

CITY OF LOUISVILLE

**Revenue History
2014 through 2018**

YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2018								
	JANUARY	1,141,972	128,132	293,454	114,134	29,376	13,506	1,720,575
	FEBRUARY	984,046	102,847	264,342	135,811	26,701	22,330	1,536,077
	MARCH	1,254,090	142,326	80,344	151,611	29,394	63,215	1,720,980
	APRIL	1,131,949	124,051	131,283	134,771	32,459	6,816	1,561,328
	MAY	1,284,619	86,666	86,100	124,497	44,481	(24,431)	1,601,930
	JUNE	1,458,894	144,902	106,167	100,297	57,035	30,865	1,898,161
	JULY	1,247,212	74,536	202,707	189,545	58,802	18,943	1,791,745
	AUGUST	1,198,848	98,692	356,991	271,704	58,980	196,689	2,181,902
	SEPTEMBER	1,425,270	145,883	295,455	233,665	45,157	125,089	2,270,519
	OCTOBER	-	-	-	-	-	-	-
	NOVEMBER	-	-	-	-	-	-	-
	DECEMBER	-	-	-	-	-	-	-
	YTD TOTALS	11,126,900	1,048,034	1,816,843	1,456,034	382,386	453,021	16,283,218
	YTD Variance % to Prior Year	9.8%	-1.0%	34.6%	30.6%	-6.7%	-50.1%	8.8%
2017								
	JANUARY	1,052,366	120,516	275,878	144,997	27,069	27,040	1,647,866
	FEBRUARY	864,842	92,210	103,187	110,561	24,240	8,935	1,203,976
	MARCH	1,182,825	127,911	300,687	123,024	33,056	48,822	1,816,325
	APRIL	1,044,230	108,870	95,596	92,463	34,743	97,793	1,473,695
	MAY	1,183,115	88,324	76,348	137,918	49,217	20,318	1,555,239
	JUNE	1,336,406	188,150	151,145	96,187	61,489	600,842	2,434,220
	JULY	1,137,813	82,143	94,455	123,752	61,409	25,805	1,525,376
	AUGUST	1,119,641	78,263	126,830	145,656	67,270	16,805	1,554,465
	SEPTEMBER	1,209,258	172,598	125,682	140,721	51,452	60,646	1,760,358
	OCTOBER	1,154,708	74,279	164,724	122,230	49,334	11,343	1,576,618
	NOVEMBER	1,112,434	87,717	37,893	132,970	26,870	45,130	1,443,015
	DECEMBER	1,554,048	153,334	271,190	118,218	30,714	50,309	2,177,813
	YTD TOTALS	13,951,686	1,374,317	1,823,614	1,488,699	516,863	1,013,786	20,168,965
	YTD Variance % to Prior Year	8.7%	-16.0%	-8.9%	9.7%	3.3%	135.0%	7.5%
2016								
	JANUARY	886,723	222,163	174,842	100,855	25,767	8,203	1,418,554
	FEBRUARY	920,875	109,063	76,430	97,034	28,321	23,180	1,254,904
	MARCH	1,054,128	112,590	159,627	121,325	32,422	21,364	1,501,456
	APRIL	949,906	131,439	62,683	109,192	35,442	122,599	1,411,260
	MAY	1,032,963	93,047	235,856	90,115	48,597	24,809	1,525,386
	JUNE	1,216,853	145,283	510,772	109,738	56,221	8,832	2,047,699
	JULY	1,136,035	65,541	161,699	140,522	61,691	233	1,565,722
	AUGUST	1,050,800	124,102	155,447	112,981	60,005	3,013	1,506,350
	SEPTEMBER	1,153,466	101,636	64,269	115,244	49,801	12,266	1,496,681
	OCTOBER	1,003,857	244,682	305,287	124,471	46,278	3,267	1,727,843
	NOVEMBER	1,005,580	94,546	49,929	95,372	33,551	85,313	1,364,290
	DECEMBER	1,420,942	192,820	44,792	140,458	22,127	118,246	1,939,385
	YTD TOTALS	12,832,129	1,636,914	2,001,634	1,357,306	500,223	431,325	18,759,531
	YTD Variance % to Prior Year	7.2%	28.6%	26.3%	-1.1%	7.2%	-6.4%	9.5%
2015								
	JANUARY	930,279	85,960	65,576	106,340	24,681	10,554	1,223,389
	FEBRUARY	751,446	89,441	35,569	113,225	23,429	64,859	1,077,969
	MARCH	966,850	124,548	136,921	111,521	30,900	52,296	1,423,036
	APRIL	926,082	94,037	93,561	89,588	34,080	72,649	1,309,996
	MAY	931,057	89,679	157,466	93,186	47,601	36,203	1,355,193
	JUNE	1,116,715	136,236	42,484	99,549	51,846	6,755	1,453,585
	JULY	1,026,333	68,703	472,951	107,445	57,071	29,908	1,762,410
	AUGUST	983,178	95,308	214,635	131,001	55,216	61,248	1,540,586
	SEPTEMBER	1,097,796	122,579	98,891	123,913	45,015	42,235	1,530,430
	OCTOBER	948,794	101,783	149,737	123,187	45,615	56,024	1,425,141
	NOVEMBER	933,235	119,106	72,504	131,168	28,694	19,884	1,304,591
	DECEMBER	1,360,790	145,597	45,098	142,083	22,498	8,276	1,724,342
	YTD TOTALS	11,972,557	1,272,978	1,585,392	1,372,205	466,646	460,891	17,130,668
	YTD Variance % to Prior Year	7.0%	18.7%	30.0%	11.0%	9.2%	-44.0%	7.3%
2014								
	JANUARY	798,792	56,727	40,650	141,060	22,487	137,276	1,196,991
	FEBRUARY	708,164	72,199	196,461	83,341	22,789	18,193	1,101,147
	MARCH	891,756	88,634	99,076	98,457	27,659	145,636	1,351,217
	APRIL	990,489	88,362	93,637	117,881	29,651	42,908	1,362,927
	MAY	928,421	59,387	270,829	85,769	41,240	2,776	1,388,422
	JUNE	1,013,900	111,632	102,883	88,813	47,149	29,230	1,393,608
	JULY	866,647	114,724	70,466	79,622	54,076	15,679	1,201,213
	AUGUST	983,356	87,629	46,088	105,531	51,658	156,497	1,430,760
	SEPTEMBER	974,352	99,986	58,752	116,646	41,146	7,841	1,298,723
	OCTOBER	876,022	79,004	57,992	109,404	40,328	51,399	1,214,149
	NOVEMBER	867,460	66,255	157,394	85,387	27,146	212,991	1,416,633
	DECEMBER	1,294,297	147,830	24,949	123,793	21,905	3,019	1,615,792
	YTD TOTALS	11,193,655	1,072,369	1,219,177	1,235,702	427,234	823,445	15,971,583
	YTD Variance % to Prior Year	7.5%	13.3%	1.6%	8.9%	12.4%	-5.7%	6.8%

**City of Louisville, Colorado
Total Sales Tax Revenue
2014 -2018**

Month Of Sale	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Projection	2018 Actual	Mnthly % Of 2017	Y-T-D % Of 2017	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	800,685	938,911	890,050	1,054,675	1,166,160	1,150,144	109.1%	109.1%	98.6%	98.6%
Feb	708,418	808,454	922,502	866,877	1,049,839	999,636	115.3%	111.9%	95.2%	97.0%
Mar	985,745	979,639	1,055,715	1,189,196	1,306,336	1,259,719	105.9%	109.6%	96.4%	96.8%
Apr	993,747	968,100	964,682	1,045,769	1,235,215	1,132,162	108.3%	109.3%	91.7%	95.5%
May	929,994	944,922	1,043,401	1,192,302	1,308,397	1,287,256	108.0%	109.0%	98.4%	96.1%
Jun	1,015,778	1,120,140	1,218,023	1,859,310	1,496,394	1,467,403	78.9%	101.2%	98.1%	96.5%
Jul	871,158	1,038,928	1,136,243	1,149,068	1,300,244	1,252,821	109.0%	102.3%	96.4%	96.5%
Aug	1,096,941	993,159	1,053,719	1,134,443	1,272,272	1,202,431	106.0%	102.7%	94.5%	96.2%
Sep	980,918	1,103,330	1,154,610	1,256,653	1,377,231	1,432,059	114.0%	104.1%	104.0%	97.1%
Oct	907,968	954,697	1,003,914	1,160,202	1,244,861		0.0%	93.9%	0.0%	87.7%
Nov	869,528	935,693	1,011,439	1,124,996	1,241,130		0.0%	85.8%	0.0%	79.9%
Dec	1,294,795	1,364,240	1,422,983	1,571,740	1,689,631		0.0%	76.6%	0.0%	71.3%
Totals	11,455,676	12,150,213	12,877,281	14,605,231	15,687,710	11,183,631				
% Of Change	8.6%	6.1%	6.0%	13.4%	7.4%					

**City of Louisville, Colorado
Lodging Tax Revenue
2014 -2018**

Month Of Sale	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Projection	2018 Actual	Mnthly % Of 2017	Y-T-D % Of 2017	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	22,487	24,681	25,767	27,069	27,813	29,376	108.5%	108.5%	105.6%	105.6%
Feb	22,789	23,429	28,321	24,240	27,385	26,701	110.2%	109.3%	97.5%	101.6%
Mar	27,659	33,963	32,422	33,056	31,767	29,394	88.9%	101.3%	92.5%	98.3%
Apr	29,651	34,080	35,442	34,743	33,472	32,459	93.4%	99.0%	97.0%	97.9%
May	41,240	47,601	48,597	49,217	48,612	44,481	90.4%	96.5%	91.5%	96.1%
Jun	47,149	51,846	56,221	61,489	53,141	57,035	92.8%	95.5%	107.3%	98.8%
Jul	54,917	57,071	61,691	61,409	57,406	58,802	95.8%	95.5%	102.4%	99.5%
Aug	51,658	55,216	60,005	67,270	57,323	58,980	87.7%	94.1%	102.9%	100.1%
Sep	41,146	45,015	49,801	51,452	45,991	45,157	87.8%	93.3%	98.2%	99.9%
Oct	40,328	45,615	46,278	49,334	46,303		0.0%	83.3%	0.0%	89.1%
Nov	27,146	28,694	33,551	26,870	31,136		0.0%	78.7%	0.0%	83.1%
Dec	21,905	22,498	22,127	30,714	25,502		0.0%	74.0%	0.0%	78.7%
Totals	428,075	469,709	500,223	516,863	485,850	382,386				
% Of Change	12.6%	9.7%	6.5%	3.3%	-6.0%					

**City of Louisville, Colorado
Auto Use Tax Revenue
2014 -2018**

Month Of Sale	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Projection	2018 Actual	Mnthly % Of 2017	Y-T-D % Of 2017	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	141,060	106,340	100,855	144,997	155,138	114,134	78.7%	78.7%	73.6%	73.6%
Feb	83,341	113,225	97,034	110,561	143,910	135,811	122.8%	97.8%	94.4%	83.6%
Mar	98,457	111,521	121,325	123,024	158,760	151,611	123.2%	106.1%	95.5%	87.7%
Apr	117,881	89,588	109,192	92,463	141,024	134,771	145.8%	113.9%	95.6%	89.6%
May	85,769	93,186	90,115	137,918	141,092	124,497	90.3%	108.5%	88.2%	89.3%
Jun	88,813	99,549	109,738	96,187	146,612	100,297	104.3%	107.9%	68.4%	85.9%
Jul	79,622	107,445	140,522	123,752	153,572	189,545	153.2%	114.7%	123.4%	91.4%
Aug	105,531	131,001	112,981	145,656	170,949	271,704	186.5%	125.4%	158.9%	100.9%
Sep	116,646	123,913	115,244	140,721	174,172	233,665	166.0%	130.6%	134.2%	105.1%
Oct	109,404	123,187	124,471	122,230	175,305		0.0%	117.7%	0.0%	93.3%
Nov	85,387	131,168	95,372	132,970	144,780		0.0%	106.2%	0.0%	85.4%
Dec	123,793	142,083	140,458	118,218	157,675		0.0%	97.8%	0.0%	78.2%
Totals	1,235,702	1,372,205	1,357,306	1,488,699	1,862,990	1,456,034				
% Of Change	8.9%	11.0%	-1.1%	9.7%	25.1%					

**City of Louisville, Colorado
Building Use Tax Revenue
2014 -2018**

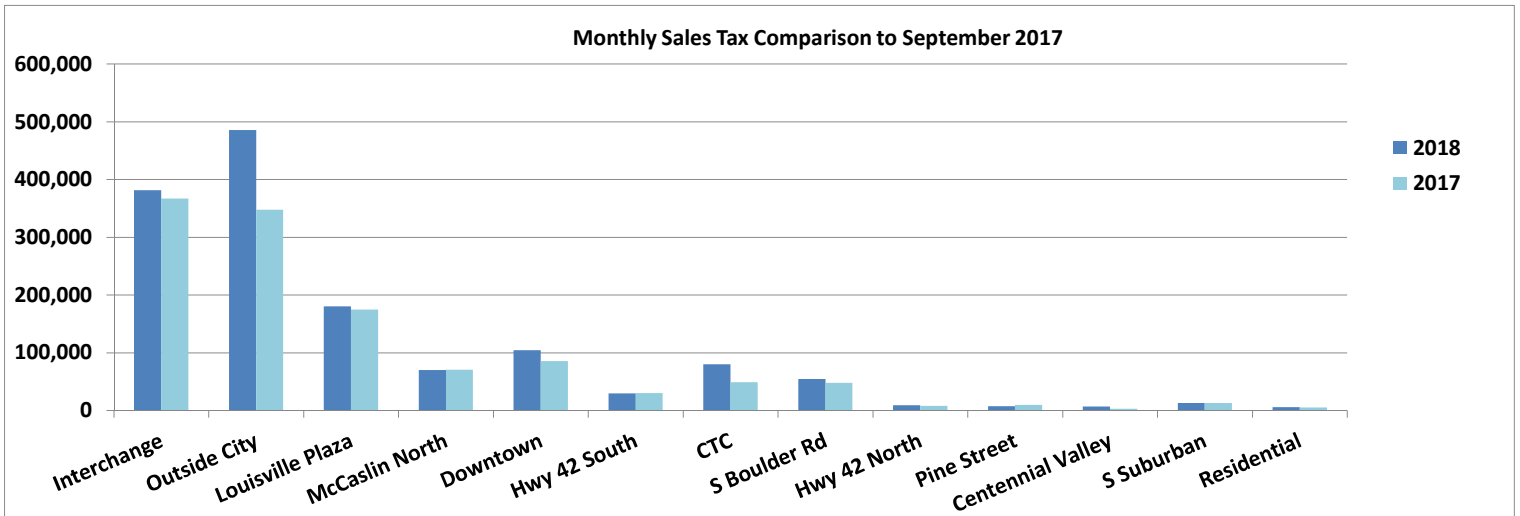
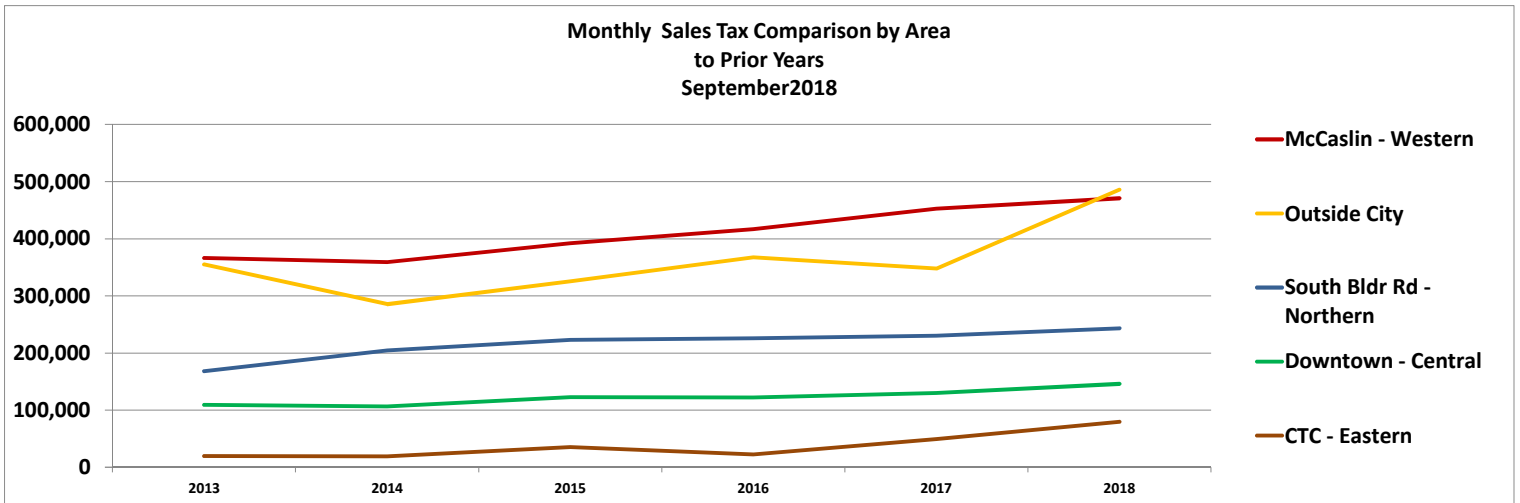
Month Of Sale	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Projection	2018 Actual	Mnthly % Of 2017	Y-T-D % Of 2017	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	40,650	65,576	174,842	275,878	172,145	293,454	106.4%	106.4%	170.5%	170.5%
Feb	196,461	35,569	76,430	103,187	124,680	264,342	256.2%	147.2%	212.0%	187.9%
Mar	99,076	136,921	159,627	300,687	219,893	80,344	26.7%	93.9%	36.5%	123.5%
Apr	93,637	93,561	62,683	95,596	136,010	131,263	137.3%	99.2%	96.5%	117.9%
May	270,829	157,466	235,856	76,348	225,094	86,100	112.8%	100.4%	38.3%	97.5%
Jun	102,883	42,484	510,772	151,145	228,453	106,167	70.2%	95.9%	46.5%	86.9%
Jul	70,466	472,951	161,699	94,455	213,081	202,707	214.6%	106.1%	95.1%	88.3%
Aug	46,088	214,635	155,447	126,830	185,434	356,991	281.5%	124.3%	192.5%	101.1%
Sep	58,752	98,891	64,269	125,682	122,397	295,455	235.1%	134.6%	241.4%	111.7%
Oct	57,992	149,737	305,287	164,724	206,221		0.0%	120.0%	0.0%	99.1%
Nov	157,394	72,504	49,929	37,893	113,609		0.0%	117.0%	0.0%	93.3%
Dec	24,949	45,098	44,792	271,190	133,764		0.0%	99.6%	0.0%	87.3%
Totals	1,219,177	1,585,392	2,001,634	1,823,614	2,080,780	1,816,823				
% Of Change	1.6%	30.0%	26.3%	-8.9%	14.1%					

**City of Louisville, Colorado
Consumer Use Tax Revenue
2014 -2018**

Month Of Sale	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Projection	2018 Actual	Mnthly % Of 2017	Y-T-D % Of 2017	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	140,825	86,310	226,633	140,390	120,810	132,262	94.2%	94.2%	109.5%	109.5%
Feb	73,497	92,813	126,682	97,871	93,620	106,800	109.1%	100.3%	114.1%	111.5%
Mar	111,992	146,179	129,773	153,044	134,348	173,536	113.4%	105.4%	129.2%	118.3%
Apr	122,627	94,037	177,473	204,559	130,130	127,868	62.5%	90.7%	98.3%	112.9%
May	60,387	101,700	103,736	96,617	110,936	100,007	103.5%	92.5%	90.1%	108.6%
Jun	127,410	139,860	152,470	252,267	166,451	166,583	66.0%	85.4%	100.1%	106.7%
Jul	122,959	83,003	65,541	93,569	88,518	87,178	93.2%	86.1%	98.5%	105.8%
Aug	129,430	135,998	124,102	82,678	124,655	257,159	311.0%	102.7%	206.3%	118.8%
Sep	99,986	151,963	110,699	184,530	139,561	250,108	135.5%	107.4%	179.2%	126.4%
Oct	88,790	140,631	247,533	78,777	153,594		0.0%	101.2%	0.0%	111.0%
Nov	240,584	133,558	155,633	114,528	163,453		0.0%	93.5%	0.0%	98.3%
Dec	149,849	149,597	227,012	169,722	314,024		0.0%	84.0%	0.0%	80.5%
Totals	1,468,338	1,455,649	1,847,288	1,668,551	1,740,100	1,401,500				
% Of Change	-4.0%	-0.9%	26.9%	-9.7%	4.3%					

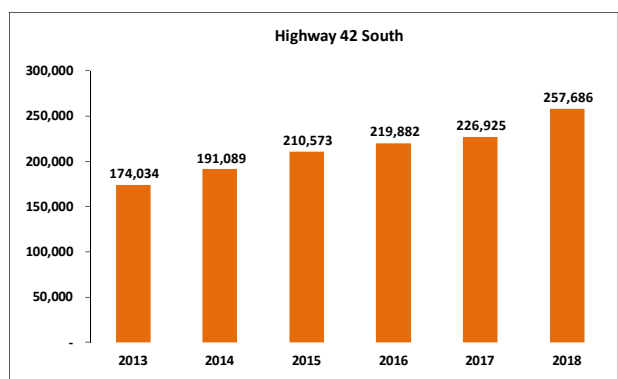
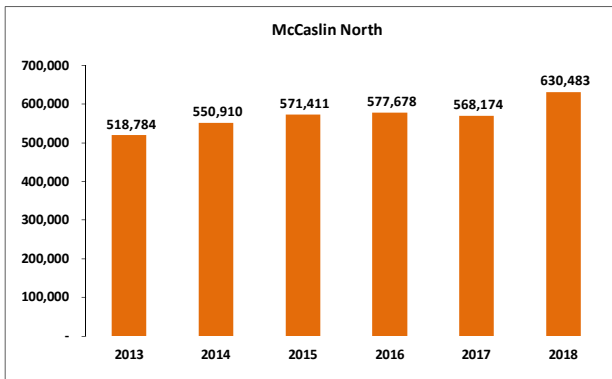
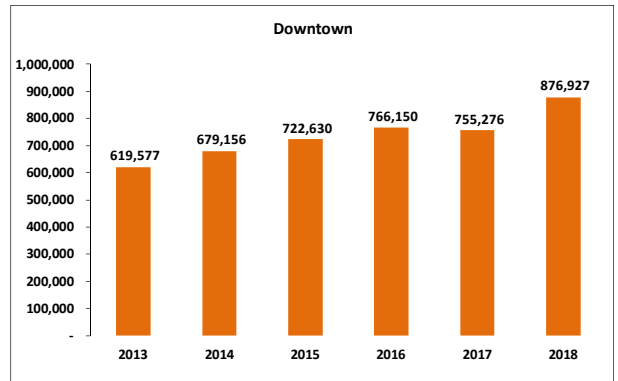
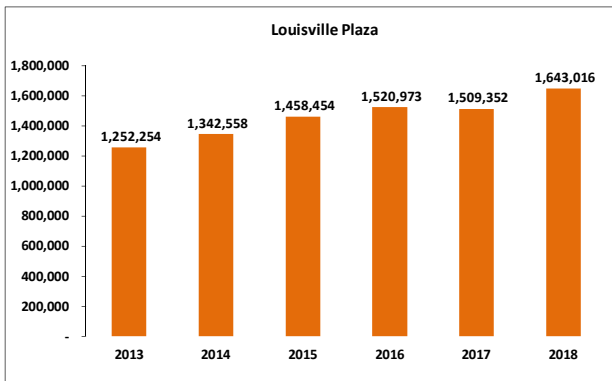
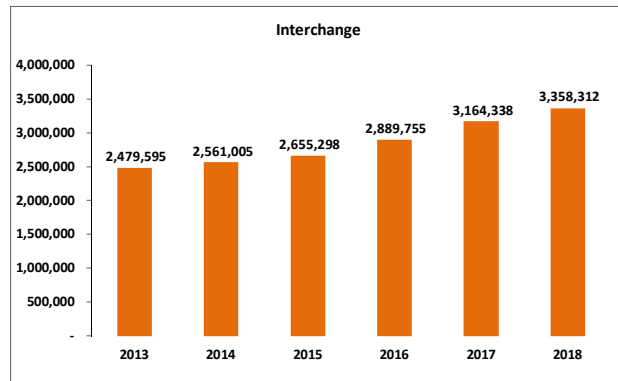
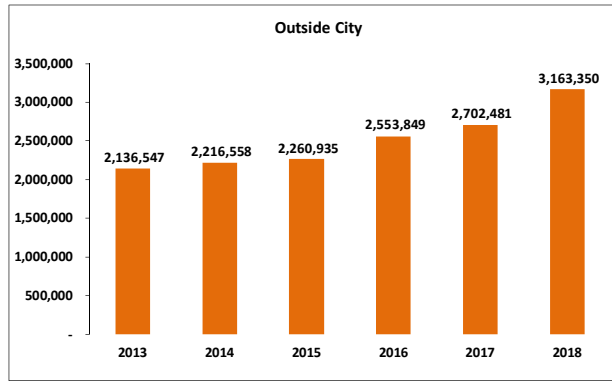
Monthly Sales Tax Revenue Comparisons by Area (September 2018)

AREA NAME	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	% Of Total	% Change
Interchange	301,016	290,518	312,304	333,976	366,912	381,324	26.8%	3.9%
Outside City	354,945	285,379	325,220	367,477	347,687	485,725	34.1%	39.7%
Louisville Plaza	149,082	154,373	169,868	171,715	174,639	179,874	12.6%	3.0%
McCaslin North	58,348	60,899	61,341	67,399	70,409	69,943	4.9%	-0.7%
Downtown	75,151	75,187	84,932	87,568	85,455	104,036	7.3%	21.7%
Hwy 42 South	21,868	21,235	25,827	24,874	29,834	29,209	2.0%	-2.1%
CTC	19,278	19,025	35,424	22,177	48,910	79,612	5.6%	62.8%
S Boulder Rd	13,453	41,238	45,337	45,714	47,547	54,411	3.8%	14.4%
Hwy 42 North	5,685	8,591	7,354	8,245	7,939	8,962	0.6%	12.9%
Pine Street	8,259	6,438	6,877	5,370	9,643	7,363	0.5%	-23.6%
Centennial Valley	864	3,692	7,802	2,494	2,625	6,796	0.5%	158.9%
S Suburban	5,921	4,032	10,568	12,439	12,672	12,698	0.9%	0.2%
Residential	3,920	3,745	4,943	4,018	4,986	5,318	0.4%	6.7%
Total Revenue	1,017,791	974,352	1,097,796	1,153,466	1,209,258	1,425,270		
% Of Change	21.7%	-4.3%	12.7%	5.1%	4.8%	17.9%		

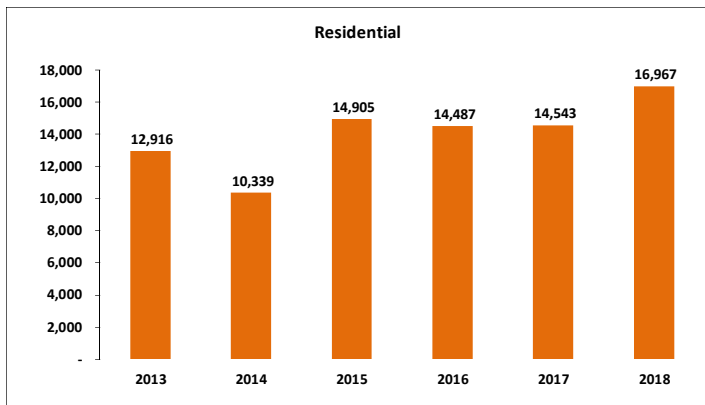
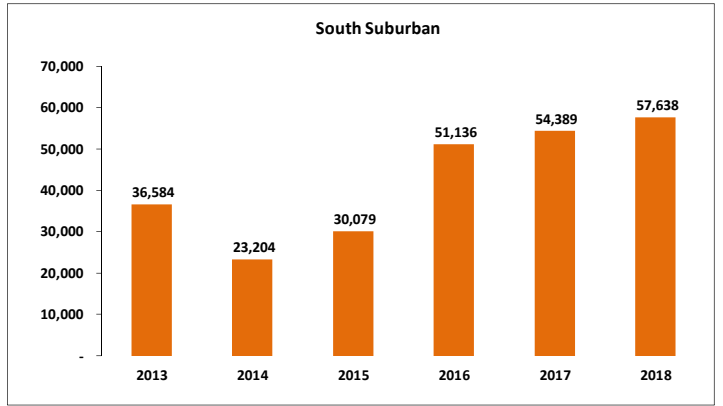
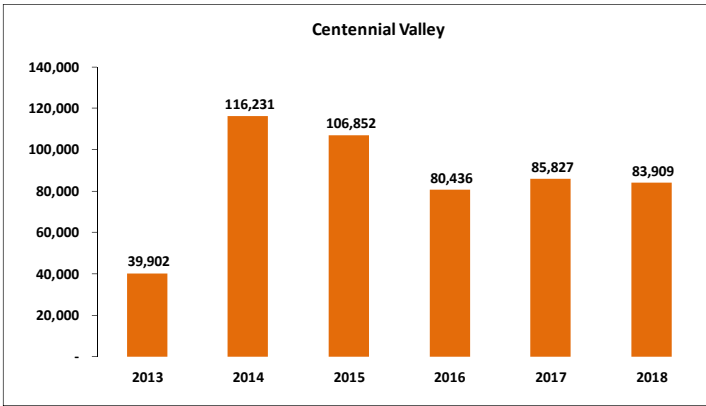
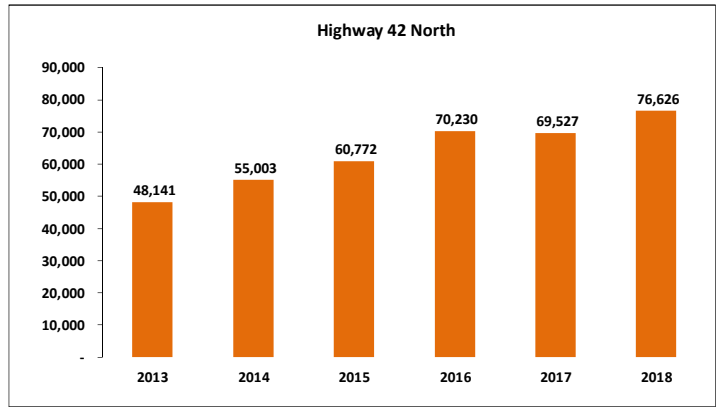
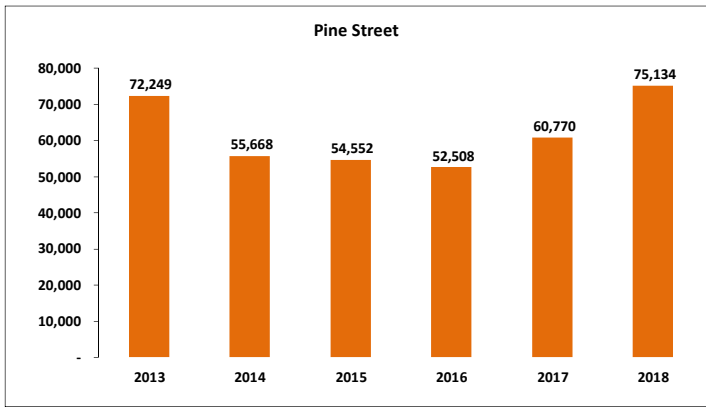
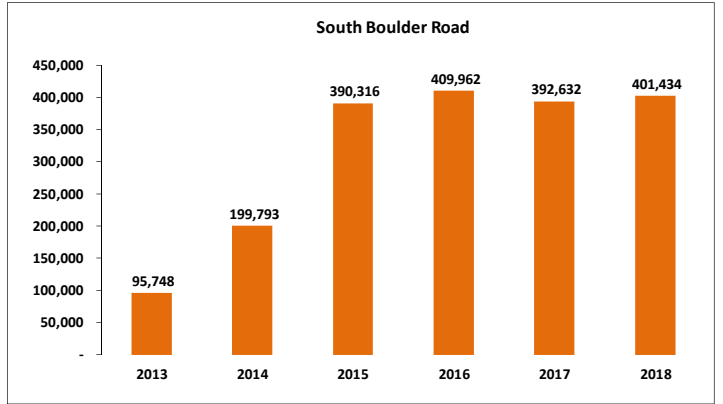
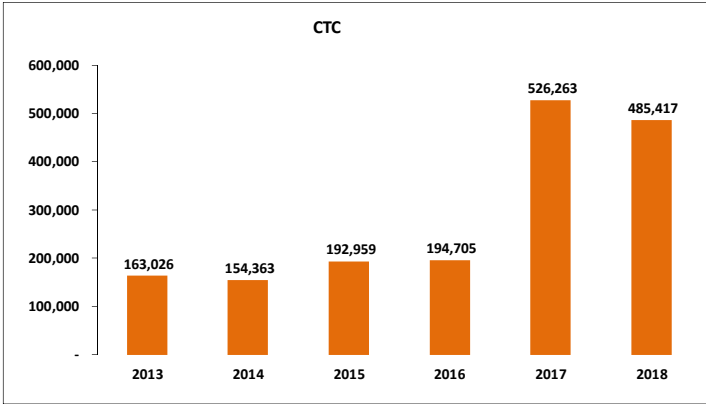


CITY OF LOUISVILLE
Revenue History by Area (Jan. - Sep. 2018)

	2013	% Var	2014	% Var	2015	% Var	2016	% Var	2017	% Var	2018	% Var	% of Total
Outside City	2,136,547	16.2%	2,216,558	3.7%	2,260,935	2.0%	2,553,849	13.0%	2,702,481	5.8%	3,163,350	17.1%	28.4%
Interchange	2,479,595	3.5%	2,561,005	3.3%	2,655,298	3.7%	2,889,755	8.8%	3,164,338	9.5%	3,358,312	6.1%	30.2%
Louisville Plaza	1,252,254	15.7%	1,342,558	7.2%	1,458,454	8.6%	1,520,973	4.3%	1,509,352	-0.8%	1,643,016	8.9%	14.8%
Downtown	619,577	14.2%	679,156	9.6%	722,630	6.4%	766,150	6.0%	755,276	-1.4%	876,927	16.1%	7.9%
McCaslin North	518,784	2.4%	550,910	6.2%	571,411	3.7%	577,678	1.1%	568,174	-1.6%	630,483	11.0%	5.7%
Hwy 42 South	174,034	11.2%	191,089	9.8%	210,573	10.2%	219,882	4.4%	226,925	3.2%	257,686	13.6%	2.3%
CTC	163,026	-12.6%	154,363	-5.3%	192,959	25.0%	194,705	0.9%	526,263	170.3%	485,417	-7.8%	4.4%
South Boulder Rd	95,748	6.6%	199,793	108.7%	390,316	95.4%	409,962	5.0%	392,632	-4.2%	401,434	2.2%	3.6%
Pine Street	72,249	11.8%	55,668	-22.9%	54,552	-2.0%	52,508	-3.7%	60,770	15.7%	75,134	23.6%	0.7%
Hwy 42 North	48,141	-36.8%	55,003	14.3%	60,772	10.5%	70,230	15.6%	69,527	-1.0%	76,626	10.2%	0.7%
Centennial Valley	39,902	-50.5%	116,231	191.3%	106,852	-8.1%	80,436	-24.7%	85,827	6.7%	83,909	-2.2%	0.8%
South Suburban	36,584	22.4%	23,204	-36.6%	30,079	29.6%	51,136	70.0%	54,389	6.4%	57,638	6.0%	0.5%
Residential	12,916	-12.3%	10,339	-20.0%	14,905	44.2%	14,487	-2.8%	14,543	0.4%	16,967	16.7%	0.2%
	7,649,359	8.3%	8,155,876	6.6%	8,729,737	7.0%	9,401,749	7.7%	10,130,496	7.8%	11,126,900	9.8%	

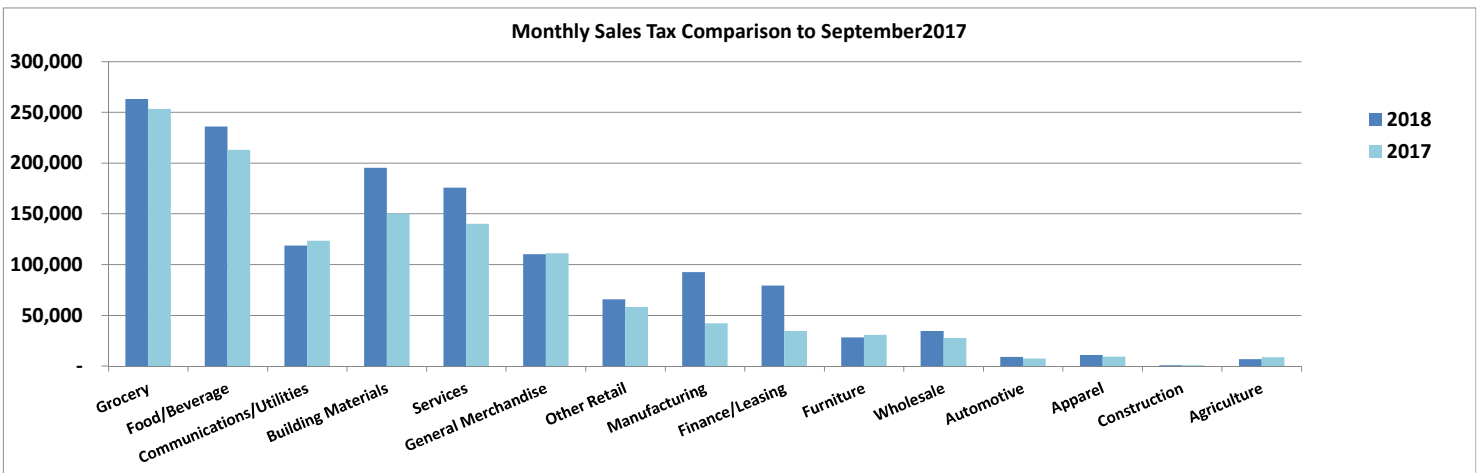
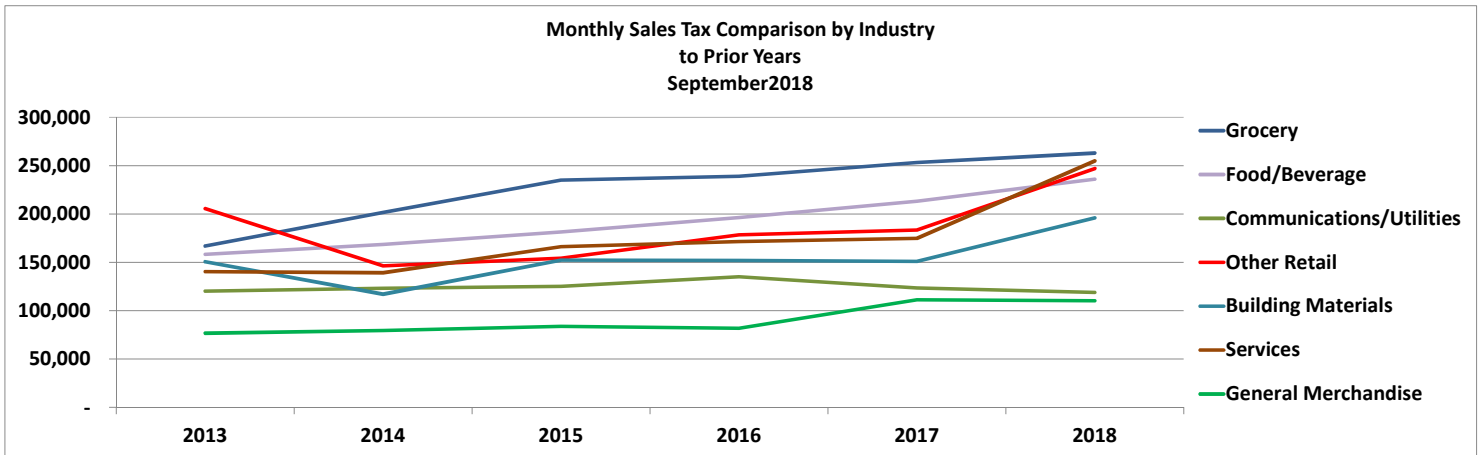


CITY OF LOUISVILLE
Revenue History by Area (Jan. - Sep. 2018)



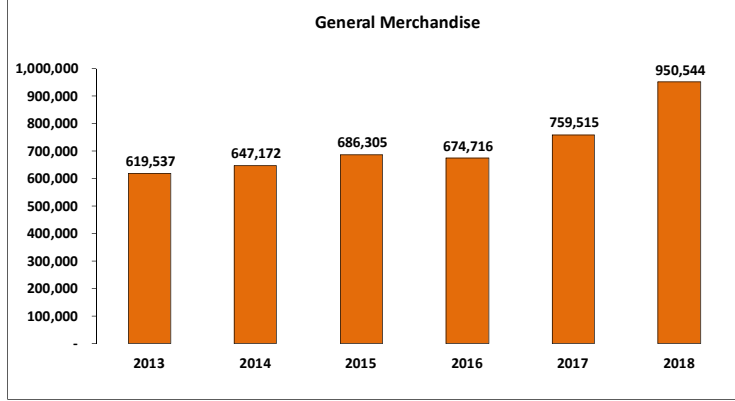
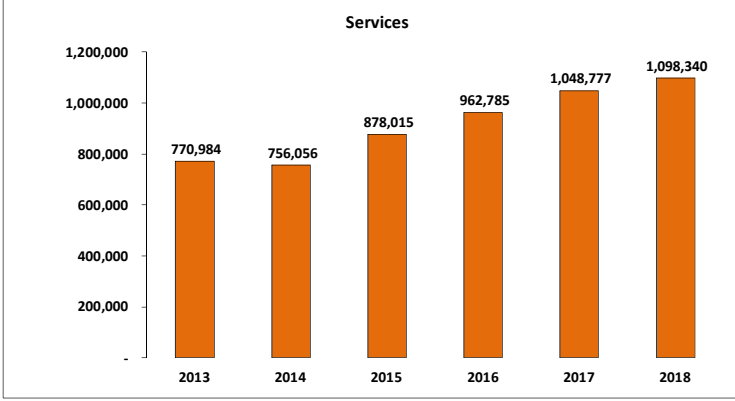
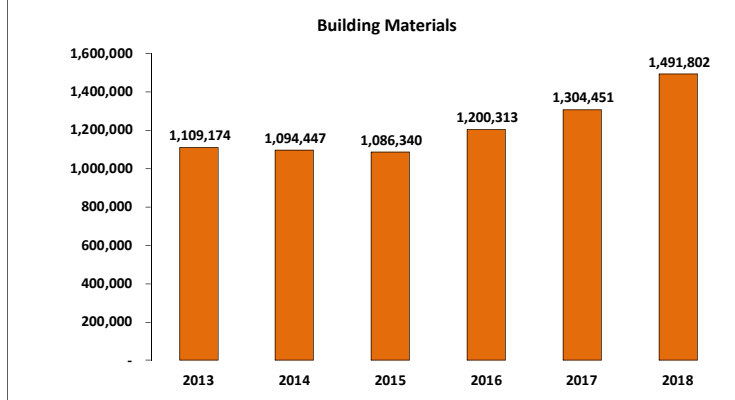
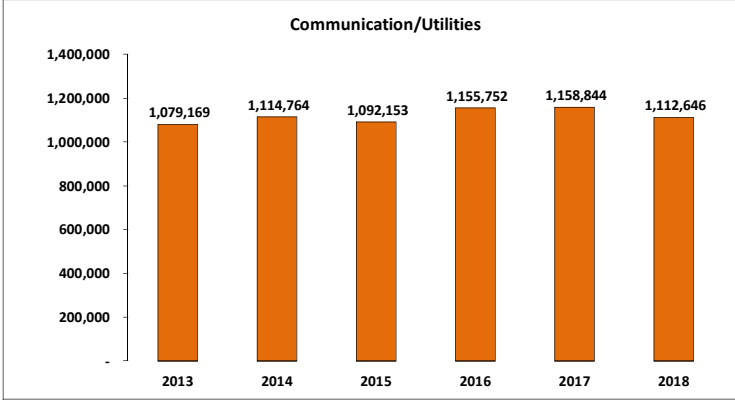
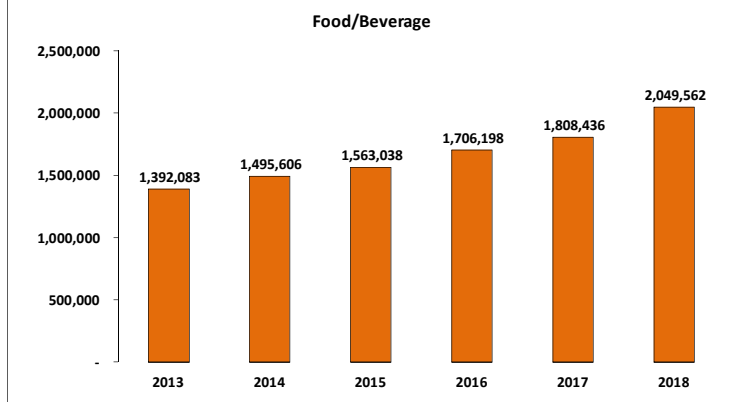
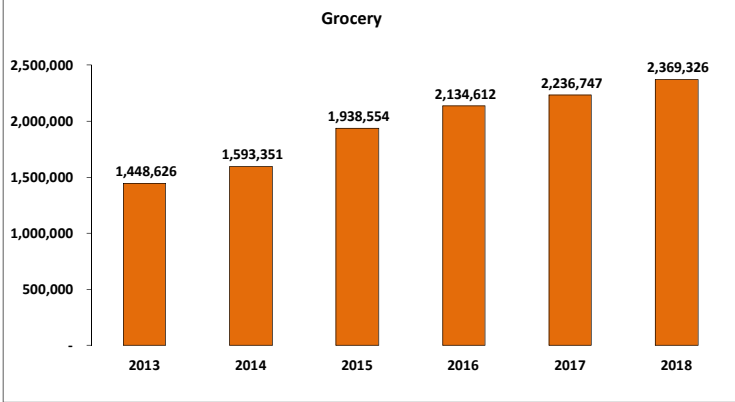
Monthly Sales Tax Revenue Comparisons by Industry (September 2018)

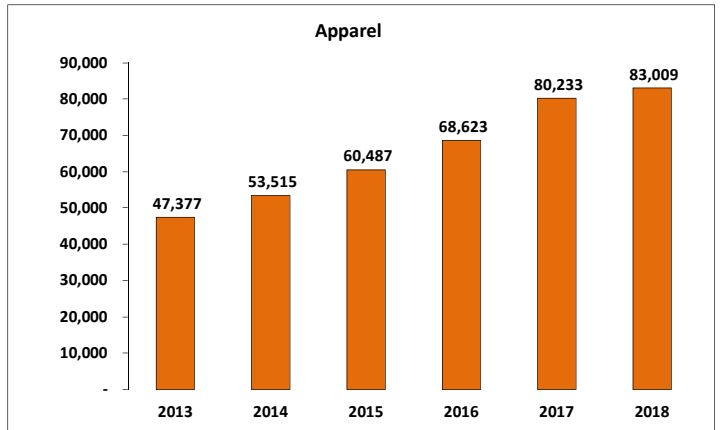
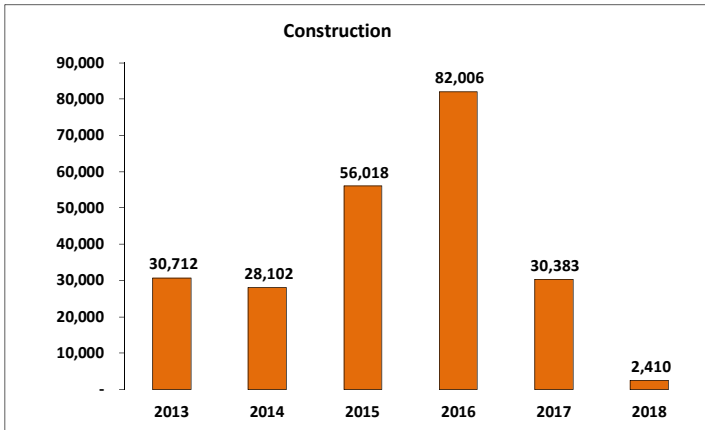
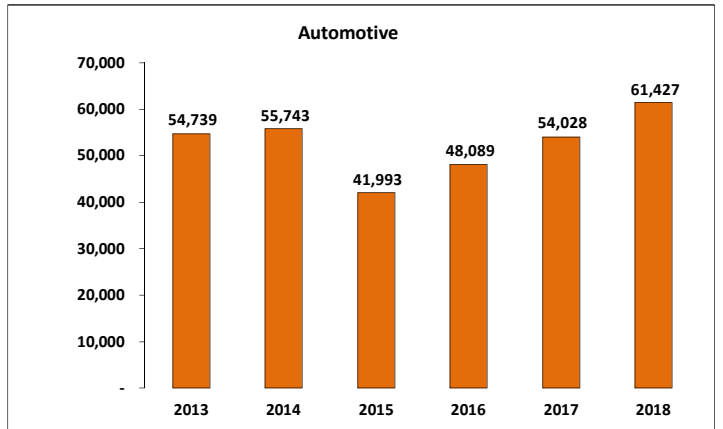
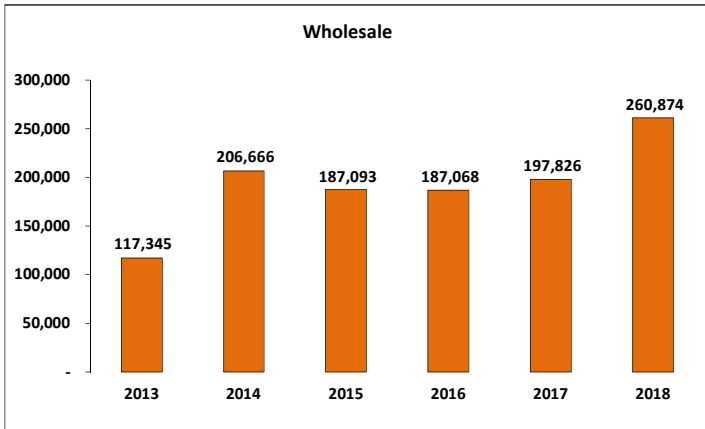
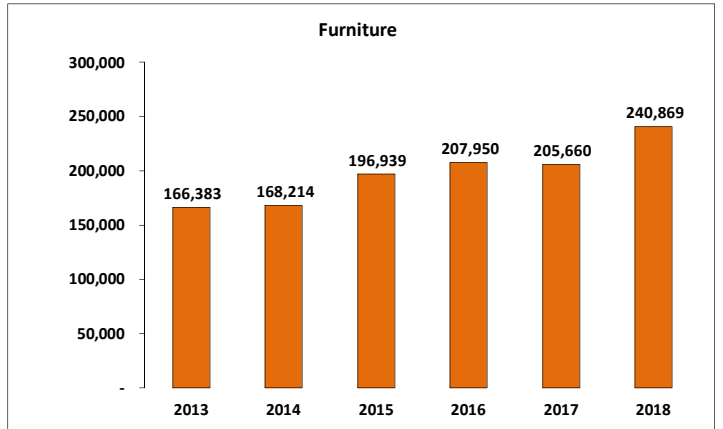
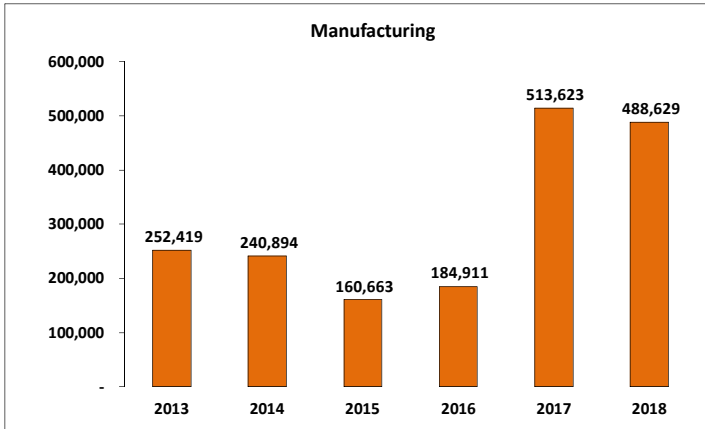
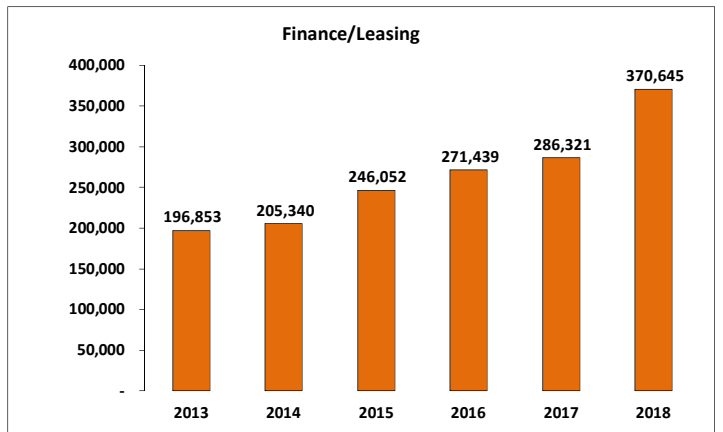
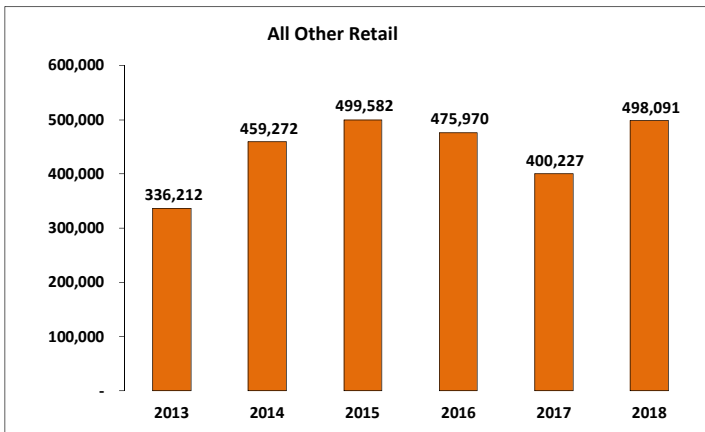
AREA NAME	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	% Of Total	% Change
Grocery	166,752	201,457	234,987	238,897	253,200	262,987	18.5%	3.9%
Food/Beverage	158,161	168,279	181,431	196,281	213,053	235,858	16.5%	10.7%
Communications/Utilities	120,115	122,985	125,072	135,017	123,251	118,689	8.3%	-3.7%
Building Materials	146,116	111,767	123,879	137,137	150,276	195,271	13.7%	29.9%
Services	108,993	101,285	123,174	133,275	140,134	175,749	12.3%	25.4%
General Merchandise	76,593	79,344	83,796	81,808	111,159	110,077	7.7%	-1.0%
Other Retail	42,726	61,728	67,720	65,115	58,115	65,805	4.6%	13.2%
Manufacturing	100,502	15,178	20,281	23,326	41,885	92,317	6.5%	120.4%
Finance/Leasing	31,199	37,767	42,984	38,133	34,414	79,120	5.6%	129.9%
Furniture	27,914	22,827	19,581	27,543	30,654	28,080	2.0%	-8.4%
Wholesale	17,474	26,889	29,365	41,713	27,455	34,291	2.4%	24.9%
Automotive	4,623	5,960	3,918	7,329	7,442	8,860	0.6%	19.0%
Apparel	8,205	8,548	8,679	8,508	9,077	10,820	0.8%	19.2%
Construction	4,367	5,193	28,159	14,644	591	556	0.0%	-6.0%
Agriculture	4,050	5,145	4,769	4,741	8,554	6,792	0.5%	-20.6%
Totals	1,017,791	974,352	1,097,796	1,153,466	1,209,258	1,425,270		
% Of Change	21.7%	-4.3%	12.7%	5.1%	4.8%	17.9%		

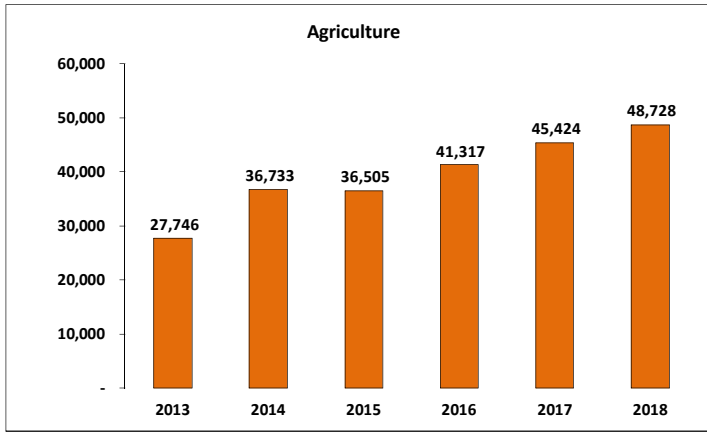


CITY OF LOUISVILLE
Revenue History by Industry (Jan. - Sep. 2018)

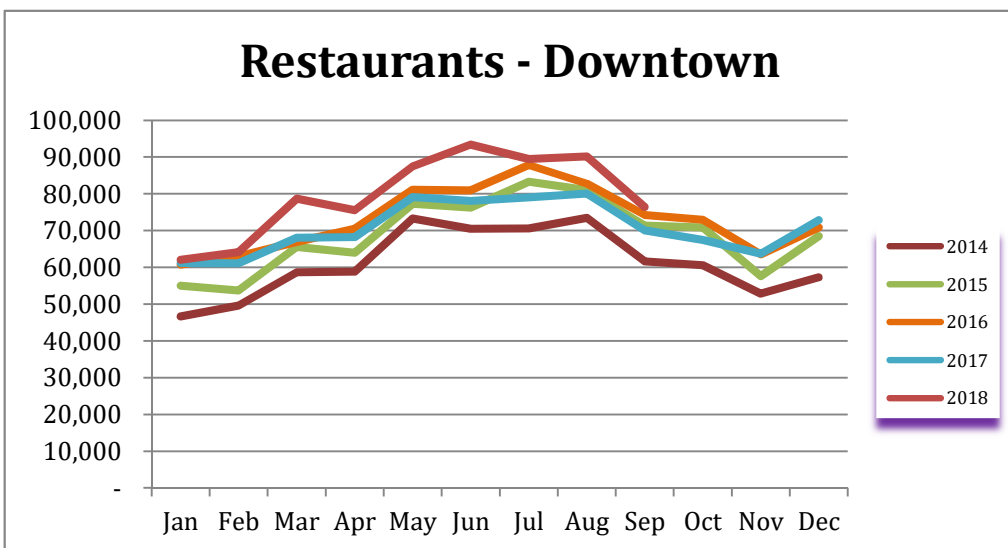
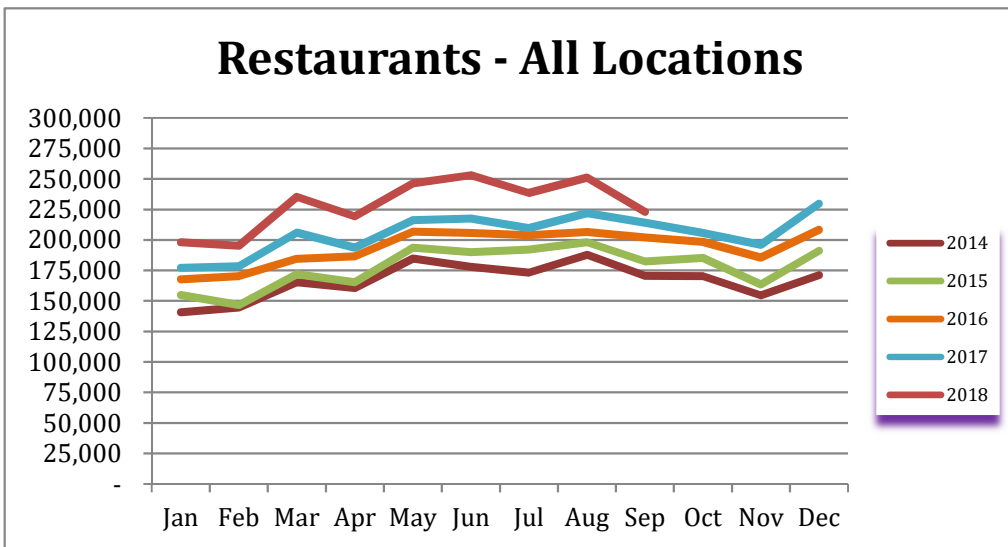
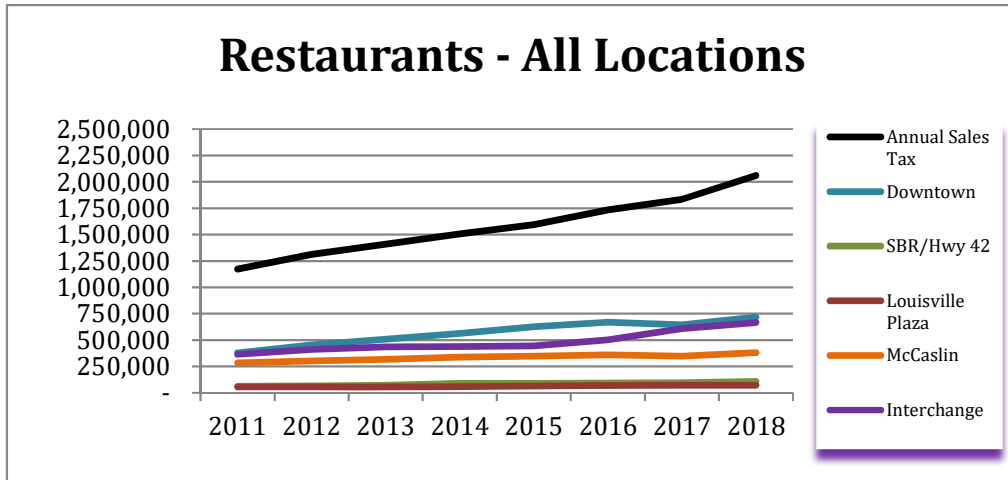
	2013	% Var	2014	% Var	2015	% Var	2016	% Var	2017	% Var	2018	% Var	% of Total
Grocery	1,448,626	70.2%	1,593,351	10.0%	1,938,554	21.7%	2,134,612	10.1%	2,236,747	4.8%	2,369,326	5.9%	21.3%
Food/Beverage	1,392,083	7.9%	1,495,606	7.4%	1,563,038	4.5%	1,706,198	9.2%	1,808,436	6.0%	2,049,562	13.3%	18.4%
Comm./Util.	1,079,169	4.3%	1,114,764	3.3%	1,092,153	-2.0%	1,155,752	5.8%	1,158,844	0.3%	1,112,646	-4.0%	10.0%
Bldg Mat'l's.	1,109,174	10.8%	1,094,447	-1.3%	1,086,340	-0.7%	1,200,313	10.5%	1,304,451	8.7%	1,491,802	14.4%	13.4%
Services	770,984	7.7%	756,056	-1.9%	878,015	16.1%	962,785	9.7%	1,048,777	8.9%	1,098,340	4.7%	9.9%
Merchandise	619,537	8.8%	647,172	4.5%	686,305	6.0%	674,716	-1.7%	759,515	12.6%	950,544	25.2%	8.5%
All Other Retail	336,212	-11.2%	459,272	36.6%	499,582	8.8%	475,970	-4.7%	400,227	-15.9%	498,091	24.5%	4.5%
Fin./Lease	196,853	26.6%	205,340	4.3%	246,052	19.8%	271,439	10.3%	286,321	5.5%	370,645	29.5%	3.3%
Manufacturing	252,419	-9.4%	240,894	-4.6%	160,663	-33.3%	184,911	15.1%	513,623	177.8%	488,629	-4.9%	4.4%
Furniture	166,383	16.9%	168,214	1.1%	196,939	17.1%	207,950	5.6%	205,660	-1.1%	240,869	17.1%	2.2%
Wholesale	117,345	8.7%	206,666	76.1%	187,093	-9.5%	187,068	0.0%	197,826	5.8%	260,874	31.9%	2.3%
Automotive	54,739	26.2%	55,743	1.8%	41,993	-24.7%	48,089	14.5%	54,028	12.3%	61,427	13.7%	0.6%
Construction	30,712	183.7%	28,102	-8.5%	56,018	99.3%	82,006	46.4%	30,383	-63.0%	2,410	-92.1%	0.0%
Apparel	47,377	10.2%	53,515	13.0%	60,487	13.0%	68,623	13.5%	80,233	16.9%	83,009	3.5%	0.7%
Agriculture	27,746	144.9%	36,733	32.4%	36,505	-0.6%	41,317	13.2%	45,424	9.9%	48,728	7.3%	0.4%
	7,649,359	15.3%	8,155,876	6.6%	8,729,737	7.0%	9,401,749	7.7%	10,130,496	7.8%	11,126,900	9.8%	



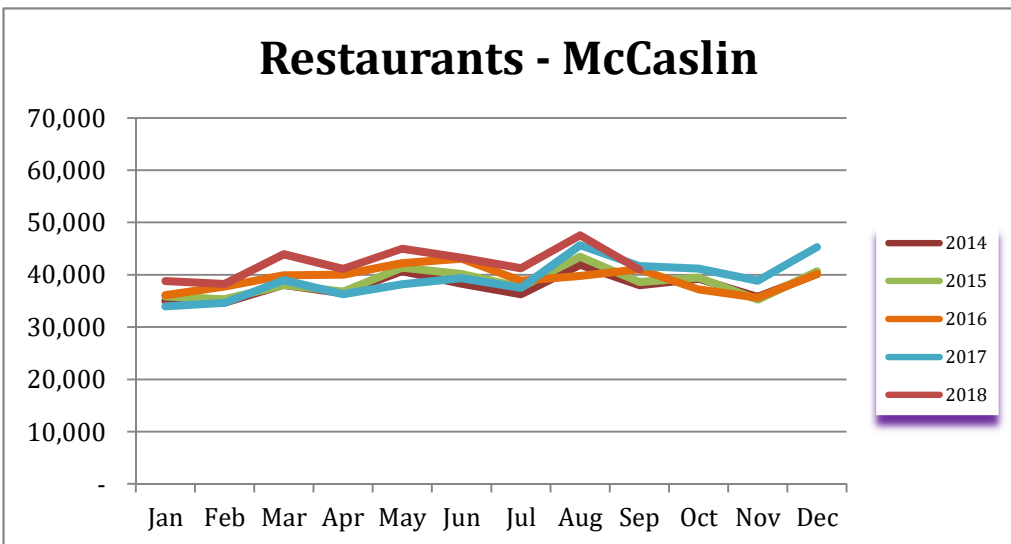
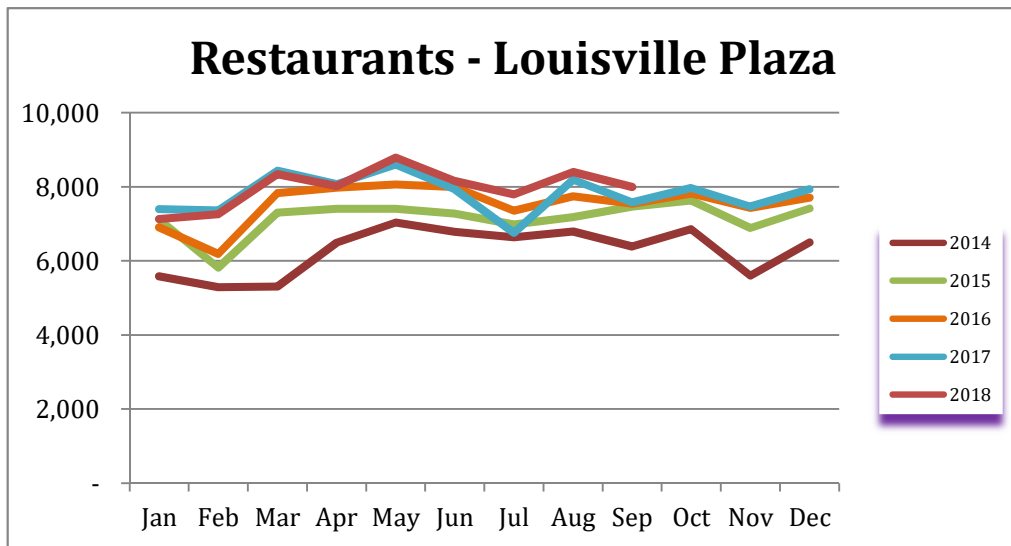
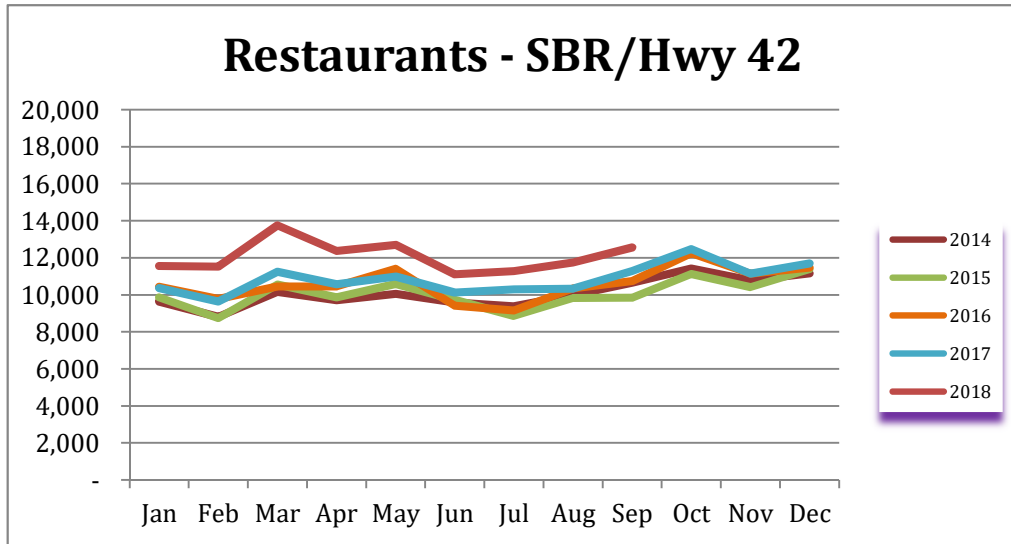




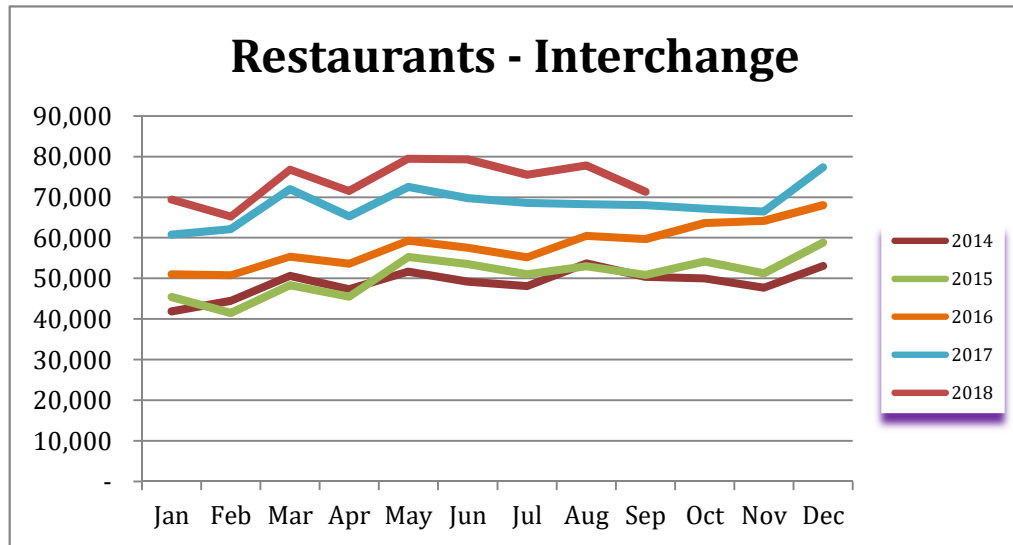
Restaurant Graphs September 2018



**Restaurant Graphs
September 2018**



Restaurant Graphs
September 2018



CITY OF LOUISVILLE
2018 HISTORICAL SALES TAX REVENUE (COMPARISONS FROM 2011 - 2018)
09/30/2018

MONTH	2011	2012	2013	2014	2015	2016	2017	2018*
January	634,012	681,326	777,242	798,792	930,279	886,723	1,052,366	1,141,972
February	589,984	656,603	669,879	708,164	751,446	920,875	864,842	984,046
March	776,647	816,468	820,313	891,756	966,850	1,054,128	1,182,825	1,254,090
April	725,384	757,617	870,965	990,489	926,082	949,906	1,044,230	1,131,949
May	734,017	855,685	918,954	928,421	931,057	1,032,963	1,183,115	1,284,619
June	871,414	890,833	895,906	1,013,900	1,116,715	1,216,853	1,336,406	1,458,894
July	735,710	794,745	856,770	866,647	1,026,333	1,136,035	1,137,813	1,247,212
August	738,939	776,002	821,538	983,356	983,178	1,050,800	1,119,641	1,198,848
September	785,785	836,117	1,017,791	974,352	1,097,796	1,153,466	1,209,258	1,425,270
October	718,122	737,769	827,461	876,022	948,794	1,003,857	1,154,708	-
November	746,388	855,913	812,544	867,460	933,235	1,005,580	1,112,434	-
December	1,052,498	1,091,578	1,125,418	1,294,297	1,360,790	1,420,942	1,554,048	-
Total Tax	\$ 9,108,901	\$ 9,750,654	\$ 10,414,782	\$ 11,193,655	\$ 11,972,557	\$ 12,832,129	\$ 13,951,686	\$ 11,126,900
Tax Variance %	4.4%	7.0%	6.8%	7.5%	7.0%	7.2%	8.7%	-20.2%

Quarterly Summary	2011	2012	2013	2014	2015	2016	2017	2018
1st Quarter	2,000,643	2,154,396	2,267,435	2,398,712	2,648,576	2,861,726	3,100,032	3,380,108
2nd Quarter	2,330,815	2,504,135	2,685,825	2,932,810	2,973,855	3,199,722	3,563,751	3,875,462
3rd Quarter	2,260,434	2,406,864	2,696,099	2,824,355	3,107,307	3,340,301	3,466,712	3,871,330
4th Quarter	2,517,009	2,685,259	2,765,423	3,037,779	3,242,820	3,430,379	3,821,190	-
Tax Incr/(Decr)	125,486	146,429	289,235	128,256	282,952	232,995	126,411	404,617
Tax Variance %	5.9%	6.5%	12.0%	4.8%	10.0%	7.5%	3.8%	11.7%

* Includes Recreation/Senior Center tax rate of .15% or 4.3% increase in total tax rate.

