

CITY OF LOUISVILLE

**Revenue History
2016 through 2020**

YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2020	JANUARY	1,146,885	139,124	167,476	143,490	20,259	10,328	1,627,562
	FEBRUARY	1,010,556	181,982	213,379	138,820	18,916	62,695	1,626,348
	MARCH	1,453,347	128,050	101,197	68,233	17,511	33,347	1,801,683
	APRIL	1,043,220	102,057	369,619	61,493	4,291	56,334	1,637,014
	MAY	1,104,718	86,298	182,958	52,846	7,772	34,308	1,468,899
	JUNE	1,620,670	135,567	62,081	152,603	13,238	126,571	2,110,730
	JULY	1,231,987	76,551	53,104	160,605	20,902	7,733	1,550,883
	AUGUST	1,176,398	83,836	53,404	155,256	24,833	26,419	1,520,146
	SEPTEMBER	1,500,877	105,141	136,333	145,388	18,154	48,695	1,954,587
	OCTOBER	1,274,200	123,011	36,568	192,352	17,622	7,756	1,651,508
	NOVEMBER	1,137,481	83,349	218,216	100,847	10,177	35,354	1,585,423
	DECEMBER	1,920,601	252,875	109,363	142,948	8,882	5,392	2,440,062
	YTD TOTALS	15,620,940	1,497,840	1,703,698	1,514,880	182,557	454,931	20,974,845
	YTD Variance % to Prior Year	-2.9%	-12.9%	-18.4%	-12.7%	-59.9%	-67.1%	-10.6%
2019	JANUARY	1,071,558	127,245	86,502	201,074	21,423	18,826	1,526,627
	FEBRUARY	936,429	147,890	265,760	118,258	21,707	67,844	1,557,888
	MARCH	1,334,863	152,930	65,076	142,231	27,356	74,188	1,796,643
	APRIL	1,159,948	284,945	203,698	123,778	30,600	27,803	1,830,773
	MAY	1,223,169	92,960	281,555	162,333	44,797	105,311	1,910,125
	JUNE	1,579,107	154,476	324,102	109,552	53,263	44,863	2,265,363
	JULY	1,366,196	95,129	208,918	160,122	62,859	22,182	1,915,406
	AUGUST	1,488,654	113,156	88,430	145,808	57,724	810,122	2,703,894
	SEPTEMBER	1,501,976	140,882	143,151	143,031	46,348	30,769	2,006,157
	OCTOBER	1,338,241	99,425	142,592	178,136	42,935	157,833	1,959,161
	NOVEMBER	1,208,379	101,710	213,900	126,120	27,259	7,513	1,684,881
	DECEMBER	1,878,105	209,877	64,581	125,652	18,444	13,671	2,310,329
	YTD TOTALS	16,086,625	1,720,626	2,088,265	1,736,096	454,714	1,380,924	23,467,249
	YTD Variance % to Prior Year	5.0%	19.1%	-8.1%	-14.6%	-3.8%	142.5%	6.2%
2018	JANUARY	1,141,972	128,132	293,454	114,134	29,376	13,506	1,720,575
	FEBRUARY	984,046	102,847	264,342	135,811	26,701	22,330	1,536,077
	MARCH	1,254,090	142,326	80,344	151,611	29,394	63,215	1,720,980
	APRIL	1,131,949	124,051	131,283	134,771	32,459	6,816	1,561,328
	MAY	1,284,619	86,666	86,100	124,497	44,481	(24,431)	1,601,930
	JUNE	1,458,894	144,902	67,534	100,297	57,035	30,865	1,859,528
	JULY	1,247,212	74,536	202,707	189,545	58,802	18,943	1,791,745
	AUGUST	1,198,848	98,692	356,991	286,799	58,980	196,689	2,196,997
	SEPTEMBER	1,425,270	145,883	295,455	233,665	45,157	125,089	2,270,519
	OCTOBER	1,187,020	103,396	294,551	240,914	39,845	10,093	1,875,820
	NOVEMBER	1,113,867	98,406	128,352	173,601	31,504	24,264	1,569,994
	DECEMBER	1,889,403	194,260	71,376	146,093	18,792	82,181	2,402,104
	YTD TOTALS	15,317,190	1,444,095	2,272,490	2,031,737	472,526	569,560	22,107,598
	YTD Variance % to Prior Year	9.8%	5.1%	24.6%	36.5%	-8.6%	-43.8%	9.6%
2017	JANUARY	1,052,366	120,516	275,878	144,997	27,069	27,040	1,647,866
	FEBRUARY	864,842	92,210	103,187	110,561	24,240	8,935	1,203,976
	MARCH	1,182,825	127,911	300,687	123,024	33,056	48,822	1,816,325
	APRIL	1,044,230	108,870	95,596	92,463	34,743	97,793	1,473,695
	MAY	1,183,115	88,324	76,348	137,918	49,217	20,318	1,555,239
	JUNE	1,336,406	188,150	151,145	96,187	61,489	600,842	2,434,220
	JULY	1,137,813	82,143	94,455	123,752	61,409	25,805	1,525,376
	AUGUST	1,119,641	78,263	126,830	145,656	67,270	16,805	1,554,465
	SEPTEMBER	1,209,258	172,598	125,682	140,721	51,452	60,646	1,760,358
	OCTOBER	1,154,708	74,279	164,724	122,230	49,334	11,343	1,576,618
	NOVEMBER	1,112,434	87,717	37,893	132,970	26,870	45,130	1,443,015
	DECEMBER	1,554,048	153,334	271,190	118,218	30,714	50,309	2,177,813
	YTD TOTALS	13,951,686	1,374,317	1,823,614	1,488,699	516,863	1,013,786	20,168,965
	YTD Variance % to Prior Year	8.7%	-16.0%	-8.9%	9.7%	3.3%	135.0%	7.5%
2016	JANUARY	886,723	222,163	174,842	100,855	25,767	8,203	1,418,554
	FEBRUARY	920,875	109,063	76,430	97,034	28,321	23,180	1,254,904
	MARCH	1,054,128	112,590	159,627	121,325	32,422	21,364	1,501,456
	APRIL	949,906	131,439	62,683	109,192	35,442	122,599	1,411,260
	MAY	1,032,963	93,047	235,856	90,115	48,597	24,809	1,525,386
	JUNE	1,216,853	145,283	510,772	109,738	56,221	8,832	2,047,699
	JULY	1,136,035	65,541	161,699	140,522	61,691	233	1,565,722
	AUGUST	1,050,800	124,102	155,447	112,981	60,005	3,013	1,506,350
	SEPTEMBER	1,153,466	101,636	64,269	115,244	49,801	12,266	1,496,681
	OCTOBER	1,003,857	244,682	305,287	124,471	46,278	3,267	1,727,843
	NOVEMBER	1,005,580	94,546	49,929	95,372	33,551	85,313	1,364,290
	DECEMBER	1,420,942	192,820	44,792	140,458	22,127	118,246	1,939,385
	YTD TOTALS	12,832,129	1,636,914	2,001,634	1,357,306	500,223	431,325	18,759,531
	YTD Variance % to Prior Year	7.2%	28.6%	26.3%	-1.1%	7.2%	-6.4%	9.5%

**City of Louisville, Colorado
Total Sales Tax Revenue
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	890,050	1,054,675	1,150,144	1,071,177	1,070,955	1,148,141	107.2%	107.2%	107.2%	107.2%
Feb	922,502	866,877	999,636	987,642	963,167	1,051,314	106.4%	106.8%	109.2%	108.1%
Mar	1,055,715	1,189,196	1,259,719	1,362,876	1,210,059	1,456,090	106.8%	106.8%	120.3%	112.7%
Apr	964,682	1,045,769	1,132,162	1,181,395	1,131,337	1,070,452	90.6%	102.7%	94.6%	108.0%
May	1,043,401	1,192,302	1,287,256	1,225,638	1,203,174	1,120,186	91.4%	100.3%	93.1%	104.8%
Jun	1,218,023	1,859,310	1,467,403	1,583,559	1,389,725	1,631,190	103.0%	100.9%	117.4%	107.3%
Jul	1,136,243	1,149,068	1,252,821	1,396,010	1,207,387	1,235,686	88.5%	98.9%	102.3%	106.6%
Aug	1,053,719	1,134,443	1,202,431	2,287,534	1,250,790	1,179,005	51.5%	89.2%	94.3%	104.9%
Sep	1,154,610	1,256,653	1,432,059	1,520,636	1,290,234	1,515,651	99.7%	90.4%	117.5%	106.4%
Oct	1,003,914	1,160,202	1,187,678	1,484,215	1,166,457	1,278,302	86.1%	90.0%	109.6%	106.8%
Nov	1,011,439	1,124,996	1,132,530	1,209,275	1,138,080	1,143,840	94.6%	90.3%	100.5%	106.2%
Dec	1,422,983	1,571,740	1,896,863	1,882,142	1,594,993	1,922,746	102.2%	91.6%	120.5%	107.8%
Totals	12,877,281	14,605,231	15,400,702	17,192,097	14,616,360	15,752,603				
% Of Change	6.0%	13.4%	5.4%	11.6%	-15.0%					

**City of Louisville, Colorado
Lodging Tax Revenue
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	25,767	27,069	29,376	21,423	10,348	20,259	94.6%	94.6%	195.8%	195.8%
Feb	28,321	24,240	26,701	21,707	10,143	18,916	87.1%	90.8%	186.5%	191.2%
Mar	32,422	33,056	29,394	27,356	11,783	17,511	64.0%	80.4%	148.6%	175.6%
Apr	35,442	34,743	32,459	30,600	12,508	4,291	14.0%	60.3%	34.3%	136.2%
May	48,597	49,217	44,481	44,797	18,100	7,772	17.3%	47.1%	42.9%	109.3%
Jun	56,221	61,489	57,035	53,263	20,147	13,238	24.9%	41.2%	65.7%	98.7%
Jul	61,691	61,409	58,802	62,859	21,835	20,902	33.3%	39.3%	95.7%	98.1%
Aug	60,005	67,270	58,980	57,724	21,667	24,833	43.0%	39.9%	114.6%	100.9%
Sep	49,801	51,452	45,157	46,348	17,324	18,154	39.2%	39.8%	104.8%	101.4%
Oct	46,278	49,334	39,845	42,935	17,176	17,622	41.0%	40.0%	102.6%	101.5%
Nov	33,551	26,870	31,504	27,259	11,638	10,177	37.3%	39.8%	87.4%	100.6%
Dec	22,127	30,714	18,792	18,444	9,223	8,882	48.2%	40.1%	96.3%	100.4%
Totals	500,223	516,863	472,526	454,714	181,890	182,557				
% Of Change	6.5%	3.3%	-8.6%	-3.8%	-60.0%					

**City of Louisville, Colorado
Auto Use Tax Revenue
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	100,855	144,997	114,134	201,074	86,820	143,490	71.4%	71.4%	165.3%	165.3%
Feb	97,034	110,561	135,811	118,258	78,500	138,820	117.4%	88.4%	176.8%	170.8%
Mar	121,325	123,024	151,611	142,231	87,320	68,233	48.0%	75.9%	78.1%	138.8%
Apr	109,192	92,463	134,771	123,778	77,434	61,493	49.7%	70.4%	79.4%	124.8%
May	90,115	137,918	124,497	162,333	78,968	52,846	32.6%	62.2%	66.9%	113.7%
Jun	109,738	96,187	100,297	109,552	77,370	152,603	139.3%	72.0%	197.2%	126.9%
Jul	140,522	123,752	189,545	160,122	87,944	160,605	100.3%	76.5%	182.6%	135.5%
Aug	112,981	145,656	286,799	145,808	100,200	155,256	106.5%	80.2%	154.9%	138.4%
Sep	115,244	140,721	233,665	143,031	98,684	145,388	101.6%	82.6%	147.3%	139.5%
Oct	124,471	122,230	240,914	178,136	101,447	192,352	108.0%	85.6%	189.6%	145.3%
Nov	95,372	132,970	173,601	126,120	81,318	100,847	80.0%	85.2%	124.0%	143.5%
Dec	140,458	118,218	146,093	125,652	85,656	142,948	113.8%	87.3%	166.9%	145.4%
Totals	1,357,306	1,488,699	2,031,737	1,736,096	1,041,660	1,514,880				
% Of Change	-1.1%	9.7%	36.5%	-14.6%	-40.0%					

**City of Louisville, Colorado
Building Use Tax Revenue
2016 -2020**

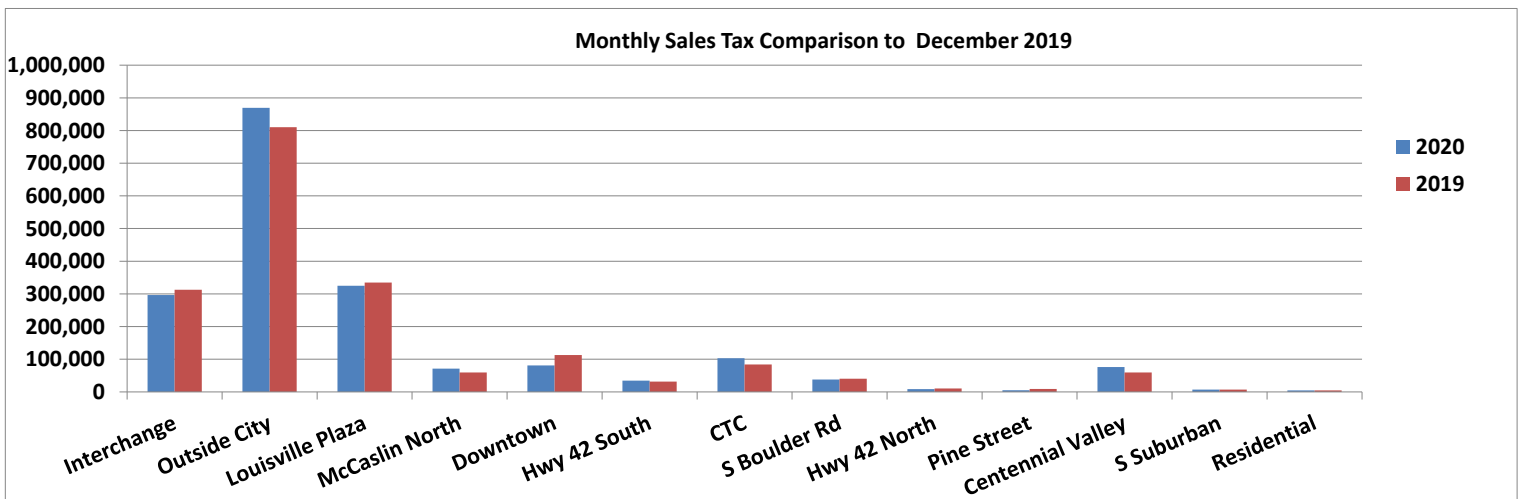
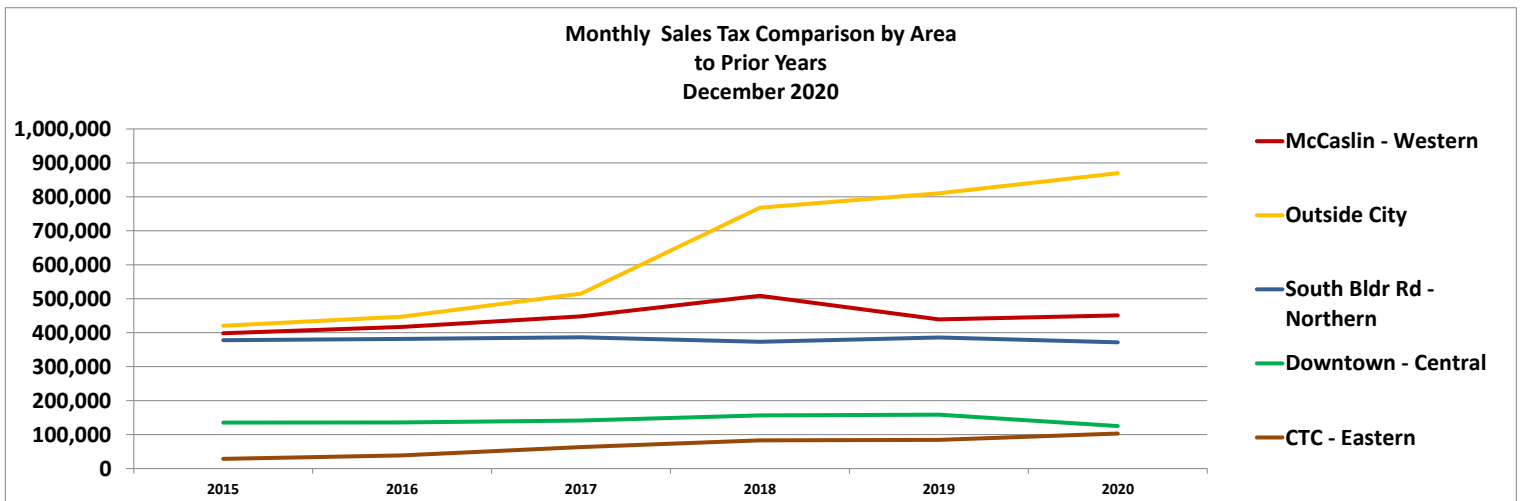
Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	174,842	275,878	293,454	86,502	159,054	167,476	193.6%	193.6%	105.3%	105.3%
Feb	76,430	103,187	264,342	265,760	145,403	213,379	80.3%	108.1%	146.8%	125.1%
Mar	159,627	300,687	80,344	65,076	162,892	101,197	155.5%	115.5%	62.1%	103.1%
Apr	62,683	95,596	131,263	203,698	129,786	369,619	181.5%	137.1%	284.8%	142.6%
May	235,856	76,348	86,100	281,555	192,670	182,958	65.0%	114.6%	95.0%	131.0%
Jun	510,772	151,145	67,534	324,102	197,737	62,081	19.2%	89.4%	31.4%	111.1%
Jul	161,699	94,455	202,707	208,918	189,923	53,104	25.4%	80.1%	28.0%	97.7%
Aug	155,447	126,830	356,991	88,430	175,614	53,404	60.4%	78.9%	30.4%	88.9%
Sep	64,269	125,682	295,455	143,151	133,049	136,333	95.2%	80.3%	102.5%	90.1%
Oct	305,287	164,724	294,551	142,592	188,403	36,568	25.6%	76.0%	19.4%	82.2%
Nov	49,929	37,893	128,352	213,900	115,811	218,216	102.0%	78.8%	188.4%	89.1%
Dec	44,792	271,190	71,376	64,581	104,718	109,363	169.3%	81.6%	104.4%	89.9%
Totals	2,001,634	1,823,614	2,272,470	2,088,265	1,895,060	1,703,698				
% Of Change	26.3%	-8.9%	24.6%	-8.1%	-9.3%					

**City of Louisville, Colorado
Consumer Use Tax Revenue
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	226,633	140,390	132,262	142,282	83,381	144,086	101.3%	101.3%	172.8%	172.8%
Feb	126,682	97,871	106,800	159,797	69,342	181,982	113.9%	107.9%	262.4%	213.5%
Mar	129,773	153,044	173,536	189,651	97,805	153,037	80.7%	97.4%	156.5%	191.2%
Apr	177,473	204,559	127,868	290,688	100,596	103,828	35.7%	74.5%	103.2%	166.0%
May	103,736	96,617	100,007	165,145	77,712	99,949	60.5%	72.1%	128.6%	159.2%
Jun	152,470	252,267	166,583	185,766	112,607	221,745	119.4%	79.8%	196.9%	167.1%
Jul	65,541	93,569	87,178	103,361	60,161	79,979	77.4%	79.6%	132.9%	163.7%
Aug	124,102	82,678	257,159	122,267	94,474	102,534	83.9%	80.0%	108.5%	156.2%
Sep	110,699	184,530	250,108	150,826	103,677	132,549	87.9%	80.8%	127.8%	152.5%
Oct	247,533	78,777	111,410	105,704	94,428	125,635	118.9%	83.3%	133.0%	150.5%
Nov	155,633	114,528	102,920	106,814	98,618	106,227	99.5%	84.3%	107.7%	146.2%
Dec	227,012	169,722	268,009	217,819	196,739	255,350	117.2%	88.0%	129.8%	143.5%
Totals	1,847,288	1,668,551	1,883,839	1,940,122	1,189,540	1,706,899				
% Of Change	26.9%	-9.7%	12.9%	3.0%	-38.7%					

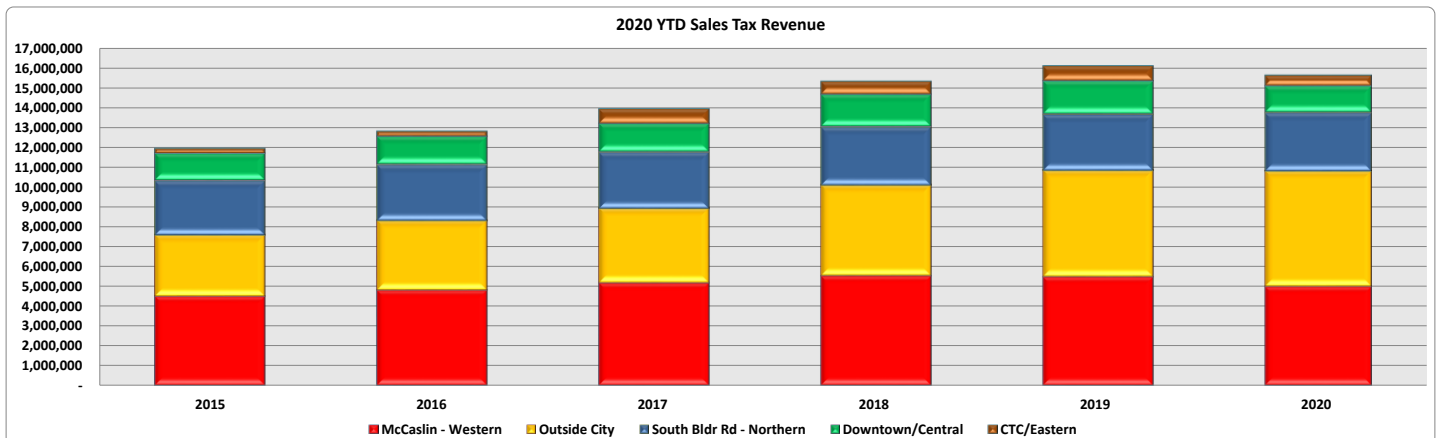
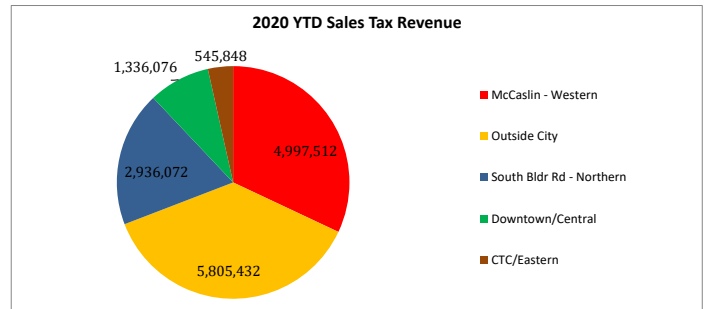
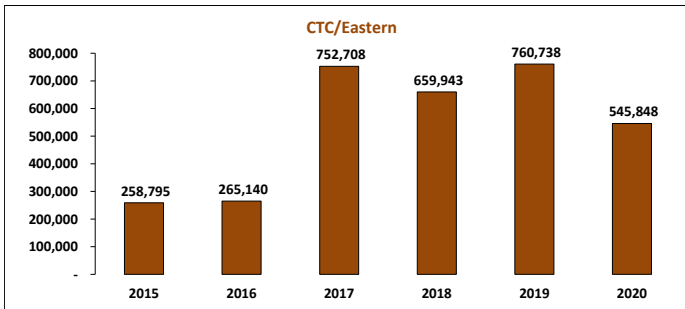
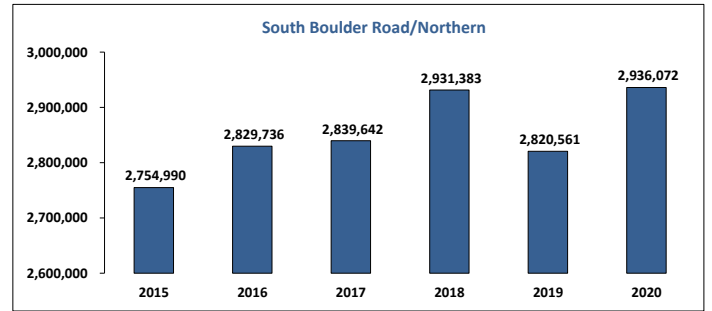
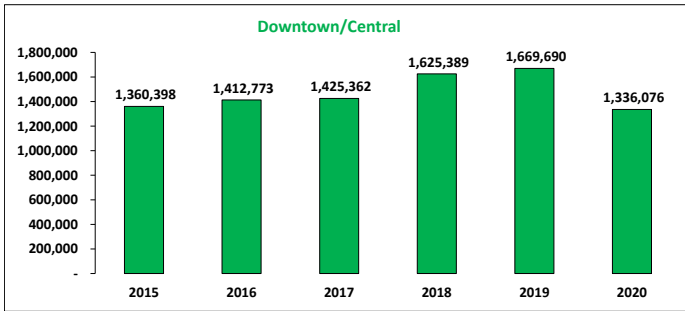
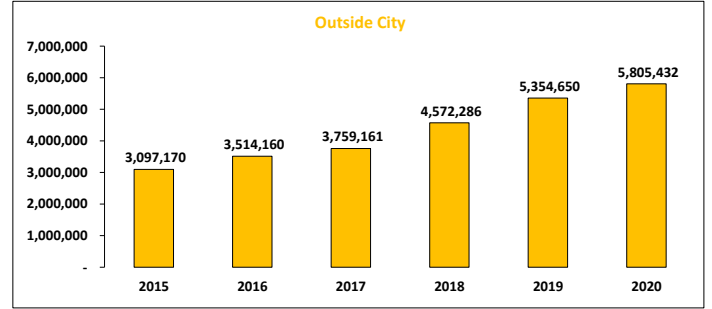
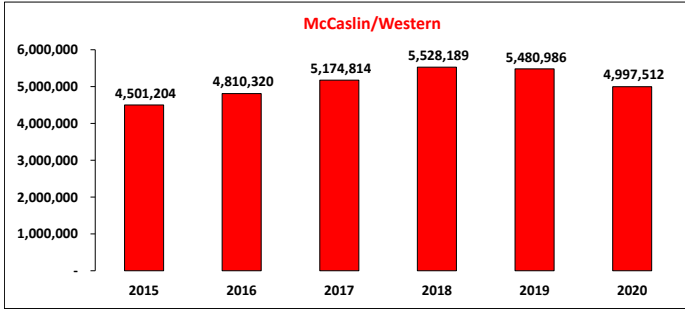
Monthly Sales Tax Revenue Comparisons by Area (December 2020)

AREA NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Interchange	316,062	334,825	361,976	362,741	312,828	296,566	15.4%	-5.2%
Outside City	420,479	447,044	514,983	768,240	810,265	869,601	45.3%	7.3%
Louisville Plaza	320,644	316,041	324,802	331,287	334,847	324,897	16.9%	-3.0%
McCaslin North	69,909	68,266	76,304	80,935	59,359	71,298	3.7%	20.1%
Downtown	95,214	96,503	99,407	114,694	112,931	81,135	4.2%	-28.2%
Hwy 42 South	26,527	26,661	27,928	28,193	31,833	34,360	1.8%	7.9%
CTC	28,523	38,813	63,187	83,004	84,241	103,133	5.4%	22.4%
S Boulder Rd	47,812	55,452	50,306	30,638	40,459	37,974	2.0%	-6.1%
Hwy 42 North	9,508	10,379	11,416	11,141	10,654	8,780	0.5%	-17.6%
Pine Street	7,995	9,461	7,823	10,798	9,136	5,068	0.3%	-44.5%
Centennial Valley	6,947	7,860	3,118	59,286	59,602	76,276	4.0%	28.0%
S Suburban	5,447	6,248	6,584	5,732	7,229	6,966	0.4%	-3.6%
Residential	5,724	3,389	6,216	2,712	4,722	4,547	0.2%	-3.7%
Total Revenue	1,360,790	1,420,942	1,554,048	1,889,403	1,878,105	1,920,601		
% Of Change	5.1%	4.4%	9.4%	21.6%	-0.6%	2.3%		



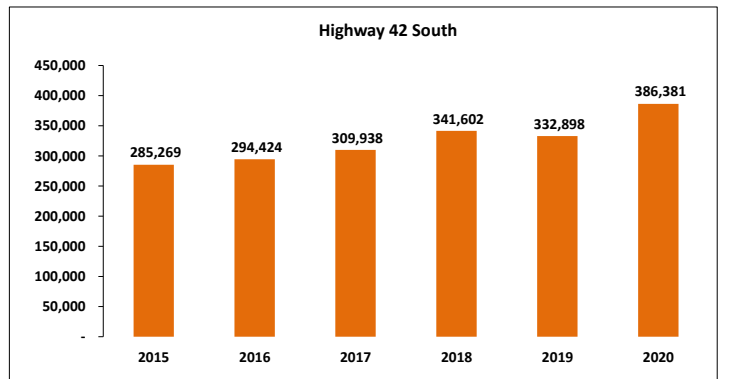
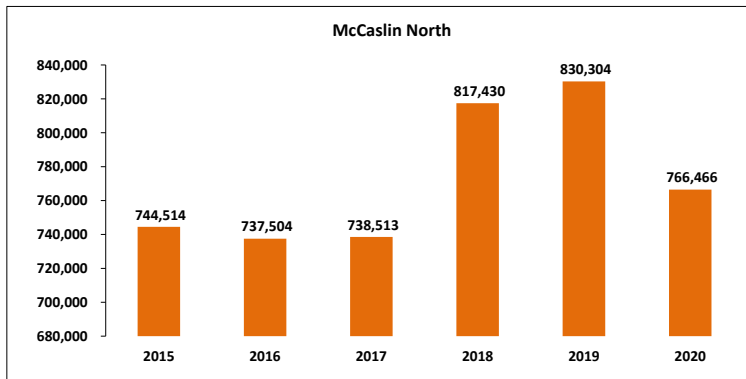
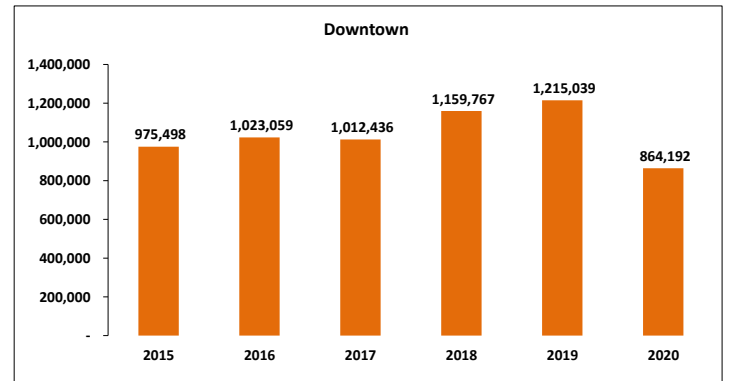
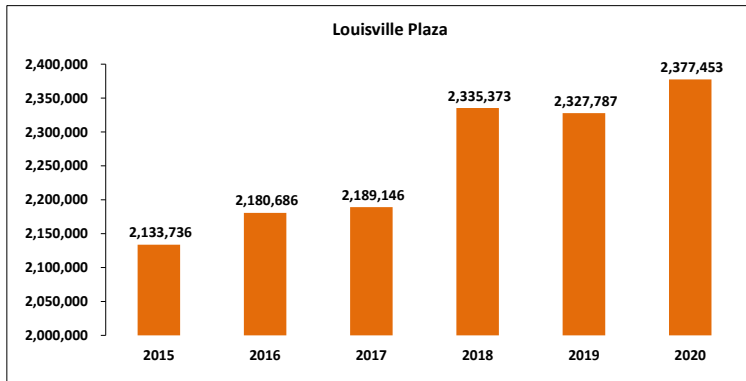
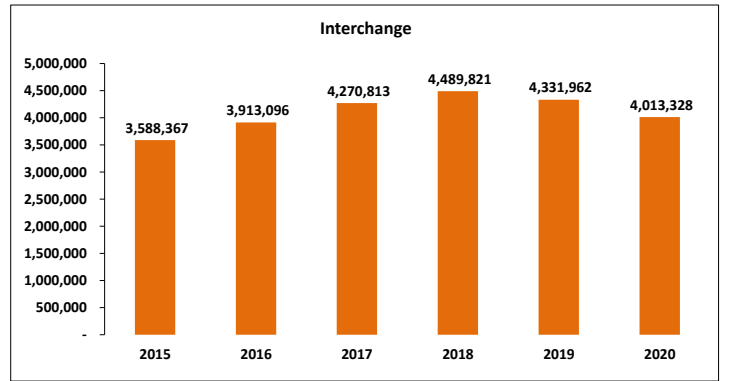
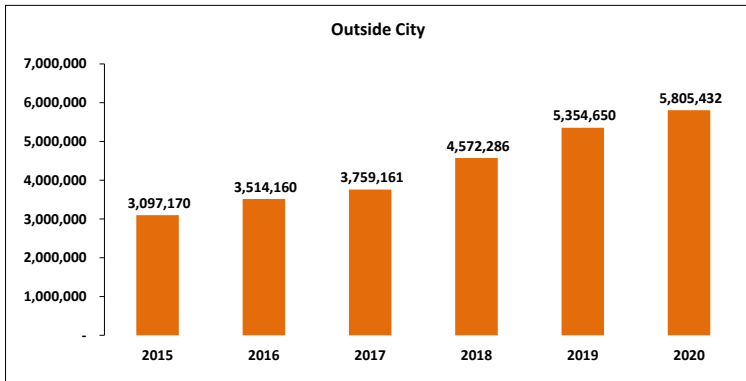
CITY OF LOUISVILLE
Sales Tax Revenue History by Area (Jan. - Dec. 2020)

	2015	% Var	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	% of Total
McCaslin - Western	4,501,204	4.51%	4,810,320	6.87%	5,174,814	7.58%	5,528,189	6.83%	5,480,986	-0.85%	4,997,512	-8.82%	32.0%
Outside City	3,097,170	1.23%	3,514,160	14.86%	3,759,161	6.97%	4,572,286	21.63%	5,354,650	17.11%	5,805,432	8.42%	37.2%
South Bldr Rd - Northern	2,754,990	15.15%	2,829,736	18.27%	2,839,642	0.35%	2,931,383	3.23%	2,820,561	-3.78%	2,936,072	4.10%	18.8%
Downtown/Central	1,360,398	10.44%	1,412,773	14.69%	1,425,362	0.89%	1,625,389	14.03%	1,669,690	2.73%	1,336,076	-19.98%	8.6%
CTC/Eastern	258,795	27.61%	265,140	30.74%	752,708	183.89%	659,943	-12.32%	760,738	15.27%	545,848	-28.25%	3.5%
	11,972,557	7.0%	12,832,129	7.2%	13,951,686	8.7%	15,317,190	9.8%	16,086,625	5.0%	15,620,940	-2.9%	

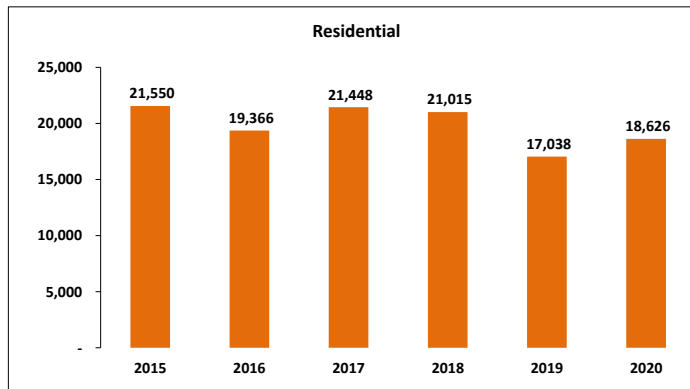
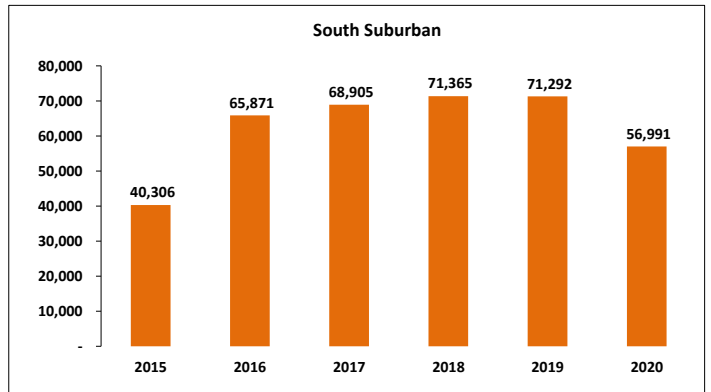
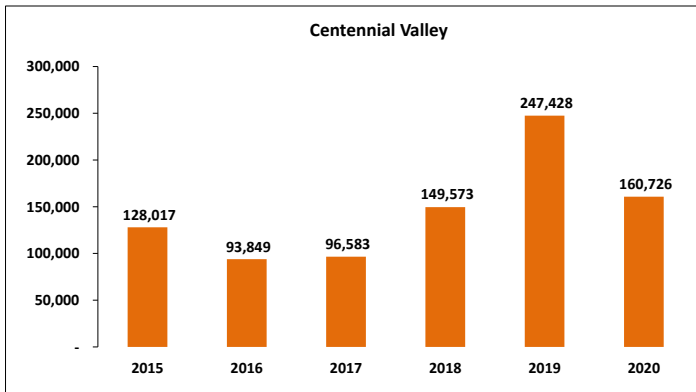
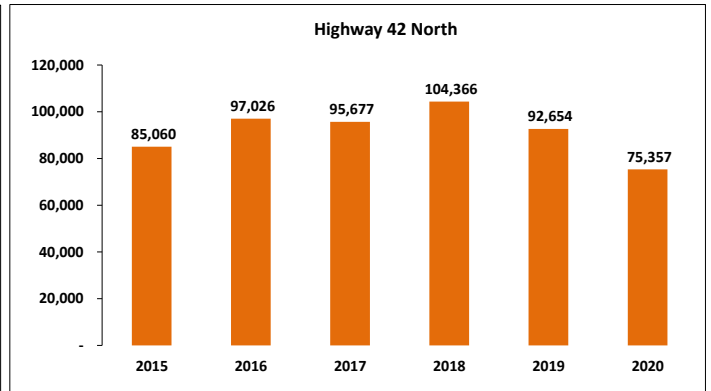
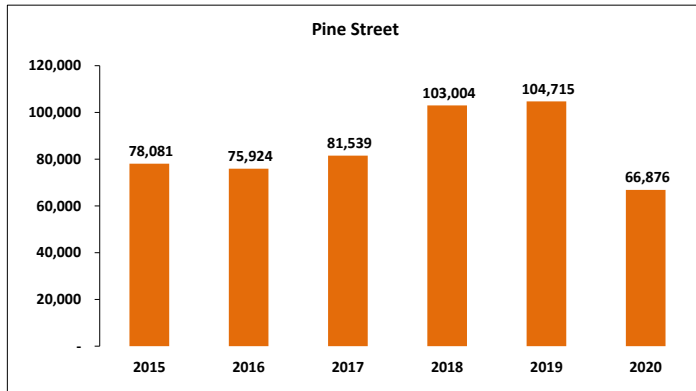
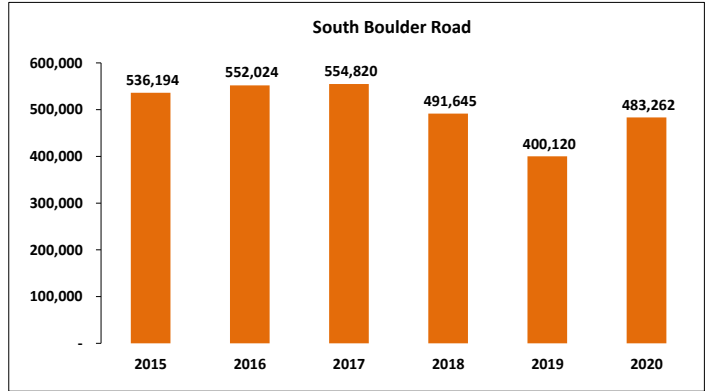
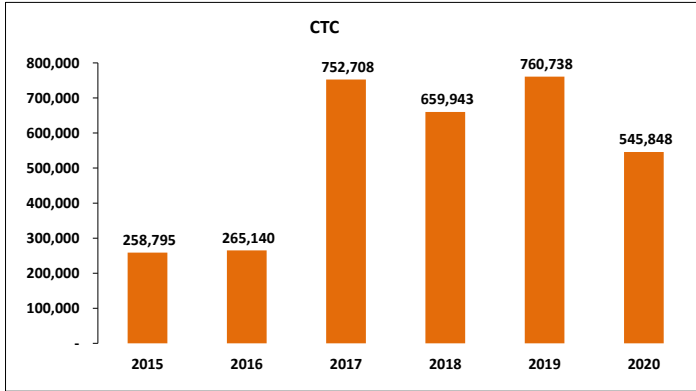


CITY OF LOUISVILLE
Revenue History by Area (Jan. - Dec. 2020)

	2015	% Var	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	% of Total
Outside City	3,097,170	1.2%	3,514,160	13.5%	3,759,161	7.0%	4,572,286	21.6%	5,354,650	17.1%	5,805,432	8.4%	37.16%
Interchange	3,588,367	4.5%	3,913,096	9.0%	4,270,813	9.1%	4,489,821	5.1%	4,331,962	-3.5%	4,013,328	-7.4%	25.69%
Louisville Plaza	2,133,736	9.0%	2,180,686	2.2%	2,189,146	0.4%	2,335,373	6.7%	2,327,787	-0.3%	2,377,453	2.1%	15.22%
Downtown	975,498	10.3%	1,023,059	4.9%	1,012,436	-1.0%	1,159,767	14.6%	1,215,039	4.8%	864,192	-28.9%	5.53%
McCasin North	744,514	4.5%	737,504	-0.9%	738,513	0.1%	817,430	10.7%	830,304	1.6%	766,466	-7.7%	4.91%
Hwy 42 South	285,269	13.2%	294,424	3.2%	309,938	5.3%	341,602	10.2%	332,898	-2.5%	386,381	16.1%	2.47%
CTC	258,795	27.6%	265,140	2.5%	752,708	183.9%	659,943	-12.3%	760,738	15.3%	545,848	-28.2%	3.49%
South Boulder Rd	536,194	49.6%	552,024	3.0%	554,820	0.5%	491,645	-11.4%	400,120	-18.6%	483,262	20.8%	3.09%
Pine Street	78,081	0.8%	75,924	-2.8%	81,539	7.4%	103,004	26.3%	104,715	1.7%	66,876	-36.1%	0.43%
Hwy 42 North	85,060	11.2%	97,026	14.1%	95,677	-1.4%	104,366	9.1%	92,654	-11.2%	75,357	-18.7%	0.48%
Centennial Valley	128,017	-0.9%	93,849	-26.7%	96,583	2.9%	149,573	54.9%	247,428	65.4%	160,726	-35.0%	1.03%
South Suburban	40,306	31.6%	65,871	63.4%	68,905	4.6%	71,365	3.6%	71,292	-0.1%	56,991	-20.1%	0.36%
Residential	21,550	22.2%	19,366	-10.1%	21,448	10.8%	21,015	-2.0%	17,038	-18.9%	18,626	9.3%	0.12%
	11,972,557	7.0%	12,832,129	7.2%	13,951,686	8.7%	15,317,190	9.8%	16,086,625	5.0%	15,620,940	-2.9%	

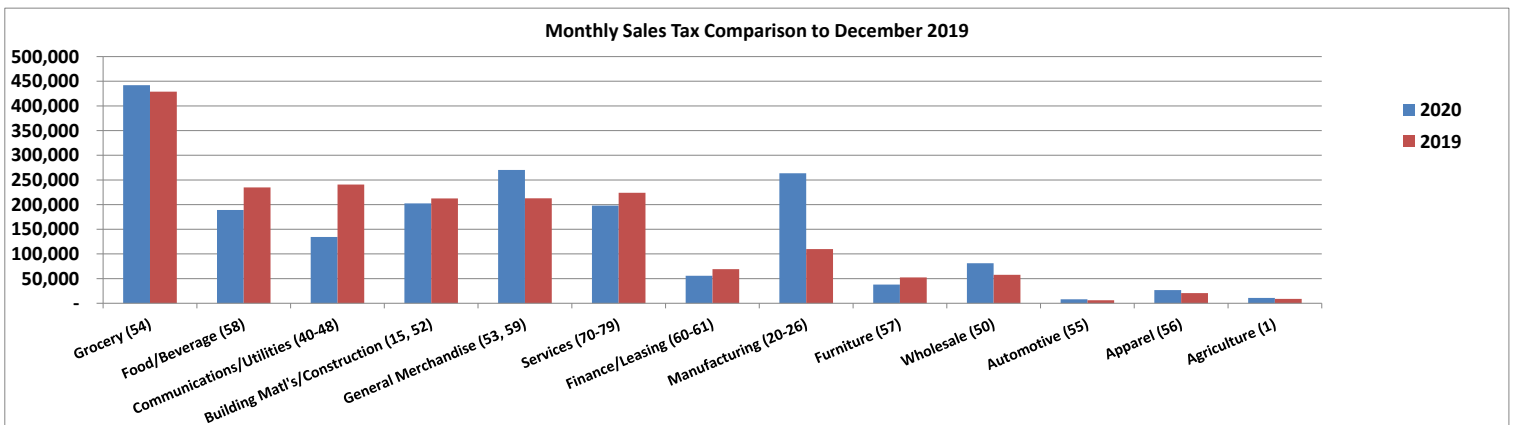
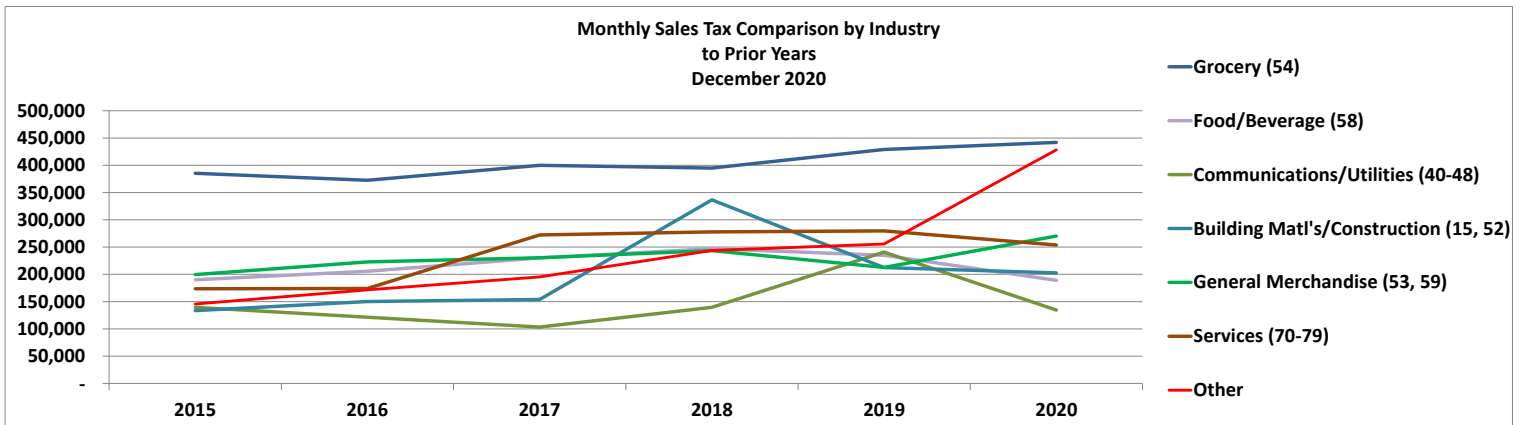


CITY OF LOUISVILLE
Revenue History by Area (Jan. - Dec. 2020)



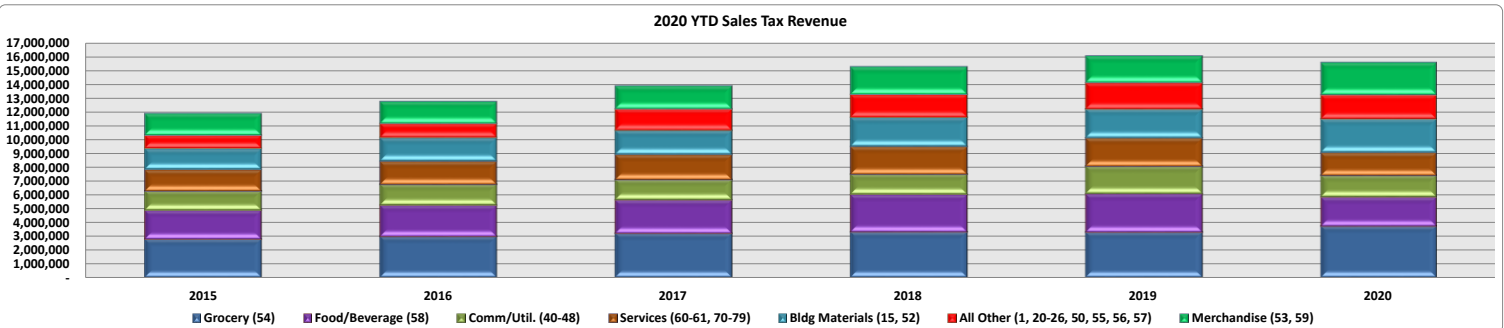
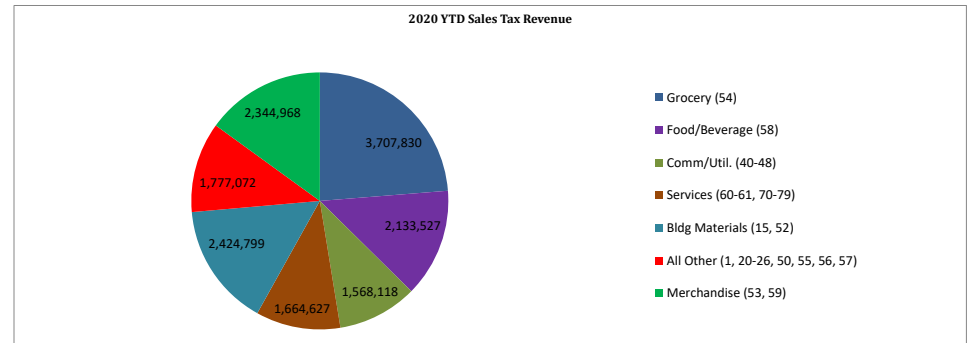
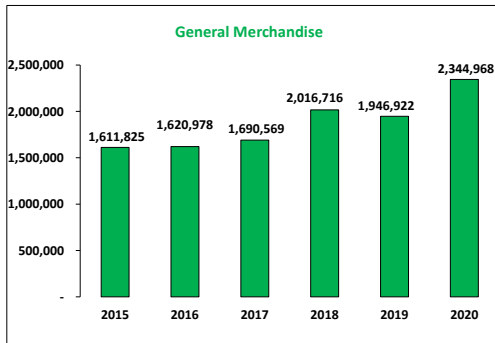
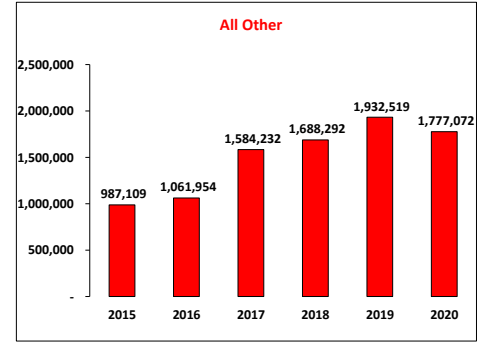
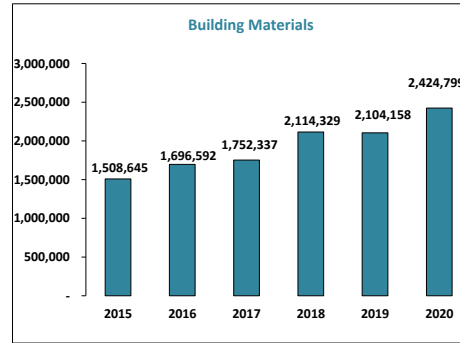
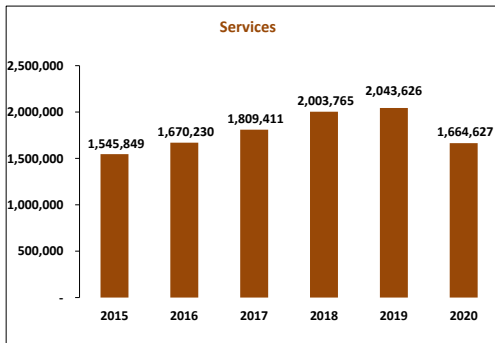
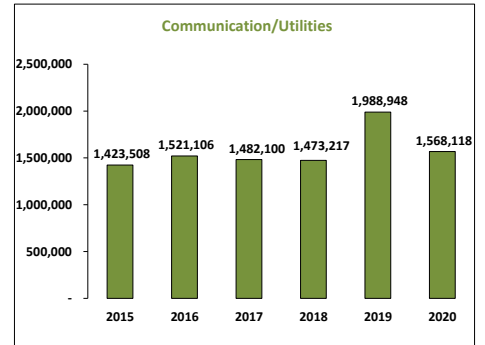
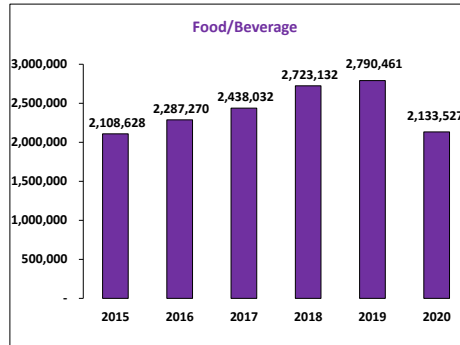
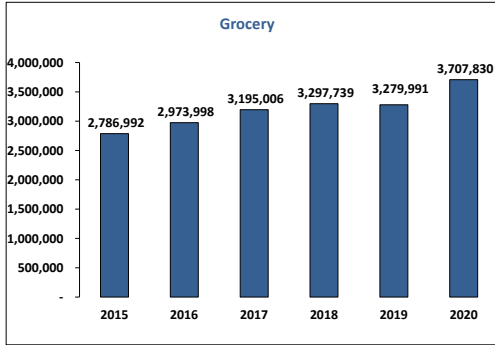
Monthly Sales Tax Revenue Comparisons by Industry (December 2020)

AREA NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Grocery (54)	385,388	372,500	400,050	394,932	428,895	441,951	23.0%	3.0%
Food/Beverage (58)	189,970	205,752	230,162	247,024	234,817	189,093	9.8%	-19.5%
Communications/Utilities (40-48)	139,626	121,438	103,345	139,455	240,745	134,519	7.0%	-44.1%
Building Matl's/Construction (15, 52)	133,442	150,014	153,914	336,579	212,370	202,581	10.5%	-4.6%
General Merchandise (53, 59)	199,590	222,831	230,424	243,476	212,661	270,246	14.1%	27.1%
Services (70-79)	126,522	129,842	196,708	208,667	223,883	198,115	10.3%	-11.5%
Finance/Leasing (60-61)	40,634	46,999	44,222	75,451	69,115	55,815	2.9%	-19.2%
Manufacturing (20-26)	39,004	75,655	90,251	96,020	109,950	263,543	13.7%	139.7%
Furniture (57)	48,364	43,924	39,064	32,456	52,320	37,943	2.0%	-27.5%
Wholesale (50)	37,187	27,808	38,740	87,417	57,685	81,152	4.2%	40.7%
Automotive (55)	4,421	4,583	7,035	6,958	6,150	8,127	0.4%	32.2%
Apparel (56)	11,640	14,254	14,022	14,465	20,610	26,829	1.4%	30.2%
Agriculture (1)	5,002	5,343	6,111	6,503	8,905	10,687	0.6%	20.0%
Totals	1,360,790	1,420,942	1,554,048	1,889,403	1,878,105	1,920,601		
% Of Change	5.1%	4.4%	9.4%	21.6%	-0.6%	2.3%		



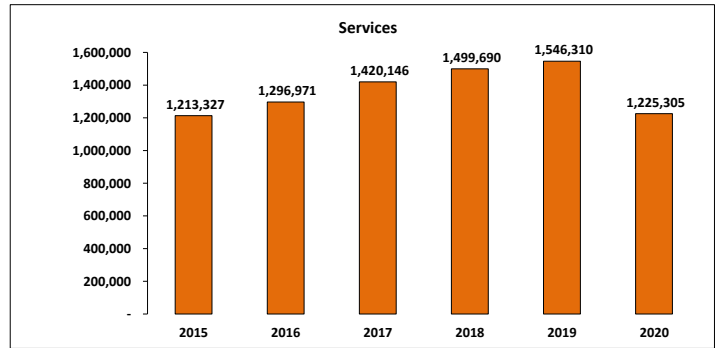
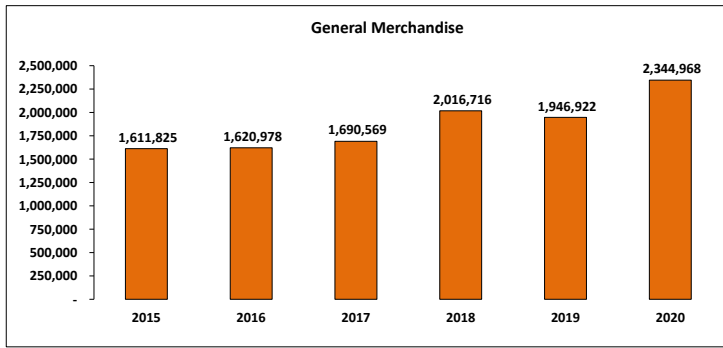
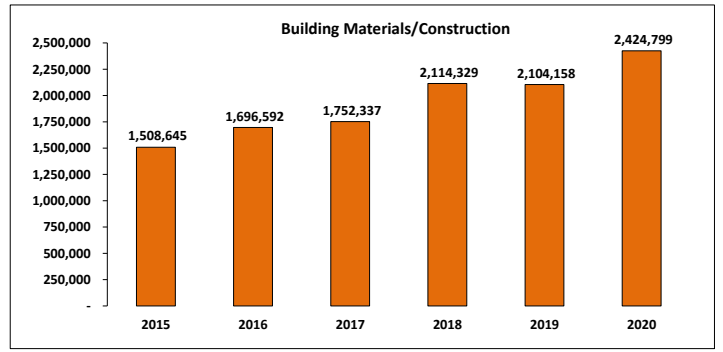
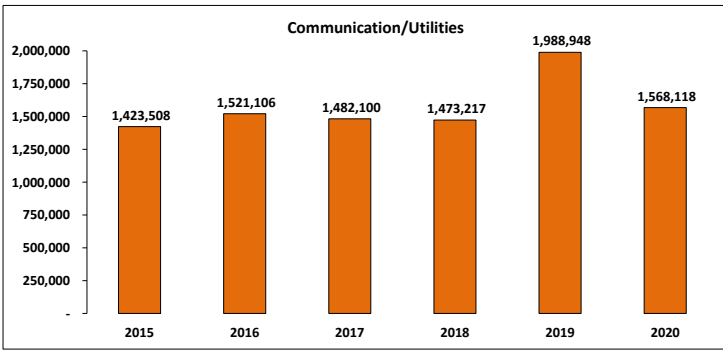
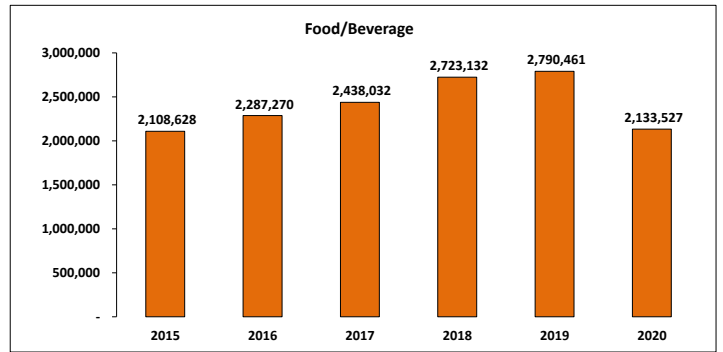
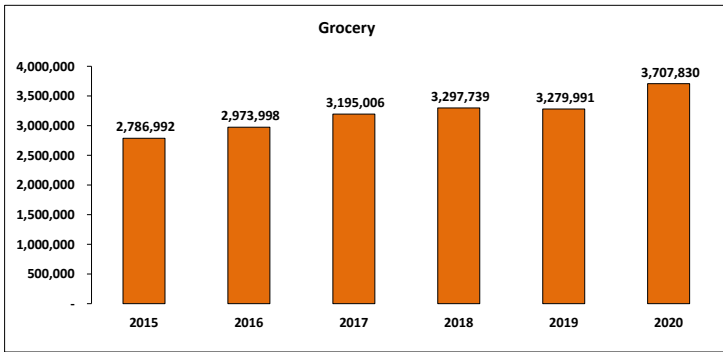
CITY OF LOUISVILLE
Revenue History by Industry (Jan. - Dec. 2020)

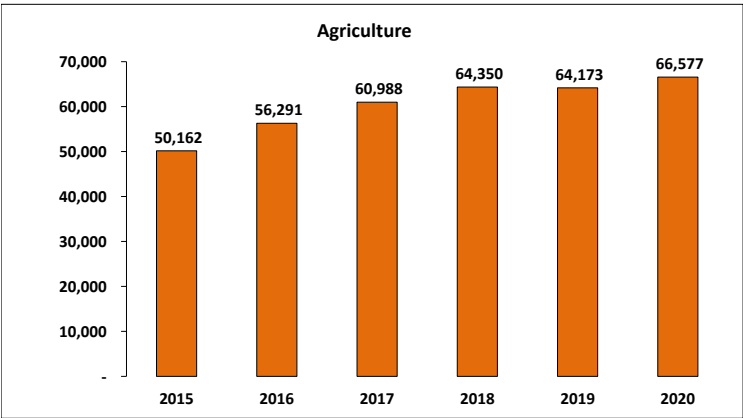
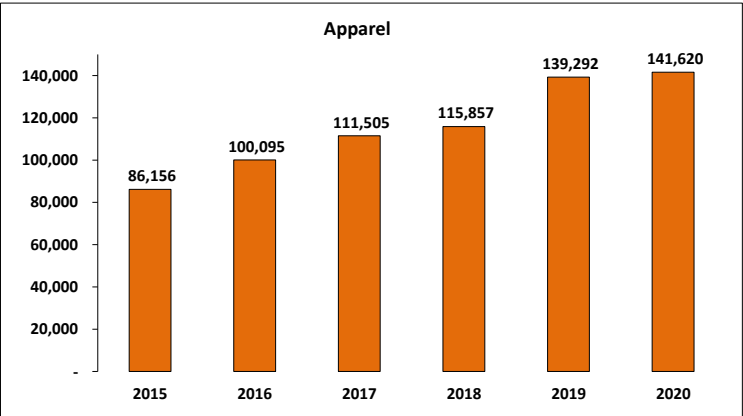
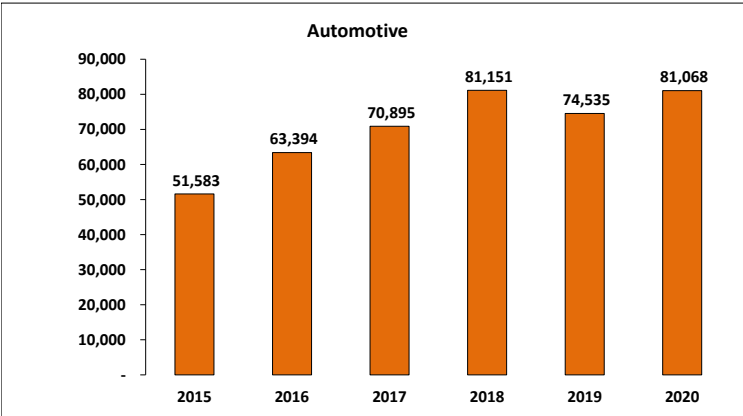
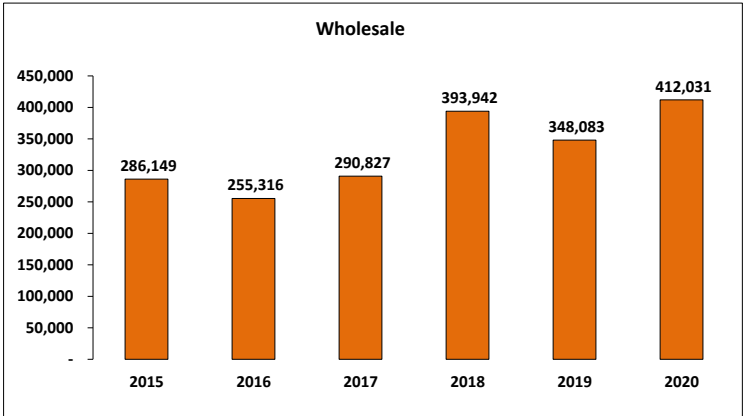
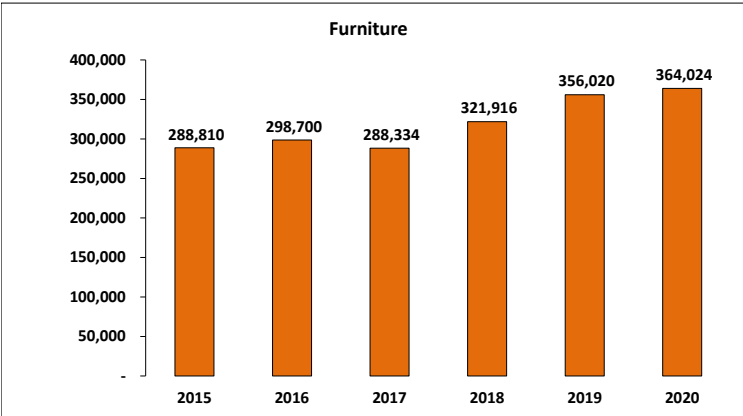
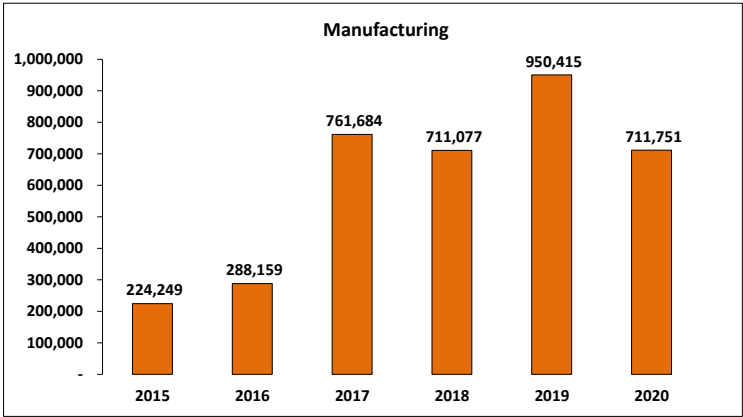
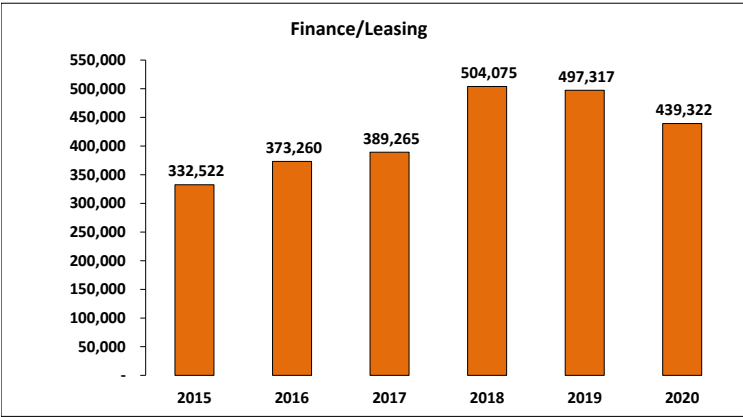
	2015	% Var	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	% of Total
Grocery (54)	2,786,992	18.1%	2,973,998	6.7%	3,195,006	7.4%	3,297,739	3.2%	3,279,991	-0.5%	3,707,830	13.0%	23.7%
Food/Beverage (58)	2,108,628	6.4%	2,287,270	8.5%	2,438,032	6.6%	2,723,132	11.7%	2,790,461	2.5%	2,133,527	-23.5%	13.7%
Comm/Util. (40-48)	1,423,508	-5.3%	1,521,106	6.9%	1,482,100	-2.6%	1,473,217	-0.6%	1,988,948	35.0%	1,568,118	-21.2%	10.0%
Services (60-61, 70-79)	1,545,849	21.2%	1,670,230	8.0%	1,809,411	8.3%	2,003,765	10.7%	2,043,626	2.0%	1,664,627	-18.5%	10.7%
Bldg Materials (15, 52)	1,508,645	2.7%	1,696,592	12.5%	1,752,337	3.3%	2,114,329	20.7%	2,104,158	-0.5%	2,424,799	15.2%	15.5%
All Other (1, 20-26, 50, 55, 56, 57)	987,109	-2.8%	1,061,954	7.6%	1,584,232	49.2%	1,688,292	6.6%	1,932,519	14.5%	1,777,072	-8.0%	11.4%
Merchandise (53, 59)	1,611,825	1.4%	1,620,978	0.6%	1,690,569	4.3%	2,016,716	19.3%	1,946,922	-3.5%	2,344,968	20.4%	15.0%
	11,972,557	7.0%	12,832,129	7.2%	13,951,686	8.7%	15,317,190	9.8%	16,086,625	5.0%	15,620,940	-2.9%	



CITY OF LOUISVILLE
Revenue History by Industry (Jan. - Dec. 2020)

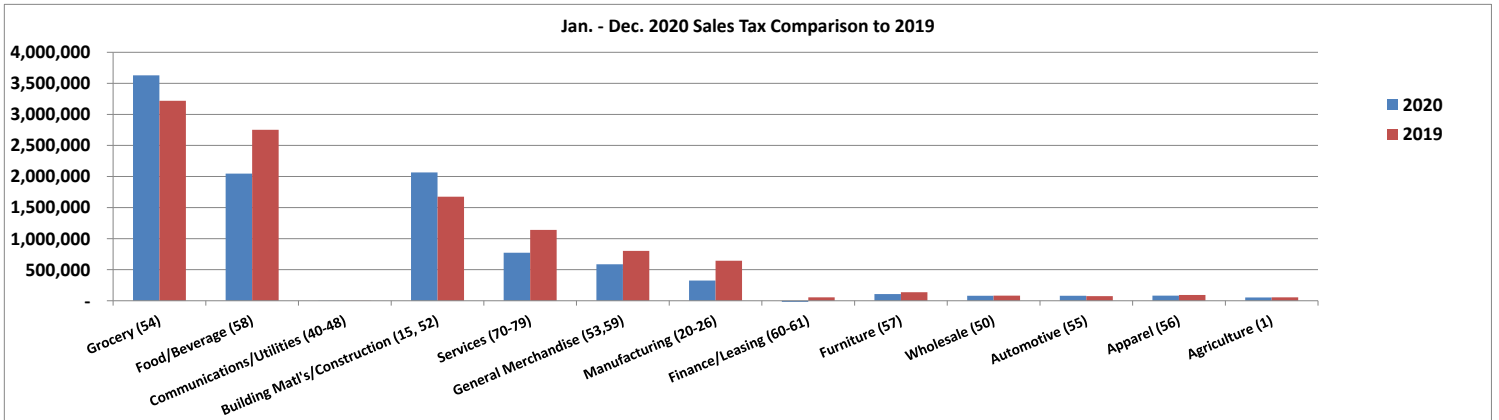
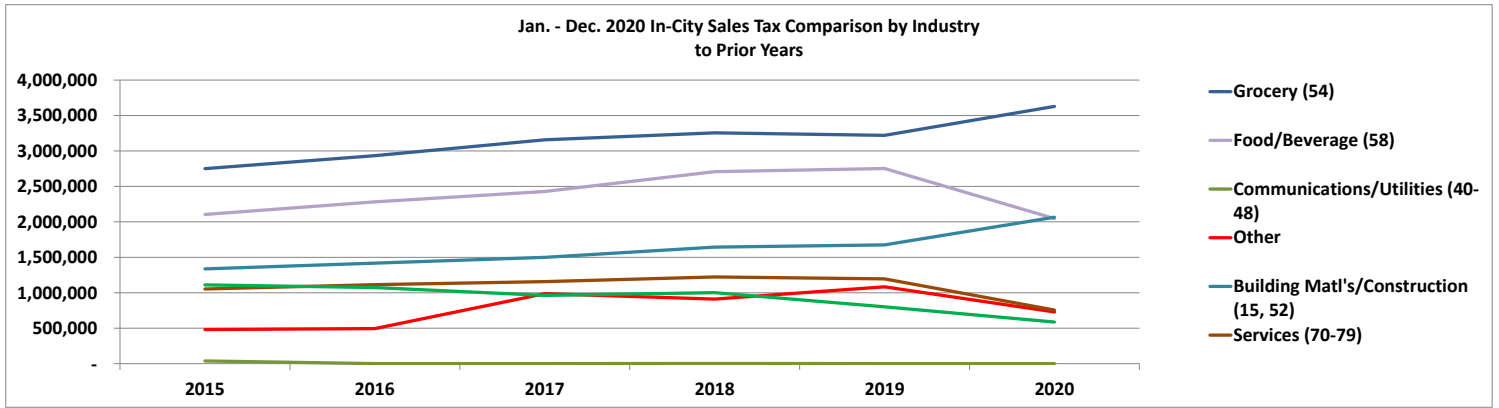
	2015	% Var	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	% of Total
Grocery (54)	2,786,992	18.1%	2,973,998	6.7%	3,195,006	7.4%	3,297,739	3.2%	3,279,991	-0.5%	3,707,830	13.0%	23.7%
Food/Beverage (58)	2,108,628	6.4%	2,287,270	8.5%	2,438,032	6.6%	2,723,132	11.7%	2,790,461	2.5%	2,133,527	-23.5%	13.7%
Comm/Util. (40-48)	1,423,508	-5.3%	1,521,106	6.9%	1,482,100	-2.6%	1,473,217	-0.6%	1,988,948	35.0%	1,568,118	-21.2%	10.0%
Bldg Matl's. (15, 52)	1,508,645	2.7%	1,696,592	12.5%	1,752,337	3.3%	2,114,329	20.7%	2,104,158	-0.5%	2,424,799	15.2%	15.5%
Merchandise (53, 59)	1,611,825	1.4%	1,620,978	0.6%	1,690,569	4.3%	2,016,716	19.3%	1,946,922	-3.5%	2,344,968	20.4%	15.0%
Services (70-79)	1,213,327	21.8%	1,296,971	6.9%	1,420,146	9.5%	1,499,690	5.6%	1,546,310	3.1%	1,225,305	-20.8%	7.8%
Fin./Lease (60-61)	332,522	19.4%	373,260	12.3%	389,265	4.3%	504,075	29.5%	497,317	-1.3%	439,322	-11.7%	2.8%
Manufacturing (20-26)	224,249	-27.8%	288,159	28.5%	761,684	164.3%	711,077	-6.6%	950,415	33.7%	711,751	-25.1%	4.6%
Furniture (57)	288,810	22.8%	298,700	3.4%	288,334	-3.5%	321,916	11.6%	356,020	10.6%	364,024	2.2%	2.3%
Wholesale (50)	286,149	5.4%	255,316	-10.8%	290,827	13.9%	393,942	35.5%	348,083	-11.6%	412,031	18.4%	2.6%
Automotive (55)	51,583	-30.5%	63,394	22.9%	70,895	11.8%	81,151	14.5%	74,535	-8.2%	81,068	8.8%	0.5%
Apparel (56)	86,156	14.7%	100,095	16.2%	111,505	11.4%	115,857	3.9%	139,292	20.2%	141,620	1.7%	0.9%
Agriculture (1)	50,162	3.2%	56,291	12.2%	60,988	8.3%	64,350	5.5%	64,173	-0.3%	66,577	3.7%	0.4%
	11,972,557	7.0%	12,832,129	7.2%	13,951,686	8.7%	15,317,190	9.8%	16,086,625	5.0%	15,620,940	-2.9%	





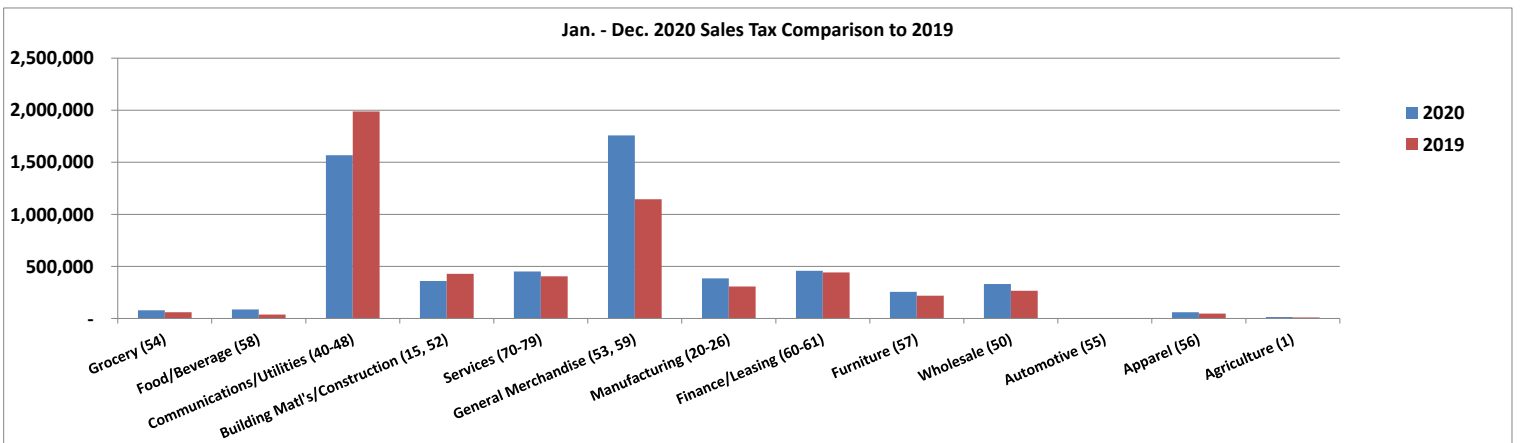
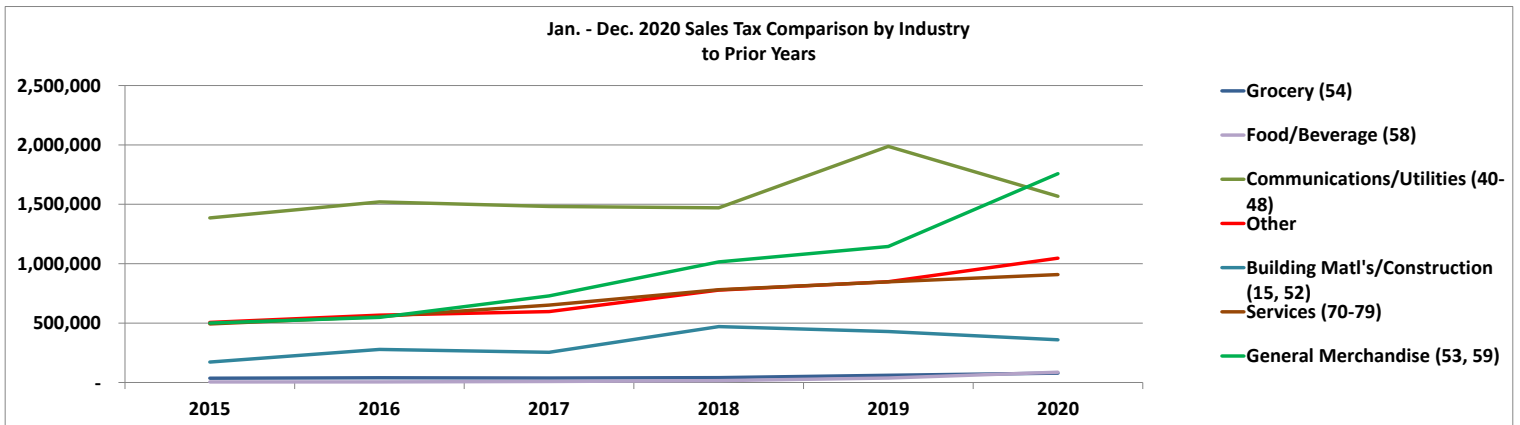
Sales Tax Revenue Comparisons by Industry - Inside City Area (Jan. - Dec. 2020)

INDUSTRY NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Grocery (54)	2,751,107	2,934,453	3,157,170	3,256,414	3,219,724	3,628,992	37.0%	12.7%
Food/Beverage (58)	2,103,879	2,281,932	2,429,301	2,707,340	2,752,714	2,046,896	20.9%	-25.6%
Communications/Utilities (40-48)	38,040	670	404	2,314	1,093	641	0.0%	-41.3%
Building Mat'l's/Construction (15, 52)	1,336,619	1,418,666	1,498,596	1,643,693	1,675,478	2,065,433	21.0%	23.3%
Services (70-79)	1,007,859	1,067,164	1,109,084	1,173,875	1,141,777	774,344	7.9%	-32.2%
General Merchandise (53,59)	1,111,382	1,072,888	962,118	1,001,117	802,161	586,957	6.0%	-26.8%
Manufacturing (20-26)	125,370	141,175	613,618	483,855	643,870	326,315	3.3%	-49.3%
Finance/Leasing (60-61)	45,142	47,421	48,634	49,313	55,028	(18,199)	-0.2%	-133.1%
Furniture (57)	119,977	100,785	93,120	124,694	137,991	107,991	1.1%	-21.7%
Wholesale (50)	68,478	58,342	68,926	73,798	81,566	80,859	0.8%	-0.9%
Automotive (55)	49,816	61,527	70,543	81,023	73,769	80,992	0.8%	9.8%
Apparel (56)	72,835	84,497	91,811	93,782	92,462	81,786	0.8%	-11.5%
Agriculture (1)	44,884	48,450	49,201	53,685	54,341	52,502	0.5%	-3.4%
Totals	8,875,387	9,317,969	10,192,526	10,744,904	10,731,975	9,815,508		
% Of Change	9.1%	5.0%	9.4%	5.4%	-0.1%	-8.5%		



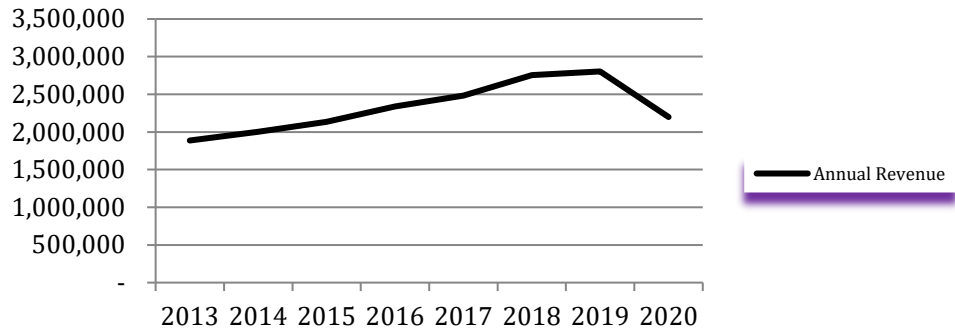
Sales Tax Revenue Comparisons by Industry - Outside City Area (Jan. - Dec. 2020)

INDUSTRY NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Grocery (54)	35,885	39,546	37,836	41,325	60,267	78,838	1.4%	30.8%
Food/Beverage (58)	4,750	5,338	8,731	15,792	37,747	86,631	1.5%	129.5%
Communications/Utilities (40-48)	1,385,468	1,520,437	1,481,696	1,470,903	1,987,855	1,567,477	27.0%	-21.1%
Building Matl's/Construction (15, 52)	172,025	277,926	253,741	470,636	428,679	359,366	6.2%	-16.2%
Services (70-79)	205,468	229,807	311,061	325,815	404,533	450,961	7.8%	11.5%
General Merchandise (53, 59)	500,443	548,090	728,451	1,015,599	1,144,761	1,758,011	30.3%	53.6%
Manufacturing (20-26)	98,879	146,983	148,066	227,222	306,545	385,436	6.6%	25.7%
Finance/Leasing (60-61)	287,381	325,838	340,632	454,762	442,289	457,521	7.9%	3.4%
Furniture (57)	168,833	197,915	195,214	197,221	218,030	256,033	4.4%	17.4%
Wholesale (50)	217,671	196,974	221,900	320,144	266,517	331,172	5.7%	24.3%
Automotive (55)	1,767	1,867	352	128	766	76	0.0%	-90.1%
Apparel (56)	13,320	15,598	19,695	22,075	46,830	59,834	1.0%	27.8%
Agriculture (1)	5,278	7,840	11,787	10,665	9,833	14,076	0.2%	43.2%
Totals	3,097,170	3,514,160	3,759,161	4,572,286	5,354,650	5,805,432		
% Of Change	1.2%	13.5%	7.0%	21.6%	17.1%	8.4%		

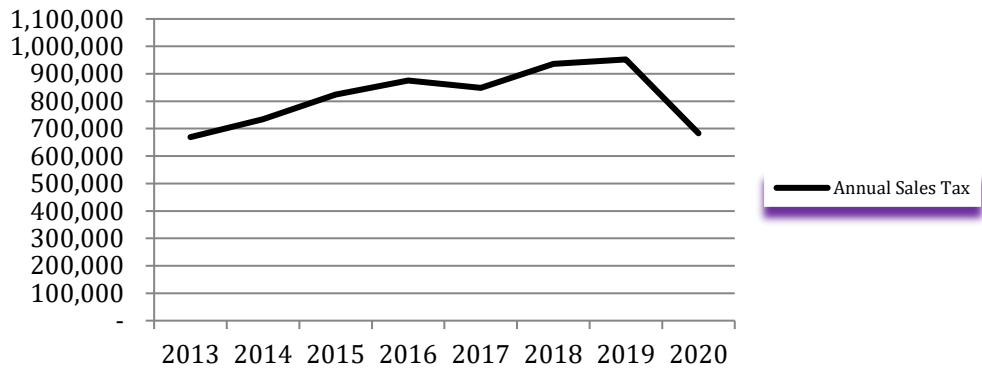


Restaurant Graphs
Jan - Dec 2020

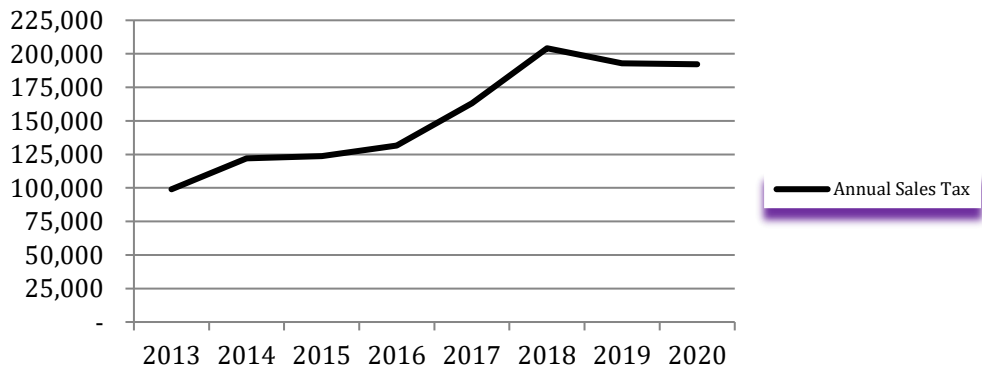
Restaurants - All Locations



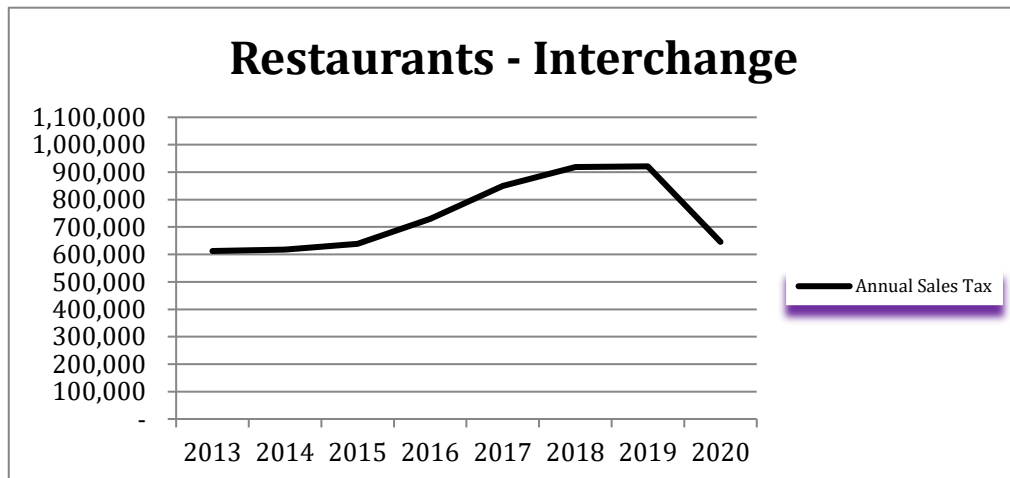
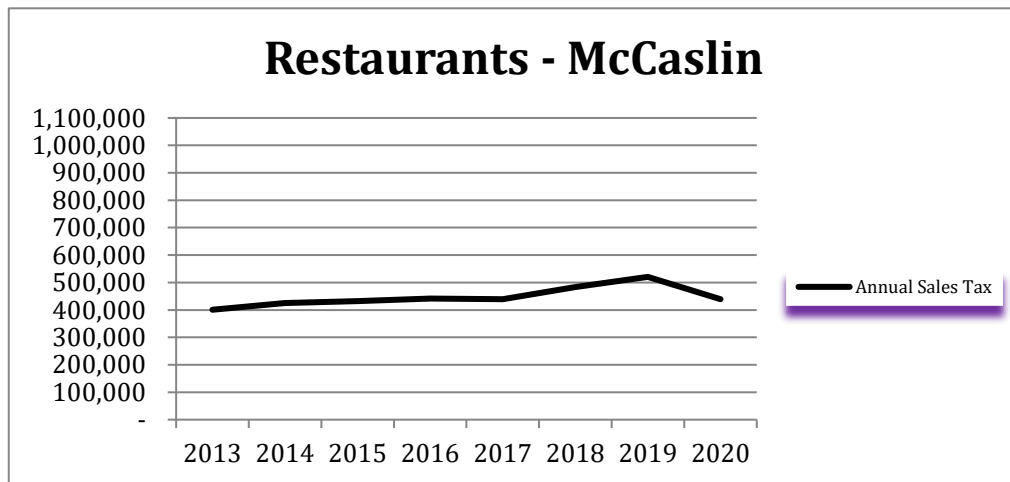
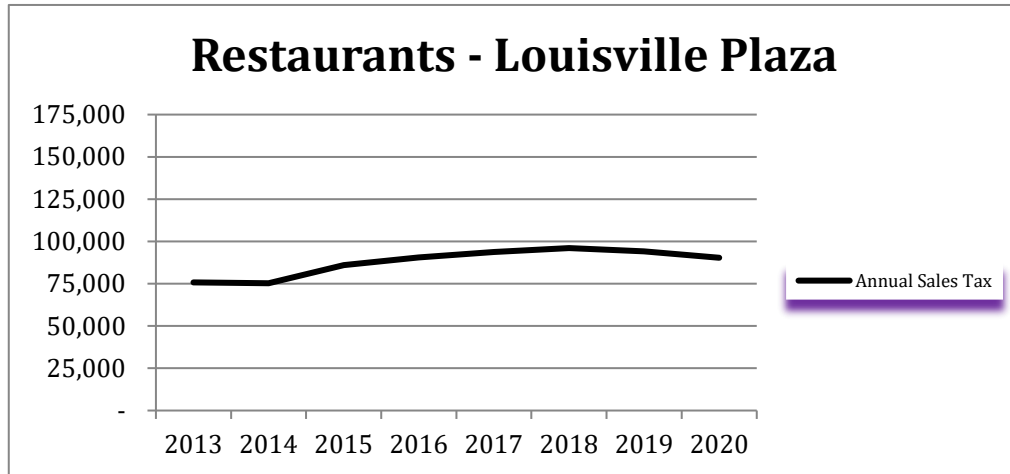
Restaurants - Downtown



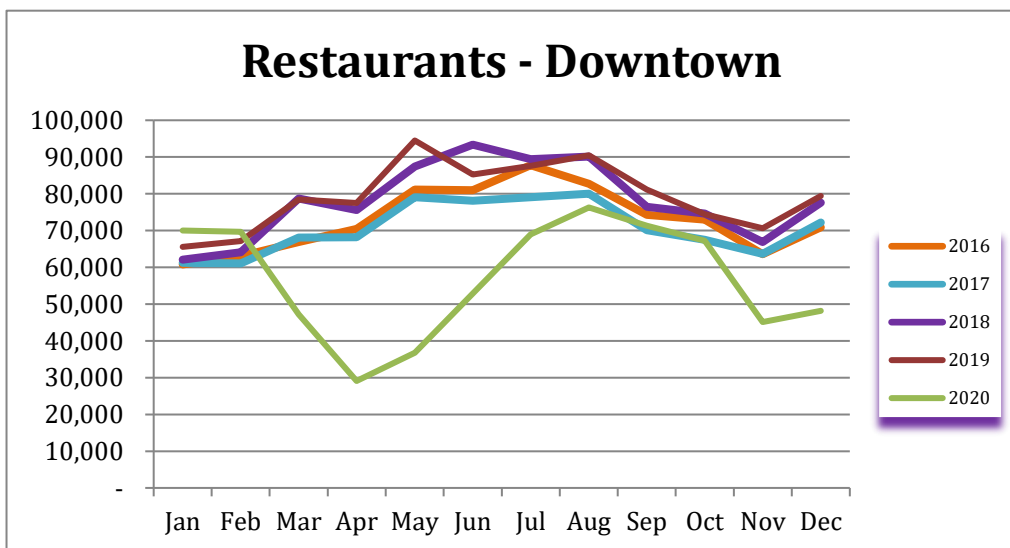
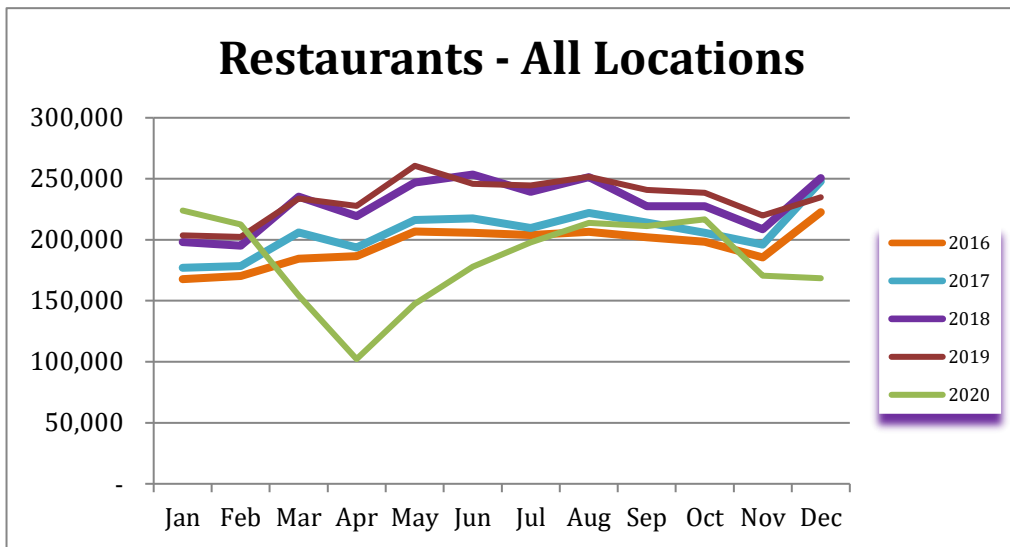
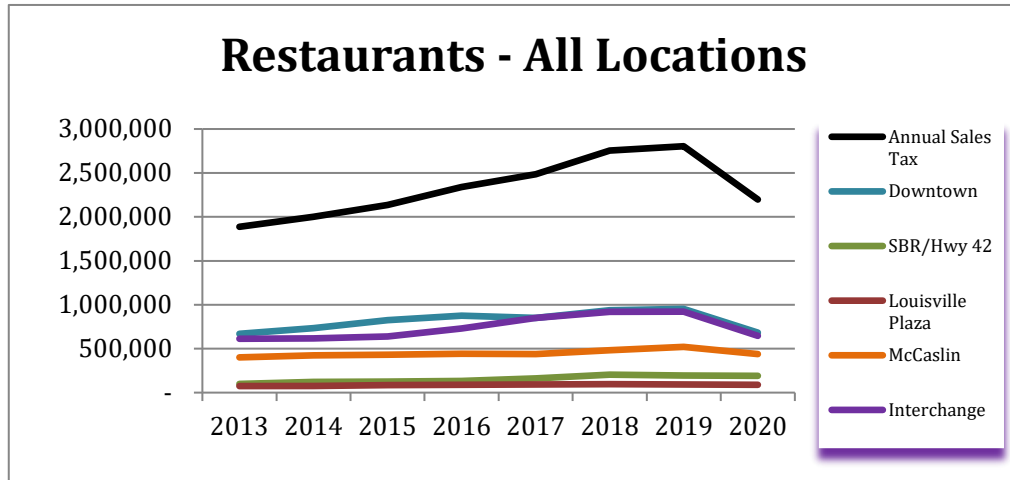
Restaurants - SBR/Hwy 42



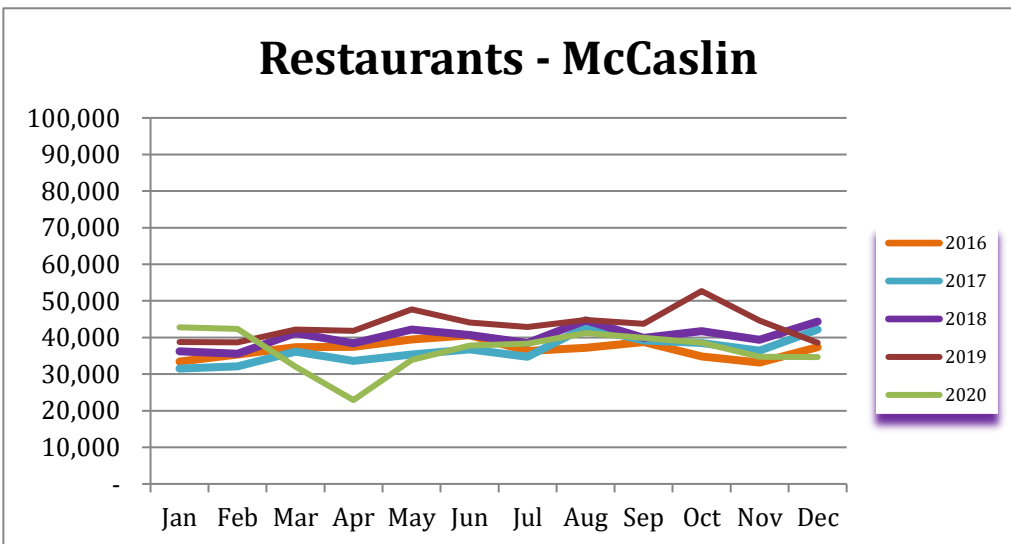
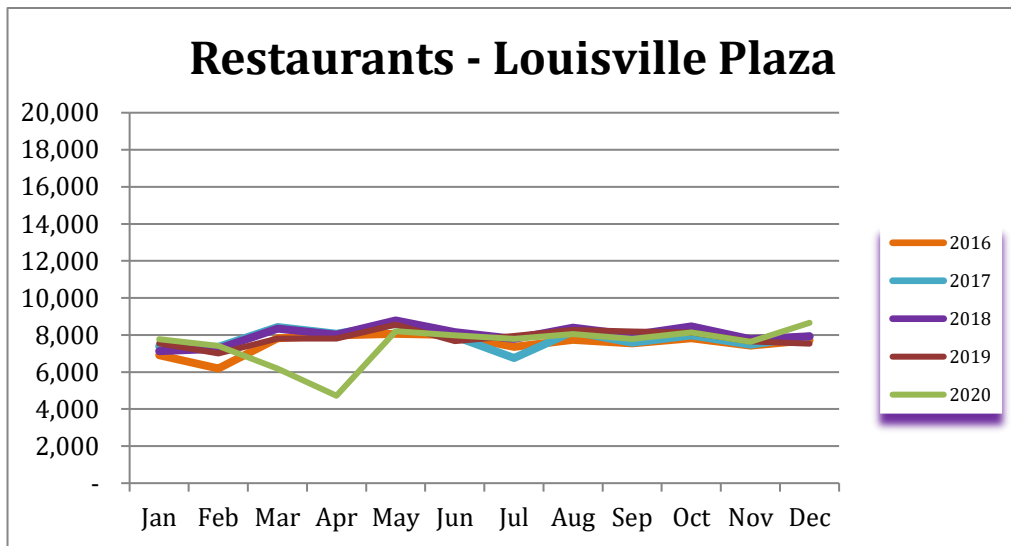
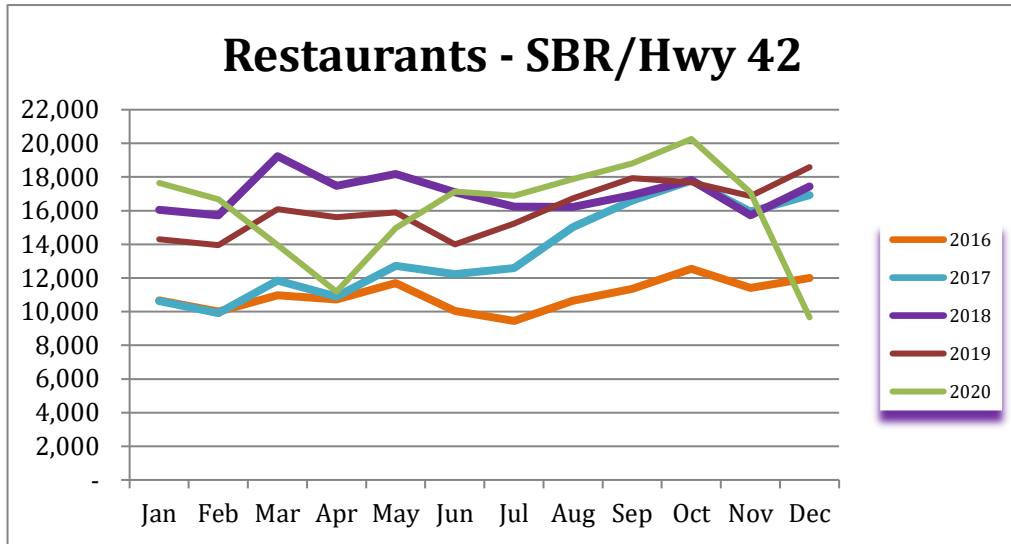
Restaurant Graphs
Jan - Dec 2020



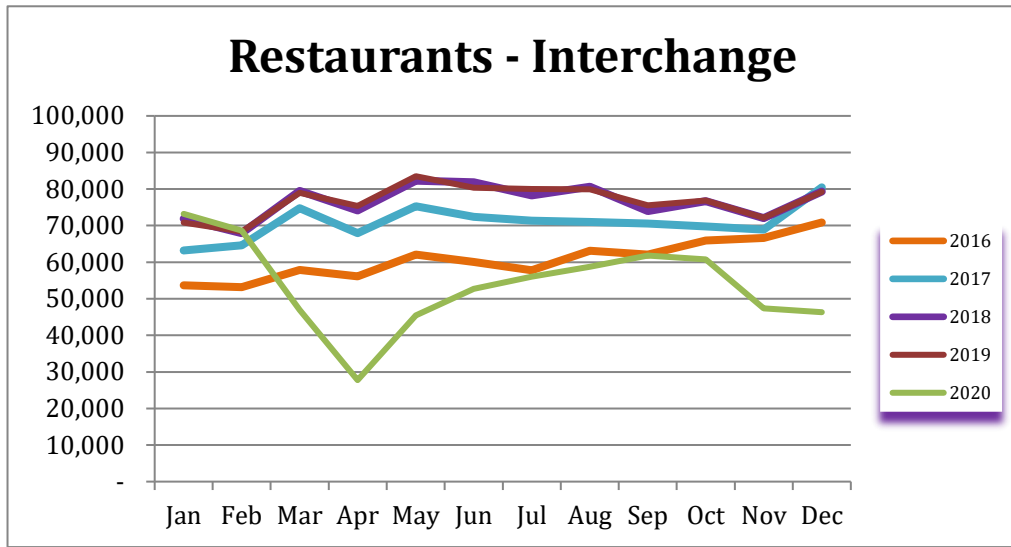
Restaurant Graphs Jan - Dec 2020



Restaurant Graphs
Jan - Dec 2020



Restaurant Graphs
Jan - Dec 2020

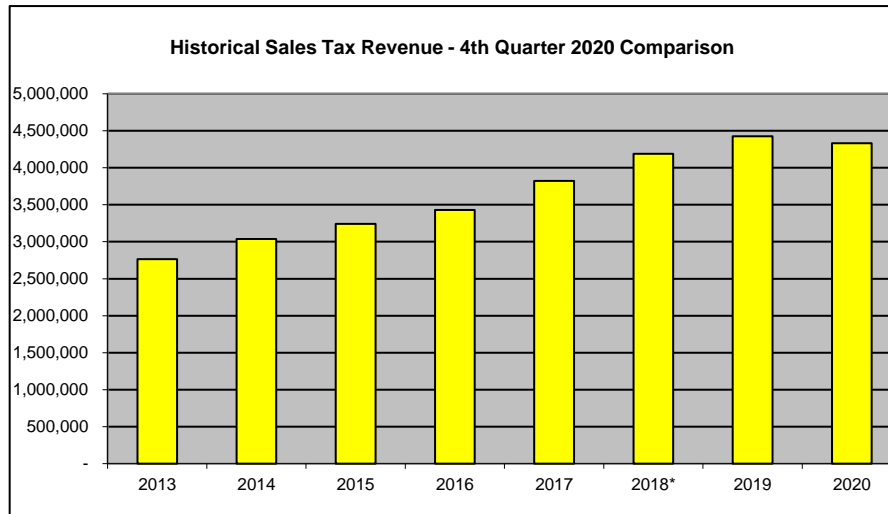


CITY OF LOUISVILLE
2020 HISTORICAL SALES TAX REVENUE (COMPARISONS FROM 2013 - 2020)
12/31/2020

MONTH	2013	2014	2015	2016	2017	2018*	2019	2020
January	777,242	798,792	930,279	886,723	1,052,366	1,141,972	1,071,558	1,146,885
February	669,879	708,164	751,446	920,875	864,842	984,046	936,429	1,010,556
March	820,313	891,756	966,850	1,054,128	1,182,825	1,254,090	1,334,863	1,453,347
April	870,965	990,489	926,082	949,906	1,044,230	1,131,949	1,159,948	1,043,220
May	918,954	928,421	931,057	1,032,963	1,183,115	1,284,619	1,223,169	1,104,718
June	895,906	1,013,900	1,116,715	1,216,853	1,336,406	1,458,894	1,579,107	1,620,670
July	856,770	866,647	1,026,333	1,136,035	1,137,813	1,247,212	1,366,196	1,231,987
August	821,538	983,356	983,178	1,050,800	1,119,641	1,198,848	1,488,654	1,176,398
September	1,017,791	974,352	1,097,796	1,153,466	1,209,258	1,425,270	1,501,976	1,500,877
October	827,461	876,022	948,794	1,003,857	1,154,708	1,187,020	1,338,241	1,274,200
November	812,544	867,460	933,235	1,005,580	1,112,434	1,113,867	1,208,379	1,137,481
December	1,125,418	1,294,297	1,360,790	1,420,942	1,554,048	1,889,403	1,878,105	1,920,601
Total Tax	\$ 10,414,782	\$ 11,193,655	\$ 11,972,557	\$ 12,832,129	\$ 13,951,686	\$ 15,317,190	\$ 16,086,625	\$ 15,620,940
Tax Variance %	6.8%	7.5%	7.0%	7.2%	8.7%	9.8%	5.0%	-2.9%

QUARTERLY SUMMARY	2013	2014	2015	2016	2017	2018*	2019	2020
1st Quarter	2,267,435	2,398,712	2,648,576	2,861,726	3,100,032	3,380,108	3,342,849	3,610,788
2nd Quarter	2,685,825	2,932,810	2,973,855	3,199,722	3,563,751	3,875,462	3,962,225	3,768,607
3rd Quarter	2,696,099	2,824,355	3,107,307	3,340,301	3,466,712	3,871,330	4,356,826	3,909,262
4th Quarter	2,765,423	3,037,779	3,242,820	3,430,379	3,821,190	4,190,290	4,424,725	4,332,282
Tax Incr/(Decr)	80,164	272,355	205,041	187,559	390,811	369,100	234,435	(92,443)
Tax Variance %	3.0%	9.8%	6.7%	5.8%	11.4%	9.7%	5.6%	-2.1%

* Includes Recreation/Senior Center tax rate of .15% or 4.3% increase in total tax rate.

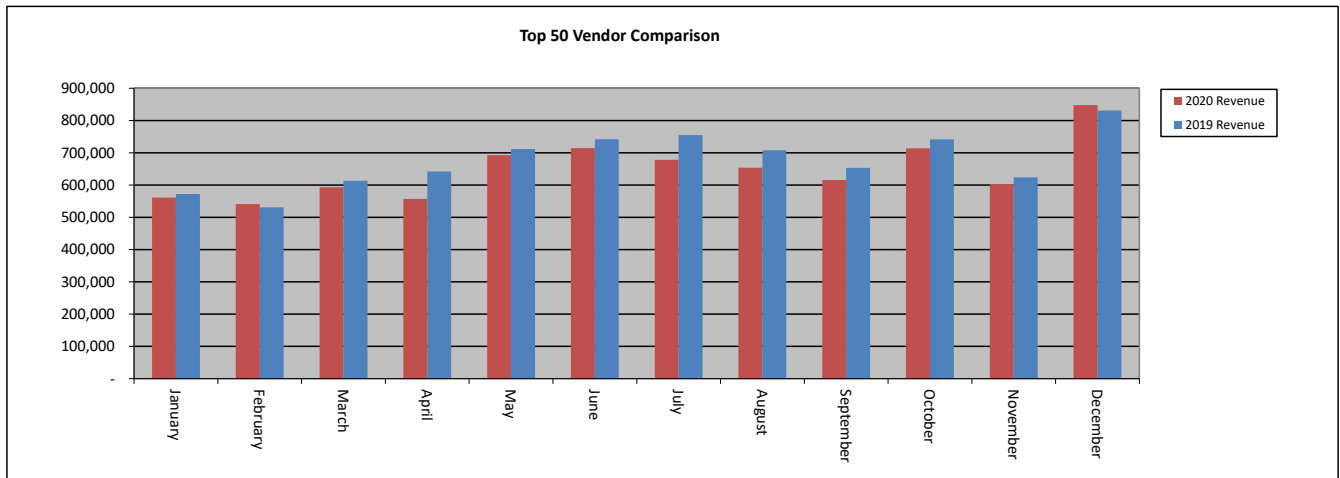


CITY OF LOUISVILLE

Top 50 Vendors Revenue for Yr 2020 with 2019 Comparisons

	Sales Tax 2020	Sales Tax 2019	Incr/(Decr)	Variance % 2020	% Top 50 Vendors to Total Tax
January	561,295	572,245	(10,951)	-1.9%	48.9%
February	540,850	531,077	9,774	1.8%	51.4%
March	593,324	613,036	(19,712)	-3.2%	40.7%
April	557,280	642,202	(84,921)	-13.2%	52.1%
May	692,896	711,818	(18,921)	-2.7%	61.9%
June	714,096	742,138	(28,042)	-3.8%	43.8%
July	678,248	754,957	(76,709)	-10.2%	54.9%
August	653,719	707,736	(54,017)	-7.6%	55.4%
September	615,538	653,422	(37,884)	-5.8%	40.6%
October	713,782	741,738	(27,955)	-3.8%	55.8%
November	603,157	624,049	(20,892)	-3.3%	52.7%
December	847,399	830,976	16,422	2.0%	44.1%
Totals	\$ 7,771,585	\$ 8,125,394	(353,808)	-4.4%	49.3%

Top 50 Vendor Summary		
YTD 2020 compared with 2019:	Incr/(Decr)	% Variance
Top 50 vendors	(353,808.28)	-4.4%
General Mds.	\$ (75,498.06)	-14.7%
Grocery	\$ 262,228.52	8.0%
Home Improvement	\$ 408,927.88	24.5%
Hotels	\$ (341,260.77)	-60.1%
Restaurants	\$ (446,154.18)	-27.7%
Tech/Mfg.	\$ (162,051.67)	-33.7%



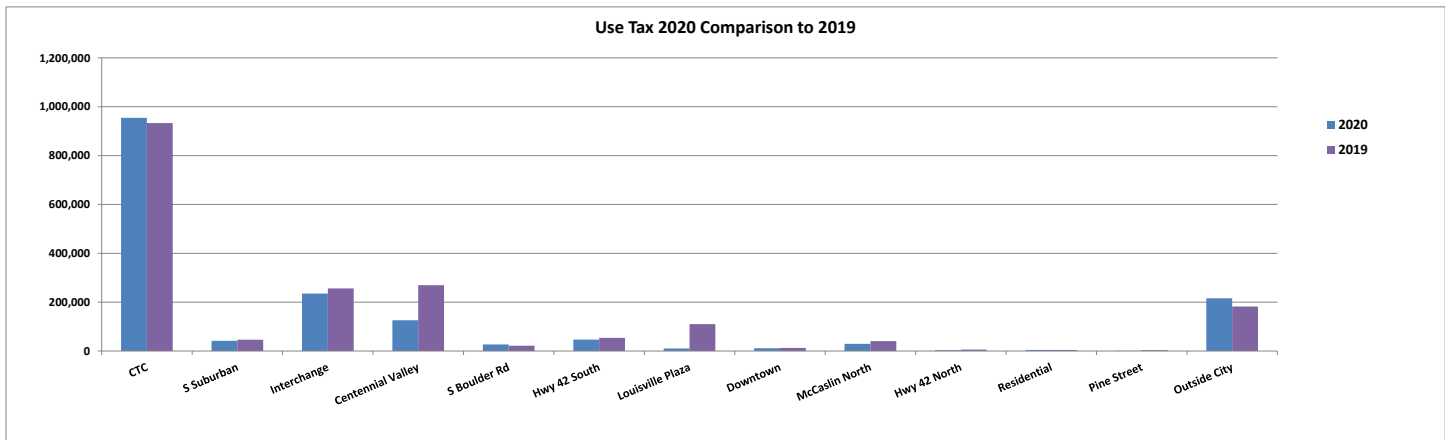
AUDITS/ASSESSMENTS**Revenue Collected**

Tax Type	2020	2019
Sales Tax	131,662.81	1,105,472.83
Consumer Use Tax	222,553.62	219,495.41
Building Use Tax	22,871.38	(19,907.63)
Lodging Tax	-	-
Penalties & Interest	77,842.91	75,863.13
Total Audit/Assessment Revenue	\$ 454,930.72	\$ 1,380,923.74

Tax Returns Processed	2020	2019
	25,759	25,066

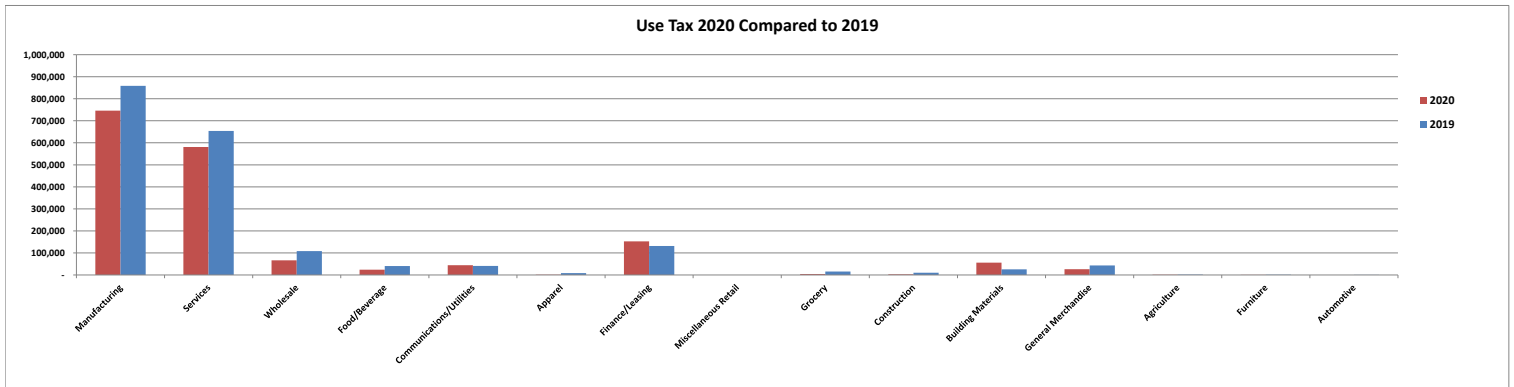
Annual Consumer Use Tax Revenue Comparisons by Area (2012 - 2020)

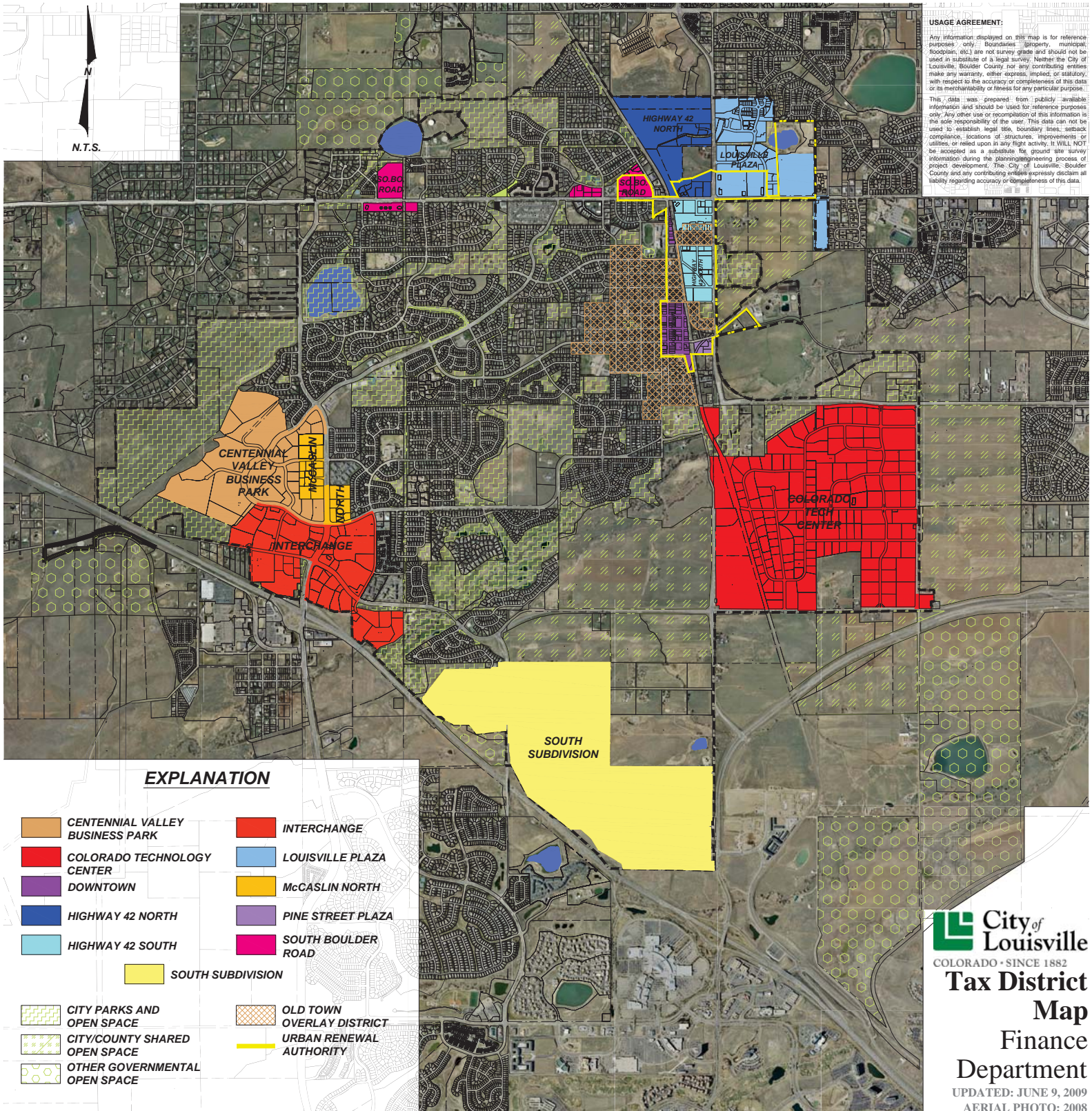
AREA NAME	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total
CTC	627,942	791,492	614,982	453,003	868,208	682,209	821,793	933,322	954,792	55.9%
S Suburban	70,928	208,783	106,505	51,318	42,563	55,080	43,927	46,197	41,639	2.4%
Interchange	43,091	168,240	316,135	358,168	309,690	271,366	249,432	256,172	235,528	13.8%
Centennial Valley	252,079	127,490	130,945	203,007	280,834	235,597	442,846	269,399	125,891	7.4%
S Boulder Rd	2,022	139,876	116,699	78,801	39,012	117,584	20,724	21,527	26,719	1.6%
Hwy 42 South	16,136	45,465	43,133	69,206	91,493	87,634	73,728	54,173	46,875	2.7%
Louisville Plaza	36,925	17,483	22,101	42,110	45,236	30,533	51,088	110,305	10,525	0.6%
Downtown	6,064	15,785	13,697	13,101	9,369	17,074	20,971	12,726	11,396	0.7%
McCaslin North	13,632	9,598	17,483	30,504	19,852	23,325	17,631	40,662	29,158	1.7%
Hwy 42 North	7,613	3,354	1,379	1,702	2,290	2,241	2,672	5,897	3,424	0.2%
Residential	1,224	2,488	1,685	1,586	835	3,151	2,153	4,286	4,319	0.3%
Pine Street	752	180	247	363	556	246	113	3,103	669	0.0%
Outside City	123,735	(621)	83,347	152,782	137,351	142,512	136,763	182,355	215,963	12.7%
Totals	1,202,143	1,529,611	1,468,338	1,455,649	1,847,288	1,668,551	1,883,839	1,940,122	1,706,899	
% Of Change	116.2%	27.2%	-4.0%	-0.9%	26.9%	-9.7%	12.9%	3.0%	-12.0%	



Annual Use Tax Revenue Comparisons by Industry (2012 - 2020)

AREA NAME	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total
Manufacturing	393,208	644,936	552,458	597,994	1,002,250	552,780	668,187	858,493	746,086	43.7%
Services	490,507	415,442	414,989	463,335	413,909	615,714	895,040	653,599	581,026	34.0%
Wholesale	14,633	141,514	49,362	79,303	85,952	103,784	56,000	108,588	66,384	3.9%
Food/Beverage	15,435	82,102	158,669	43,248	44,367	37,416	36,494	40,590	23,925	1.4%
Communications/Utilities	94,730	64,567	16,090	30,064	73,072	47,448	21,648	40,833	44,473	2.6%
Apparel	34,350	41,183	39,676	45,472	33,045	10,893	33,727	8,450	1,292	0.1%
Finance/Leasing	14,386	35,660	38,720	55,358	65,614	77,735	69,301	131,457	152,302	8.9%
Miscellaneous Retail	80,162	79,693	73,669	71,668	38,150	32,007	25,742	-	-	0.0%
Grocery	25,265	7,817	3,758	9,988	9,887	126,684	4,398	15,418	4,189	0.2%
Construction	6,718	6,521	48,347	32,728	63,769	25,304	17,881	10,374	2,913	0.2%
Building Materials	7,629	5,797	53,821	6,010	9,303	14,371	36,349	25,587	56,081	3.3%
General Merchandise	22,976	3,205	9,165	4,396	4,608	22,604	13,904	43,493	26,012	1.5%
Agriculture	308	881	1,820	8,198	1,622	952	1,161	2,073	1,238	0.1%
Furniture	1,461	243	7,523	7,228	1,396	858	4,006	1,165	980	0.1%
Automotive	374	52	271	661	344	1	1	2	-	0.0%
Totals	1,202,143	1,529,611	1,468,338	1,455,649	1,847,288	1,668,551	1,883,839	1,940,122	1,706,899	
% Of Change	116.2%	27.2%	-4.0%	-0.9%	26.9%	-9.7%	12.9%	3.0%	-12.0%	





















N.T.S.

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EXPLANATION

- | | | | |
|---|---------------------------------|---|---------------------------|
|  | CENTENNIAL VALLEY BUSINESS PARK |  | INTERCHANGE |
|  | COLORADO TECHNOLOGY CENTER |  | LOUISVILLE PLAZA |
|  | DOWNTOWN |  | MCCASLIN NORTH |
|  | HIGHWAY 42 NORTH |  | PINE STREET PLAZA |
|  | HIGHWAY 42 SOUTH |  | SOUTH BOULDER ROAD |
|  | SOUTH SUBDIVISION | | |
|  | CITY PARKS AND OPEN SPACE |  | OLD TOWN OVERLAY DISTRICT |
|  | CITY/COUNTY SHARED OPEN SPACE |  | URBAN RENEWAL AUTHORITY |
|  | OTHER GOVERNMENTAL OPEN SPACE | | |

City of Louisville
 COLORADO • SINCE 1882
Tax District Map
 Finance Department
 UPDATED: JUNE 9, 2009
 AERIAL PHOTO: 2008

SIC INDUSTRY CODES MASTER LISTING

AGRICULTURE

1. **AGRICULTURE/FORESTRY/ANIMALS** – Production crops, livestock or animal specialties, veterinarians, pet grooming/stores, landscaping services, agricultural products/services, forestry, fishing, hunting or trapping.

MINING

10. **MINING/GAS & OIL EXTRACTION** – Metal or coal mining, oil or gas extraction, mining or quarrying of non-metallic minerals (except fuels).

CONSTRUCTION

15. **CONSTRUCTION/GENERAL CONTRACTORS & SUBCONTRACTORS** – Building construction general contractor or subcontractor (lump sum), heavy construction.

MANUFACTURING

20. **FOOD MANUFACTURING** – In-City only
21. **TEXTILE MANUFACTURING/APPAREL/WOOD/PAPER** – Textile mill products, apparel, fabrics, lumber, wood products, furniture or fixtures, paper and allied products.
22. **PRINT/CHEMICAL/PLASTICS/RUBBER MANUFACTURING** – Printing, silk screening, publishing and allied industries, chemicals and allied products, petroleum refining, plastics and rubber products.
23. **GLASS/STONE/LEATHER MANUFACTURING** – Leather and leather products, stone, clay, glass and concrete products.
24. **METAL/MACHINERY MANUFACTURING** – Fabricated metal products, industrial and commercial machinery, and transportation equipment.
25. **ELECTRONICS/COMPUTER MANUFACTURING** – Electronic and electrical equipment and components, and computer equipment.
26. **MEASURING/MEDICAL/OPTICAL MANUFACTURING** – Measuring, analyzing and controlling instruments, photographic, medical and optical goods, beauty products.

COMMUNICATIONS/UTILITIES/TRANSPORTATION

40. **TRANSPORTATION/FREIGHT/PIPELINES** – Railroad, local and suburban transit, motor freight, USPS, air or water transportation, pipelines, transportation services.
41. **ELECTRIC/GAS/SANITARY** – Electric, gas and sanitary services.
42. **COMMUNICATIONS - WIRELESS**
43. **COMMUNICATIONS - INTERNET SERVICE PROVIDER**
44. **COMMUNICATIONS – LOCAL EXCHANGE PROVIDER** – Land lines
45. **COMMUNICATIONS – LONG DISTANCE PROVIDER** - Land lines
46. **COMMUNICATIONS – SATELLITE**
47. **COMMUNICATIONS – EQUIPMENT/CABLING**
48. **COMMUNICATIONS – STREAMING/OTHER**

WHOLESALE

50. **WHOLESALE** – Durable or non-durable goods.

RETAIL

52. **BUILDING MATERIALS/HARDWARE** – Construction or building materials, hardware, garden supply and mobile home dealers.
53. **GENERAL MERCHANDISE/OTHER RETAIL (formerly 59)** – In-City brick-and-mortar, online retail, arts & crafts, all other retail.
54. **FOOD STORES** – All packaged food incl. special events, supplements.
55. **AUTO DEALERS/GAS SERVICE STATIONS**
56. **APPAREL AND ACCESSORY STORES**
57. **HOME FURNITURE/DECOR/HOME APPLIANCE**
58. **EATING AND DRINKING PLACES**

FINANCE/LEASING

60. **FINANCE/INSURANCE/REAL ESTATE** – Depository institutions, security and commodity brokers, dealers, exchanges and services, insurance carriers, agents, brokers, real estate, property management, holding and other investment offices.
61. **LEASING/RENTAL COMPANIES** – Lessors of tangible personal property.

SERVICES

70. **HOTELS AND OTHER LODGING PLACES**
71. **PERSONAL/BUSINESS SERVICES** – Photographers, salons, security monitoring, interior design, marketing.
72. **AUTO REPAIR AND SERVICES/OTHER REPAIR SERVICES** – Any repair service (parts only to 59).
73. **AMUSEMENT/RECREATION SERVICES** – Gyms, rec center, golf course.
74. **HEALTH/MEDICAL SERVICES** – All supplies, equipment, repairs, services.
75. **LEGAL/ACCOUNTING SERVICES**
76. **EDUCATIONAL SERVICES/SOCIAL SERVICES** – Lessons, training, seminars, fundraising.
77. **MEMBERSHIP ORGANIZATION/NON-PROFIT ORGANIZATION**
78. **ENGINEERING/RESEARCH/MANAGEMENT/CONSULTING/SOFTWARE** – All industry software.
79. **OTHER SERVICES**