

CITY OF LOUISVILLE

**Revenue History
2016 through 2020**

YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2020								
	JANUARY	1,146,885	139,124	167,476	143,490	20,259	10,328	1,627,562
	FEBRUARY	1,010,556	181,982	213,379	138,820	18,916	62,695	1,626,348
	MARCH	1,453,347	128,050	101,197	68,233	17,511	33,347	1,801,683
	APRIL	1,043,220	102,057	369,619	61,493	4,291	56,334	1,637,014
	MAY	1,104,718	86,298	182,958	52,846	7,772	34,308	1,468,899
	JUNE	1,620,670	135,567	62,081	152,603	13,238	126,571	2,110,730
	JULY	-	-	-	-	-	-	-
	AUGUST	-	-	-	-	-	-	-
	SEPTEMBER	-	-	-	-	-	-	-
	OCTOBER	-	-	-	-	-	-	-
	NOVEMBER	-	-	-	-	-	-	-
	DECEMBER	-	-	-	-	-	-	-
	YTD TOTALS	7,379,396	773,077	1,096,710	617,484	81,986	323,583	10,272,235
	YTD Variance % to Prior Year	1.0%	-19.5%	-10.6%	-28.0%	-58.8%	-4.5%	-5.7%
2019								
	JANUARY	1,071,558	127,245	86,502	201,074	21,423	18,826	1,526,627
	FEBRUARY	936,429	147,890	265,760	118,258	21,707	67,844	1,557,888
	MARCH	1,334,863	152,930	65,076	142,231	27,356	74,188	1,796,643
	APRIL	1,159,948	284,945	203,698	123,778	30,600	27,803	1,830,773
	MAY	1,223,169	92,960	281,555	162,333	44,797	105,311	1,910,125
	JUNE	1,579,107	154,476	324,102	109,552	53,263	44,863	2,265,363
	JULY	1,366,196	95,129	208,918	160,122	62,859	22,182	1,915,406
	AUGUST	1,488,654	113,156	88,430	145,808	57,724	810,122	2,703,894
	SEPTEMBER	1,501,976	140,882	143,151	143,031	46,348	30,769	2,006,157
	OCTOBER	1,338,241	99,425	142,592	178,136	42,935	157,833	1,959,161
	NOVEMBER	1,208,379	101,710	213,900	126,120	27,259	7,513	1,684,881
	DECEMBER	1,878,105	209,877	64,581	125,652	18,444	13,671	2,310,329
	YTD TOTALS	16,086,625	1,720,626	2,088,265	1,736,096	454,714	1,380,924	23,467,249
	YTD Variance % to Prior Year	5.0%	19.1%	-8.1%	-14.6%	-3.8%	142.5%	6.2%
2018								
	JANUARY	1,141,972	128,132	293,454	114,134	29,376	13,506	1,720,575
	FEBRUARY	984,046	102,847	264,342	135,811	26,701	22,330	1,536,077
	MARCH	1,254,090	142,326	80,344	151,611	29,394	63,215	1,720,980
	APRIL	1,131,949	124,051	131,283	134,771	32,459	6,816	1,561,328
	MAY	1,284,619	86,666	86,100	124,497	44,481	(24,431)	1,601,930
	JUNE	1,458,894	144,902	67,534	100,297	57,035	30,865	1,859,528
	JULY	1,247,212	74,536	202,707	189,545	58,802	18,943	1,791,745
	AUGUST	1,198,848	98,692	356,991	286,799	58,980	196,689	2,196,997
	SEPTEMBER	1,425,270	145,883	295,455	233,665	45,157	125,089	2,270,519
	OCTOBER	1,187,020	103,396	294,551	240,914	39,845	10,093	1,875,820
	NOVEMBER	1,113,867	98,406	128,352	173,601	31,504	24,264	1,569,994
	DECEMBER	1,889,403	194,260	71,376	146,093	18,792	82,181	2,402,104
	YTD TOTALS	15,317,190	1,444,095	2,272,490	2,031,737	472,526	569,560	22,107,598
	YTD Variance % to Prior Year	9.8%	5.1%	24.6%	36.5%	-8.6%	-43.8%	9.6%
2017								
	JANUARY	1,052,366	120,516	275,878	144,997	27,069	27,040	1,647,866
	FEBRUARY	864,842	92,210	103,187	110,561	24,240	8,935	1,203,976
	MARCH	1,182,825	127,911	300,687	123,024	33,056	48,822	1,816,325
	APRIL	1,044,230	108,870	95,596	92,463	34,743	97,793	1,473,695
	MAY	1,183,115	88,324	76,348	137,918	49,217	20,318	1,555,239
	JUNE	1,336,406	188,150	151,145	96,187	61,489	600,842	2,434,220
	JULY	1,137,813	82,143	94,455	123,752	61,409	25,805	1,525,376
	AUGUST	1,119,641	78,263	126,830	145,656	67,270	16,805	1,554,465
	SEPTEMBER	1,209,258	172,598	125,682	140,721	51,452	60,646	1,760,358
	OCTOBER	1,154,708	74,279	164,724	122,230	49,334	11,343	1,576,618
	NOVEMBER	1,112,434	87,717	37,893	132,970	26,870	45,130	1,443,015
	DECEMBER	1,554,048	153,334	271,190	118,218	30,714	50,309	2,177,813
	YTD TOTALS	13,951,686	1,374,317	1,823,614	1,488,699	516,863	1,013,786	20,168,965
	YTD Variance % to Prior Year	8.7%	-16.0%	-8.9%	9.7%	3.3%	135.0%	7.5%
2016								
	JANUARY	886,723	222,163	174,842	100,855	25,767	8,203	1,418,554
	FEBRUARY	920,875	109,063	76,430	97,034	28,321	23,180	1,254,904
	MARCH	1,054,128	112,590	159,627	121,325	32,422	21,364	1,501,456
	APRIL	949,906	131,439	62,683	109,192	35,442	122,599	1,411,260
	MAY	1,032,963	93,047	235,856	90,115	48,597	24,809	1,525,386
	JUNE	1,216,853	145,283	510,772	109,738	56,221	8,832	2,047,699
	JULY	1,136,035	65,541	161,699	140,522	61,691	233	1,565,722
	AUGUST	1,050,800	124,102	155,447	112,981	60,005	3,013	1,506,350
	SEPTEMBER	1,153,466	101,636	64,269	115,244	49,801	12,266	1,496,681
	OCTOBER	1,003,857	244,682	305,287	124,471	46,278	3,267	1,727,843
	NOVEMBER	1,005,580	94,546	49,929	95,372	33,551	85,313	1,364,290
	DECEMBER	1,420,942	192,820	44,792	140,458	22,127	118,246	1,939,385
	YTD TOTALS	12,832,129	1,636,914	2,001,634	1,357,306	500,223	431,325	18,759,531
	YTD Variance % to Prior Year	7.2%	28.6%	26.3%	-1.1%	7.2%	-6.4%	9.5%

**City of Louisville, Colorado
Total Sales Tax Revenue
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	890,050	1,054,675	1,150,144	1,071,177	1,070,955	1,148,141	107.2%	107.2%	107.2%	107.2%
Feb	922,502	866,877	999,636	987,642	963,167	1,051,314	106.4%	106.8%	109.2%	108.1%
Mar	1,055,715	1,189,196	1,259,719	1,362,876	1,210,059	1,456,090	106.8%	106.8%	120.3%	112.7%
Apr	964,682	1,045,769	1,132,162	1,181,395	1,131,337	1,070,452	90.6%	102.7%	94.6%	108.0%
May	1,043,401	1,192,302	1,287,256	1,225,638	1,203,174	1,120,186	91.4%	100.3%	93.1%	104.8%
Jun	1,218,023	1,859,310	1,467,403	1,583,559	1,389,725	1,631,190	103.0%	100.9%	117.4%	107.3%
Jul	1,136,243	1,149,068	1,252,821	1,396,010	1,207,387		0.0%	84.9%	0.0%	91.5%
Aug	1,053,719	1,134,443	1,202,431	2,287,534	1,250,790		0.0%	67.4%	0.0%	79.3%
Sep	1,154,610	1,256,653	1,432,059	1,520,636	1,290,234		0.0%	59.3%	0.0%	69.8%
Oct	1,003,914	1,160,202	1,187,678	1,484,215	1,166,457		0.0%	53.0%	0.0%	62.9%
Nov	1,011,439	1,124,996	1,132,530	1,209,275	1,138,080		0.0%	48.8%	0.0%	57.4%
Dec	1,422,983	1,571,740	1,896,863	1,882,142	1,594,993		0.0%	43.5%	0.0%	51.2%
Totals	12,877,281	14,605,231	15,400,702	17,192,097	14,616,360	7,477,373				
% Of Change	6.0%	13.4%	5.4%	11.6%	-15.0%					

**City of Louisville, Colorado
Lodging Tax Revenue
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	25,767	27,069	29,376	21,423	10,348	20,259	94.6%	94.6%	195.8%	195.8%
Feb	28,321	24,240	26,701	21,707	10,143	18,916	87.1%	90.8%	186.5%	191.2%
Mar	32,422	33,056	29,394	27,356	11,783	17,511	64.0%	80.4%	148.6%	175.6%
Apr	35,442	34,743	32,459	30,600	12,508	4,291	14.0%	60.3%	34.3%	136.2%
May	48,597	49,217	44,481	44,797	18,100	7,772	17.3%	47.1%	42.9%	109.3%
Jun	56,221	61,489	57,035	53,263	20,147	13,238	24.9%	41.2%	65.7%	98.7%
Jul	61,691	61,409	58,802	62,859	21,835		0.0%	31.3%	0.0%	78.2%
Aug	60,005	67,270	58,980	57,724	21,667		0.0%	25.6%	0.0%	64.8%
Sep	49,801	51,452	45,157	46,348	17,324		0.0%	22.4%	0.0%	57.0%
Oct	46,278	49,334	39,845	42,935	17,176		0.0%	20.0%	0.0%	50.9%
Nov	33,551	26,870	31,504	27,259	11,638		0.0%	18.8%	0.0%	47.5%
Dec	22,127	30,714	18,792	18,444	9,223		0.0%	18.0%	0.0%	45.1%
Totals	500,223	516,863	472,526	454,714	181,890	81,986				
% Of Change	6.5%	3.3%	-8.6%	-3.8%	-60.0%					

**City of Louisville, Colorado
Auto Use Tax Revenue
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	100,855	144,997	114,134	201,074	86,820	143,490	71.4%	71.4%	165.3%	165.3%
Feb	97,034	110,561	135,811	118,258	78,500	138,820	117.4%	88.4%	176.8%	170.8%
Mar	121,325	123,024	151,611	142,231	87,320	68,233	48.0%	75.9%	78.1%	138.8%
Apr	109,192	92,463	134,771	123,778	77,434	61,493	49.7%	70.4%	79.4%	124.8%
May	90,115	137,918	124,497	162,333	78,968	52,846	32.6%	62.2%	66.9%	113.7%
Jun	109,738	96,187	100,297	109,552	77,370	152,603	139.3%	72.0%	197.2%	126.9%
Jul	140,522	123,752	189,545	160,122	87,944		0.0%	60.7%	0.0%	107.5%
Aug	112,981	145,656	286,799	145,808	100,200		0.0%	53.1%	0.0%	91.5%
Sep	115,244	140,721	233,665	143,031	98,684		0.0%	47.3%	0.0%	79.9%
Oct	124,471	122,230	240,914	178,136	101,447		0.0%	41.6%	0.0%	70.6%
Nov	95,372	132,970	173,601	126,120	81,318		0.0%	38.3%	0.0%	64.6%
Dec	140,458	118,218	146,093	125,652	85,656		0.0%	35.6%	0.0%	59.3%
Totals	1,357,306	1,488,699	2,031,737	1,736,096	1,041,660	617,484				
% Of Change	-1.1%	9.7%	36.5%	-14.6%	-40.0%					

**City of Louisville, Colorado
Building Use Tax Revenue
2016 -2020**

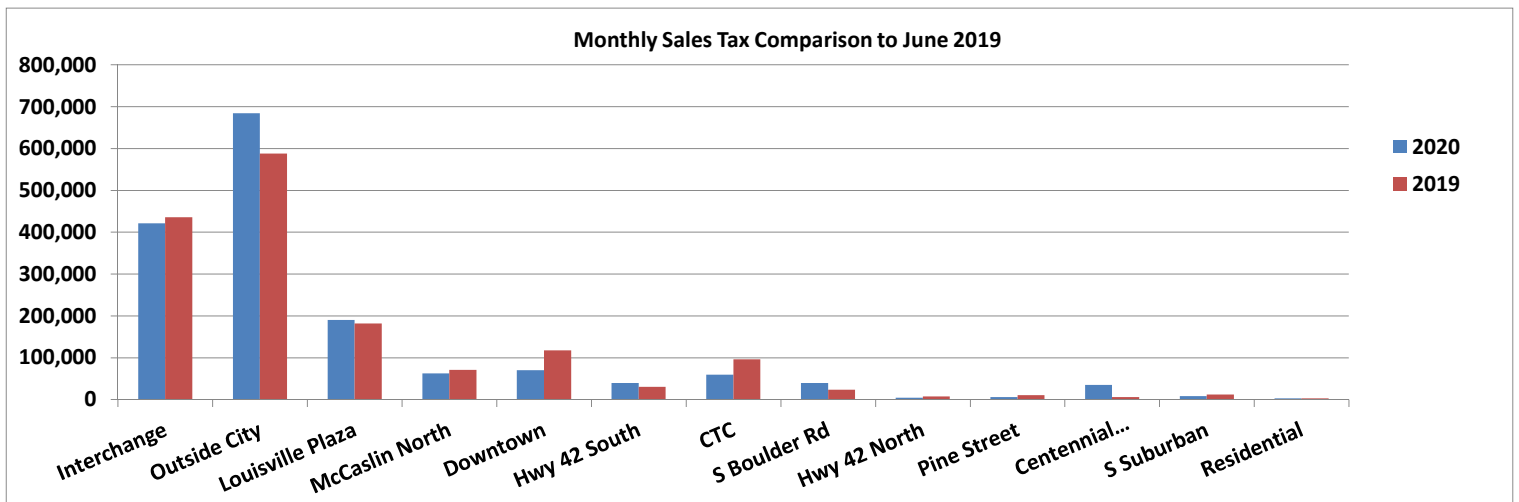
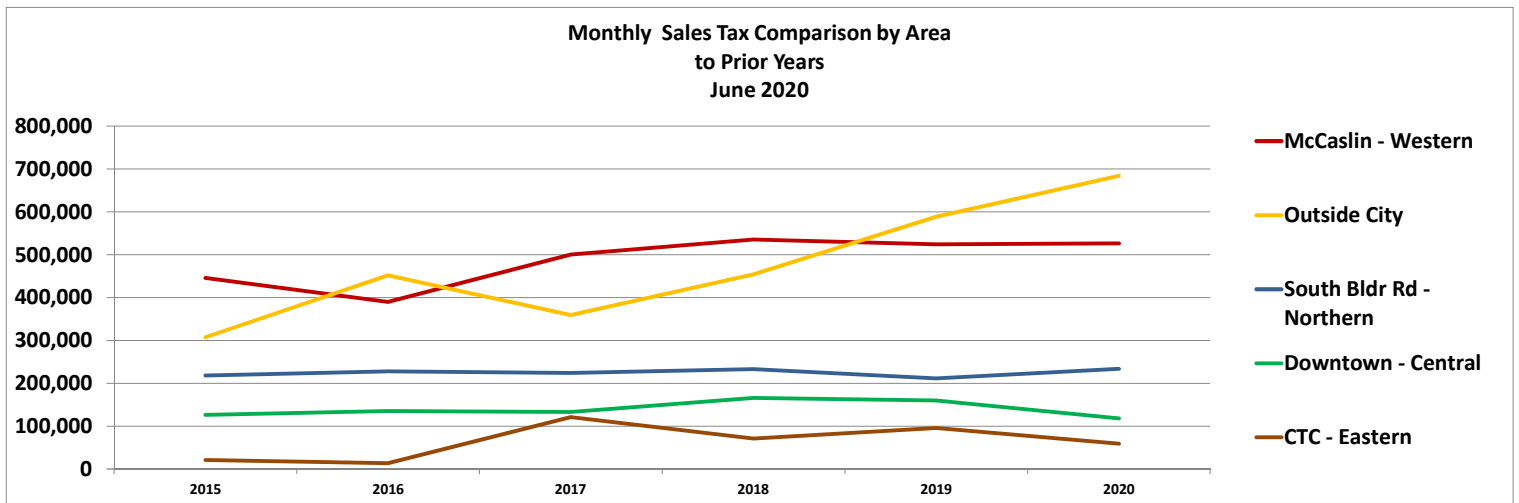
Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	174,842	275,878	293,454	86,502	159,054	167,476	193.6%	193.6%	105.3%	105.3%
Feb	76,430	103,187	264,342	265,760	145,403	213,379	80.3%	108.1%	146.8%	125.1%
Mar	159,627	300,687	80,344	65,076	162,892	101,197	155.5%	115.5%	62.1%	103.1%
Apr	62,683	95,596	131,263	203,698	129,786	369,619	181.5%	137.1%	284.8%	142.6%
May	235,856	76,348	86,100	281,555	192,670	182,958	65.0%	114.6%	95.0%	131.0%
Jun	510,772	151,145	67,534	324,102	197,737	62,081	19.2%	89.4%	31.4%	111.1%
Jul	161,699	94,455	202,707	208,918	189,923		0.0%	76.4%	0.0%	93.1%
Aug	155,447	126,830	356,991	88,430	175,614		0.0%	72.0%	0.0%	81.1%
Sep	64,269	125,682	295,455	143,151	133,049		0.0%	65.8%	0.0%	73.8%
Oct	305,287	164,724	294,551	142,592	188,403		0.0%	60.6%	0.0%	65.5%
Nov	49,929	37,893	128,352	213,900	115,811		0.0%	54.2%	0.0%	61.3%
Dec	44,792	271,190	71,376	64,581	104,718		0.0%	52.5%	0.0%	57.9%
Totals	2,001,634	1,823,614	2,272,470	2,088,265	1,895,060	1,096,710				
% Of Change	26.3%	-8.9%	24.6%	-8.1%	-9.3%					

**City of Louisville, Colorado
Consumer Use Tax Revenue
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	226,633	140,390	132,262	142,282	83,381	144,086	101.3%	101.3%	172.8%	172.8%
Feb	126,682	97,871	106,800	159,797	69,342	181,982	113.9%	107.9%	262.4%	213.5%
Mar	129,773	153,044	173,536	189,651	97,805	153,037	80.7%	97.4%	156.5%	191.2%
Apr	177,473	204,559	127,868	290,688	100,596	103,828	35.7%	74.5%	103.2%	166.0%
May	103,736	96,617	100,007	165,145	77,712	99,949	60.5%	72.1%	128.6%	159.2%
Jun	152,470	252,267	166,583	185,766	112,607	221,745	119.4%	79.8%	196.9%	167.1%
Jul	65,541	93,569	87,178	103,361	60,161		0.0%	73.1%	0.0%	150.4%
Aug	124,102	82,678	257,159	122,267	94,474		0.0%	66.6%	0.0%	130.0%
Sep	110,699	184,530	250,108	150,826	103,677		0.0%	59.9%	0.0%	113.1%
Oct	247,533	78,777	111,410	105,704	94,428		0.0%	56.0%	0.0%	101.2%
Nov	155,633	114,528	102,920	106,814	98,618		0.0%	52.5%	0.0%	91.1%
Dec	227,012	169,722	268,009	217,819	196,739		0.0%	46.6%	0.0%	76.0%
Totals	1,847,288	1,668,551	1,883,839	1,940,122	1,189,540	904,626				
% Of Change	26.9%	-9.7%	12.9%	3.0%	-38.7%					

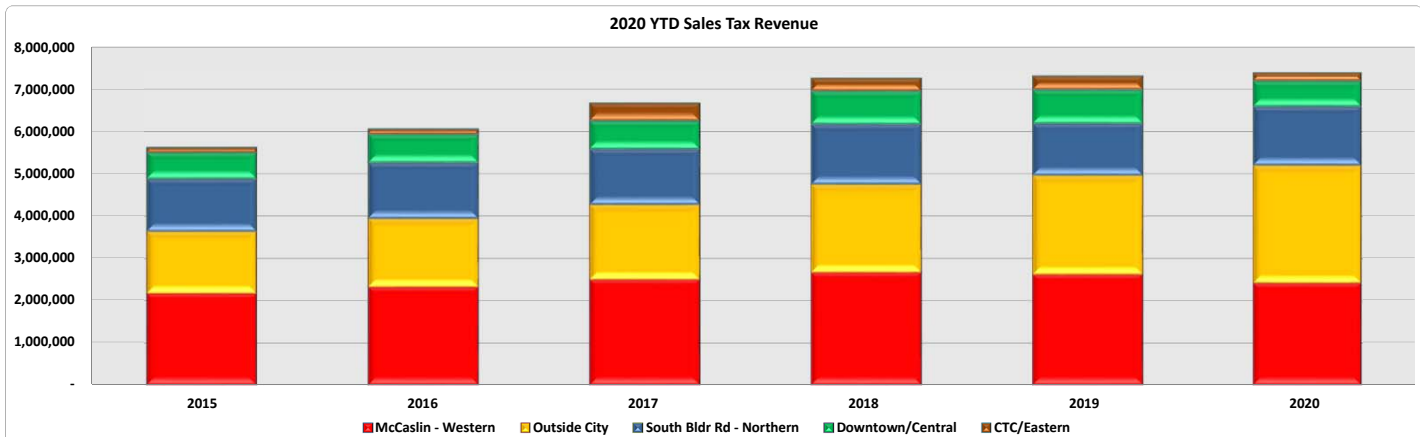
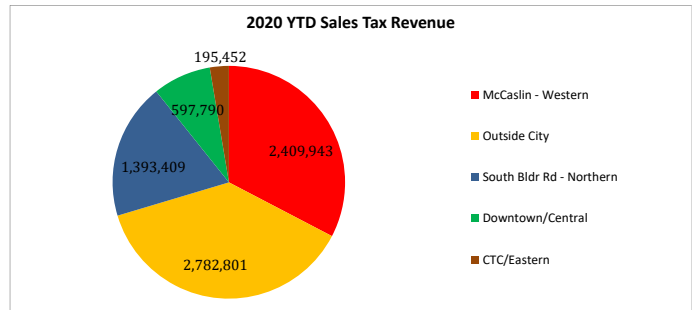
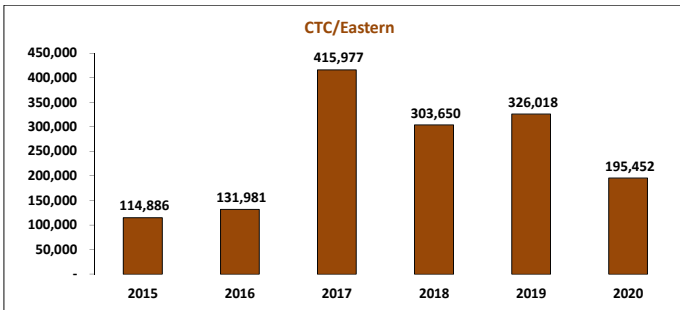
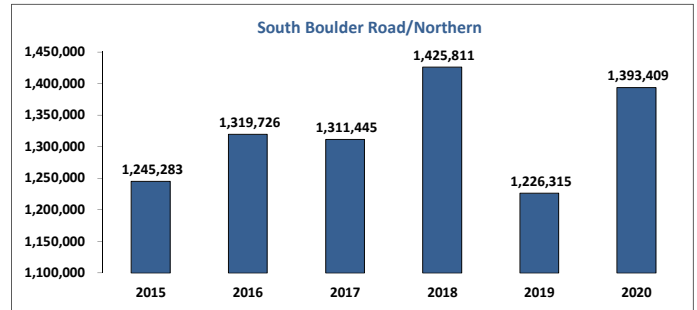
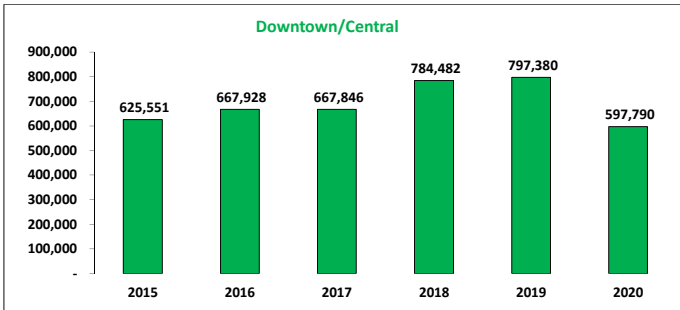
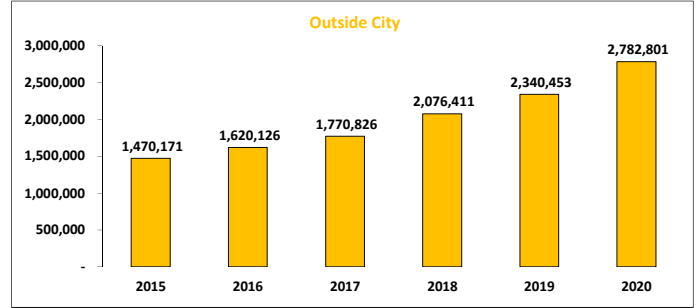
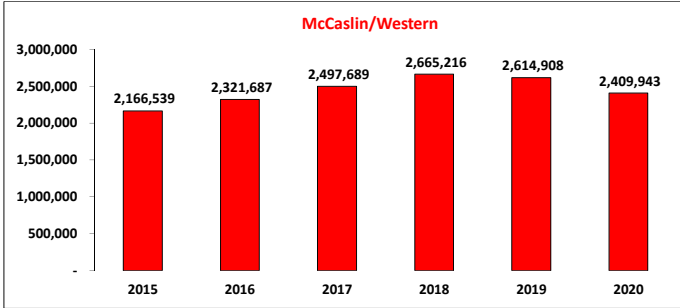
Monthly Sales Tax Revenue Comparisons by Area (June 2020)

AREA NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Interchange	374,069	389,184	421,941	445,930	435,171	420,734	26.0%	-3.3%
Outside City	307,312	451,624	358,664	454,117	587,899	684,056	42.2%	16.4%
Louisville Plaza	168,026	174,706	174,677	184,733	181,367	189,998	11.7%	4.8%
McCasin North	64,705	(13,073)	65,664	73,941	70,979	62,521	3.9%	-11.9%
Downtown	90,057	96,719	95,267	117,922	116,930	70,168	4.3%	-40.0%
Hwy 42 South	24,454	29,163	27,542	31,778	30,212	39,144	2.4%	29.6%
CTC	20,457	13,384	120,991	70,749	95,671	59,182	3.7%	-38.1%
S Boulder Rd	42,298	45,050	41,667	39,015	23,235	39,116	2.4%	68.3%
Hwy 42 North	7,562	7,810	7,774	9,011	7,016	4,462	0.3%	-36.4%
Pine Street	7,690	6,406	7,185	11,924	9,884	5,597	0.3%	-43.4%
Centennial Valley	4,407	3,041	2,693	3,585	6,003	34,654	2.1%	477.3%
S Suburban	2,084	10,382	9,922	12,117	12,084	8,139	0.5%	-32.6%
Residential	3,594	2,458	2,420	4,071	2,658	2,898	0.2%	9.0%
Total Revenue	1,116,715	1,216,853	1,336,406	1,458,894	1,579,107	1,620,670		
% Of Change	10.1%	9.0%	9.8%	9.2%	8.2%	2.6%		



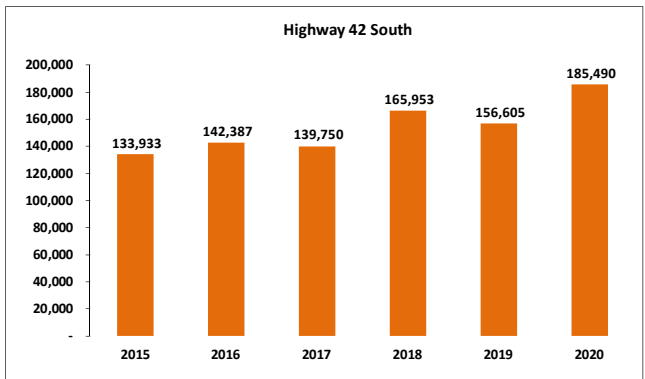
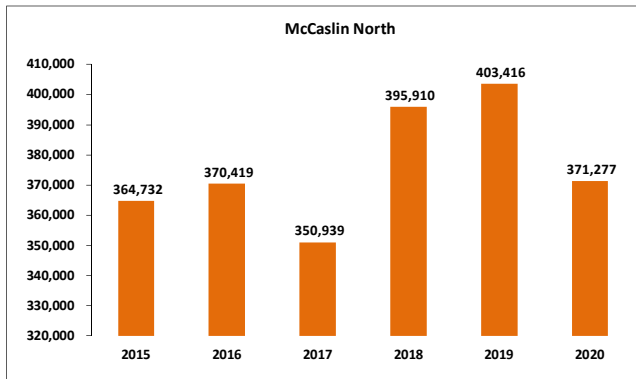
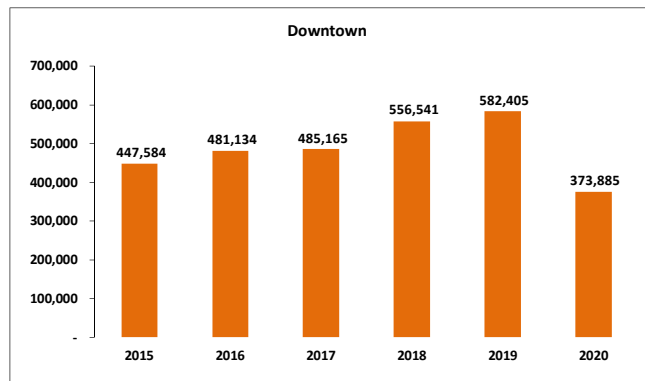
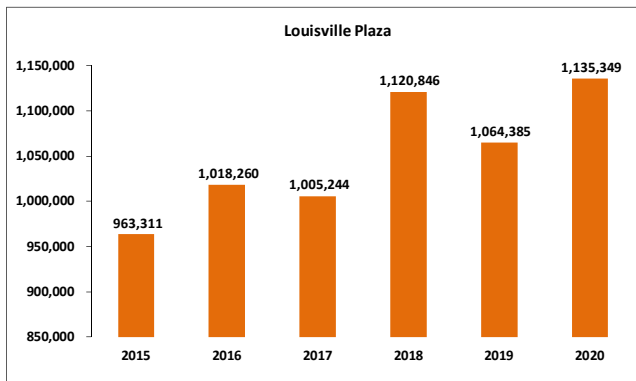
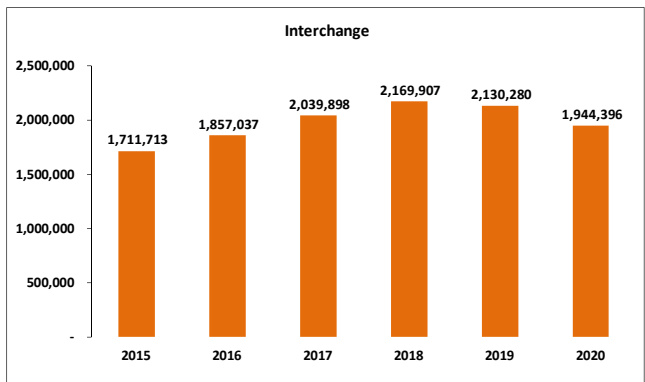
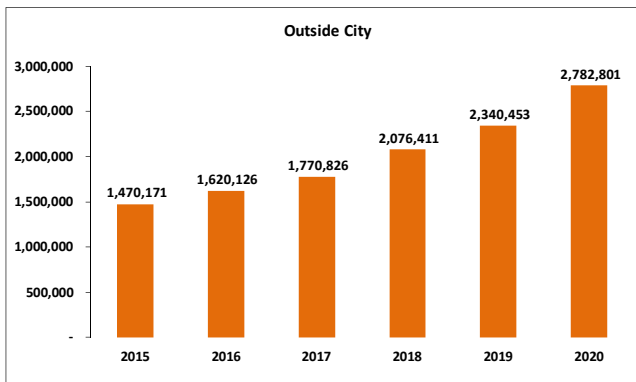
CITY OF LOUISVILLE
Sales Tax Revenue History by Area (Jan. - Jun 2020)

	2015	% Var	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	% of Total
McCaslin - Western	2,166,539	3.74%	2,321,687	7.16%	2,497,689	7.58%	2,665,216	6.71%	2,614,908	-1.89%	2,409,943	-7.84%	32.7%
Outside City	1,470,171	-3.62%	1,620,126	6.21%	1,770,826	9.30%	2,076,411	17.26%	2,340,453	12.72%	2,782,801	18.90%	37.7%
South Bldr Rd - Northern	1,245,283	23.22%	1,319,726	30.59%	1,311,445	-0.63%	1,425,811	8.72%	1,226,315	-13.99%	1,393,409	13.63%	18.9%
Downtown/Central	625,551	5.14%	667,928	12.26%	667,846	-0.01%	784,482	17.46%	797,380	1.64%	597,790	-25.03%	8.1%
CTC/Eastern	114,886	2.51%	131,981	17.77%	415,977	215.18%	303,650	-27.00%	326,018	7.37%	195,452	-40.05%	2.6%
	5,622,430	5.5%	6,061,448	7.8%	6,663,784	9.9%	7,255,570	8.9%	7,305,074	0.7%	7,379,396	1.0%	

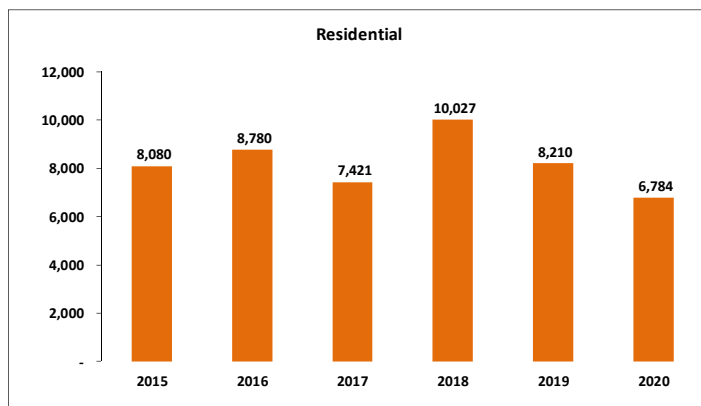
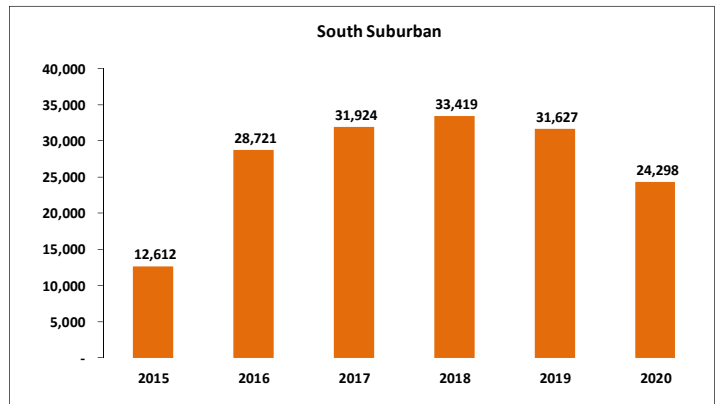
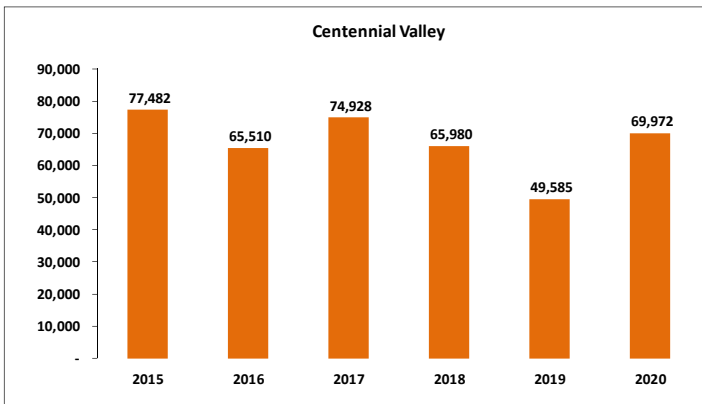
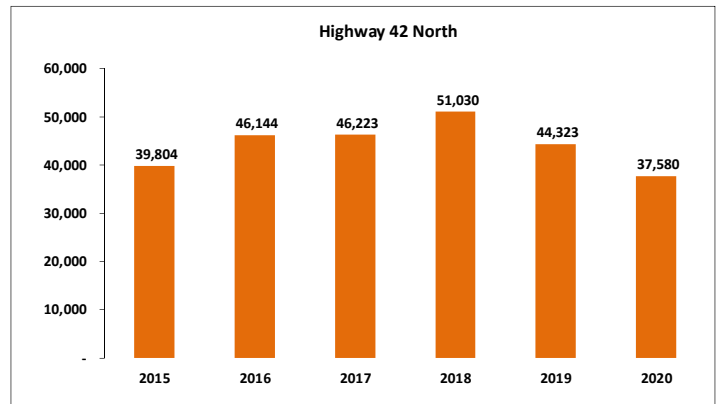
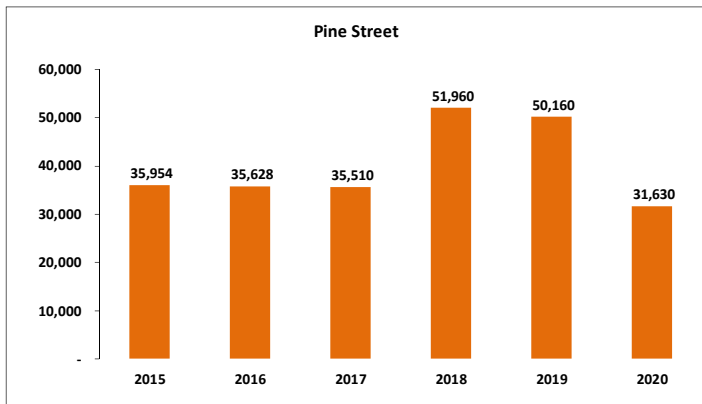
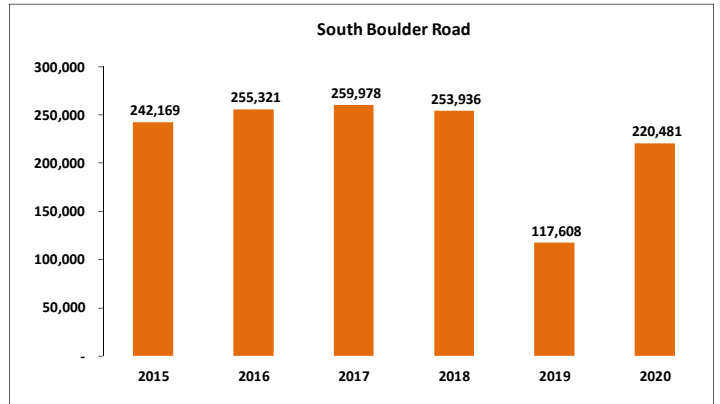
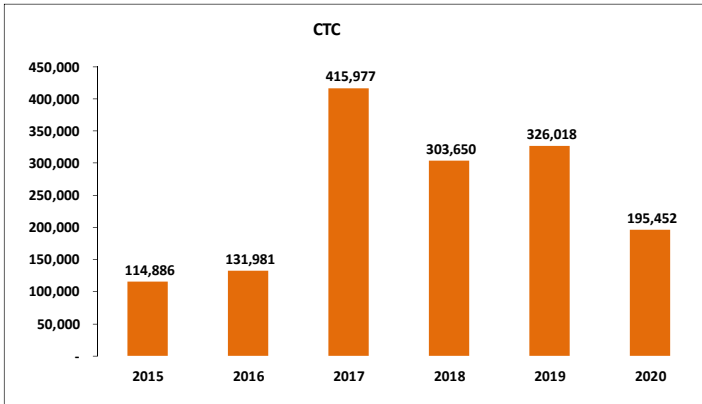


CITY OF LOUISVILLE
Revenue History by Area (Jan. - Jun 2020)

	2015	% Var	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	% of Total
Outside City	1,470,171	-3.6%	1,620,126	10.2%	1,770,826	9.3%	2,076,411	17.3%	2,340,453	12.7%	2,782,801	18.9%	37.71%
Interchange	1,711,713	3.9%	1,857,037	8.5%	2,039,898	9.8%	2,169,907	6.4%	2,130,280	-1.8%	1,944,396	-8.7%	26.35%
Louisville Plaza	963,311	7.6%	1,018,260	5.7%	1,005,244	-1.3%	1,120,846	11.5%	1,064,385	-5.0%	1,135,349	6.7%	15.39%
Downtown	447,584	3.3%	481,134	7.5%	485,165	0.8%	556,541	14.7%	582,405	4.6%	373,885	-35.8%	5.07%
McCaslin North	364,732	5.1%	370,419	1.6%	350,939	-5.3%	395,910	12.8%	403,416	1.9%	371,277	-8.0%	5.03%
Hwy 42 South	133,933	11.0%	142,387	6.3%	139,750	-1.9%	165,953	18.7%	156,605	-5.6%	185,490	18.4%	2.51%
CTC	114,886	2.5%	131,981	14.9%	415,977	215.2%	303,650	-27.0%	326,018	7.4%	195,452	-40.0%	2.65%
South Boulder Rd	242,169	208.1%	255,321	5.4%	259,978	1.8%	253,936	-2.3%	117,608	-53.7%	220,481	87.5%	2.99%
Pine Street	35,954	-1.6%	35,628	-0.9%	35,510	-0.3%	51,960	46.3%	50,160	-3.5%	31,630	-36.9%	0.43%
Hwy 42 North	39,804	9.4%	46,144	15.9%	46,223	0.2%	51,030	10.4%	44,323	-13.1%	37,580	-15.2%	0.51%
Centennial Valley	77,482	-1.1%	65,510	-15.5%	74,928	14.4%	65,980	-11.9%	49,585	-24.8%	69,972	41.1%	0.95%
South Suburban	12,612	-15.8%	28,721	127.7%	31,924	11.2%	33,419	4.7%	31,627	-5.4%	24,298	-23.2%	0.33%
Residential	8,080	75.1%	8,780	8.7%	7,421	-15.5%	10,027	35.1%	8,210	-18.1%	6,784	-17.4%	0.09%
	5,622,430	5.5%	6,061,448	7.8%	6,663,784	9.9%	7,255,570	8.9%	7,305,074	0.7%	7,379,396	1.0%	

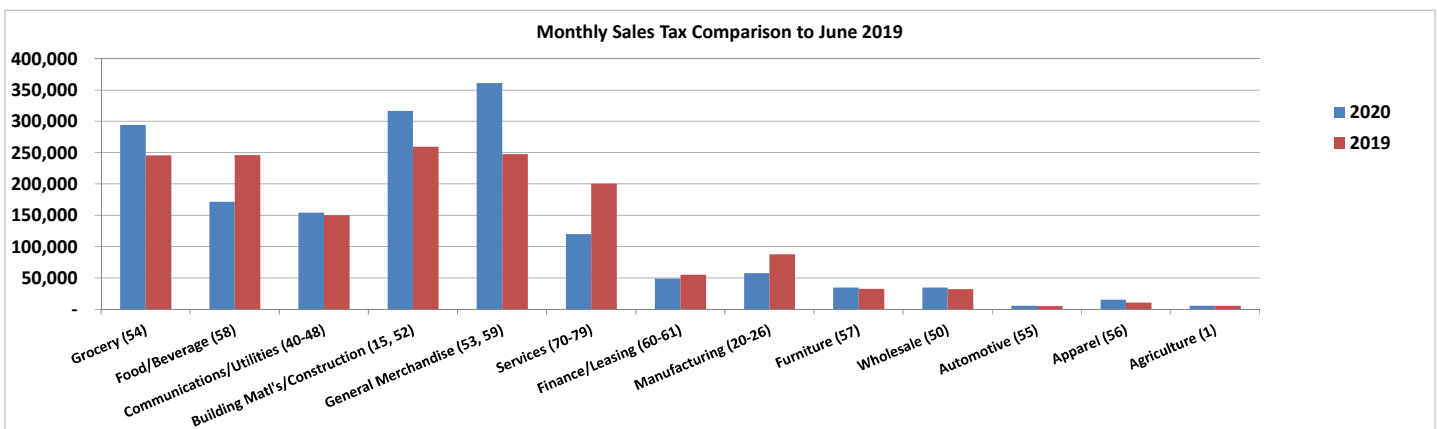
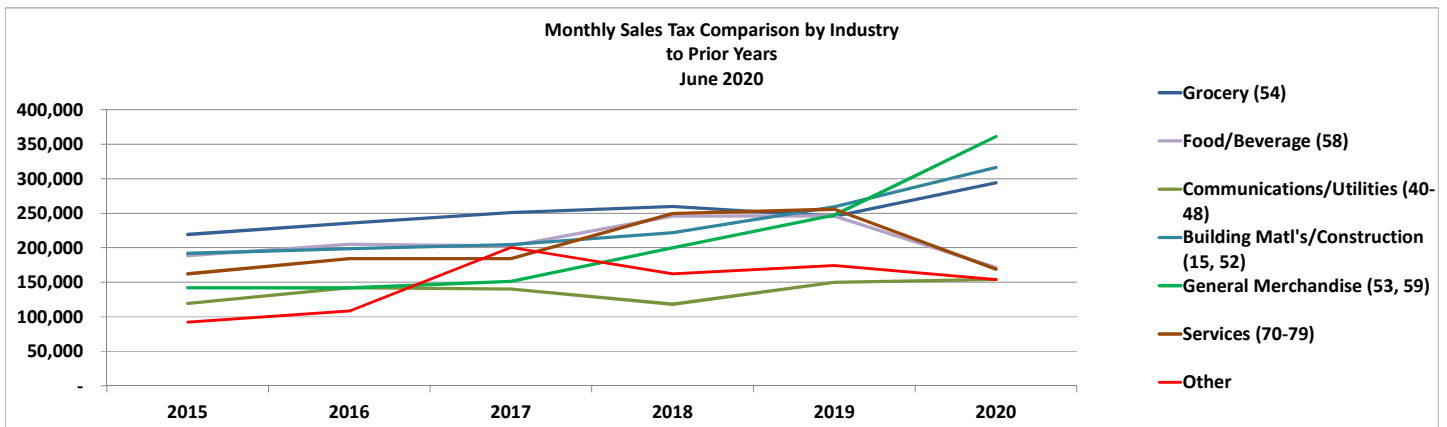


CITY OF LOUISVILLE
Revenue History by Area (Jan. - Jun. 2020)



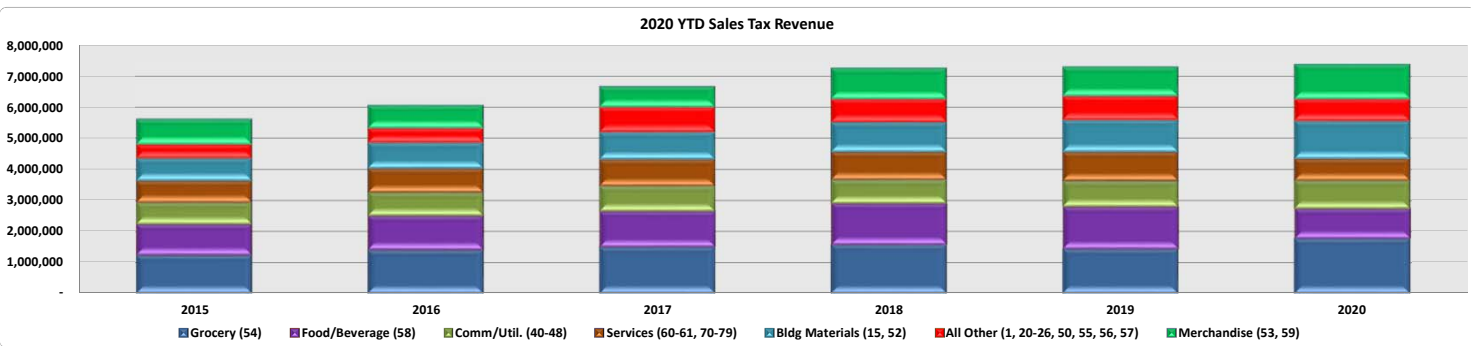
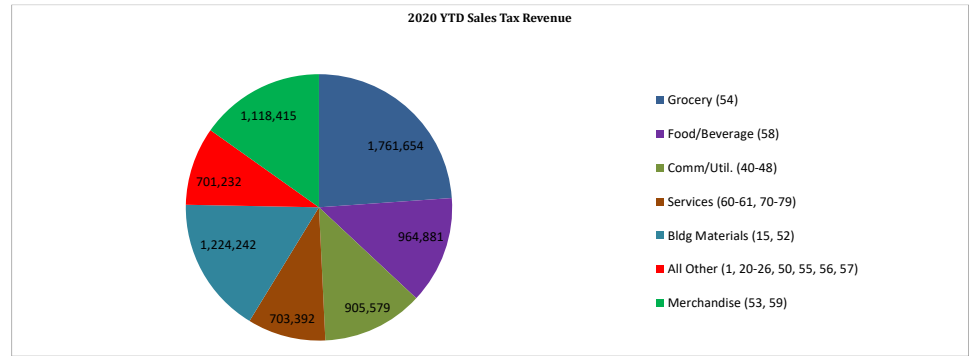
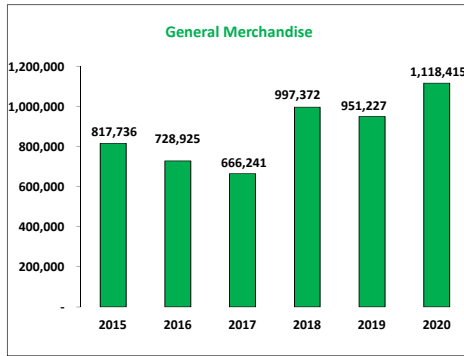
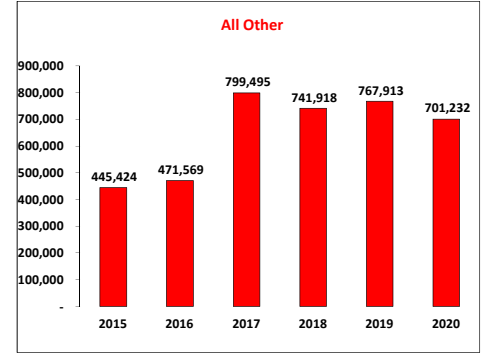
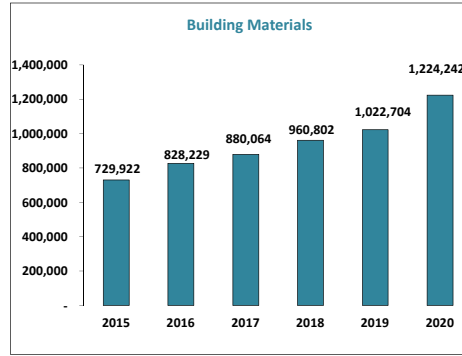
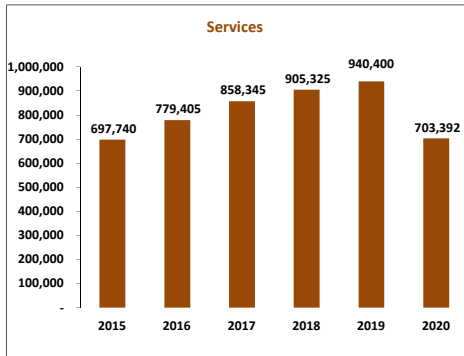
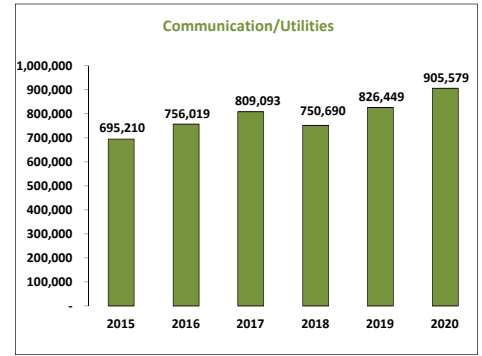
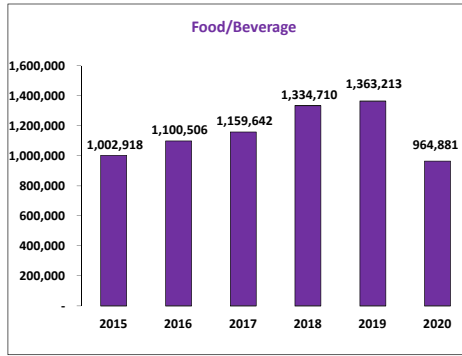
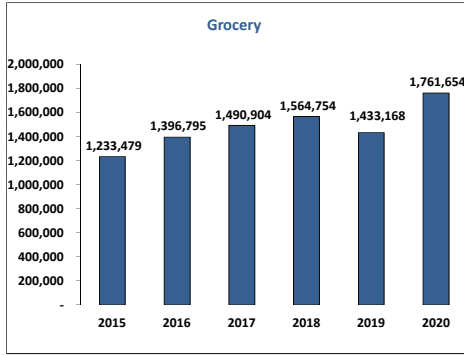
Monthly Sales Tax Revenue Comparisons by Industry (June 2020)

AREA NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Grocery (54)	219,349	235,799	251,069	259,975	245,637	294,151	18.1%	19.8%
Food/Beverage (58)	188,669	205,460	203,201	246,143	246,158	171,473	10.6%	-30.3%
Communications/Utilities (40-48)	119,534	142,168	140,573	118,342	150,064	154,170	9.5%	2.7%
Building Mat'l's/Construction (15, 52)	192,031	198,761	205,091	222,170	259,370	316,523	19.5%	22.0%
General Merchandise (53, 59)	142,432	141,881	151,513	200,226	247,439	361,160	22.3%	46.0%
Services (70-79)	127,236	145,591	144,149	184,540	200,536	120,062	7.4%	-40.1%
Finance/Leasing (60-61)	35,144	38,691	40,272	65,210	55,411	49,051	3.0%	-11.5%
Manufacturing (20-26)	21,888	12,436	121,663	75,995	87,675	57,731	3.6%	-34.2%
Furniture (57)	27,907	34,716	31,854	31,571	32,941	34,956	2.2%	6.1%
Wholesale (50)	27,326	29,050	26,694	31,492	32,068	34,990	2.2%	9.1%
Automotive (55)	2,581	18,816	5,949	6,488	5,034	5,516	0.3%	9.6%
Apparel (56)	7,674	8,659	9,806	10,247	10,924	15,149	0.9%	38.7%
Agriculture (1)	4,946	4,825	4,573	6,495	5,850	5,738	0.4%	-1.9%
Totals	1,116,715	1,216,853	1,336,406	1,458,894	1,579,107	1,620,670		
% Of Change	10.1%	9.0%	9.8%	9.2%	8.2%	2.6%		



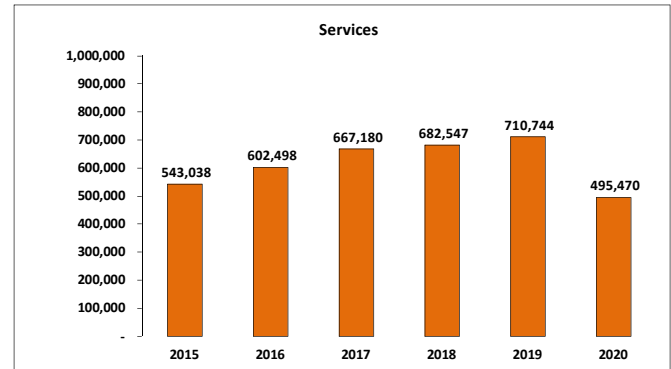
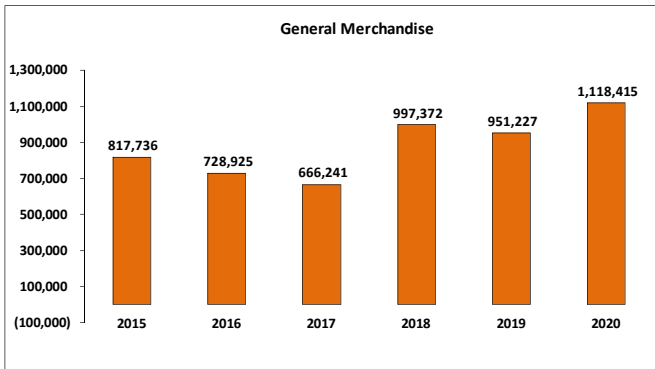
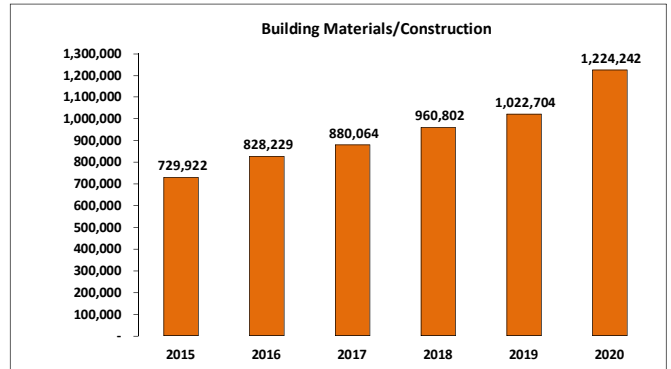
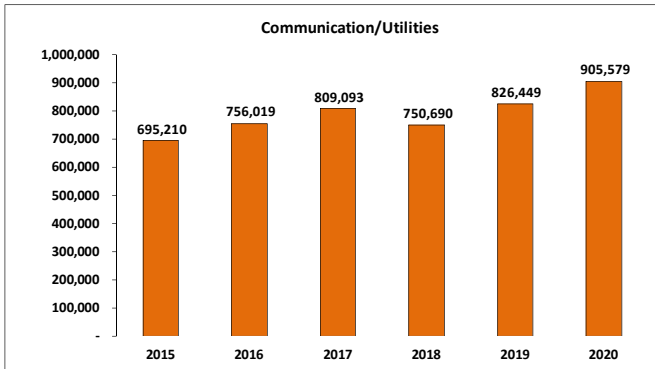
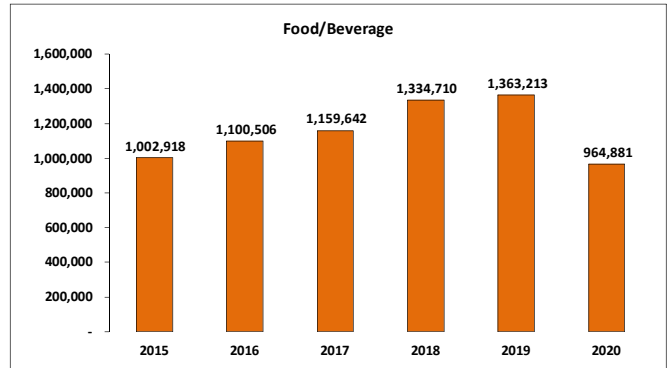
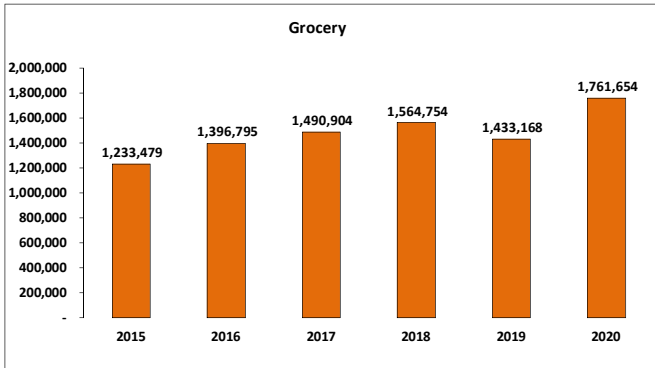
CITY OF LOUISVILLE
Revenue History by Industry (Jan. - Jun 2020)

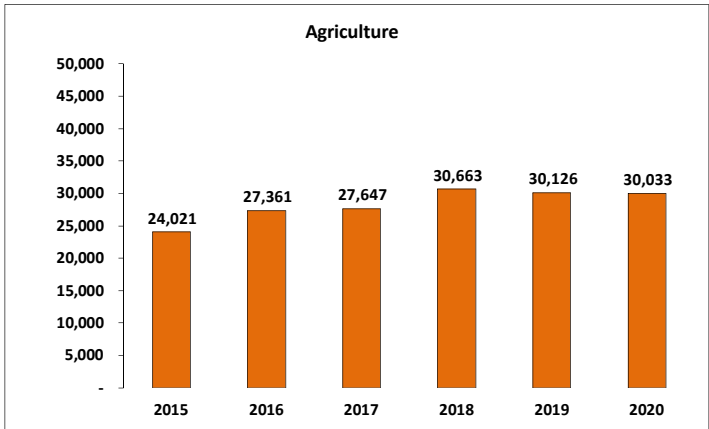
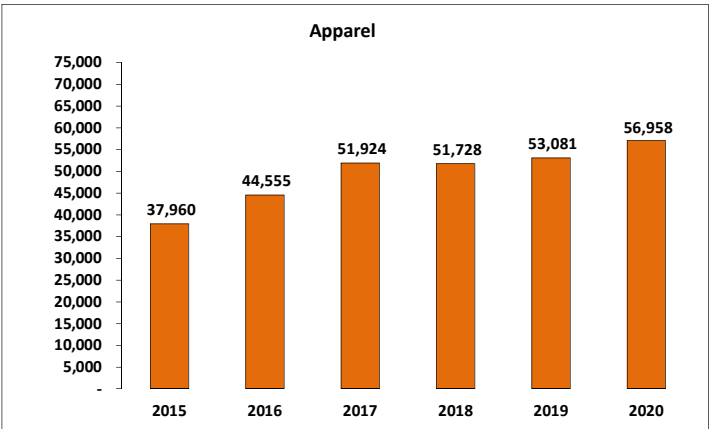
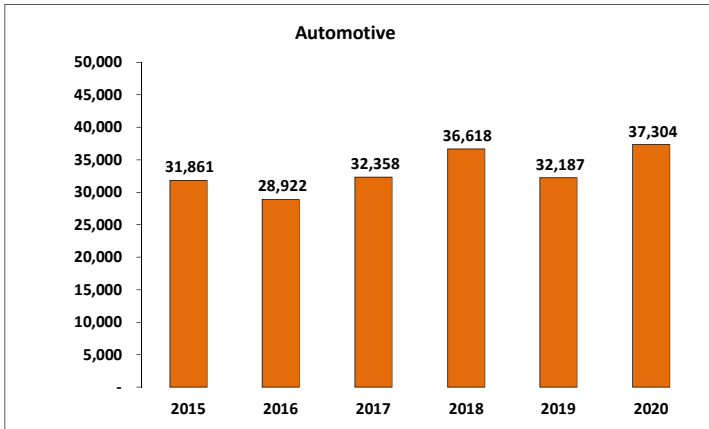
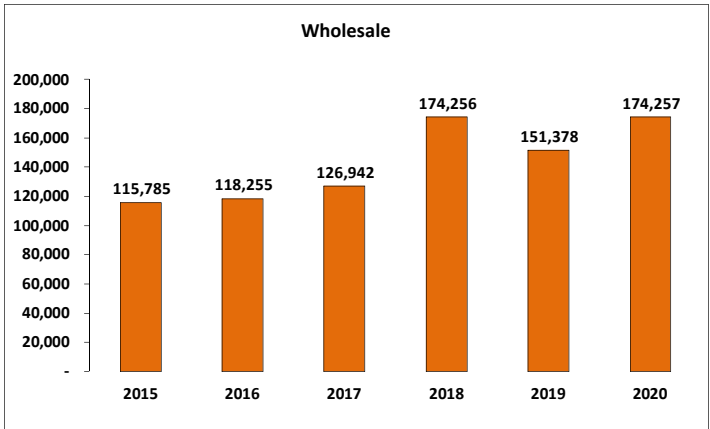
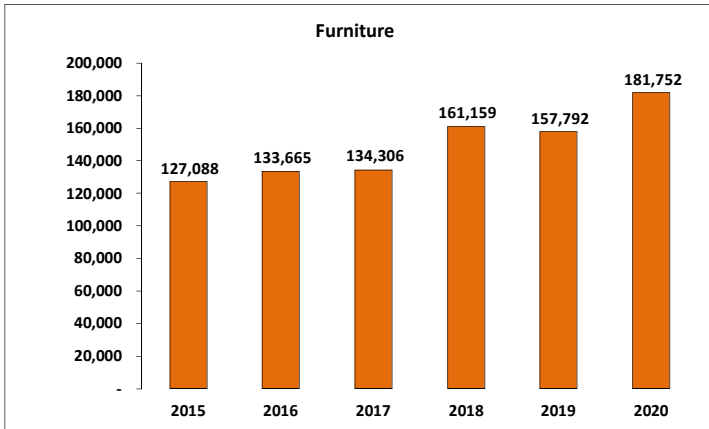
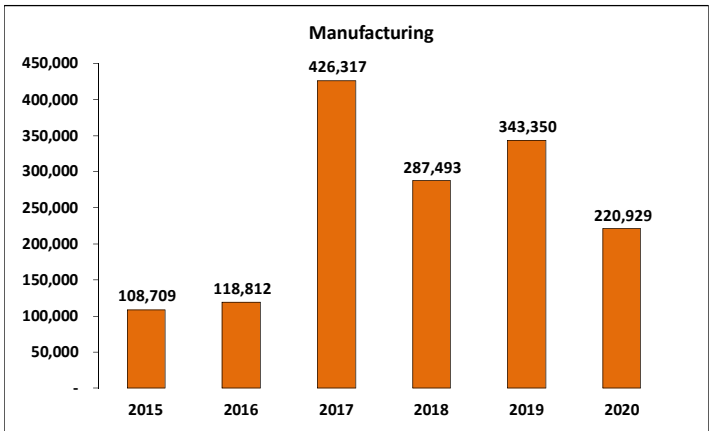
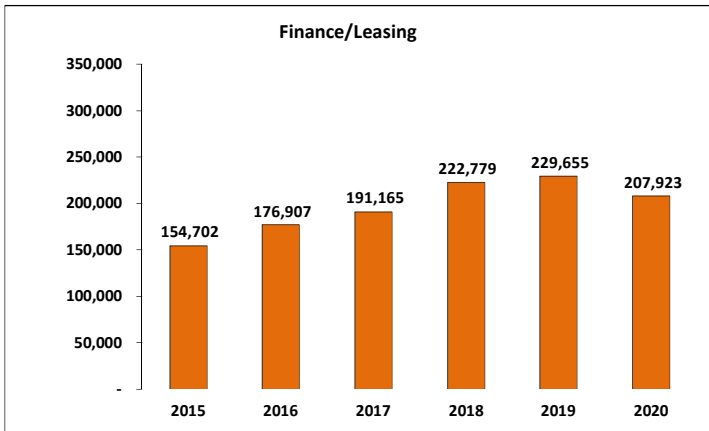
	2015	% Var	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	% of Total
Grocery (54)	1,233,479	23.4%	1,396,795	13.2%	1,490,904	6.7%	1,564,754	5.0%	1,433,168	-8.4%	1,761,654	22.9%	23.9%
Food/Beverage (58)	1,002,918	3.8%	1,100,506	9.7%	1,159,642	5.4%	1,334,710	15.1%	1,363,213	2.1%	964,881	-29.2%	13.1%
Comm/Util. (40-48)	695,210	-6.7%	756,019	8.7%	809,093	7.0%	750,690	-7.2%	826,449	10.1%	905,579	9.6%	12.3%
Services (60-61, 70-79)	697,740	17.0%	779,405	11.7%	858,345	10.1%	905,325	5.5%	940,400	3.9%	703,392	-25.2%	9.5%
Bldg Materials (15, 52)	729,922	-1.9%	828,229	13.5%	880,064	6.3%	960,802	9.2%	1,022,704	6.4%	1,224,242	19.7%	16.6%
All Other (1, 20-26, 50, 55, 56, 57)	445,424	-14.0%	471,569	5.9%	799,495	69.5%	741,918	-7.2%	767,913	3.5%	701,232	-8.7%	9.5%
Merchandise (53, 59)	817,736	7.3%	728,925	-10.9%	666,241	-8.6%	997,372	49.7%	951,227	-4.6%	1,118,415	17.6%	15.2%
	5,622,430	5.5%	6,061,448	7.8%	6,663,784	9.9%	7,255,570	8.9%	7,305,074	0.7%	7,379,396	1.0%	



CITY OF LOUISVILLE
Revenue History by Industry (Jan. - Jun 2020)

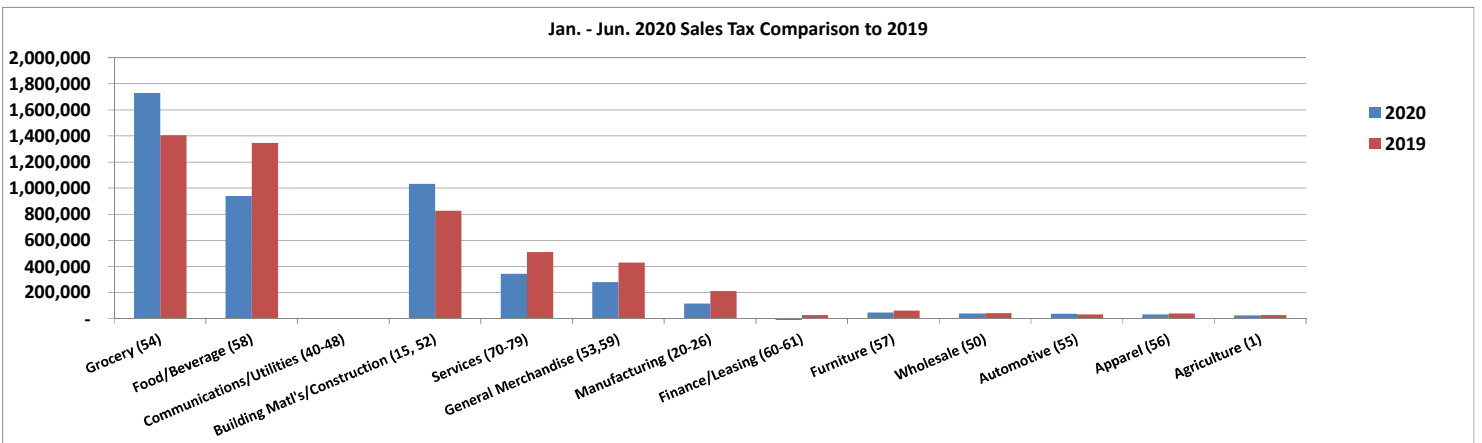
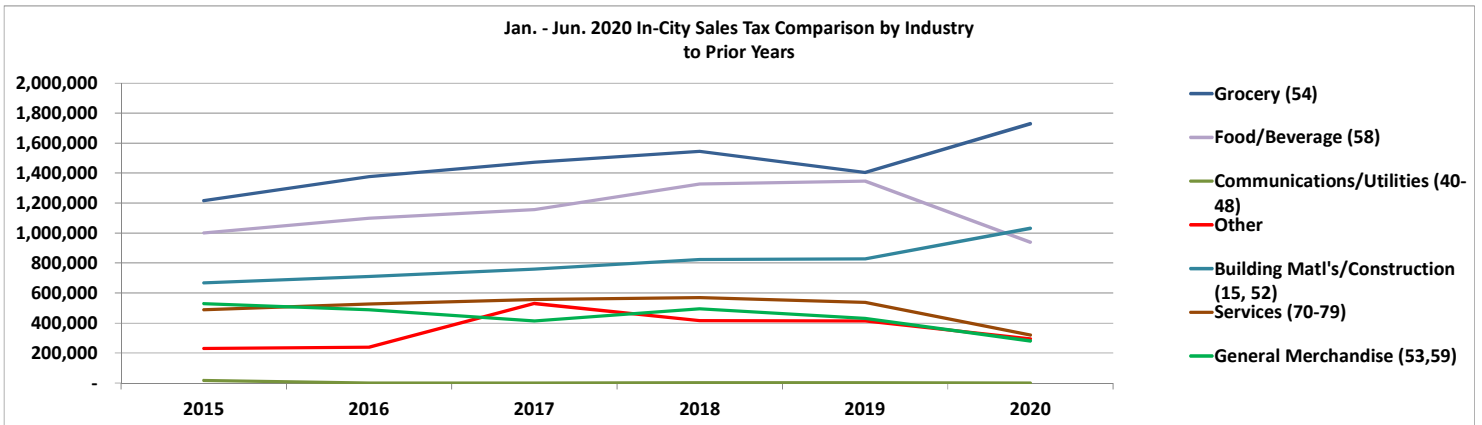
	2015	% Var	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	% of Total
Grocery (54)	1,233,479	23.4%	1,396,795	13.2%	1,490,904	6.7%	1,564,754	5.0%	1,433,168	-8.4%	1,761,654	22.9%	23.9%
Food/Beverage (58)	1,002,918	3.8%	1,100,506	9.7%	1,159,642	5.4%	1,334,710	15.1%	1,363,213	2.1%	964,881	-29.2%	13.1%
Comm./Util. (40-48)	695,210	-6.7%	756,019	8.7%	809,093	7.0%	750,690	-7.2%	826,449	10.1%	905,579	9.6%	12.3%
Bldg Mat'l's. (15, 52)	729,922	-1.9%	828,229	13.5%	880,064	6.3%	960,802	9.2%	1,022,704	6.4%	1,224,242	19.7%	16.6%
Merchandise (53, 59)	817,736	7.3%	728,925	-10.9%	666,241	-8.6%	997,372	49.7%	951,227	-4.6%	1,118,415	17.6%	15.2%
Services (70-79)	543,038	16.4%	602,498	10.9%	667,180	10.7%	682,547	2.3%	710,744	4.1%	495,470	-30.3%	6.7%
Fin./Lease (60-61)	154,702	19.0%	176,907	14.4%	191,165	8.1%	222,779	16.5%	229,655	3.1%	207,923	-9.5%	2.8%
Manufacturing (20-26)	108,709	-33.6%	118,812	9.3%	426,317	258.8%	287,493	-32.6%	343,350	19.4%	220,929	-35.7%	3.0%
Furniture (57)	127,088	14.9%	133,665	5.2%	134,306	0.5%	161,159	20.0%	157,792	-2.1%	181,752	15.2%	2.5%
Wholesale (50)	115,785	-21.9%	118,255	2.1%	126,942	7.3%	174,256	37.3%	151,378	-13.1%	174,257	15.1%	2.4%
Automotive (55)	31,861	-11.6%	28,922	-9.2%	32,358	11.9%	36,618	13.2%	32,187	-12.1%	37,304	15.9%	0.5%
Apparel (56)	37,960	9.3%	44,555	17.4%	51,924	16.5%	51,728	-0.4%	53,081	2.6%	56,958	7.3%	0.8%
Agriculture (1)	24,021	-3.4%	27,361	13.9%	27,647	1.0%	30,663	10.9%	30,126	-1.8%	30,033	-0.3%	0.4%
	5,622,430	5.5%	6,061,448	7.8%	6,663,784	9.9%	7,255,570	8.9%	7,305,074	0.7%	7,379,396	1.0%	





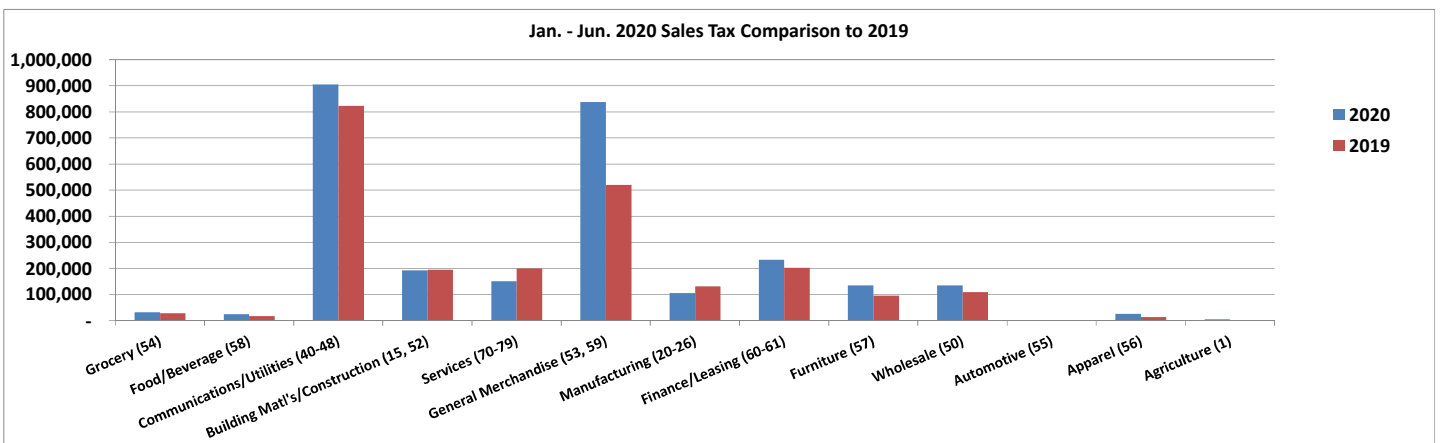
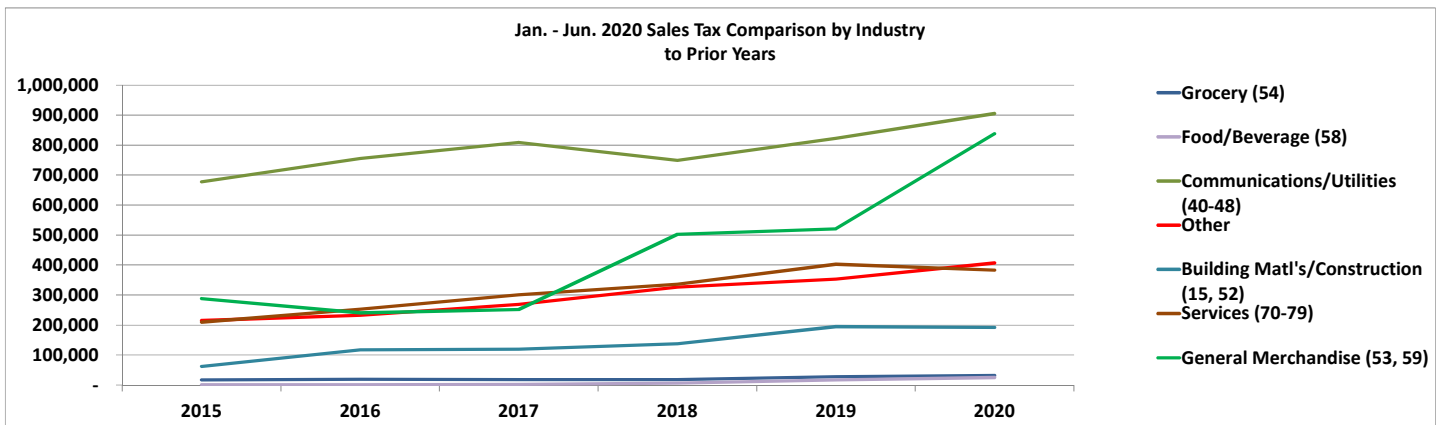
Sales Tax Revenue Comparisons by Industry - Inside City Area (Jan. - Jun 2020)

INDUSTRY NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Grocery (54)	1,216,666	1,377,928	1,472,530	1,546,158	1,404,813	1,729,757	37.6%	23.1%
Food/Beverage (58)	1,002,066	1,098,932	1,156,945	1,327,715	1,346,339	939,829	20.4%	-30.2%
Communications/Utilities (40-48)	17,469	345	279	1,810	2,995	353	0.0%	-88.2%
Building Mat'l's/Construction (15, 52)	667,828	710,208	760,779	823,479	827,899	1,031,997	22.5%	24.7%
Services (70-79)	467,553	503,271	536,334	548,140	511,010	344,761	7.5%	-32.5%
General Merchandise (53,59)	529,665	488,436	414,162	495,080	430,511	280,494	6.1%	-34.8%
Manufacturing (20-26)	67,402	72,408	360,383	214,573	212,088	115,655	2.5%	-45.5%
Finance/Leasing (60-61)	20,711	23,264	21,323	21,316	26,712	(24,879)	-0.5%	-193.1%
Furniture (57)	53,883	49,268	37,487	60,698	61,505	46,088	1.0%	-25.1%
Wholesale (50)	22,597	27,252	33,917	34,262	41,507	38,708	0.8%	-6.7%
Automotive (55)	30,941	27,616	32,243	36,602	31,724	37,301	0.8%	17.6%
Apparel (56)	32,976	38,099	41,708	42,378	39,406	31,476	0.7%	-20.1%
Agriculture (1)	22,504	24,293	24,868	26,945	28,112	25,053	0.5%	-10.9%
Totals	4,152,260	4,441,322	4,892,957	5,179,159	4,964,621	4,596,594		
% Of Change	9.1%	7.0%	10.2%	5.8%	-4.1%	-7.4%		

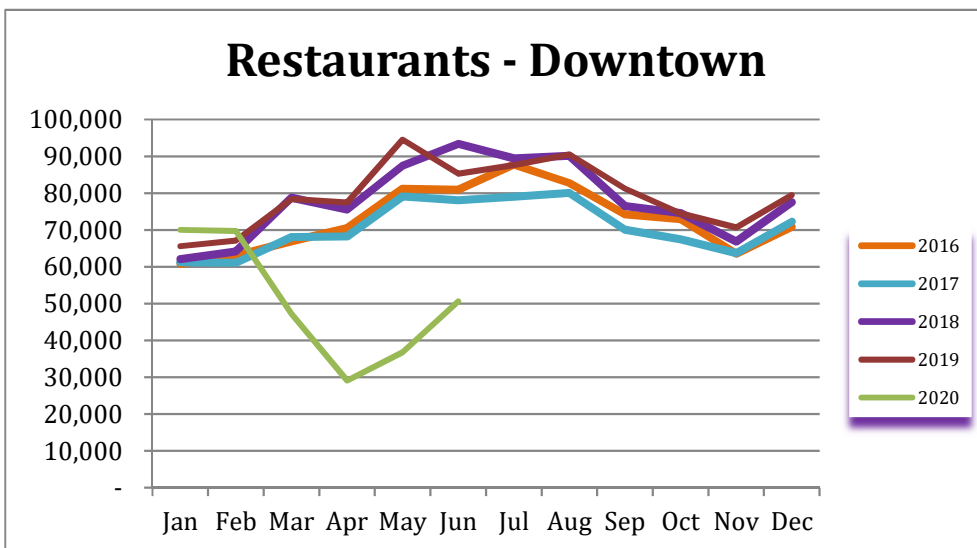
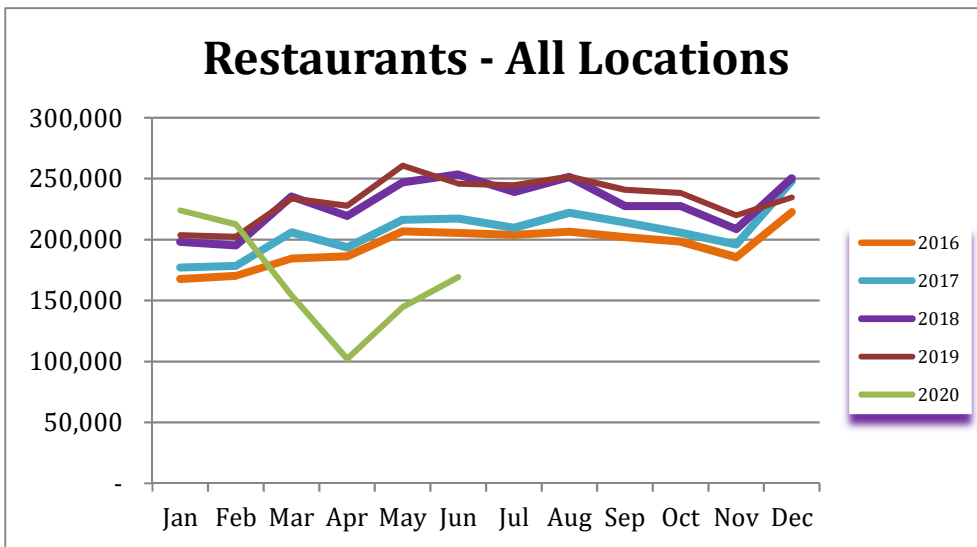
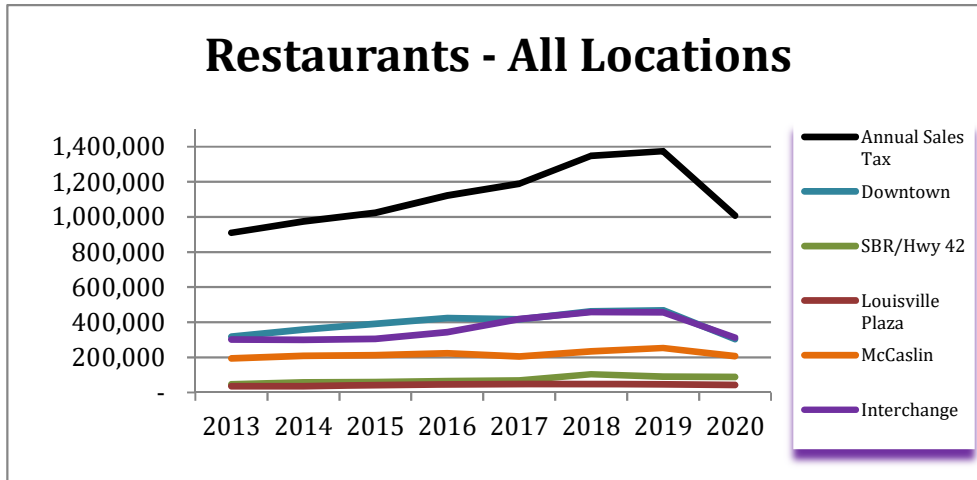


Sales Tax Revenue Comparisons by Industry - Outside City Area (Jan. - Jun 2020)

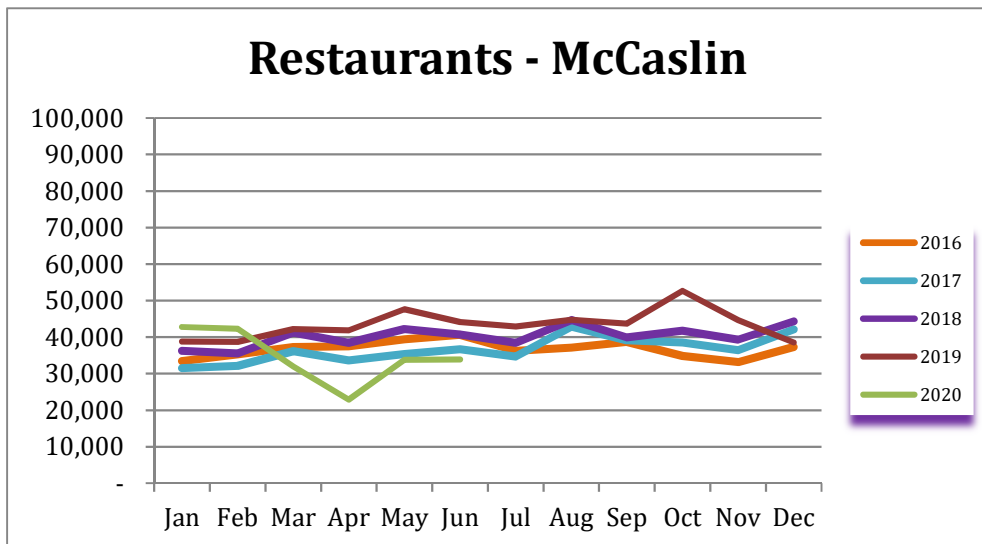
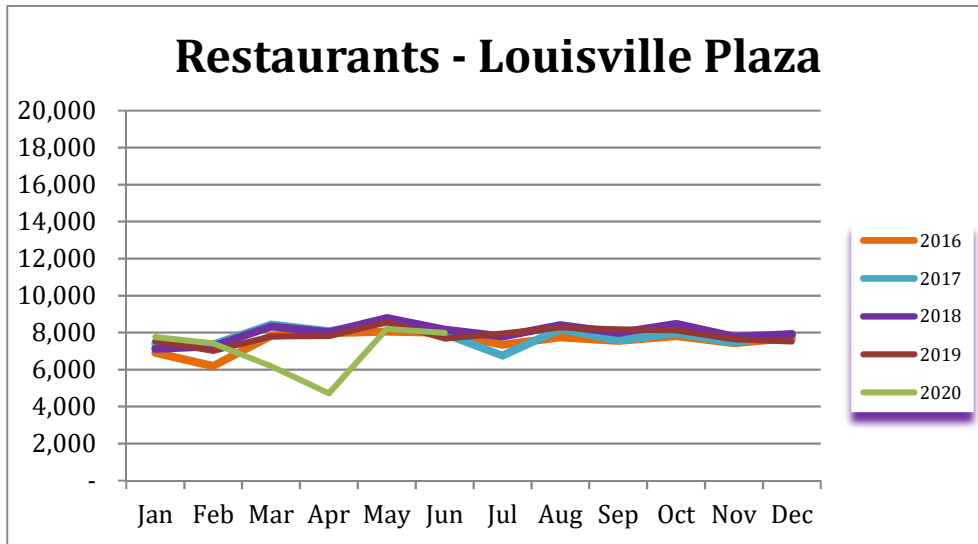
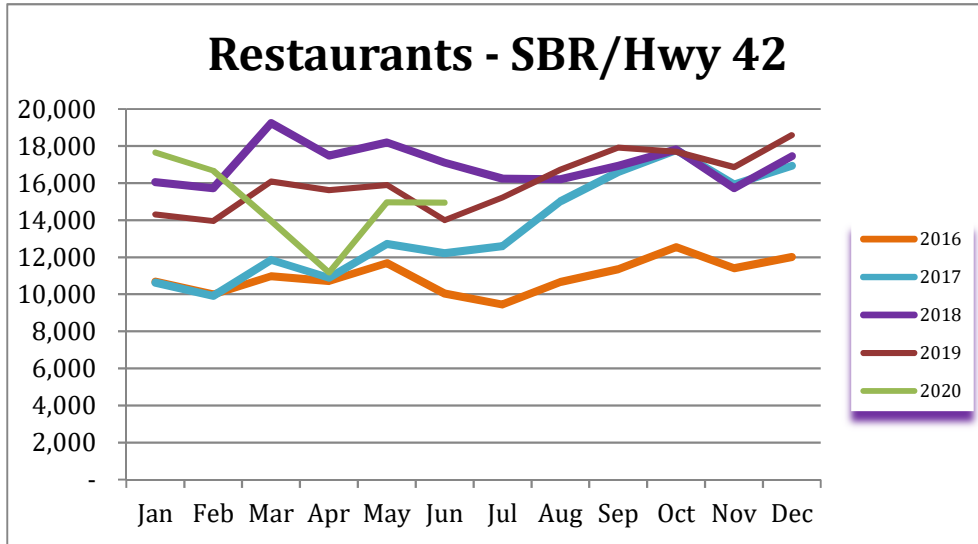
INDUSTRY NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Grocery (54)	16,813	18,866	18,373	18,595	28,355	31,897	1.1%	12.5%
Food/Beverage (58)	853	1,574	2,697	6,994	16,874	25,052	0.9%	48.5%
Communications/Utilities (40-48)	677,741	755,674	808,814	748,880	823,454	905,226	32.5%	9.9%
Building Mat'l's/Construction (15, 52)	62,094	118,021	119,285	137,323	194,805	192,244	6.9%	-1.3%
Services (70-79)	75,485	99,227	130,847	134,406	199,735	150,708	5.4%	-24.5%
General Merchandise (53, 59)	288,071	240,489	252,079	502,292	520,716	837,921	30.1%	60.9%
Manufacturing (20-26)	41,307	46,404	65,934	72,919	131,262	105,274	3.8%	-19.8%
Finance/Leasing (60-61)	133,991	153,643	169,842	201,462	202,943	232,801	8.4%	14.7%
Furniture (57)	73,205	84,396	96,818	100,461	96,287	135,664	4.9%	40.9%
Wholesale (50)	93,188	91,003	93,026	139,995	109,871	135,549	4.9%	23.4%
Automotive (55)	921	1,306	115	16	463	3	0.0%	-99.3%
Apparel (56)	4,984	6,455	10,217	9,350	13,675	25,482	0.9%	86.3%
Agriculture (1)	1,518	3,068	2,780	3,718	2,014	4,980	0.2%	147.2%
Totals	1,470,171	1,620,126	1,770,826	2,076,411	2,340,453	2,782,801		
% Of Change	-3.6%	10.2%	9.3%	17.3%	12.7%	18.9%		



Restaurant Graphs Jan - June 2020

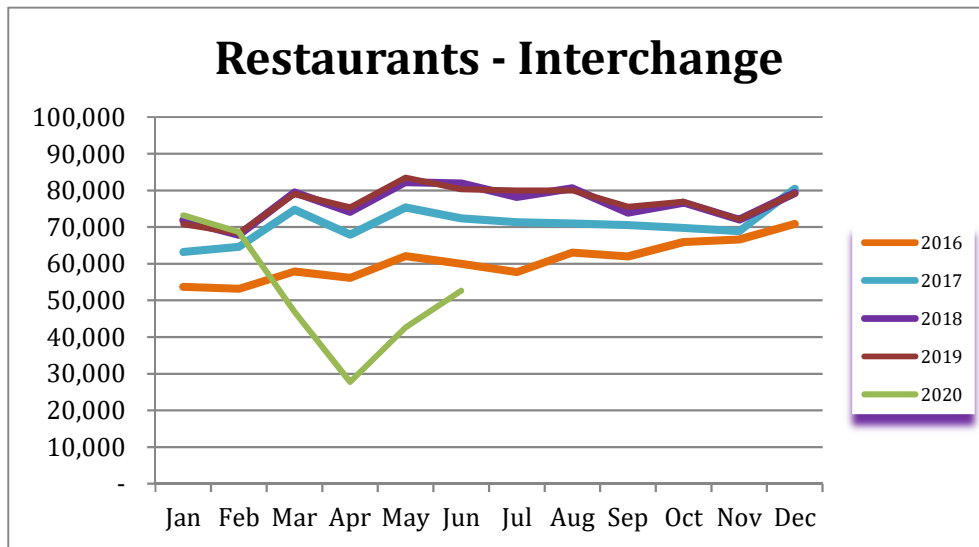


**Restaurant Graphs
Jan - June 2020**



Restaurant Graphs

Jan - June 2020



CITY OF LOUISVILLE
2020 HISTORICAL SALES TAX REVENUE (COMPARISONS FROM 2013 - 2020)
6/30/2020

MONTH	2013	2014	2015	2016	2017	2018*	2019	2020
January	777,242	798,792	930,279	886,723	1,052,366	1,141,972	1,071,558	1,146,885
February	669,879	708,164	751,446	920,875	864,842	984,046	936,429	1,010,556
March	820,313	891,756	966,850	1,054,128	1,182,825	1,254,090	1,334,863	1,453,347
April	870,965	990,489	926,082	949,906	1,044,230	1,131,949	1,159,948	1,043,220
May	918,954	928,421	931,057	1,032,963	1,183,115	1,284,619	1,223,169	1,104,718
June	895,906	1,013,900	1,116,715	1,216,853	1,336,406	1,458,894	1,579,107	1,620,670
July	856,770	866,647	1,026,333	1,136,035	1,137,813	1,247,212	1,366,196	-
August	821,538	983,356	983,178	1,050,800	1,119,641	1,198,848	1,488,654	-
September	1,017,791	974,352	1,097,796	1,153,466	1,209,258	1,425,270	1,501,976	-
October	827,461	876,022	948,794	1,003,857	1,154,708	1,187,020	1,338,241	-
November	812,544	867,460	933,235	1,005,580	1,112,434	1,113,867	1,208,379	-
December	1,125,418	1,294,297	1,360,790	1,420,942	1,554,048	1,889,403	1,878,105	-
Total Tax	\$ 10,414,782	\$ 11,193,655	\$ 11,972,557	\$ 12,832,129	\$ 13,951,686	\$ 15,317,190	\$ 16,086,625	\$ 7,379,396
Tax Variance %	6.8%	7.5%	7.0%	7.2%	8.7%	9.8%	5.0%	-54.1%

QUARTERLY SUMMARY	2013	2014	2015	2016	2017	2018*	2019	2020
1st Quarter	2,267,435	2,398,712	2,648,576	2,861,726	3,100,032	3,380,108	3,342,849	3,610,788
2nd Quarter	2,685,825	2,932,810	2,973,855	3,199,722	3,563,751	3,875,462	3,962,225	3,768,607
3rd Quarter	2,696,099	2,824,355	3,107,307	3,340,301	3,466,712	3,871,330	4,356,826	-
4th Quarter	2,765,423	3,037,779	3,242,820	3,430,379	3,821,190	4,190,290	4,424,725	-
Tax Incr/(Decr)	181,690	246,985	41,045	225,867	364,030	311,710	86,763	(193,617)
Tax Variance %	7.3%	9.2%	1.4%	7.6%	11.4%	8.7%	2.2%	-4.9%

* Includes Recreation/Senior Center tax rate of .15% or 4.3% increase in total tax rate.

