

CITY OF LOUISVILLE

**Revenue History
2016 through 2020**

YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2020	JANUARY	1,146,885	139,124	167,476	143,490	20,259	10,328	1,627,562
	FEBRUARY	1,010,556	181,982	213,379	138,820	18,916	62,695	1,626,348
	MARCH	1,453,347	128,050	101,197	68,233	17,511	33,347	1,801,683
	APRIL	-	-	-	-	-	-	-
	MAY	-	-	-	-	-	-	-
	JUNE	-	-	-	-	-	-	-
	JULY	-	-	-	-	-	-	-
	AUGUST	-	-	-	-	-	-	-
	SEPTEMBER	-	-	-	-	-	-	-
	OCTOBER	-	-	-	-	-	-	-
	NOVEMBER	-	-	-	-	-	-	-
	DECEMBER	-	-	-	-	-	-	-
	YTD TOTALS	3,610,788	449,155	482,052	350,542	56,685	106,369	5,055,592
	YTD Variance % to Prior Year	8.0%	4.9%	15.5%	-24.1%	-19.6%	-33.9%	3.6%
2019	JANUARY	1,071,558	127,245	86,502	201,074	21,423	18,826	1,526,627
	FEBRUARY	936,429	147,890	265,760	118,258	21,707	67,844	1,557,888
	MARCH	1,334,863	152,930	65,076	142,231	27,356	74,188	1,796,643
	APRIL	1,159,948	284,945	203,698	123,778	30,600	27,803	1,830,773
	MAY	1,223,169	92,960	281,555	162,333	44,797	105,311	1,910,125
	JUNE	1,579,107	154,476	324,102	109,552	53,263	44,863	2,265,363
	JULY	1,366,196	95,129	208,918	160,122	62,859	22,182	1,915,406
	AUGUST	1,488,654	113,156	88,430	145,808	57,724	810,122	2,703,894
	SEPTEMBER	1,501,976	140,882	143,151	143,031	46,348	30,769	2,006,157
	OCTOBER	1,338,241	99,425	142,592	178,136	42,935	157,833	1,959,161
	NOVEMBER	1,208,379	101,710	213,900	126,120	27,259	7,513	1,684,881
	DECEMBER	1,878,105	209,877	64,581	125,652	18,444	13,671	2,310,329
	YTD TOTALS	16,086,625	1,720,626	2,088,265	1,736,096	454,714	1,380,924	23,467,249
	YTD Variance % to Prior Year	5.0%	19.1%	-8.1%	-14.6%	-3.8%	142.5%	6.2%
2018	JANUARY	1,141,972	128,132	293,454	114,134	29,376	13,506	1,720,575
	FEBRUARY	984,046	102,847	264,342	135,811	26,701	22,330	1,536,077
	MARCH	1,254,090	142,326	80,344	151,611	29,394	63,215	1,720,980
	APRIL	1,131,949	124,051	131,283	134,771	32,459	6,816	1,561,328
	MAY	1,284,619	86,666	86,100	124,497	44,481	(24,431)	1,601,930
	JUNE	1,458,894	144,902	67,534	100,297	57,035	30,865	1,859,528
	JULY	1,247,212	74,536	202,707	189,545	58,802	18,943	1,791,745
	AUGUST	1,198,848	98,692	356,991	286,799	58,980	196,689	2,196,997
	SEPTEMBER	1,425,270	145,883	295,455	233,665	45,157	125,089	2,270,519
	OCTOBER	1,187,020	103,396	294,551	240,914	39,845	10,093	1,875,820
	NOVEMBER	1,113,867	98,406	128,352	173,601	31,504	24,264	1,569,994
	DECEMBER	1,889,403	194,260	71,376	146,093	18,792	82,181	2,402,104
	YTD TOTALS	15,317,190	1,444,095	2,272,490	2,031,737	472,526	569,560	22,107,598
	YTD Variance % to Prior Year	9.8%	5.1%	24.6%	36.5%	-8.6%	-43.8%	9.6%
2017	JANUARY	1,052,366	120,516	275,878	144,997	27,069	27,040	1,647,866
	FEBRUARY	864,842	92,210	103,187	110,561	24,240	8,935	1,203,976
	MARCH	1,182,825	127,911	300,687	123,024	33,056	48,822	1,816,325
	APRIL	1,044,230	108,870	95,596	92,463	34,743	97,793	1,473,695
	MAY	1,183,115	88,324	76,348	137,918	49,217	20,318	1,555,239
	JUNE	1,336,406	188,150	151,145	96,187	61,489	600,842	2,434,220
	JULY	1,137,813	82,143	94,455	123,752	61,409	25,805	1,525,376
	AUGUST	1,119,641	78,263	126,830	145,656	67,270	16,805	1,554,465
	SEPTEMBER	1,209,258	172,598	125,682	140,721	51,452	60,646	1,760,358
	OCTOBER	1,154,708	74,279	164,724	122,230	49,334	11,343	1,576,618
	NOVEMBER	1,112,434	87,717	37,893	132,970	26,870	45,130	1,443,015
	DECEMBER	1,554,048	153,334	271,190	118,218	30,714	50,309	2,177,813
	YTD TOTALS	13,951,686	1,374,317	1,823,614	1,488,699	516,863	1,013,786	20,168,965
	YTD Variance % to Prior Year	8.7%	-16.0%	-8.9%	9.7%	3.3%	135.0%	7.5%
2016	JANUARY	886,723	222,163	174,842	100,855	25,767	8,203	1,418,554
	FEBRUARY	920,875	109,063	76,430	97,034	28,321	23,180	1,254,904
	MARCH	1,054,128	112,590	159,627	121,325	32,422	21,364	1,501,456
	APRIL	949,906	131,439	62,683	109,192	35,442	122,599	1,411,260
	MAY	1,032,963	93,047	235,856	90,115	48,597	24,809	1,525,386
	JUNE	1,216,853	145,283	510,772	109,738	56,221	8,832	2,047,699
	JULY	1,136,035	65,541	161,699	140,522	61,691	233	1,565,722
	AUGUST	1,050,800	124,102	155,447	112,981	60,005	3,013	1,506,350
	SEPTEMBER	1,153,466	101,636	64,269	115,244	49,801	12,266	1,496,681
	OCTOBER	1,003,857	244,682	305,287	124,471	46,278	3,267	1,727,843
	NOVEMBER	1,005,580	94,546	49,929	95,372	33,551	85,313	1,364,290
	DECEMBER	1,420,942	192,820	44,792	140,458	22,127	118,246	1,939,385
	YTD TOTALS	12,832,129	1,636,914	2,001,634	1,357,306	500,223	431,325	18,759,531
	YTD Variance % to Prior Year	7.2%	28.6%	26.3%	-1.1%	7.2%	-6.4%	9.5%

**City of Louisville, Colorado
Total Sales Tax Revenue
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	890,050	1,054,675	1,150,144	1,071,177	1,178,342	1,148,141	107.2%	107.2%	97.4%	97.4%
Feb	922,502	866,877	999,636	987,642	1,059,746	1,051,314	106.4%	106.8%	99.2%	98.3%
Mar	1,055,715	1,189,196	1,259,719	1,362,876	1,331,394	1,456,090	106.8%	106.8%	109.4%	102.4%
Apr	964,682	1,045,769	1,132,162	1,181,395	1,244,778		0.0%	79.4%	0.0%	75.9%
May	1,043,401	1,192,302	1,287,256	1,225,638	1,323,819		0.0%	62.7%	0.0%	59.6%
Jun	1,218,023	1,859,310	1,467,403	1,583,559	1,529,076		0.0%	49.3%	0.0%	47.7%
Jul	1,136,243	1,149,068	1,252,821	1,396,010	1,328,454		0.0%	41.5%	0.0%	40.6%
Aug	1,053,719	1,134,443	1,202,431	2,287,534	1,376,209		0.0%	32.9%	0.0%	35.2%
Sep	1,154,610	1,256,653	1,432,059	1,520,636	1,419,608		0.0%	29.0%	0.0%	31.0%
Oct	1,003,914	1,160,202	1,187,678	1,484,215	1,283,420		0.0%	25.9%	0.0%	28.0%
Nov	1,011,439	1,124,996	1,132,530	1,209,275	1,252,198		0.0%	23.9%	0.0%	25.5%
Dec	1,422,983	1,571,740	1,896,863	1,882,142	1,754,926		0.0%	21.3%	0.0%	22.7%
Totals	12,877,281	14,605,231	15,400,702	17,192,097	16,081,970	3,655,544				
% Of Change	6.0%	13.4%	5.4%	11.6%	-6.5%					

**City of Louisville, Colorado
Lodging Tax Revenue
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	25,767	27,069	29,376	21,423	23,750	20,259	94.6%	94.6%	85.3%	85.3%
Feb	28,321	24,240	26,701	21,707	23,280	18,916	87.1%	90.8%	81.3%	83.3%
Mar	32,422	33,056	29,394	27,356	27,044	17,511	64.0%	80.4%	64.7%	76.5%
Apr	35,442	34,743	32,459	30,600	28,708		0.0%	56.1%	0.0%	55.2%
May	48,597	49,217	44,481	44,797	41,543		0.0%	38.9%	0.0%	39.3%
Jun	56,221	61,489	57,035	53,263	46,241		0.0%	28.5%	0.0%	29.7%
Jul	61,691	61,409	58,802	62,859	50,116		0.0%	21.6%	0.0%	23.6%
Aug	60,005	67,270	58,980	57,724	49,732		0.0%	17.7%	0.0%	19.5%
Sep	49,801	51,452	45,157	46,348	39,762		0.0%	15.5%	0.0%	17.2%
Oct	46,278	49,334	39,845	42,935	39,423		0.0%	13.9%	0.0%	15.3%
Nov	33,551	26,870	31,504	27,259	26,711		0.0%	13.0%	0.0%	14.3%
Dec	22,127	30,714	18,792	18,444	21,169		0.0%	12.5%	0.0%	13.6%
Totals	500,223	516,863	472,526	454,714	417,480	56,685				
% Of Change	6.5%	3.3%	-8.6%	-3.8%	-8.2%					

**City of Louisville, Colorado
Auto Use Tax Revenue
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	100,855	144,997	114,134	201,074	133,862	143,490	71.4%	71.4%	107.2%	107.2%
Feb	97,034	110,561	135,811	118,258	121,034	138,820	117.4%	88.4%	114.7%	110.8%
Mar	121,325	123,024	151,611	142,231	134,634	68,233	48.0%	75.9%	50.7%	90.0%
Apr	109,192	92,463	134,771	123,778	119,392		0.0%	59.9%	0.0%	68.9%
May	90,115	137,918	124,497	162,333	121,756		0.0%	46.9%	0.0%	55.6%
Jun	109,738	96,187	100,297	109,552	119,293		0.0%	40.9%	0.0%	46.7%
Jul	140,522	123,752	189,545	160,122	135,596		0.0%	34.5%	0.0%	39.6%
Aug	112,981	145,656	286,799	145,808	154,493		0.0%	30.1%	0.0%	33.7%
Sep	115,244	140,721	233,665	143,031	152,156		0.0%	26.8%	0.0%	29.4%
Oct	124,471	122,230	240,914	178,136	156,415		0.0%	23.6%	0.0%	26.0%
Nov	95,372	132,970	173,601	126,120	125,380		0.0%	21.8%	0.0%	23.8%
Dec	140,458	118,218	146,093	125,652	132,068		0.0%	20.2%	0.0%	21.8%
Totals	1,357,306	1,488,699	2,031,737	1,736,096	1,606,080	350,542				
% Of Change	-1.1%	9.7%	36.5%	-14.6%	-7.5%					

**City of Louisville, Colorado
Building Use Tax Revenue
2016 -2020**

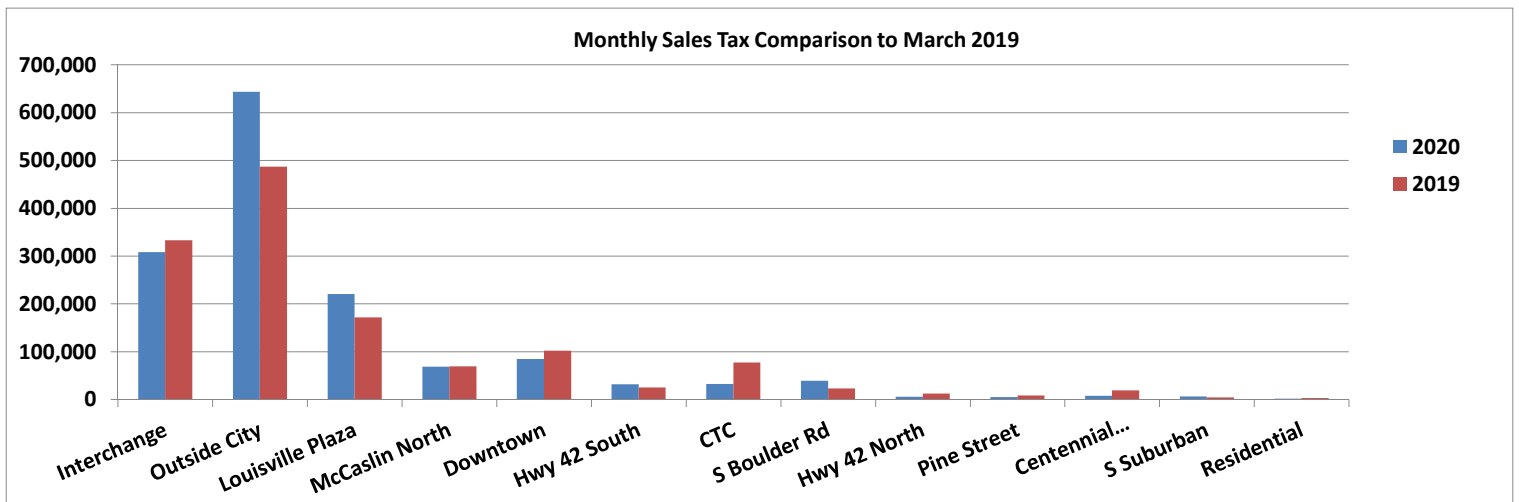
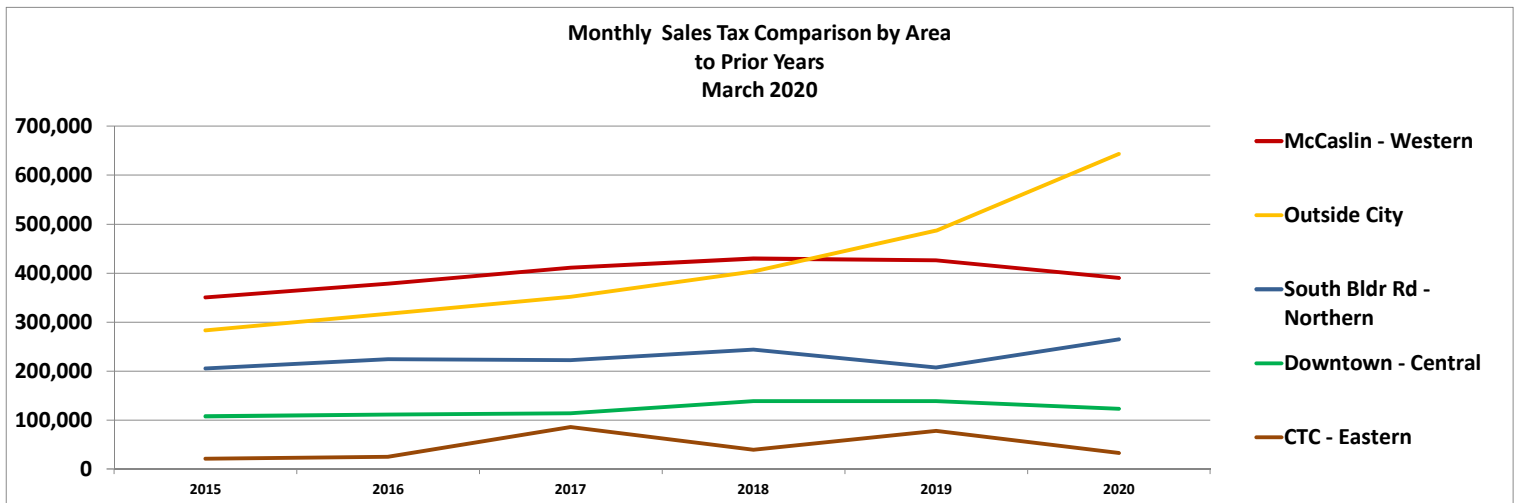
Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	174,842	275,878	293,454	86,502	155,791	167,476	193.6%	193.6%	107.5%	107.5%
Feb	76,430	103,187	264,342	265,760	142,420	213,379	80.3%	108.1%	149.8%	127.7%
Mar	159,627	300,687	80,344	65,076	159,551	101,197	155.5%	115.5%	63.4%	105.3%
Apr	62,683	95,596	131,263	203,698	127,124		0.0%	77.6%	0.0%	82.4%
May	235,856	76,348	86,100	281,555	188,719		0.0%	53.4%	0.0%	62.3%
Jun	510,772	151,145	67,534	324,102	193,682		0.0%	39.3%	0.0%	49.8%
Jul	161,699	94,455	202,707	208,918	186,028		0.0%	33.6%	0.0%	41.8%
Aug	155,447	126,830	356,991	88,430	172,012		0.0%	31.6%	0.0%	36.4%
Sep	64,269	125,682	295,455	143,151	130,320		0.0%	28.9%	0.0%	33.1%
Oct	305,287	164,724	294,551	142,592	184,539		0.0%	26.6%	0.0%	29.4%
Nov	49,929	37,893	128,352	213,900	113,435		0.0%	23.8%	0.0%	27.5%
Dec	44,792	271,190	71,376	64,581	102,570		0.0%	23.1%	0.0%	26.0%
Totals	2,001,634	1,823,614	2,272,470	2,088,265	1,856,190	482,052				
% Of Change	26.3%	-8.9%	24.6%	-8.1%	-11.1%					

**City of Louisville, Colorado
Consumer Use Tax Revenue
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	226,633	140,390	132,262	142,282	155,173	144,086	101.3%	101.3%	92.9%	92.9%
Feb	126,682	97,871	106,800	159,797	129,045	181,982	113.9%	107.9%	141.0%	114.7%
Mar	129,773	153,044	173,536	189,651	182,016	153,037	80.7%	97.4%	84.1%	102.8%
Apr	177,473	204,559	127,868	290,688	187,210		0.0%	61.2%	0.0%	73.3%
May	103,736	96,617	100,007	165,145	144,622		0.0%	50.6%	0.0%	60.0%
Jun	152,470	252,267	166,583	185,766	209,562		0.0%	42.3%	0.0%	47.5%
Jul	65,541	93,569	87,178	103,361	111,961		0.0%	38.7%	0.0%	42.8%
Aug	124,102	82,678	257,159	122,267	175,818		0.0%	35.3%	0.0%	37.0%
Sep	110,699	184,530	250,108	150,826	192,943		0.0%	31.7%	0.0%	32.2%
Oct	247,533	78,777	111,410	105,704	175,730		0.0%	29.7%	0.0%	28.8%
Nov	155,633	114,528	102,920	106,814	183,528		0.0%	27.8%	0.0%	25.9%
Dec	227,012	169,722	268,009	217,819	366,132		0.0%	24.7%	0.0%	21.6%
Totals	1,847,288	1,668,551	1,883,839	1,940,122	2,213,740	479,104				
% Of Change	26.9%	-9.7%	12.9%	3.0%	14.1%					

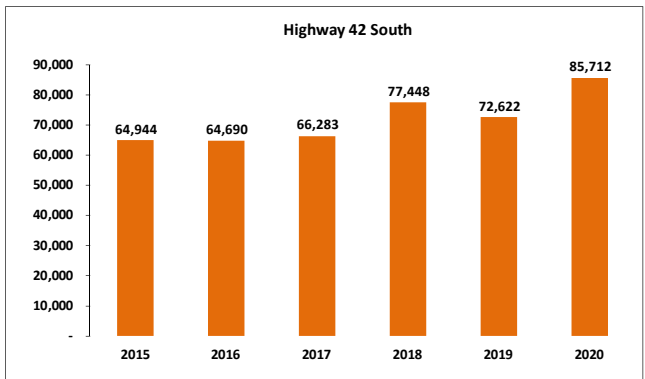
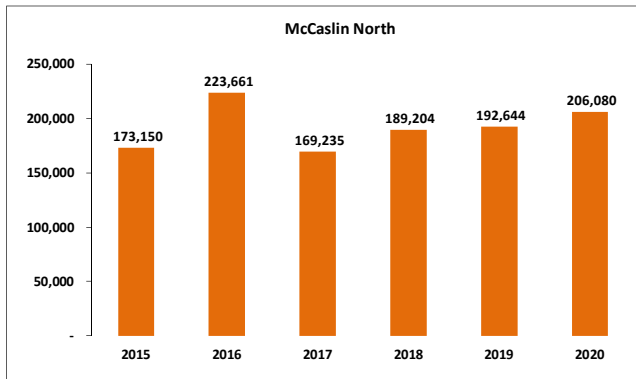
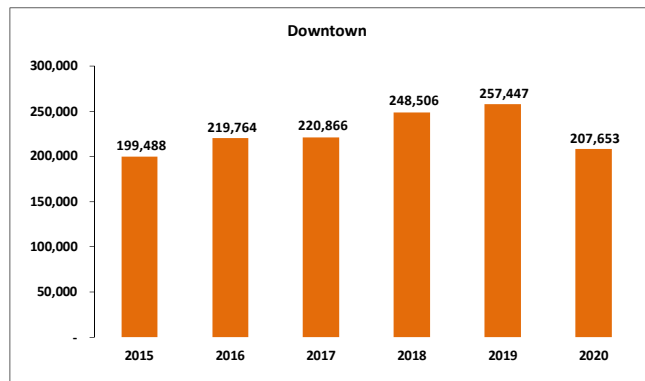
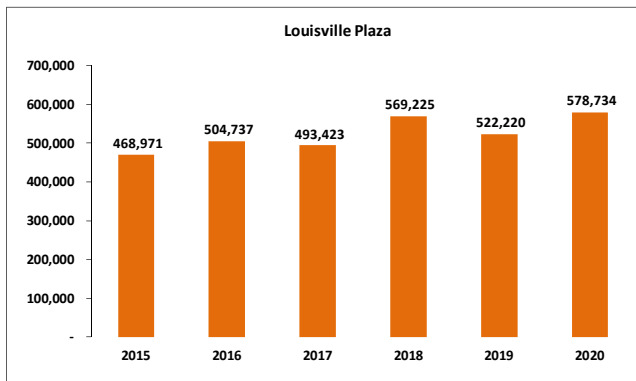
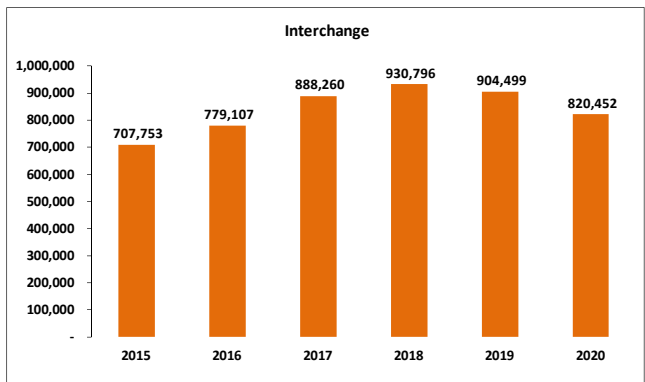
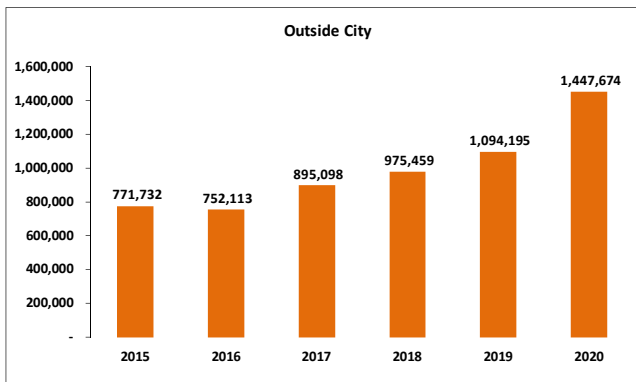
Monthly Sales Tax Revenue Comparisons by Area (March 2020)

AREA NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Interchange	277,750	288,782	334,757	348,259	332,707	308,154	21.2%	-7.4%
Outside City	282,895	316,661	351,237	402,926	486,919	643,249	44.3%	32.1%
Louisville Plaza	156,302	174,348	167,223	183,662	171,261	220,173	15.1%	28.6%
McCasin North	60,921	81,940	62,721	73,989	69,314	68,616	4.7%	-1.0%
Downtown	76,654	79,658	79,943	99,781	101,652	84,528	5.8%	-16.8%
Hwy 42 South	22,335	23,795	23,942	29,687	25,117	31,967	2.2%	27.3%
CTC	21,094	24,498	85,469	39,372	77,528	32,396	2.2%	-58.2%
S Boulder Rd	40,707	42,550	46,284	50,484	22,961	39,013	2.7%	69.9%
Hwy 42 North	8,054	7,017	8,214	9,415	12,552	5,445	0.4%	-56.6%
Pine Street	5,681	4,970	7,288	5,033	8,585	4,728	0.3%	-44.9%
Centennial Valley	9,357	2,736	7,380	2,174	19,201	7,411	0.5%	-61.4%
S Suburban	2,324	4,653	5,809	5,144	4,364	5,965	0.4%	36.7%
Residential	2,777	2,522	2,558	4,165	2,702	1,701	0.1%	-37.1%
Total Revenue	966,850	1,054,128	1,182,825	1,254,090	1,334,863	1,453,347		
% Of Change	8.4%	9.0%	12.2%	6.0%	6.4%	8.9%		

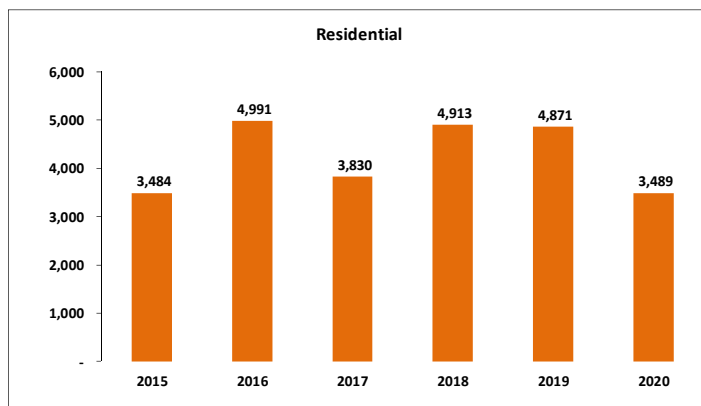
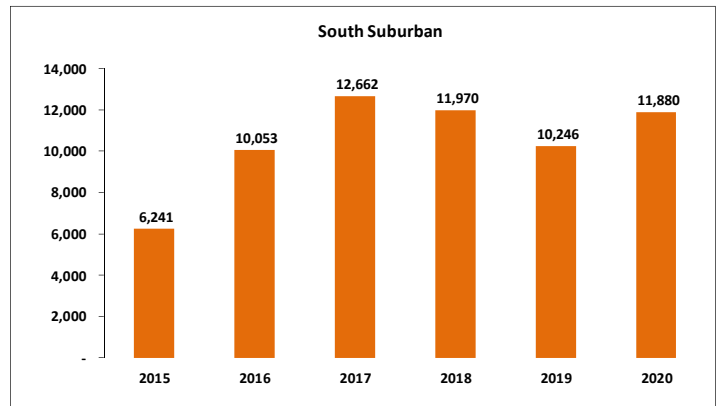
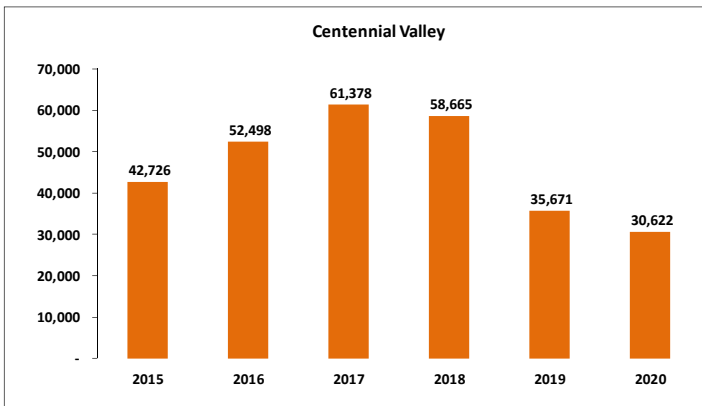
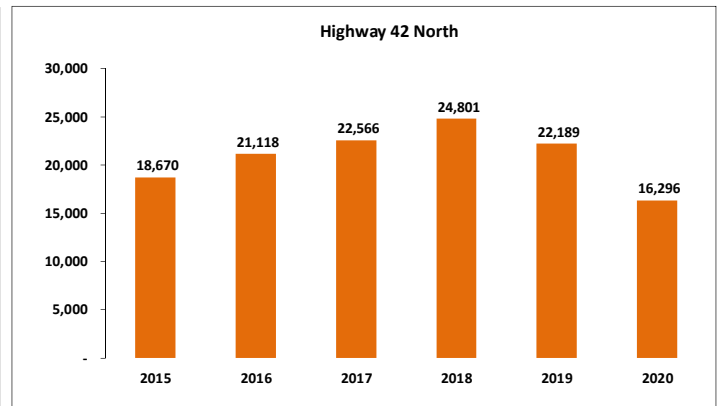
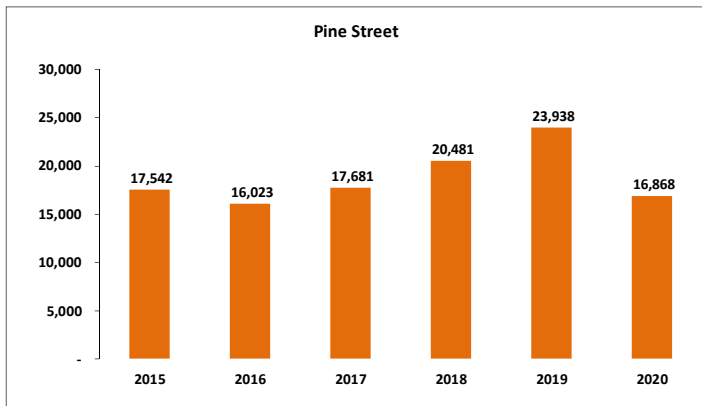
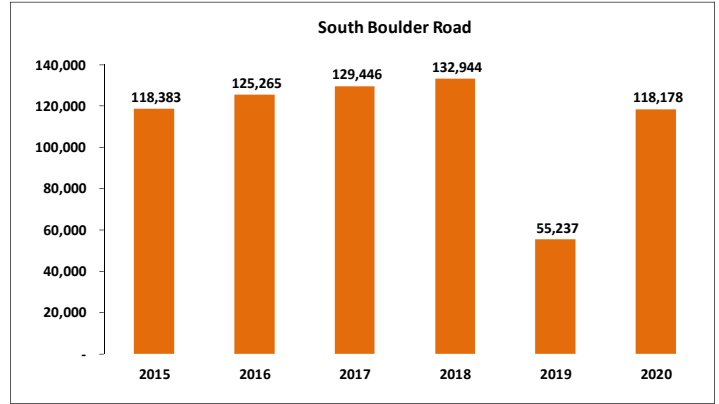
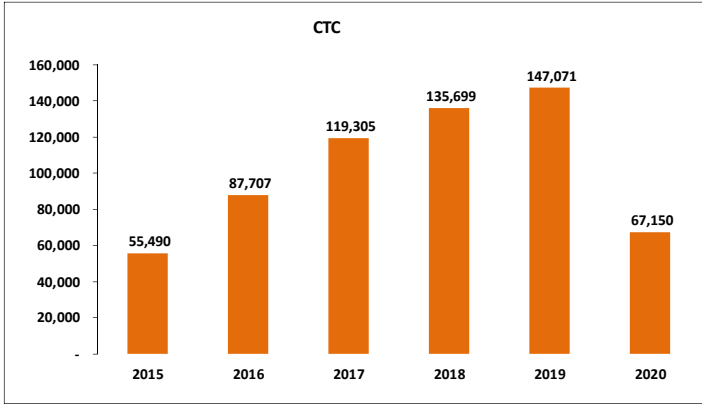


CITY OF LOUISVILLE
Revenue History by Area (Jan. - Mar. 2020)

	2015	% Var	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	% of Total
Outside City	771,732	8.0%	752,113	-2.5%	895,098	19.0%	975,459	9.0%	1,094,195	12.2%	1,447,674	32.3%	40.09%
Interchange	707,753	2.6%	779,107	10.1%	888,260	14.0%	930,796	4.8%	904,499	-2.8%	820,452	-9.3%	22.72%
Louisville Plaza	468,971	8.0%	504,737	7.6%	493,423	-2.2%	569,225	15.4%	522,220	-8.3%	578,734	10.8%	16.03%
Downtown	199,488	5.3%	219,764	10.2%	220,866	0.5%	248,506	12.5%	257,447	3.6%	207,653	-19.3%	5.75%
McCaslin North	173,150	2.1%	223,661	29.2%	169,235	-24.3%	189,204	11.8%	192,644	1.8%	206,080	7.0%	5.71%
Hwy 42 South	64,944	20.4%	64,690	-0.4%	66,283	2.5%	77,448	16.8%	72,622	-6.2%	85,712	18.0%	2.37%
CTC	55,490	5.7%	87,707	58.1%	119,305	36.0%	135,699	13.7%	147,071	8.4%	67,150	-54.3%	1.86%
South Boulder Rd	118,383	198.4%	125,265	5.8%	129,446	3.3%	132,944	2.7%	55,237	-58.5%	118,178	113.9%	3.27%
Pine Street	17,542	-0.1%	16,023	-8.7%	17,681	10.3%	20,481	15.8%	23,938	16.9%	16,868	-29.5%	0.47%
Hwy 42 North	18,670	16.3%	21,118	13.1%	22,566	6.9%	24,801	9.9%	22,189	-10.5%	16,296	-26.6%	0.45%
Centennial Valley	42,726	250.4%	52,498	22.9%	61,378	16.9%	58,665	-4.4%	35,671	-39.2%	30,622	-14.2%	0.85%
South Suburban	6,241	-16.0%	10,053	61.1%	12,662	25.9%	11,970	-5.5%	10,246	-14.4%	11,880	15.9%	0.33%
Residential	3,484	133.1%	4,991	43.2%	3,830	-23.3%	4,913	28.3%	4,871	-0.8%	3,489	-28.4%	0.10%
	2,648,576	10.4%	2,861,726	8.0%	3,100,032	8.3%	3,380,108	9.0%	3,342,849	-1.1%	3,610,788	8.0%	

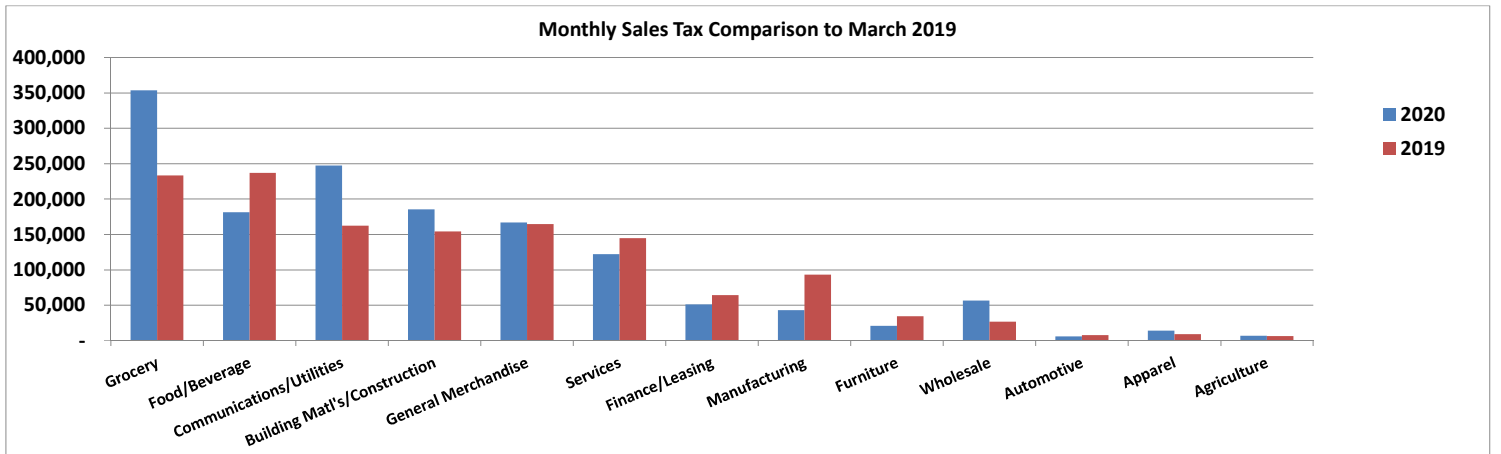
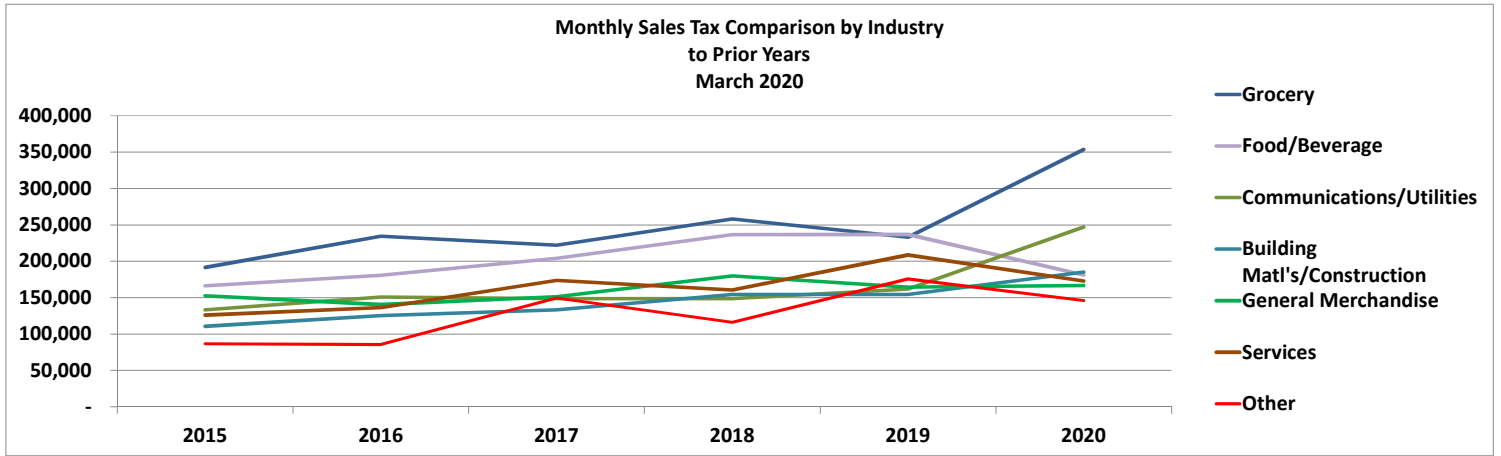


CITY OF LOUISVILLE
Revenue History by Area (Jan. - Mar. 2020)



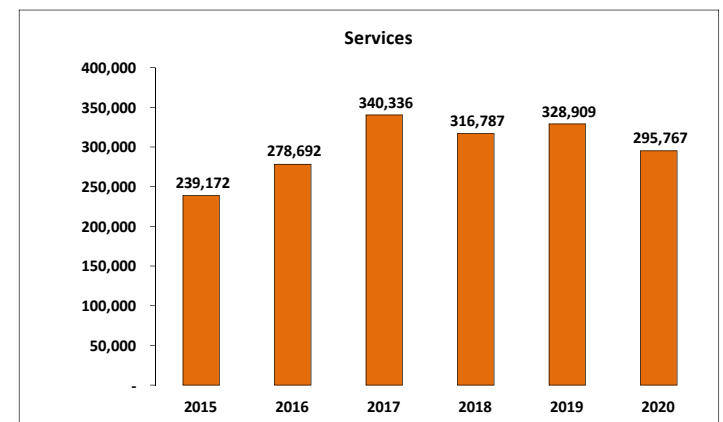
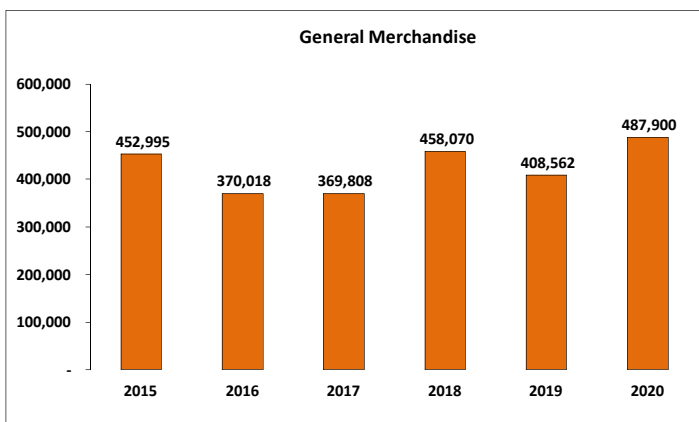
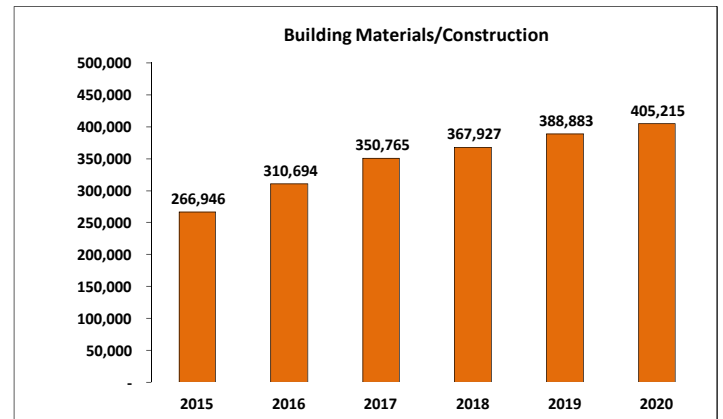
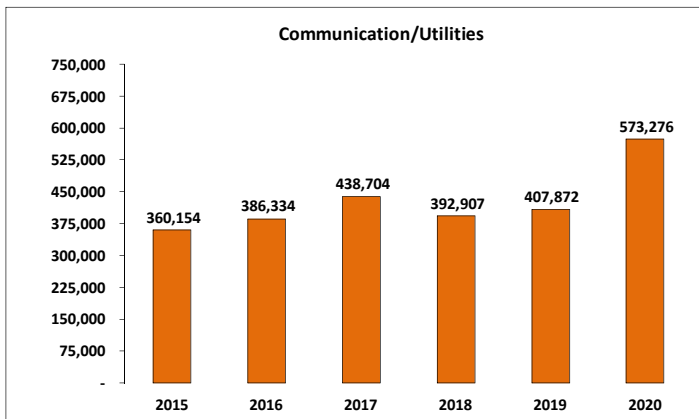
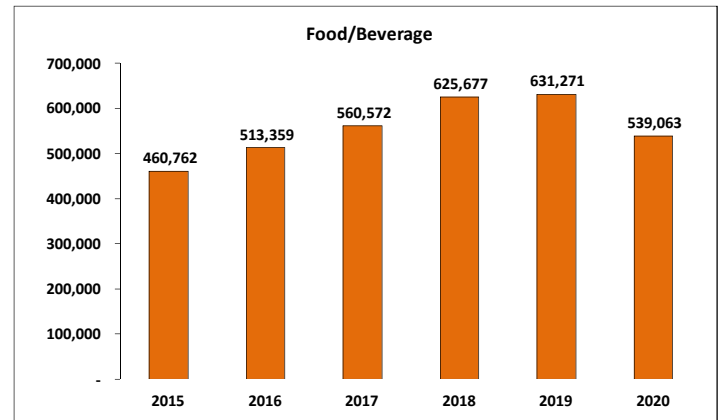
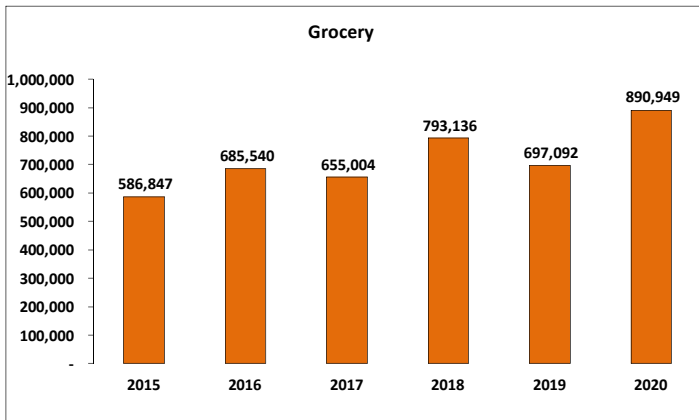
Monthly Sales Tax Revenue Comparisons by Industry (March 2020)

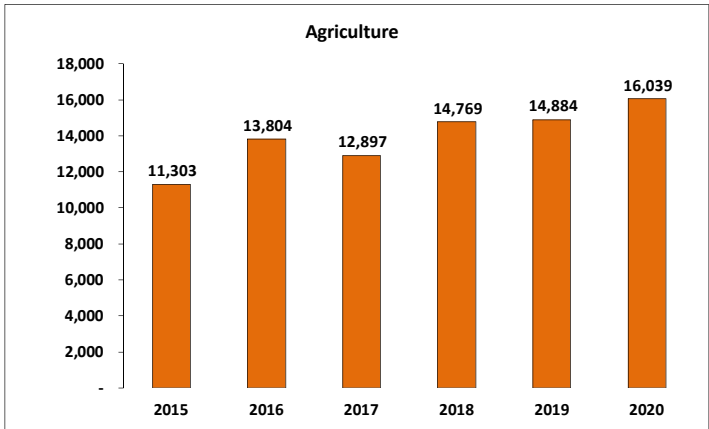
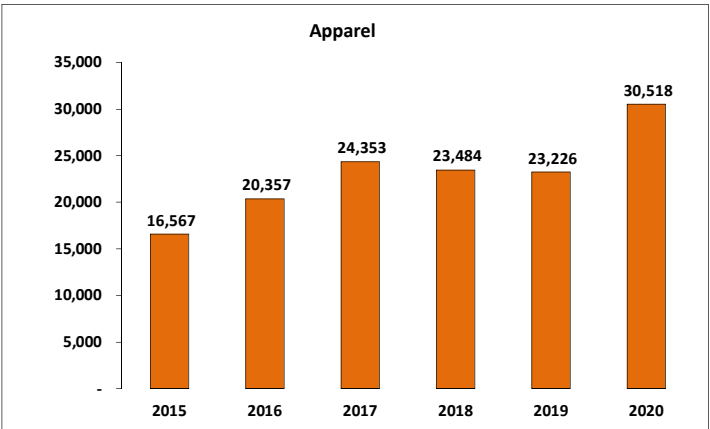
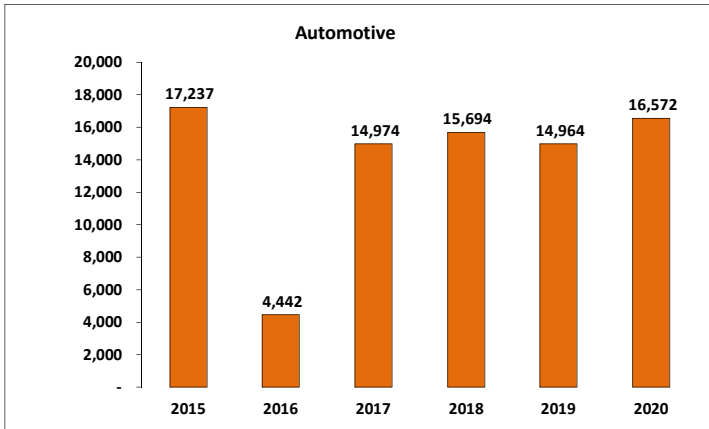
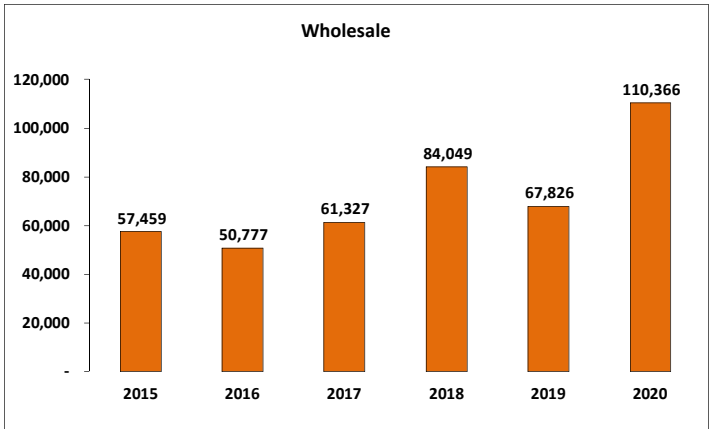
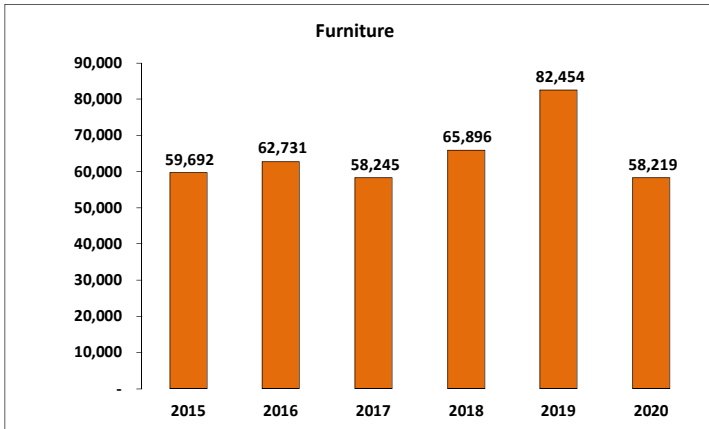
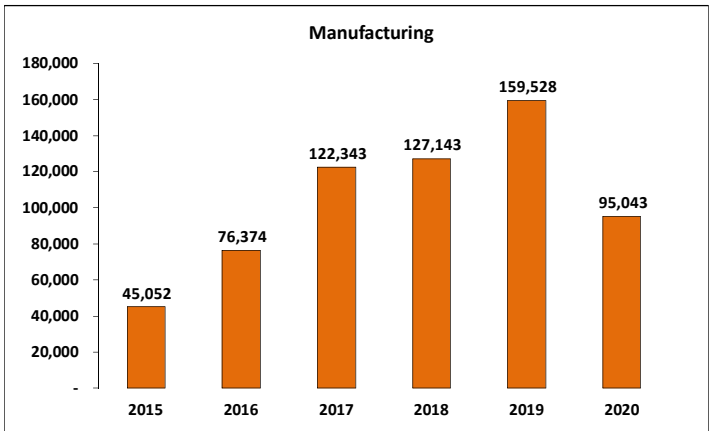
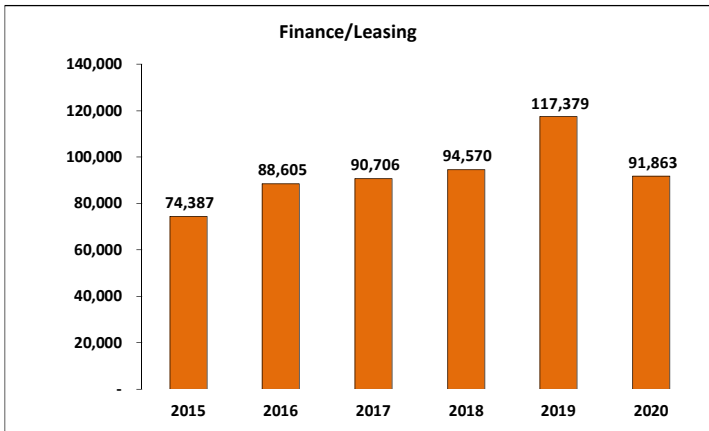
AREA NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Grocery	191,554	234,348	221,973	258,135	233,069	353,612	24.3%	51.7%
Food/Beverage	166,228	180,743	204,020	236,463	236,831	181,350	12.5%	-23.4%
Communications/Utilities	133,177	151,047	148,512	148,555	162,029	247,263	17.0%	52.6%
Building Mat'l's/Construction	110,586	125,280	133,492	154,244	154,218	185,208	12.7%	20.1%
General Merchandise	152,607	140,580	151,526	179,915	164,310	166,884	11.5%	1.6%
Services	90,917	98,687	136,242	118,472	144,496	122,159	8.4%	-15.5%
Finance/Leasing	35,106	37,801	37,309	42,235	64,192	50,755	3.5%	-20.9%
Manufacturing	24,070	24,460	84,837	32,739	92,788	42,774	2.9%	-53.9%
Furniture	24,510	23,573	22,777	26,681	34,342	20,585	1.4%	-40.1%
Wholesale	21,326	23,769	22,908	33,488	26,267	56,416	3.9%	114.8%
Automotive	5,229	1,273	5,169	5,597	7,523	5,710	0.4%	-24.1%
Apparel	7,244	7,953	9,396	11,321	8,728	13,845	1.0%	58.6%
Agriculture	4,296	4,614	4,664	6,244	6,070	6,785	0.5%	11.8%
Totals	966,850	1,054,128	1,182,825	1,254,090	1,334,863	1,453,347		
% Of Change	8.4%	9.0%	12.2%	6.0%	6.4%	8.9%		



CITY OF LOUISVILLE
Revenue History by Industry (Jan. - Mar. 2020)

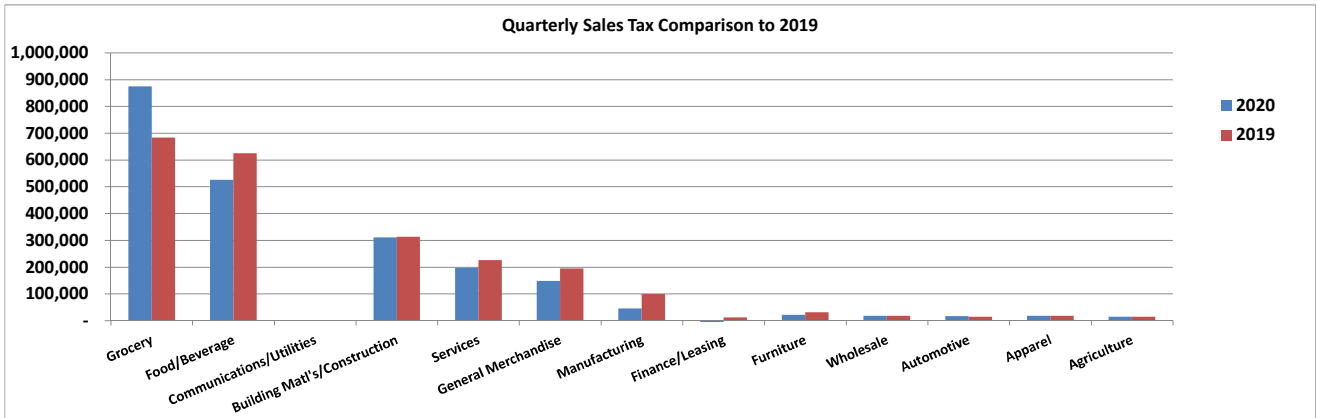
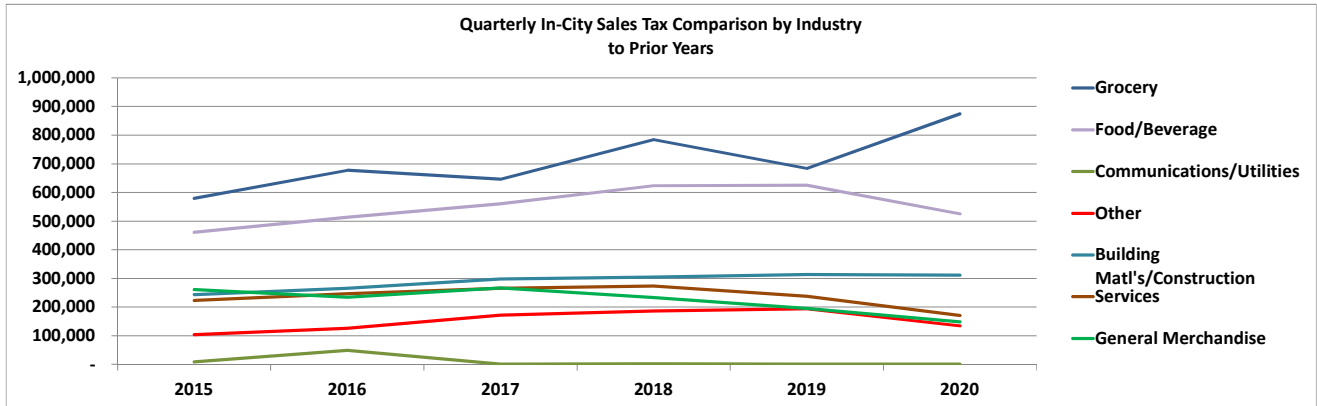
	2015	% Var	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	% of Total
Grocery	586,847	21.8%	685,540	16.8%	655,004	-4.5%	793,136	21.1%	697,092	-12.1%	890,949	27.8%	24.7%
Food/Beverage	460,762	2.4%	513,359	11.4%	560,572	9.2%	625,677	11.6%	631,271	0.9%	539,063	-14.6%	14.9%
Comm./Util.	360,154	-5.7%	386,334	7.3%	438,704	13.6%	392,907	-10.4%	407,872	3.8%	573,276	40.6%	15.9%
Bldg Matl's.	266,946	-6.1%	310,694	16.4%	350,765	12.9%	367,927	4.9%	388,883	5.7%	405,215	4.2%	11.2%
Merchandise	452,995	24.1%	370,018	-18.3%	369,808	-0.1%	458,070	23.9%	408,562	-10.8%	487,900	19.4%	13.5%
Services	239,172	20.6%	278,692	16.5%	340,336	22.1%	316,787	-6.9%	328,909	3.8%	295,767	-10.1%	8.2%
Fin./Lease	74,387	24.2%	88,605	19.1%	90,706	2.4%	94,570	4.3%	117,379	24.1%	91,863	-21.7%	2.5%
Manufacturing	45,052	-5.0%	76,374	69.5%	122,343	60.2%	127,143	3.9%	159,528	25.5%	95,043	-40.4%	2.6%
Furniture	59,692	16.5%	62,731	5.1%	58,245	-7.2%	65,896	13.1%	82,454	25.1%	58,219	-29.4%	1.6%
Wholesale	57,459	54.4%	50,777	-11.6%	61,327	20.8%	84,049	37.0%	67,826	-19.3%	110,366	62.7%	3.1%
Automotive	17,237	17.2%	4,442	-74.2%	14,974	237.1%	15,694	4.8%	14,964	-4.7%	16,572	10.7%	0.5%
Apparel	16,567	8.3%	20,357	22.9%	24,353	19.6%	23,484	-3.6%	23,226	-1.1%	30,518	31.4%	0.8%
Agriculture	11,303	-2.3%	13,804	22.1%	12,897	-6.6%	14,769	14.5%	14,884	0.8%	16,039	7.8%	0.4%
	2,648,576	10.4%	2,861,726	8.0%	3,100,032	8.3%	3,380,108	9.0%	3,342,849	-1.1%	3,610,788	8.0%	





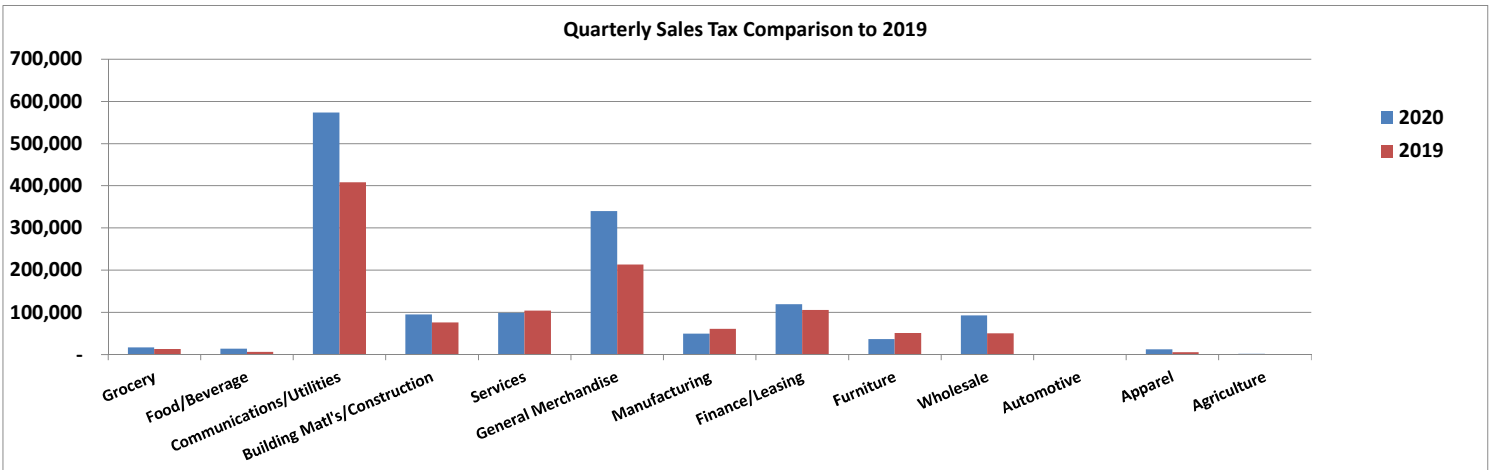
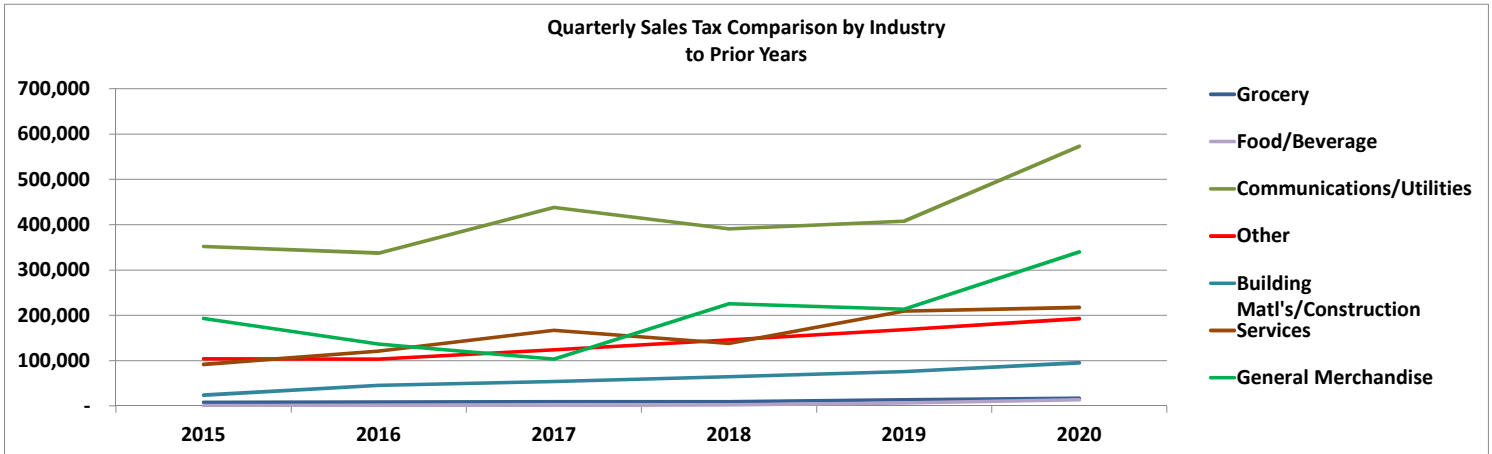
Quarterly Sales Tax Revenue Comparisons by Industry - Inside City Area (March 2020)

INDUSTRY NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Grocery	579,011	677,121	645,962	784,067	683,857	874,369	40.4%	27.9%
Food/Beverage	460,507	512,866	560,007	623,324	624,993	525,602	24.3%	-15.9%
Communications/Utilities	8,351	48,988	233	1,791	285	211	0.0%	-25.9%
Building Matl's/Construction	243,386	265,090	296,999	303,882	313,258	310,198	14.3%	-1.0%
Services	212,124	235,490	255,285	265,166	225,171	197,419	9.1%	-12.3%
General Merchandise	260,238	233,643	266,504	232,807	195,091	148,212	6.9%	-24.0%
Manufacturing	24,810	54,000	89,644	97,070	98,711	45,735	2.1%	-53.7%
Finance/Leasing	10,040	10,964	9,274	8,014	11,650	(27,016)	-1.2%	-331.9%
Furniture	24,708	24,032	17,469	23,912	31,633	21,656	1.0%	-31.5%
Wholesale	11,465	13,686	16,629	16,329	17,541	17,508	0.8%	-0.2%
Automotive	16,644	4,377	14,911	15,678	14,746	16,572	0.8%	12.4%
Apparel	14,448	17,057	19,227	18,891	17,700	18,444	0.9%	4.2%
Agriculture	11,110	12,298	12,791	13,718	14,017	14,203	0.7%	1.3%
Totals	1,876,843	2,109,613	2,204,935	2,404,649	2,248,654	2,163,114		
% Of Change	11.4%	12.4%	4.5%	9.1%	-6.5%	-3.8%		

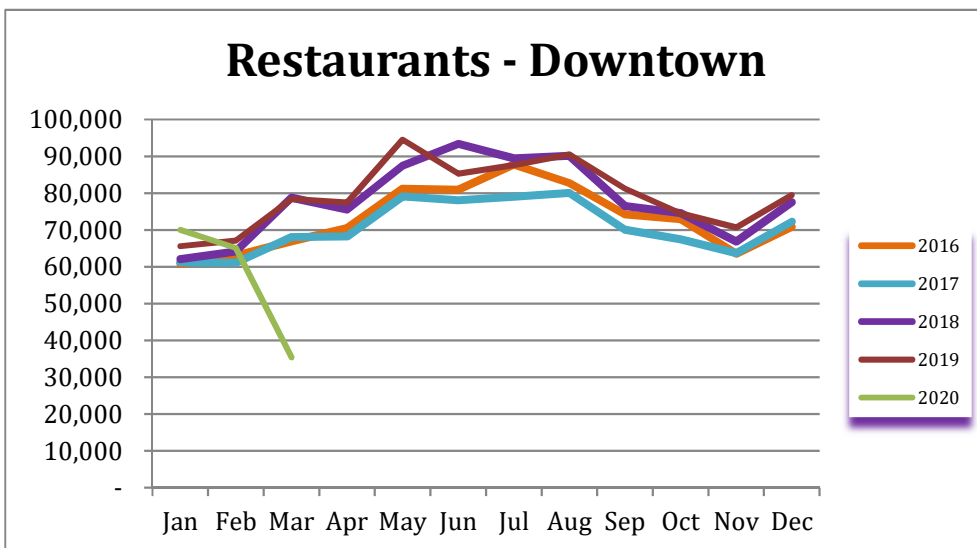
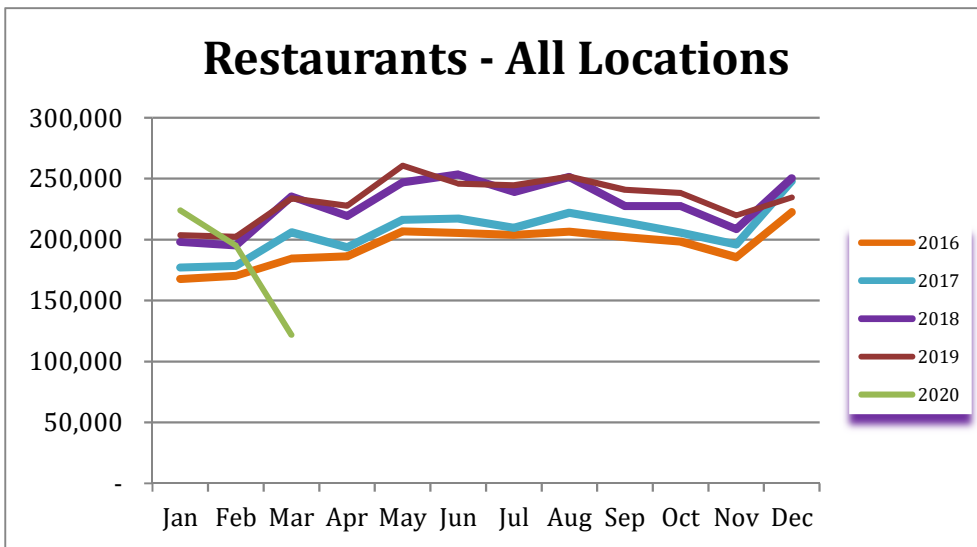
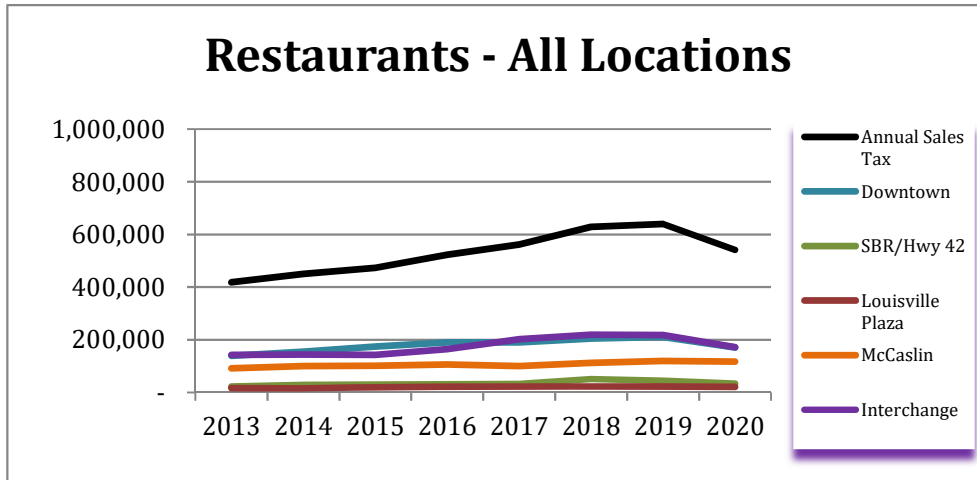


Quarterly Sales Tax Revenue Comparisons by Industry - Outside City Area (March 2020)

INDUSTRY NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Grocery	7,836	8,419	9,042	9,069	13,234	16,580	1.1%	25.3%
Food/Beverage	255	493	565	2,353	6,278	13,461	0.9%	114.4%
Communications/Utilities	351,803	337,347	438,471	391,116	407,587	573,065	39.6%	40.6%
Building Mat'l's/Construction	23,560	45,604	53,766	64,045	75,625	95,016	6.6%	25.6%
Services	27,048	43,202	85,051	51,621	103,737	98,347	6.8%	-5.2%
General Merchandise	192,757	136,375	103,304	225,263	213,471	339,687	23.5%	59.1%
Manufacturing	20,242	22,373	32,699	30,072	60,817	49,308	3.4%	-18.9%
Finance/Leasing	64,347	77,640	81,432	86,556	105,729	118,879	8.2%	12.4%
Furniture	34,984	38,699	40,776	41,984	50,821	36,563	2.5%	-28.1%
Wholesale	45,995	37,090	44,698	67,720	50,285	92,857	6.4%	84.7%
Automotive	593	65	63	16	218	-	0.0%	-100.0%
Apparel	2,119	3,300	5,126	4,593	5,526	12,074	0.8%	118.5%
Agriculture	193	1,506	106	1,050	867	1,836	0.1%	111.7%
Totals	771,732	752,113	895,098	975,459	1,094,195	1,447,674		
% Of Change	8.0%	-2.5%	19.0%	9.0%	12.2%	32.3%		



**Restaurant Graphs
March 2020**



CITY OF LOUISVILLE
2020 HISTORICAL SALES TAX REVENUE (COMPARISONS FROM 2013 - 2020)
3/31/2020

MONTH	2013	2014	2015	2016	2017	2018*	2019	2020
January	777,242	798,792	930,279	886,723	1,052,366	1,141,972	1,071,558	1,146,885
February	669,879	708,164	751,446	920,875	864,842	984,046	936,429	1,010,556
March	820,313	891,756	966,850	1,054,128	1,182,825	1,254,090	1,334,863	1,453,347
April	870,965	990,489	926,082	949,906	1,044,230	1,131,949	1,159,948	-
May	918,954	928,421	931,057	1,032,963	1,183,115	1,284,619	1,223,169	-
June	895,906	1,013,900	1,116,715	1,216,853	1,336,406	1,458,894	1,579,107	-
July	856,770	866,647	1,026,333	1,136,035	1,137,813	1,247,212	1,366,196	-
August	821,538	983,356	983,178	1,050,800	1,119,641	1,198,848	1,488,654	-
September	1,017,791	974,352	1,097,796	1,153,466	1,209,258	1,425,270	1,501,976	-
October	827,461	876,022	948,794	1,003,857	1,154,708	1,187,020	1,338,241	-
November	812,544	867,460	933,235	1,005,580	1,112,434	1,113,867	1,208,379	-
December	1,125,418	1,294,297	1,360,790	1,420,942	1,554,048	1,889,403	1,878,105	-
Total Tax	\$ 10,414,782	\$ 11,193,655	\$ 11,972,557	\$ 12,832,129	\$ 13,951,686	\$ 15,317,190	\$ 16,086,625	\$ 3,610,788
Tax Variance %	6.8%	7.5%	7.0%	7.2%	8.7%	9.8%	5.0%	-77.6%

QUARTERLY SUMMARY	2013	2014	2015	2016	2017	2018*	2019	2020
1st Quarter	2,267,435	2,398,712	2,648,576	2,861,726	3,100,032	3,380,108	3,342,849	3,610,788
2nd Quarter	2,685,825	2,932,810	2,973,855	3,199,722	3,563,751	3,875,462	3,962,225	-
3rd Quarter	2,696,099	2,824,355	3,107,307	3,340,301	3,466,712	3,871,330	4,356,826	-
4th Quarter	2,765,423	3,037,779	3,242,820	3,430,379	3,821,190	4,190,290	4,424,725	-
Tax Incr/(Decr)	113,039	131,276	249,864	213,151	238,306	280,076	(37,259)	267,939
Tax Variance %	5.2%	5.8%	10.4%	8.0%	8.3%	9.0%	-1.1%	8.0%

* Includes Recreation/Senior Center tax rate of .15% or 4.3% increase in total tax rate.

