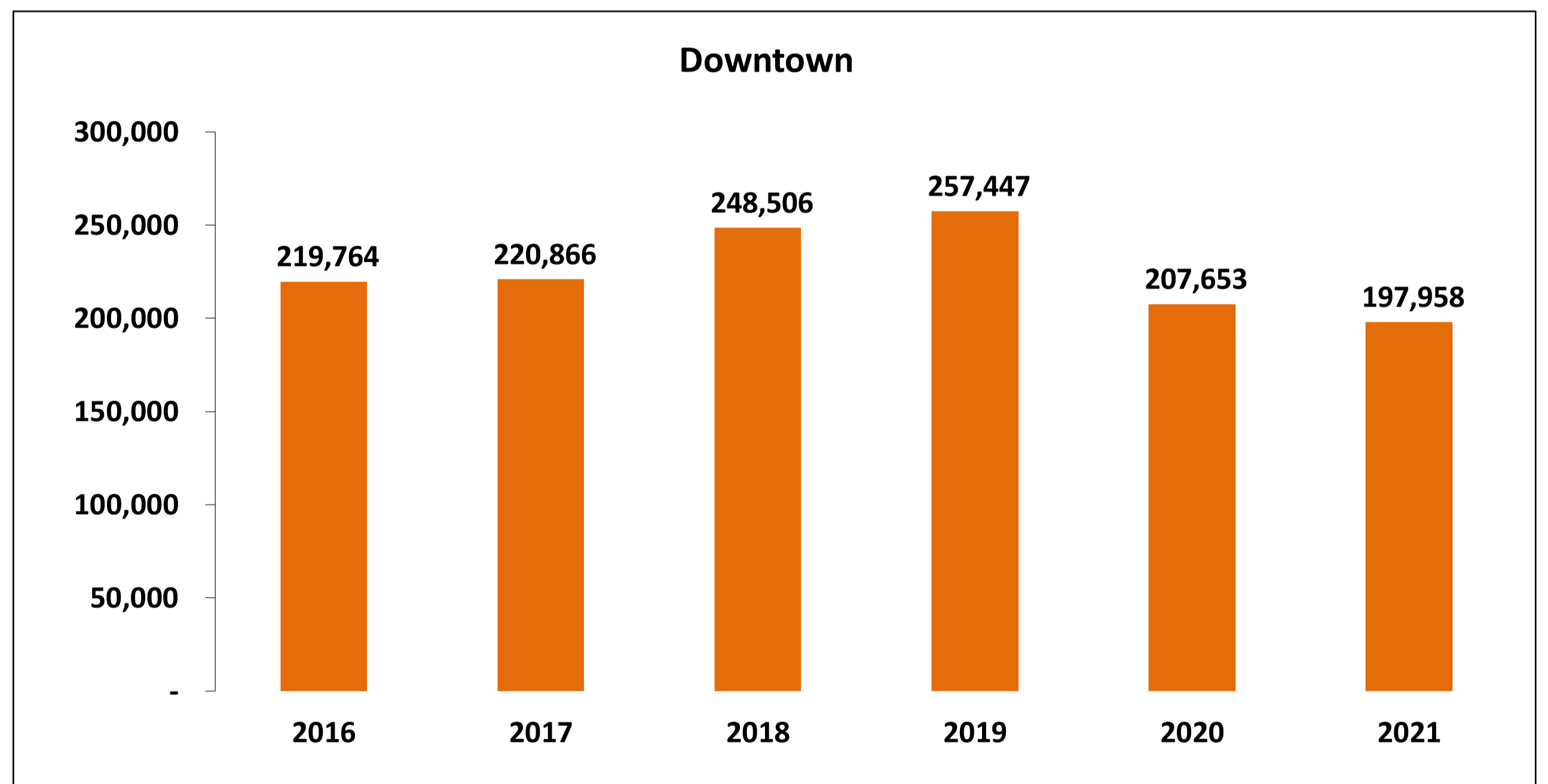
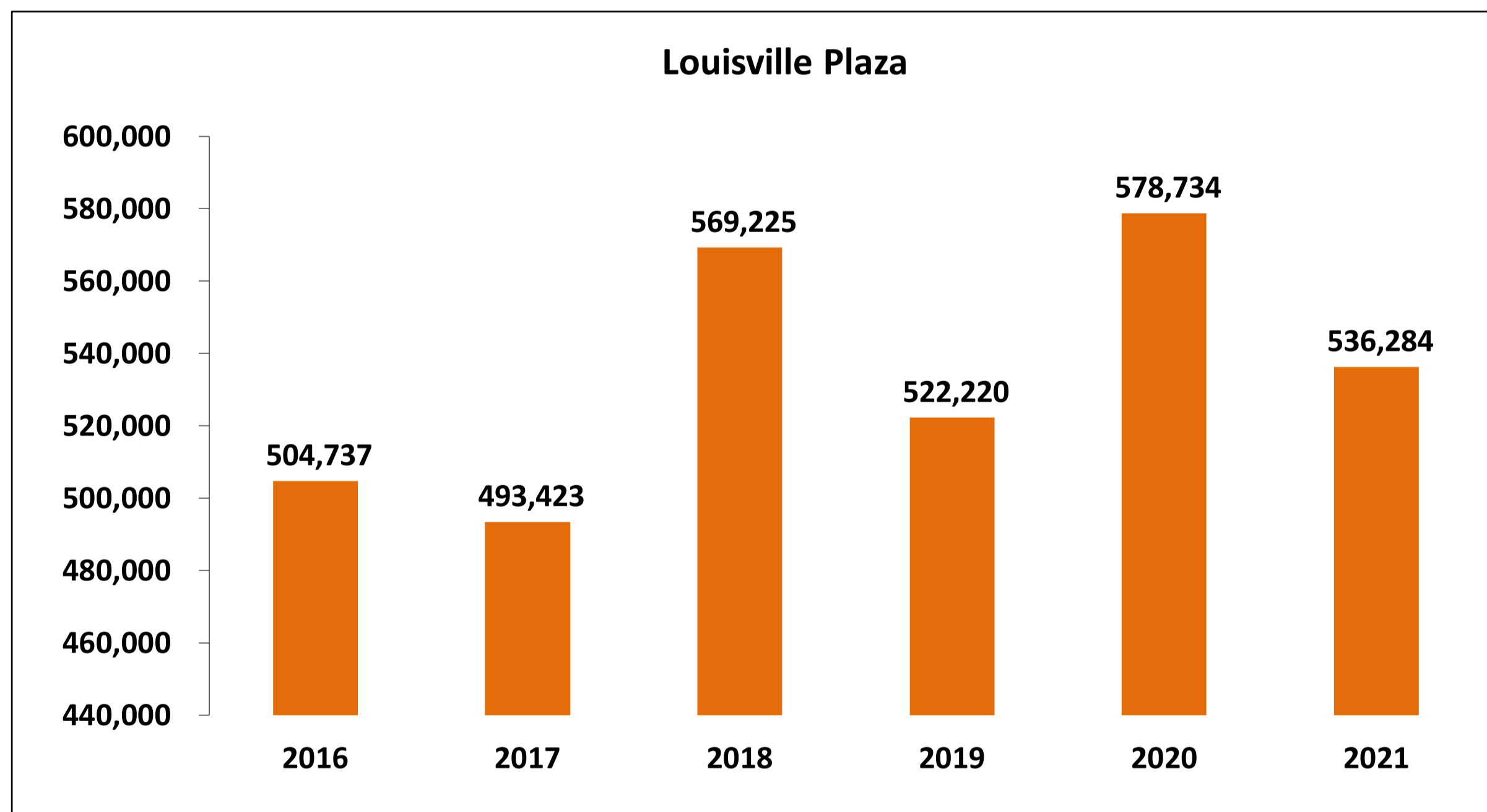
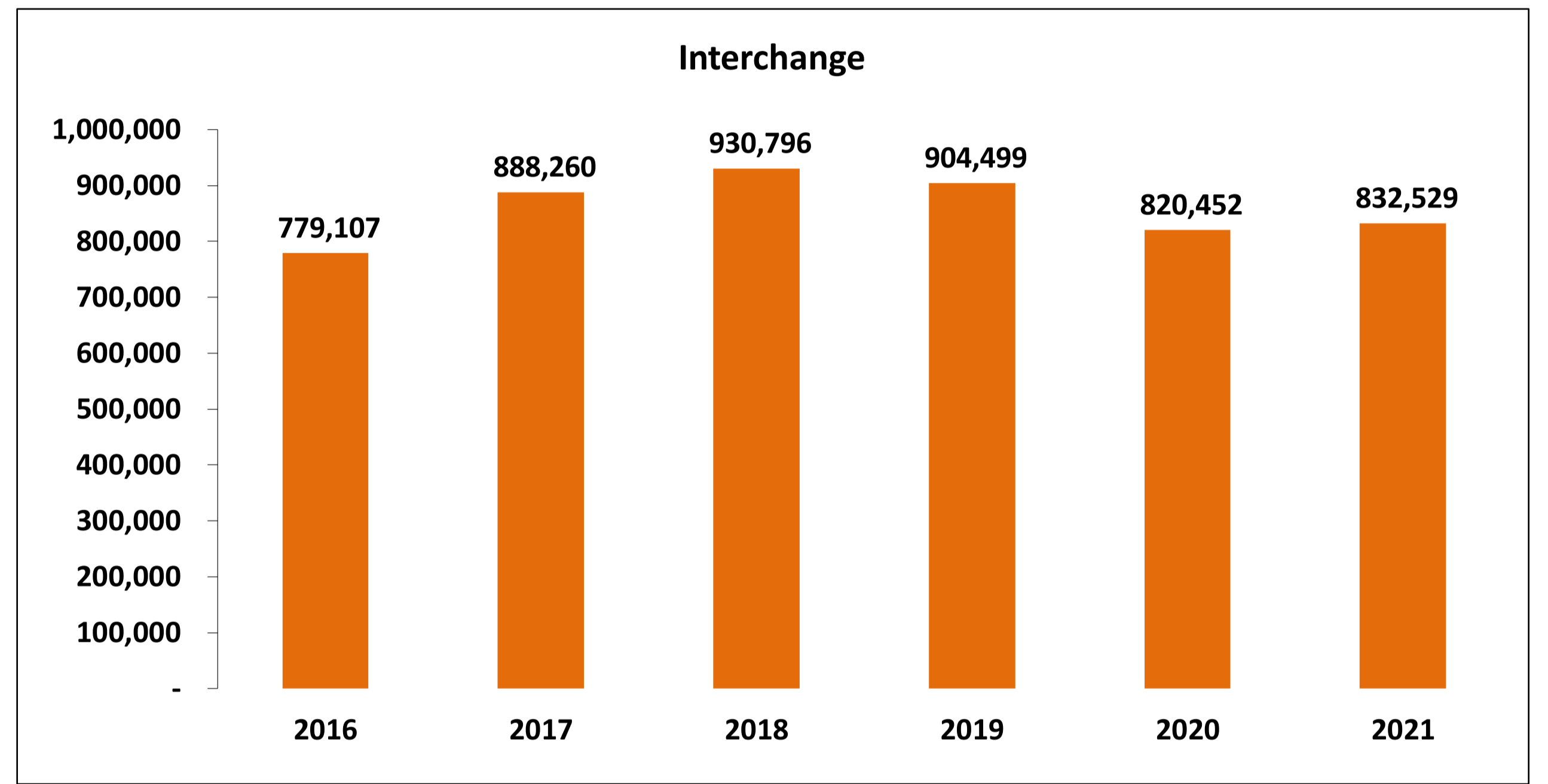
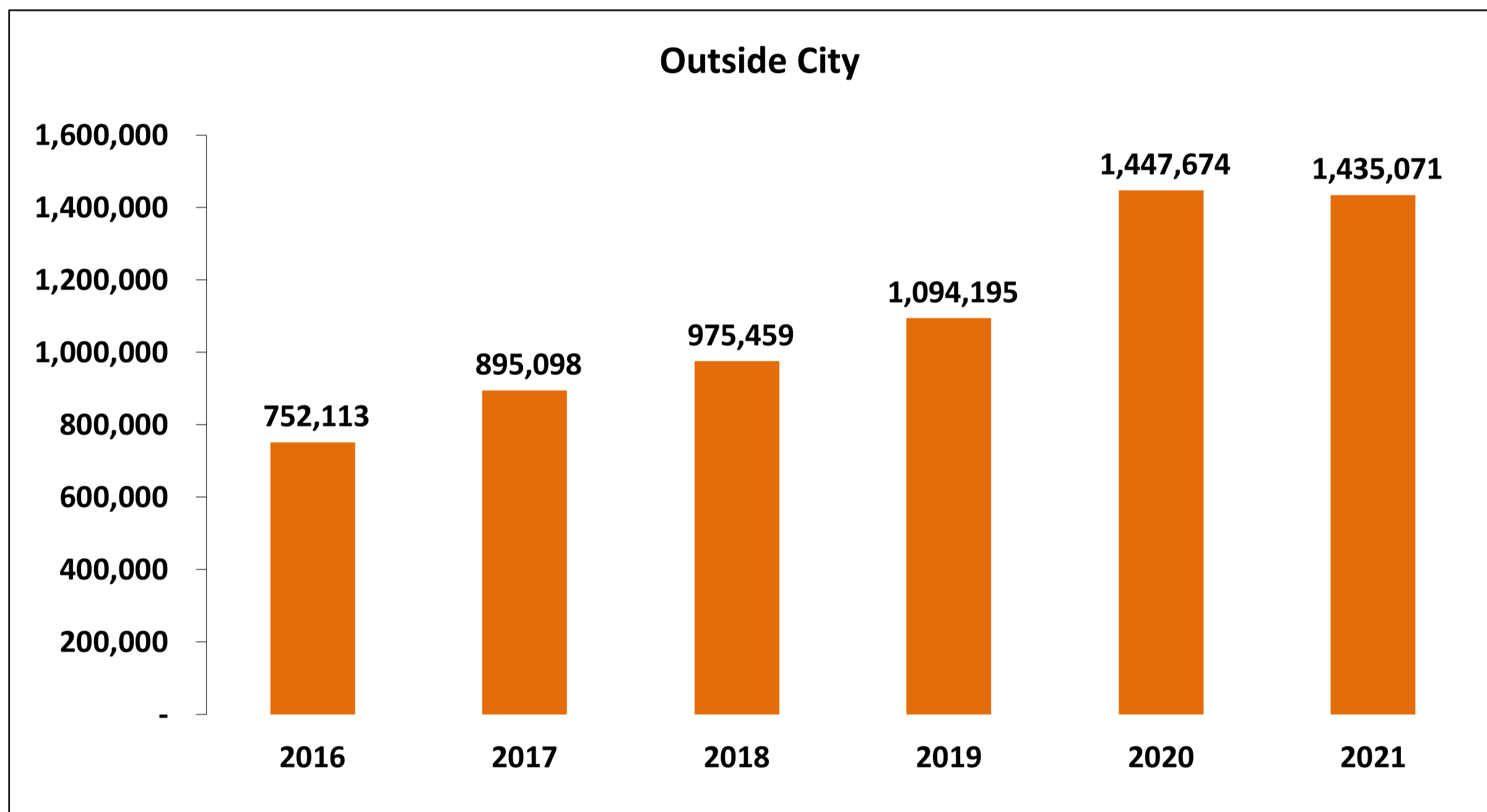
CITY OF LOUISVILLE
Sales Tax Revenue History by Area (Jan. - Mar. 2021)

	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	% of Total
McCaslin - Western	1,065,319	14.57%	1,131,535	6.22%	1,190,634	5.22%	1,143,060	-4.00%	1,069,034	-6.48%	1,048,714	-1.90%	29.0%
Outside City	752,113	5.26%	895,098	19.01%	975,459	8.98%	1,094,195	12.17%	1,447,674	32.30%	1,435,071	-0.87%	39.7%
South Bldr Rd - Northern	651,120	32.86%	645,435	-0.87%	726,970	12.63%	599,645	-17.51%	713,208	18.94%	668,252	-6.30%	18.5%
Downtown/Central	305,467	16.41%	308,660	1.05%	351,347	13.83%	358,878	2.14%	313,723	-12.58%	324,790	3.53%	9.0%
CTC/Eastern	87,707	67.08%	119,305	36.03%	135,699	13.74%	147,071	8.38%	67,150	-54.34%	139,220	107.33%	3.9%
	2,861,726	8.0%	3,100,032	8.3%	3,380,108	9.0%	3,342,849	-1.1%	3,610,788	8.0%	3,616,047	0.1%	

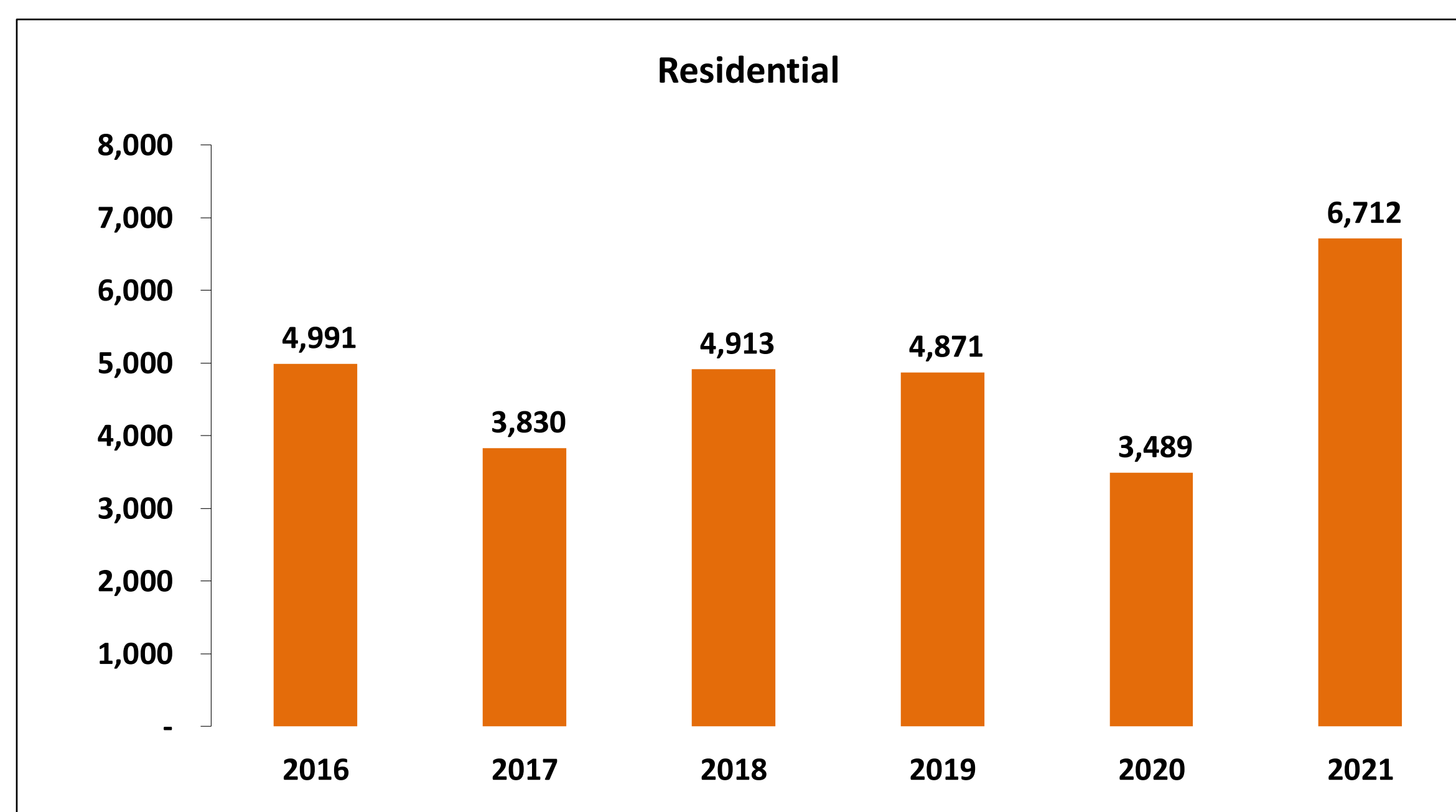
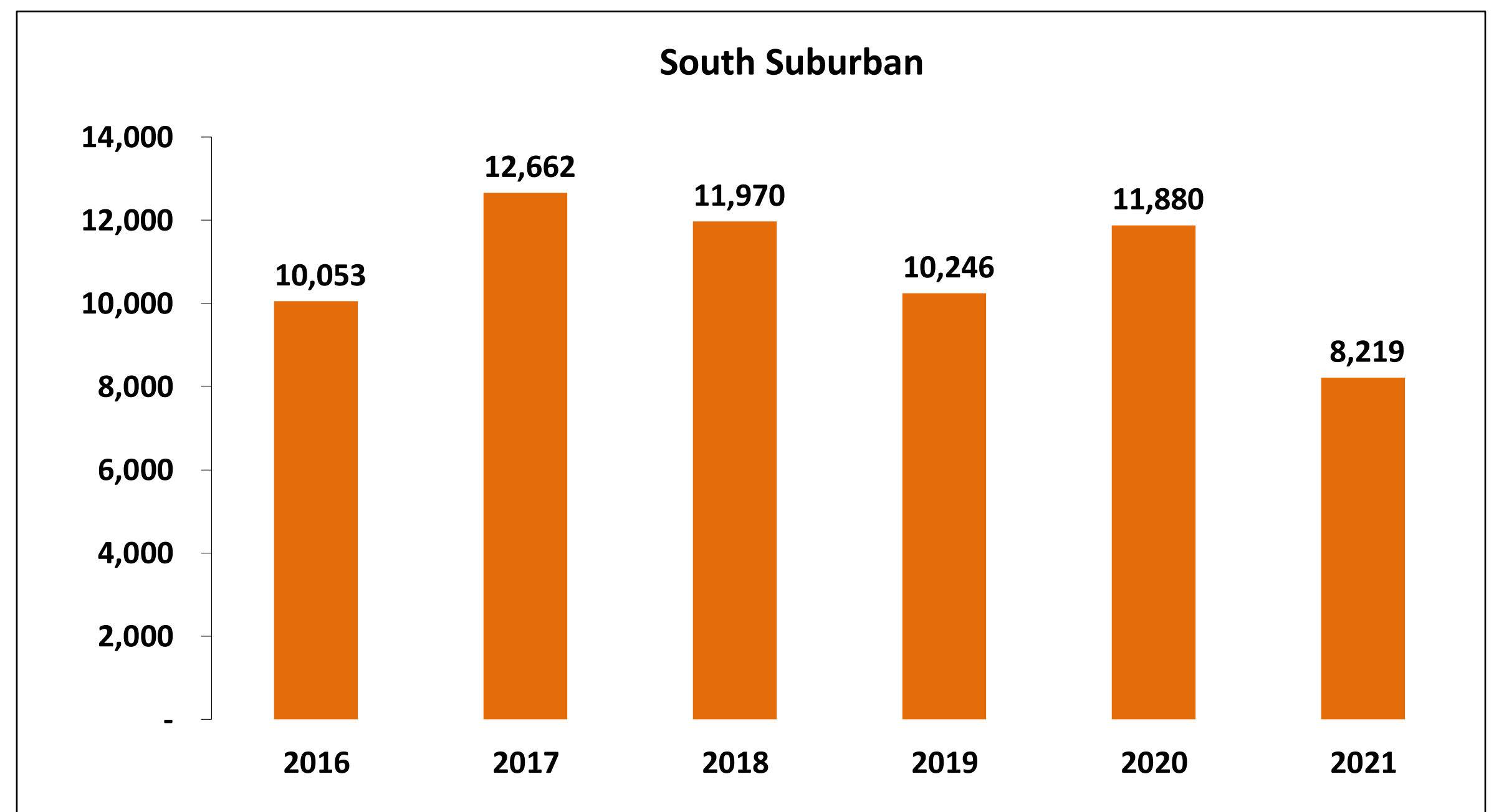
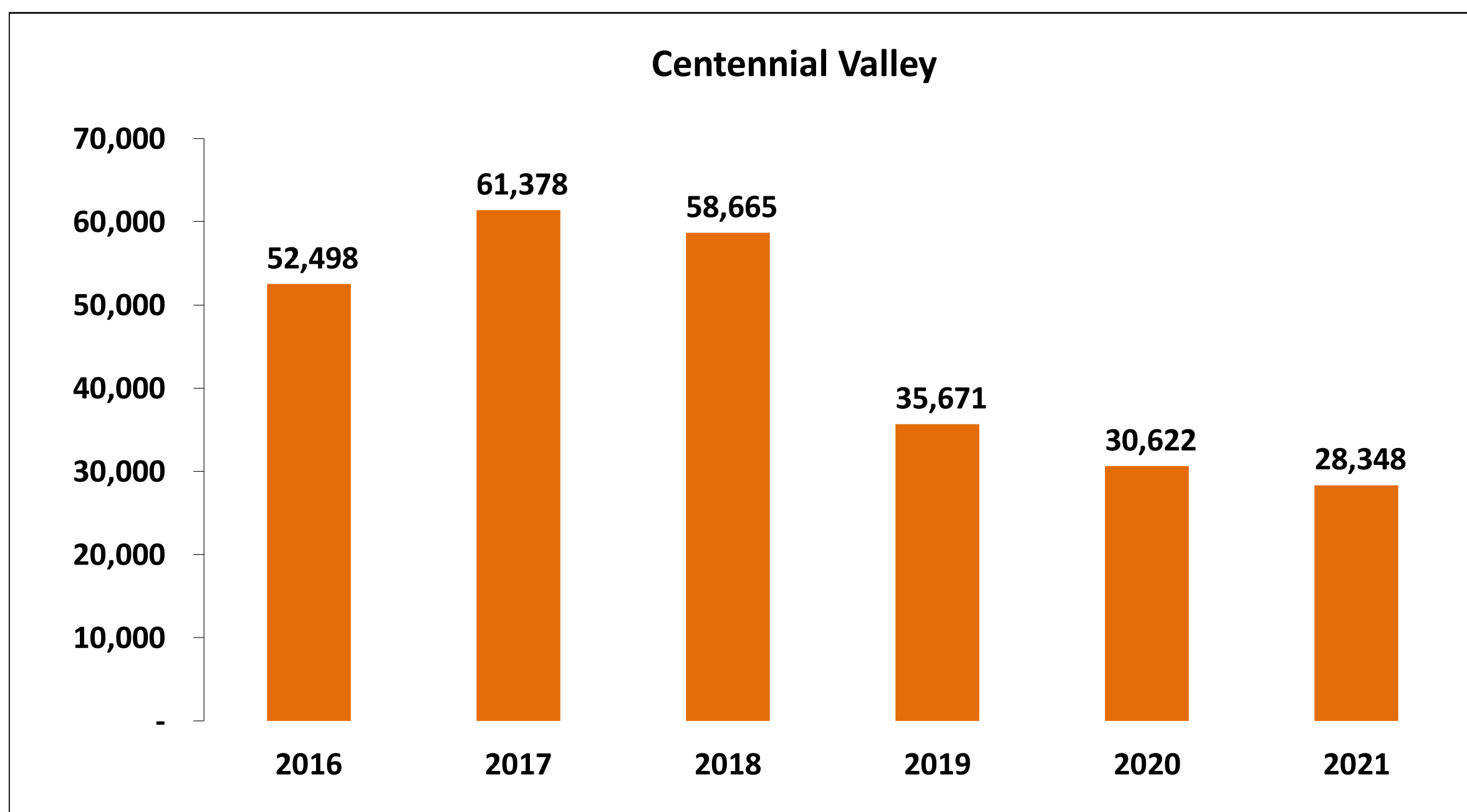
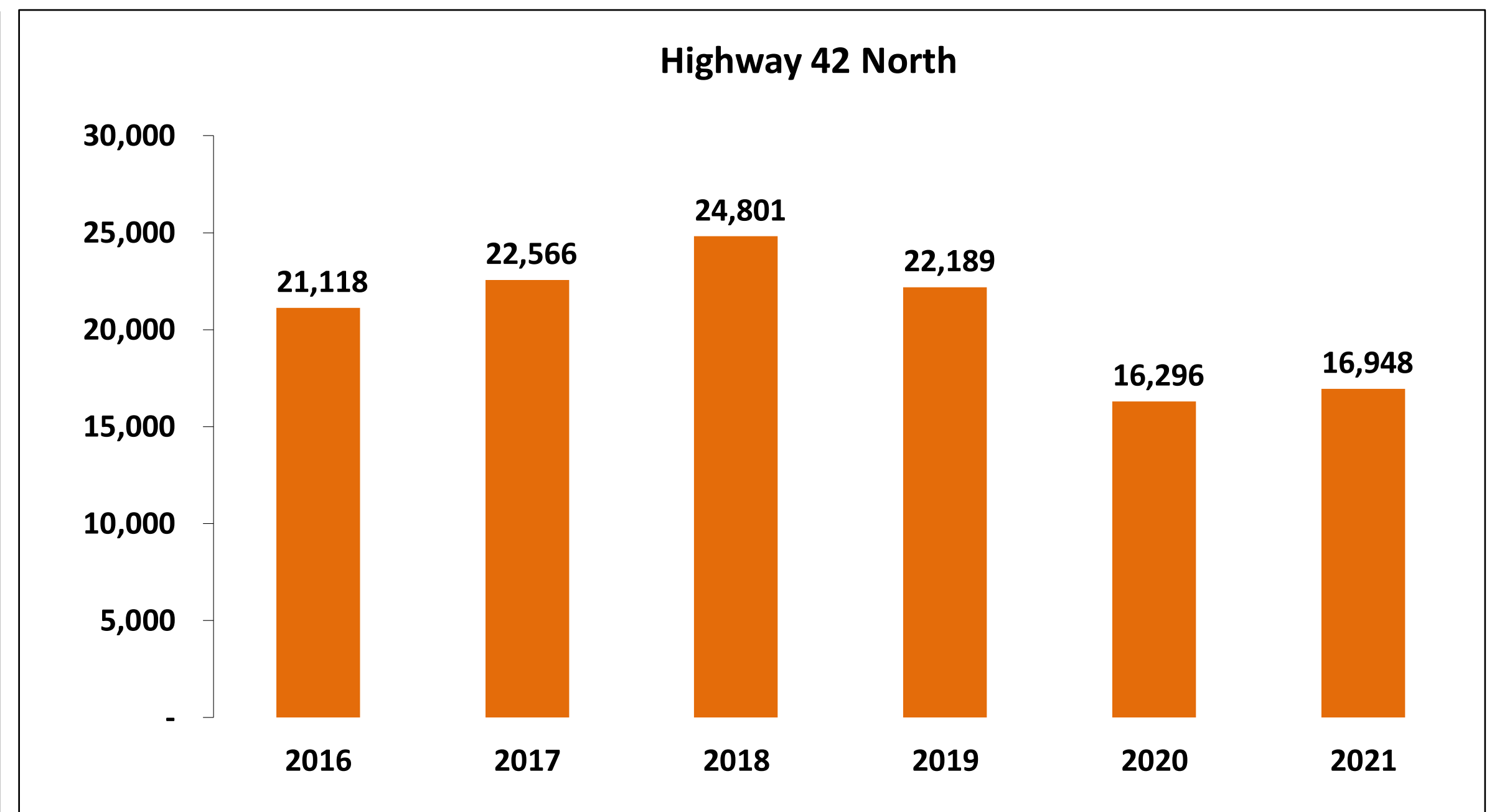
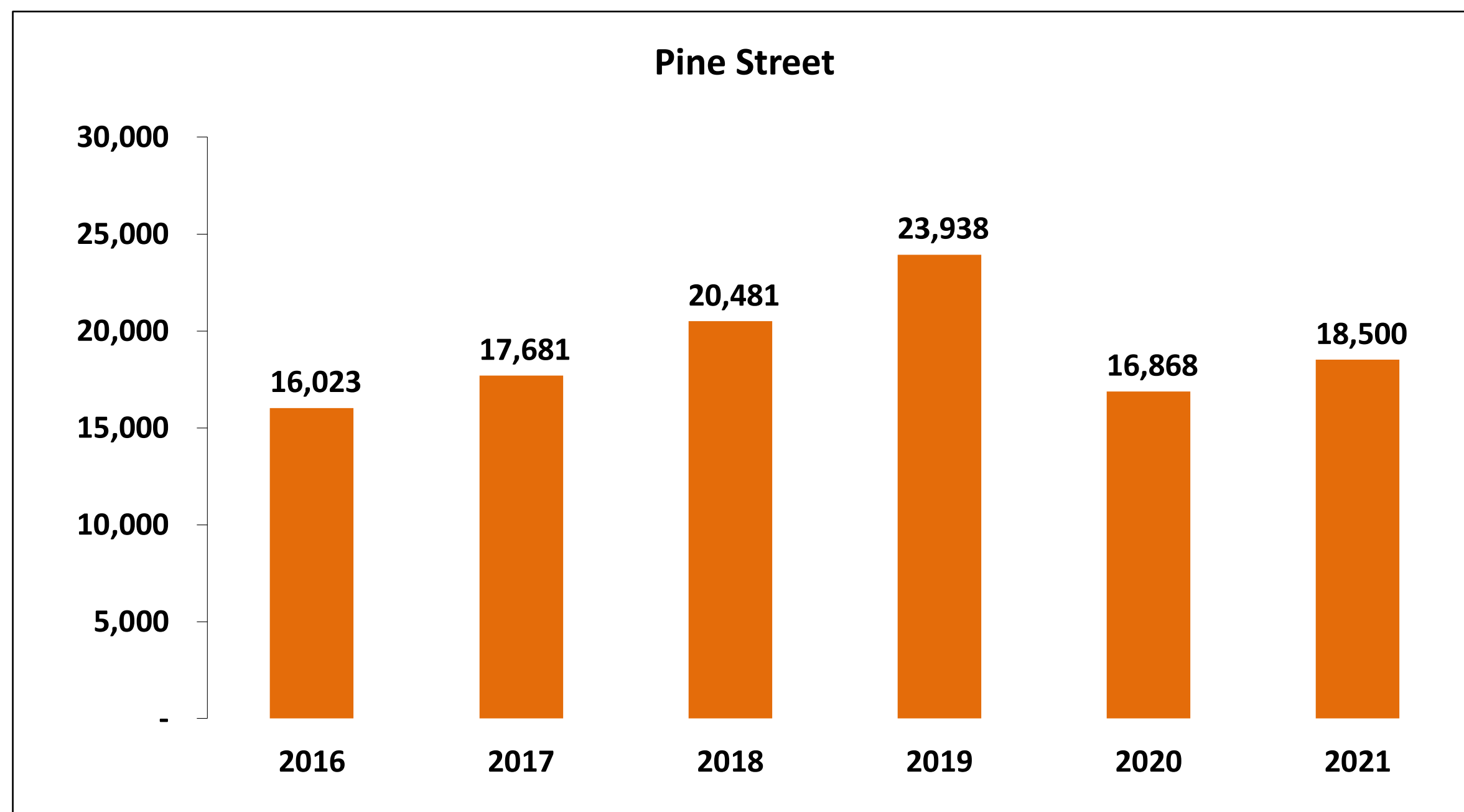
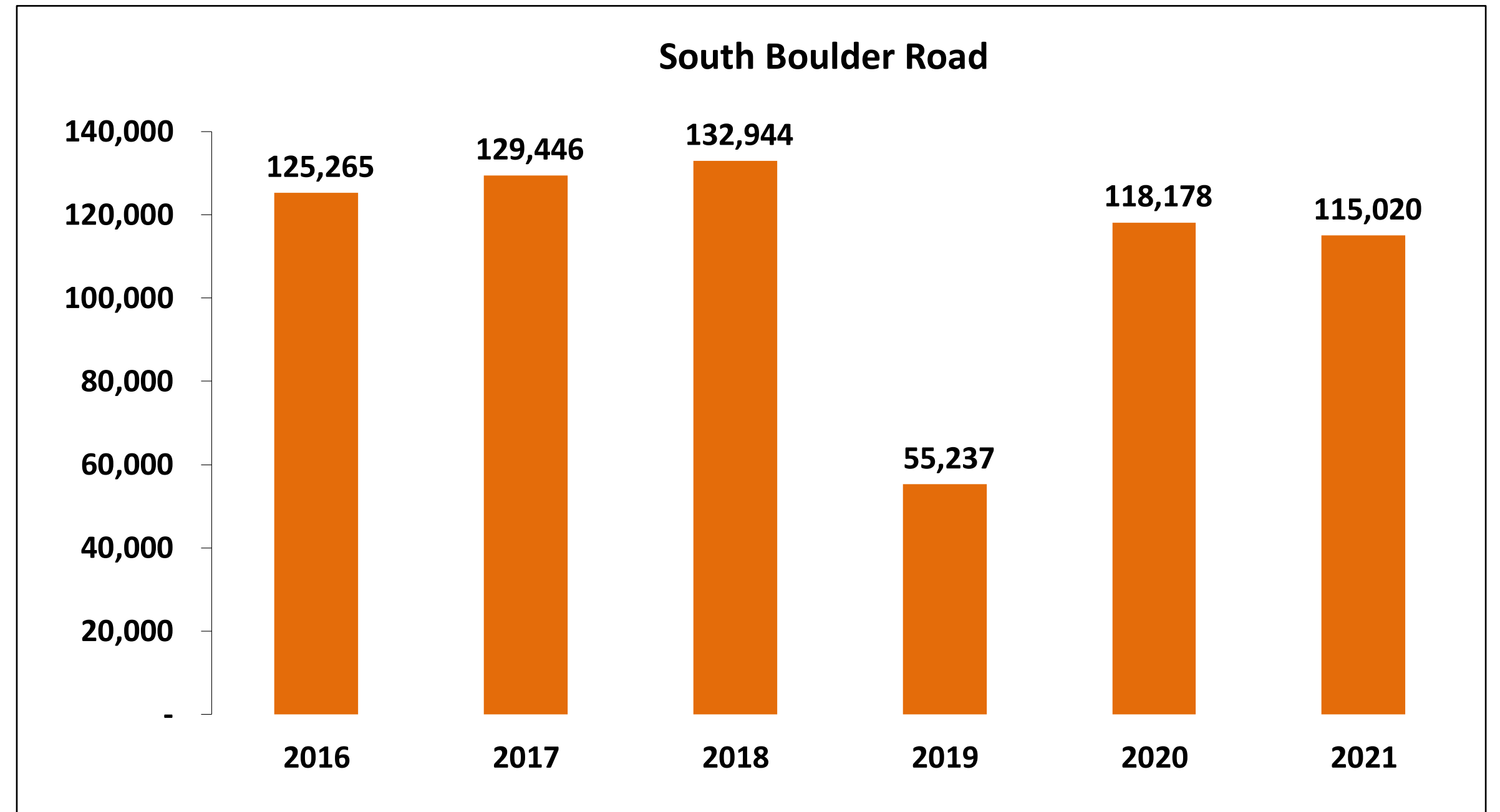
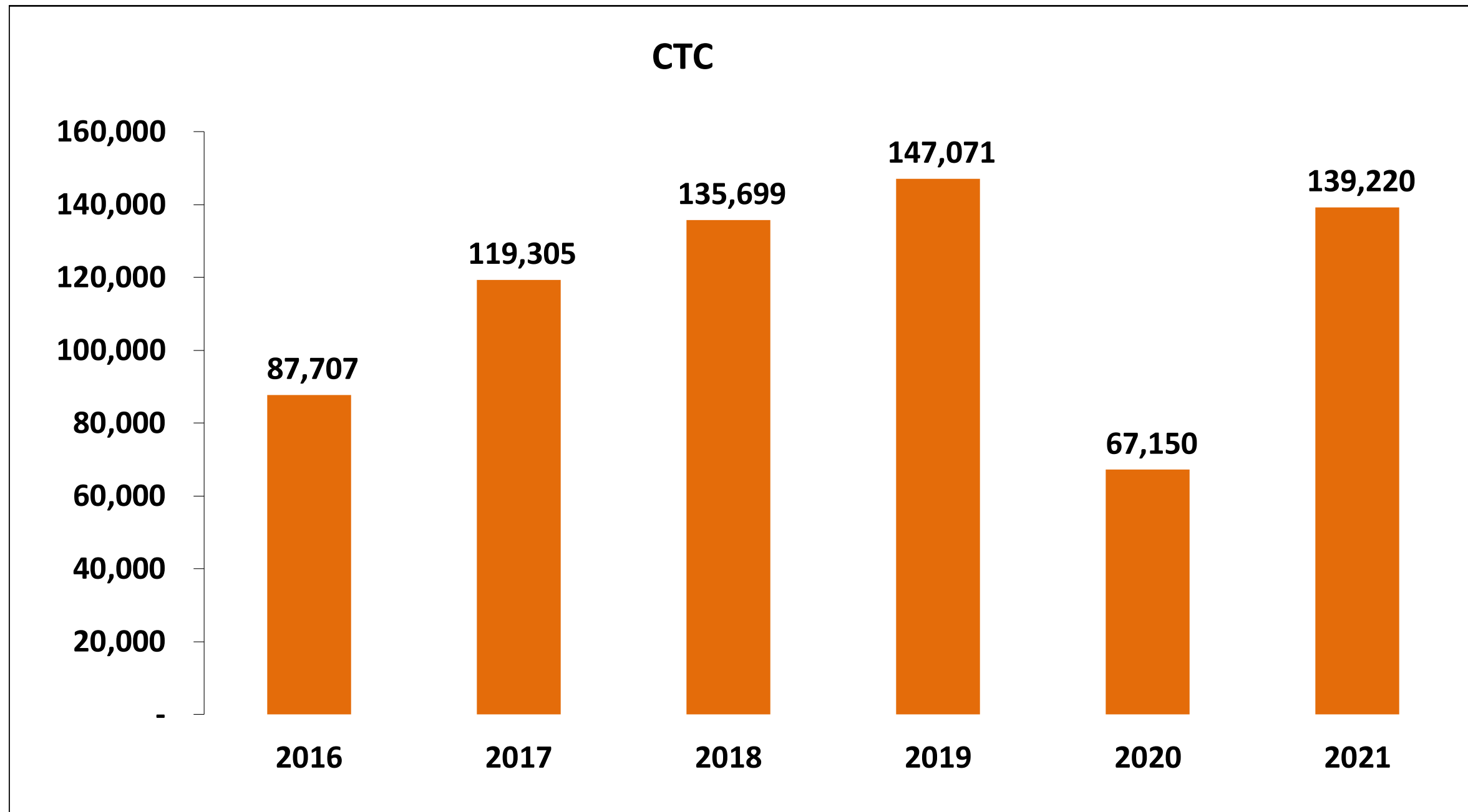


CITY OF LOUISVILLE
Revenue History by Area (Jan. - Mar. 2021)

	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	% of Total
Outside City	752,113	-2.5%	895,098	19.0%	975,459	9.0%	1,094,195	12.2%	1,447,674	32.3%	1,435,071	-0.9%	39.69%
Interchange	779,107	10.1%	888,260	14.0%	930,796	4.8%	904,499	-2.8%	820,452	-9.3%	832,529	1.5%	23.02%
Louisville Plaza	504,737	7.6%	493,423	-2.2%	569,225	15.4%	522,220	-8.3%	578,734	10.8%	536,284	-7.3%	14.83%
Downtown	219,764	10.2%	220,866	0.5%	248,506	12.5%	257,447	3.6%	207,653	-19.3%	197,958	-4.7%	5.47%
McCaslin North	223,661	29.2%	169,235	-24.3%	189,204	11.8%	192,644	1.8%	206,080	7.0%	179,618	-12.8%	4.97%
Hwy 42 South	64,690	-0.4%	66,283	2.5%	77,448	16.8%	72,622	-6.2%	85,712	18.0%	101,620	18.6%	2.81%
CTC	87,707	58.1%	119,305	36.0%	135,699	13.7%	147,071	8.4%	67,150	-54.3%	139,220	107.3%	3.85%
South Boulder Rd	125,265	5.8%	129,446	3.3%	132,944	2.7%	55,237	-58.5%	118,178	113.9%	115,020	-2.7%	3.18%
Pine Street	16,023	-8.7%	17,681	10.3%	20,481	15.8%	23,938	16.9%	16,868	-29.5%	18,500	9.7%	0.51%
Hwy 42 North	21,118	13.1%	22,566	6.9%	24,801	9.9%	22,189	-10.5%	16,296	-26.6%	16,948	4.0%	0.47%
Centennial Valley	52,498	22.9%	61,378	16.9%	58,665	-4.4%	35,671	-39.2%	30,622	-14.2%	28,348	-7.4%	0.78%
South Suburban	10,053	61.1%	12,662	25.9%	11,970	-5.5%	10,246	-14.4%	11,880	15.9%	8,219	-30.8%	0.23%
Residential	4,991	43.2%	3,830	-23.3%	4,913	28.3%	4,871	-0.8%	3,489	-28.4%	6,712	92.4%	0.19%
	2,861,726	8.0%	3,100,032	8.3%	3,380,108	9.0%	3,342,849	-1.1%	3,610,788	8.0%	3,616,047	0.1%	

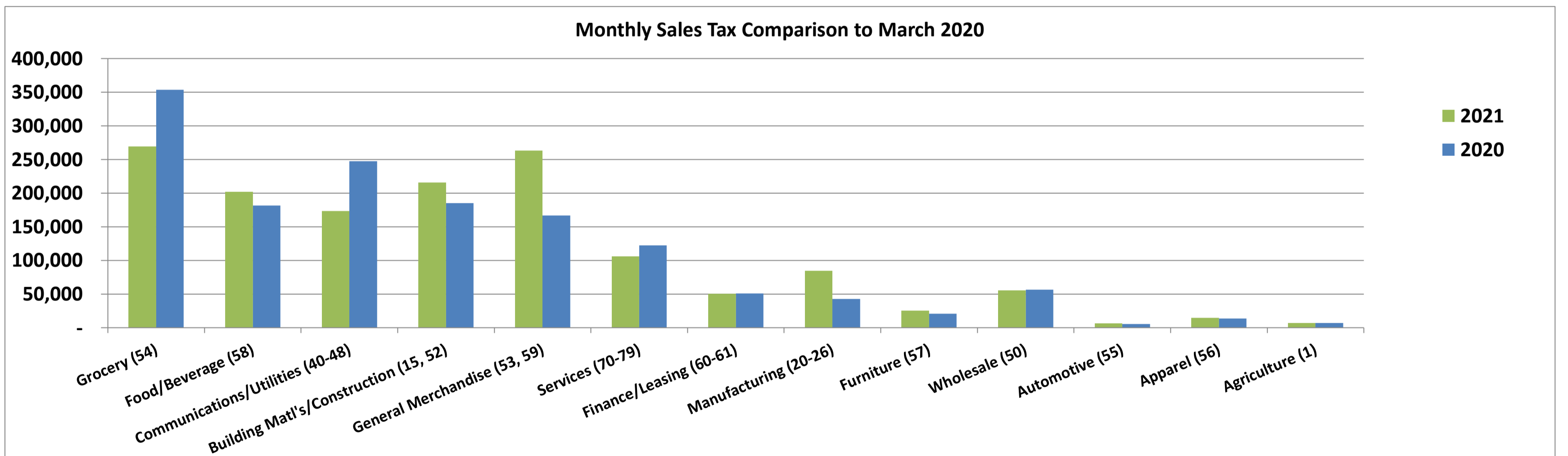
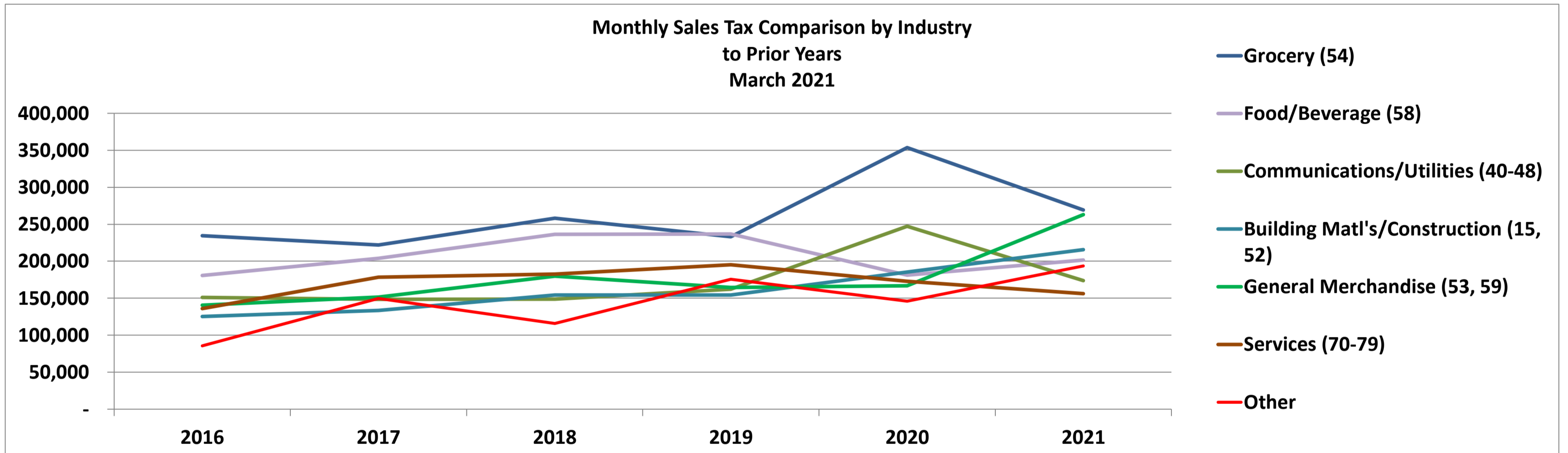


CITY OF LOUISVILLE
Revenue History by Area (Jan. - Dec. 2020)



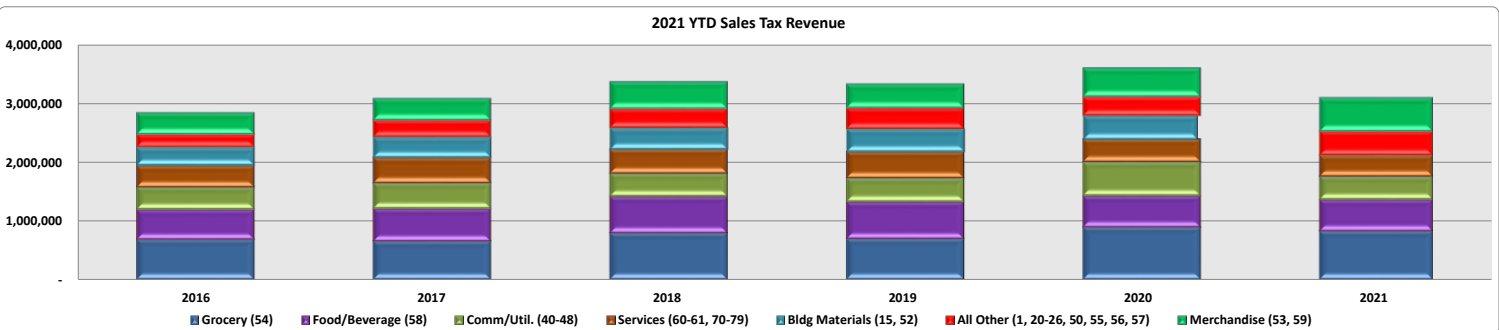
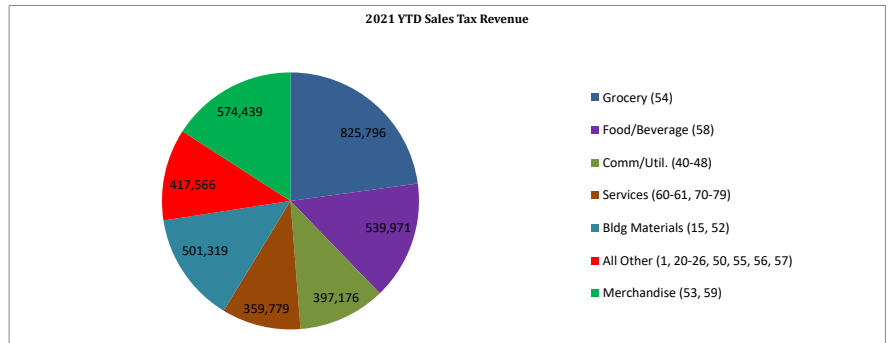
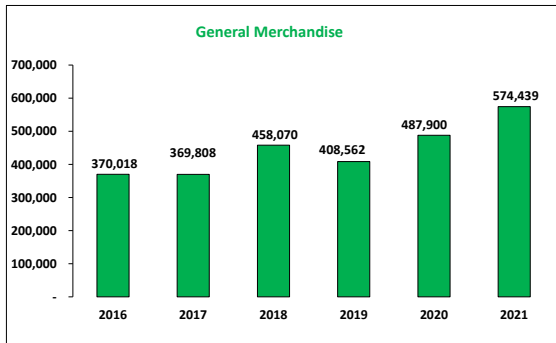
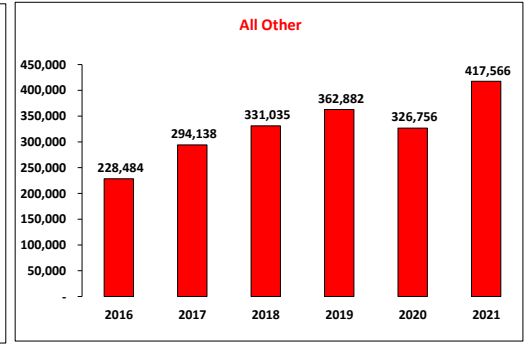
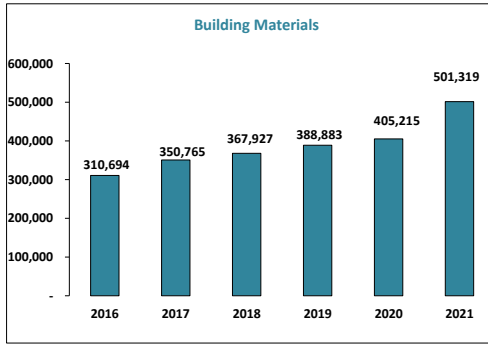
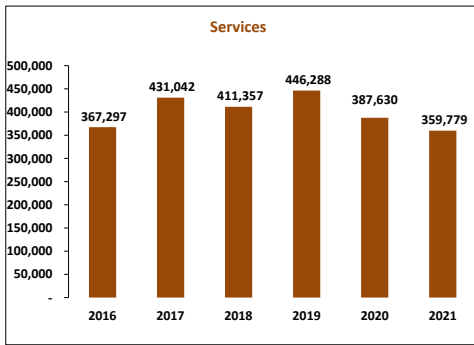
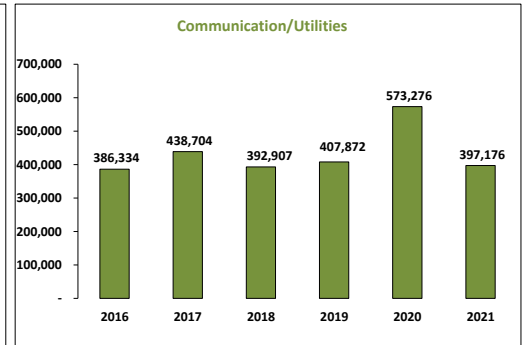
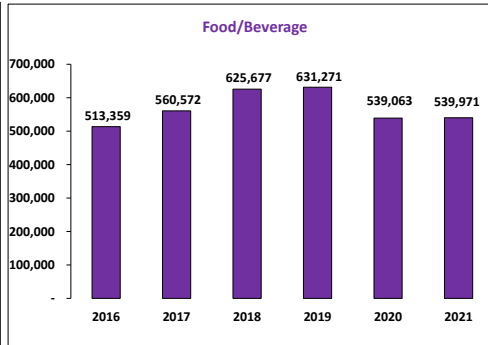
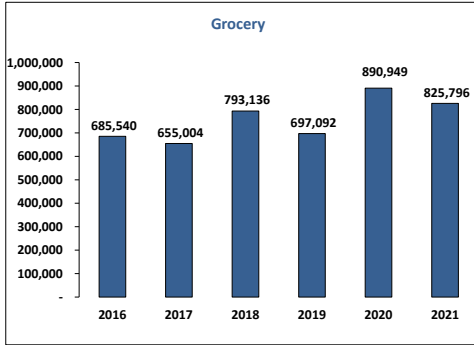
Monthly Sales Tax Revenue Comparisons by Industry (March 2021)

AREA NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	% Of Total	% Change
Grocery (54)	234,348	221,973	258,135	233,069	353,612	269,311	18.3%	-23.8%
Food/Beverage (58)	180,743	204,020	236,463	236,831	181,350	201,754	13.7%	11.3%
Communications/Utilities (40-48)	151,047	148,512	148,555	162,029	247,263	173,632	11.8%	-29.8%
Building Mat'l's/Construction (15, 52)	125,280	133,492	154,244	154,218	185,208	215,668	14.6%	16.4%
General Merchandise (53, 59)	140,580	151,526	179,915	164,310	166,884	263,010	17.9%	57.6%
Services (70-79)	98,687	136,242	118,472	144,496	122,159	106,236	7.2%	-13.0%
Finance/Leasing (60-61)	37,801	37,309	42,235	64,192	50,755	50,167	3.4%	-1.2%
Manufacturing (20-26)	24,460	84,837	32,739	92,788	42,774	84,384	5.7%	97.3%
Furniture (57)	23,573	22,777	26,681	34,342	20,585	25,325	1.7%	23.0%
Wholesale (50)	23,769	22,908	33,488	26,267	56,416	55,364	3.8%	-1.9%
Automotive (55)	1,273	5,169	5,597	7,523	5,710	6,620	0.4%	16.0%
Apparel (56)	7,953	9,396	11,321	8,728	13,845	14,715	1.0%	6.3%
Agriculture (1)	4,614	4,664	6,244	6,070	6,785	7,235	0.5%	6.6%
Totals	1,054,128	1,182,825	1,254,090	1,334,863	1,453,347	1,473,421		
% Of Change	9.0%	12.2%	6.0%	6.4%	8.9%	1.4%		



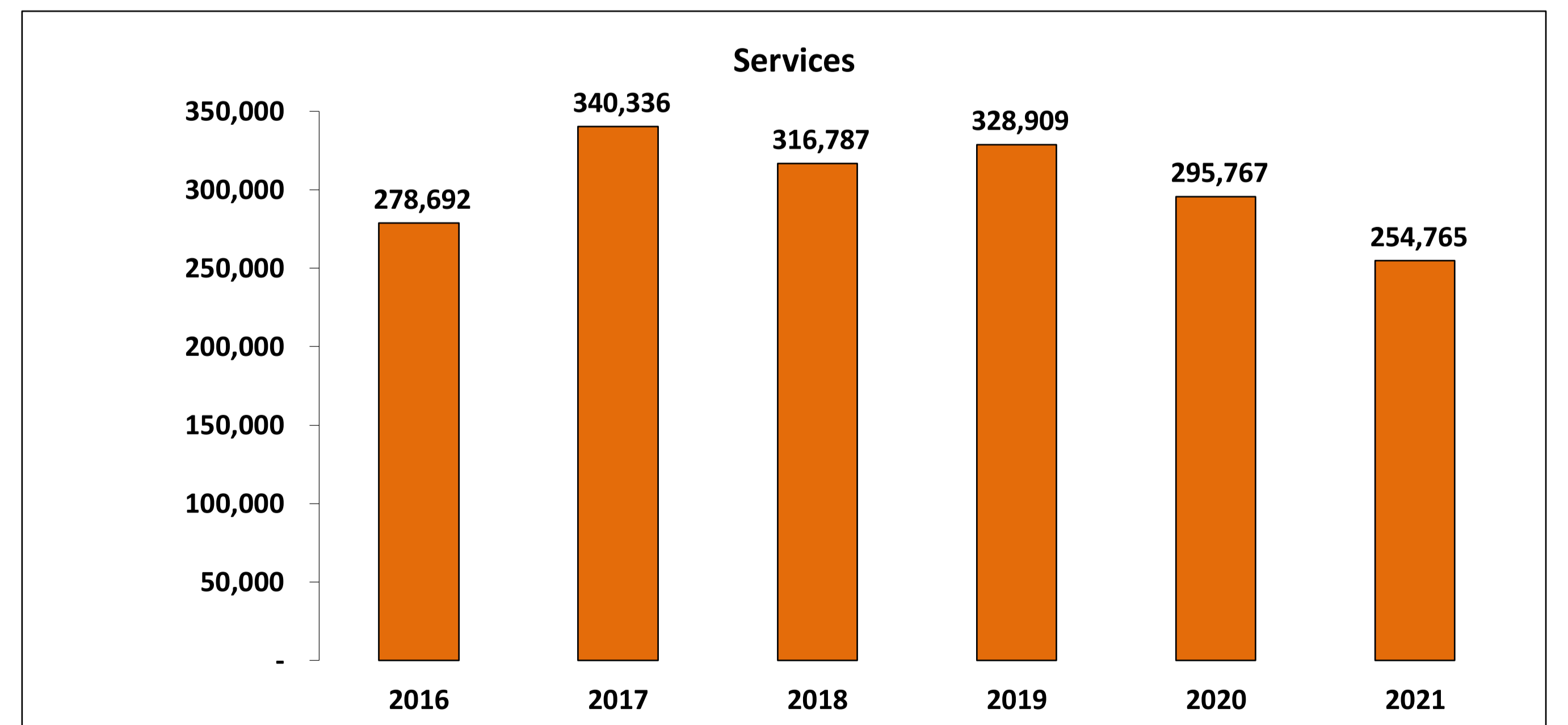
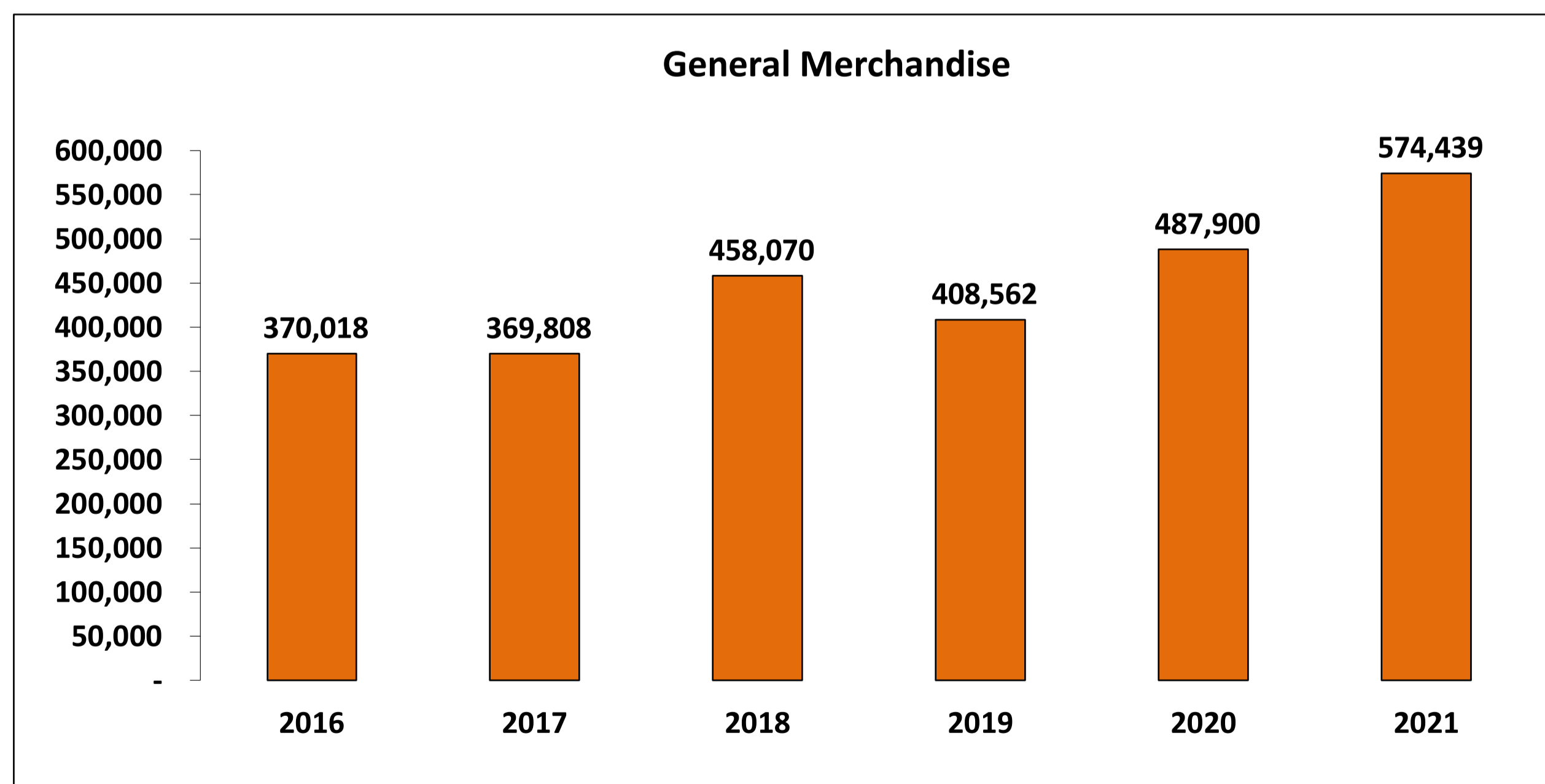
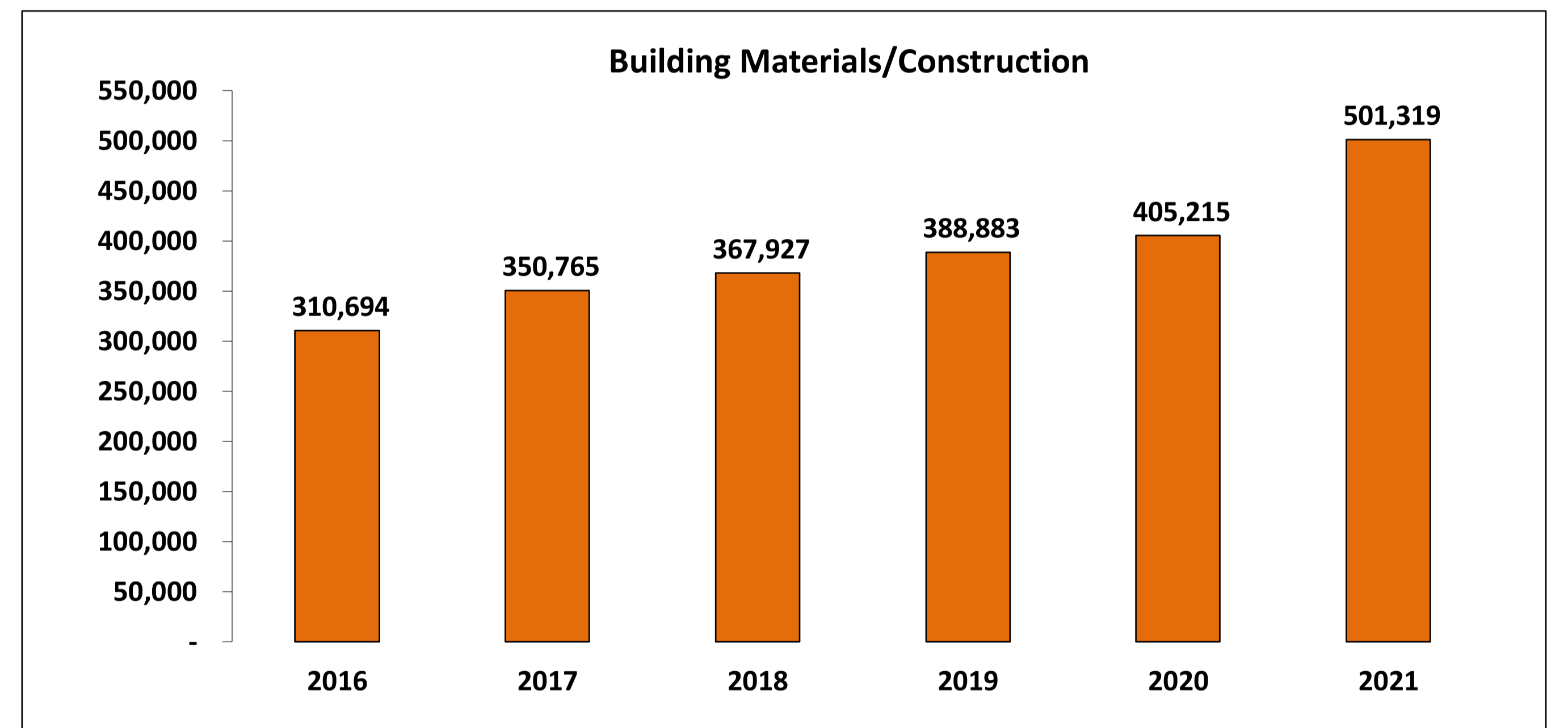
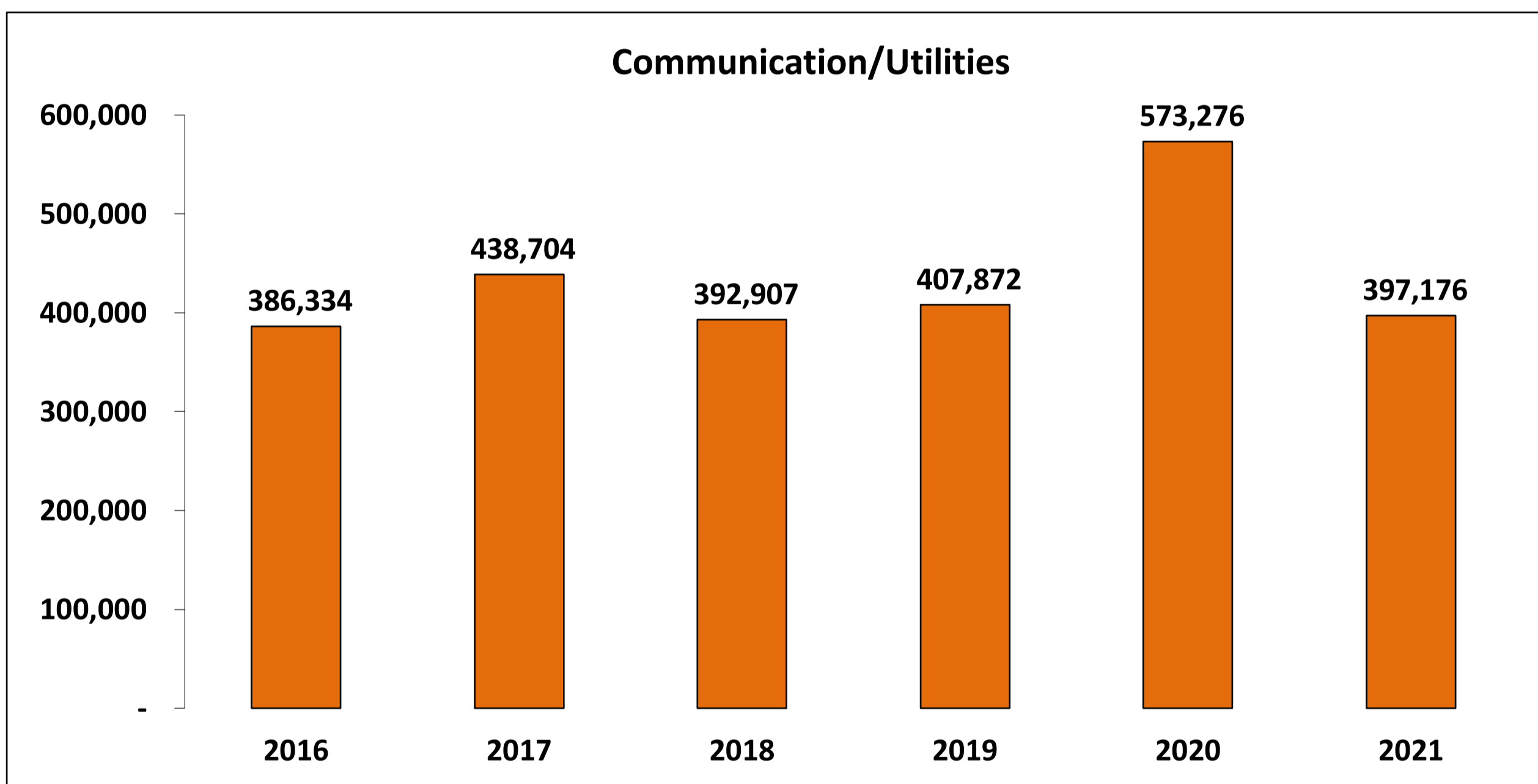
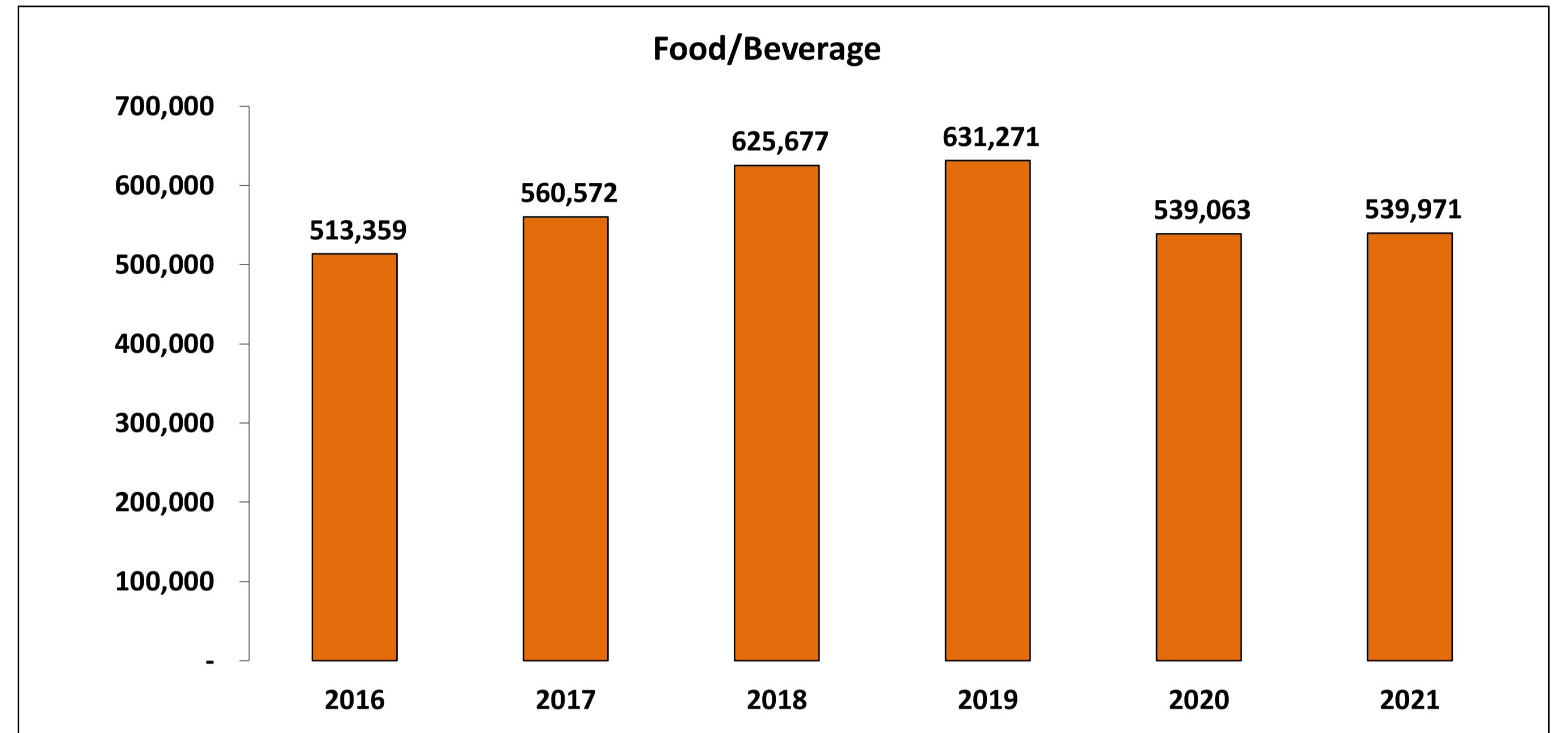
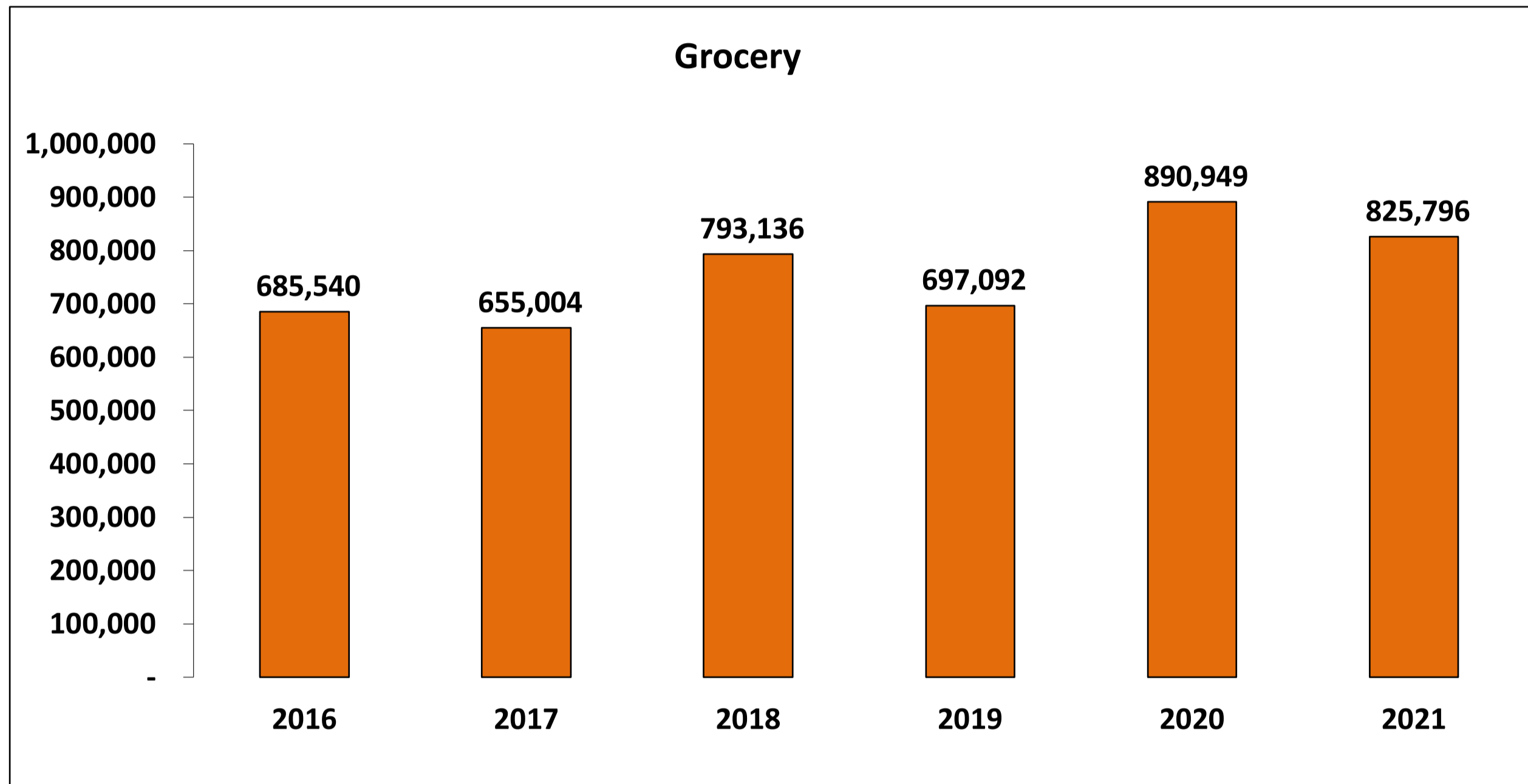
CITY OF LOUISVILLE
Revenue History by Industry (Jan. - Mar. 2021)

	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	% of Total
Grocery (54)	685,540	16.8%	655,004	-4.5%	793,136	21.1%	697,092	-12.1%	890,949	27.8%	825,796	-7.3%	22.8%
Food/Beverage (58)	513,359	11.4%	560,572	9.2%	625,677	11.6%	631,271	0.9%	539,063	-14.6%	539,971	0.2%	14.9%
Comm/Util. (40-48)	386,334	7.3%	438,704	13.6%	392,907	-10.4%	407,872	3.8%	573,276	40.6%	397,176	-30.7%	11.0%
Services (60-61, 70-79)	367,297	17.1%	431,042	17.4%	411,357	-4.6%	446,288	8.5%	387,630	-13.1%	359,779	-7.2%	9.9%
Bldg Materials (15, 52)	310,694	16.4%	350,765	12.9%	367,927	4.9%	388,883	5.7%	405,215	4.2%	501,319	23.7%	13.9%
All Other (1, 20-26, 50, 55, 56, 57)	228,484	10.2%	294,138	28.7%	331,035	12.5%	362,882	9.6%	326,756	-10.0%	417,566	27.8%	11.5%
Merchandise (53, 59)	370,018	-18.3%	369,808	-0.1%	458,070	23.9%	408,562	-10.8%	487,900	19.4%	574,439	17.7%	15.9%
	2,861,726	8.0%	3,100,032	8.3%	3,380,108	9.0%	3,342,849	-1.1%	3,610,788	8.0%	3,616,047	0.1%	

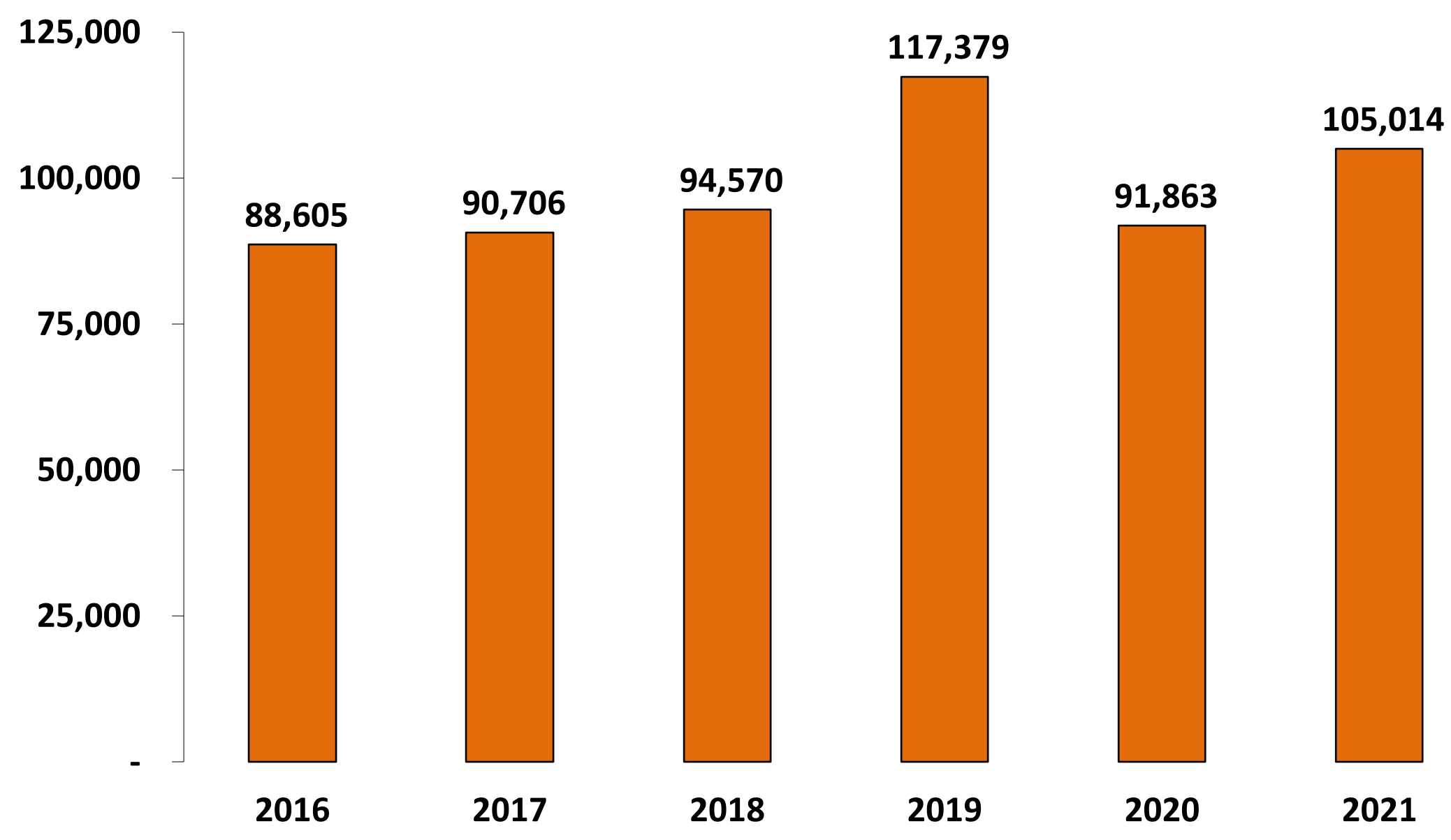


CITY OF LOUISVILLE
Revenue History by Industry (Jan. - Mar. 2021)

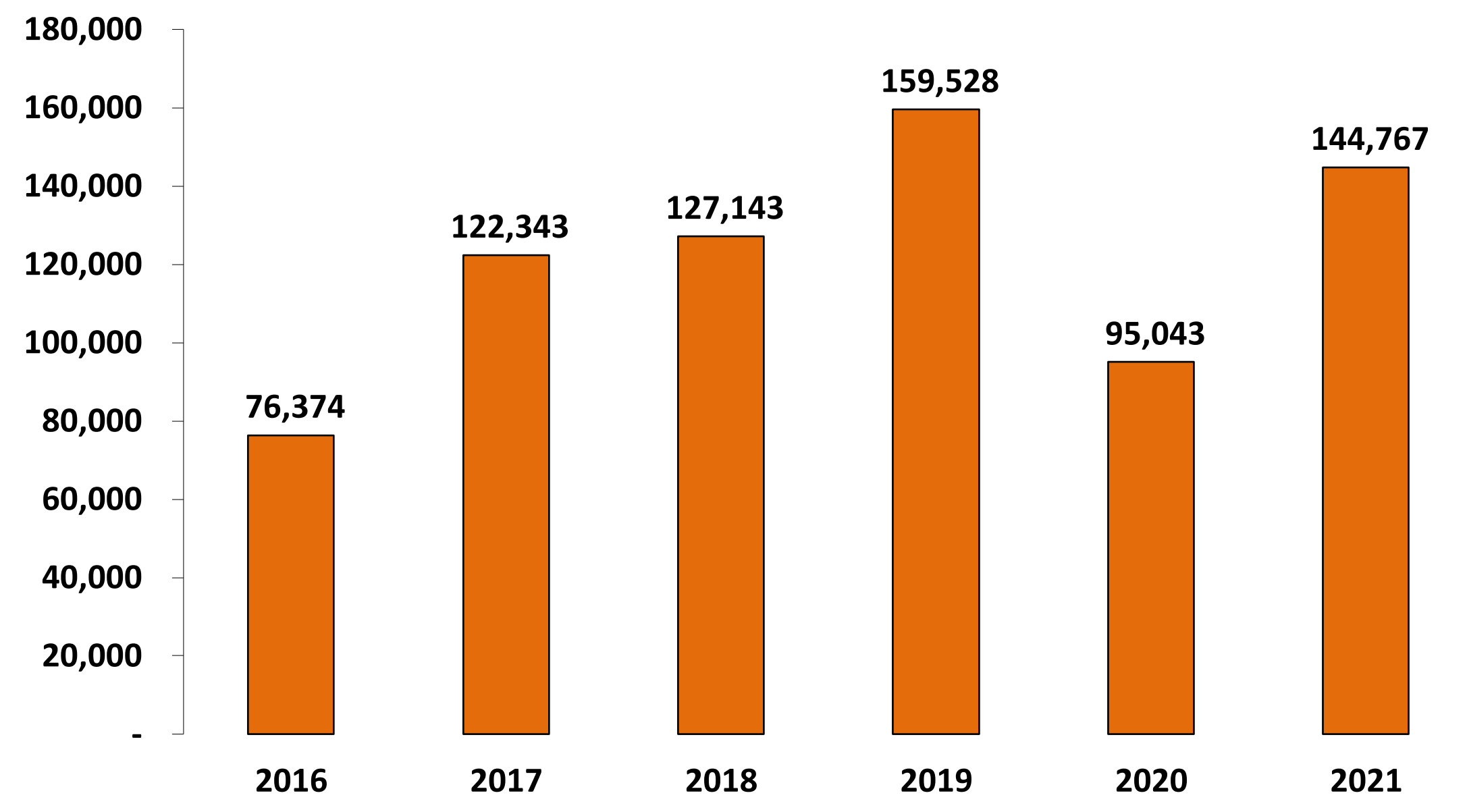
	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	% of Total
Grocery (54)	685,540	16.8%	655,004	-4.5%	793,136	21.1%	697,092	-12.1%	890,949	27.8%	825,796	-7.3%	22.8%
Food/Beverage (58)	513,359	11.4%	560,572	9.2%	625,677	11.6%	631,271	0.9%	539,063	-14.6%	539,971	0.2%	14.9%
Comm/Util. (40-48)	386,334	7.3%	438,704	13.6%	392,907	-10.4%	407,872	3.8%	573,276	40.6%	397,176	-30.7%	11.0%
Bldg Mat'l's. (15, 52)	310,694	16.4%	350,765	12.9%	367,927	4.9%	388,883	5.7%	405,215	4.2%	501,319	23.7%	13.9%
Merchandise (53, 59)	370,018	-18.3%	369,808	-0.1%	458,070	23.9%	408,562	-10.8%	487,900	19.4%	574,439	17.7%	15.9%
Services (70-79)	278,692	16.5%	340,336	22.1%	316,787	-6.9%	328,909	3.8%	295,767	-10.1%	254,765	-13.9%	7.0%
Fin./Lease (60-61)	88,605	19.1%	90,706	2.4%	94,570	4.3%	117,379	24.1%	91,863	-21.7%	105,014	14.3%	2.9%
Manufacturing (20-26)	76,374	69.5%	122,343	60.2%	127,143	3.9%	159,528	25.5%	95,043	-40.4%	144,767	52.3%	4.0%
Furniture (57)	62,731	5.1%	58,245	-7.2%	65,896	13.1%	82,454	25.1%	58,219	-29.4%	78,346	34.6%	2.2%
Wholesale (50)	50,777	-11.6%	61,327	20.8%	84,049	37.0%	67,826	-19.3%	110,366	62.7%	128,918	16.8%	3.6%
Automotive (55)	4,442	-74.2%	14,974	237.1%	15,694	4.8%	14,964	-4.7%	16,572	10.7%	18,800	13.4%	0.5%
Apparel (56)	20,357	22.9%	24,353	19.6%	23,484	-3.6%	23,226	-1.1%	30,518	31.4%	29,510	-3.3%	0.8%
Agriculture (1)	13,804	22.1%	12,897	-6.6%	14,769	14.5%	14,884	0.8%	16,039	7.8%	17,225	7.4%	0.5%
	2,861,726	8.0%	3,100,032	8.3%	3,380,108	9.0%	3,342,849	-1.1%	3,610,788	8.0%	3,616,047	0.1%	



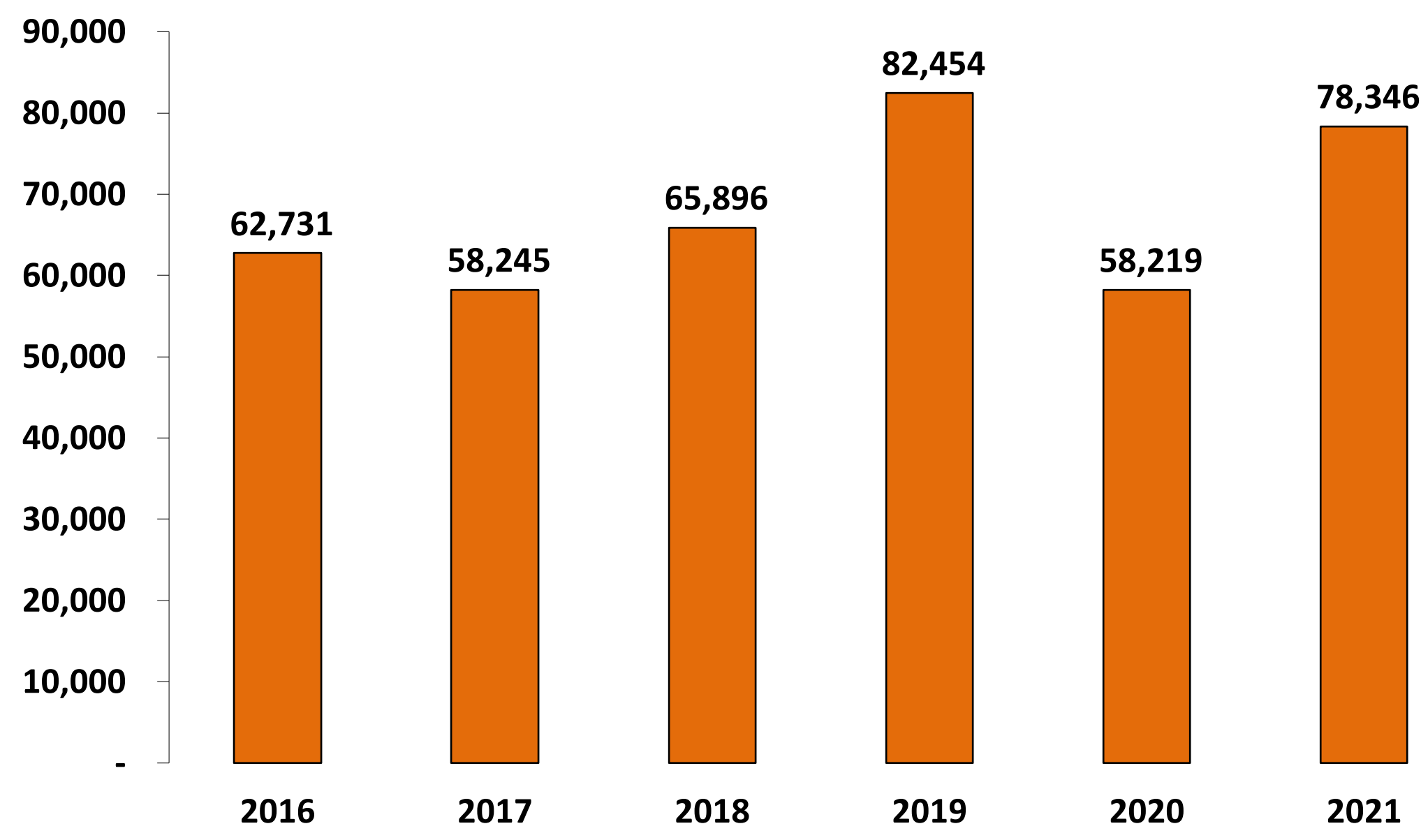
Finance/Leasing



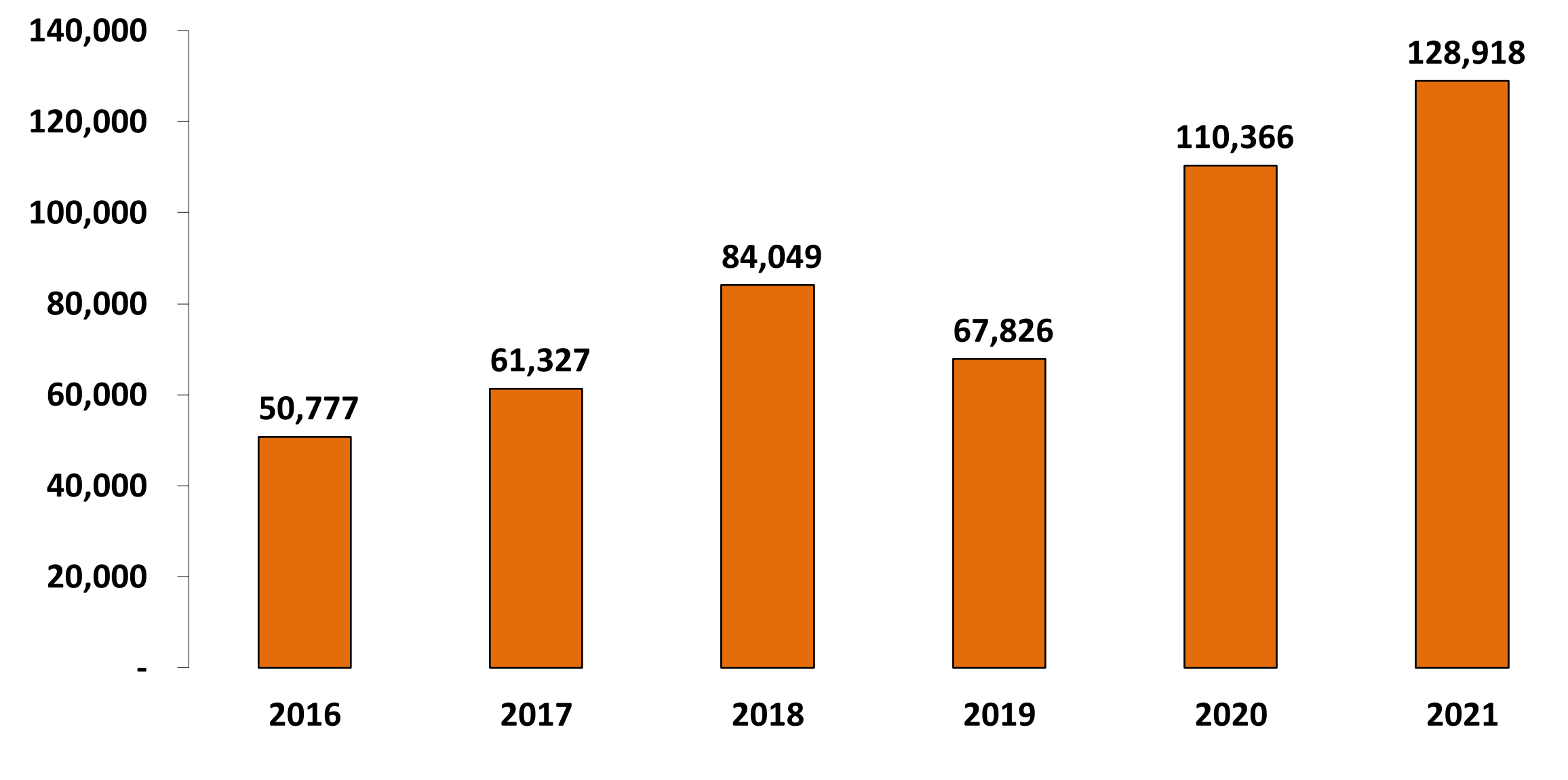
Manufacturing



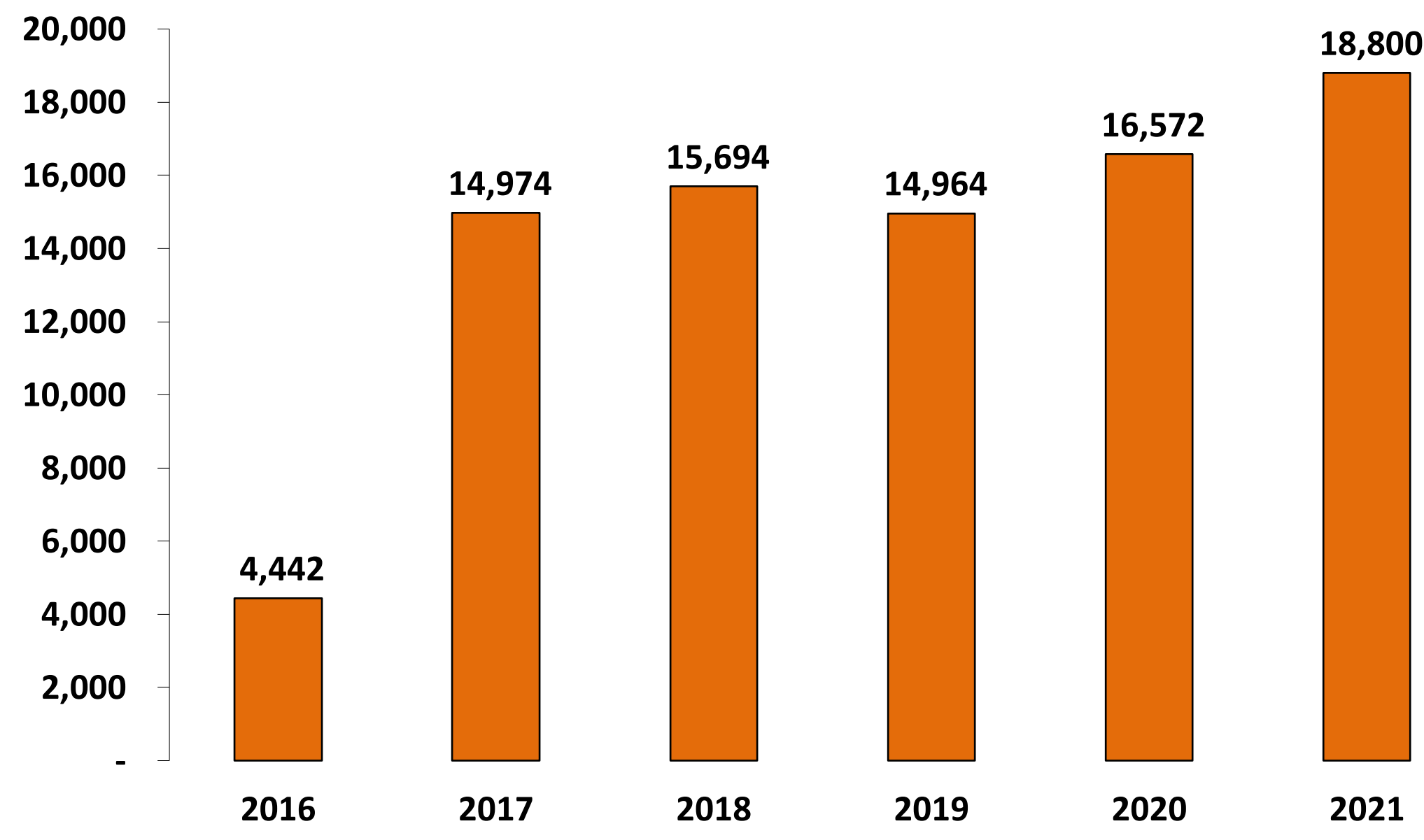
Furniture



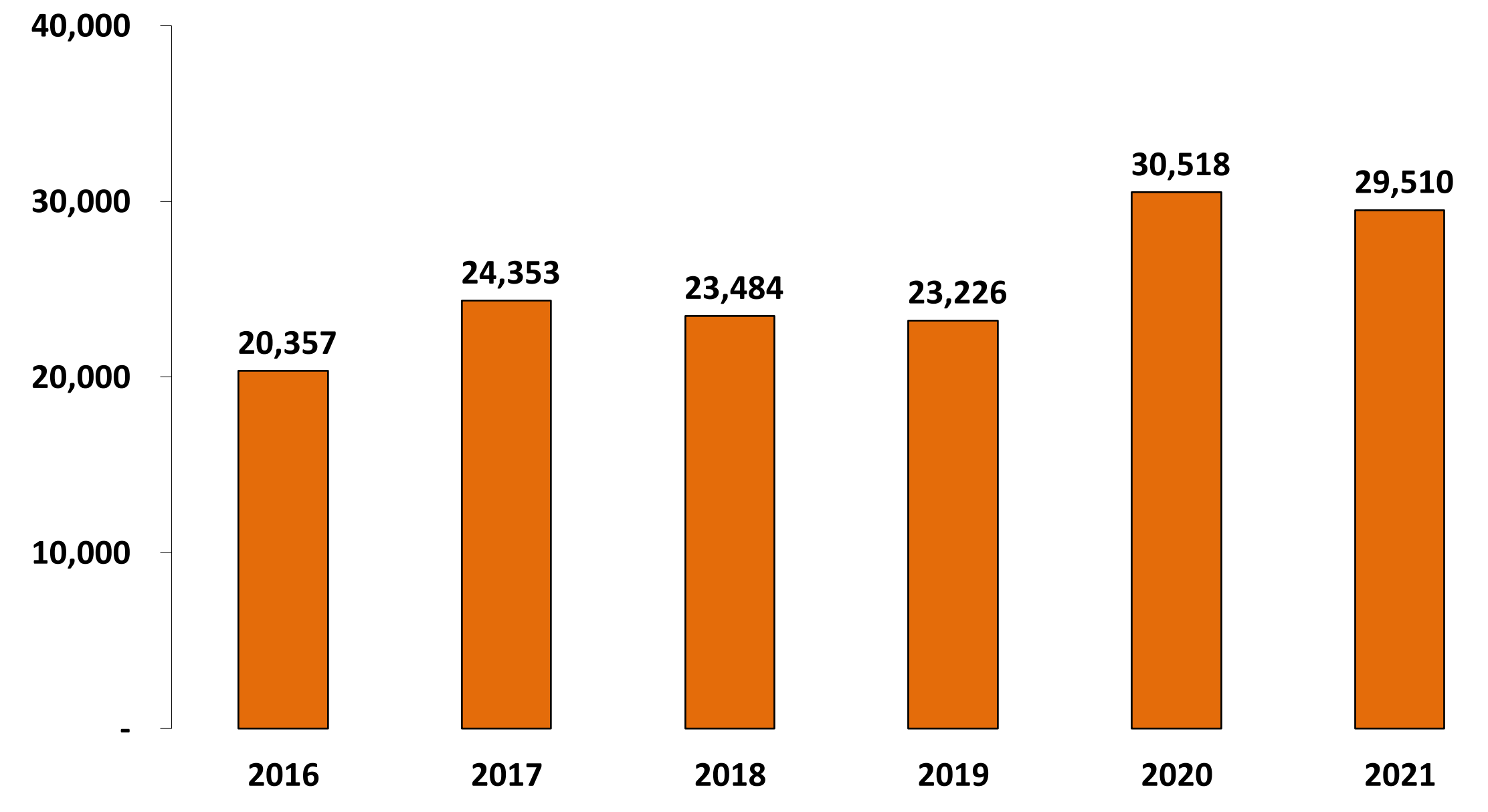
Wholesale



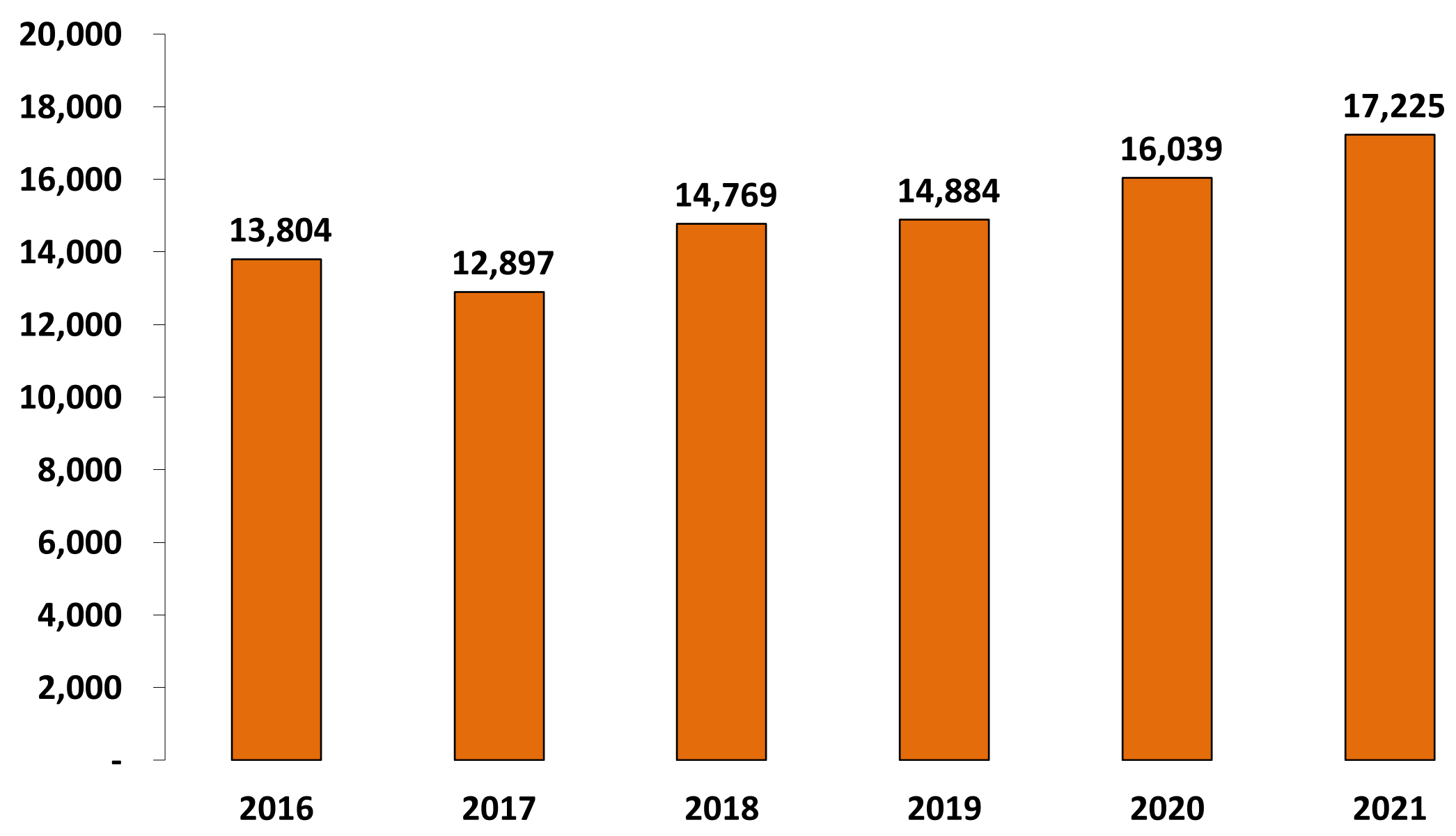
Automotive



Apparel

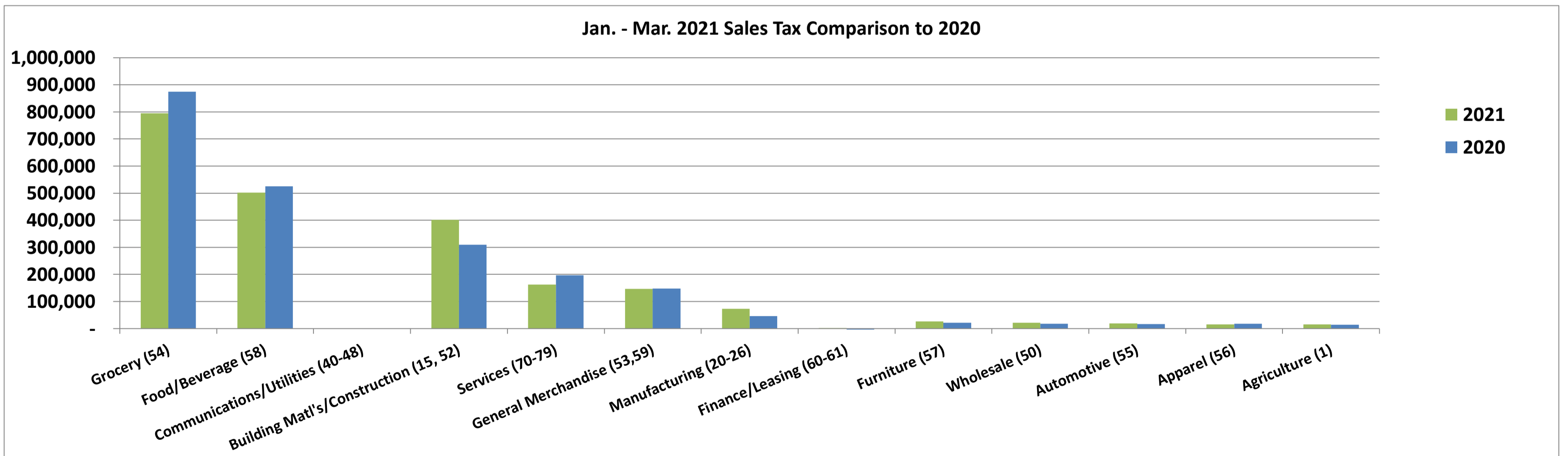
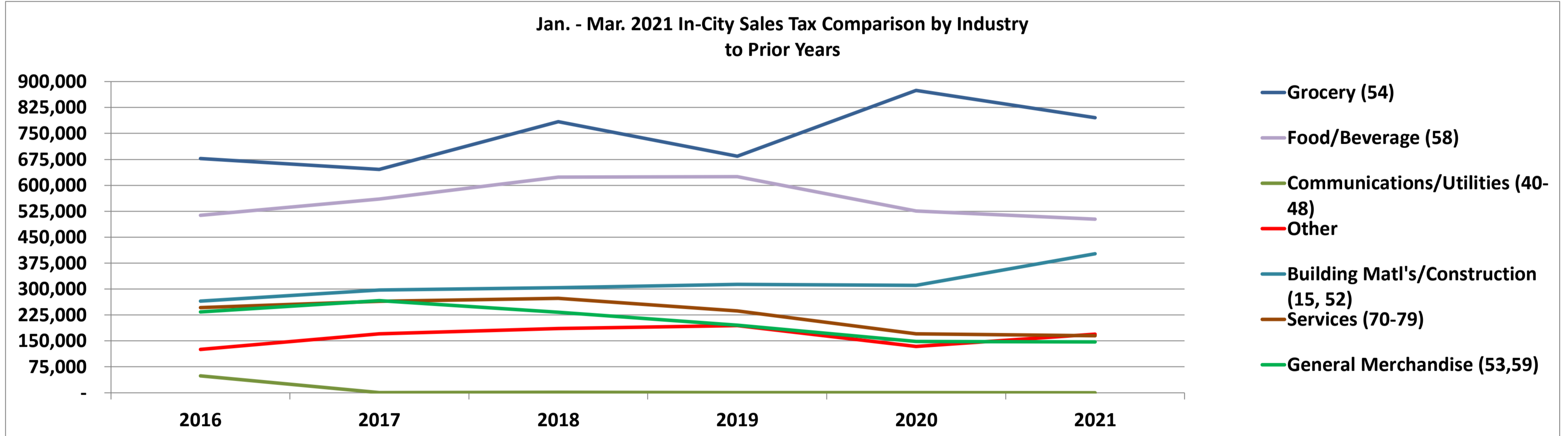


Agriculture



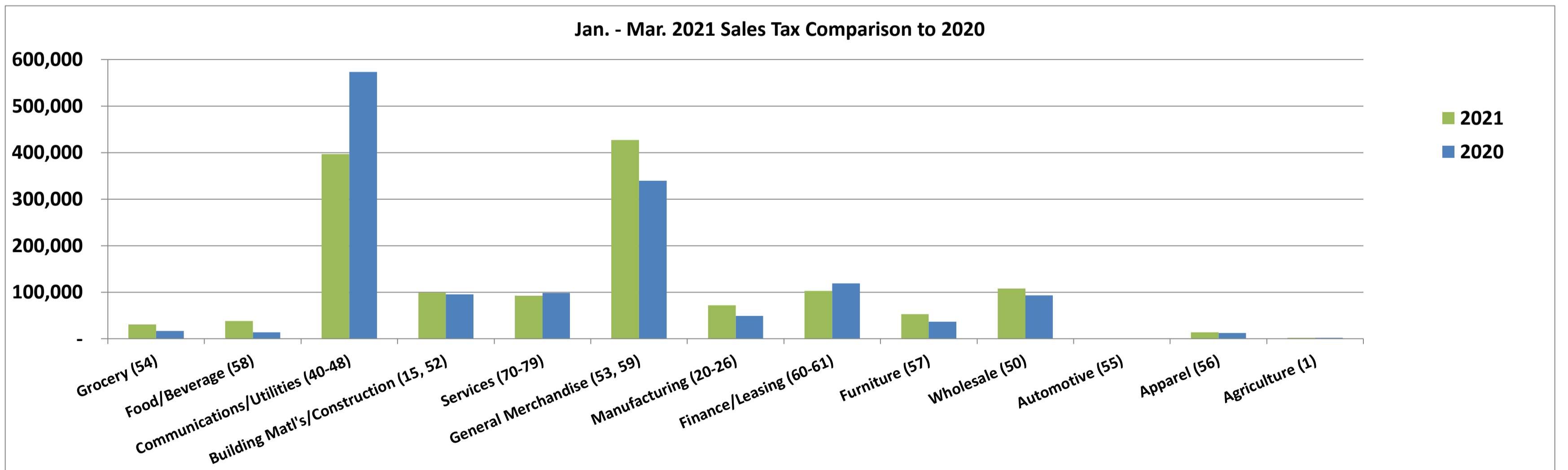
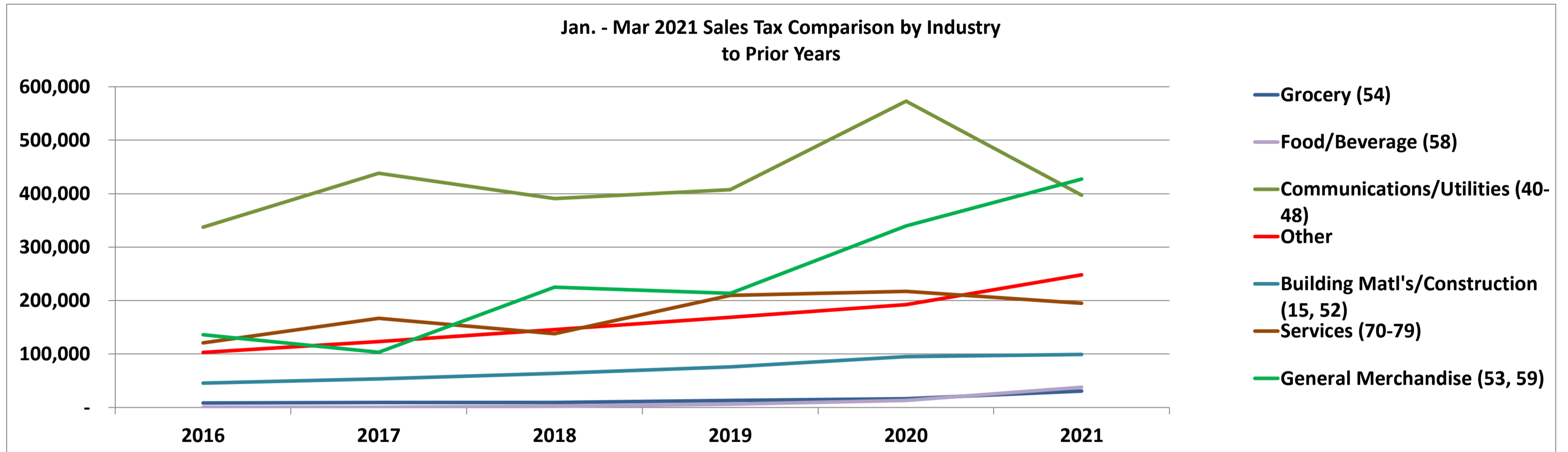
Sales Tax Revenue Comparisons by Industry - Inside City Area (Jan. - Mar. 2021)

INDUSTRY NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	% Of Total	% Change
Grocery (54)	677,121	645,962	784,067	683,857	874,369	795,121	36.5%	-9.1%
Food/Beverage (58)	512,866	560,007	623,324	624,993	525,602	502,102	23.0%	-4.5%
Communications/Utilities (40-48)	48,988	233	1,791	285	211	113	0.0%	-46.5%
Building Matl's/Construction (15, 52)	265,090	296,999	303,882	313,258	310,198	402,093	18.4%	29.6%
Services (70-79)	235,490	255,285	265,166	225,171	197,419	162,657	7.5%	-17.6%
General Merchandise (53,59)	233,643	266,504	232,807	195,091	148,212	147,139	6.7%	-0.7%
Manufacturing (20-26)	54,000	89,644	97,070	98,711	45,735	72,829	3.3%	59.2%
Finance/Leasing (60-61)	10,964	9,274	8,014	11,650	(27,016)	2,320	0.1%	-108.6%
Furniture (57)	24,032	17,469	23,912	31,633	21,656	25,990	1.2%	20.0%
Wholesale (50)	13,686	16,629	16,329	17,541	17,508	21,050	1.0%	20.2%
Automotive (55)	4,377	14,911	15,678	14,746	16,572	18,797	0.9%	13.4%
Apparel (56)	17,057	19,227	18,891	17,700	18,444	15,808	0.7%	-14.3%
Agriculture (1)	12,298	12,791	13,718	14,017	14,203	14,957	0.7%	5.3%
Totals	2,109,613	2,204,935	2,404,649	2,248,654	2,163,114	2,180,976		
% Of Change	12.4%	4.5%	9.1%	-6.5%	-3.8%	0.8%		

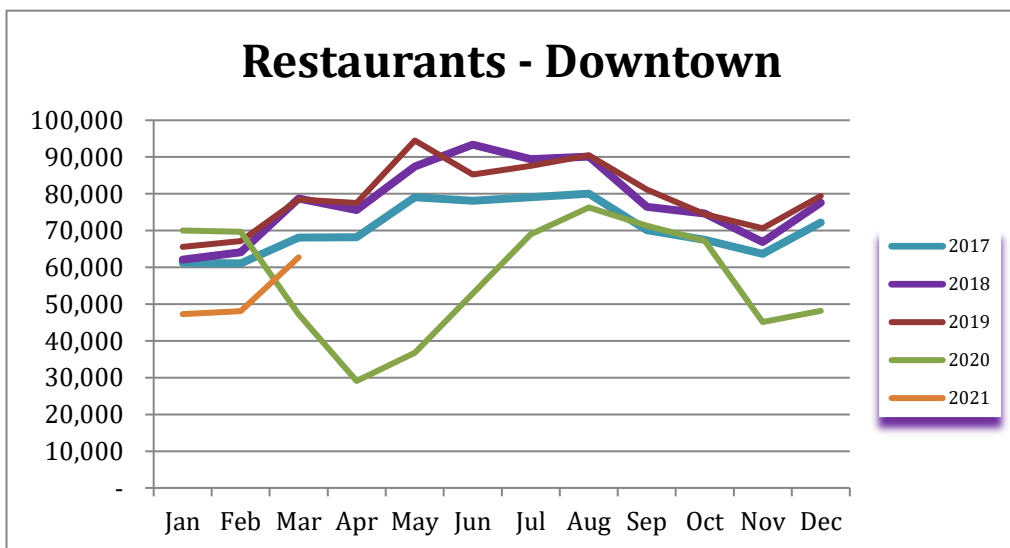
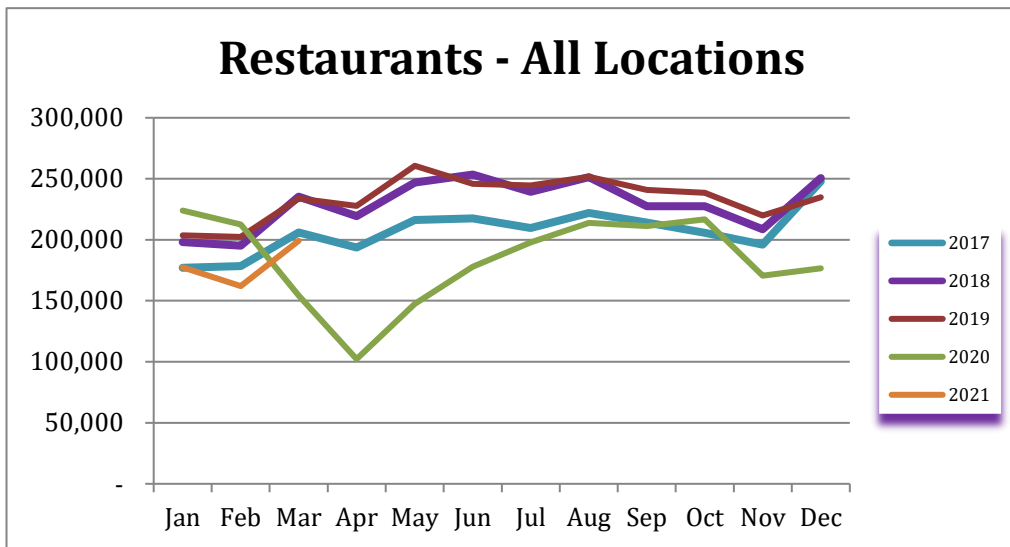
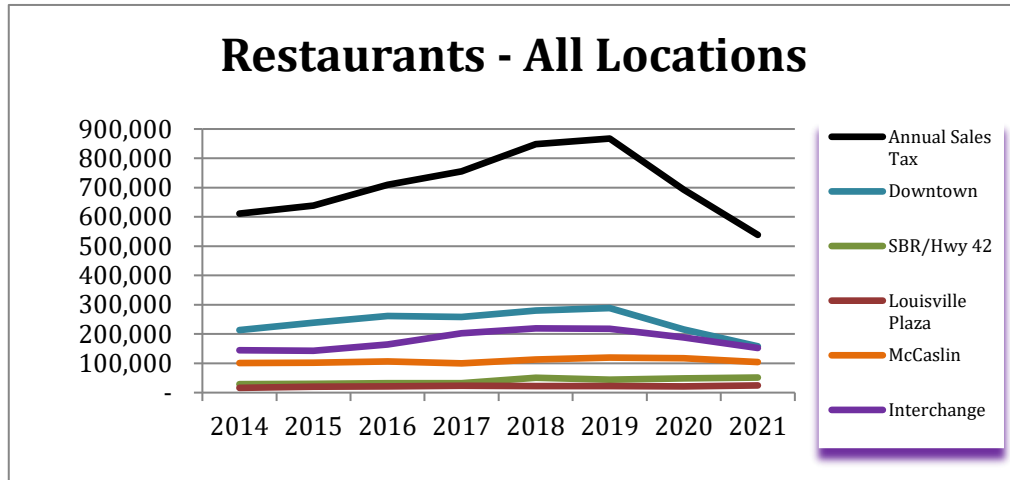


Sales Tax Revenue Comparisons by Industry - Outside City Area (Jan. - Mar. 2021)

INDUSTRY NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	% Of Total	% Change
Grocery (54)	8,419	9,042	9,069	13,234	16,580	30,674	2.1%	85.0%
Food/Beverage (58)	493	565	2,353	6,278	13,461	37,870	2.6%	181.3%
Communications/Utilities (40-48)	337,347	438,471	391,116	407,587	573,065	397,063	27.7%	-30.7%
Building Mat'l's/Construction (15, 52)	45,604	53,766	64,045	75,625	95,016	99,226	6.9%	4.4%
Services (70-79)	43,202	85,051	51,621	103,737	98,347	92,108	6.4%	-6.3%
General Merchandise (53, 59)	136,375	103,304	225,263	213,471	339,687	427,301	29.8%	25.8%
Manufacturing (20-26)	22,373	32,699	30,072	60,817	49,308	71,939	5.0%	45.9%
Finance/Leasing (60-61)	77,640	81,432	86,556	105,729	118,879	102,694	7.2%	-13.6%
Furniture (57)	38,699	40,776	41,984	50,821	36,563	52,356	3.6%	43.2%
Wholesale (50)	37,090	44,698	67,720	50,285	92,857	107,868	7.5%	16.2%
Automotive (55)	65	63	16	218	-	3	0.0%	#DIV/0!
Apparel (56)	3,300	5,126	4,593	5,526	12,074	13,702	1.0%	13.5%
Agriculture (1)	1,506	106	1,050	867	1,836	2,268	0.2%	23.5%
Totals	752,113	895,098	975,459	1,094,195	1,447,674	1,435,071		
% Of Change	-2.5%	19.0%	9.0%	12.2%	32.3%	-0.9%		



**Restaurant Graphs
Jan - Mar 2021**



CITY OF LOUISVILLE
2021 HISTORICAL SALES TAX REVENUE (COMPARISONS FROM 2014 - 2021)
3/31/2021

MONTH	2014	2015	2016	2017	2018*	2019	2020	2021
January	798,792	930,279	886,723	1,052,366	1,141,972	1,071,558	1,146,885	1,093,893
February	708,164	751,446	920,875	864,842	984,046	936,429	1,010,556	1,048,733
March	891,756	966,850	1,054,128	1,182,825	1,254,090	1,334,863	1,453,347	1,473,421
April	990,489	926,082	949,906	1,044,230	1,131,949	1,159,948	1,043,220	-
May	928,421	931,057	1,032,963	1,183,115	1,284,619	1,223,169	1,104,718	-
June	1,013,900	1,116,715	1,216,853	1,336,406	1,458,894	1,579,107	1,620,670	-
July	866,647	1,026,333	1,136,035	1,137,813	1,247,212	1,366,196	1,231,987	-
August	983,356	983,178	1,050,800	1,119,641	1,198,848	1,488,654	1,176,398	-
September	974,352	1,097,796	1,153,466	1,209,258	1,425,270	1,501,976	1,500,877	-
October	876,022	948,794	1,003,857	1,154,708	1,187,020	1,338,241	1,274,200	-
November	867,460	933,235	1,005,580	1,112,434	1,113,867	1,208,379	1,137,481	-
December	1,294,297	1,360,790	1,420,942	1,554,048	1,889,403	1,878,105	1,920,601	-
Total Tax	\$ 11,193,655	\$ 11,972,557	\$ 12,832,129	\$ 13,951,686	\$ 15,317,190	\$ 16,086,625	\$ 15,620,940	\$ 3,616,047
Tax Variance %	7.5%	7.0%	7.2%	8.7%	9.8%	5.0%	-2.9%	-76.9%

QUARTERLY SUMMARY	2014	2015	2016	2017	2018*	2019	2020	2021
1st Quarter	2,398,712	2,648,576	2,861,726	3,100,032	3,380,108	3,342,849	3,610,788	3,616,047
2nd Quarter	2,932,810	2,973,855	3,199,722	3,563,751	3,875,462	3,962,225	3,768,607	-
3rd Quarter	2,824,355	3,107,307	3,340,301	3,466,712	3,871,330	4,356,826	3,909,262	-
4th Quarter	3,037,779	3,242,820	3,430,379	3,821,190	4,190,290	4,424,725	4,332,282	-
Tax Incr/(Decr)	131,276	249,864	213,151	238,306	280,076	(37,259)	267,939	5,259
Tax Variance %	5.8%	10.4%	8.0%	8.3%	9.0%	-1.1%	8.0%	0.1%

* Includes Recreation/Senior Center tax rate of .15% or 4.3% increase in total tax rate.

