

CITY OF LOUISVILLE

**Revenue History
2016 through 2020**

YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2020								
	JANUARY	1,146,885	139,124	167,476	143,490	20,259	10,328	1,627,562
	FEBRUARY	1,010,556	181,982	213,379	138,820	18,916	62,695	1,626,348
	MARCH	1,453,347	128,050	101,197	68,233	17,511	33,347	1,801,683
	APRIL	1,043,220	102,057	369,619	61,493	4,291	56,334	1,637,014
	MAY	1,104,718	86,298	182,958	52,846	7,772	34,308	1,468,899
	JUNE	1,620,670	135,567	62,081	152,603	13,238	126,571	2,110,730
	JULY	1,231,987	76,551	53,104	160,605	20,902	7,733	1,550,883
	AUGUST	-	-	-	-	-	-	-
	SEPTEMBER	-	-	-	-	-	-	-
	OCTOBER	-	-	-	-	-	-	-
	NOVEMBER	-	-	-	-	-	-	-
	DECEMBER	-	-	-	-	-	-	-
	YTD TOTALS	8,611,383	849,628	1,149,815	778,089	102,888	331,316	11,823,118
	YTD Variance % to Prior Year	-0.7%	-19.5%	-19.9%	-23.5%	-60.7%	-8.2%	-7.7%
2019								
	JANUARY	1,071,558	127,245	86,502	201,074	21,423	18,826	1,526,627
	FEBRUARY	936,429	147,890	265,760	118,258	21,707	67,844	1,557,888
	MARCH	1,334,863	152,930	65,076	142,231	27,356	74,188	1,796,643
	APRIL	1,159,948	284,945	203,698	123,778	30,600	27,803	1,830,773
	MAY	1,223,169	92,960	281,555	162,333	44,797	105,311	1,910,125
	JUNE	1,579,107	154,476	324,102	109,552	53,263	44,863	2,265,363
	JULY	1,366,196	95,129	208,918	160,122	62,859	22,182	1,915,406
	AUGUST	1,488,654	113,156	88,430	145,808	57,724	810,122	2,703,894
	SEPTEMBER	1,501,976	140,882	143,151	143,031	46,348	30,769	2,006,157
	OCTOBER	1,338,241	99,425	142,592	178,136	42,935	157,833	1,959,161
	NOVEMBER	1,208,379	101,710	213,900	126,120	27,259	7,513	1,684,881
	DECEMBER	1,878,105	209,877	64,581	125,652	18,444	13,671	2,310,329
	YTD TOTALS	16,086,625	1,720,626	2,088,265	1,736,096	454,714	1,380,924	23,467,249
	YTD Variance % to Prior Year	5.0%	19.1%	-8.1%	-14.6%	-3.8%	142.5%	6.2%
2018								
	JANUARY	1,141,972	128,132	293,454	114,134	29,376	13,506	1,720,575
	FEBRUARY	984,046	102,847	264,342	135,811	26,701	22,330	1,536,077
	MARCH	1,254,090	142,326	80,344	151,611	29,394	63,215	1,720,980
	APRIL	1,131,949	124,051	131,283	134,771	32,459	6,816	1,561,328
	MAY	1,284,619	86,666	86,100	124,497	44,481	(24,431)	1,601,930
	JUNE	1,458,894	144,902	67,534	100,297	57,035	30,865	1,859,528
	JULY	1,247,212	74,536	202,707	189,545	58,802	18,943	1,791,745
	AUGUST	1,198,848	98,692	356,991	286,799	58,980	196,689	2,196,997
	SEPTEMBER	1,425,270	145,883	295,455	233,665	45,157	125,089	2,270,519
	OCTOBER	1,187,020	103,396	294,551	240,914	39,845	10,093	1,875,820
	NOVEMBER	1,113,867	98,406	128,352	173,601	31,504	24,264	1,569,994
	DECEMBER	1,889,403	194,260	71,376	146,093	18,792	82,181	2,402,104
	YTD TOTALS	15,317,190	1,444,095	2,272,490	2,031,737	472,526	569,560	22,107,598
	YTD Variance % to Prior Year	9.8%	5.1%	24.6%	36.5%	-8.6%	-43.8%	9.6%
2017								
	JANUARY	1,052,366	120,516	275,878	144,997	27,069	27,040	1,647,866
	FEBRUARY	864,842	92,210	103,187	110,561	24,240	8,935	1,203,976
	MARCH	1,182,825	127,911	300,687	123,024	33,056	48,822	1,816,325
	APRIL	1,044,230	108,870	95,596	92,463	34,743	97,793	1,473,695
	MAY	1,183,115	88,324	76,348	137,918	49,217	20,318	1,555,239
	JUNE	1,336,406	188,150	151,145	96,187	61,489	600,842	2,434,220
	JULY	1,137,813	82,143	94,455	123,752	61,409	25,805	1,525,376
	AUGUST	1,119,641	78,263	126,830	145,656	67,270	16,805	1,554,465
	SEPTEMBER	1,209,258	172,598	125,682	140,721	51,452	60,646	1,760,358
	OCTOBER	1,154,708	74,279	164,724	122,230	49,334	11,343	1,576,618
	NOVEMBER	1,112,434	87,717	37,893	132,970	26,870	45,130	1,443,015
	DECEMBER	1,554,048	153,334	271,190	118,218	30,714	50,309	2,177,813
	YTD TOTALS	13,951,686	1,374,317	1,823,614	1,488,699	516,863	1,013,786	20,168,965
	YTD Variance % to Prior Year	8.7%	-16.0%	-8.9%	9.7%	3.3%	135.0%	7.5%
2016								
	JANUARY	886,723	222,163	174,842	100,855	25,767	8,203	1,418,554
	FEBRUARY	920,875	109,063	76,430	97,034	28,321	23,180	1,254,904
	MARCH	1,054,128	112,590	159,627	121,325	32,422	21,364	1,501,456
	APRIL	949,906	131,439	62,683	109,192	35,442	122,599	1,411,260
	MAY	1,032,963	93,047	235,856	90,115	48,597	24,809	1,525,386
	JUNE	1,216,853	145,283	510,772	109,738	56,221	8,832	2,047,699
	JULY	1,136,035	65,541	161,699	140,522	61,691	233	1,565,722
	AUGUST	1,050,800	124,102	155,447	112,981	60,005	3,013	1,506,350
	SEPTEMBER	1,153,466	101,636	64,269	115,244	49,801	12,266	1,496,681
	OCTOBER	1,003,857	244,682	305,287	124,471	46,278	3,267	1,727,843
	NOVEMBER	1,005,580	94,546	49,929	95,372	33,551	85,313	1,364,290
	DECEMBER	1,420,942	192,820	44,792	140,458	22,127	118,246	1,939,385
	YTD TOTALS	12,832,129	1,636,914	2,001,634	1,357,306	500,223	431,325	18,759,531
	YTD Variance % to Prior Year	7.2%	28.6%	26.3%	-1.1%	7.2%	-6.4%	9.5%

**City of Louisville, Colorado
Total Sales Tax Revenue
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	890,050	1,054,675	1,150,144	1,071,177	1,070,955	1,148,141	107.2%	107.2%	107.2%	107.2%
Feb	922,502	866,877	999,636	987,642	963,167	1,051,314	106.4%	106.8%	109.2%	108.1%
Mar	1,055,715	1,189,196	1,259,719	1,362,876	1,210,059	1,456,090	106.8%	106.8%	120.3%	112.7%
Apr	964,682	1,045,769	1,132,162	1,181,395	1,131,337	1,070,452	90.6%	102.7%	94.6%	108.0%
May	1,043,401	1,192,302	1,287,256	1,225,638	1,203,174	1,120,186	91.4%	100.3%	93.1%	104.8%
Jun	1,218,023	1,859,310	1,467,403	1,583,559	1,389,725	1,631,190	103.0%	100.9%	117.4%	107.3%
Jul	1,136,243	1,149,068	1,252,821	1,396,010	1,207,387	1,235,686	88.5%	98.9%	102.3%	106.6%
Aug	1,053,719	1,134,443	1,202,431	2,287,534	1,250,790		0.0%	78.5%	0.0%	92.4%
Sep	1,154,610	1,256,653	1,432,059	1,520,636	1,290,234		0.0%	69.1%	0.0%	81.3%
Oct	1,003,914	1,160,202	1,187,678	1,484,215	1,166,457		0.0%	61.8%	0.0%	73.3%
Nov	1,011,439	1,124,996	1,132,530	1,209,275	1,138,080		0.0%	56.9%	0.0%	66.9%
Dec	1,422,983	1,571,740	1,896,863	1,882,142	1,594,993		0.0%	50.7%	0.0%	59.6%
Totals	12,877,281	14,605,231	15,400,702	17,192,097	14,616,360	8,713,059				
% Of Change	6.0%	13.4%	5.4%	11.6%	-15.0%					

**City of Louisville, Colorado
Lodging Tax Revenue
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	25,767	27,069	29,376	21,423	10,348	20,259	94.6%	94.6%	195.8%	195.8%
Feb	28,321	24,240	26,701	21,707	10,143	18,916	87.1%	90.8%	186.5%	191.2%
Mar	32,422	33,056	29,394	27,356	11,783	17,511	64.0%	80.4%	148.6%	175.6%
Apr	35,442	34,743	32,459	30,600	12,508	4,291	14.0%	60.3%	34.3%	136.2%
May	48,597	49,217	44,481	44,797	18,100	7,772	17.3%	47.1%	42.9%	109.3%
Jun	56,221	61,489	57,035	53,263	20,147	13,238	24.9%	41.2%	65.7%	98.7%
Jul	61,691	61,409	58,802	62,859	21,835	20,902	33.3%	39.3%	95.7%	98.1%
Aug	60,005	67,270	58,980	57,724	21,667		0.0%	32.2%	0.0%	81.3%
Sep	49,801	51,452	45,157	46,348	17,324		0.0%	28.1%	0.0%	71.5%
Oct	46,278	49,334	39,845	42,935	17,176		0.0%	25.2%	0.0%	63.9%
Nov	33,551	26,870	31,504	27,259	11,638		0.0%	23.6%	0.0%	59.6%
Dec	22,127	30,714	18,792	18,444	9,223		0.0%	22.6%	0.0%	56.6%
Totals	500,223	516,863	472,526	454,714	181,890	102,888				
% Of Change	6.5%	3.3%	-8.6%	-3.8%	-60.0%					

**City of Louisville, Colorado
Auto Use Tax Revenue
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	100,855	144,997	114,134	201,074	86,820	143,490	71.4%	71.4%	165.3%	165.3%
Feb	97,034	110,561	135,811	118,258	78,500	138,820	117.4%	88.4%	176.8%	170.8%
Mar	121,325	123,024	151,611	142,231	87,320	68,233	48.0%	75.9%	78.1%	138.8%
Apr	109,192	92,463	134,771	123,778	77,434	61,493	49.7%	70.4%	79.4%	124.8%
May	90,115	137,918	124,497	162,333	78,968	52,846	32.6%	62.2%	66.9%	113.7%
Jun	109,738	96,187	100,297	109,552	77,370	152,603	139.3%	72.0%	197.2%	126.9%
Jul	140,522	123,752	189,545	160,122	87,944	160,605	100.3%	76.5%	182.6%	135.5%
Aug	112,981	145,656	286,799	145,808	100,200		0.0%	66.9%	0.0%	115.3%
Sep	115,244	140,721	233,665	143,031	98,684		0.0%	59.6%	0.0%	100.6%
Oct	124,471	122,230	240,914	178,136	101,447		0.0%	52.4%	0.0%	89.0%
Nov	95,372	132,970	173,601	126,120	81,318		0.0%	48.3%	0.0%	81.4%
Dec	140,458	118,218	146,093	125,652	85,656		0.0%	44.8%	0.0%	74.7%
Totals	1,357,306	1,488,699	2,031,737	1,736,096	1,041,660	778,089				
% Of Change	-1.1%	9.7%	36.5%	-14.6%	-40.0%					

**City of Louisville, Colorado
Building Use Tax Revenue
2016 -2020**

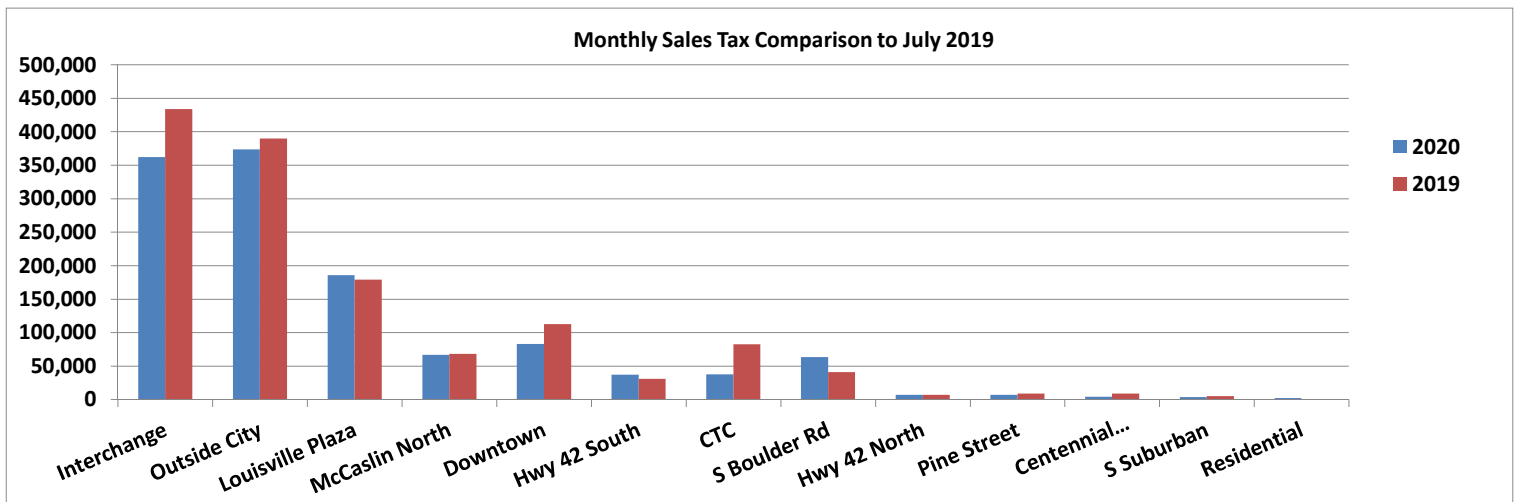
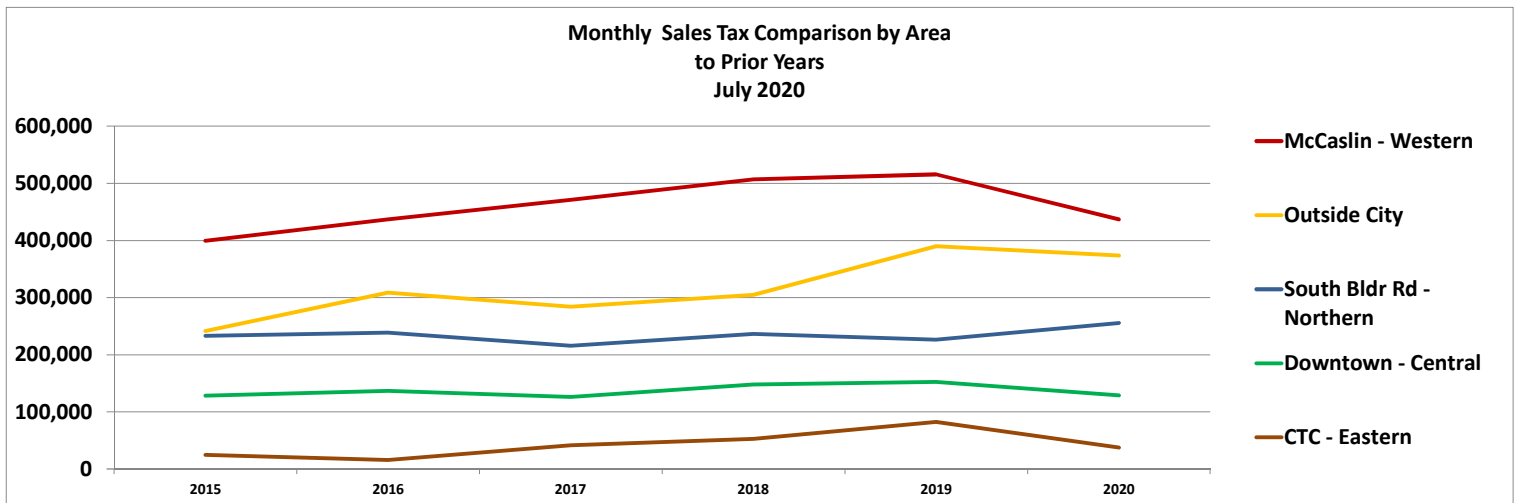
Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	174,842	275,878	293,454	86,502	159,054	167,476	193.6%	193.6%	105.3%	105.3%
Feb	76,430	103,187	264,342	265,760	145,403	213,379	80.3%	108.1%	146.8%	125.1%
Mar	159,627	300,687	80,344	65,076	162,892	101,197	155.5%	115.5%	62.1%	103.1%
Apr	62,683	95,596	131,263	203,698	129,786	369,619	181.5%	137.1%	284.8%	142.6%
May	235,856	76,348	86,100	281,555	192,670	182,958	65.0%	114.6%	95.0%	131.0%
Jun	510,772	151,145	67,534	324,102	197,737	62,081	19.2%	89.4%	31.4%	111.1%
Jul	161,699	94,455	202,707	208,918	189,923	53,104	25.4%	80.1%	28.0%	97.7%
Aug	155,447	126,830	356,991	88,430	175,614		0.0%	75.4%	0.0%	85.0%
Sep	64,269	125,682	295,455	143,151	133,049		0.0%	69.0%	0.0%	77.4%
Oct	305,287	164,724	294,551	142,592	188,403		0.0%	63.5%	0.0%	68.7%
Nov	49,929	37,893	128,352	213,900	115,811		0.0%	56.8%	0.0%	64.2%
Dec	44,792	271,190	71,376	64,581	104,718		0.0%	55.1%	0.0%	60.7%
Totals	2,001,634	1,823,614	2,272,470	2,088,265	1,895,060	1,149,815				
% Of Change	26.3%	-8.9%	24.6%	-8.1%	-9.3%					

**City of Louisville, Colorado
Consumer Use Tax Revenue
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	226,633	140,390	132,262	142,282	83,381	144,086	101.3%	101.3%	172.8%	172.8%
Feb	126,682	97,871	106,800	159,797	69,342	181,982	113.9%	107.9%	262.4%	213.5%
Mar	129,773	153,044	173,536	189,651	97,805	153,037	80.7%	97.4%	156.5%	191.2%
Apr	177,473	204,559	127,868	290,688	100,596	103,828	35.7%	74.5%	103.2%	166.0%
May	103,736	96,617	100,007	165,145	77,712	99,949	60.5%	72.1%	128.6%	159.2%
Jun	152,470	252,267	166,583	185,766	112,607	221,745	119.4%	79.8%	196.9%	167.1%
Jul	65,541	93,569	87,178	103,361	60,161	79,979	77.4%	79.6%	132.9%	163.7%
Aug	124,102	82,678	257,159	122,267	94,474		0.0%	72.5%	0.0%	141.5%
Sep	110,699	184,530	250,108	150,826	103,677		0.0%	65.2%	0.0%	123.1%
Oct	247,533	78,777	111,410	105,704	94,428		0.0%	60.9%	0.0%	110.1%
Nov	155,633	114,528	102,920	106,814	98,618		0.0%	57.2%	0.0%	99.2%
Dec	227,012	169,722	268,009	217,819	196,739		0.0%	50.7%	0.0%	82.8%
Totals	1,847,288	1,668,551	1,883,839	1,940,122	1,189,540	984,605				
% Of Change	26.9%	-9.7%	12.9%	3.0%	-38.7%					

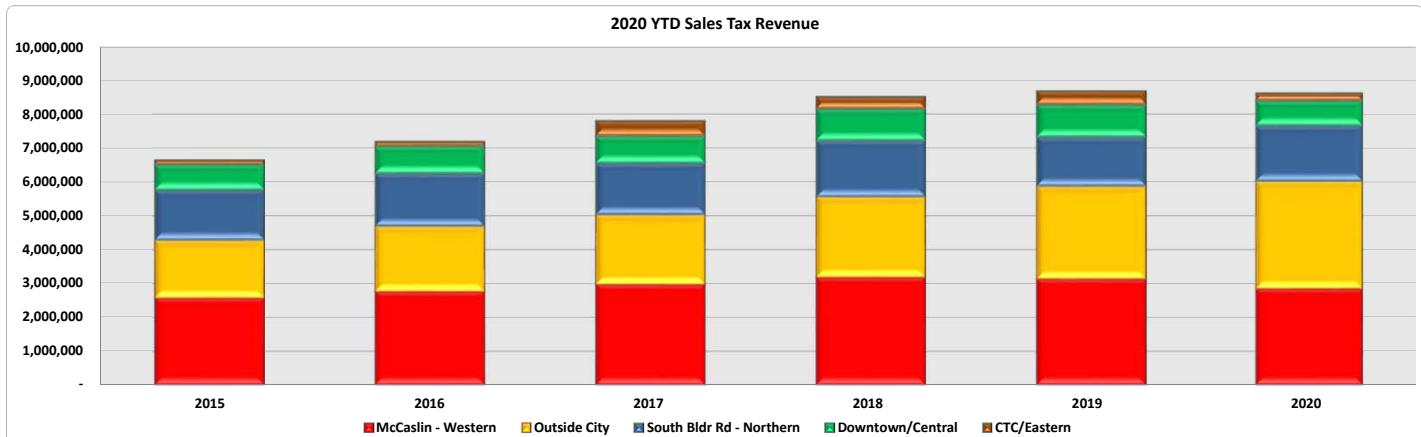
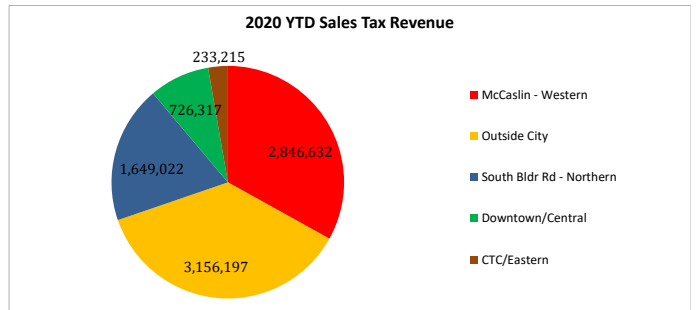
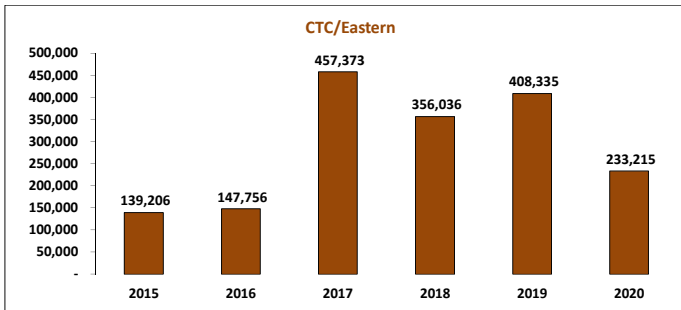
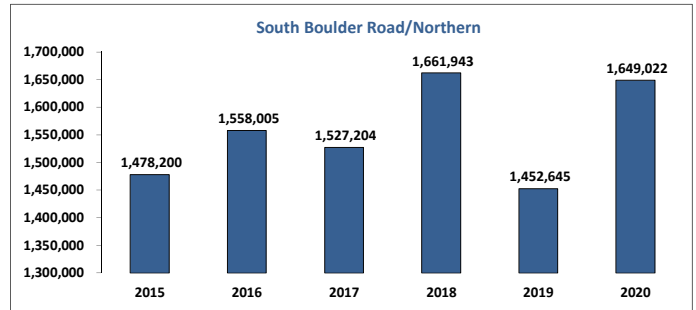
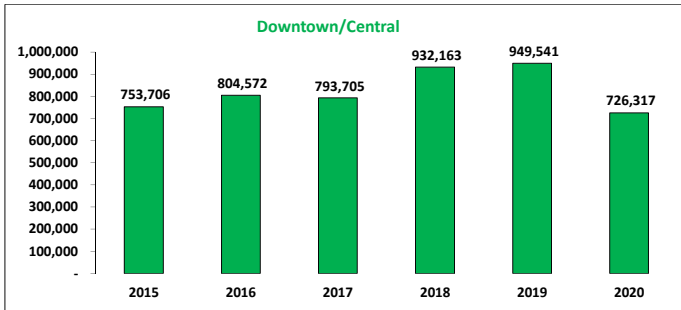
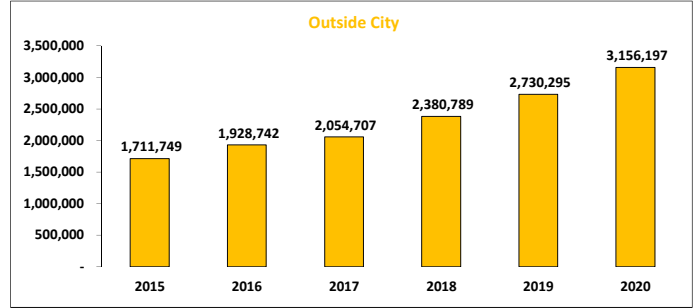
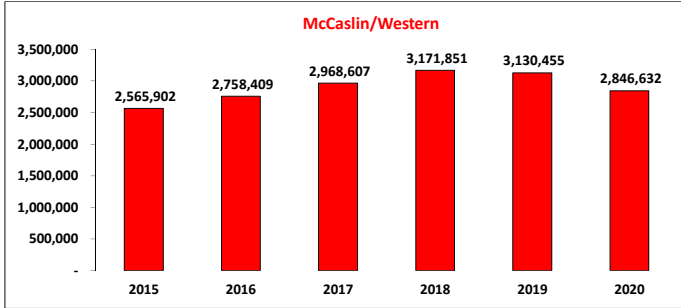
Monthly Sales Tax Revenue Comparisons by Area (July 2020)

AREA NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Interchange	332,955	365,234	401,652	425,868	433,546	362,162	29.4%	-16.5%
Outside City	241,579	308,616	283,881	304,378	389,841	373,395	30.3%	-4.2%
Louisville Plaza	162,084	165,569	164,019	170,532	178,727	185,640	15.1%	3.9%
McCasin North	59,727	59,737	58,623	66,605	67,955	66,777	5.4%	-1.7%
Downtown	96,279	103,109	90,042	110,836	112,499	82,808	6.7%	-26.4%
Hwy 42 South	25,135	26,455	27,334	29,271	30,930	37,111	3.0%	20.0%
CTC	24,320	15,775	41,396	52,386	82,317	37,677	3.1%	-54.2%
S Boulder Rd	64,071	65,022	42,650	57,144	40,693	63,325	5.1%	55.6%
Hwy 42 North	6,762	7,688	9,091	8,456	6,910	6,648	0.5%	-3.8%
Pine Street	5,905	6,530	7,575	6,972	8,628	6,720	0.5%	-22.1%
Centennial Valley	3,176	6,710	5,729	7,740	8,885	4,052	0.3%	-54.4%
S Suburban	3,504	5,040	4,915	6,422	5,160	3,697	0.3%	-28.4%
Residential	836	549	908	603	104	1,974	0.2%	1798.1%
Total Revenue	1,026,333	1,136,035	1,137,813	1,247,212	1,366,196	1,231,987		
% Of Change	18.4%	10.7%	0.2%	9.6%	9.5%	-9.8%		



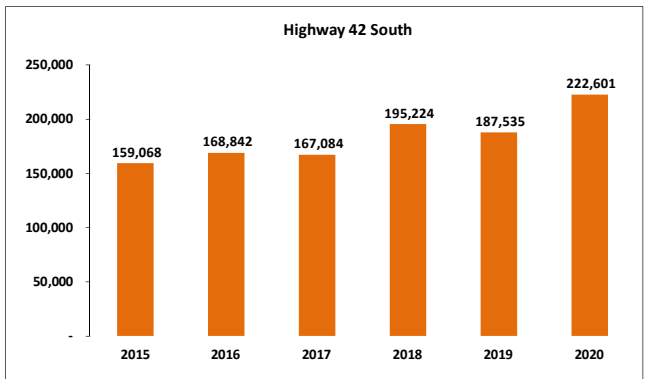
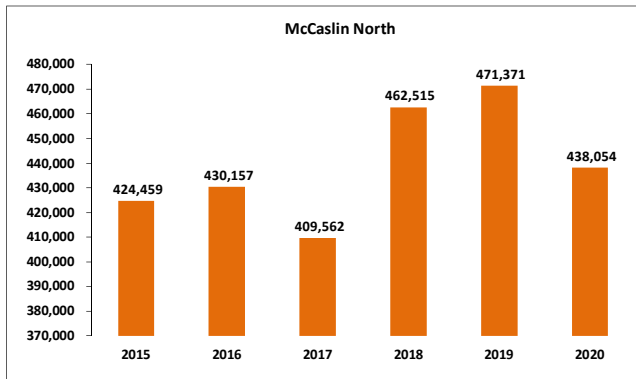
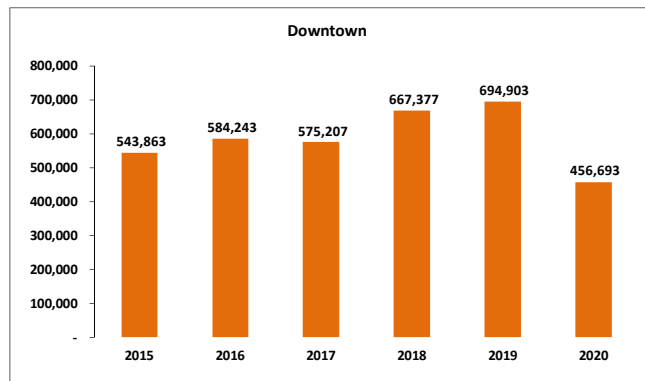
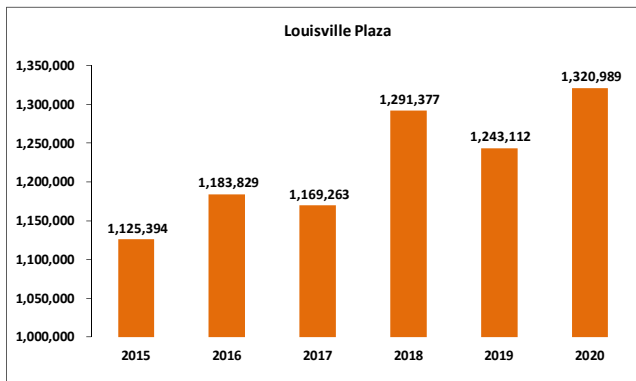
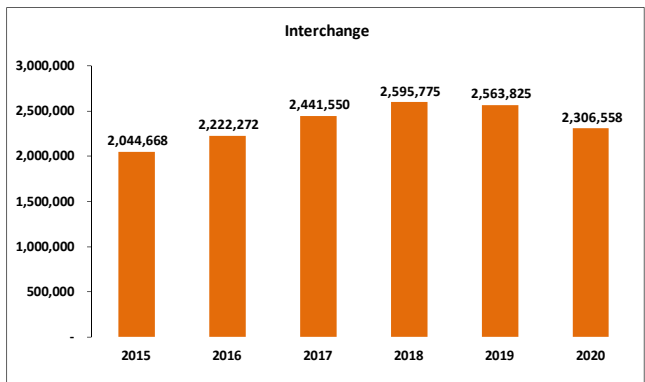
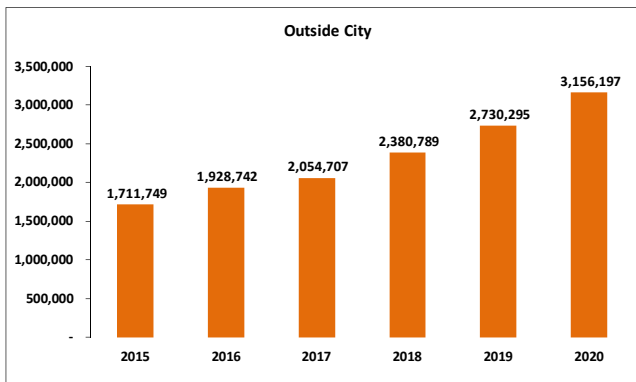
CITY OF LOUISVILLE
Sales Tax Revenue History by Area (Jan. - July 2020)

	2015	% Var	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	% of Total
McCaslin - Western	2,565,902	3.71%	2,758,409	7.50%	2,968,607	7.62%	3,171,851	6.85%	3,130,455	-1.31%	2,846,632	-9.07%	33.1%
Outside City	1,711,749	-1.16%	1,928,742	11.37%	2,054,707	6.53%	2,380,789	15.87%	2,730,295	14.68%	3,156,197	15.60%	36.7%
South Bldr Rd - Northern	1,478,200	26.17%	1,558,005	32.98%	1,527,204	-1.98%	1,661,943	8.82%	1,452,645	-12.59%	1,649,022	13.52%	19.1%
Downtown/Central	753,706	8.19%	804,572	15.49%	793,705	-1.35%	932,163	17.44%	949,541	1.86%	726,317	-23.51%	8.4%
CTC/Eastern	139,206	12.43%	147,756	19.33%	457,373	209.55%	356,036	-22.16%	408,335	14.69%	233,215	-42.89%	2.7%
	6,648,763	7.3%	7,197,483	8.3%	7,801,597	8.4%	8,502,782	9.0%	8,671,270	2.0%	8,611,383	-0.7%	

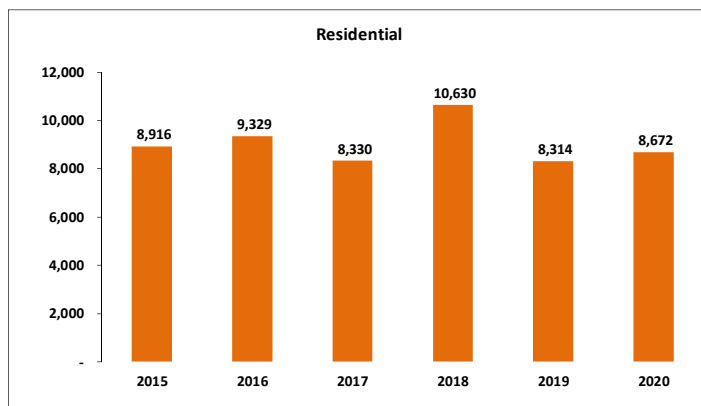
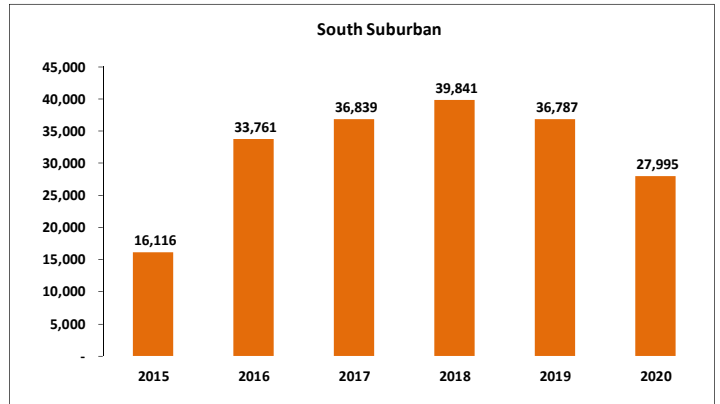
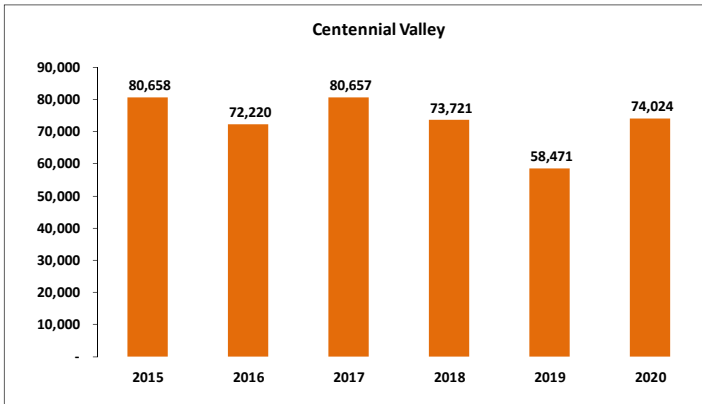
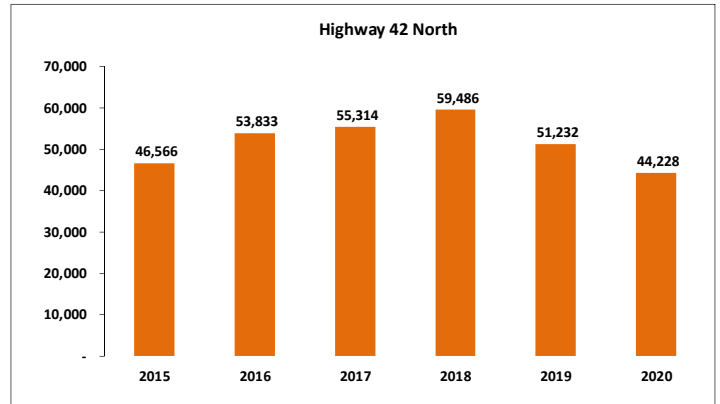
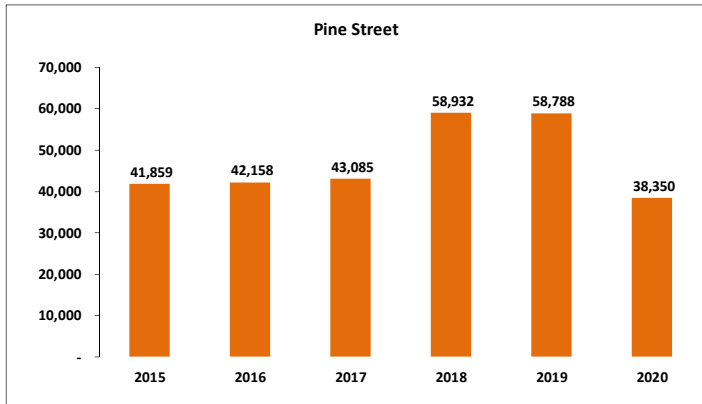
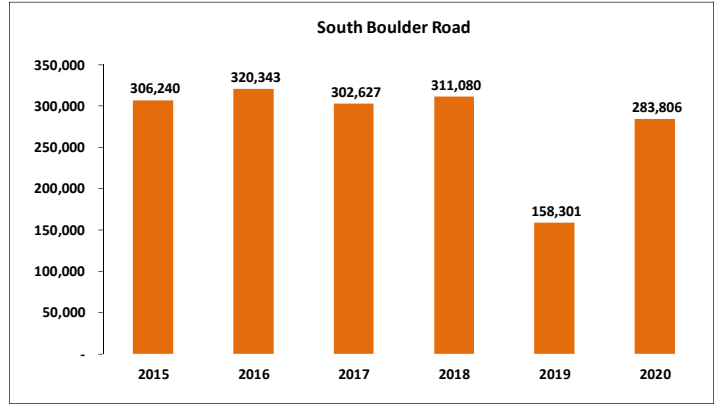
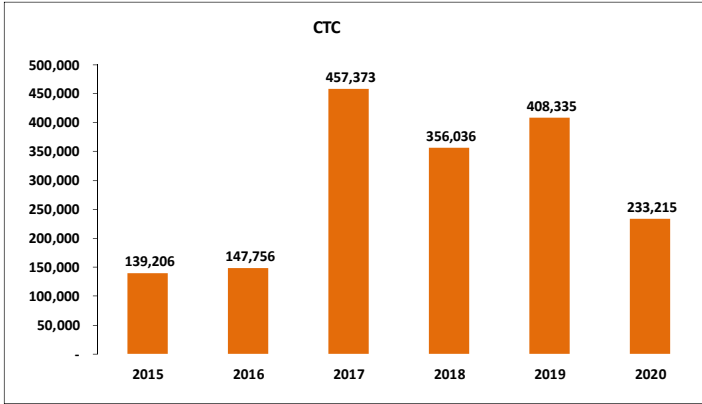


CITY OF LOUISVILLE
Revenue History by Area (Jan. - July 2020)

	2015	% Var	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	% of Total
Outside City	1,711,749	-1.2%	1,928,742	12.7%	2,054,707	6.5%	2,380,789	15.9%	2,730,295	14.7%	3,156,197	15.6%	36.65%
Interchange	2,044,668	3.5%	2,222,272	8.7%	2,441,550	9.9%	2,595,775	6.3%	2,563,825	-1.2%	2,306,558	-10.0%	26.78%
Louisville Plaza	1,125,394	8.1%	1,183,829	5.2%	1,169,263	-1.2%	1,291,377	10.4%	1,243,112	-3.7%	1,320,989	6.3%	15.34%
Downtown	543,863	7.4%	584,243	7.4%	575,207	-1.5%	667,377	16.0%	694,903	4.1%	456,693	-34.3%	5.30%
McCaslin North	424,459	5.4%	430,157	1.3%	409,562	-4.8%	462,515	12.9%	471,371	1.9%	438,054	-7.1%	5.09%
Hwy 42 South	159,068	10.9%	168,842	6.1%	167,084	-1.0%	195,224	16.8%	187,535	-3.9%	222,601	18.7%	2.58%
CTC	139,206	12.4%	147,756	6.1%	457,373	209.5%	356,036	-22.2%	408,335	14.7%	233,215	-42.9%	2.71%
South Boulder Rd	306,240	246.4%	320,343	4.6%	302,627	-5.5%	311,080	2.8%	158,301	-49.1%	283,806	79.3%	3.30%
Pine Street	41,859	0.2%	42,158	0.7%	43,085	2.2%	58,932	36.8%	58,788	-0.2%	38,350	-34.8%	0.45%
Hwy 42 North	46,566	11.1%	53,833	15.6%	55,314	2.8%	59,486	7.5%	51,232	-13.9%	44,228	-13.7%	0.51%
Centennial Valley	80,658	2.1%	72,220	-10.5%	80,657	11.7%	73,721	-8.6%	58,471	-20.7%	74,024	26.6%	0.86%
South Suburban	16,116	-5.7%	33,761	109.5%	36,839	9.1%	39,841	8.1%	36,787	-7.7%	27,995	-23.9%	0.33%
Residential	8,916	76.0%	9,329	4.6%	8,330	-10.7%	10,630	27.6%	8,314	-21.8%	8,672	4.3%	0.10%
	6,648,763	7.3%	7,197,483	8.3%	7,801,597	8.4%	8,502,782	9.0%	8,671,270	2.0%	8,611,383	-0.7%	

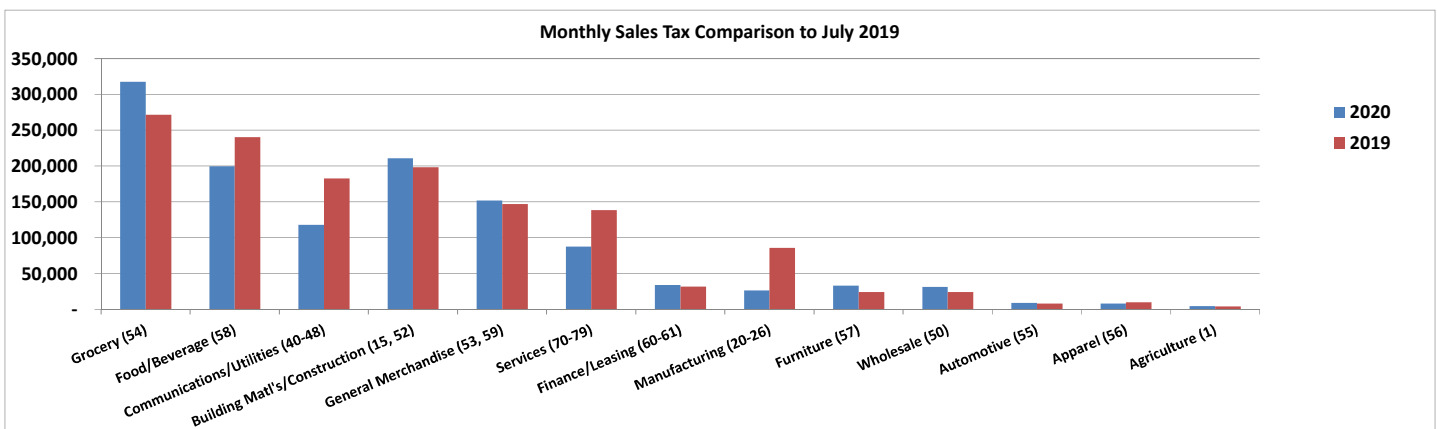
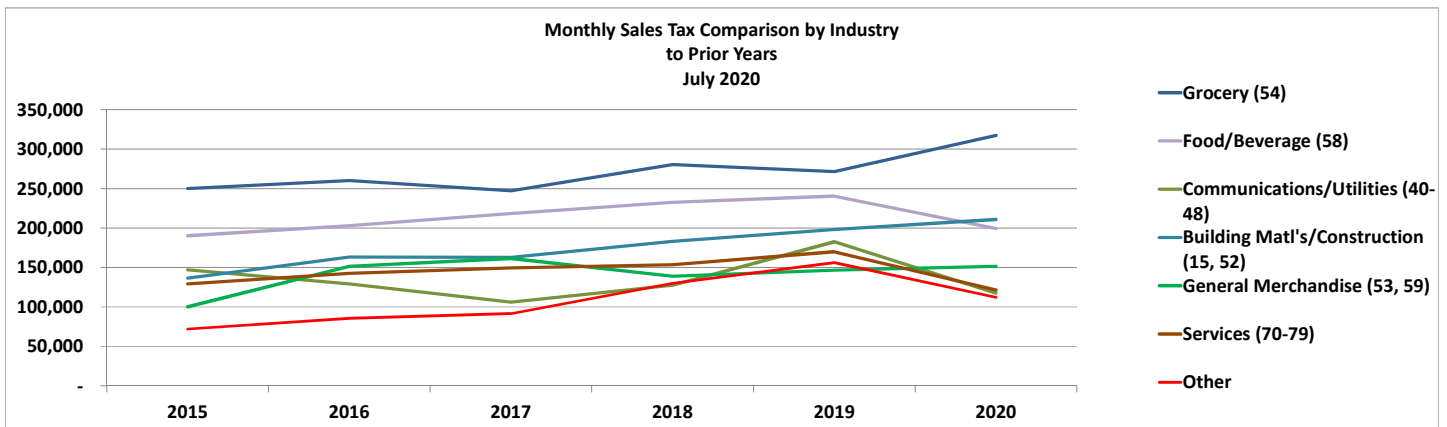


CITY OF LOUISVILLE
Revenue History by Area (Jan. - July 2020)



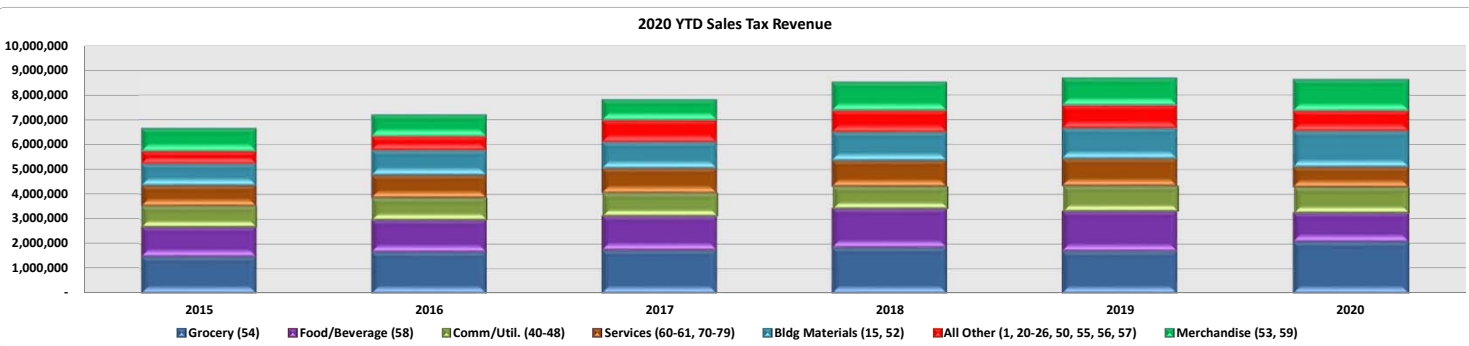
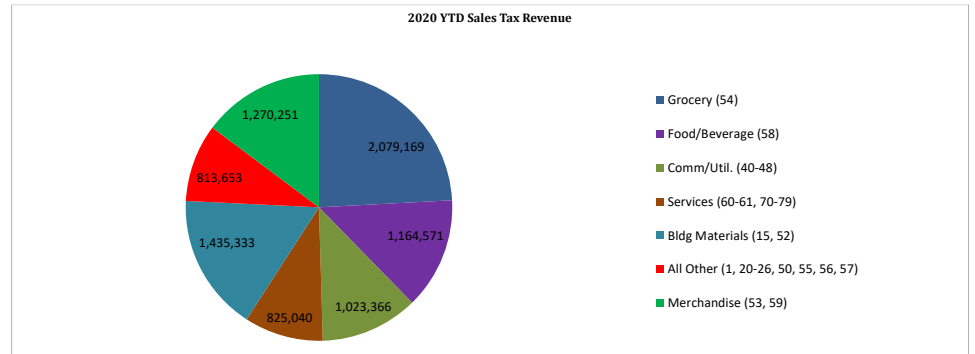
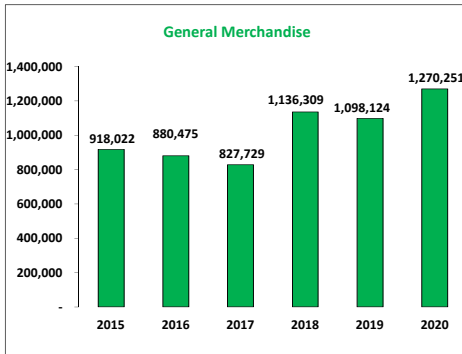
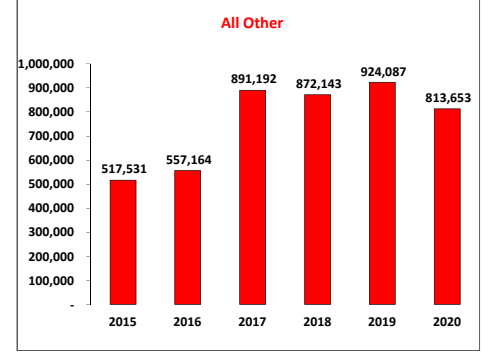
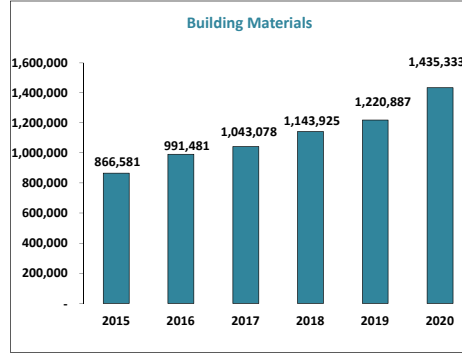
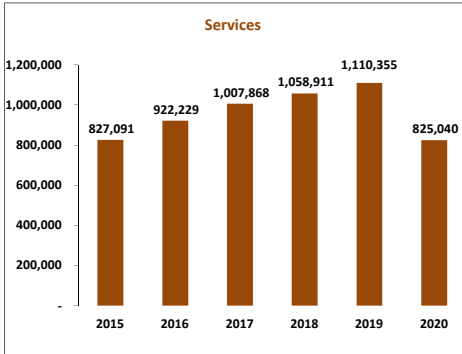
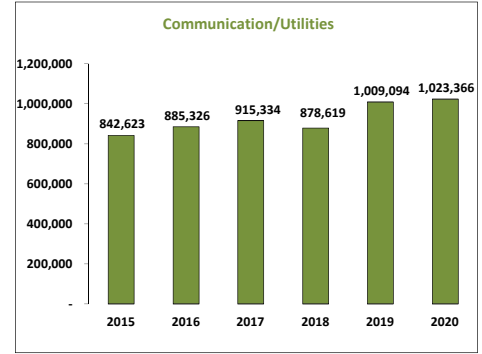
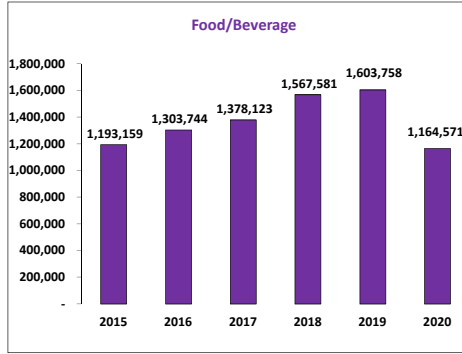
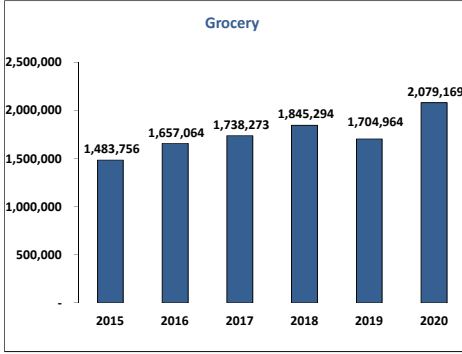
Monthly Sales Tax Revenue Comparisons by Industry (July 2020)

AREA NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Grocery (54)	250,277	260,269	247,369	280,540	271,796	317,515	25.8%	16.8%
Food/Beverage (58)	190,241	203,238	218,481	232,871	240,546	199,691	16.2%	-17.0%
Communications/Utilities (40-48)	147,412	129,307	106,241	127,930	182,645	117,787	9.6%	-35.5%
Building Mat'l's/Construction (15, 52)	136,659	163,252	163,014	183,124	198,183	211,091	17.1%	6.5%
General Merchandise (53, 59)	100,286	151,550	161,488	138,937	146,897	151,836	12.3%	3.4%
Services (70-79)	103,855	116,076	118,003	121,467	138,324	87,636	7.1%	-36.6%
Finance/Leasing (60-61)	25,495	26,749	31,520	32,118	31,631	34,012	2.8%	7.5%
Manufacturing (20-26)	12,970	27,727	30,805	61,873	85,781	26,596	2.2%	-69.0%
Furniture (57)	24,632	23,040	17,002	22,182	24,329	33,119	2.7%	36.1%
Wholesale (50)	20,828	16,865	21,817	24,299	24,117	31,219	2.5%	29.4%
Automotive (55)	3,114	5,223	8,464	7,107	7,918	8,996	0.7%	13.6%
Apparel (56)	6,875	7,578	8,783	9,810	9,868	8,032	0.7%	-18.6%
Agriculture (1)	3,686	5,161	4,826	4,954	4,162	4,459	0.4%	7.1%
Totals	1,026,333	1,136,035	1,137,813	1,247,212	1,366,196	1,231,987		
% Of Change	18.4%	10.7%	0.2%	9.6%	9.5%	-9.8%		



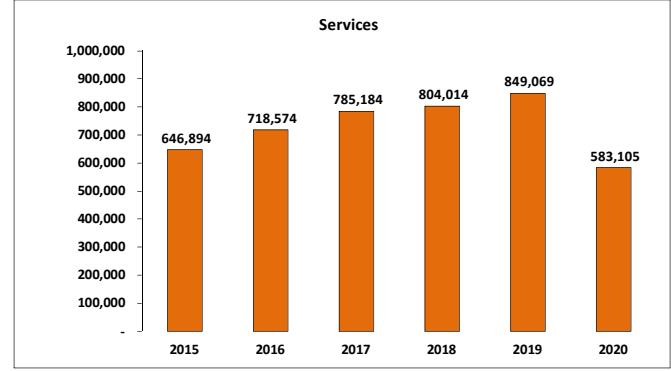
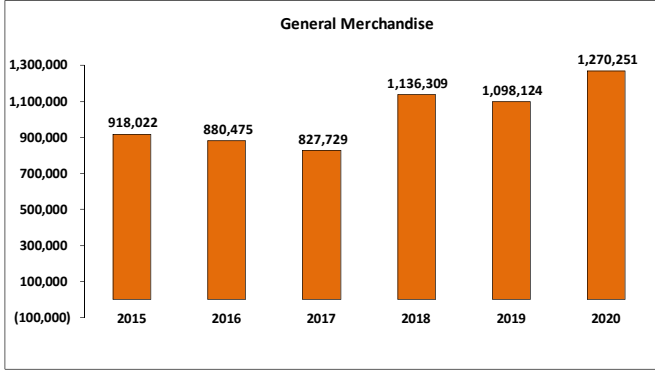
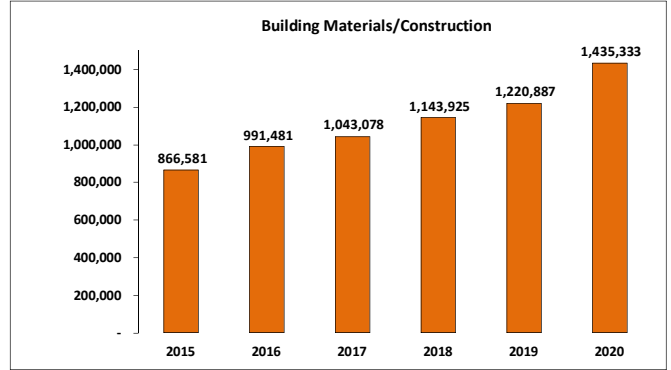
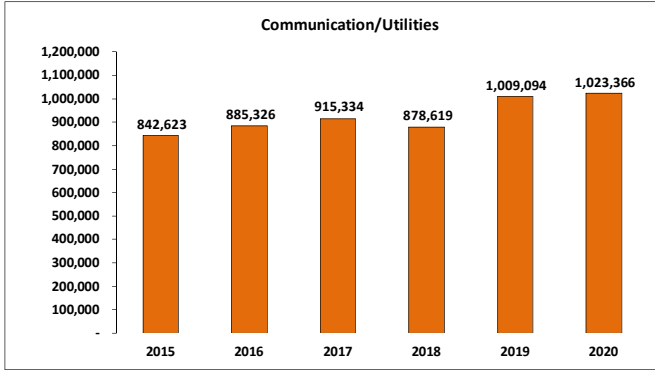
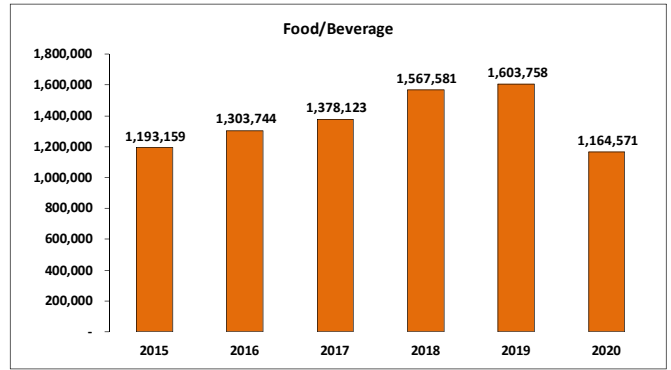
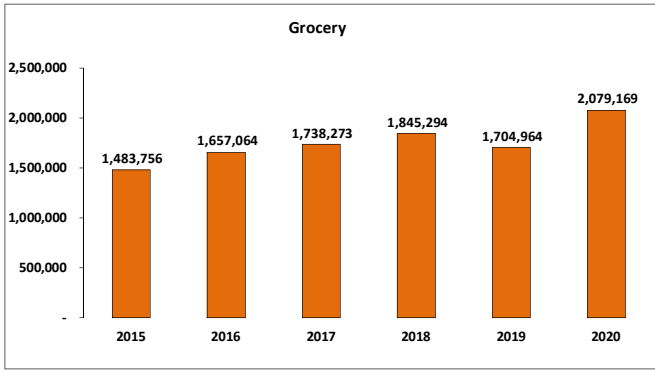
CITY OF LOUISVILLE
Revenue History by Industry (Jan. - July 2020)

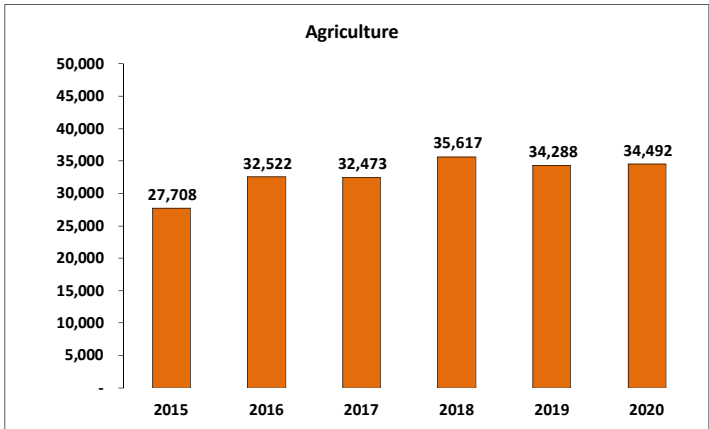
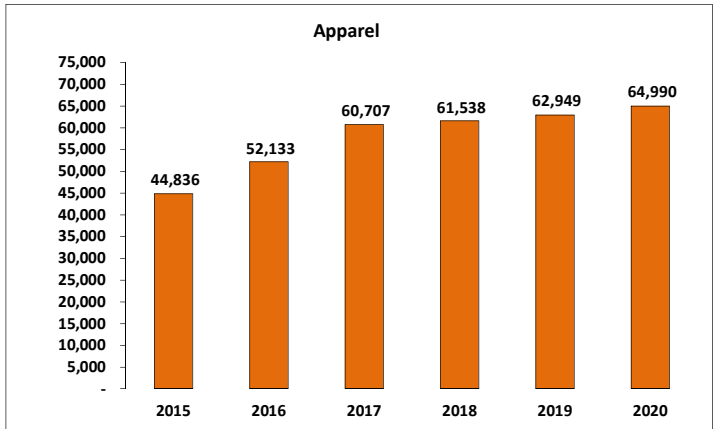
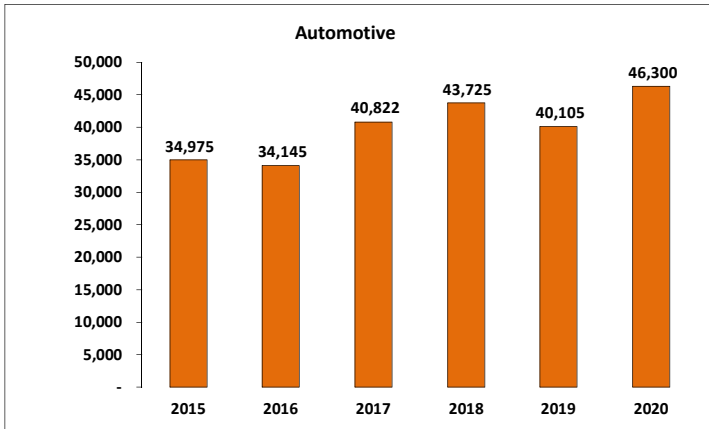
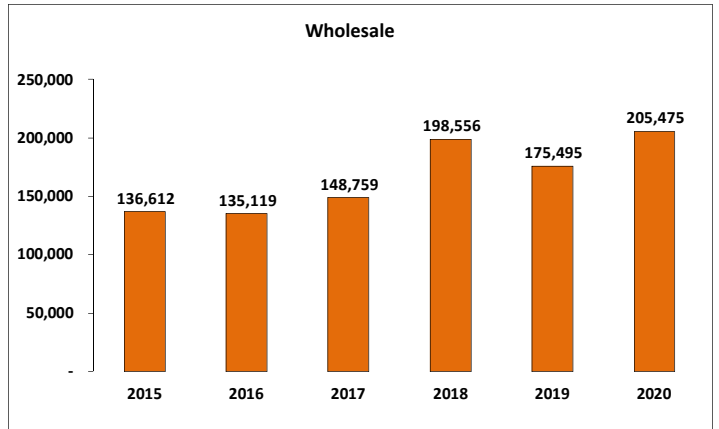
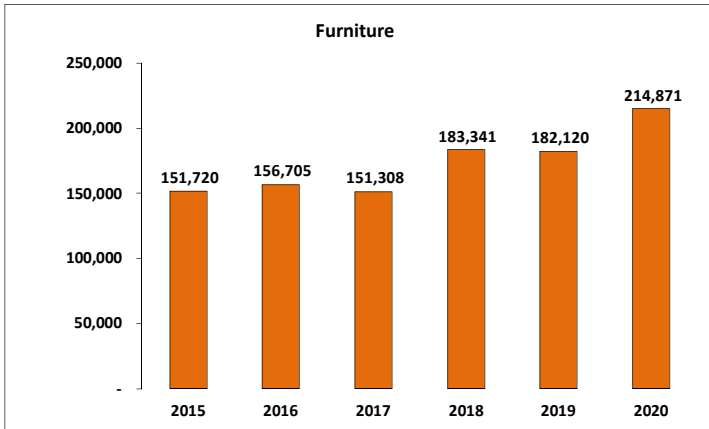
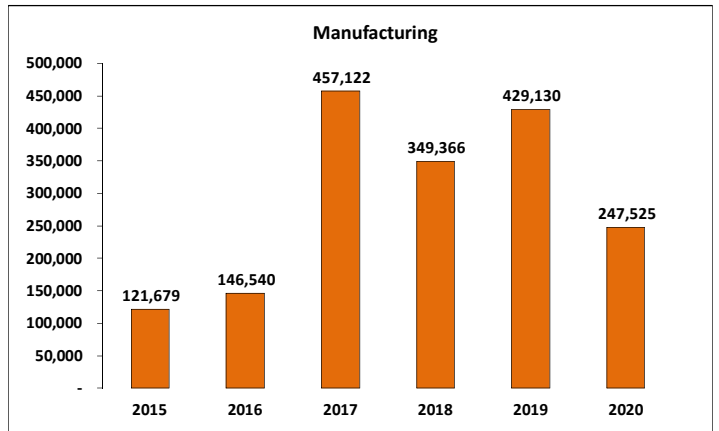
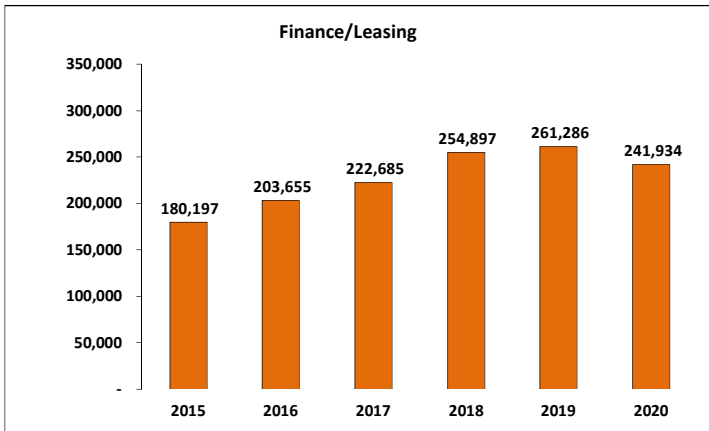
	2015	% Var	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	% of Total
Grocery (54)	1,483,756	26.5%	1,657,064	11.7%	1,738,273	4.9%	1,845,294	6.2%	1,704,964	-7.6%	2,079,169	21.9%	24.1%
Food/Beverage (58)	1,193,159	6.0%	1,303,744	9.3%	1,378,123	5.7%	1,567,581	13.7%	1,603,758	2.3%	1,164,571	-27.4%	13.5%
Comm/Util. (40-48)	842,623	-3.5%	885,326	5.1%	915,334	3.4%	878,619	-4.0%	1,009,094	14.8%	1,023,366	1.4%	11.9%
Services (60-61, 70-79)	827,091	17.2%	922,229	11.5%	1,007,868	9.3%	1,058,911	5.1%	1,110,355	4.9%	825,040	-25.7%	9.6%
Bldg Materials (15, 52)	866,581	-1.6%	991,481	14.4%	1,043,078	5.2%	1,143,925	9.7%	1,220,887	6.7%	1,435,333	17.6%	16.7%
All Other (1, 20-26, 50, 55, 56, 57)	517,531	-10.6%	557,164	7.7%	891,192	60.0%	872,143	-2.1%	924,087	6.0%	813,653	-12.0%	9.4%
Merchandise (53, 59)	918,022	6.5%	880,475	-4.1%	827,729	-6.0%	1,136,309	37.3%	1,098,124	-3.4%	1,270,251	15.7%	14.8%
	6,648,763	7.3%	7,197,483	8.3%	7,801,597	8.4%	8,502,782	9.0%	8,671,270	2.0%	8,611,383	-0.7%	



CITY OF LOUISVILLE
Revenue History by Industry (Jan. - July 2020)

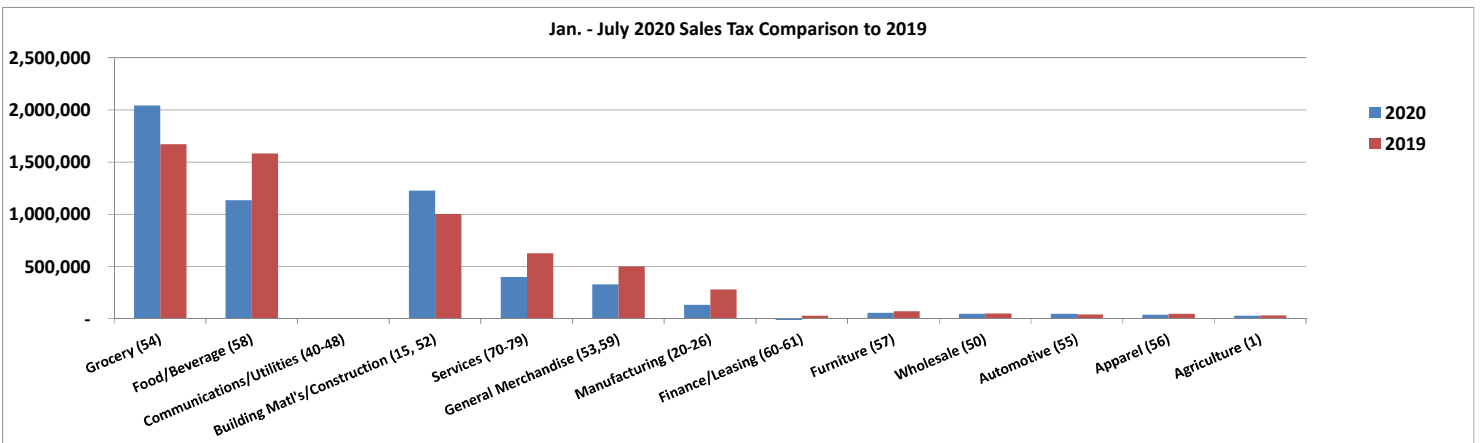
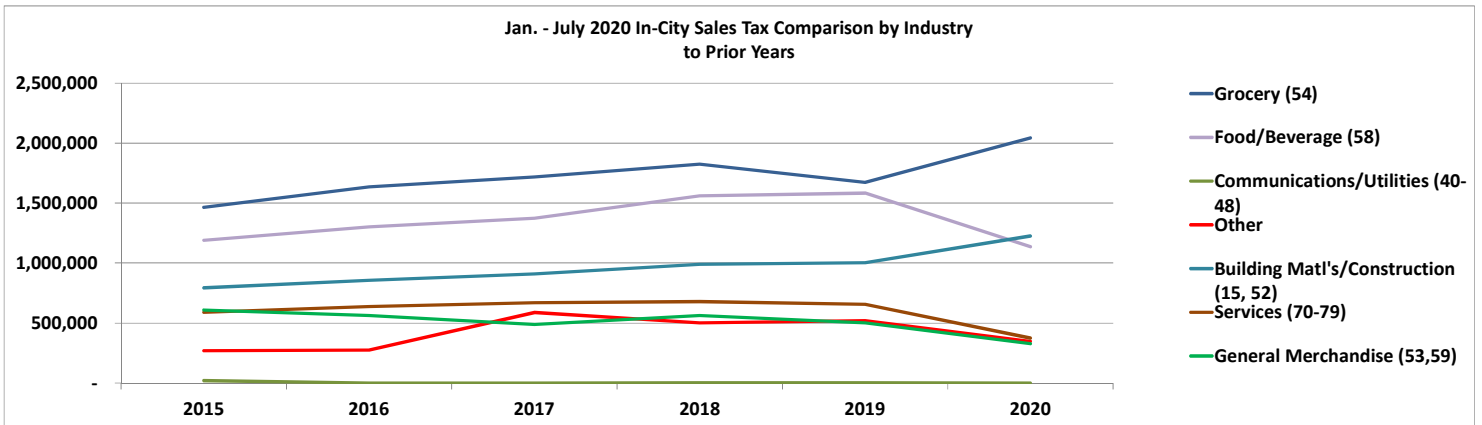
	2015	% Var	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	% of Total
Grocery (54)	1,483,756	26.5%	1,657,064	11.7%	1,738,273	4.9%	1,845,294	6.2%	1,704,964	-7.6%	2,079,169	21.9%	24.1%
Food/Beverage (58)	1,193,159	6.0%	1,303,744	9.3%	1,378,123	5.7%	1,567,581	13.7%	1,603,758	2.3%	1,164,571	-27.4%	13.5%
Comm./Util. (40-48)	842,623	-3.5%	885,326	5.1%	915,334	3.4%	878,619	-4.0%	1,009,094	14.8%	1,023,366	1.4%	11.9%
Bldg Mat'l's. (15, 52)	866,581	-1.6%	991,481	14.4%	1,043,078	5.2%	1,143,925	9.7%	1,220,887	6.7%	1,435,333	17.6%	16.7%
Merchandise (53, 59)	918,022	6.5%	880,475	-4.1%	827,729	-6.0%	1,136,309	37.3%	1,098,124	-3.4%	1,270,251	15.7%	14.8%
Services (70-79)	646,894	16.2%	718,574	11.1%	785,184	9.3%	804,014	2.4%	849,069	5.6%	583,105	-31.3%	6.8%
Fin./Lease (60-61)	180,197	21.1%	203,655	13.0%	222,685	9.3%	254,897	14.5%	261,286	2.5%	241,934	-7.4%	2.8%
Manufacturing (20-26)	121,679	-31.5%	146,540	20.4%	457,122	211.9%	349,366	-23.6%	429,130	22.8%	247,525	-42.3%	2.9%
Furniture (57)	151,720	18.5%	156,705	3.3%	151,308	-3.4%	183,341	21.2%	182,120	-0.7%	214,871	18.0%	2.5%
Wholesale (50)	136,612	-15.7%	135,119	-1.1%	148,759	10.1%	198,556	33.5%	175,495	-11.6%	205,475	17.1%	2.4%
Automotive (55)	34,975	-19.0%	34,145	-2.4%	40,822	19.6%	43,725	7.1%	40,105	-8.3%	46,300	15.4%	0.5%
Apparel (56)	44,836	13.2%	52,133	16.3%	60,707	16.4%	61,538	1.4%	62,949	2.3%	64,990	3.2%	0.8%
Agriculture (1)	27,708	-2.0%	32,522	17.4%	32,473	-0.1%	35,617	9.7%	34,288	-3.7%	34,492	0.6%	0.4%
	6,648,763	7.3%	7,197,483	8.3%	7,801,597	8.4%	8,502,782	9.0%	8,671,270	2.0%	8,611,383	-0.7%	





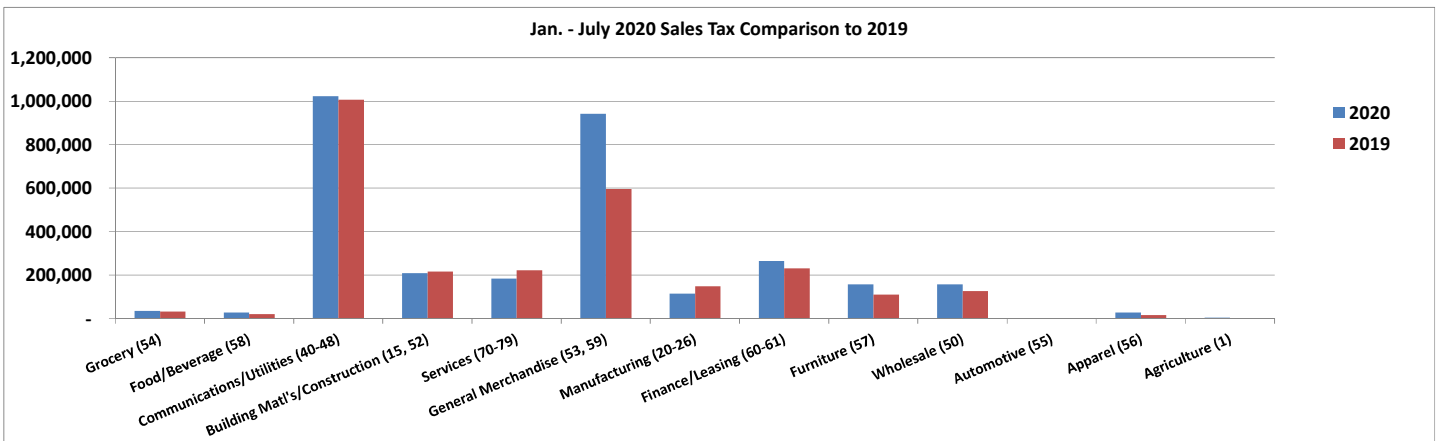
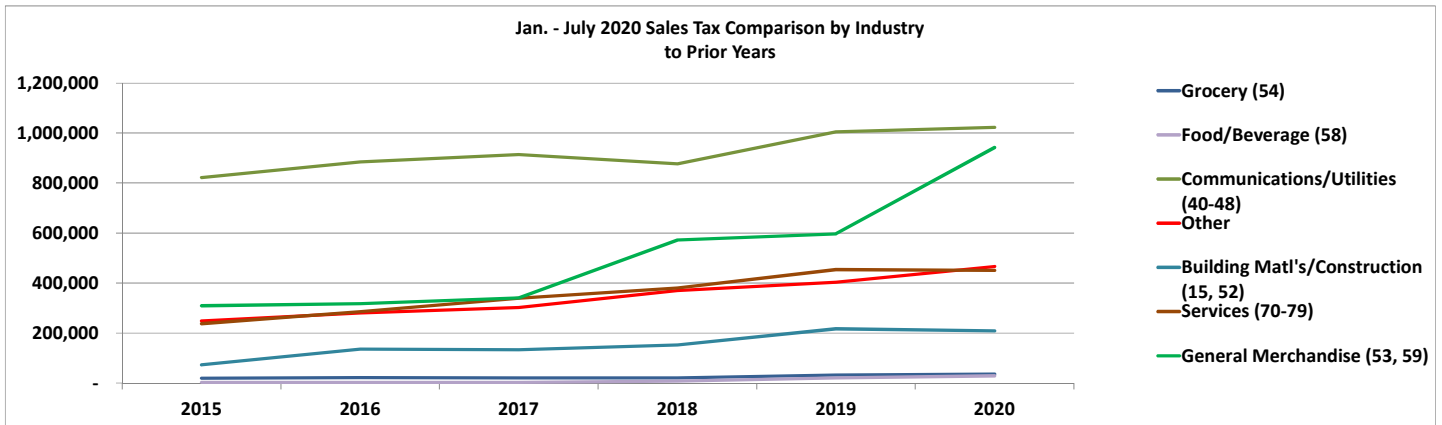
Sales Tax Revenue Comparisons by Industry - Inside City Area (Jan. - July 2020)

INDUSTRY NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Grocery (54)	1,464,637	1,635,500	1,717,456	1,824,203	1,672,387	2,043,502	37.5%	22.2%
Food/Beverage (58)	1,190,994	1,301,526	1,374,962	1,560,051	1,583,517	1,135,819	20.8%	-28.3%
Communications/Utilities (40-48)	20,312	345	279	1,810	3,000	358	0.0%	-88.1%
Building Matl's/Construction (15, 52)	793,969	856,187	909,565	991,439	1,003,672	1,225,874	22.5%	22.1%
Services (70-79)	564,291	608,961	639,431	654,088	627,198	398,224	7.3%	-36.5%
General Merchandise (53,59)	608,769	562,429	487,449	563,813	501,794	327,727	6.0%	-34.7%
Manufacturing (20-26)	75,086	82,739	387,127	265,686	279,839	131,794	2.4%	-52.9%
Finance/Leasing (60-61)	25,038	27,839	29,463	24,919	29,433	(23,756)	-0.4%	-180.7%
Furniture (57)	69,310	55,863	43,317	70,730	71,888	56,892	1.0%	-20.9%
Wholesale (50)	25,532	31,517	39,480	39,872	49,273	47,090	0.9%	-4.4%
Automotive (55)	34,048	32,824	40,692	43,709	39,618	46,297	0.8%	16.9%
Apparel (56)	39,162	44,856	49,104	50,670	47,158	36,109	0.7%	-23.4%
Agriculture (1)	25,867	28,156	28,567	31,003	32,198	29,254	0.5%	-9.1%
Totals	4,937,014	5,268,741	5,746,890	6,121,993	5,940,975	5,455,186		
% Of Change	10.5%	6.7%	9.1%	6.5%	-3.0%	-8.2%		

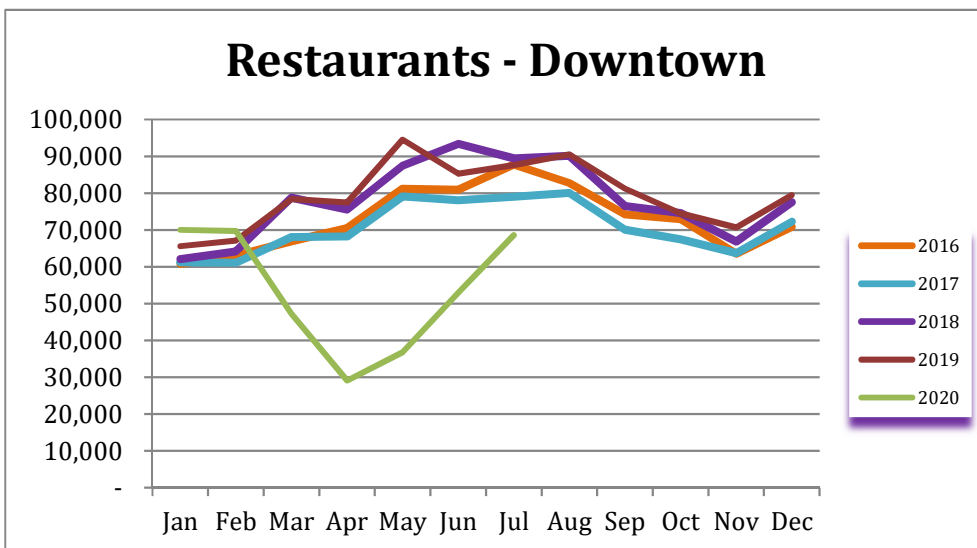
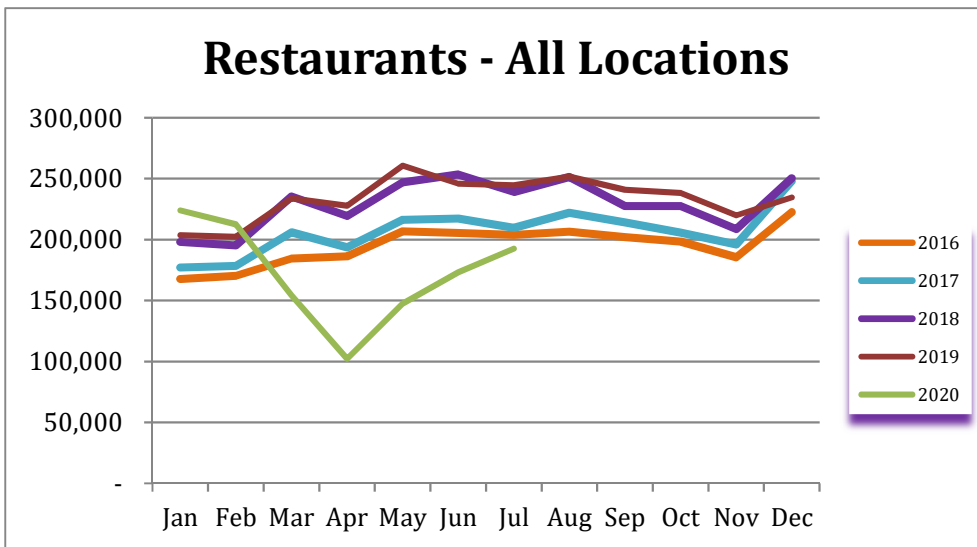
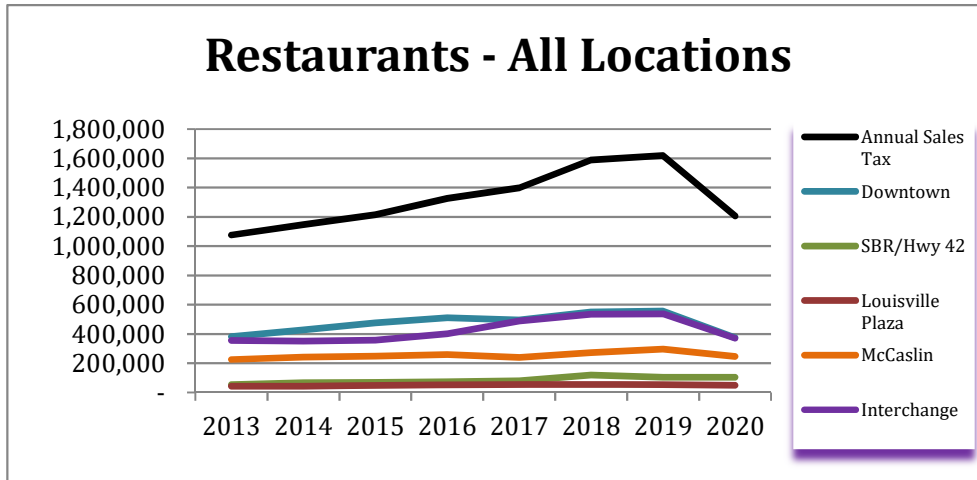


Sales Tax Revenue Comparisons by Industry - Outside City Area (Jan. - July 2020)

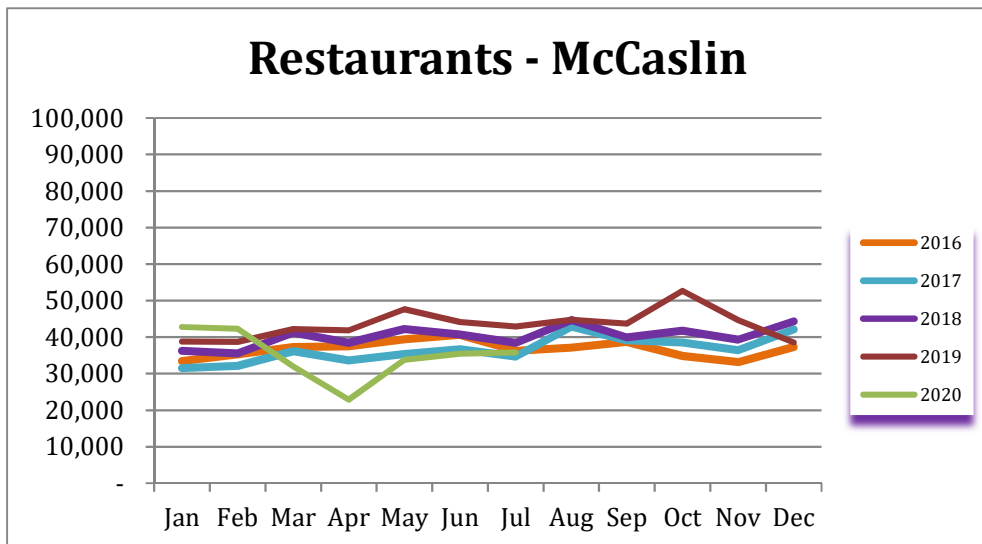
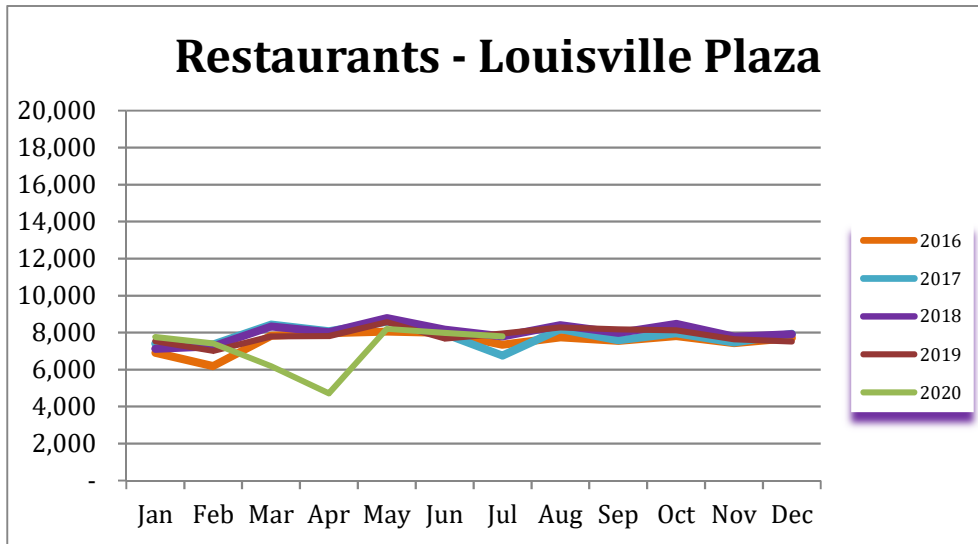
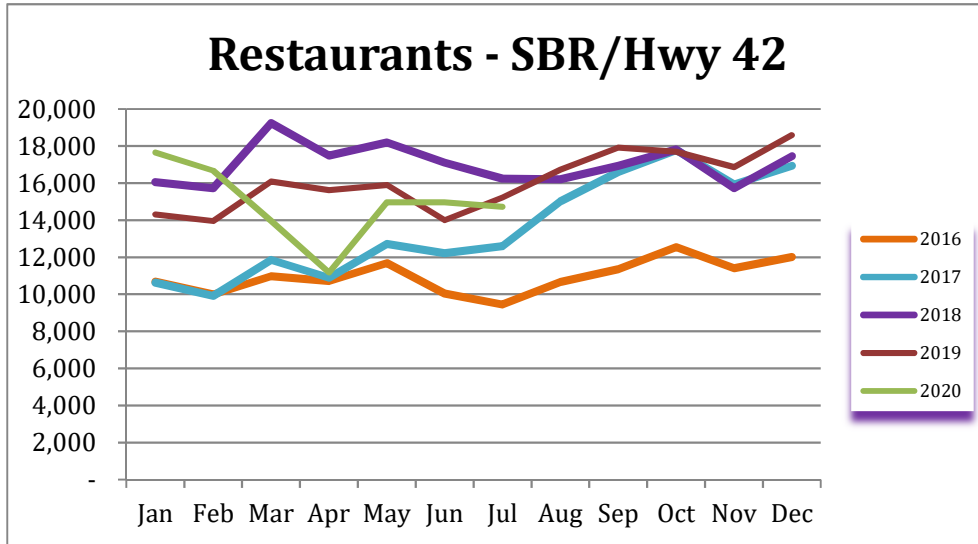
INDUSTRY NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Grocery (54)	19,119	21,564	20,817	21,090	32,577	35,667	1.1%	9.5%
Food/Beverage (58)	2,165	2,218	3,161	7,530	20,242	28,752	0.9%	42.0%
Communications/Utilities (40-48)	822,311	884,981	915,056	876,809	1,006,094	1,023,008	32.4%	1.7%
Building Mat'l's/Construction (15, 52)	72,613	135,295	133,513	152,486	217,215	209,458	6.6%	-3.6%
Services (70-79)	82,603	109,613	145,753	149,926	221,871	184,882	5.9%	-16.7%
General Merchandise (53, 59)	309,253	318,046	340,281	572,497	596,330	942,524	29.9%	58.1%
Manufacturing (20-26)	46,594	63,800	69,995	83,680	149,291	115,730	3.7%	-22.5%
Finance/Leasing (60-61)	155,159	175,817	193,222	229,978	231,853	265,690	8.4%	14.6%
Furniture (57)	82,410	100,841	107,990	112,611	110,232	157,979	5.0%	43.3%
Wholesale (50)	111,081	103,602	109,279	158,684	126,221	158,385	5.0%	25.5%
Automotive (55)	928	1,321	130	16	487	3	0.0%	-99.4%
Apparel (56)	5,674	7,277	11,604	10,868	15,791	28,881	0.9%	82.9%
Agriculture (1)	1,840	4,366	3,907	4,614	2,090	5,238	0.2%	150.6%
Totals	1,711,749	1,928,742	2,054,707	2,380,789	2,730,295	3,156,197		
% Of Change	-1.2%	12.7%	6.5%	15.9%	14.7%	15.6%		



Restaurant Graphs Jan - July 2020

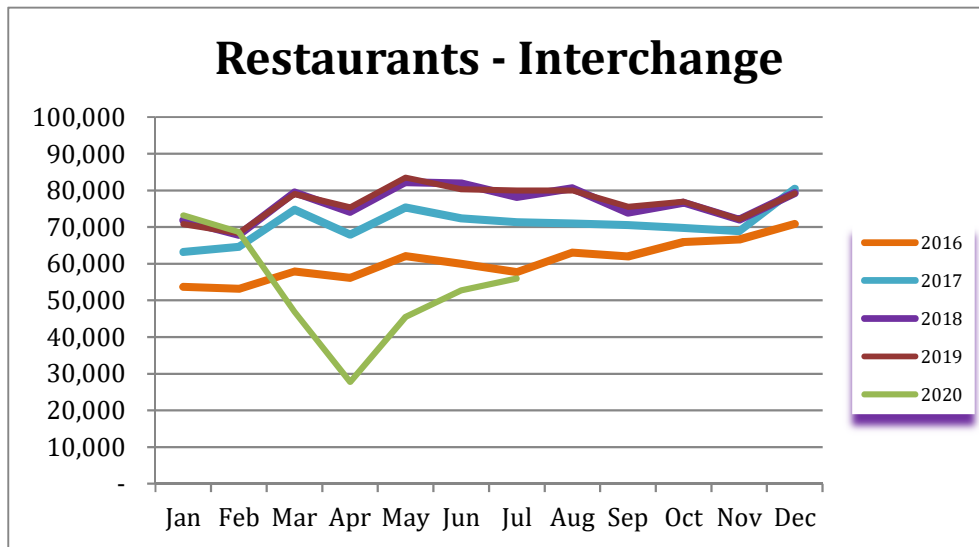


Restaurant Graphs
Jan - July 2020



Restaurant Graphs

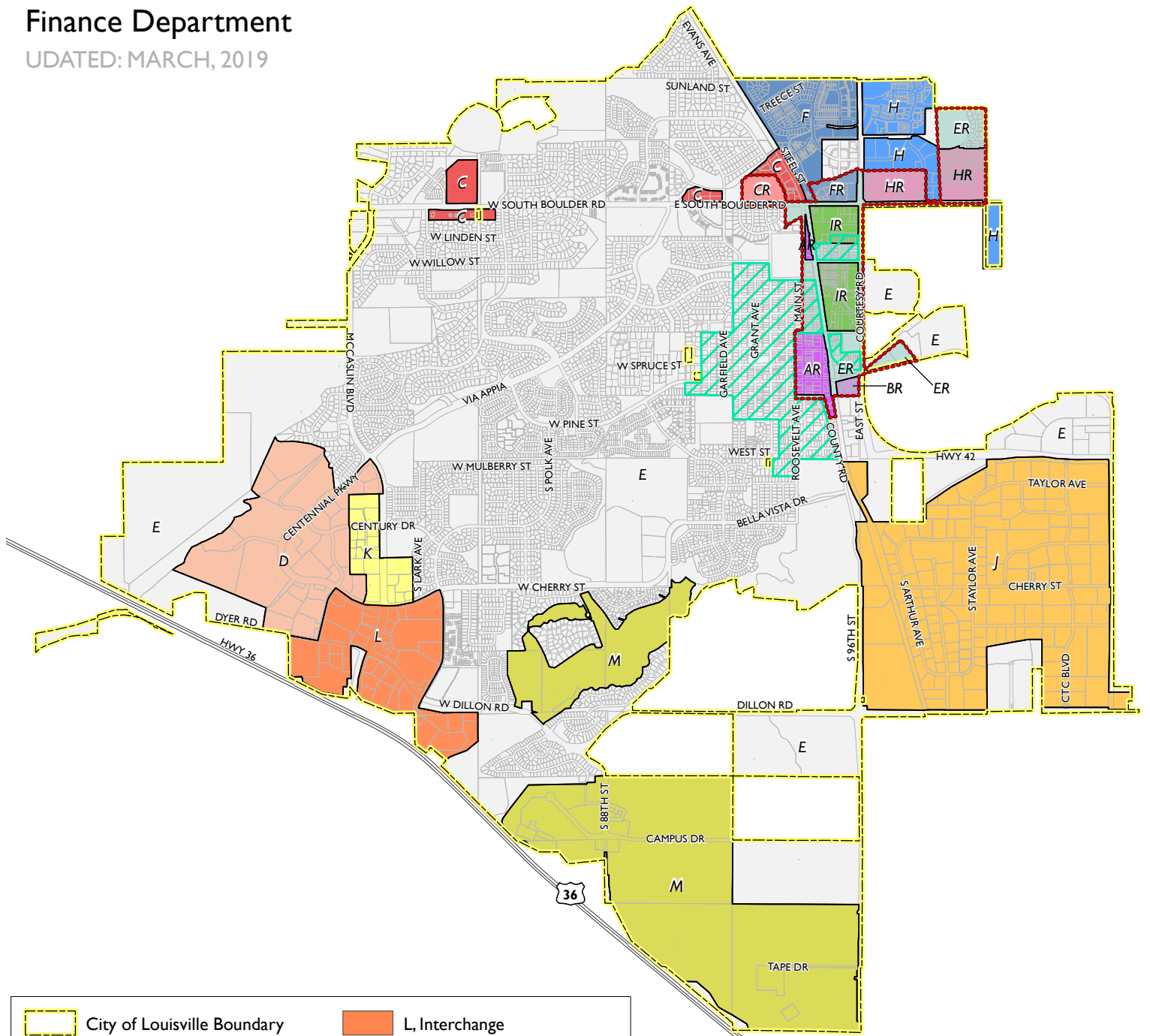
Jan - July 2020






















Tax District Map


Finance Department

UPDATED: MARCH, 2019



	City of Louisville Boundary		L, Interchange
	Urban Renewal Authority		H, Louisville Plaza
	Old Town Overlay District		HR, Louisville Plaza URA
Tax Districts			K, McCaslin North
	D, Centennial Valley Business Park		BR, Pine Street Plaza URA
	J, Colorado Technical Center		C, South Boulder Road
	AR, Downtown URA		CR, South Boulder Road URA
	F, Highway 42 North		M, South Subdivision
	FR, Highway 42 North URA		E, Residential
	IR, Highway 42 South URA		ER, Residential URA

0 0.25 0.5 1 1.5 2 Miles



SIC INDUSTRY CODES MASTER LISTING

AGRICULTURE

1. **AGRICULTURE/FORESTRY/ANIMALS** – Production crops, livestock or animal specialties, veterinarians, pet grooming/stores, landscaping services, agricultural products/services, forestry, fishing, hunting or trapping.

MINING

10. **MINING/GAS & OIL EXTRACTION** – Metal or coal mining, oil or gas extraction, mining or quarrying of non-metallic minerals (except fuels).

CONSTRUCTION

15. **CONSTRUCTION/GENERAL CONTRACTORS & SUBCONTRACTORS** – Building construction general contractor or subcontractor (lump sum), heavy construction.

MANUFACTURING

20. **FOOD MANUFACTURING** – In-City only
21. **TEXTILE MANUFACTURING/APPAREL/WOOD/PAPER** – Textile mill products, apparel, fabrics, lumber, wood products, furniture or fixtures, paper and allied products.
22. **PRINT/CHEMICAL/PLASTICS/RUBBER MANUFACTURING** – Printing, silk screening, publishing and allied industries, chemicals and allied products, petroleum refining, plastics and rubber products.
23. **GLASS/STONE/LEATHER MANUFACTURING** – Leather and leather products, stone, clay, glass and concrete products.
24. **METAL/MACHINERY MANUFACTURING** – Fabricated metal products, industrial and commercial machinery, and transportation equipment.
25. **ELECTRONICS/COMPUTER MANUFACTURING** – Electronic and electrical equipment and components, and computer equipment.
26. **MEASURING/MEDICAL/OPTICAL MANUFACTURING** – Measuring, analyzing and controlling instruments, photographic, medical and optical goods, beauty products.

COMMUNICATIONS/UTILITIES/TRANSPORTATION

40. **TRANSPORTATION/FREIGHT/PIPELINES** – Railroad, local and suburban transit, motor freight, USPS, air or water transportation, pipelines, transportation services.
41. **ELECTRIC/GAS/SANITARY** – Electric, gas and sanitary services.
42. **COMMUNICATIONS - WIRELESS**
43. **COMMUNICATIONS - INTERNET SERVICE PROVIDER**
44. **COMMUNICATIONS – LOCAL EXCHANGE PROVIDER** – Land lines
45. **COMMUNICATIONS – LONG DISTANCE PROVIDER** - Land lines
46. **COMMUNICATIONS – SATELLITE**
47. **COMMUNICATIONS – EQUIPMENT/CABLING**
48. **COMMUNICATIONS – STREAMING/OTHER**

WHOLESALE

50. **WHOLESALE** – Durable or non-durable goods.

RETAIL

52. **BUILDING MATERIALS/HARDWARE** – Construction or building materials, hardware, garden supply and mobile home dealers.
53. **GENERAL MERCHANDISE/OTHER RETAIL (formerly 59)** – In-City brick-and-mortar, online retail, arts & crafts, all other retail.
54. **FOOD STORES** – All packaged food incl. special events, supplements.
55. **AUTO DEALERS/GAS SERVICE STATIONS**
56. **APPAREL AND ACCESSORY STORES**
57. **HOME FURNITURE/DECOR/HOME APPLIANCE**
58. **EATING AND DRINKING PLACES**

FINANCE/LEASING

60. **FINANCE/INSURANCE/REAL ESTATE** – Depository institutions, security and commodity brokers, dealers, exchanges and services, insurance carriers, agents, brokers, real estate, property management, holding and other investment offices.
61. **LEASING/RENTAL COMPANIES** – Lessors of tangible personal property.

SERVICES

70. **HOTELS AND OTHER LODGING PLACES**
71. **PERSONAL/BUSINESS SERVICES** – Photographers, salons, security monitoring, interior design, marketing.
72. **AUTO REPAIR AND SERVICES/OTHER REPAIR SERVICES** – Any repair service (parts only to 59).
73. **AMUSEMENT/RECREATION SERVICES** – Gyms, rec center, golf course.
74. **HEALTH/MEDICAL SERVICES** – All supplies, equipment, repairs, services.
75. **LEGAL/ACCOUNTING SERVICES**
76. **EDUCATIONAL SERVICES/SOCIAL SERVICES** – Lessons, training, seminars, fundraising.
77. **MEMBERSHIP ORGANIZATION/NON-PROFIT ORGANIZATION**
78. **ENGINEERING/RESEARCH/MANAGEMENT/CONSULTING/SOFTWARE** – All industry software.
79. **OTHER SERVICES**