

**CITY OF LOUISVILLE**

**Revenue History  
2016 through 2020**

YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2020	JANUARY	1,146,885	139,124	167,476	143,490	20,259	10,328	1,627,562
	FEBRUARY	1,010,556	181,982	213,379	138,820	18,916	62,695	1,626,348
	MARCH	1,453,347	128,050	101,197	68,233	17,511	33,347	1,801,683
	APRIL	1,043,220	102,057	369,619	61,493	4,291	56,334	1,637,014
	MAY	-	-	-	-	-	-	-
	JUNE	-	-	-	-	-	-	-
	JULY	-	-	-	-	-	-	-
	AUGUST	-	-	-	-	-	-	-
	SEPTEMBER	-	-	-	-	-	-	-
	OCTOBER	-	-	-	-	-	-	-
	NOVEMBER	-	-	-	-	-	-	-
	DECEMBER	-	-	-	-	-	-	-
	YTD TOTALS		4,654,008	551,212	851,671	412,035	60,976	162,703
YTD Variance % to Prior Year		3.4%	-22.7%	37.1%	-29.6%	-39.7%	-13.8%	-0.3%
2019	JANUARY	1,071,558	127,245	86,502	201,074	21,423	18,826	1,526,627
	FEBRUARY	936,429	147,890	265,760	118,258	21,707	67,844	1,557,888
	MARCH	1,334,863	152,930	65,076	142,231	27,356	74,188	1,796,643
	APRIL	1,159,948	284,945	203,698	123,778	30,600	27,803	1,830,773
	MAY	1,223,169	92,960	281,555	162,333	44,797	105,311	1,910,125
	JUNE	1,579,107	154,476	324,102	109,552	53,263	44,863	2,265,363
	JULY	1,366,196	95,129	208,918	160,122	62,859	22,182	1,915,406
	AUGUST	1,488,654	113,156	88,430	145,808	57,724	810,122	2,703,894
	SEPTEMBER	1,501,976	140,882	143,151	143,031	46,348	30,769	2,006,157
	OCTOBER	1,338,241	99,425	142,592	178,136	42,935	157,833	1,959,161
	NOVEMBER	1,208,379	101,710	213,900	126,120	27,259	7,513	1,684,881
	DECEMBER	1,878,105	209,877	64,581	125,652	18,444	13,671	2,310,329
	YTD TOTALS		16,086,625	1,720,626	2,088,265	1,736,096	454,714	1,380,924
YTD Variance % to Prior Year		5.0%	19.1%	-8.1%	-14.6%	-3.8%	142.5%	6.2%
2018	JANUARY	1,141,972	128,132	293,454	114,134	29,376	13,506	1,720,575
	FEBRUARY	984,046	102,847	264,342	135,811	26,701	22,330	1,536,077
	MARCH	1,254,090	142,326	80,344	151,611	29,394	63,215	1,720,980
	APRIL	1,131,949	124,051	131,283	134,771	32,459	6,816	1,561,328
	MAY	1,284,619	86,666	86,100	124,497	44,481	(24,431)	1,601,930
	JUNE	1,458,894	144,902	67,534	100,297	57,035	30,865	1,859,528
	JULY	1,247,212	74,536	202,707	189,545	58,802	18,943	1,791,745
	AUGUST	1,198,848	98,692	356,991	286,799	58,980	196,689	2,196,997
	SEPTEMBER	1,425,270	145,883	295,455	233,665	45,157	125,089	2,270,519
	OCTOBER	1,187,020	103,396	294,551	240,914	39,845	10,093	1,875,820
	NOVEMBER	1,113,867	98,406	128,352	173,601	31,504	24,264	1,569,994
	DECEMBER	1,889,403	194,260	71,376	146,093	18,792	82,181	2,402,104
	YTD TOTALS		15,317,190	1,444,095	2,272,490	2,031,737	472,526	569,560
YTD Variance % to Prior Year		9.8%	5.1%	24.6%	36.5%	-8.6%	-43.8%	9.6%
2017	JANUARY	1,052,366	120,516	275,878	144,997	27,069	27,040	1,647,866
	FEBRUARY	864,842	92,210	103,187	110,561	24,240	8,935	1,203,976
	MARCH	1,182,825	127,911	300,687	123,024	33,056	48,822	1,816,325
	APRIL	1,044,230	108,870	95,596	92,463	34,743	97,793	1,473,695
	MAY	1,183,115	88,324	76,348	137,918	49,217	20,318	1,555,239
	JUNE	1,336,406	188,150	151,145	96,187	61,489	600,842	2,434,220
	JULY	1,137,813	82,143	94,455	123,752	61,409	25,805	1,525,376
	AUGUST	1,119,641	78,263	126,830	145,656	67,270	16,805	1,554,465
	SEPTEMBER	1,209,258	172,598	125,682	140,721	51,452	60,646	1,760,358
	OCTOBER	1,154,708	74,279	164,724	122,230	49,334	11,343	1,576,618
	NOVEMBER	1,112,434	87,717	37,893	132,970	26,870	45,130	1,443,015
	DECEMBER	1,554,048	153,334	271,190	118,218	30,714	50,309	2,177,813
	YTD TOTALS		13,951,686	1,374,317	1,823,614	1,488,699	516,863	1,013,786
YTD Variance % to Prior Year		8.7%	-16.0%	-8.9%	9.7%	3.3%	135.0%	7.5%
2016	JANUARY	886,723	222,163	174,842	100,855	25,767	8,203	1,418,554
	FEBRUARY	920,875	109,063	76,430	97,034	28,321	23,180	1,254,904
	MARCH	1,054,128	112,590	159,627	121,325	32,422	21,364	1,501,456
	APRIL	949,906	131,439	62,683	109,192	35,442	122,599	1,411,260
	MAY	1,032,963	93,047	235,856	90,115	48,597	24,809	1,525,386
	JUNE	1,216,853	145,283	510,772	109,738	56,221	8,832	2,047,699
	JULY	1,136,035	65,541	161,699	140,522	61,691	233	1,565,722
	AUGUST	1,050,800	124,102	155,447	112,981	60,005	3,013	1,506,350
	SEPTEMBER	1,153,466	101,636	64,269	115,244	49,801	12,266	1,496,681
	OCTOBER	1,003,857	244,682	305,287	124,471	46,278	3,267	1,727,843
	NOVEMBER	1,005,580	94,546	49,929	95,372	33,551	85,313	1,364,290
	DECEMBER	1,420,942	192,820	44,792	140,458	22,127	118,246	1,939,385
	YTD TOTALS		12,832,129	1,636,914	2,001,634	1,357,306	500,223	431,325
YTD Variance % to Prior Year		7.2%	28.6%	26.3%	-1.1%	7.2%	-6.4%	9.5%

**City of Louisville, Colorado  
Total Sales Tax Revenue  
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	890,050	1,054,675	1,150,144	1,071,177	1,178,342	1,148,141	107.2%	107.2%	97.4%	97.4%
Feb	922,502	866,877	999,636	987,642	1,059,746	1,051,314	106.4%	106.8%	99.2%	98.3%
Mar	1,055,715	1,189,196	1,259,719	1,362,876	1,331,394	1,456,090	106.8%	106.8%	109.4%	102.4%
Apr	964,682	1,045,769	1,132,162	1,181,395	1,244,778	1,070,452	90.6%	102.7%	86.0%	98.2%
May	1,043,401	1,192,302	1,287,256	1,225,638	1,323,819		0.0%	81.1%	0.0%	77.0%
Jun	1,218,023	1,859,310	1,467,403	1,583,559	1,529,076		0.0%	63.8%	0.0%	61.6%
Jul	1,136,243	1,149,068	1,252,821	1,396,010	1,328,454		0.0%	53.7%	0.0%	52.5%
Aug	1,053,719	1,134,443	1,202,431	2,287,534	1,376,209		0.0%	42.6%	0.0%	45.6%
Sep	1,154,610	1,256,653	1,432,059	1,520,636	1,419,608		0.0%	37.5%	0.0%	40.1%
Oct	1,003,914	1,160,202	1,187,678	1,484,215	1,283,420		0.0%	33.5%	0.0%	36.1%
Nov	1,011,439	1,124,996	1,132,530	1,209,275	1,252,198		0.0%	30.9%	0.0%	33.0%
Dec	1,422,983	1,571,740	1,896,863	1,882,142	1,754,926		0.0%	27.5%	0.0%	29.4%
<b>Totals</b>	<b>12,877,281</b>	<b>14,605,231</b>	<b>15,400,702</b>	<b>17,192,097</b>	<b>16,081,970</b>	<b>4,725,996</b>				
<b>% Of Change</b>	<b>6.0%</b>	<b>13.4%</b>	<b>5.4%</b>	<b>11.6%</b>	<b>-6.5%</b>					

**City of Louisville, Colorado  
Lodging Tax Revenue  
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	25,767	27,069	29,376	21,423	23,750	20,259	94.6%	94.6%	85.3%	85.3%
Feb	28,321	24,240	26,701	21,707	23,280	18,916	87.1%	90.8%	81.3%	83.3%
Mar	32,422	33,056	29,394	27,356	27,044	17,511	64.0%	80.4%	64.7%	76.5%
Apr	35,442	34,743	32,459	30,600	28,708	4,291	14.0%	60.3%	14.9%	59.3%
May	48,597	49,217	44,481	44,797	41,543		0.0%	41.8%	0.0%	42.2%
Jun	56,221	61,489	57,035	53,263	46,241		0.0%	30.6%	0.0%	32.0%
Jul	61,691	61,409	58,802	62,859	50,116		0.0%	23.3%	0.0%	25.3%
Aug	60,005	67,270	58,980	57,724	49,732		0.0%	19.1%	0.0%	21.0%
Sep	49,801	51,452	45,157	46,348	39,762		0.0%	16.7%	0.0%	18.5%
Oct	46,278	49,334	39,845	42,935	39,423		0.0%	14.9%	0.0%	16.5%
Nov	33,551	26,870	31,504	27,259	26,711		0.0%	14.0%	0.0%	15.4%
Dec	22,127	30,714	18,792	18,444	21,169		0.0%	13.4%	0.0%	14.6%
<b>Totals</b>	<b>500,223</b>	<b>516,863</b>	<b>472,526</b>	<b>454,714</b>	<b>417,480</b>	<b>60,976</b>				
<b>% Of Change</b>	<b>6.5%</b>	<b>3.3%</b>	<b>-8.6%</b>	<b>-3.8%</b>	<b>-8.2%</b>					

**City of Louisville, Colorado  
Auto Use Tax Revenue  
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	100,855	144,997	114,134	201,074	133,862	143,490	71.4%	71.4%	107.2%	107.2%
Feb	97,034	110,561	135,811	118,258	121,034	138,820	117.4%	88.4%	114.7%	110.8%
Mar	121,325	123,024	151,611	142,231	134,634	68,233	48.0%	75.9%	50.7%	90.0%
Apr	109,192	92,463	134,771	123,778	119,392	61,493	49.7%	70.4%	51.5%	81.0%
May	90,115	137,918	124,497	162,333	121,756		0.0%	55.1%	0.0%	65.3%
Jun	109,738	96,187	100,297	109,552	119,293		0.0%	48.1%	0.0%	54.9%
Jul	140,522	123,752	189,545	160,122	135,596		0.0%	40.5%	0.0%	46.5%
Aug	112,981	145,656	286,799	145,808	154,493		0.0%	35.4%	0.0%	39.6%
Sep	115,244	140,721	233,665	143,031	152,156		0.0%	31.5%	0.0%	34.6%
Oct	124,471	122,230	240,914	178,136	156,415		0.0%	27.8%	0.0%	30.6%
Nov	95,372	132,970	173,601	126,120	125,380		0.0%	25.6%	0.0%	28.0%
Dec	140,458	118,218	146,093	125,652	132,068		0.0%	23.7%	0.0%	25.7%
<b>Totals</b>	<b>1,357,306</b>	<b>1,488,699</b>	<b>2,031,737</b>	<b>1,736,096</b>	<b>1,606,080</b>	<b>412,035</b>				
<b>% Of Change</b>	<b>-1.1%</b>	<b>9.7%</b>	<b>36.5%</b>	<b>-14.6%</b>	<b>-7.5%</b>					

**City of Louisville, Colorado  
Building Use Tax Revenue  
2016 -2020**

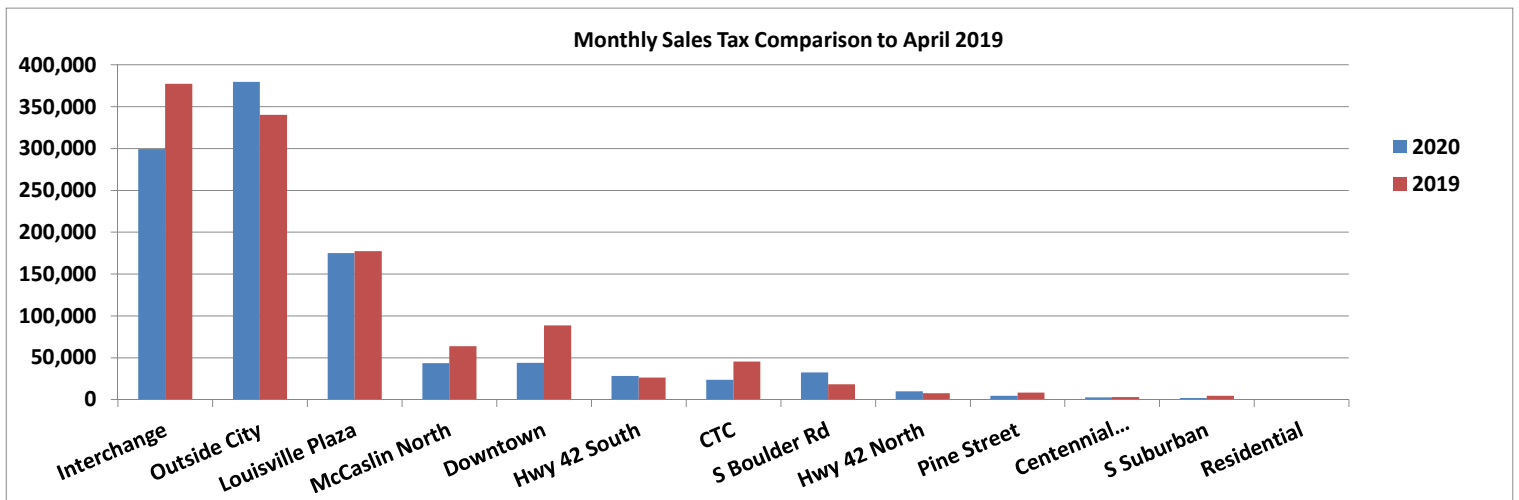
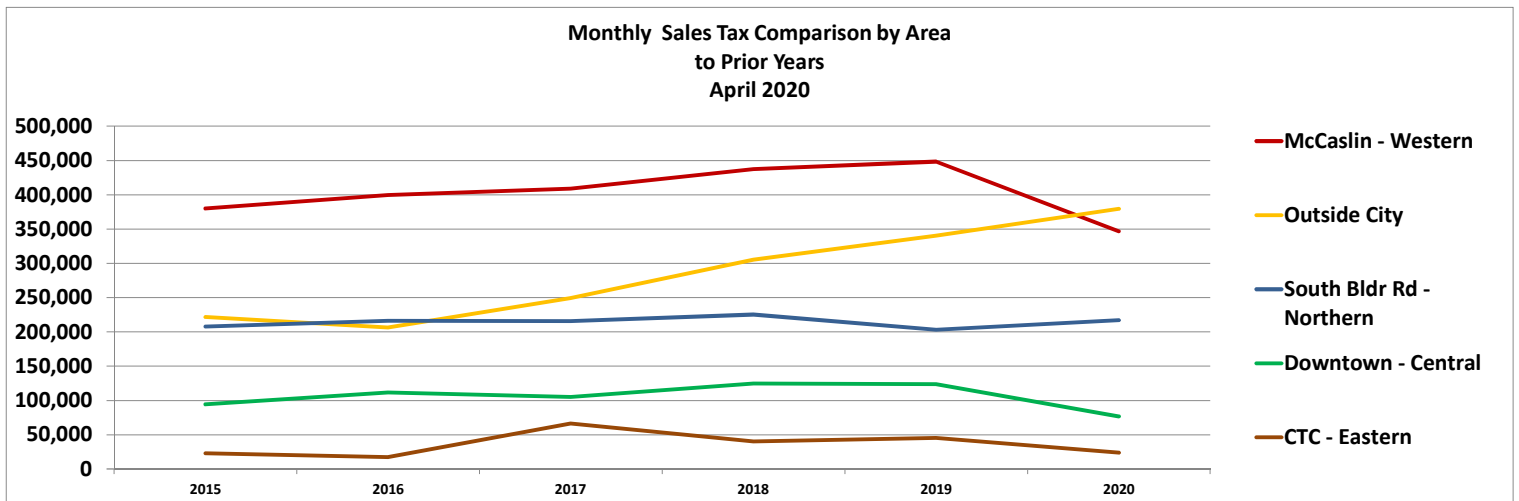
Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	174,842	275,878	293,454	86,502	155,791	167,476	193.6%	193.6%	107.5%	107.5%
Feb	76,430	103,187	264,342	265,760	142,420	213,379	80.3%	108.1%	149.8%	127.7%
Mar	159,627	300,687	80,344	65,076	159,551	101,197	155.5%	115.5%	63.4%	105.3%
Apr	62,683	95,596	131,263	203,698	127,124	369,619	181.5%	137.1%	290.8%	145.6%
May	235,856	76,348	86,100	281,555	188,719		0.0%	94.4%	0.0%	110.1%
Jun	510,772	151,145	67,534	324,102	193,682		0.0%	69.4%	0.0%	88.0%
Jul	161,699	94,455	202,707	208,918	186,028		0.0%	59.3%	0.0%	73.8%
Aug	155,447	126,830	356,991	88,430	172,012		0.0%	55.9%	0.0%	64.3%
Sep	64,269	125,682	295,455	143,151	130,320		0.0%	51.1%	0.0%	58.5%
Oct	305,287	164,724	294,551	142,592	184,539		0.0%	47.1%	0.0%	51.9%
Nov	49,929	37,893	128,352	213,900	113,435		0.0%	42.1%	0.0%	48.6%
Dec	44,792	271,190	71,376	64,581	102,570		0.0%	40.8%	0.0%	45.9%
<b>Totals</b>	<b>2,001,634</b>	<b>1,823,614</b>	<b>2,272,470</b>	<b>2,088,265</b>	<b>1,856,190</b>	<b>851,671</b>				
<b>% Of Change</b>	<b>26.3%</b>	<b>-8.9%</b>	<b>24.6%</b>	<b>-8.1%</b>	<b>-11.1%</b>					

**City of Louisville, Colorado  
Consumer Use Tax Revenue  
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	226,633	140,390	132,262	142,282	155,173	144,086	101.3%	101.3%	92.9%	92.9%
Feb	126,682	97,871	106,800	159,797	129,045	181,982	113.9%	107.9%	141.0%	114.7%
Mar	129,773	153,044	173,536	189,651	182,016	153,037	80.7%	97.4%	84.1%	102.8%
Apr	177,473	204,559	127,868	290,688	187,210	103,828	35.7%	74.5%	55.5%	89.2%
May	103,736	96,617	100,007	165,145	144,622		0.0%	61.5%	0.0%	73.0%
Jun	152,470	252,267	166,583	185,766	209,562		0.0%	51.4%	0.0%	57.9%
Jul	65,541	93,569	87,178	103,361	111,961		0.0%	47.1%	0.0%	52.1%
Aug	124,102	82,678	257,159	122,267	175,818		0.0%	42.9%	0.0%	45.0%
Sep	110,699	184,530	250,108	150,826	192,943		0.0%	38.6%	0.0%	39.2%
Oct	247,533	78,777	111,410	105,704	175,730		0.0%	36.1%	0.0%	35.0%
Nov	155,633	114,528	102,920	106,814	183,528		0.0%	33.8%	0.0%	31.6%
Dec	227,012	169,722	268,009	217,819	366,132		0.0%	30.0%	0.0%	26.3%
<b>Totals</b>	<b>1,847,288</b>	<b>1,668,551</b>	<b>1,883,839</b>	<b>1,940,122</b>	<b>2,213,740</b>	<b>582,932</b>				
<b>% Of Change</b>	<b>26.9%</b>	<b>-9.7%</b>	<b>12.9%</b>	<b>3.0%</b>	<b>14.1%</b>					

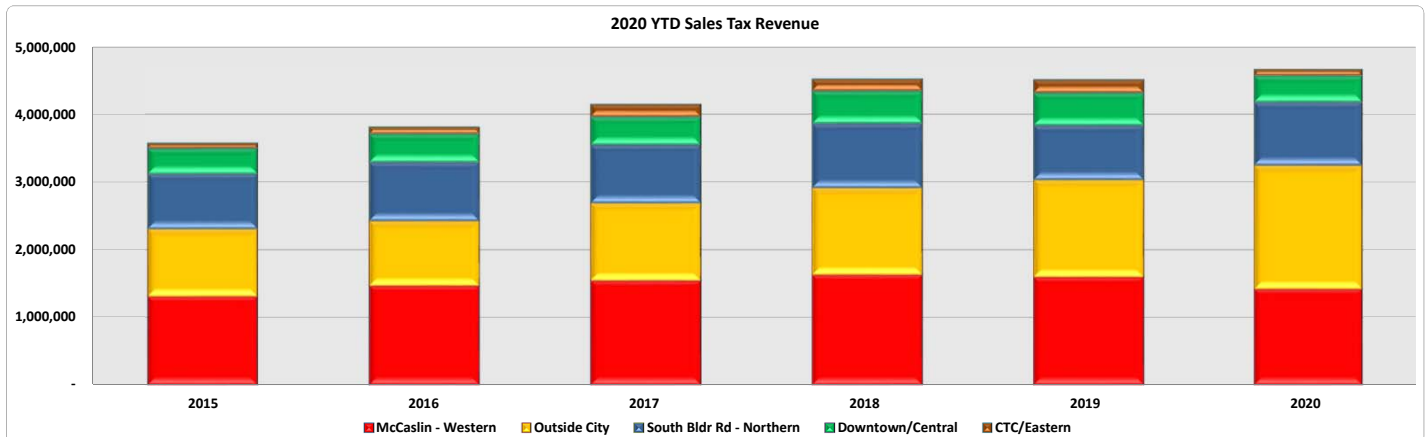
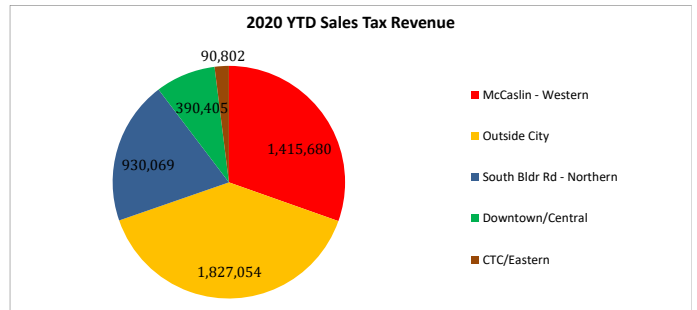
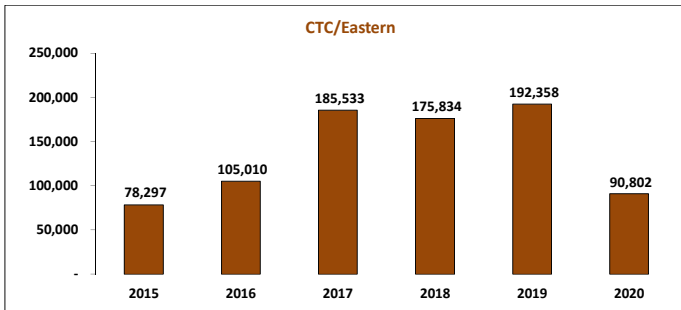
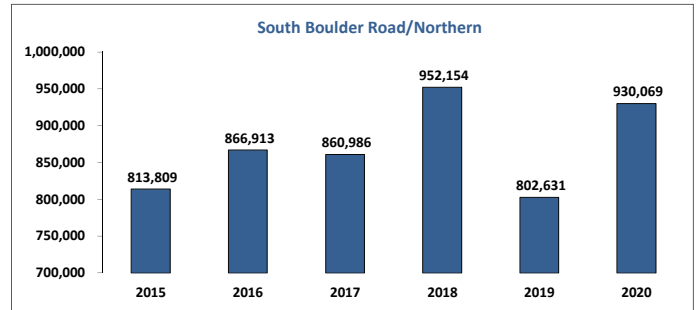
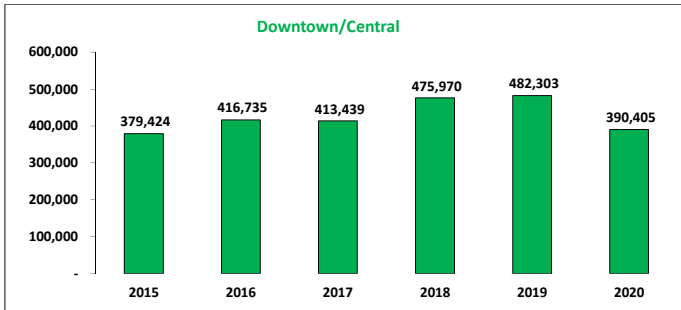
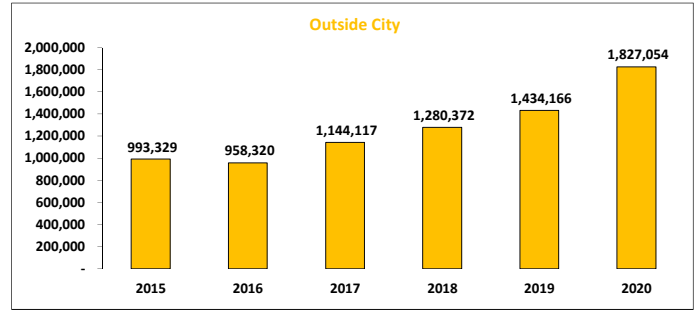
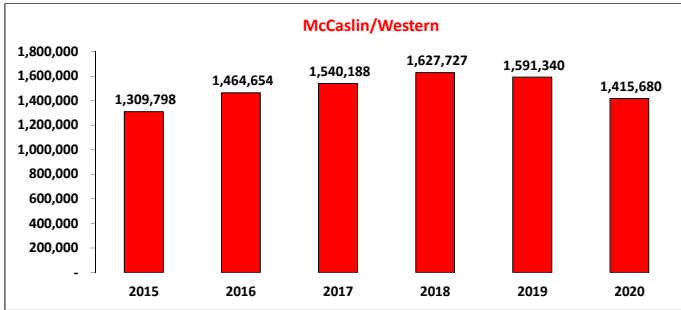
## Monthly Sales Tax Revenue Comparisons by Area (April 2020)

AREA NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Interchange	301,966	315,836	346,260	370,373	377,212	299,022	28.7%	-20.7%
Outside City	221,597	206,207	249,019	304,914	339,971	379,380	36.4%	11.6%
Louisville Plaza	161,725	165,919	165,289	177,008	177,208	174,872	16.8%	-1.3%
McCasin North	62,004	78,097	57,198	62,024	63,756	43,482	4.2%	-31.8%
Downtown	65,530	79,666	77,036	86,177	88,382	43,896	4.2%	-50.3%
Hwy 42 South	22,486	23,941	21,761	26,956	26,301	27,894	2.7%	6.1%
CTC	22,807	17,302	66,228	40,136	45,287	23,652	2.3%	-47.8%
S Boulder Rd	39,593	41,887	42,774	39,403	18,201	32,404	3.1%	78.0%
Hwy 42 North	6,467	7,988	7,488	8,774	7,576	9,585	0.9%	26.5%
Pine Street	5,247	6,874	5,373	10,931	8,337	4,502	0.4%	-46.0%
Centennial Valley	13,785	1,552	1,063	414	2,808	2,400	0.2%	-14.5%
S Suburban	2,172	3,850	4,133	4,282	4,505	1,742	0.2%	-61.3%
Residential	703	787	608	559	405	390	0.0%	-3.7%
<b>Total Revenue</b>	<b>926,082</b>	<b>949,906</b>	<b>1,044,230</b>	<b>1,131,949</b>	<b>1,159,948</b>	<b>1,043,220</b>		
<b>% Of Change</b>	<b>-6.5%</b>	<b>2.6%</b>	<b>9.9%</b>	<b>8.4%</b>	<b>2.5%</b>	<b>-10.1%</b>		



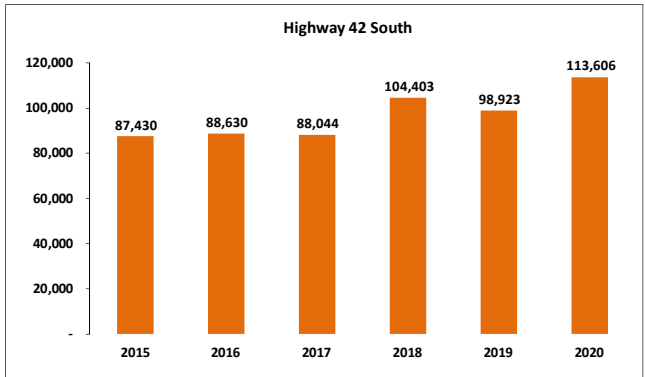
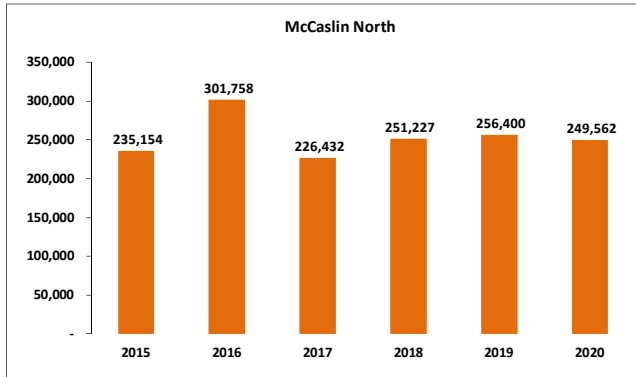
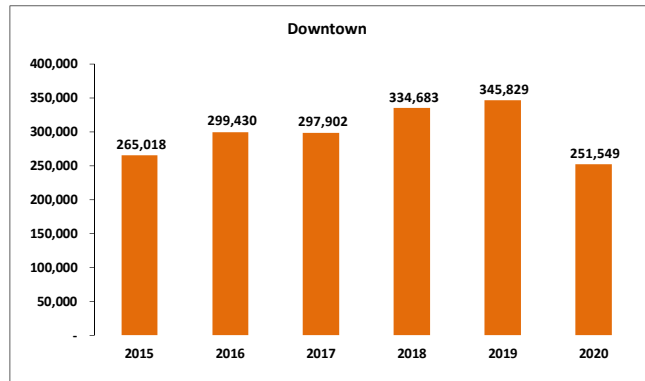
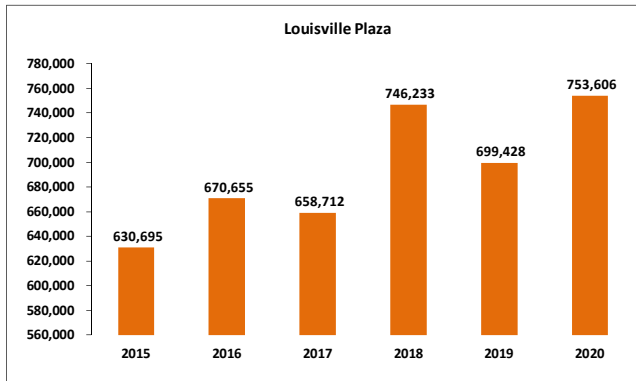
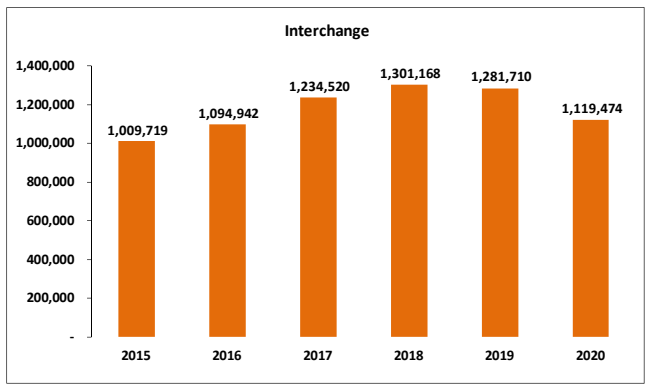
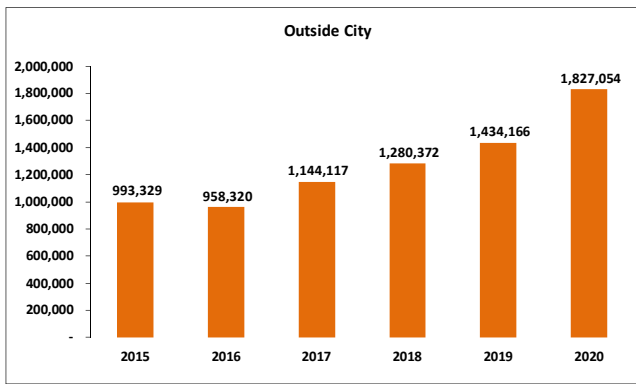
**CITY OF LOUISVILLE**  
**Sales Tax Revenue History by Area (Jan. - Apr. 2020)**

	2015	% Var	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	% of Total
<b>McCaslin - Western</b>	1,309,798	1.85%	1,464,654	11.82%	1,540,188	5.16%	1,627,727	5.68%	1,591,340	-2.24%	1,415,680	-11.04%	30.4%
<b>Outside City</b>	993,329	-2.14%	958,320	-5.59%	1,144,117	19.39%	1,280,372	11.91%	1,434,166	12.01%	1,827,054	27.39%	39.3%
<b>South Bldr Rd - Northern</b>	813,809	23.48%	866,913	31.53%	860,986	-0.68%	952,154	10.59%	802,631	-15.70%	930,069	15.88%	20.0%
<b>Downtown/Central</b>	379,424	5.45%	416,735	15.81%	413,439	-0.79%	475,970	15.12%	482,303	1.33%	390,405	-19.05%	8.4%
<b>CTC/Eastern</b>	78,297	13.06%	105,010	51.64%	185,533	76.68%	175,834	-5.23%	192,358	9.40%	90,802	-52.80%	2.0%
	3,574,658	5.5%	3,811,632	6.6%	4,144,262	8.7%	4,512,058	8.9%	4,502,798	-0.2%	4,654,008	3.4%	

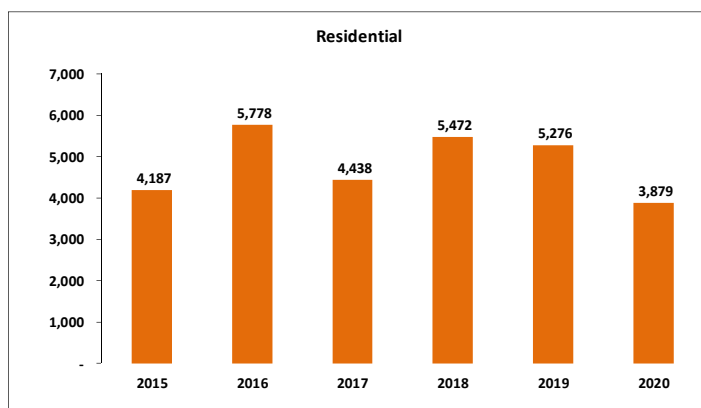
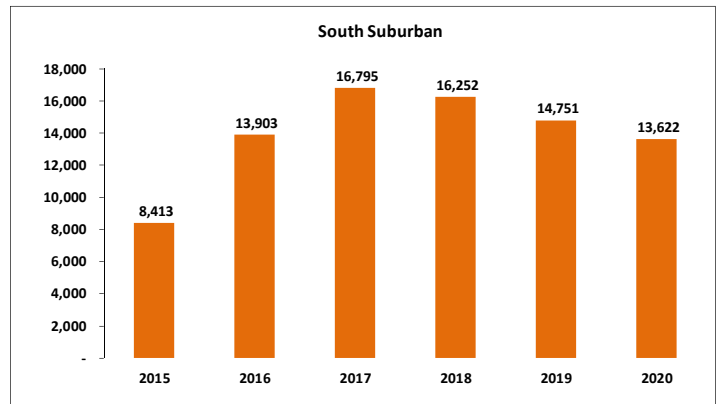
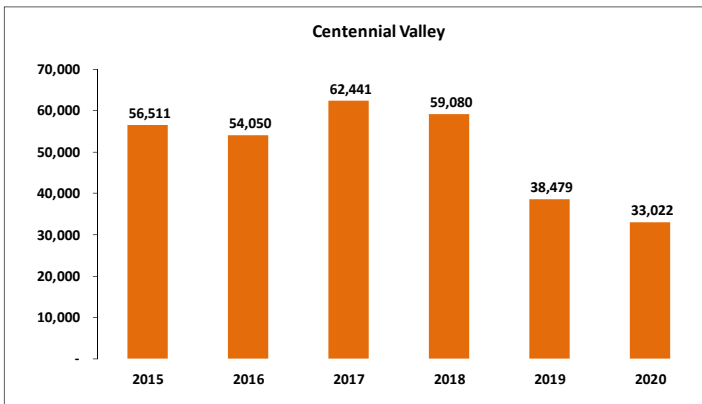
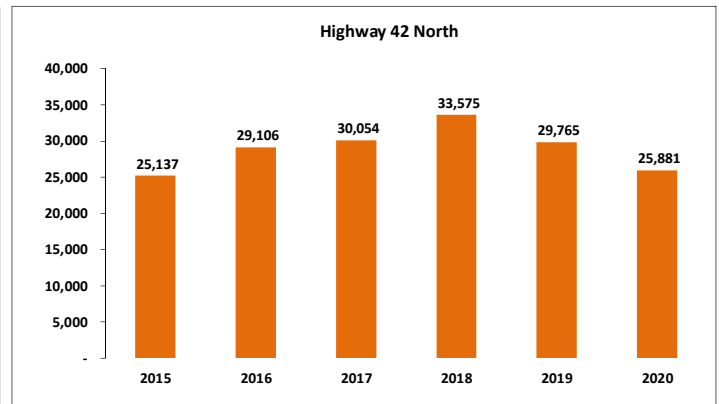
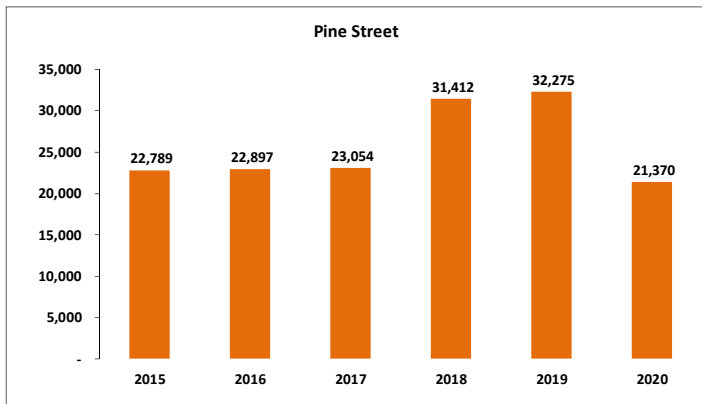
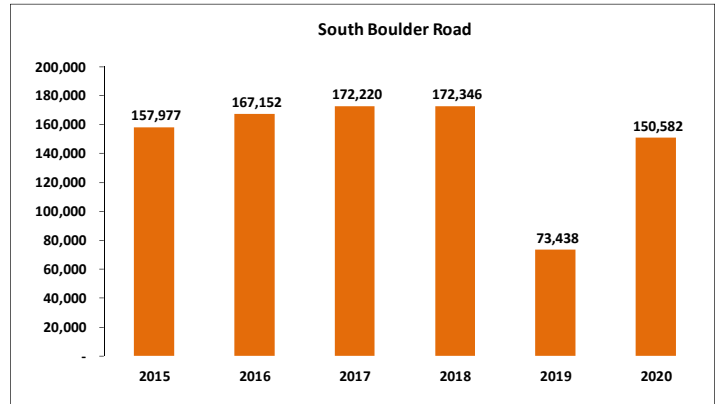
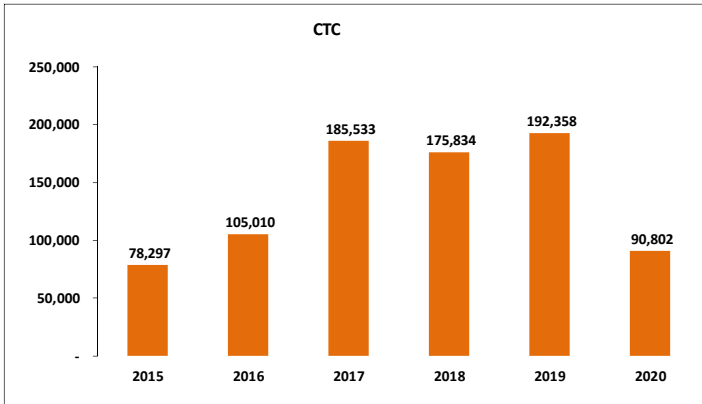


**CITY OF LOUISVILLE**  
**Revenue History by Area (Jan. - Apr. 2020)**

	2015	% Var	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	% of Total
Outside City	993,329	-2.1%	958,320	-3.5%	1,144,117	19.4%	1,280,372	11.9%	1,434,166	12.0%	1,827,054	27.4%	39.26%
Interchange	1,009,719	1.2%	1,094,942	8.4%	1,234,520	12.7%	1,301,168	5.4%	1,281,710	-1.5%	1,119,474	-12.7%	24.05%
Louisville Plaza	630,695	7.8%	670,655	6.3%	658,712	-1.8%	746,233	13.3%	699,428	-6.3%	753,606	7.7%	16.19%
Downtown	265,018	1.8%	299,430	13.0%	297,902	-0.5%	334,683	12.3%	345,829	3.3%	251,549	-27.3%	5.41%
McCaslin North	235,154	4.2%	301,758	28.3%	226,432	-25.0%	251,227	11.0%	256,400	2.1%	249,562	-2.7%	5.36%
Hwy 42 South	87,430	16.5%	88,630	1.4%	88,044	-0.7%	104,403	18.6%	98,923	-5.2%	113,606	14.8%	2.44%
CTC	78,297	13.1%	105,010	34.1%	185,533	76.7%	175,834	-5.2%	192,358	9.4%	90,802	-52.8%	1.95%
South Boulder Rd	157,977	206.1%	167,152	5.8%	172,220	3.0%	172,346	0.1%	73,438	-57.4%	150,582	105.0%	3.24%
Pine Street	22,789	0.8%	22,897	0.5%	23,054	0.7%	31,412	36.3%	32,275	2.7%	21,370	-33.8%	0.46%
Hwy 42 North	25,137	12.0%	29,106	15.8%	30,054	3.3%	33,575	11.7%	29,765	-11.3%	25,881	-13.0%	0.56%
Centennial Valley	56,511	8.4%	54,050	-4.4%	62,441	15.5%	59,080	-5.4%	38,479	-34.9%	33,022	-14.2%	0.71%
South Suburban	8,413	-14.6%	13,903	65.3%	16,795	20.8%	16,252	-3.2%	14,751	-9.2%	13,622	-7.7%	0.29%
Residential	4,187	112.8%	5,778	38.0%	4,438	-23.2%	5,472	23.3%	5,276	-3.6%	3,879	-26.5%	0.08%
	3,574,658	5.5%	3,811,632	6.6%	4,144,262	8.7%	4,512,058	8.9%	4,502,798	-0.2%	4,654,008	3.4%	

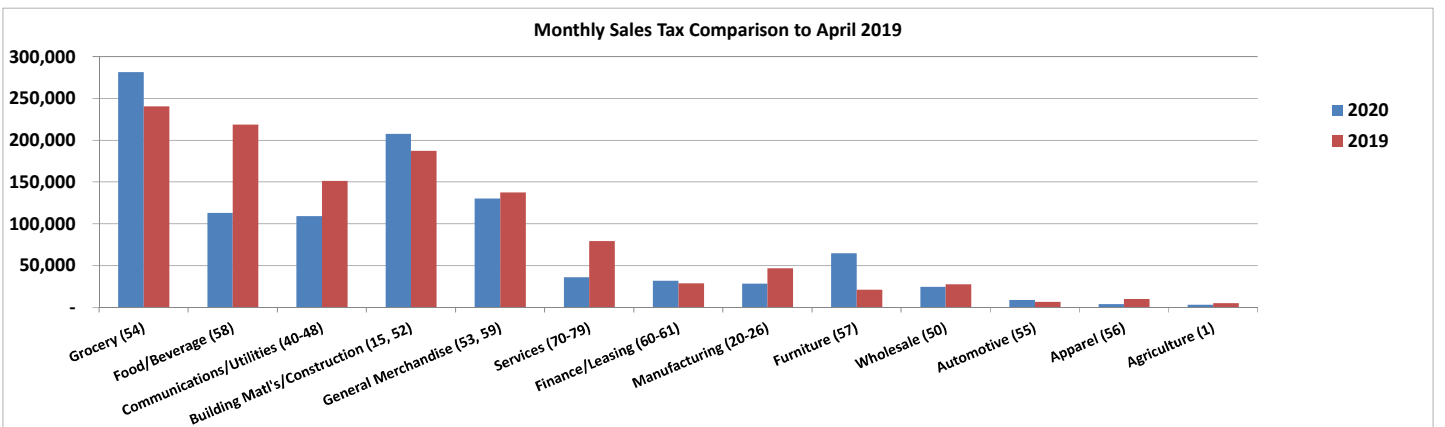
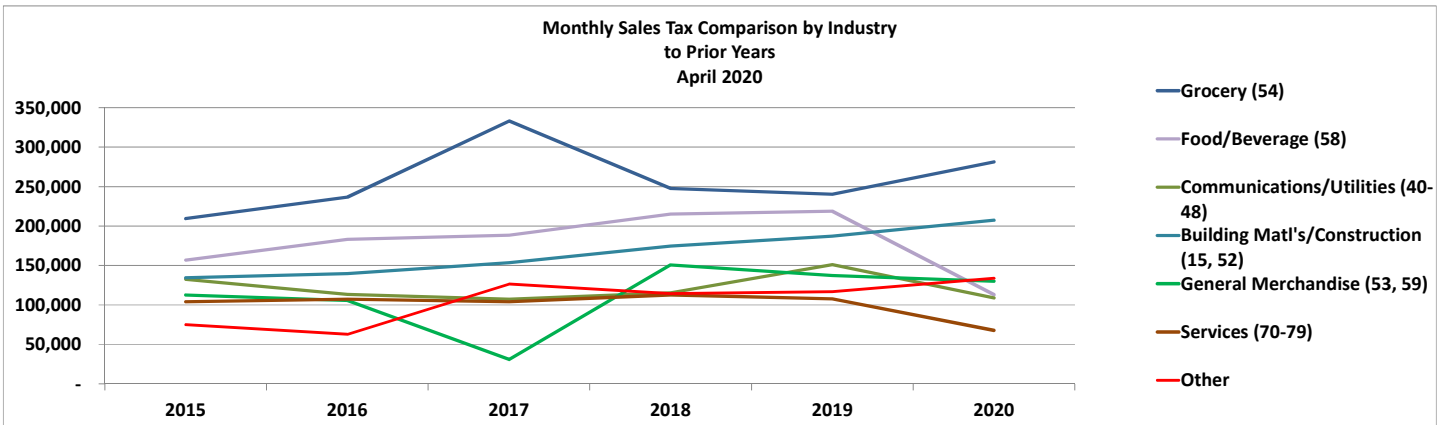


**CITY OF LOUISVILLE**  
**Revenue History by Area (Jan. - Apr. 2020)**



## Monthly Sales Tax Revenue Comparisons by Industry (April 2020)

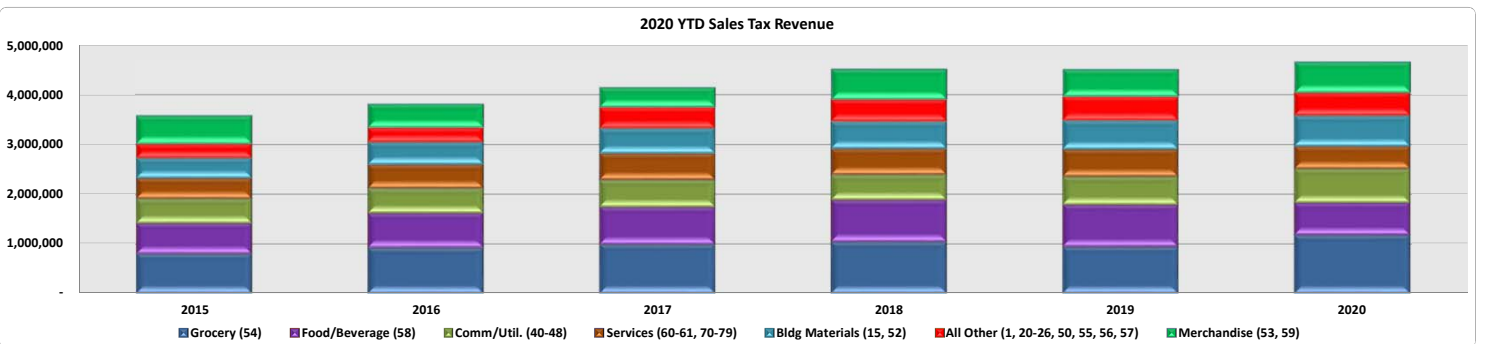
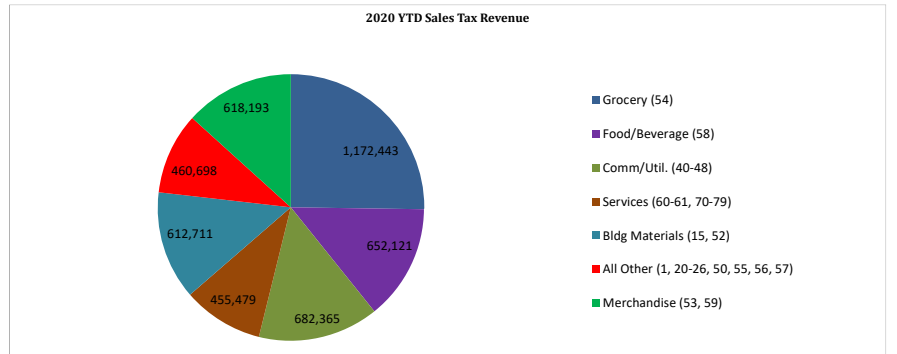
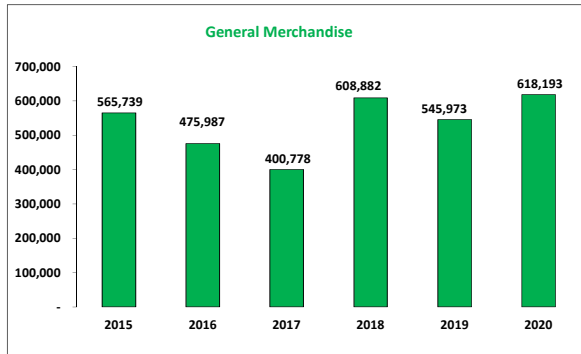
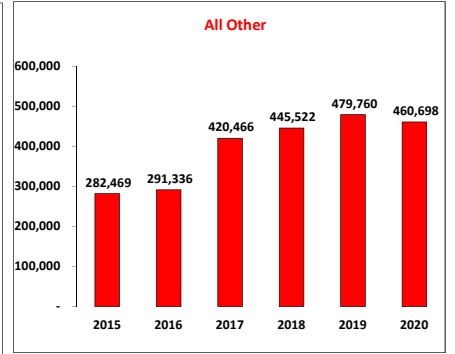
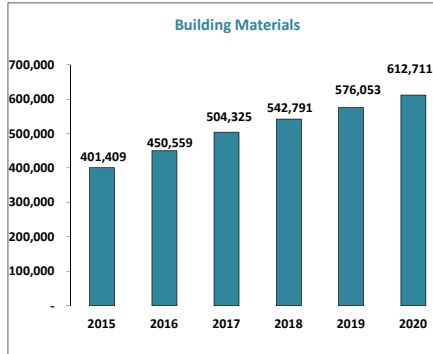
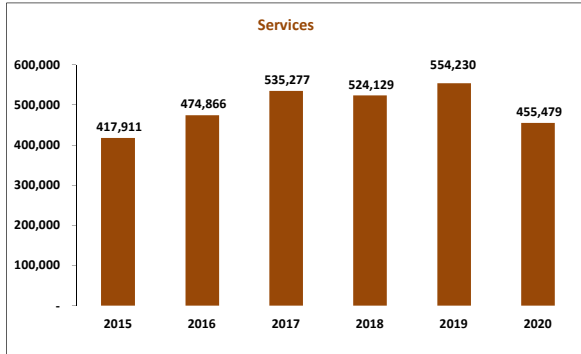
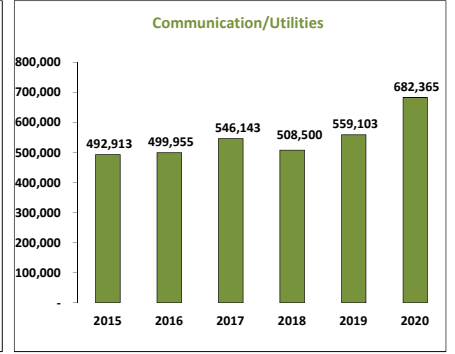
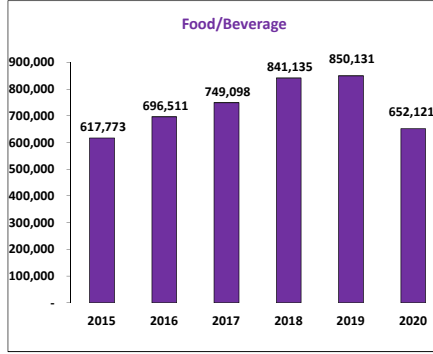
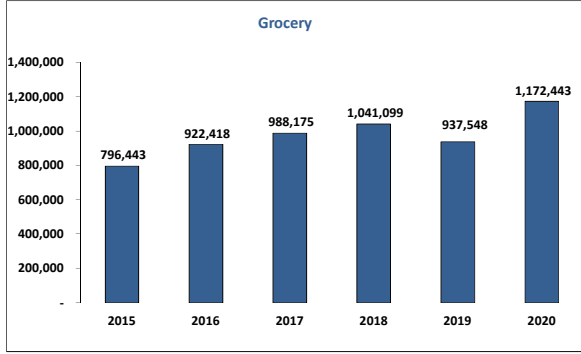
AREA NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Grocery (54)	209,596	236,878	333,171	247,963	240,456	281,494	27.0%	17.1%
Food/Beverage (58)	157,010	183,152	188,527	215,458	218,859	113,057	10.8%	-48.3%
Communications/Utilities (40-48)	132,758	113,621	107,439	115,593	151,231	109,088	10.5%	-27.9%
Building Mat'l's/Construction (15, 52)	134,463	139,865	153,560	174,864	187,170	207,496	19.9%	10.9%
General Merchandise (53, 59)	112,744	105,969	30,970	150,812	137,410	130,293	12.5%	-5.2%
Services (70-79)	82,249	83,541	76,963	85,567	79,312	36,025	3.5%	-54.6%
Finance/Leasing (60-61)	22,103	24,028	27,272	27,205	28,630	31,824	3.1%	11.2%
Manufacturing (20-26)	17,380	13,048	67,626	29,862	46,740	28,441	2.7%	-39.1%
Furniture (57)	23,618	18,783	22,627	38,136	21,012	64,830	6.2%	208.5%
Wholesale (50)	17,553	15,753	17,652	26,045	27,627	24,704	2.4%	-10.6%
Automotive (55)	6,518	3,792	5,970	7,730	6,593	9,044	0.9%	37.2%
Apparel (56)	5,988	7,338	8,059	8,351	10,009	3,810	0.4%	-61.9%
Agriculture (1)	4,101	4,138	4,393	4,363	4,899	3,112	0.3%	-36.5%
<b>Totals</b>	<b>926,082</b>	<b>949,906</b>	<b>1,044,230</b>	<b>1,131,949</b>	<b>1,159,948</b>	<b>1,043,220</b>		
<b>% Of Change</b>	<b>-6.5%</b>	<b>2.6%</b>	<b>9.9%</b>	<b>8.4%</b>	<b>2.5%</b>	<b>-10.1%</b>		





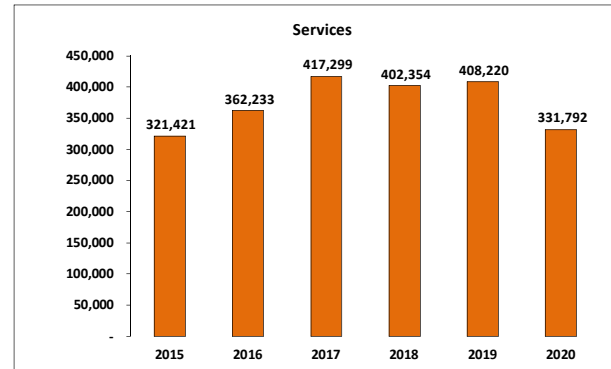
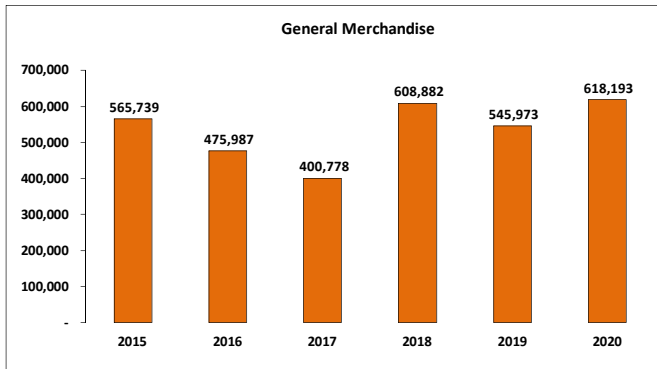
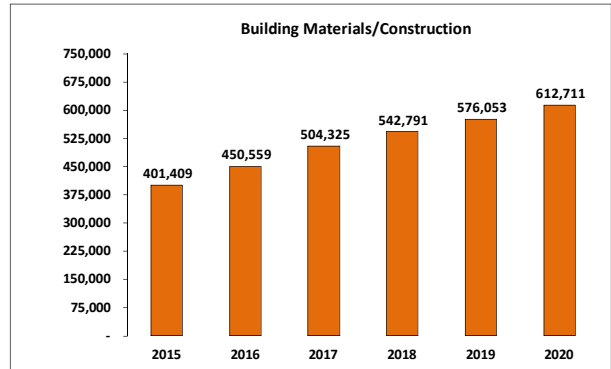
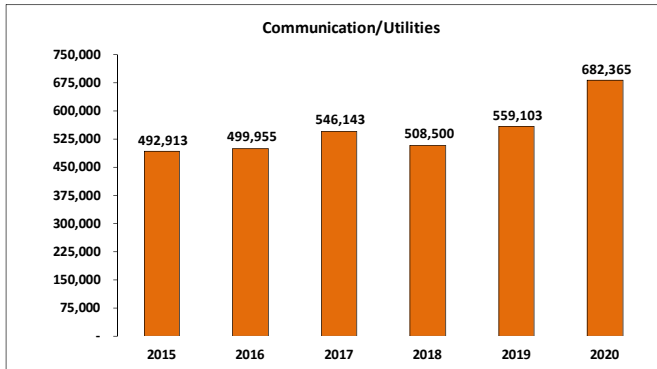
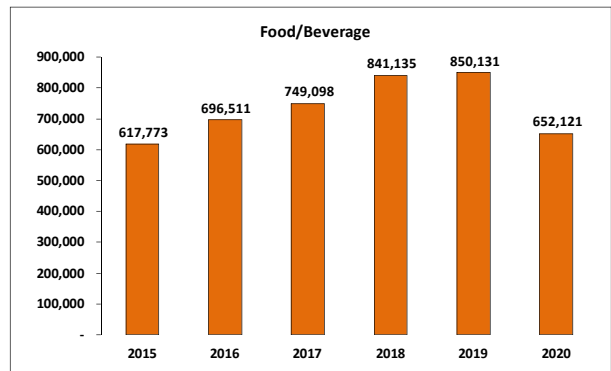
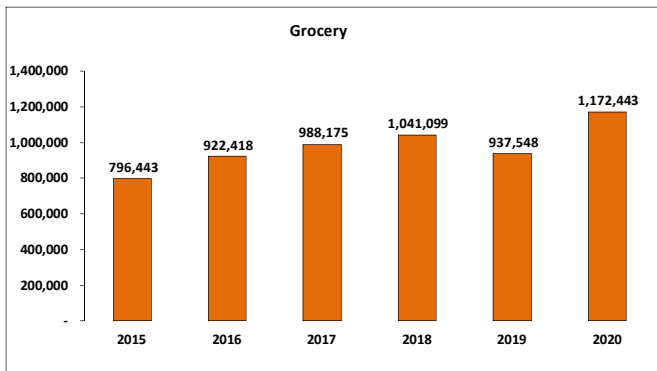
**CITY OF LOUISVILLE**  
**Revenue History by Industry (Jan. - Apr. 2020)**

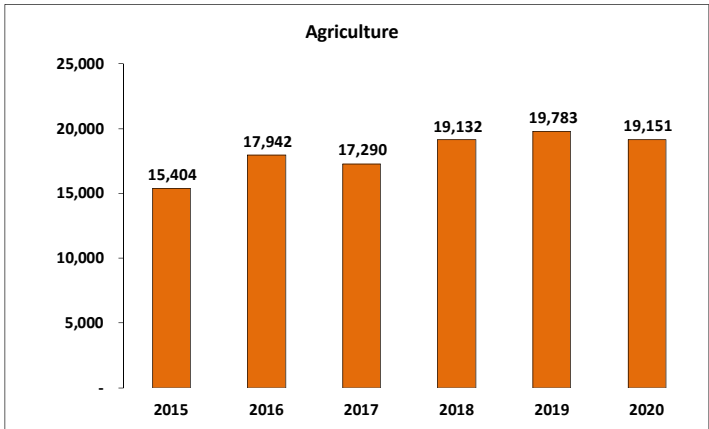
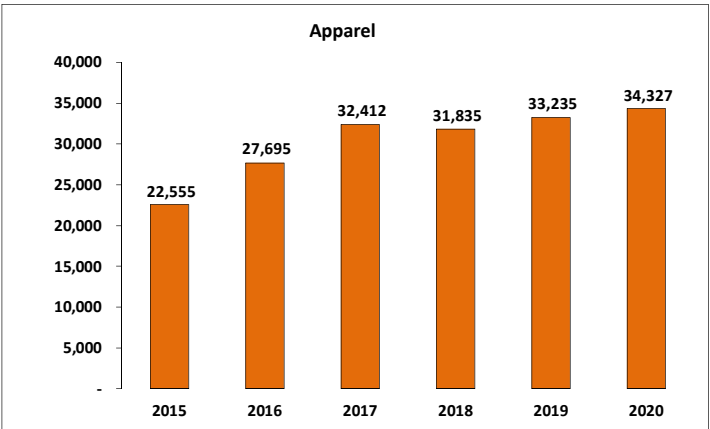
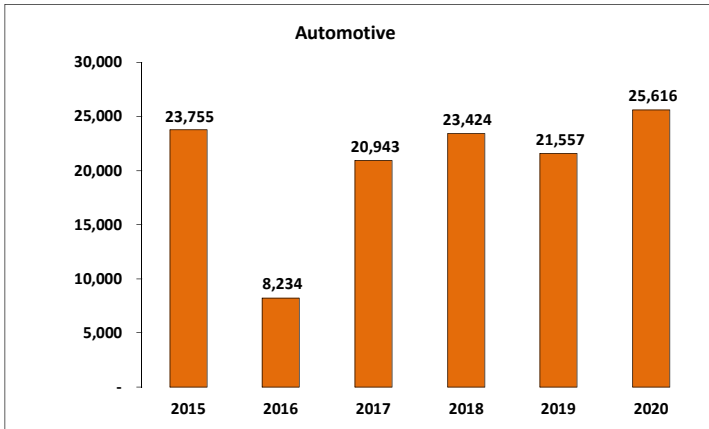
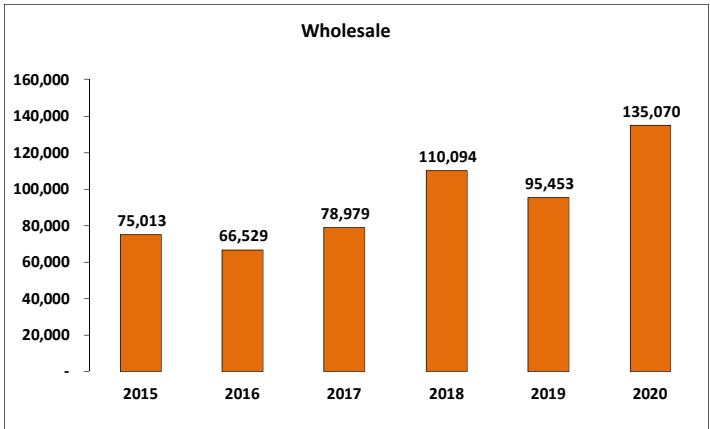
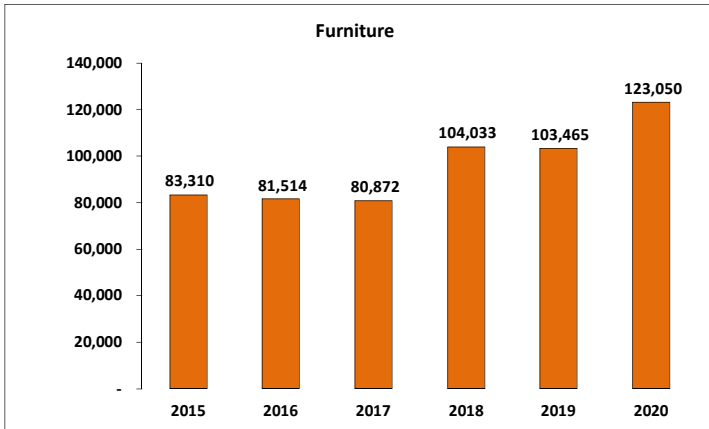
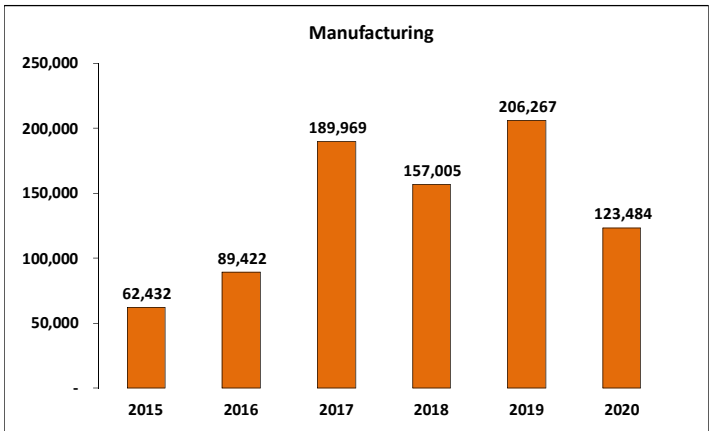
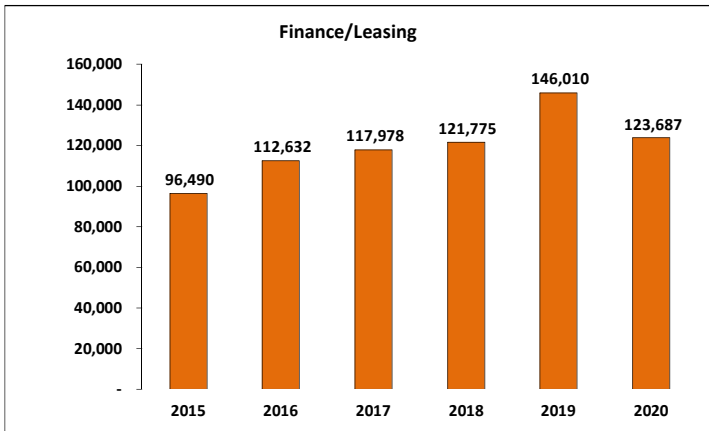
	2015	% Var	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	% of Total
Grocery (54)	796,443	21.9%	922,418	15.8%	988,175	7.1%	1,041,099	5.4%	937,548	-9.9%	1,172,443	25.1%	25.2%
Food/Beverage (58)	617,773	1.7%	696,511	12.7%	749,098	7.6%	841,135	12.3%	850,131	1.1%	652,121	-23.3%	14.0%
Comm/Util. (40-48)	492,913	-5.5%	499,955	1.4%	546,143	9.2%	508,500	-6.9%	559,103	10.0%	682,365	22.0%	14.7%
Services (60-61, 70-79)	417,911	22.7%	474,866	13.6%	535,277	12.7%	524,129	-2.1%	554,230	5.7%	455,479	-17.8%	9.8%
Bldg Materials (15, 52)	401,409	-8.7%	450,559	12.2%	504,325	11.9%	542,791	7.6%	576,053	6.1%	612,711	6.4%	13.2%
All Other (1, 20-26, 50, 55, 56, 57)	282,469	-18.7%	291,336	3.1%	420,466	44.3%	445,522	6.0%	479,760	7.7%	460,698	-4.0%	9.9%
Merchandise (53, 59)	565,739	18.3%	475,987	-15.9%	400,778	-15.8%	608,882	51.9%	545,973	-10.3%	618,193	13.2%	13.3%
	3,574,658	5.5%	3,811,632	6.6%	4,144,262	8.7%	4,512,058	8.9%	4,502,798	-0.2%	4,654,008	3.4%	



**CITY OF LOUISVILLE**  
**Revenue History by Industry (Jan. - Apr. 2020)**

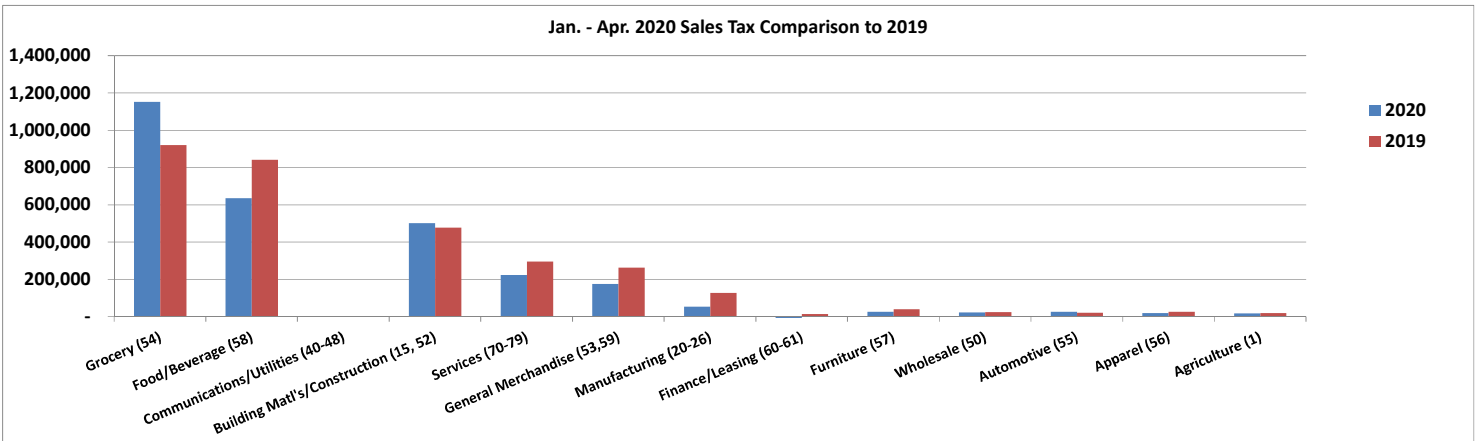
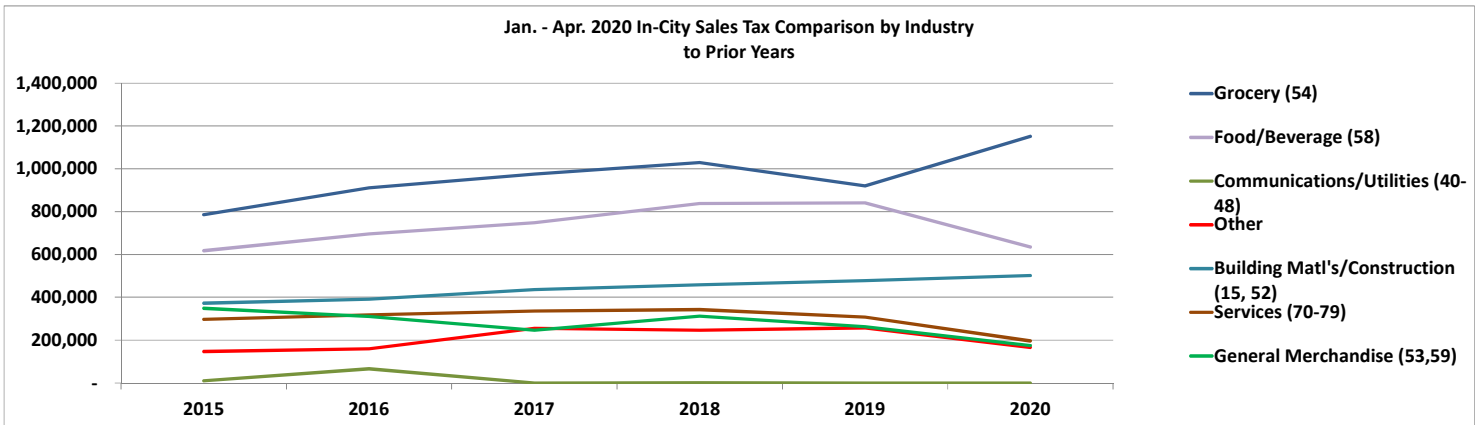
	2015	% Var	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	% of Total
Grocery (54)	796,443	21.9%	922,418	15.8%	988,175	7.1%	1,041,099	5.4%	937,548	-9.9%	1,172,443	25.1%	25.2%
Food/Beverage (58)	617,773	1.7%	696,511	12.7%	749,098	7.6%	841,135	12.3%	850,131	1.1%	652,121	-23.3%	14.0%
Comm./Util. (40-48)	492,913	-5.5%	499,955	1.4%	546,143	9.2%	508,500	-6.9%	559,103	10.0%	682,365	22.0%	14.7%
Bldg Mat'l's. (15, 52)	401,409	-8.7%	450,559	12.2%	504,325	11.9%	542,791	7.6%	576,053	6.1%	612,711	6.4%	13.2%
Merchandise (53, 59)	565,739	18.3%	475,987	-15.9%	400,778	-15.8%	608,882	51.9%	545,973	-10.3%	618,193	13.2%	13.3%
Services (70-79)	321,421	21.5%	362,233	12.7%	417,299	15.2%	402,354	-3.6%	408,220	1.5%	331,792	-18.7%	7.1%
Fin./Lease (60-61)	96,490	26.6%	112,632	16.7%	117,978	4.7%	121,775	3.2%	146,010	19.9%	123,687	-15.3%	2.7%
Manufacturing (20-26)	62,432	-41.0%	89,422	43.2%	189,969	112.4%	157,005	-17.4%	206,267	31.4%	123,484	-40.1%	2.7%
Furniture (57)	83,310	26.9%	81,514	-2.2%	80,872	-0.8%	104,033	28.6%	103,465	-0.5%	123,050	18.9%	2.6%
Wholesale (50)	75,013	-35.9%	66,529	-11.3%	78,979	18.7%	110,094	39.4%	95,453	-13.3%	135,070	41.5%	2.9%
Automotive (55)	23,755	5.3%	8,234	-65.3%	20,943	154.4%	23,424	11.8%	21,557	-8.0%	25,616	18.8%	0.6%
Apparel (56)	22,555	9.1%	27,695	22.8%	32,412	17.0%	31,835	-1.8%	33,235	4.4%	34,327	3.3%	0.7%
Agriculture (1)	15,404	-2.2%	17,942	16.5%	17,290	-3.6%	19,132	10.7%	19,783	3.4%	19,151	-3.2%	0.4%
	3,574,658	5.5%	3,811,632	6.6%	4,144,262	8.7%	4,512,058	8.9%	4,502,798	-0.2%	4,654,008	3.4%	





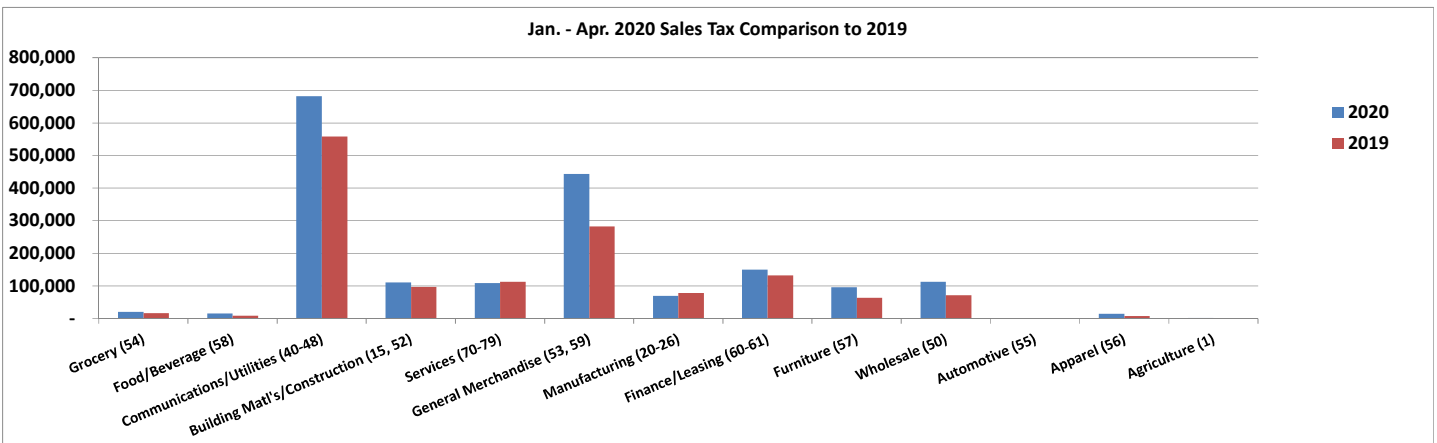
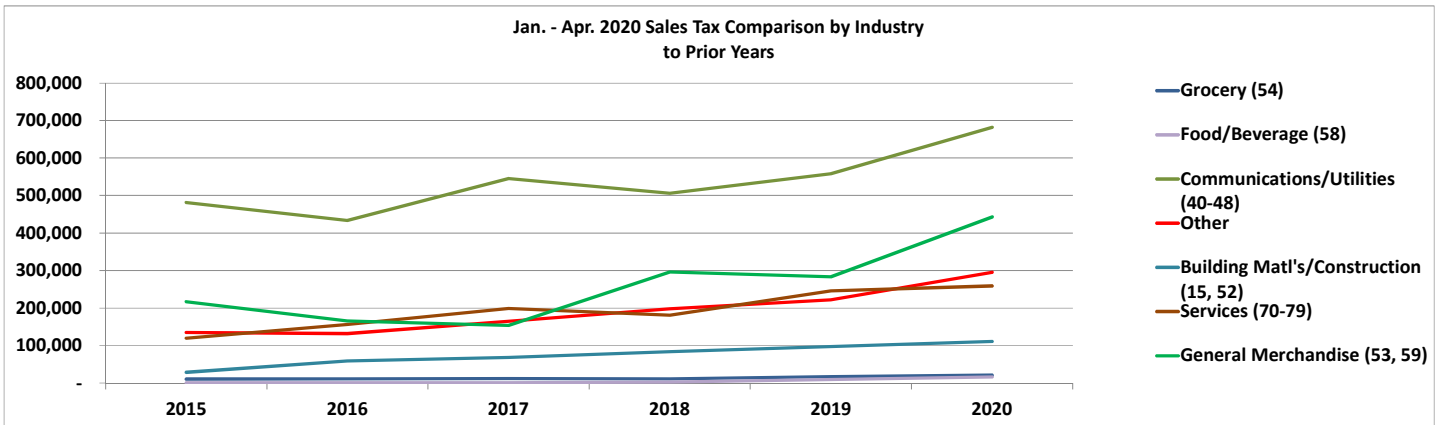
## Sales Tax Revenue Comparisons by Industry - Inside City Area (Jan. - Apr. 2020)

INDUSTRY NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Grocery (54)	786,037	911,158	976,565	1,029,742	920,341	1,151,773	40.7%	25.1%
Food/Beverage (58)	617,517	695,942	748,345	838,402	840,969	635,874	22.5%	-24.4%
Communications/Utilities (40-48)	11,179	66,364	233	1,791	293	222	0.0%	-24.2%
Building Mat'l's/Construction (15, 52)	372,821	391,393	436,062	459,416	478,277	501,936	17.8%	4.9%
Services (70-79)	284,997	303,518	323,781	332,461	294,903	223,004	7.9%	-24.4%
General Merchandise (53,59)	348,468	310,435	247,317	312,657	262,791	175,088	6.2%	-33.4%
Manufacturing (20-26)	36,938	61,409	146,480	121,591	128,031	53,996	1.9%	-57.8%
Finance/Leasing (60-61)	13,226	14,840	12,153	10,185	13,578	(26,399)	-0.9%	-294.4%
Furniture (57)	36,175	32,447	23,456	36,303	39,892	26,483	0.9%	-33.6%
Wholesale (50)	16,154	17,915	22,188	21,532	24,097	22,383	0.8%	-7.1%
Automotive (55)	22,884	8,148	20,865	23,408	21,229	25,616	0.9%	20.7%
Apparel (56)	19,890	23,532	25,892	26,138	25,314	19,796	0.7%	-21.8%
Agriculture (1)	15,043	16,212	16,806	18,061	18,916	17,183	0.6%	-9.2%
<b>Totals</b>	<b>2,581,328</b>	<b>2,853,312</b>	<b>3,000,146</b>	<b>3,231,685</b>	<b>3,068,632</b>	<b>2,826,955</b>		
<b>% Of Change</b>	<b>8.7%</b>	<b>10.5%</b>	<b>5.1%</b>	<b>7.7%</b>	<b>-5.0%</b>	<b>-7.9%</b>		

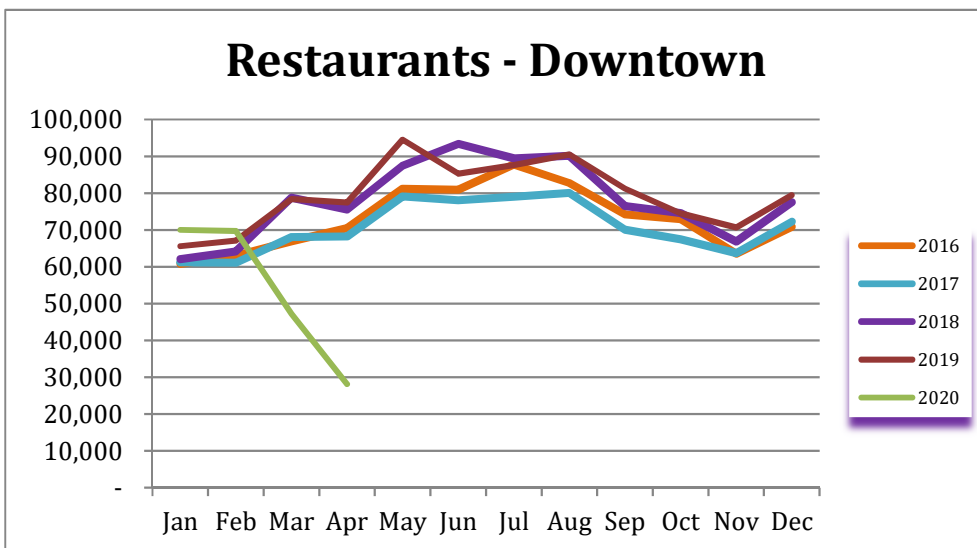
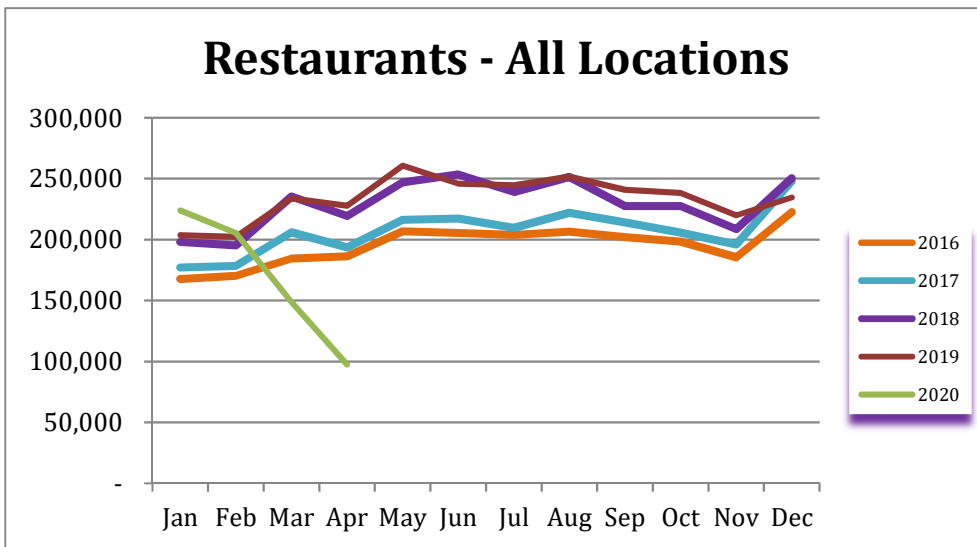
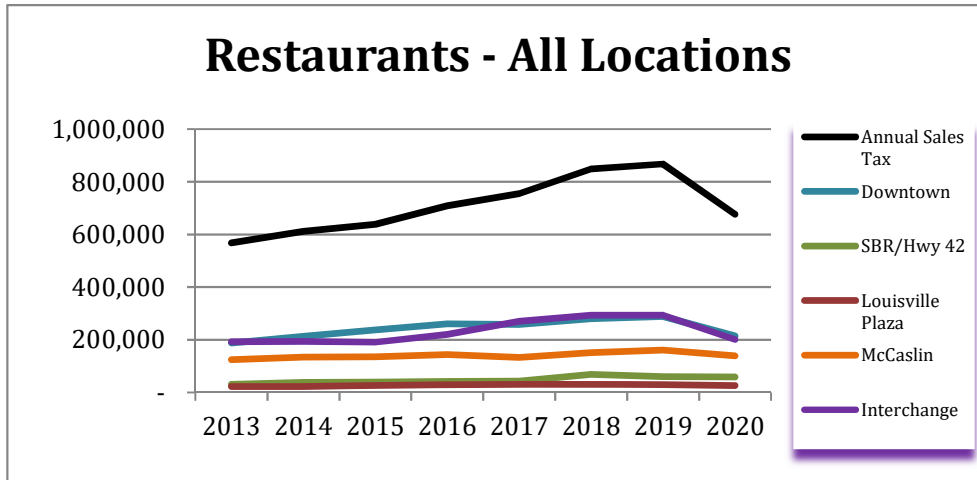


## Sales Tax Revenue Comparisons by Industry - Outside City Area (Jan. - Apr. 2020)

INDUSTRY NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Grocery (54)	10,407	11,260	11,610	11,357	17,207	20,670	1.1%	20.1%
Food/Beverage (58)	255	569	753	2,734	9,161	16,246	0.9%	77.3%
Communications/Utilities (40-48)	481,734	433,592	545,910	506,709	558,810	682,142	37.3%	22.1%
Building Mat'l's/Construction (15, 52)	28,588	59,166	68,263	83,375	97,776	110,775	6.1%	13.3%
Services (70-79)	36,424	58,715	93,517	69,894	113,318	108,788	6.0%	-4.0%
General Merchandise (53, 59)	217,271	165,552	153,461	296,225	283,182	443,105	24.3%	56.5%
Manufacturing (20-26)	25,495	28,013	43,489	35,414	78,237	69,489	3.8%	-11.2%
Finance/Leasing (60-61)	83,264	97,793	105,826	111,590	132,431	150,087	8.2%	13.3%
Furniture (57)	47,135	49,067	57,416	67,730	63,573	96,567	5.3%	51.9%
Wholesale (50)	58,859	48,615	56,791	88,562	71,355	112,686	6.2%	57.9%
Automotive (55)	872	86	78	16	328	-	0.0%	-100.0%
Apparel (56)	2,665	4,163	6,520	5,697	7,921	14,531	0.8%	83.5%
Agriculture (1)	361	1,730	484	1,071	867	1,968	0.1%	126.9%
<b>Totals</b>	<b>993,329</b>	<b>958,320</b>	<b>1,144,117</b>	<b>1,280,372</b>	<b>1,434,166</b>	<b>1,827,054</b>		
<b>% Of Change</b>	<b>-2.1%</b>	<b>-3.5%</b>	<b>19.4%</b>	<b>11.9%</b>	<b>12.0%</b>	<b>27.4%</b>		



## Restaurant Graphs Jan - Apr 2020









## SIC INDUSTRY CODES MASTER LISTING

### AGRICULTURE

1. **AGRICULTURE/FORESTRY/ANIMALS** – Production crops, livestock or animal specialties, veterinarians, pet grooming/stores, landscaping services, agricultural products/services, forestry, fishing, hunting or trapping.

### MINING

10. **MINING/GAS & OIL EXTRACTION** – Metal or coal mining, oil or gas extraction, mining or quarrying of non-metallic minerals (except fuels).

### CONSTRUCTION

15. **CONSTRUCTION/GENERAL CONTRACTORS & SUBCONTRACTORS** – Building construction general contractor or subcontractor (lump sum), heavy construction.

### MANUFACTURING

20. **FOOD MANUFACTURING** – In-City only
21. **TEXTILE MANUFACTURING/APPAREL/WOOD/PAPER** – Textile mill products, apparel, fabrics, lumber, wood products, furniture or fixtures, paper and allied products.
22. **PRINT/CHEMICAL/PLASTICS/RUBBER MANUFACTURING** – Printing, silk screening, publishing and allied industries, chemicals and allied products, petroleum refining, plastics and rubber products.
23. **GLASS/STONE/LEATHER MANUFACTURING** – Leather and leather products, stone, clay, glass and concrete products.
24. **METAL/MACHINERY MANUFACTURING** – Fabricated metal products, industrial and commercial machinery, and transportation equipment.
25. **ELECTRONICS/COMPUTER MANUFACTURING** – Electronic and electrical equipment and components, and computer equipment.
26. **MEASURING/MEDICAL/OPTICAL MANUFACTURING** – Measuring, analyzing and controlling instruments, photographic, medical and optical goods, beauty products.

### COMMUNICATIONS/UTILITIES/TRANSPORTATION

40. **TRANSPORTATION/FREIGHT/PIPELINES** – Railroad, local and suburban transit, motor freight, USPS, air or water transportation, pipelines, transportation services.
41. **ELECTRIC/GAS/SANITARY** – Electric, gas and sanitary services.
42. **COMMUNICATIONS - WIRELESS**
43. **COMMUNICATIONS - INTERNET SERVICE PROVIDER**
44. **COMMUNICATIONS – LOCAL EXCHANGE PROVIDER** – Land lines
45. **COMMUNICATIONS – LONG DISTANCE PROVIDER** - Land lines
46. **COMMUNICATIONS – SATELLITE**
47. **COMMUNICATIONS – EQUIPMENT/CABLING**
48. **COMMUNICATIONS – STREAMING/OTHER**

### WHOLESALE

50. **WHOLESALE** – Durable or non-durable goods.

### RETAIL

52. **BUILDING MATERIALS/HARDWARE** – Construction or building materials, hardware, garden supply and mobile home dealers.
53. **GENERAL MERCHANDISE/OTHER RETAIL (formerly 59)** – In-City brick-and-mortar, online retail, arts & crafts, all other retail.
54. **FOOD STORES** – All packaged food incl. special events, supplements.
55. **AUTO DEALERS/GAS SERVICE STATIONS**
56. **APPAREL AND ACCESSORY STORES**
57. **HOME FURNITURE/DECOR/HOME APPLIANCE**
58. **EATING AND DRINKING PLACES**

### FINANCE/LEASING

60. **FINANCE/INSURANCE/REAL ESTATE** – Depository institutions, security and commodity brokers, dealers, exchanges and services, insurance carriers, agents, brokers, real estate, property management, holding and other investment offices.
61. **LEASING/RENTAL COMPANIES** – Lessors of tangible personal property.

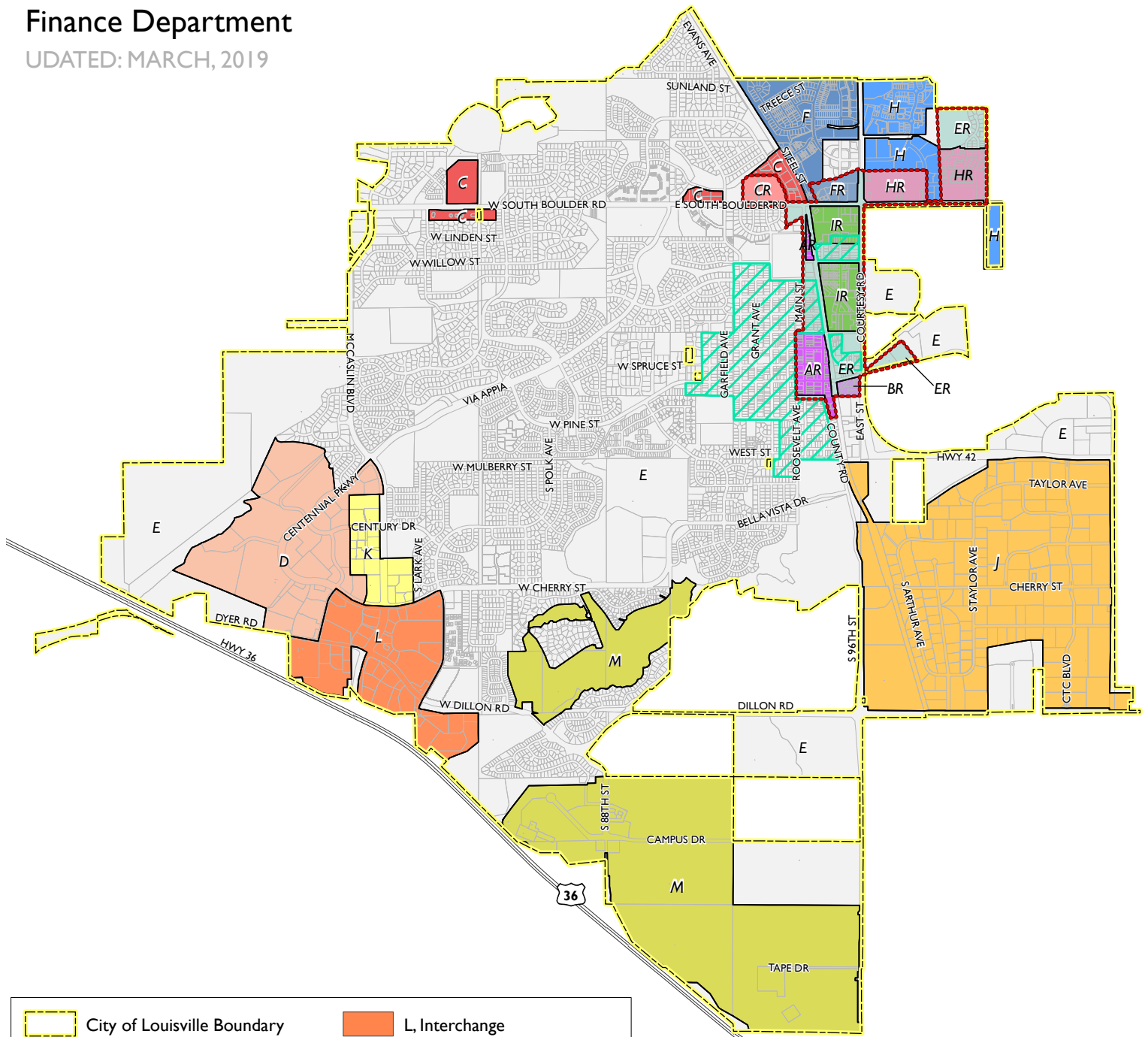
### SERVICES




















70. **HOTELS AND OTHER LODGING PLACES**
71. **PERSONAL/BUSINESS SERVICES** – Photographers, salons, security monitoring, interior design, marketing.
72. **AUTO REPAIR AND SERVICES/OTHER REPAIR SERVICES** – Any repair service (parts only to 59).
73. **AMUSEMENT/RECREATION SERVICES** – Gyms, rec center, golf course.
74. **HEALTH/MEDICAL SERVICES** – All supplies, equipment, repairs, services.
75. **LEGAL/ACCOUNTING SERVICES**
76. **EDUCATIONAL SERVICES/SOCIAL SERVICES** – Lessons, training, seminars, fundraising.
77. **MEMBERSHIP ORGANIZATION/NON-PROFIT ORGANIZATION**
78. **ENGINEERING/RESEARCH/MANAGEMENT/CONSULTING/SOFTWARE** – All industry software.
79. **OTHER SERVICES**

# Tax District Map

Finance Department

UPDATED: MARCH, 2019



	City of Louisville Boundary		L, Interchange
	Urban Renewal Authority		H, Louisville Plaza
	Old Town Overlay District		HR, Louisville Plaza URA
<b>Tax Districts</b>			K, McCaslin North
	D, Centennial Valley Business Park		BR, Pine Street Plaza URA
	J, Colorado Technical Center		C, South Boulder Road
	AR, Downtown URA		CR, South Boulder Road URA
	F, Highway 42 North		M, South Subdivision
	FR, Highway 42 North URA		E, Residential
	IR, Highway 42 South URA		ER, Residential URA

0 0.25 0.5 1 1.5 2 Miles

